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CONFIDENTIAL (FR) CLASS II - FOMC

November 12, 1982

SUPPLEMENT CURRENT ECONOMIC AND FINANCIAL CONDITIONS

Prepared for the Federal Open Market Committee

By the Staff Board of Governors of the Federal Reserve System

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Retail sales

Retail sales in nominal terms rose only 0.6 percent in October, according to the advance report, indicating a continuation of the lackluster consumer spending pattern. In addition, sales in September were revised down four-tenths percentage point to show a 0.6 percent rise. Autos were the chief source of strength the last two months. Sales in the automotive group were up 3.9 percent in October, following a 4.3 percent increase in September. Excluding this group, retail sales fell 0.1 percent in each month.

Manufacturing and trade inventories

The book value of retail inventories rose at a \$23 billion annual rate in September. As in the previous three months, much of the September inventory rise was in the automotive sector. Between May and September retailers accumulated stocks at a rapid \$20 billion annual rate, after liquidating inventories at an \$8 billion rate during the first five months of the year. The stock buildup in recent months has been accompanied by sluggish sales performance, and consequently the inventory-sales ratio has been moving up; at 1.45 in September, the ratio about equaled the cyclical peak reached at the beginning of 1982. The book value of total manufacturing and trade inventories increased at an \$8.6 billion rate in September--about in line with the moderate rate of accumulation during the two preceding months--as increases in trade stocks offset liquidation at manufacturers. The inventory-sales ratio remained at 1.52.

-1-

	1982				1982					
	Q1	Q2	Q3	July	Aug.	Sept.	Oct.			
Total sales	.1	2.8	-0.1	1.6	-1.1	0.6	.6			
(Real) ¹	7	2.4	-1.3	1.2	-1.2	0.5	n.a.			
Total, less autos and nonconsumption items	.2	.7	1.5	1.8	-0.3	-0.1	1			
Total, exc. auto group, gasoline, and noncon sumption items	.5	1.5	1.4	1.7	-0.1	0.0	.1			
GAF ²	3	1.3	0.0	2.7	-1.8	-0.7	.3			
Durable goods Automotive Furniture & appliances	.0 .2 -4.7			.8 1.3 2.1	-2.7 -3.8 -2.8	4.3	2.8 3.9 2.0			
Nondurable goods Apparel Food General merchandise ³ Gasoline		.9 -1.8 2.0 2.1 -4.8	-••	1.9 4.3 1.7 2.3 2.3	-0.3 -2.2 0.4 -1.3 -1.4	-0.2	4 -1.0 .1 .1 -1.5			

RETAIL SALES (Percent change from preceding period except where indicated; based on seasonally adjusted data)

1. BCD series 59. Data are available approximately 3 weeks following the retail sales release.

2. General merchandise, apparel, and furniture and appliance stores.

3. General merchandise excludes mail-order nonstores; mail-order sales are also excluded in the GAF composite sales summary.

		1982	· · · · · · · · · · · · · · · · · · ·		1982				
- <u></u>	Q1	Q2	Q3	Aug.	Sept.	Oct.			
Total	8.1	7.5	7.8	7.6	8.4.	7.5			
Foreign-made	2.2	2.0	2.2	2.2	2.2	2.2			
U.Smade	5.9	5.5	5.6	5.3	6.2	5.3			
Small	3.0	2.5	2.6	2.6	3.0	2.4			
Intermediate & standard	2.8	3.0	2.9	2.7	3.4	3.0			

AUTO SALES (Millions of units; seasonally adjusted annual rates)

······································					1982		······	
	1980	1981	Q1	Q2	Q3(p)	July	Aug.	Sept.(p)
Book Value Basis								
Total	38.4	37.5	-29.0	1	10.1	7.6	14.0	8.6
Manufacturing	23.0	19.1	-12.4	-19.8	-11.9	-2.4	-7.4	-25.8
Durable	14.1	13.8	-9.5	-7.1	-5.8	-5.9	-3.0	-8.6
Nondurable	8.9	5.4	-2.9	-12.7	-6.0	3.5	-4.4	-17.2
Wholesale trade	10.6	6.7	-7.2	15.7	3.1	3.0	-5.2	11.4
Retail trade	4.9	11.6	-9.4	4.1	18.9	7.1	26.5	23.0
Constant Dollar Basi	<u>s</u>							
Total	-1.7	7.1	-15.5	-4.0	n.a.	4.8	1.7	n.a.
Manufacturing	.9	2.6	-8.1	-7.5	n.a.	-2.3	-3.3	n.a.
Wholesale trade	• 5	1.5	-3.4	1.7	n.a.	5.3	-5.1	n.a.
Retail trade	-3.0	3.1	-4.0	1.8	n.a.	1.8	10.1	n.a.

CHANGES IN MANUFACTURING AND TRADE INVENTORIES (Billions of dollars at annual rates)

INVENTORIES RELATIVE TO SALES¹

	1974-75 Cyclical	velical Cyclical 1982						
	Peak ²	Peak ²	Q1	Q2	Q3(p)	July	Aug.(r)	Sept.(p)
Book Value Basis								
Total	1.64	1.54	1.51	1.49	1.51	1.49	1.52	1.52
Manufacturing	1.95	1.81	1.79	1.73	1.71	1.70	1.73	1.72
Durable	2.51	2.48	2.41	2.35	2.36	2.33	2.38	2.40
Nondurable	1.39	1.18	1.18	1.12	1.09	1.11	1.12	1.08
Wholesale trade	1.24	1.26	1.14	1.18	1.24	1.21	1.22	1.26
Retail trade	1.57	1.46	1.42	1.40	1.45	1.40	1.44	1.45
Constant Dollar Basis								
Total	1.76	1.80	1.76	1.73	n.a.	1.74	1.77	n.a.
Manufacturing	2.18	2.19	2.15	2.10	n.a.	2.09	2.14	n.a.
Wholesale trade	1.40	1.48	1.43	1.41	n.a.	1.45	1.46	n.a.
Retail trade	1.52	1.49	1.46	1.45	n.a.	1.46	1.49	n.a.

1. Ratio of end-of-period inventories to average monthly sales for the period.

2. Highs are specific to each series and are not necessarily coincident.

(r) Revised estimates.

(p) Preliminary estimates.

					1982			QIV. '81
		Q1	Q2	Q3	Aug.	Sept.	Oct.P	to Oct. '82P
			Perc	entage cl	nange at a	nnual rates		
Mone	ey stock measures							
1.	Ml	10.4	3.3	3.5	10.4	14.0	20.3	7.9
2.	(M1) ²	(9.5)	(3.6)	(4.3)) (13.9)	(17.1)	(14.5)	(7.7)
3.	M2	9.8	9.5	9.7	14.3	4.8	8.0	9.6
4.	M3	8.7	10.7	12.0	18.4	3.4	8.9	10.5
Sele	ected components							
5.	Currency	7.9	9.3	6.9	6.5	9.3	6.4	8.1
6.	Demand deposits	-0.5	-5.8	-1.4	2.6	7.8	17.5	0.1
7.	Other checkable deposits	49.5	19.6	11.4	38.4	37.3	46.5	32.6
8.	M2 minus M1 (9+10+11+14)	9.5	11.5	11.6	15.5	2.0	4.2	10.2
9. 10.	Overnight RPs and Eurodollars, NSA ³ General purpose and broker/dealer	63.6	-8.4	14.3	30.4	-40.4	78.1	25.6
10,	money market mutual fund shares, NSA	33.8	20.9	31.0	60.9	12.7	9.9	29.4
11.	Commercial banks	9.4	17.2	12.2	12.5	7.7	-0.4	11.8
12.	savings deposits	8.7	2.0	-9.7	-8.4	4.6	21.5	2.2
13.	small time deposits	9.7	23.8	21.3	20.3	8.8	-8.8	16.0
14.	Thrift institutions	1.6	6.0	6.4	5.3	-1.9	2.7	4.2
15.	savings deposits	10.2	0.6	-7.8	-5.8	-1.3	47.1	4.8
16.	small time deposits	-1.5	8.1	11.7	9.3	-2.3	-13.1	3,9
17.	M3 minus M2 (18+21+22)	3.3	16.9	23.4	38.1	-3.5	13.2	14.6
18.	Large time deposits	8.9	19.1	19.6	13.6	-1.8	11.7	15.0
19.	at commercial banks, net4	6.1	19.9	21.3	12.6	-6.5	6.5	14.0
20.	at thrift institutions	21.6	15.5	11.5	18.1	17.8	35.1	19.3
21.	Institutions-only money market							
	mutual fund shares, NSA	-2.5	15.2	104.0	209.3	22.3	24.6	45.1
22.	Term RPs, NSA	-29.9	6.2	-28.1	110.6	-78.8	16.1	-14.1
			Average	monthly	change in	billions o	f dollars	
MEMO	DRANDA:							
23.	Managed liabilities at commercial banks ⁴ (24+25)				5 0	<i>.</i> -		2 0
21		0.6	6.3	1.6	5.3	-6.7	4.6	3.0
24.	Large time deposits, gross ⁾	2.7	5.8	5.6	6.8	-0.5	0.7	3.9
25.	Nondeposit funds ⁵	-2.1	0.5	-4.0	-1.5	-6.2	3.9	-0.9
26.	Net due to related foreign	_ ^ •	~ /					-2.0
~ ~	institutions, NSA ²	-2.1	0.4	-4.3	-3.9	-4.4	-3.0	-2.0
27.	Other ^{5,6}	0.0	0.1	0.3	2.4	-1.8	6.9	1.1

MONETARY AGGREGATES (Based on seasonally adjusted data unless otherwise noted)¹

28. U.S. government deposits at commercial 1.9 banks'

1. Quarterly growth rates are computed on a quarterly average basis. Dollar amounts shown under memoranda for quarterly changes are calculated on an end-month-of-quarter basis.

-2.5

0.2

0.8

1.4

3.1

0.2

2. MI seasonally adjusted using alternative model-based procedure applied to weekly data.

3. Overnight and continuing contract RPs issued to the nonbank public by commercial banks, net of amounts held by money market mutual funds, plus overnight Eurodollar deposits issued by Caribbean branches of U.S. member banks to U.S. nonbank customers. Excludes retail RPs, which are in the small time deposit components.

. Net of large-denomination time deposits held by money market mutual funds and thrift institutions.). Adjusted for shifts of assets and liabilities to International Banking Facilities (IBFs) which affected flows from December 1981 to September 1982.

6. Consists of borrowings from other than commercial banks in the form of federal funds purchased, securities sold under agreements to repurchase and other liabilities for borrowed money (including borrowings from the Federal Reserve and unaffiliated foreign banks), loans sold to affiliates, loan RPs and other minor items. Data are partially estimated.

7. Consists of Treasury demand deposits at commercial banks and Treasury note balances. p--Preliminary.

-				19	982			QIV '81
		Q1	Q2	Q3	Aug.	Sept.	Oct.P	Dct. '82P
				Comme	rcial Bar	nk Credit		
1.	Total loans and investments at banks ^{2,3}	10.1	8.0	5.8	6.6	4.4	7.0	8.1
2.	Investments ³	5.7	4.7	4.8	8.5	3.4	12.8	5.8
3.	Treasury securities	11.5	4.9	8.3	13.4	4.1	42.6	10.7
4.	Other securities ³	2.8	4.8	3.0	6.1	3.0	-2.0	3.4
5.	Total loans ^{2,3}	11.5	9.1	6.2	6.0	4.8	4.9	8.9
6.	Business loans ^{2,3}	16.7	15.0	9.0	3.9	13.0	7.0	13.3
7.	Security losns	-18.3	~26.8	63.6	22.9	67.3	85.0	17.8
8.	Real estate loans	7.8	6.6	2.8	4.0	3.6	2.8	5.9
9.	Consumer loans	2.8	2.8	3.0	1.9	0.6	2.5	3.2
			Short- and	I Intermed	liate-Ter	m Busines	ss Credit	
.0.	Total short- and intermediate- term business credit (sum of lines 14, 15 and 16) ³	15.2	13.2	n.a.	7.9	n.a.	n.a.	n.a.
	Business loans net of bankers acceptances ³	16.5	15.9	9.0	2.7	12.7	6.6	13.5
2.	Commercial paper issued by non- financial firms ⁵	30.0	16.8	-6.0	-1.9	-52.7	-71.4	6.9
13.	Sum of line 11 & 12 ³	18.2	16.0	7.0	2.1	3.9	-3.1	12.7
14.	Line 13 plus loans at foreign branches ^{3,6}	18.5	15.8	8.3	5.9	3.8	-3.5	13.4
15.	Finance company loans to business ⁷	1.0	1.5	15.8	16.1	13.0	n.a.	n.a.
16.	Total bankers acceptances outstanding ⁷	11.7	10.2	n.a.	13.3	n.a.	n. .	n.a.

COMMERCIAL BANK CREDIT AND SHORT- AND INTERMEDIATE-TERM BUSINESS CREDIT (Percentage changes at annual rates, based on seasonally adjusted data)^l

1. Average of Wednesdays for domestically chartered banks and average of current and preceding ends of months for foreign-related institutions.

2. Loans include outstanding amounts of loans reported as sold outright to a bank's own foreign branches, unconsolidated nonbank affiliates of the bank, the bank's holding company (if not a bank), and unconsolidated nonbank subsidiaries of the holding company.

3. Adjusted for shifts of assets and liabilities to International Banking Facilities (IBFs) which affected flows from December 1981 to September 1982.

4. Growth of bank credit from the FOMC's December-January base through October 1982, not adjusted for shifts of assets from domestic offices to IBFs, was at an annual rate of 7.4 percent. Adjusted for such shifts after January, growth over this period was 7.9 percent.

5. Average of Wednesdays.

Loans at foreign branches are loans made to U.S. firms by foreign branches of domestically chartered banks.
 Based on average of current and preceding ends of month.
 n.a--Not available.

p--Preliminary

	1981		1982		Change from:		
		ly summer	FOMC		rly summe		
	Highs	Highs	0ct. 5	Nov. 10	Highs	Oct. 5	
hort-term rates							
Federal funds ²	20.06	14.81	10.77	9.45	-5.36	-1.32	
Treasury bills							
3-month	17.01	13.19	8.14	8.08	-5.11	06	
6-month	15.93	13.40	9.18	8.34	-5.06	84	
1-year	15.21	13.12	9.66	8.42	-4.70	-1.24	
Commercial paper							
1-month	18.63	14.89	10.23	8.68	-6.21	-1.55	
3-month	18.29	15.00	10.42	8.70	-6.30	-1.72	
Large negotiable CDs ³							
1-month	18.90	14.99	10.33	8.89	-6.10	-1.44	
3-month	19.01	15.58	10.72	8.97	-6.61	-1.75	
6-month	18.50	15.70	10.98	9.14	-6.56	-1.84	
Eurodollar deposits ²							
1-month	19.80	15.66	11.23	9.55	-6.11	-1.68	
3-month	19.56	16.28	11.59	9.73	-6.55	-1.86	
k prime rate	21.50	16.50	13.50	12.00	-4.50	-1.50	
sury bill futures						~~	
Dec. 1982 contract	14.20	13.69	8.93	8.05(11/11)		88	
June 1983 contract	14.07	13.67	10.56	9.00(11/11)) -4.67	-1.56	
ntermediate- and long-							
erm rates							
U.S. Treasury (constant m							
3-year	16.59	14.98	11.62	9.92	-5.06	-1.70	
10-year	15.84	14.73	11.69	10.48	-4.25	-1.21	
30-year	15.20	14.26	11.81	10.39	-3.87	-1.42	
Municipal (Bond Buyer)	13.30	12.63	10.484	9.92	-2.71	56	
CorporateAaa utility				7			
Recently offered	17.72	16.19	13.27e	11.75 ^p	-4.44	-1.52	
S&L fixed-rate mort-		1 (
gage commitment	18.63	16.93	15.135	13.915	-3.02	-1.22	
	1981	BOVO	1982			hange from	
	Highs	FOMC Oct. 5	Ne	ov. 11	1981 Highs	FOMC Oct. 5	
tock Prices		<u></u>					
Dow-Jones Industrial	1,024.05	907.19	10	054.73	3.0	16.3	
3 Composite	79.14	70.06		81.76	3.3	16.7	
.X Composite	380.36	283.14		341.85	-10.1	20.7	
NASDAQ (OTC)	223.47	188.77		231.52	3.6	22.6	

Averages for statement week closest to date shown. 5. One-day quotes for preceding Friday.
 Secondary market.

U.S. International Financial Transactions

Revisions to the preliminary September data on U.S. International Transactions indicate that net private foreign purchases of long term dollardenominated Treasury bonds and notes were about \$800 million in September. Moreover, net foreign private purchases of both short and long term dollardenominated Treasury obligations and U.S. corporate securities were \$2.0 billion in September.

Summary of U.S. International Transactions (in billions of dollars)

	1981	1981	·	1982			982	
Private Capital	Year	<u>Q-4</u>	<u>q-1</u>	<u>Q-2</u>	<u>Q3</u>	July	Aug.	Sept.
Banks Change in net foreign positions of banking offices in the U.S. (+ = inflow) a) with own foreign offices all other 	-34.7 -3.3 -31.3	$\frac{-19.9}{.8}$	6.9		$\frac{-12.7}{-9.4}$	-6.2	$\frac{4.4}{.2}$	$\frac{-7.5}{-3.4}$
Securities								
 Private securities transactions, net a) Foreign net purchases (+) of U.S. 	<u>1.4</u>	-2.5	8	<u>2.1</u>	-2.9	<u>2</u>	<u>-1.1</u>	<u>-1.7</u>
corp. bonds b) Foreign net purchases (+) of U.S.	2.1	.2	.6	1.7	1	. 2	1	2
corp. stocks c) U.S. net purchases (-) of foreign	4.7	.2	.7	.8	.3	.1	.4	3
securities	-5.5	-2.9	5	4	-3.1	5	-1.3	-1.2
3. Foreign net purchases (+) of U.S. Treasury obligations $\underline{1}/$	2.5	<u>1.1</u>	<u>1.3</u>	2.0	<u>1.0</u>	<u>-1.3</u>		<u>1.7</u>
Official Capital								
4. Changes in foreign official reserve assets in U.S. (+ = increase)	<u>5.1</u>	8.1	<u>-3.0</u>	1.6	2.6	<u>1.5</u>	6	1.7
 a) By area G-10 countries and Switzerland OPEC All other countries 	-10.8 12.7 3.3	.8 1.9 5.4	-6.8 5.0 -1.1	-4.7 2.7 3.6	1.6 * 1.1	1.2 .4 2	.2 6 2	* .2 1.4
b) By type U.S. Treasury securities Other <u>2</u> /	5.0 .1	4.4 3.7	-1.3 -1.6	-2.1 3.7	4.9 -2.3		-1.7 1.0	1.8 1
5. Changes in U.S. official reserve assets (+ = decrease) <u>3</u> /	<u>-3.3</u>	<u>4</u>		7	3	<u>5</u>	*	.2
Other transactions (Quarterly data) 6. U.S. direct investment (-) abroad 7. Foreign direct investment (+) in U.S. 8. Other capital flows (+ = inflow) <u>4</u> / <u>5</u> / 9. U.S. current account balance <u>5</u> / 10. Statistical Discrepancy <u>5</u> /	-8.7 21.3 -13.9 4.5 25.8	-1.0 9.3 -3.3 -0.9 9.5	-0.1 1.2 -5.2 1.1 5.0	2.7 1.1 2.1	n.e. n.e.	n.a. n.a. n.a. n.a. n.a.	n.a.	n.a.
MEMO: U.S. merchandise trade balance part of line 9 (Balance of payments basis, seasonally adjusted)	-27.9	-9.2	-5.9	-5.8	-13.1	-3.1	-6.4	-3.6

1/ Includes U.S. Treasury notes publicly issued to private foreign residents.

 $\frac{2}{1}$ Includes deposits in banks, commercial paper, acceptances, & borrowing under repurchase agreements. $\frac{3}{1}$ Includes newly allocated SDR's of \$1.1 billion in January 1981.

4/ Includes U.S. government assets other than official reserves, transactions by nonbanking concerns, allocations of SDRs, and other banking and official transactions not shown elsewhere.

5/ Includes seasonal adjustment for quarterly data.

 $\overline{\bullet}$ / Less than \$50 million.

NOTE: Details may not add to total because of rounding.

Corrigenda:

Domestic Nonfinancial

Part 2, page II-19:

In the last line of the table, change "7.3" and "6.5" in the two right-hand columns to read "8.1" and "6.9". A corrected version of the table follows on the next page.

International

Part 2, page IV-2, bottom panel:

The solid line represents the interest rate on U.S. CDs. The dashed line is a weighted-average of foreign interbank rates. The spike in the U.S. CD rate on October 21 is an error; the value should be 8.9 rather than 9.9.

SELECTED MEASURES OF LABOR COSTS IN THE NONFARM BUSINESS SECTOR (Percentage change at annual rates; quarterly changes based on seasonally adjusted data)

			1981	1982			Year-to-
	1980	1981	Q4	Q1	Q2	Q3	date
							Dec. 1981-
Hourly Earnings Index, wa	iges - pi	roduction	n workers ¹	L			Oct. 1982
Total private nonfarm	9.6	8.4	7.3	6.5	6.4	6.2	6.0
Manufacturing	10.9	8.8	7.7	8.7	6.6	6.3	6.4
Contract construction	7.7	8.1	8.8	9.0	2.3	3.5	4.8
Transportation and							
public utilities	9.3	8.5	7.7	7.4	6.0	4.3	5.7
Trade	8.8	7.1	4.3	3.8	6.4	4.5	4.8
Services	9.5	9.1	9.2	5.1	7.6	8.4	6.5
							1981-Q4 to
Employment Cost Index, wa	ges and	salaries	s - all pe	ersons ²			1982-Q3
Total	9.0	8.8	7.9	7.6	4.8	7.2	6.5
By occupation:							
White collar	8.7	9.1	9.1	7.5	5.3	8.0	6.9
Blue collar	9.6	8.6	7.3	6.6	3.8	6.6	5.7
Service workers	8.1	8.3	6.8	8.2	8.3	6.3	7.6
By bargaining status:							
Union	10.9	9.6	9.1	7.6	5.8	8.2	7.2
Nonunion	8.0	8.5	7.6	7.3	3.7	8.7	5.3
							First 9 m
Major Collective Bargaini	ng Sett	lements	(First-yea	ır adju	stments)	1982
Contracts with COLAs	8.0	8.0					2.2
Contracts without COLAs	11.7	10.6					7.1
							1981-Q4 to
Labor Costs and Productiv	ity – al	ll person	ns ¹				1981-Q4 to 1982-Q3
	<u>vity - a</u> 10.6	ll person 8.8	<u>ns</u> 1 7.3	7.7	6.1	6.6	
Compensation per hour				7.7	6.1 .8	6.6 3.6	<u> </u>
Compensation per hour Output per hour	10.6	8.8	7.3				<u>1982-Q3</u> 6.7
Compensation per hour Output per hour	10.6	8.8 1		.6	.8	3.6	1982-Q3 6.7 1.6 5.0
Labor Costs and Productiv Compensation per hour Output per hour Unit labor costs Employment Cost Index, Co	10.6 .3 10.2	8.8 1 8.9		.6	.8	3.6	<u>1982-Q3</u> 6.7 1.6

1. Changes over periods longer than one quarter are measured from final quarter of ecceding period to final quarter of period indicated. Quarterly changes are at pmpound rates.

. Percent change from final month of preceding period to final month of period indicated. Quarterly changes are compounded; seasonal adjustment by FRB staff. 3. Not seasonally adjusted.