

DECEMBER 1962

survey of

CURRENT —
BUSINESS —



U.S. DEPARTMENT OF COMMERCE
OFFICE OF BUSINESS ECONOMICS

SURVEY OF CURRENT BUSINESS

DECEMBER 1962

VOL. 42, NO. 12



U.S. Department of Commerce

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Subscription prices, including weekly statistical supplements, are \$4 a year for domestic and \$7.50 for foreign mailing. Single issue 30 cents.

Make checks payable to the Superintendent of Documents and send to U.S. Government Printing Office, Washington 25, D.C., or to any U.S. Department of Commerce Field Office.

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The Business Situation

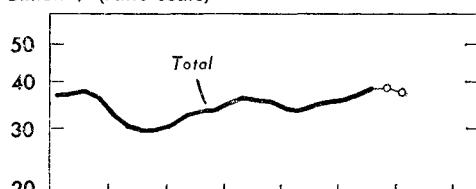


ECONOMIC activity moved ahead slowly in November with larger than seasonal increases in retail buying and income. Automobile sales, which advanced sharply in October, continued strong, and sales gains were posted in nearly all other major lines of retail

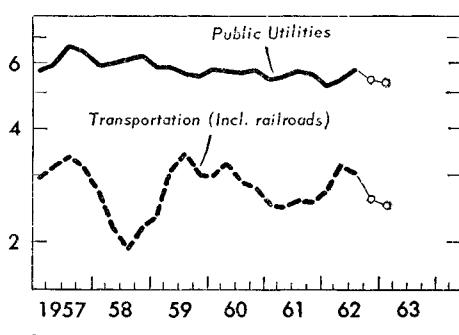
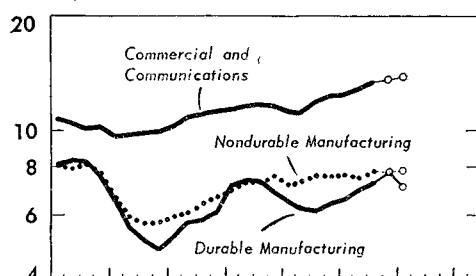
BUSINESS EXPENDITURES FOR PLANT AND EQUIPMENT HIGHER IN SECOND HALF

Investment Now Slightly Above 1957 Peak, Is Scheduled To Dip in First Quarter of 1963

Billion \$ (ratio scale)



Higher Planned investment in Early 1963, by Nondurable Goods Manufacturers, Commercial And Communications Firms, Is Offset by Expected Reductions Elsewhere



○ Anticipated

Data: SEC & OBE

U.S. Department of Commerce, Office of Business Economics

62-12-1

trade. The personal income rise, although about equal to the average monthly advance so far in 1962, was concentrated in the government sector. With business investment tending to level off, it appears that the principal current expansionary force of demand stems from consumers and government.

The latest plant and equipment programs, which are discussed in detail further on, show a rise in the third quarter, a leveling in the final quarter of the year and a small dip in the early part of 1963, after seasonal adjustment. Profits were maintained through the third quarter, but have not advanced above the end-of-1961 rate. Industry's growing ability to produce exceeds the modest increases that have occurred in overall output and thus acts, to some extent, as a dampening influence on fixed investment outlays. The anticipated stimulus to capital outlays by government actions this year—the tax credit for new investment, and the revision of Treasury depreciation regulations aimed at tax reduction—are too recent to be reflected in the plans reported in the November survey.

A small reduction of housing outlays from the third quarter is also indicated, following a rise this spring and summer.

Businessmen continue to follow a cautious inventory policy, with manufacturers planning a small rise in stocks this quarter. Business as a whole accumulated \$.3 billion in inventories in October; an important consideration affecting current inventory investment is the course of auto dealers' stocks, which have not shown the usual seasonal pickup due to the heavy auto demand.

Purchases of services continue their long-term rise, while nondurable so far this quarter are only a little improved over the summer months. Government expenditures are moving ahead as a result of rising defense programs, and a stepping up in highway expenditures. Present indications are that the fourth quarter GNP increase should be larger than the rise of \$3½ billion that occurred last quarter.

November rise

Personal income in November rose by \$1½ billion at annual rates to reach a seasonally adjusted total of \$447.4 billion, compared with \$428 billion a year ago. As in the recent past private payrolls registered little change; government payrolls, however, were up by about \$1 billion with about ½ of the rise attributable to the Federal pay raise that became effective late in October. Small increases in dividends, interest, transfer payments and farm proprietors' income also occurred.

So far in the fourth quarter personal income is running about \$4½ billion above the third quarter average, with total payrolls accounting for about \$1½ billion of the rise and private payrolls about \$.2 billion.

Nonfarm employment was little changed in November, after seasonal adjustment, continuing the pattern that has been evident since the early part of the summer. Last month there were declines in manufacturing which were partly offset by a rise in nonmanufacturing, chiefly in State and local government workers. This is basically the same picture that appears when the latest seasonally adjusted employment figures are compared with those for July, as may be seen below:

Table 1.—National Income by Type of Income (I-8, I-9)
[Billions of dollars]

	1959	1960	1961	1961		1962		
				III	IV	I	II	III
				Seasonally adjusted at annual rates				
National income	400.5	415.5	427.8	431.3	444.0	448.9	456.7	459.8
Compensation of employees	278.5	293.7	302.2	304.5	309.9	315.2	321.7	323.8
Wages and salaries	258.5	271.3	278.8	281.0	286.1	289.9	295.9	297.8
Private	213.1	222.9	227.0	228.8	232.5	235.0	240.1	241.4
Military	9.9	9.9	10.2	10.0	10.8	11.2	11.2	10.9
Government civilian	35.4	38.5	41.6	42.2	42.8	43.7	44.6	45.5
Supplements to wages and salaries	20.1	22.4	23.4	23.5	23.8	25.2	25.8	25.9
Employer contributions for social insurance	9.7	11.4	12.0	12.1	12.2	13.3	13.4	13.5
Other labor income	10.4	11.0	11.4	11.4	11.6	12.0	12.3	12.4
Employer contributions to private pension and welfare funds	8.2	8.6	9.0					
Other	2.2	2.4	2.4					
Proprietors' income	46.5	46.2	47.8	48.1	49.5	49.1	49.5	49.7
Business and professional	35.1	34.2	34.8	35.1	36.0	36.2	36.8	37.0
Income of unincorporated enterprises	35.2	34.2	34.7					
Inventory valuation adjustment	-.1	0	0					
Farm	11.4	12.0	13.1	13.1	13.6	12.9	12.8	12.8
Rental income of persons	11.9	11.9	12.3	12.3	12.5	12.6	12.8	12.9
Corporate profits and inventory valuation adjustment	47.2	45.6	45.5	46.0	51.1	50.4	50.7	51.0
Profits before tax	47.7	45.4	45.6	46.3	51.4	50.1	50.9	51.1
Profits tax liability	28.2	22.4	22.3	22.6	25.1	24.4	24.9	24.9
Profits after tax	24.5	23.0	23.3	23.7	26.3	25.6	26.1	26.1
Dividends	13.7	14.4	15.0	14.9	15.5	15.8	15.8	15.8
Undistributed profits	10.8	8.6	8.3	8.7	10.8	9.9	10.3	10.3
Inventory valuation adjustment	-.5	.2	.0	-.3	-.3	.3	-.2	-.1
Net interest	16.4	18.1	20.0	20.3	21.0	21.5	22.0	22.5

Table 2.—National Income by Industry Division (I-11)
[Billions of dollars]

	1959	1960	1961	1961		1962		
				III	IV	I	II	III
				Seasonally adjusted at annual rates				
All industries, total	400.5	415.5	427.8	431.3	444.0	448.9	456.7	459.8
Agriculture, forestry, and fisheries	16.3	17.3	18.5	18.6	19.1	18.4	18.3	18.3
Manufacturing	119.9	122.0	121.0	123.0	129.3	136.6	133.6	134.3
Durable-goods industries	71.7	72.6	71.4	72.4	77.3	78.1	80.1	80.9
Nondurable-goods industries	48.2	49.4	50.3	50.6	52.0	52.6	53.5	53.4
Wholesale and retail trade	66.6	68.0	69.6	70.0	71.4	72.4	74.1	73.8
Finance, insurance, and real estate	40.4	42.5	44.7	44.8	45.7	45.9	46.6	47.4
Transportation	17.7	17.9	17.9	18.2	18.5	18.7	18.8	18.8
Communications and public utilities	13.6	16.7	17.5	17.6	18.0	18.3	18.4	18.5
Services	46.0	49.2	51.7	52.3	53.3	54.4	55.5	56.7
Government and government enterprises	49.0	52.5	56.3	56.7	58.2	59.7	60.6	61.3
Other	29.0	29.4	29.8	30.0	30.5	30.3	30.7	30.8

Table 3.—National Income by Corporate and Noncorporate Form of Organization (I-14)
[Billions of dollars]

	1959	1960	1961	1961		1962		
				III	IV	I	II	III
				Seasonally adjusted at annual rates				
National income	400.5	415.5	427.8	431.3	444.0	448.9	456.7	459.8
Income originating in corporate business	220.8	227.4	230.0	232.1	240.2	242.3	247.1	248.1
Compensation of employees	174.5	183.1	185.8	187.2	190.5	193.5	197.8	198.4
Wages and salaries	160.4	167.5	169.7	171.1	174.1	176.0	179.9	180.4
Supplements to wages and salaries	14.1	15.6	16.0	16.1	16.4	17.5	17.9	17.9
Corporate profits and inventory valuation adjustment	45.4	43.7	43.3	43.9	48.7	47.8	48.3	48.7
Profits before tax	45.9	43.6	43.4	44.2	49.0	47.5	48.5	48.8
Profits tax liability	23.2	22.4	22.3	22.6	25.1	24.4	24.9	24.9
Profits after tax	22.7	21.1	21.1	21.6	23.9	23.0	23.6	23.9
Inventory valuation adjustment	-.5	.2	.0	-.3	-.3	.3	-.2	-.1
Net interest	.9	.6	.9	.9	1.0	1.0	1.0	1.0
Income originating outside corporate business	179.7	188.0	197.8	199.2	203.8	206.5	209.6	211.7

1. Excludes corporate profits originating in the rest of the world sector.

Table 4.—Sources and Uses of Gross Saving (V-2)
[Billions of dollars]

	1959	1960	1961	1961		1962		
				III	IV	I	II	III
				Seasonally adjusted at annual rates				
Gross private saving	74.9	72.9	79.2	80.4	83.5	82.5	84.5	84.0
Personal saving	23.6	20.9	25.6	26.3	26.5	25.4	26.9	26.0
Undistributed corporate profits	10.8	8.6	8.3	8.7	10.8	9.9	10.3	10.3
Corporate inventory valuation adjustment	-.5	.2	0	-.3	-.3	-.3	-.2	-.1
Capital consumption allowance	41.0	43.2	45.3	45.7	46.6	47.0	47.5	47.8
Excess of wage accruals over disbursements	.0	.0	.0	.0	.0	.0	.0	.0
Government surplus on income and product transactions	-1.5	4.2	-4.4	-3.6	-2.9	-3.3	-1.1	-2.4
Federal	-1.1	3.8	-3.8	-3.3	-1.3	-2.4	-1.7	-1.9
State and local	-.3	.4	-.6	-.3	-1.6	-.8	-.4	-1.4
Gross investment	70.4	73.7	71.7	73.8	78.8	77.8	79.4	77.0
Gross private domestic investment	72.7	72.4	69.3	72.4	76.6	75.9	77.4	76.3
Net foreign investment	-.3	1.3	2.4	1.3	2.2	2.0	2.0	.7
Statistical discrepancy	-3.0	-3.4	-3.1	-3.1	-1.9	-1.4	-4.0	-4.6

Table 5.—Corporate Profits (Before Tax) and Inventory Valuation Adjustment, by Broad Industry Groups (VI-10)
[Billions of dollars]

	1959	1960	1961	1961		1962		
				III	IV	I	II	III
				Seasonally adjusted at annual rates				
All industries, total	47.2	45.6	45.5	46.0	51.1	50.4	50.7	51.0
Manufacturing	25.4	24.0	23.5	24.0	27.5	27.0	27.1	28.1
Durable-goods industries	13.4	12.2	11.7	12.1	14.9	14.2	14.3	15.3
Nondurable-goods industries	11.9	11.8	11.7	11.9	12.6	12.8	12.8	12.8
Transportation, communications, and public utilities	6.7	7.0	7.4	7.5	8.0	8.1	8.0	7.9
All other industries	15.1	14.6	14.7	14.5	15.6	15.4	15.7	14.9

	Employment Changes, in Thousands	
	July 1962— Nov. 1962	Nov. 1961— Nov. 1962
Total	-28	1,064
Manufacturing	-197	245
Nonmanufacturing	169	819
Government	188	440

Hours of work in manufacturing rose somewhat more than seasonally last month. After seasonal adjustment hours have been fluctuating rather irregularly around the same level over the past year. Average hourly earnings were also higher over the month but in general such earnings in manufacturing have varied little over the year; since last December, for example, they are up 1 percent.

Retail trade is high

With record consumer incomes, retailers are looking forward to their best volume of Christmas trade. Last month's performance moved in that direction as sales rose more than seasonally over October, with nondurable goods stores responsible for most of the advance. The November figure on a seasonally adjusted basis was ahead of the third quarter average and about 5 percent above sales of last November.

Dealer deliveries of new cars edged off a bit from October, after seasonal adjustment, but the number of cars sold was very high by any standard. The 657,000 new units sold last month represented the best November on record. Even though auto production has been kept at a high pace, dealers stocks, after allowance for seasonal change, edged down during the month and for many of the popular models inventories are quite low relative to current sales.

Industrial production holds

Industrial production was again little changed in November, after seasonal adjustment. Small production gains were registered in nondurable goods industries but durable goods groups showed no change in total.

Automobile assembly plants shipped out 690,000 passenger cars in November, about the same as in October on a daily average basis. The October-November total of 1.4 million units was the highest for any two-month

period since the November-December turnout of 1955. Production schedules are expected to continue high with December assemblies now planned at the October-November daily average rate.

Steel production scored a better than seasonal performance last month under the influence of continued high production rates in the auto industry, and some improvement in buying from non-automotive sources. Steel mill operations early in December were about 2 percent above the November weekly average rate. Stocks of finished steel in the hands of manufacturers showed another large drop during October and at the end of the month represented 1.9 months of consumption as against 2.8 months at the April 1962 peak and 2.2 in November-December of 1961.

Corporate profits steady

Corporate earnings in the third quarter, at a seasonally adjusted annual rate of \$51 billion, were little changed from the preceding quarter, and up about 10 percent from a year ago. In

most industrial groups, profits held steady from the second to the third quarter. A rise in earnings of automotive companies was partly offset by small declines scattered among a number of industries.

Profits after taxes amounted to \$26.1 billion in the third quarter at seasonally adjusted annual rates, the same as in the preceding three months. For the first three quarters of the year after-tax profits, at a \$26 billion annual rate, were about \$2½ billion above the total for the full year 1961.

With July-September profits showing only a minor increase over the spring quarter, national income rose to \$460 billion, compared to a second quarter figure of \$457 billion. The tables on the preceding page present national income details for recent periods. No allowance has been made for the effects on profits of the liberalized depreciation guidelines issued by the Treasury Department in mid-year, since data are not available to make such a computation.

Business Capital Expenditure Programs

Rise in 1962 Second Half—Off Slightly in Early 1963

BUSINESSMEN report that outlays for new plant and equipment reached a new high in the third quarter, seasonally adjusted, and they expect this rate of investment to be maintained in the current quarter. An easing off is the present expectation for the opening months of 1963.

The regular quarterly survey of business spending intentions, conducted by the Department of Commerce and the Securities and Exchange Commission in November, places actual capital outlays in the July-September period at \$38½ billion, on a seasonally adjusted annual basis. This exceeds the previous high of \$37½ billion recorded in the third quarter of 1957 although investment is not yet back to the earlier peak on a constant dollar basis.

Expenditures for fixed investment are

also scheduled at \$38½ billion for the closing 3 months of this year and at \$37½ billion for the first quarter of next year. The edging off in programmed outlays this winter, after allowance for the usual seasonal slowing in construction activity, is spread among most major industries, with expected advances in spending confined mainly to the chemicals, textiles, and the communications and commercial groups.

The recent new developments—enactment of the investment tax credit and the publication of the new Depreciation Guidelines and Rules by the Treasury Department—are obviously favorable factors in the capital goods demand situation. Both of these factors require careful study and it is doubtful that there has been sufficient lapse of time for the current expenditure

programs to reflect any substantial part of the potential impact of these forces.

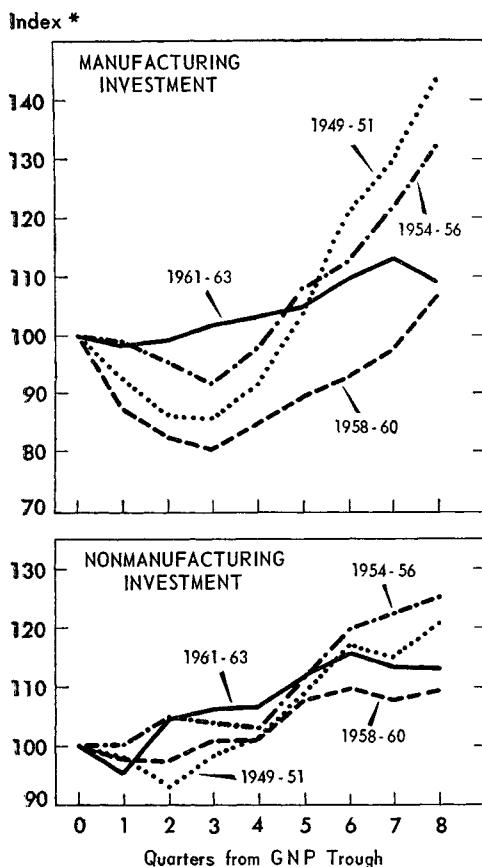
The current survey indicates some upward revision of capital spending plans in recent months. In each of the first two quarters of 1962 actual expenditures fell somewhat below anticipations. In contrast, third quarter expenditures were \$600 million higher, at an annual rate, than had been expected 3 months earlier. All industries, except communications, spent as much or more than previously budgeted. Similarly, outlays for the fourth quarter are now expected to be \$400 million higher than earlier anticipated.

Comparison of 1962 and 1961

Assuming actual fourth quarter capital spending to be in line with present expectations, outlays for the year 1962 would aggregate a record \$37.4 billion, or close to the \$37.2 billion anticipated

CAPITAL INVESTMENT

Has Swung Less Widely in Current Cycle



* For each cycle investment in quarter of GNP trough equals 100 - 2d qtr. 1949, 2d qtr. 1954, 1st qtr. 1958
1st qtr. 1961.

Data: SEC & OBE

U.S. Department of Commerce, Office of Business Economics

in the initial 1962 survey. Expansions of capital budgets since last February have been most substantial among railroad and other transportation companies, and lower totals are now anticipated by public utilities.

Business spending in this amount would be 9 percent higher than in 1961, with all industries except public utilities participating in the advance. Increases in costs of plant and equipment in the 5-year interval since 1957—the previous high in investment—indicate that the physical volume of capital goods purchased this year fell short of 1957 acquisitions.

That investment has recovered even to earlier dollar records is attributable primarily to the rather strong uptrend in capital spending by service-oriented industries: communications, services, trade, and nonrail transportation. Manufacturing, mining, and the public utilities currently account for a significantly smaller share of investment than in 1957.

Investment related to gross national product

While expenditures for new plant and equipment are now higher than ever before, they have not kept pace with the expansion in general business activity. This is true not only on an overall basis but also for each of the major business sectors, including the pace-setting "commercial" group—i.e., trade, services, finance, and construction. Gross product originating in this area has expanded rapidly throughout the postwar period.

Until 1956 investment proceeded at about an equal pace, and in that year expenditures for new plant and equipment represented 5 percent of the gross product arising out of commercial and service activities. The proportion dropped to 4 percent in 1957, 3½ percent in 1961 and will hold at about this figure this year. It may be noted that this group has about the lowest ratio of investment to gross product of any major industry group.

At the opposite extreme are "capital intensive" public utilities. Here, too, the proportion of the utilities capital outlays to their gross product has dipped from 59 percent to 41 percent over the period from 1957 to 1961, and will slip

further this year as outlays have fallen slightly below 1961.

Given its prime importance, the most noticeable lag of outlays relative to the 1957 experience has been in manufacturing. Relative to gross product in manufacturing—which has not shown as large a growth in recent years as some nonmanufacturing sectors—investment has been about a tenth.

Comparison of cycles

The current investment picture is also placed in clearer perspective by a comparison of its recent performance relative to earlier postwar expansions. If the anticipated expenditures in the first

Table 1.—Percent Increase in Plant and Equipment Expenditures, 1961 Actual to 1962 Anticipated

	As reported in	
	February	November
All industries.....	8	9
Manufacturing.....	9	8
Durable goods industries.....	16	14
Primary iron and steel.....	31	2
Primary nonferrous metals.....	19	15
Electrical machinery and equipment.....	-3	-1
Machinery, except electrical.....	13	20
Motor vehicles and parts.....	20	16
Transportation equipment, ex. motor vehicles.....	21	24
Stone, clay, and glass.....	16	18
Other durable goods.....	14	23
Nondurable goods industries.....	3	3
Food and beverage.....	2	2
Textile.....	0	24
Paper.....	0	4
Chemical.....	6	-4
Petroleum and coal.....	2	4
Rubber.....	27	5
Other nondurable goods.....	0	2
Mining.....	3	13
Railroad.....	19	28
Transportation, other than rail.....	-1	10
Public utilities.....	1	-1
Communication, commercial and other.....	11	12

Sources: U.S. Department of Commerce, and Office of Business Economics, and Securities and Exchange Commission.

quarter of 1963 are realized, investment will have risen 11 percent from its dollar volume at the low point in overall business activity two years earlier. This rate of recovery was less than in 1954-56 and 1949-51, but more than in 1958-60 when capital outlays continued to decline for three quarters after the upturn in GNP.

Differences in trends in investment in manufacturing and nonmanufacturing during the first eight quarters of postwar expansionary periods are also

made clear in the chart. Capital outlays by both groups have demonstrated less volatility in the recent experience than in similar previous periods. In part, this reflects the moderate character of the current economic expansion but it also marks the absence of a strong and widespread demand for capital goods since the 1956-57 investment boom.

Also evident from the chart is the somewhat stronger investment position in nonmanufacturing activities. Outlays by this group are expected to be 13 percent above the 1961 low by the first quarter of next year, while the increase for manufacturing is now placed at 9 percent.

Manufacturers' Expansion

Manufacturers' investment in new plant and equipment is currently anticipated at \$15½ billion (seasonally adjusted annual rate) in the closing quarter of 1962, up 3 percent from actual expenditures in the third quarter. Yearend investment is expected to

exceed all quarterly rates of the past five years, but to fall short of the \$16 billion peak established in the summer of 1957. Current plans for the first quarter of 1963 indicate a cutback in spending to slightly below \$15 billion.

Outlays of durable goods manufacturers are now placed at \$7.2 billion for 1962; this is a rise from 1961 or 14 percent—one of the largest increases recorded among the major industry groups. Expenditures are expected to reach \$7½ billion by the fourth quarter—a rate \$1½ billion above the cyclical low in the July-September quarter of 1961. All component industries, except electrical machinery, expect a rising trend in outlays during 1962.

First quarter 1963 outlays are expected to decline to slightly over \$7 billion, primarily due to cutbacks to mid-1962 rates in the iron and steel, transportation equipment, and nonelectrical machinery industries. Outlays for the remaining groups, as currently anticipated, will be little changed from fourth quarter rates.

Spending for new plant and equipment by the nonelectrical machinery industry reached a record \$1½ billion in the year 1962; these outlays are expected to fall in the opening 3 months of 1963 from the advanced rate in the final quarter of this year. Electrical machinery producers have stabilized expenditures at a seasonally adjusted annual rate of \$0.7 billion per quarter since mid-1960 with no change indicated for early 1963.

Plant and equipment expenditures by nondurable goods manufacturers, which are typically less volatile than durable goods producers' investment, are expected to rise 3 percent from 1961 to 1962. The annual expenditure of \$7½ billion for 1962 was exceeded only in 1957. Current schedules indicate that quarterly expenditures will remain relatively stable at \$7½ billion in the final two quarters of 1962 and in the first quarter of 1963.

Among the nondurables, textile and petroleum manufacturers show the most

Table 2.—Expenditures for New Plant and Equipment by U.S. Business¹, 1960-63

(Billions of dollars)

	Annual			Quarterly, Unadjusted								Quarterly, Seasonally Adjusted at Annual Rates									
				1961				1962				1963				1961				1963	
	1960	1961	1962 ²	I	II	III	IV	I	II	III	IV ²	I ²	I	II	III	IV	I	II	III	IV ²	I ²
All industries	35.68	34.37	37.41	7.57	8.61	8.65	9.54	8.02	9.50	9.62	10.28	8.48	33.85	33.50	34.70	35.40	35.70	36.95	38.35	38.35	37.70
Manufacturing industries	14.48	13.68	14.80	3.00	3.46	3.34	3.88	3.14	3.69	3.72	4.26	3.33	13.75	13.50	13.65	14.00	14.20	14.45	15.05	15.50	14.95
Durable goods industries	7.18	6.27	7.15	1.41	1.58	1.50	1.79	1.44	1.77	1.79	2.15	1.57	6.50	6.20	6.10	6.40	6.55	6.95	7.25	7.75	7.10
Primary iron and steel	1.60	1.13	1.15	.28	.28	.26	.30	.22	.28	.29	.35	.27	1.35	1.05	1.10	1.10	1.00	1.10	1.20	1.25	1.20
Primary nonferrous metal	.31	.26	.30	.07	.07	.06	.07	.06	.07	.08	.10	.08	.30	.25	.25	.25	.30	.30	.35	.35	.35
Electrical machinery & equipment	.68	.69	.68	.15	.17	.17	.20	.14	.16	.17	.21	.14	.70	.70	.65	.70	.65	.70	.70	.70	.70
Machinery, except electrical	1.10	1.10	1.32	.25	.28	.25	.32	.27	.33	.32	.41	.30	1.15	1.10	1.05	1.15	1.15	1.30	1.45	1.30	1.30
Motor vehicles and parts	.89	.75	.87	.15	.20	.19	.21	.17	.22	.22	.26	.16	.70	.80	.70	.80	.80	.85	.80	1.00	.80
Transportation equipment, excluding motor vehicles	.42	.38	.47	.09	.10	.09	.11	.09	.11	.13	.14	.10	.40	.40	.35	.40	.40	.40	.50	.55	.45
Stone, clay and glass	.62	.51	.60	.11	.12	.12	.16	.12	.16	.14	.17	.13	—	—	—	—	—	—	—	—	—
Other durable goods ³	1.56	1.45	1.78	.30	.36	.36	.43	.38	.44	.44	.51	.38	—	—	—	—	—	—	—	—	—
Nondurable goods industries	7.30	7.40	7.65	1.59	1.88	1.84	2.09	1.69	1.92	1.93	2.11	1.76	7.25	7.30	7.55	7.60	7.60	7.50	7.80	7.75	7.85
Food and beverage	.92	.98	1.00	.23	.25	.24	.27	.22	.26	.24	.27	.25	.95	.90	1.00	1.05	.95	1.00	1.00	1.10	1.05
Textile	.53	.50	.62	.12	.12	.12	.14	.13	.16	.15	.17	.17	.50	.45	.50	.55	.60	.65	.65	.70	.70
Paper	.75	.68	.71	.16	.17	.16	.18	.15	.18	.18	.20	.16	.75	.70	.65	.70	.70	.70	.75	.70	.70
Chemical	1.60	1.62	1.56	.33	.42	.40	.46	.37	.40	.37	.43	.36	1.50	1.65	1.65	1.65	1.70	1.55	1.50	1.60	1.60
Petroleum and coal	2.64	2.76	2.88	.56	.70	.70	.80	.62	.69	.76	.80	.62	2.70	2.75	2.85	2.80	2.85	2.70	3.10	2.85	2.85
Rubber	.23	.22	.23	.05	.05	.03	.07	.05	.06	.06	.06	.04	—	—	—	—	—	—	—	—	—
Other nondurable goods ⁴	.64	.65	.66	.14	.17	.16	.18	.14	.18	.18	.17	.17	—	—	—	—	—	—	—	—	—
Mining	.99	.98	1.11	.21	.26	.25	.26	.26	.27	.28	.30	.26	.95	1.00	1.00	1.00	1.15	1.05	1.10	1.15	1.15
Railroad	1.03	.67	.86	.17	.18	.16	.16	.16	.26	.24	.21	.17	.70	.70	.65	.60	.70	.95	1.00	.80	.70
Transportation, other than rail	1.94	1.85	2.04	.41	.48	.47	.50	.47	.60	.50	.48	.40	1.75	1.80	1.90	1.95	2.05	2.25	2.00	1.80	1.80
Public utilities	5.68	5.52	5.47	1.09	1.39	1.50	1.54	1.06	1.37	1.54	1.50	1.07	5.35	5.50	5.65	5.55	5.15	5.40	5.75	5.40	5.30
Communication	3.13	3.22	13.13	{ .75	.81	.78	.88	.88	.93	.87	{ 3.53	3.26	11.30	11.05	11.85	12.35	12.45	12.85	13.40	13.70	13.80
Commercial and other ⁵	8.44	8.46	13.13	{ 1.94	2.04	2.16	2.32	2.06	2.37	2.48	{ 3.53	3.26	11.30	11.05	11.85	12.35	12.45	12.85	13.40	13.70	13.80

1. Data exclude expenditures of agricultural business and outlays charged to current account.

4. Includes apparel, tobacco, leather, and printing-publishing.

2. Estimates for the year 1962 are based on actual capital expenditures for the first three quarters and anticipated capital expenditures for the final quarter of the year. These data are reported by business in November 1962. The anticipated data for the fourth quarter 1962 and first quarter 1963 have been adjusted when necessary for systematic tendencies.

5. Includes trade, service, finance, and construction. The anticipated expenditures and the seasonally adjusted data also include communication.

3. Includes fabricated metal, lumber, furniture, instrument, ordnance, and miscellaneous industries.

NOTE: Details may not add to totals due to rounding. Data for earlier years were published in the June 1956, March 1958, 1960, 1961 and 1962 *Survey of Current Business*.

Sources: U.S. Department of Commerce, Office of Business Economics, and Securities and Exchange Commission.

substantial increases in plant and equipment investment in 1962, and the latter group expects to increase investment further in the first quarter of 1963. Textile sales are up about 15 percent for the first 9 months of 1962. The liberalization of tax depreciation schedules for this industry a year ago has also encouraged investment. Chemical companies also expect a higher investment rate in the opening quarter of 1963—although outlays in this industry and in petroleum are currently little changed from mid-1961, the beginning of the current upswing in investment.

Nonmanufacturing Investment

Investment in the nonmanufacturing sector of business rose to a record \$23½ billion in the third quarter, at seasonally adjusted annual rates. Outlays are expected to decline 2 percent in the fourth quarter and fall further during the opening 3 months of 1963. As in the past, trends in individual industries are mixed.

The substantial uptrend in capital outlays by the communications-commercial group in 1962 is expected to continue through to yearend. In the following 3 months some leveling out is expected. From the \$13½ billion record expenditures in the third quarter, at a seasonally adjusted annual rate, a rise of 2 percent is projected in the fourth. Within the group, programs for construction and the acquisition of new equipment are strongest among communications, retail, and finance firms.

A pattern of expansion through the end of 1962, with a leveling out in the first quarter, is also scheduled by mining companies. If this winter's anticipated seasonally adjusted annual rate of \$1.15 billion is realized, it will be the highest since 1957.

Utilities are off

More than offsetting these programs are substantial cutbacks in capital outlays scheduled by the public utilities, railroads and other transportation

group in both the current quarter and the first quarter of next year. Among the utilities, the cutbacks are largely confined to gas producers and distrib-

utors. Electric companies are holding outlays relatively steady during this year with a slight advance scheduled for early 1963.

Manufacturers Expect Sales to Rise Moderately in First Quarter 1963 and Little Change in Inventory-Sales Ratio

RESULTS of the latest survey of manufacturers' sales and inventory anticipations, conducted during November, indicate slightly higher sales and further additions to inventories in the final 1962 quarter, and in the opening quarter of 1963. These expectations imply little change in the inventory-sales ratio for these periods from the relatively low levels maintained by producers since mid-1961.

Manufacturers look forward to successive new highs in sales in the current

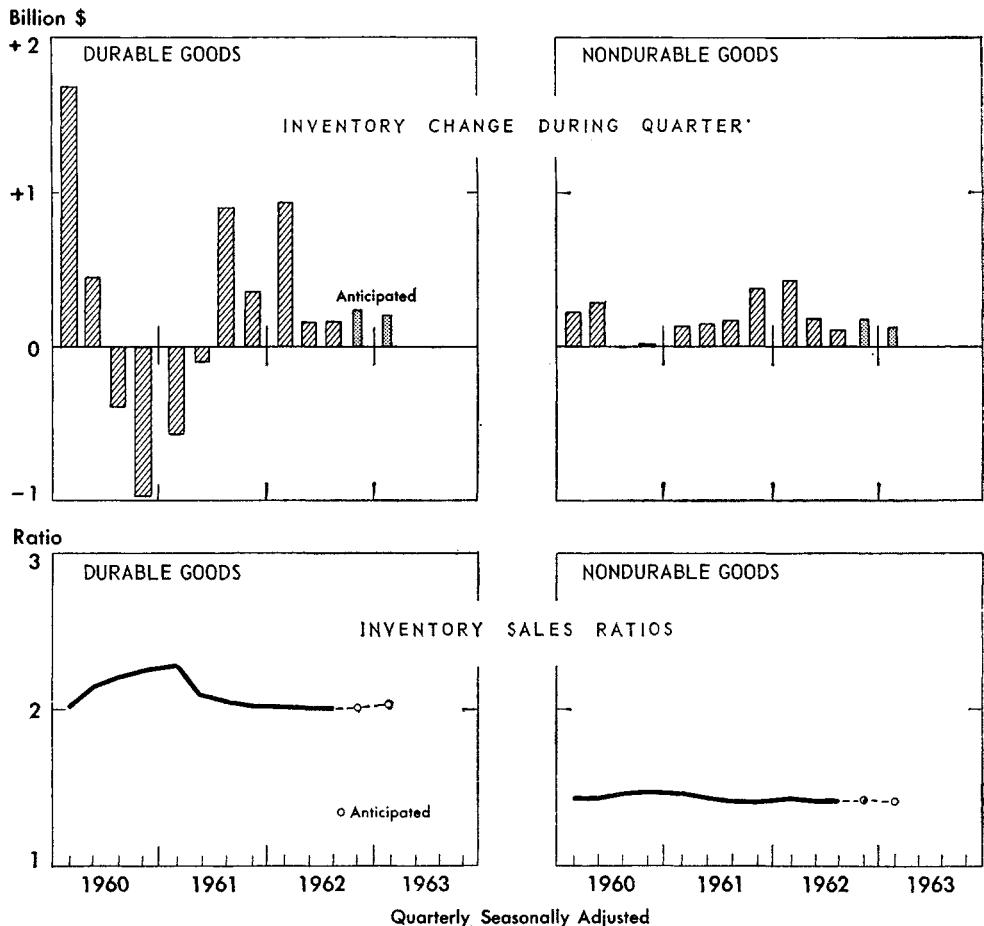
and next quarter, after seasonal allowances. Sales totaled \$100½ billion in the third quarter, and are projected at \$101 billion this quarter and \$101½ billion in the first 3 months of 1963. These anticipated increases are somewhat less than the actual quarterly gains through September this year. Expectations by manufacturers place sales in the first quarter of next year a sixth above the cyclical low 2 years earlier.

Sales in the third quarter were about

MANUFACTURERS' INVENTORIES

• Inventory Rise Continues at Moderate Pace, Reflecting Cautious Buying Policies

• Stock-Sales Ratios Are Steady After Reduction From Last Year



1 percent under the total expected 3 months ago. The sales outlook for the fourth quarter has also been revised downward a little. The shading of expectations for fourth quarter shipments centered in nondurables.

The sales uptrend in manufacturing this year has been somewhat stronger in durables than in nondurables. But producers in the heavy goods industries are not anticipating further increases this winter from the record third quarter seasonally adjusted rate of \$49 billion. Sales of this amount are a fifth larger than at the low in early 1961.

Within the durable goods groups, some further expansions in sales are anticipated for the current and following quarter by producers of primary metals and machinery. In other industries, where third quarter sales were at record rates, little change or slight declines are anticipated this winter.

Nondurable goods sales held in the third quarter at the second quarter seasonally adjusted rate of \$51.3 billion after rising 2 percent from the first to second quarters. These producers now feel that shipments will advance 1 percent in the current quarter and show a further improvement of the same magnitude in early 1963. The gains expected for late fall and winter are largely due to the improved sales outlook of chemical and petroleum companies.

Table 2.—Manufacturers' Evaluation of the Condition of Their Inventories¹

	Total			Durable			Nondurable		
	High	About right	Low	High	About right	Low	High	About right	Low
March 31, 1959	18	76	6	20	75	5	14	80	6
June 30, 1959	23	71	6	29	64	7	14	80	6
September 30, 1959	18	71	11	21	64	15	14	81	5
December 31, 1959	23	72	5	25	68	7	20	78	2
March 31, 1960	31	67	2	39	60	1	20	77	3
June 30, 1960	35	63	2	42	57	1	26	71	3
September 30, 1960	29	70	1	36	63	1	20	78	2
December 31, 1960	28	71	1	32	67	1	22	77	1
March 31, 1961	22	77	1	24	75	1	19	80	1
June 30, 1961	18	81	1	19	80	1	16	82	2
September 30, 1961	12	86	2	13	85	2	10	87	3
December 31, 1961	12	86	2	13	85	2	11	86	3
March 31, 1962	16	82	2	21	78	1	9	89	2
June 30, 1962	14	85	1	18	81	1	9	89	2
September 30, 1962	15	83	2	18	81	1	11	86	3

1. Condition of actual inventories relative to sales and unfilled orders position as viewed by reporting companies. Percent distribution of inventory book values according to company's classification of inventory condition.

Source: U.S. Department of Commerce, Office of Business Economics.

Inventory anticipations

Manufacturers are planning to add \$400 million to inventory during the closing 3 months of this year and another \$300 million between the end of December and March, after adjustment for seasonal allowances. These rates are about the same as the actual additions to producers' inventories in the second and third quarters but substantially lower than the first quarter 1962 increase of \$1.4 billion, when a sizable amount of steel stockpiling occurred. (See chart.)

End-of-September book values totaled \$57.2 billion, about 1 percent less than expected in the preceding survey conducted in August. The De-

ember 31 estimate has also been revised slightly downward to \$57.6 billion. Expectations for March 31, 1963 place inventory book values at a record \$58 billion—up \$1½ billion from a year earlier.

Durable goods producers account for about two-thirds of the expected inventory increases in the current quarter and the first 3 months of 1963. The projected stock additions, given the expected stability in sales will result in a minor increase in the stock-sales ratio for the heavy goods group. The ratio in the first quarter 1963 is expected to be slightly over 2, a relatively low rate which has characterized this group since late 1961.

The rather small changes in inventories contemplated by nondurable goods producers are quite characteristic of stock movements for the group. The anticipated changes in the current and following quarter would raise the March 1963 book value of inventories for the group to \$24.7 billion or \$½ billion higher than a year earlier. This total together with the expected sales rate in the first quarter would yield a stock-sales ratio of 1.4. This rate has been unchanged since the third quarter of last year.

Appraisal of inventory condition

In each of the anticipations surveys, manufacturers have reported their evaluations of their current inventory condition in light of sales and unfilled orders positions. Evaluations as of September 30 indicated relatively little

(Continued on page 13)

Table 1.—Manufacturers' Inventories and Sales: Actual and Anticipated
[Billions of dollars]

	1959				1960				1961				1962				1963
	I	II	III	IV	I	II	III	IV	I	II	III	IV	I	II	III	IV	
Inventories, end of quarter																	
Unadjusted																	
All manufacturing	50.6	52.0	51.6	52.9	54.7	54.9	54.3	53.9	53.8	53.6	53.8	55.2	56.9	57.1	56.8	57.4	58.3
Durables	29.1	30.2	29.6	30.3	32.1	32.2	31.6	30.8	30.8	30.5	30.6	31.2	32.7	32.9	32.5	32.6	33.5
Nondurables	21.5	21.8	22.0	22.6	22.6	22.7	22.7	23.1	23.0	23.1	23.1	24.0	24.2	24.2	24.3	24.8	24.7
Seasonally adjusted																	
All manufacturing	50.5	52.1	51.9	52.4	54.3	55.1	54.7	53.7	53.3	53.4	54.4	55.2	56.6	56.9	57.2	57.6	57.9
Durables	28.9	30.2	29.8	30.1	31.8	32.2	31.8	30.9	30.3	30.2	31.1	31.5	32.4	32.6	32.7	33.0	33.2
Nondurables	21.5	21.9	22.1	22.3	22.6	22.9	22.9	23.0	23.2	23.3	23.7	24.2	24.3	24.4	24.6	24.7	
Sales, total for quarter																	
Unadjusted																	
All manufacturing	85.4	93.6	87.9	90.0	92.5	93.2	89.7	89.5	86.4	93.1	92.5	96.8	96.6	101.8	98.8	102.1	99.2
Durables	41.9	48.2	41.0	43.1	45.9	46.0	41.7	42.6	39.7	44.9	42.9	47.0	47.0	50.5	47.0	50.0	47.9
Nondurables	43.5	45.4	46.9	46.9	46.6	47.2	48.0	46.9	46.6	48.2	49.5	49.8	49.6	51.3	51.9	52.1	51.3
Seasonally adjusted																	
All manufacturing	85.8	92.3	89.9	89.1	93.5	92.8	90.7	88.0	87.2	91.7	93.8	96.3	98.1	99.9	100.4	101.0	101.5
Durables	41.8	46.5	43.5	42.5	46.3	45.0	43.6	41.5	40.2	43.4	44.8	46.5	47.8	48.7	49.0	49.1	49.0
Nondurables	43.9	45.8	46.4	46.6	47.2	47.8	47.1	46.5	47.1	48.3	49.1	49.8	50.3	51.3	51.4	52.0	52.5

1. Anticipations reported by manufacturers in November. Inventories have been corrected for systematic tendencies in anticipatory data. Source: U.S. Department of Commerce, Office of Business Economics.

The Balance of International Transactions

Developments in the Third Quarter

DURING the third quarter of 1962, after adjustment for seasonal variations, the decline in our international reserves and the rise in our liquid liabilities to foreigners totaled about \$720 million, compared with about \$490 and \$225 million during the first and second quarters of this year. For the first three quarters of this year, the adverse balance of about \$1,440 million was at an annual rate of \$1.9 billion, somewhat less than the average rate of about \$2.5 billion for 1961 as a whole.

During the first half of this year receipts were increased by as much as \$600 to \$700 million by transactions associated with the Canadian exchange crisis, by advance debt repayments by foreign countries in the second quarter amounting to \$76 million, and the return flow of \$100 million of very short-term bank loans at the beginning of the year. On all other transactions, the half-year balance was about \$1.5 to \$1.6 billion.

During the third quarter the balance was favorably influenced by further advance debt repayments—\$473 million received from France and Italy—but adversely affected by the reversal in the Canadian exchange developments following the measures taken by the Canadian Government at the end of June to halt the loss of reserves and to rebuild them again. During the third quarter, U.S. dollar holdings of the monetary authorities of Canada increased by over \$600 million, and most of that rise seems to have resulted from transactions with the United States.

Swing in balance with Canada

Recorded transactions with Canada during the third quarter indicate net payments by the United States of \$230 million (main table, memorandum line II), compared with net receipts of

about \$360 million in the preceding quarter. This shift in the balance on recorded transactions of nearly \$600 million accounts for about half of the shift in Canadian reserve movements during that period (omitting the stabilization loans obtained from the IMF, the United States, and the United Kingdom). The other half of the shift in Canadian reserve movements cannot be accounted for through U.S. transactions for which records or estimates are available at this time.

The large rise in net payments on unrecorded transactions with all areas from about \$60 million in the second quarter to \$440 million in the third probably can also be attributed to transactions with Canada. Under this assumption, about \$1 billion of the \$1.2 billion shift in Canadian reserves would have been due to transactions with the United States, and such transactions may have accounted for an even larger share of the \$600 million rise in Canadian reserves in the third quarter.

Thus, the adverse effects of the Canadian exchange developments on the U.S. balance of payments during the third quarter may have exceeded somewhat the favorable effects of the advance debt repayments.

Omitting both of these factors, the overall balance on our foreign transactions would have been adverse by somewhat under \$700 million, and thus perhaps slightly improved compared with the average quarterly rate of \$750–800 million in the first half of the year, if similar adjustments for the Canadian developments and special transactions are made.

There is a difference, however, between the two phases in the Canadian developments and their effects on the U.S. balance of payments. While the decline in Canadian reserves during the first half was a development which had

to stop sooner or later and thus was clearly temporary, the limits to the recovery of Canadian reserves are much less certain both in time and in quantity. It is not possible, therefore, to consider the effects of this phase on our balance of payments as temporary with the same degree of certainty as could be done with respect to the earlier phase.

The effects of the various measures taken by the Canadian Government to prevent the erosion of its reserves and to change the pattern of Canadian transactions with the rest of the world are difficult to evaluate—particularly the devaluation of the Canadian currency, the restrictions on imports and the tightening of domestic credit. Some of these measures, particularly the restrictions on credit, have been relaxed already, but the effects of the devaluation will be felt for some time to come.

The fast rate at which Canadian reserves increased during the third quarter could not be expected to continue, however, and some slowdown occurred during the fourth quarter.

Trade and services

Among other developments having a major bearing on the balance of payments during the third quarter was a decline in exports (reversing in part the exceptionally fast rise in the previous quarter), the continued increase in imports, and maintenance of the relatively low rate of capital outflows comparable to that in the second quarter of this year.

Both exports and imports were probably raised in September by anticipations of a strike in the shipping industry which started on the first of October, but was quickly suspended. The sharp increase in seasonally adjusted exports from August to Septem-

ber followed by a sharp decline in October, and similar, although not quite as pronounced, movements in imports seem to indicate that shipments in both directions were speeded up in September.

Without this speedup in shipments exports may have been \$100–150 million smaller, and nearly \$300 million under the second quarter figure. The effect on imports may have been around \$50 million.

Exports financed by Government grants or capital flows appeared to have been up during the third quarter, particularly to India and Pakistan. Other exports were about \$4.5 billion during the quarter, about the same as in the last quarter of 1961 and the first quarter of 1962, but lower than in these periods if adjustments were made for the influences of the expected shipping tieup.

The decline in exports appears to have been particularly pronounced in agricultural goods. Shipments dropped from the previous quarter, after seasonal adjustment, by about \$100 million, particularly in grains, and vegetable oils and oil seeds. Grains exports were high in the preceding quarter as a result of special conditions in Europe and Canada and the decline was expected. The continued lag in cotton exports in the September quarter reflects domestic price policies which have had the effect of permitting other cotton exporting countries to dispose of their stocks first. Later in the season, our exports may be expected, therefore, to rise again. Another factor contributing to the export decline was the tailing off in deliveries of airplanes as the backlog are run out.

A decline in nonagricultural exports to Canada may have been the result of the devaluation of the Canadian dollar and the increase of import duties. The effect of these changes appears to have been relatively small, however, during the third quarter and third quarter experiences may not yet indicate the full impact of these measures.

Nonagricultural exports to Europe and Japan combined were approximately the same as in the first and second quarters of the year. The buildup of productive capacity, par-

Table 1.—Analysis of U.S. Balance of Payments, Seasonally Adjusted, Excluding Military Grant Aid

[Millions of dollars]

	Calendar year		Jan.–Sept.		1961				1962			
	1960	1961	1961	1962	I	II	III	IV	I	II	III	
Transactions other than changes in official monetary assets and in liquid liabilities												
U.S. payments (debits) recorded	31,317	31,805	23,183	24,658	7,690	7,411	8,082	8,622	8,283	8,093	8,282	
Imports:												
Merchandise	14,723	14,514	10,626	12,082	3,369	3,417	3,840	3,888	3,920	4,032	4,130	
Military expenditures	3,048	2,947	2,225	2,228	770	756	699	722	752	746	730	
Other services	5,417	5,462	4,034	4,313	1,309	1,337	1,388	1,428	1,390	1,450	1,473	
Remittances and pensions	842	878	658	678	221	221	216	220	234	223	221	
Government grants and capital outflows	3,405	4,051	2,860	3,217	962	804	1,094	1,191	1,040	1,059	1,118	
<i>Transactions involving no immediate dollar outflow from the United States</i>												
<i>Dollar payments to foreign countries and international institutions</i>	<i>2,170</i>	<i>2,768</i>	<i>2,001</i>	<i>2,437</i>	<i>660</i>	<i>550</i>	<i>791</i>	<i>767</i>	<i>761</i>	<i>809</i>	<i>867</i>	
U.S. private capital	1,235	1,283	859	780	302	254	303	424	279	250	351	
Direct investments	3,582	3,953	2,780	2,140	1,059	876	845	1,173	947	583	610	
Long-term portfolio	1,694	1,475	1,155	930	457	269	429	320	230	400	300	
Short-term	1,338	1,472	1,093	392	482	389	222	379	320	101	173	
U.S. receipts (credits) recorded	27,984	29,946	22,332	23,743	7,400	7,953	6,979	7,614	7,685	8,001	8,057	
Exports:												
Merchandise	19,459	19,915	14,769	15,572	5,061	4,768	4,940	5,146	5,063	5,339	5,170	
Financed by Government grants and capital	1,798	2,183	1,588	1,784	559	455	594	595	575	554	656	
Military sales	335	406	309	417	71	150	88	97	96	155	168	
Income on investments, private	2,873	3,303	2,411	2,667	847	768	796	892	912	910	815	
Income on investments, Government	349	379	284	359	94	120	70	95	114	142	103	
Miscellaneous services	3,997	4,063	3,015	3,272	996	1,022	997	1,048	1,067	1,121	1,084	
Repayments on U.S. Government loans	636	1,274	1,065	979	133	851	81	209	143	220	616	
Foreign capital other than liquid funds	335	606	479	477	198	274	7	127	290	116	71	
Private liabilities	335	606	479	131	198	274	7	127	166	2	37	
Government liabilities	nss	nss	nss	346	nss	nss	nss	nss	124	114	108	
Excess of recorded receipts (credits) or payments (debits) (–)	–3,333	–1,859	–851	–915	–290	542	–1,103	–1,008	–598	–92	–225	
On goods, services, remittances, and pensions	2,983	4,265	3,245	2,986	1,400	1,097	748	1,020	956	1,214	816	
On Government grants and capital assets	–2,769	–2,777	–1,795	–2,238	–829	47	–1,013	–982	–897	–839	–502	
On Government nonliquid liabilities	nss	nss	nss	346	nss	nss	nss	nss	124	114	108	
On private direct and long-term portfolio investment	–2,114	–2,015	–1,344	–1,510	–455	–286	–603	–671	–467	–599	–474	
On private short-term investments	–1,433	–1,332	–957	–469	–406	–316	–235	–375	–314	18	–173	
Unrecorded transactions (net)	–592	–602	–202	–522	–29	–366	193	–400	106	–134	–494	
Total net receipts (+) or payments (–) equals changes in official monetary assets and in liquid liabilities (increase in net liquid assets (+), decrease (–))¹	–3,925	–2,461	–1,053	–1,437	–319	176	–910	–1,408	–492	–226	–519	
Major special transactions ²	–524	129	649	649	.....	724	–75	–520	100	76	473	
Total, excluding special transactions	–3,401	–2,590	–1,702	–2,086	–319	–548	–835	–888	–592	–302	–1,192	
Quarters not seasonally adjusted												
Changes in gold and convertible currency holdings of U.S. monetary authorities and in liquid liabilities³	3,925	2,461	1,128	1,512	308	–89	909	1,333	462	312	738	
Gold (sales +, purchases –)	1,702	857	347	866	371	–170	146	510	303	117	446	
Convertible currencies (purchases –)	–115	–61	–333	–25	–160	124	–54	–113	–324	–324	104	
Liquid liabilities, total (decrease (–)) ⁴	2,223	1,719	842	979	–38	241	639	877	272	519	188	
By foreign holders:												
Monetary authorities and institutions	1,862	517	112	734	36	–329	405	405	–420	529	625	
International Monetary Fund	741	–135	–447	612	25	11	–483	312	237	44	331	
Foreign central banks and governments, total	1,121	652	559	122	11	–340	888	93	–657	485	294	
As reported by U.S. banks	1,059	702	662	732	12	–242	892	40	–481	760	453	
Other	62	–50	–103	–610	–1	–98	–4	53	–176	–275	–159	
Foreign commercial banks	104	615	549	–45	–19	414	154	66	429	–256	–218	
Other international and regional institutions	395	461	165	92	61	28	76	296	206	6	–120	
Other foreigners and undetermined	–138	126	16	198	–116	128	4	110	57	240	–99	
By types of liabilities:												
Deposits in U.S. banks	1,243	1,222	1,165	–382	96	543	526	57	152	99	–633	
U.S. Government obligations:												
Bills and certificates ⁴	627	–125	–506	2,283	–155	–293	–58	381	469	706	1,108	
Bonds and notes	127	505	315	–716	206	–94	203	190	–284	–240	–193	
Other	162	–55	–99	–345	–8	–51	–31	35	–115	–115	–115	
Bankers acceptances, commercial paper, etc.	35	100	–35	15	–174	84	55	135	11	68	–64	
Liabilities payable in foreign currencies	36	36	–13	102	–2	46	–57	49	32	–7	77	
Other liabilities	–7	36	6	22	–1	6	1	30	6	8	8	

nss. Not shown separately.

1. Beginning with the first quarter of 1962 excludes changes in specified Government liabilities shown separately above.

2. Includes major nonrepetitive transactions which have major effects on quarterly changes in net payments or receipts. The figures include the following items: II 1961 advance debt repayments, including shifts from the following quarter; III 1961 short fall in debt repayments due to forward shifts; IV 1961 subscriptions to international organizations of \$172 million, a very short-term outflow of funds over the year-end estimated at \$100 million, exceptional concentration of large long- and short-term bank loans of about \$250 million, and advance debt repayment of \$40 million; I 1962 return flow of very short-term funds estimated at \$100 million; II and III 1962 advance debt repayments; I, II, and III 1962 for effects of Canadian developments see text discussion.

3. Corresponds to line 48 in Balance of Payments table, p. 12.

4. Includes noninterest bearing notes held by the International Monetary Fund and other international and regional institutions; beginning in 1962 includes only changes in holdings by the IMF of such notes.

ticularly for steel and other industrial materials, ahead of the current growth in demand started to affect our exports of those products some time ago. The excess capacity which has developed in these industries and the slower rate of new investments in these as well as other industries may also affect our exports of producers goods. The time lags between industrial development, orders for equipment, and final deliveries are considerable, however, and the full effects of these developments may not become evident until next

year. Some early indications of these developments may already be noticeable, however.

The third quarter exports of machinery to Europe and Japan were still higher than a year ago, but the decline from the second to the third quarter was considerably larger than a year earlier. Foreign orders for machine tools were also somewhat less than a year ago. The slowdown in the foreign demand for industrial materials and investment goods is likely to be cyclical, however, and can be expected to be

reversed again. For the longer run, rising costs and prices abroad should improve our competitive position if our prices can be kept stable. This should provide us with the opportunity to expand exports and to counteract foreign advances on domestic markets.

A more detailed discussion of recent developments in foreign trade may be found in the foreign trade article in this issue.

Services transactions in the third quarter resulted in somewhat larger payments and lower receipts, principally as a result of changes in international travel between the United States and Canada. The devaluation of the Canadian dollar appears to have stimulated travel by U.S. residents to Canada and the same factor—as well as restrictions imposed by the Canadian Government on the amount of duty free goods which Canadians could take back have reduced Canadian expenditures here.

Income on investments was also less than in the previous quarter, when dividend payments to American companies from their Canadian subsidiaries were speeded up, perhaps in anticipation of restrictions or further devaluations. Income on direct investments in Europe was also lower in the third quarter than a year ago, bringing the decline for the three quarters of this year from the corresponding period of 1961 to about 7 percent.

In part offsetting these adverse developments was the continued rise in sales of military equipment through the Department of Defense, and somewhat smaller military expenditures abroad.

Capital outflows

The net outflow of private U.S. capital during the third quarter was approximately \$600 million, about the same as in the previous quarter. For the first three quarters of this year the net outflow was \$2,140 million, or \$2.9 billion at an annual rate—roughly \$1 billion less than the capital outflow in each of the years 1960 and 1961.

Comparing the first three quarters of 1962 with the corresponding period of 1961, the decline occurred in capital outflows to Canada, Latin America, and the Far East. In the latter area, it was mainly in “short-term” bank loans,

Table 2.—U.S. Balance of Payments by Major Components,¹ Seasonally Adjusted

(Millions of dollars)

	1961	1961				1962		
		I		II		III	IV	I
		1	II	III	IV	I	II ^a	III ^a
Goods and Services, Government Assistance and Long-Term Capital Accounts ²								
A. 1. Nonmilitary merchandise exports	19,915	5,061	4,768	4,940	5,146	5,063	5,339	5,170
2. Less those financed by Government grants and capital	2,183	559	435	594	595	575	554	655
3. Merchandise exports, other than those financed by Government grants and capital	17,732	4,502	4,333	4,346	4,551	4,488	4,785	4,515
4. Nonmilitary merchandise imports	-14,514	-3,369	-3,417	-3,840	-3,888	-3,920	-4,032	-4,130
5. Balance on trade excluding exports financed by Government grants and capital	3,218	1,133	916	506	663	568	753	385
6. Nonmilitary service exports	7,745	1,937	1,910	1,863	2,035	2,093	2,173	2,032
7. Less those financed by Government grants and capital	391	86	92	105	108	125	136	138
8. Service exports, other than those financed by Government grants and capital	7,354	1,851	1,818	1,758	1,927	1,967	2,037	1,894
9. Nonmilitary service imports	-5,462	-1,309	-1,337	-1,388	-1,428	-1,390	-1,450	-1,473
10. Balance on services other than those rendered under Government grants and capital	1,892	542	481	370	499	577	587	421
11. Balance	5,110	1,675	1,397	876	1,162	1,145	1,340	806
B. Other major transactions								
1. Military expenditures	-2,947	-750	-756	-699	-722	-752	-746	-730
2. Military cash receipts	398	66	150	87	95	221	241	226
3. Government grants and capital—dollar payments to foreign countries and international institutions	-1,283	-302	-254	-303	-424	-279	-250	-251
4. Repayments on U.S. Government loans, excluding fundings by new loans	1,199	123	828	59	189	109	191	597
5. U.S. direct and long-term portfolio investments abroad	-2,481	-577	-487	-623	-794	-627	-684	-437
6. Foreign direct and long-term portfolio investments in the United States	466	122	201	20	123	160	85	-37
7. Remittances and pensions	-878	-221	-221	-216	-220	-234	-223	-221
8. Changes in Government liabilities ³						-1	-2	
9. Balance	-5,526	-1,559	-539	-1,675	-1,753	-1,403	-1,388	-853
C. Balance on Goods and Services, Government assistance and long-term capital account	-416	116	858	-799	-591	-258	-48	-47
D. Recorded U.S. private short-term capital outflow less foreign short-term credits to the United States (excluding foreign liquid dollar holdings)	-1,443	-406	-316	-304	-417	-340	-44	-178
E. Unrecorded transactions	-602	-29	-366	193	-400	106	-134	-494
F. 1. Overall balance, seasonally adjusted	-2,461	-319	176	-910	-1,408	-492	-226	-719
2. Less seasonal adjustment		-11	87	-1	-75	-30	86	19
G. 1. Overall balance, actual (not seasonally adjusted) ⁴	-2,461	-308	89	-909	-1,333	-462	-312	-738
2. Equals: Changes in liquid liabilities to foreign private holders, including banks and nonmonetary international and regional institutions (increase—)	-1,202	74	-570	-234	-472	-692	10	437
3. Plus: Changes of holdings of gold and convertible currencies by U.S. monetary authorities (decrease—) and changes in U.S. liquid liabilities to foreign and international monetary authorities (increase—)	-1,259	-382	659	-675	-861	230	-322	-1,175

1. Excludes military transfers under grants. ^a Revised. ^b Preliminary.

2. Short-term capital movements between parent companies and their foreign affiliates are reported as part of direct investment.

3. Excludes liabilities associated with military transactions and Government assistance operations.

4. Increase in U.S. liabilities and sales of gold (—), line 48, table 4.

principally to Japan and to a lesser extent to the Philippines; capital outflows to Europe were higher in 1962.

In the third quarter, however, capital outflows to Canada increased to an amount slightly above that in the corresponding period of 1961, while capital outflows to Europe fell below those a year earlier. The decline to Europe was in direct investments, apparently reflecting lesser needs by American subsidiaries for working capital. The increase to Canada was partly in direct investments and partly in short-term capital outflows. The latter may have been due to the high interest rates established by the Canadian authorities last summer as one of the measures to defend the exchange value of the Canadian currency. In September and the following months the rate was reduced again, and the outflow of short-term funds may have diminished, but outflows through purchases of longer term securities took their place.

It remains to be seen whether the decline in incomes from direct investments in Europe and the recent decline of capital outflows to that area are interconnected and related to the somewhat slower pace of economic expansion there. It may be significant that the decline in capital outflows was primarily to the United Kingdom and Germany, where actual or planned investments have declined more than in the other major countries of Europe.

Direct investments in the Latin American republics again showed a net inflow to the United States in the third quarter, resulting in an aggregate net inflow of \$37 million for the first three quarters of the year. As in the earlier part of the year, the outflow in the manufacturing sector remained sizable amounting to some \$90 million, but was offset by inflows from other industries. Because of tax payments sizable outflows to this area may be expected for the fourth quarter.

Capital flows to sterling area countries in the rest of the world have also been highly variable this year, largely because of the financing of oil shipments. A small inflow of capital from that area in the first quarter was followed by an outflow to these countries of nearly \$140 million in the second quarter, but only

a minor outflow is so far expected for the third.

Because of the important element of short-term financing which is part of the capital flow between U.S. companies and their foreign affiliates, it is difficult to separate longer-term trends from the sharp quarter-to-quarter changes.

Long-term private portfolio investments were relatively minor in the third quarter, aggregating about \$100 million. New issues of foreign securities, mainly for Japan and Canada, were about \$135 million, less than half the second quarter total. Since September, however, large issues have been sold in the United States by Canadian and other borrowers, so that the total U.S. purchases of new foreign issues for the year may approach the 1958 postwar high of over \$900 million.

Loans by banks of over 1 year duration were negligible overall, with a moderate outflow to Latin America more than matched by maturing loans in Europe and Asia. Commercial con-

cerns, on the basis of partial data, appear to have extended some longer-term credits to Latin America and Asia.

Recorded short-term capital outflows rose somewhat in the third quarter, but not to significant proportions. Banks reduced their short-term credits on balance, especially in Latin America, Japan, and the Philippines. On the other hand, preliminary data on short-term credits and liquid investments abroad by non-financial concerns indicate a substantial flow, largely to Canada, in the third quarter.

To facilitate analysis of Government capital transactions, changes in certain liabilities which are not included among liquid liabilities are now shown separately for 1962 in line 45A in the main table and also in table 1.

These liabilities include foreign funds committed for military purchases, funds transferred to foreign countries under assistance programs for subsequent purchases of U.S. goods or services, funds held here by certain international or-

Table 3.—U.S. Short-Term Private Capital, 1960, 1961, and First Three Quarters 1962, by Country and Type

[Millions of dollars]

	Amount outstanding end of period			1960			1961			1962					
		Changes ² quarterly (decreases (—))													
		1959	1960	1961	Sept. 1962	I	II	III	IV	I	II	III	IV	I	II
Total reported by U.S. banks ¹	2,599	3,594	4,656	4,697	104	37	417	432	356	159	1	547	175	-100	-89
Major financial centers, total	666	971	1,140	968	-84	119	185	85	54	35	-47	127	-45	-145	17
United Kingdom.....	121	245	181	163	-9	69	83	-19	-78	-2	20	-4	-19	-9	12
EEC and Switzerland.....	273	305	422	362	-49	24	5	52	64	12	-44	85	-29	-27	-3
Canada.....	272	421	537	443	-26	26	97	52	68	25	-23	46	3	-109	8
By type:															
Commercial and financial claims payable in dollars.....	488	566	667	614	-74	49	63	40	19	76	-6	12	59	-130	31
Foreign currency deposits and claims.....	178	405	473	354	-10	70	122	45	35	-41	-41	115	-104	-6	-14
Other countries, total	1,933	2,623	3,516	3,729	188	-82	232	347	302	124	48	420	220	45	-106
Japan.....	324	806	1,445	1,682	96	77	163	146	263	203	16	157	236	18	-46
Latin American Republics.....	1,147	1,328	1,447	1,423	85	-150	39	202	24	-129	72	153	10	28	-53
Others.....	462	489	624	624	7	-9	30	-1	15	50	-40	110	-26	35	-7
By type:															
Commercial and financial claims payable in dollars.....	1,919	2,569	3,447	3,657	188	-85	195	352	317	125	43	393	231	40	-114
Foreign currency deposits and claims.....	14	54	69	72	—	3	37	-5	-15	-1	5	27	-11	5	8
Total reported by non-financial concerns	705	1,130	1,599	na	-13	145	64	155	106	170	116	-20	137	-3	150
Major financial centers, total	271	612	1,014	na	1	125	52	120	123	175	36	8	113	-22	127
United Kingdom.....	50	272	200	na	18	79	15	107	6	-54	37	12	-4	-29	20
EEC and Switzerland.....	120	153	238	na	-5	11	-4	18	9	50	-20	39	50	15	-10
Canada.....	101	187	576	na	-12	35	41	-5	108	179	93	-43	67	-8	117
Claims payable in dollars.....	217	397	802	na	-19	54	54	65	71	197	50	46	96	-11	na
Foreign currency deposits and claims.....	54	215	200	na	20	71	-2	55	52	-22	-14	-38	17	-11	na
Other countries, total	434	518	585	na	-14	20	12	35	-17	-5	80	-28	24	19	23
Claims payable in dollars.....	388	461	497	na	-12	20	12	29	-14	-6	61	-35	23	1	na
Foreign currency deposits and claims.....	46	57	88	na	-2	—	6	-3	1	19	7	1	18	na	na

na. Not available.

1. Excludes Exchange Stabilization Fund holdings.

2. Changes adjusted for variations in coverage and therefore do not correspond exactly to changes computed from reported amounts outstanding.

3. Excludes \$370 million held pending direct investment.

4. Reflects major portion of expanded coverage.

5. Estimated on the basis of partial preliminary reports.

Table 4.—United States

(Millions of dollars)

Line	Type of transaction	All areas						Western Europe				Eastern Europe				Canada				
		1961			1962			1961		1962		1961		1962		1961		1962		
		I	II	III	I	II	III	II	III	II	III	II	III	II	III	II	III	II	III	
1	Exports of goods and services	7,144	7,495	6,903	7,378	8,504	na	2,556	2,201	2,912	na	54	23	54	29	1,340	1,259	1,518	na	
2	Goods and services transferred under military grants, net	324	543	247	383	698	na	245	84	262	na	9	1	1	1	1	1	1	na	
3	Goods and services excluding transfers under military grants	6,820	6,952	6,656	6,995	7,806	7,126	2,311	2,117	2,650	2,400	54	23	54	29	1,331	1,259	1,518	1,308	
4	Merchandise, adjusted, excluding military	5,012	4,922	4,673	5,015	5,497	4,898	1,670	1,543	1,899	1,664	43	19	43	23	966	883	1,122	938	
5	Transportation	389	428	429	429	461	458	191	196	233	233	2	1	3	3	30	31	35	36	
6	Travel	189	255	308	204	275	305	35	38	33	45	(x)	(x)	(x)	(x)	130	150	130	135	
7	Miscellaneous services:	301	316	289	324	353	337	117	107	141	133	3	2	2	2	41	38	41	40	
8	Private	39	40	41	45	47	44	14	14	15	14	(x)	(x)	(x)	(x)	1	1	1	1	
9	Government, excluding military	71	150	88	96	153	168	101	61	118	142	(x)	(x)	(x)	(x)	13	9	11	5	
10	Military transactions	Income on investments:	612	591	611	630	694	620	98	106	107	94	(x)	(x)	(x)	(x)	91	88	108	83
11	Direct investments	143	160	158	187	200	200	37	35	45	45	(x)	(x)	(x)	(x)	60	60	70	70	
12	Other private	64	91	60	69	128	93	45	17	59	30	6	1	6	1	(x)	(x)	(x)	(x)	
13	Imports of goods and services	5,276	5,595	6,078	5,882	6,318	6,487	2,028	2,094	2,316	2,252	25	26	25	25	984	1,218	1,160	1,344	
14	Merchandise, adjusted, excluding military	3,400	3,458	3,682	3,946	4,077	3,973	934	994	1,137	1,073	22	21	21	21	738	825	899	885	
15	Transportation	427	537	555	451	574	523	294	300	347	309	(x)	1	1	1	26	28	26	26	
16	Travel	275	454	668	300	496	770	193	245	215	281	1	3	2	4	87	236	100	296	
17	Miscellaneous services:	101	102	115	109	107	108	57	57	59	60	(x)	(x)	(x)	(x)	8	11	11	11	
18	Private	88	77	151	82	75	147	19	20	20	21	1	1	1	1	1	1	1	1	
19	Government, excluding military	770	756	699	752	746	730	397	353	395	369	1	(x)	(x)	(x)	85	75	71	74	
20	Military expenditures	Income on investments:	146	146	140	162	159	150	98	87	96	91	(x)	(x)	(x)	(x)	32	35	45	41
21	Private	69	65	68	80	84	86	36	38	47	48	(x)	(x)	(x)	(x)	7	7	7	10	
22	Balance on goods and services	1,868	1,900	825	1,496	2,186	na	528	107	596	na	29	-3	29	2	356	41	358	na	
23	Excluding transfers under military grants	1,544	1,357	578	1,113	1,488	639	283	23	334	148	29	-3	29	2	347	41	358	-36	
24	Unilateral transfers, net [to foreign countries (—)]	-1,018	-1,249	-880	-1,131	-1,384	na	-412	-245	-436	na	-8	-6	-10	-9	-15	-12	-8	na	
25	Excluding military transfers	-694	-706	-633	-748	-686	-659	-167	-161	-174	-153	-8	-6	-10	-9	-6	-12	-8	-8	
26	Private remittances:	-154	-158	-157	-161	-163	-160	-79	-75	-84	-80	-6	-5	-7	-7	-1	-4	-2	-2	
27	Government:	Military grants of goods and services	-324	-543	-247	-383	-698	na	-245	-84	-262	na	(x)	(x)	(x)	(x)	-9	(x)	(x)	(x)
28	Other grants	-478	-488	-420	-520	-465	-441	-62	-62	-61	-46	-1	-1	-2	-1	-1	-1	-1	-1	
29	Pensions and other transfers	-62	-60	-56	-67	-58	-58	-26	-24	-27	-27	-1	(x)	(x)	(x)	-5	-8	-6	-6	
30	U.S. capital, net [increase in U.S. assets (—)]	-1,372	-540	-1,104	-1,268	-1,166	-345	430	-184	-376	323	-9	2	-13	-5	-356	-160	-27	-178	
31	Private, net	-989	-955	-637	-866	-720	-355	-209	-136	-388	-112	-3	1	5	-3	-359	-160	-24	-178	
32	Direct investments, net	-441	-324	-341	-196	-496	-189	-133	-247	-247	-70	(x)	(x)	(x)	(x)	-44	-11	-64	-51	
33	New issues of foreign securities	-107	-187	-87	-163	-313	-134	-23	-139	-139	-15	(x)	(x)	(x)	(x)	-88	-51	-112	-41	
34	Redemptions	-44	23	19	50	28	59	1	5	3	9	(x)	(x)	(x)	(x)	15	8	20	39	
35	Transactions in outstanding foreign securities	-75	-75	-53	-83	-15	3	-31	-5	24	7	-1	(x)	(x)	(x)	-38	-27	11	5	
36	Other long-term, net	51	-37	-58	-162	-65	-63	-26	20	-19	-2	3	-2	3	-1	7	-10	1	-5	
37	Short-term, net	-461	-355	-117	-312	-141	-61	3	91	10	-41	-5	3	2	-2	-211	-69	120	-125	
38	Government, net	-383	415	-467	-402	-446	10	639	-48	12	435	-6	1	-18	-2	3	(x)	-3	(x)	
39	Long-term capital	-409	-308	-538	-483	-507	-489	-62	-67	-90	-62	-1	(x)	(x)	(x)	-3	-1	(x)	(x)	
40	Repayments	103	826	84	130	212	585	709	16	114	513	6	1	8	2	(x)	(x)	(x)	(x)	
41	Foreign currency holdings and short-term claims, net [increase (—)]	-77	-103	-13	-49	-151	-86	-8	3	-12	-16	-11	(x)	-25	-4	3	(x)	-3	(x)	
42	Foreign capital, net [increase in U.S. liabilities (+)]	160	515	646	562	635	259	323	1,117	266	-631	3	-2	-1	-1	235	-16	244	585	
43	Direct investments in the United States	20	32	-5	25	75	-19	27	-3	39	-8	(x)	(x)	(x)	(x)	2	(x)	28	-10	
44	Other long-term investments	102	169	25	135	10	-18	129	6	37	-27	(x)	(x)	(x)	(x)	3	3	8	1	
45	Other capital excluding liquid funds:	A. U.S. private short-term liabilities	76	73	-13	6	-83	54	-18	-59	(x)	(x)	-1	(x)	(x)	3	-4	1	(x)	
	B. U.S. Government liabilities	nss	nss	nss	124	114	108	nss	83	92	nss	(x)	(x)	(x)	(x)	-3	-2	227	-15	
46	Increase in foreign holdings of liquid dollar assets	-38	241	639	272	519	188	113	1,132	166	-688	3	-2	(x)	(x)	227	-15	210	585	
47	Gold and convertible currencies, purchases (—) or sales (+) by monetary authorities	346	-330	270	190	-207	550	-362	370	269	500	(x)	(x)	(x)	(x)	-445	3	(x)	(x)	
48	Reduction in gold and convertible currency holdings (line 47) and increase in U.S. liquid liabilities (line 46)	308	-89	909	462	312	738	-249	1,502	435	-188	3	-2	(x)	(x)	227	-15	235	599	
49	Errors and omissions and transfers of funds between foreign areas [receipts by foreign areas (—)], net	16	-296	243	151	-64	-444	-507	-1,165	-319	-187	-15	9	-5	12	-220	147	-122	-366	
I	Memorandum items:	Increase in reported total foreign gold reserves and liquid dollar holdings ²	438	182	1,055	601	300	803	76	1,902	473	-239	3	-2	(x)	(x)	249	6	-340	619
II	Through estimated net receipts from, or payments (—) to, the United States ³	303	-98	901	449	297	726	-756	337	116	-375	-12	7	-5	12	7	132	-357	233	
III	Through other transactions ⁴	135	280	154	152	3	77	832	1,565	357	136	15	-9	5	-12	242	-126	17	386	

r Revised. p Preliminary. na Not available. nss Not shown separately. x Less than \$500,000.

1. Transactions with shipping companies operating under the flag of the Bahamas, Honduras, Liberia, and Panama are included in "unallocated."

2. Changes in reported total gold reserves of foreign banks and governments (including international organizations, but excluding the countries of the Soviet Bloc), net of convertible currencies held by U.S. monetary authorities, plus liquid claims on the United States.

3. For "All areas" equals balance (with reverse sign) of line 23 (less net sales of gold by domestic sources to (+) or purchases from (-) the monetary gold stock of the United States), plus lines 25, 30, 43, 44, 45, and 49. Domestic sales to (+) or purchases from (-) the monetary gold stock were in millions of dollars: 1961 I, -5; II, -9; III, -8; 1962 I, -13; II, -15; III, -12.

4. Line I minus line II for all areas represents gold obtained by foreign central banks and governments outside the United States.

ganizations as reserves in non-interest-bearing nonmarketable Government securities, and other nonmarketable Government obligations with original maturities exceeding 1 year. In table 2, funds committed for military purchases are included with military re-

ceipts, and funds transferred to foreign countries under aid programs but reserved for domestic purchases are omitted both from the debit and the credit sides of the account.

The borderline between some of these liabilities and some of those included

under liquid liabilities is not always sharp, a characteristic which applies to most classifications of transactions represented in the balance of payments tables. It seems, however, that these liabilities do not have the general characteristics of liquid liabilities, i.e. to

Balance of Payments by Area

(Millions of dollars)

Latin American republics			All other countries ¹					International institutions and unallocated				Addendum, sterling area				Line
1961		1962		1961		1962		1961		1962		1961		1962		Line
II	III	II ^r	III ^p	II	III	II ^r	III ^p	II	III	II ^r	III ^p	II	III	II ^r	III ^p	
1,259 18	1,363 58	1,362 17	na	2,212 271	1,998 105	2,591 419	na	74	59	67	69	nss	nss	nss	nss	1
1,241 808	1,305 879	1,345 868	1,254 806	1,941 1,435	1,893 1,349	2,172 1,565	2,066 1,467	74	59	67	69	1,080 729	1,105 747	1,296 890	1,314 945	2
63	68	60	58	114	106	97	96	28	27	33	32	81	81	75	75	3
75	89	80	87	15	31	32	38	20	35	29	34	8	8	10	10	4
65	59	75	68	73	67	79	79	17	16	15	15	76	64	80	78	5
7	8	8	10	18	18	21	22	8	10	12	12	8	8	10	10	6
6	4	4	2	14	12	16	13	6	2	4	6	6	6	6	6	9
173	152	187	162	228	261	289	277	1	4	3	4	128	137	158	130	10
26	28	33	35	25	25	40	38	12	10	12	12	17	15	20	18	11
18	18	30	26	19	24	33	36	15	12	15	12	21	12	18	12	12
1,022 804	1,013 761	1,091 861	1,027 792	1,400 951	1,522 1,073	1,593 1,141	1,647 1,184	136 9	205 8	133 18	190 18	987 595	1,043 653	1,141 712	1,126 721	13
43	49	33	31	72	76	71	69	102	101	96	87	97	93	125	111	15
103	119	115	124	70	65	64	65	16	13	16	13	82	93	88	105	16
32	44	32	34	5	3	5	3	10	10	10	10	46	43	45	42	17
17	16	19	19	29	32	33	37	10	81	1	68	11	12	13	14	18
15	15	21	18	258	256	259	269	112	106	106	106	112	106	113	95	19
7	8	8	7	8	10	10	11	1	(x)	(x)	(x)	37	33	34	30	20
1	1	2	2	7	7	10	9	14	15	18	17	7	10	11	8	21
237 219	350 292	271 254	na	812 541	476 371	998 579	na 419	-62 -62	-146 -146	-66 -66	-121 -121	nss	nss	nss	nss	22
-77	-115	-75	na	-706	-466	-821	na	-31	-36	-34	-24	nss	nss	nss	nss	24
-59	-57	-58	-65	-435	-361	-492	-400	-31	-36	-34	-24	-122	-109	-152	-173	25
-16	-16	-14	-15	-56	-57	-56	-56	-56	-56	-56	-56	-33	-30	-34	-32	26
-18	-58	-17	na	-271	-105	-419	na	-31	-36	-34	-24	nss	nss	nss	nss	27
-40	-37	-40	-46	-354	-284	-328	-324	-31	-36	-34	-24	-83	-73	-112	-136	28
-3	-4	-4	-4	-25	-20	-18	-20	-20	-20	-20	-20	-6	-6	-6	-5	29
-23	-449	-248	-121	-584	-347	-486	-342	2	34	-16	-22	-205	-265	-228	-248	30
19	-193	-83	2	-411	-182	-218	-35	8	33	-12	-29	-103	-194	-131	-85	31
-93	-1	-5	13	-54	-103	-180	-46	(x)	21	20	-35	-84	-172	-183	-3	32
1	2	(x)	3	-69	-36	-41	-75	-7	-1	-3	-23	-27	-11	-18	33	33
2	5	-1	-2	-17	-36	-15	-17	10	10	-34	10	-17	-29	4	-1	35
-13	-63	-38	-42	-8	-3	-12	17	17	17	17	17	4	-8	9	-14	36
122	-136	-19	30	-264	-6	28	80	80	80	80	80	(x)	-3	16	41	37
-42	-256	-165	-123	-173	-165	-268	-307	-6	1	-4	7	-102	-71	-97	-163	38
-76	-210	-186	-116	-169	-261	-230	-311	3	3	3	3	-78	-130	-107	-183	39
51	31	46	33	60	33	44	34	34	34	34	34	3	13	13	18	40
-17	-77	-25	-40	-64	63	-82	-30	-6	-2	-4	4	-37	46	-8	8	41
-152	191	41	-40	63	-227	-125	43	-417	85	220	58	1,019	-233	-518	42	42
3	-2	2	4	(x)	(x)	6	-5	3	2	3	4	23	-13	18	-29	43
14	10	-9	-4	20	4	-29	8	3	2	3	24	11	-33	-37	44	44
7	5	-10	9	4	-14	(x)	nss	-1	nss	nss	nss	28	-2	-25	45A.	45B.
nss	nss	33	19	nss	1	1	nss	40	-419	82	216	nss	5	-1	-451	46
-176	178	25	-59	34	-235	36	123	40	-419	82	216	-17	1,023	-198	-451	46
-6	8	-58	-9	29	34	12	44	9	-142	15	12	-224	55	105	120	47
-182	186	-33	-68	63	-201	48	167	49	-561	97	228	-241	1,078	-93	-331	48
21	15	69	8	386	530	297	154	39	707	16	-65	400	-762	353	631	49
-192	175	-36	-112	-	-171	109	254	46	-855	94	281	-280	738	20	-376	I
-161	201	36	-60	449	329	345	321	79	138	98	151	159	316	260	300	II
-31	-26	-72	-52	-449	-500	-236	-67	-33	-993	-4	130	-439	422	-240	-676	III

constitute directly or indirectly an immediate claim on our reserves, and to be freely useable by the foreign holder for international payments or quickly convertible into monetary assets with a minimum risk of loss in value. Separating these liabilities from those of nonfinancial corporations permits analysts to make various combinations of balance of payments data and to derive

alternative interpretations of balance of payments developments.

Gold transactions and changes in foreign reserves

Gold sales during the third quarter were relatively large, amounting to nearly \$450 million. In addition over \$100 million of convertible currencies were liquidated during that period by U.S. monetary authorities.

The large sales of gold coincided with a rise in private demand for gold abroad. The latter may have been associated with the decline in demand for U.S. and European securities following the drop in security prices at the end of the second quarter.

The amount of gold absorbed by private buyers in the second and third quarters of this year was the equivalent of a very large part of gold newly mined during that period. (See main table, memorandum line III.)

In a longer-run evaluation of the international payments pattern it is important to note, however, that changes are taking place among the countries accumulating gold and liquid dollar assets. Some of the countries which in previous years had the largest accumulations such as Germany, Italy, the Netherlands, and Switzerland, either have stabilized their gold and dollar holdings or had to sell some of these reserve assets. France was still among the major countries adding to its reserves. In addition, several smaller countries were among those with rising reserves, including Austria, Spain, and Sweden, and Japan recovered some of its losses sustained in 1961. The country having the largest gains during the third quarter was Canada, however.

Manufacturers' Expectations

(Continued from page 7)

change from the June 30 or March 31 positions.

Among durable goods industries, producers holding 18 percent of total inventories for the group considered their stocks as "high"—the same proportion as on June 30 and a little lower than on March 31. Except for the second half of 1961 this percentage is lower than at any other period since this survey began in late 1957. The "about right" category stood at 81 percent (see table).

The percentage of nondurable goods inventories considered "high" was somewhat smaller than in the durable goods group—11 percent. The proportion is about in line with recent quarters but smaller than in earlier periods. More than 85 percent of soft goods stocks are evaluated as "about right."

Foreign Trade Expanded in 1962

Merchandise Export Surplus Large But Below 1961 as Upswing in Imports Accompanies GNP Advance

A Detailed Survey of U.S. Exports, 1959-62

THE review of the balance of international payments in a preceding section of this issue has indicated the shifts in merchandise and other transactions which have produced an improvement in our international interchange in 1962, and has analyzed the varied component trends. The present article analyzes in some detail the changing pattern of merchandise transactions over the 4-year period 1959-62, viewing the current year within the compass of domestic economic developments.

Merchandise exports in January-September 1962 rose to a record seasonally adjusted annual rate of \$20.8 billion,¹ having increased over the year 1961 by nearly \$0.9 billion. At the same time, merchandise imports climbed to a new high of \$16.1 billion,¹ having advanced by \$1.6 billion in response to the 1961-62 cyclical upswing in the domestic economy. The merchandise export surplus (annual rate) thus amounted to \$4.7 billion compared with \$5.4 billion in 1961.

In contrast to the rise in exports, which had begun late in 1961 and was reversed in the third quarter of 1962, the up-trend in imports continued without in-

terruption after the March quarter of 1961.

During the third quarter of 1962 imports hit a new peak of \$16.5 billion at a seasonally adjusted annual rate. While corresponding exports amounted to as much as \$20.7 billion, this annual rate was some \$600 million below the record of the previous quarter (see first chart on page 15).

U.S. Imports Reflect Pattern of Domestic Output

THE advance in total imports which followed the cyclical trough in January-March of 1961 coincided with the upturn in the nation's gross output of goods and had been preceded a quarter earlier by a quickened demand for industrial supplies and materials from abroad. This predominant category of U.S. imports traditionally responds most sensitively to changes in domestic business. In subsequent quarters other major commodity categories reinforced the import rise and the general pattern of imports traced during 1961-62 relative to corresponding movements in the goods component of the GNP resembled that of the last cyclical upturn of 1958-59 (see chart on page 15). In both 1959 and 1962, moreover, upcoming labor contract renewals and the threat of work stoppages in the steel and nonferrous metals industries

Exports and imports in the third quarter appear to have been inflated by heavier-than-normal outflows and inflows of merchandise in September in anticipation of the October 1 dock strike on the East and Gulf Coasts.² Trade data just now becoming available for the month of October reveal a sizable drop in both exports and imports, a reversal of the sharp rise recorded in September.

produced abnormal fluctuations in U.S. demand for these materials which affected both production and imports during most of the whole span from late 1958 to 1962.

While the quarterly rise in imports proceeded without interruption from early 1961 through the third quarter of 1962, the greatest gains—both value and percentagewise—occurred between the first and second halves of 1961 when the U.S. output of goods also increased

	<i>Gains in Imports and GNP (Seasonally adjusted)</i>	<i>GNP (Excl. services)</i>
	<i>Imports (Percent)</i>	<i>Imports (Percent)</i>
1st half 1961 to 2nd half 1961.....	+13.9	+10.5
2nd half 1961 to 1st half 1962.....	+2.9	+3.0
1st quarter 1962 to 2nd quarter 1962.....	+2.9	+1.4
2nd quarter 1962 to 3rd quarter 1962.....	+2.4	+0.3

1. Exports and imports as adjusted to a balance-of-payments basis. See table 1, p. 9 for quarterly breakdown on merchandise trade, seasonally adjusted, covering period from 1st quarter 1961 through 3rd quarter 1962.

2. The strike lasted only several days as an injunction was issued on October 4.

sharply. The continued upward course of imports during 1962 was an extension of the earlier broadly-based increase in U.S. demand for foreign goods but at a slower pace, reflecting the smaller increments in GNP.

Import rise broadly based

Table 1 reveals the across-the-board character of the 1961-62 import expansion and permits comparison with 1959, the last previous period of peak import demand.

Actual Census-recorded general imports in January-September 1962 totaled nearly \$1½ billion higher—11 percent—than in the corresponding nine months of 1961 (and almost \$¾ billion above the same period of 1959). This major advance was accompanied by a decline in prices as the unit value index for total imports fell to the lowest point since the third quarter of 1950 (see table 2). Thus the import gain from a year ago, in volume terms, was relatively greater than that indicated by the increase in dollar value.

More than half of the overall value gain in imports from a year ago reflected augmented purchases of industrial supplies and materials; the relative magni-

tude of this gain conforms with the dominant share (51 to 52 percent) of this category in the nation's total import trade during recent years.

Consumer goods (nonfood), on the other hand, accounted for nearly 30 percent of this year's total import rise over 1961 while comprising only about one-sixth of total imports. Moreover, this category of goods has continued to move up in each successive quarter of the year whereas imports of industrial materials subsided after the first quarter (see second chart). The strength in 1962 of consumer goods imports, and of industrial materials as well, stands in marked contrast to the relatively sluggish export performance of these commodity groupings, as will be discussed in a later section of this article.

The slow, persistent, long-term up-trend in imports of capital equipment (machinery and commercial transportation equipment) was extended into the current year. The gain over a year ago, which accounted for 4 percent of the rise in total imports, was centered in machinery and was concentrated in the first quarter of the year. Subsequently, a flattening trend was evident in machinery imports while deliveries of civilian aircraft from foreign manufacturers, which had remained large during the first half of the year, fell off sharply in the third quarter to a rate well below the peak reached in the same quarter a year earlier.

Despite the almost uninterrupted growth in sales of foreign capital equipment in the U.S. market during the entire postwar period, this product grouping nevertheless amounted to less than \$600 million in January-September 1962—only 5 percent of total U.S. imports and little more than one-tenth as large as U.S. exports of capital equipment.

Rise in food imports limited

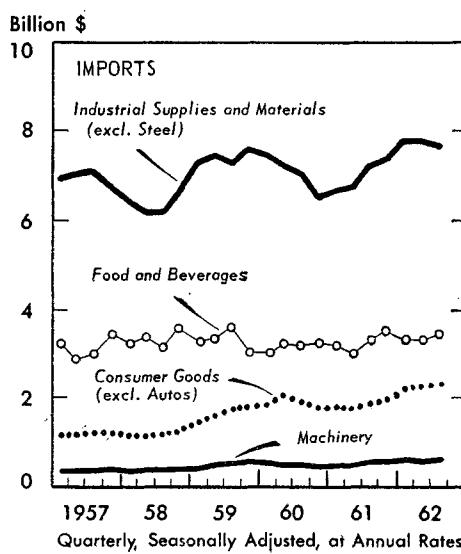
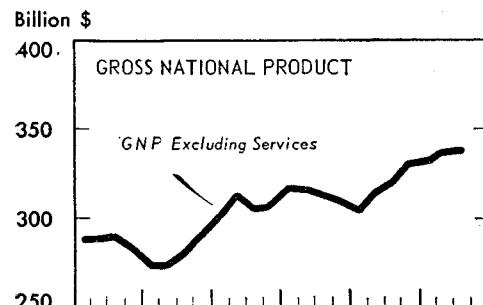
Imports of food and beverages in the current year amounted to some \$140 million above the value for the corresponding first nine months of 1961, representing in large part an increase in shipments of meat products—mostly from Australia.

The modest gain in foodstuffs imports was not commensurate with the relative importance of this category in total

U.S. imports. This reflects in large part the inability of coffee imports—by far the largest component of our total food purchases from abroad—to record any significant change in value from a year ago. While there was a modest increase in the volume of 1962 coffee arrivals, it was hardly adequate to offset the year-to-year decline in coffee import prices. The softness in coffee quotations, together with the weakness in cocoa prices, was largely responsible

MERCHANDISE IMPORTS TRACE PATTERN OF DOMESTIC OUTPUT

- Industrial Materials—Largest Import Component—React Most Sensitively
- Food and Nonfood Consumer Goods Help Lift 3d Quarter Total



U.S. Department of Commerce, Office of Business Economics

62-12-8

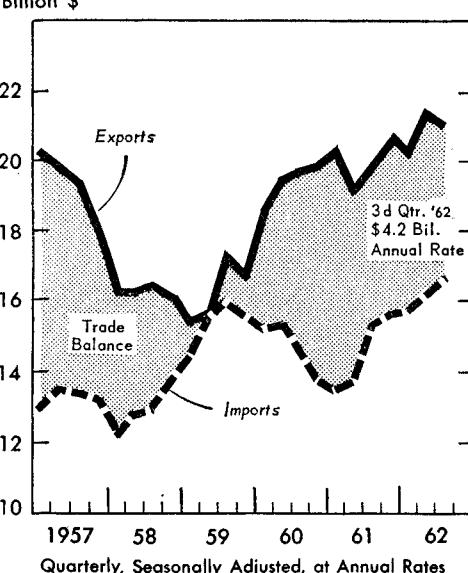
for bringing the index of crude food prices (see table 2) to the lowest point since 1949.

The uneven course of food and beverages imports in the current year, after seasonal adjustment (see second chart), largely reflects the contra-seasonal movement of sugar arrivals in the first two quarters due to inventory shifts and to uncertainties regarding provisions to be incorporated in the new

RECORD U.S. EXPORTS AND IMPORTS IN 1962

● But 9-Month Trade Balance Falls 15 Percent Below Same Period a Year Ago

Billion \$



Note: Excludes Defense Department purchases and shipments of military goods; excludes uranium imports

Sugar Act becoming effective after June 30th. Cumulative January-September sugar imports in both 1962 and 1961, moreover, were substantially below those of the three preceding years, the consequence, to a considerable extent, of increased allotments provided to domestic producers as a result of the reallocation of Cuba's former quotas.

Industrial materials imports end rise

The flattering tendency in industrial materials imports which followed the all-time peak reached in the March quarter of 1962 still left such imports as a group at historically high levels (see second chart) but concealed divergent movements within this large category of assorted commodities.

In the June quarter imports of supplies used in durable goods production, mostly metals, continued to move upward to a 2-year high on a seasonally adjusted basis, while imports of materials used in nondurable manufacturing retreated from the 11-year peak reached a quarter earlier. Converse movements occurred in the third quarter as industrial hardgoods materials edged lower and softgoods supplies firmed.

Imports of petroleum, building materials, and paper (including paper base stocks)—although well above year-ago levels in 1962—displayed relatively little change during the three quarters of the current year, after adjustment for seasonal factors.

Steel deliveries from abroad, ordered prior to the April steel labor dispute settlement, expanded in the April-June period and continued to arrive in the following quarter at a rate in excess of that normally expected in the slow summer months. The inability of steel demand in Europe and Japan to keep pace with expanding capacity induced cuts in their export prices and an intensification of efforts to promote exports. Similar factors, combined with strong domestic consumption in the current year, were likewise responsible for heavier arrivals of aluminum.

Iron ore imports, which were high in the first half of the year, did not record their usual seasonal rise in the September quarter as the outlook for a substantial pickup in domestic steel output remained uncertain. Imports of copper, inflated in the March quarter by hedge buying in anticipation of up-

coming labor contract renewals in Chile and the United States, subsided in subsequent quarters. The near-record rate of nickel arrivals early in the year was also not maintained in succeeding months but remained above year-earlier levels.

While the tonnage of tin arrivals rose in each quarter of 1962, a sharp drop in world prices following Congressional approval in June of the sale of 50,000 tons of stockpile tin resulted in a decline in the value of U.S. tin imports in the September quarter.

Lower world prices for industrial materials

The further decline in 1962 of world prices for industrial materials, as reflected in lower unit values for crude materials and semimanufactures in table 2, is worthy of mention in view of the strong demand in the United States—the world's most important market—for these supplies.

Overhanging stockpiles of metals in the hands of governments and some private non-consumer groups (African copper producers and, more recently, the International Tin Council), coupled with announcements by the U.S. Government relating to plans for disposal of such stockpiles, have in a number of instances influenced, or replaced, normal market factors in determining price levels. Moreover, certain market factors themselves—a general condition of excess capacity and production in the petroleum and primary metal mining industries combined with the rounding off of industrial activity in the highly industrialized markets of Europe and Japan during the year—have provided a further depressant to basic materials prices. And finally, there is the increasing availability of, and competition from, substitute materials—natural gas for petroleum and coal; plastics for metals; synthetic for natural rubber etc. At the same time new production efficiencies are also taking their toll—the introduction of "thin tin" plate, the growing use of oxygen furnaces to increase productivity in crude steel output and to reduce fuel factor costs and similar materials-saving developments.

Table 1.—U.S. Imports¹ by End-Use Categories

[Millions of dollars]

	January-September				
	1959	1960	1961	1962	1961-62 Dollar increase; % of total increase
General imports, total¹	11,256	11,180	10,511	11,964	1,453
Percent of total	100	100	100	100	100
Food and beverages	2,603	2,416	2,403	2,545	142
Percent of total	23	22	23	21	10
Industrial supplies and materials ¹	5,888	5,844	5,394	6,179	785
Percent of total	52	52	51	52	54
Petroleum and products	1,148	1,142	1,249	1,354	105
Paper and paper base stocks	795	813	805	845	40
Other materials used in nondurable goods manufacturing	1,168	1,158	1,068	1,215	147
Selected building materials, nonmetal	459	425	400	469	69
All other industrial materials, used mainly in durable goods manufacturing ¹	2,318	2,306	1,872	2,296	424
Materials used in farming	280	271	294	323	29
Percent of total	3	2	3	3	2
Capital equipment	455	464	526	592	66
Percent of total	4	4	5	5	4
Consumer goods (nonfood)	1,731	1,865	1,553	1,958	405
Percent of total	15	17	15	16	28
Nondurables—manufactured	397	542	457	588	131
Durables—manufactured	1,160	1,164	929	1,192	263
Other—unmanufactured	174	159	167	178	11
Military, noncommercial and unclassified	299	320	341	367	26
Percent of total	3	3	3	3	2

1. Excluding uranium.

Source: U.S. Department of Commerce, Office of Business Economics.

Auto import rise brief

The revival in deliveries of passenger cars from abroad after a period of decline lasting about 2 years appears to have represented primarily an effort to build up severely depleted inventories rather than a resumption of strength in U.S. consumer demand for foreign autos.

The relationship of foreign car imports to sales in 1962, particularly in the first quarter, was in contrast to the import-sales pattern evident all during 1961 and for most of 1960. In these earlier periods quarterly sales were consistently higher than imports—although both were in a downward trend—with the result that stocks of foreign cars were reduced to very low levels by the end of 1961.

While the downtrend in final sales to consumers continued in 1962, with registrations in virtually every month (through October) lower than a year ago, a sharp resurgence of imports took place in the March quarter with arrivals a full 55 percent above those in the corresponding period of 1961. Though imports then staged a retreat in each successive quarter of the current year, they continued to exceed last year's quarterly arrivals.

Table 2.—U.S. Import Price (Unit Value) Indexes by Economic Class
(1957-59=100, seasonally adjusted)

	Total imports	Crude foods	Manufactured foods	Crude materials	Semi-manufactures	Finished manufactures
1949	80	71	90	81	82	89
1950	87	97	90	88	80	87
1951	109	110	99	129	101	102
1952	103	111	99	107	102	101
1953	99	111	99	96	97	99
1954	101	133	97	93	94	99
1955	101	114	96	99	102	98
1956	103	110	97	101	108	100
1957	104	108	101	104	106	101
1958—I	101	109	99	98	100	100
II	100	105	99	98	97	100
III	99	101	101	96	97	99
IV	98	96	101	96	95	101
1959—I	97	92	99	98	95	99
II	97	92	98	96	98	98
III	97	89	100	98	98	99
IV	99	89	101	99	98	101
1960—I	99	91	97	101	99	101
II	99	89	97	102	100	101
III	99	88	99	101	100	102
IV	98	88	99	97	99	102
1961—I	98	87	99	97	98	102
II	97	85	99	95	98	103
III	98	86	98	97	98	101
IV	97	85	98	97	98	101
1962—I	96	85	98	96	95	100
II	96	85	98	95	94	101
III	95	84	98	95	92	100

Source: U.S. Department of Commerce, Bureau of International Commerce.

http://fraserv2.federalreserve.gov/666511-62-03

Federal Reserve Bank of St. Louis

The number of cars shipped to the United States from foreign manufacturers in the March quarter was more than one-fourth higher than sales to U.S. consumers resulting in the first inventory rise in nearly 2 years. In the second quarter, however, reduced imports barely nosed out registrations and the July-September period witnessed a reversal of the short-lived inventory buildup.

Imports by area

At least half of the nearly \$1.5 billion advance in total imports during January-September 1962, as compared with the corresponding period of 1961, reflected increased arrivals from Western Europe and Japan. An additional

one-fourth of the import rise originated in Canada, while a significant portion of the remaining gain was supplied by Australia and Hong Kong. The underdeveloped countries of the world thus had a share of less than one-fifth in this major overall recent expansion in U.S. imports.

The most striking upswing occurred in imports from Japan which advanced steadily upward from their low of about \$950 million at a seasonally adjusted annual rate in the first quarter of 1961 to nearly \$1.5 billion in July-September 1962. Since the second quarter of 1962 imports from Japan have in fact exceeded our exports to that country. As discussed below, U.S. exports to Japan declined sharply beginning late in 1961.

Exports—A Summary of Area Trends

THE more highly industrialized countries of the world continued in 1962 to be the major foreign outlets for U.S. products. Canada, Japan, Britain, and the six Common Market countries of Western Europe alone accounted for somewhat over half of total U.S. exports (excluding special category shipments), only a shade less than in 1961. The proportion approaches two-thirds if the remaining countries of Western Europe, plus the semideveloped nations of Australia and South Africa, are included.

Nevertheless, the relatively favorable export showing made in July-September 1962, when total exports recorded a dip of only 3 percent from the all-time peak of a quarter earlier, was due mainly to a continued uptrend in shipments to the underdeveloped countries outside the Western Hemisphere—largely through U.S. Government financing.

In that quarter exports to Western Europe declined, thus reversing the new rise which had begun late in 1961 (see chart on p. 19). Exports to Japan remained relatively depressed, having recovered only a small fraction of the major losses sustained late in 1961 and during the first half of 1962.

Although our shipments to Canada continued, as earlier in 1962, to run ahead of last year's they were down considerably from the high rate of the spring quarter.

Meanwhile, sales to Latin America, adversely affected by the political crises in Argentina and Brazil, as well as by the continued depression in that area's export earnings, fell to the second lowest quarterly rate in six and a half years.

Military equipment and foodstuffs to Western Europe

Exports to Western Europe in the first half of 1962 were up 10 percent from a year earlier. The rise, however, was entirely in items unrelated to European business demand—military equipment, and agricultural products facing increased Common Market levies after midyear. If military and agricultural products are excluded, exports to Western Europe in the first half of 1962 were no higher than a year earlier—an indication that a mere slowdown in Europe's economic expansion (see table 3) was sufficient to halt the rise in our industrial exports to that area.

On the same basis exports in the

third quarter were somewhat above those of the corresponding period last year—a not too disappointing performance in view of the leveling out in European industrial production since April, the first such major lull in the more than 3-year old European economic uptrend. As mentioned earlier, however, the third quarter figures were affected by the inflated September total reflecting anticipation of a dock strike on October 1.

Slowdown in European business demand

Although the current interruption in the European business expansion may be shortly followed by a new upturn, the foreseeable elements of renewed strength in the European economic picture—particularly consumer expenditures and residential construction—have historically had little effect on U.S. exports. On the other hand, the current elements of weakness—the downturns in private capital investment and inventory demand in Europe—may well give some cause for concern regarding our exports of machinery and industrial materials, two categories which together account for over 60 percent of our nonmilitary exports to Western Europe.

While labor costs in Europe have been rising faster than in the United States, a development which might be expected to enhance the competitive status of U.S. products in European markets, this advantage must be weighed against the growth of excess capacity in numerous European industries and the greater availability—with shorter delivery dates—of products which compete with U.S. exports.

Japan's tight money policy hits U.S. exports

The trend of U.S. exports to Japan in 1961-62 has moved contrary to the pattern of shipments to Europe, as shown in the third chart. Exports to Japan underwent an extended decline dating from that country's adoption of a tight money policy in the closing quarter of 1961, and thus by the third quarter of 1962 appeared to have reached alignment with the slower tempo of Japanese business activity (see Table 3).

Now that Japan's balance of payments problem has been alleviated by a rise in its exports and a sharp reduction in its imports, some relaxation of Japan's tight money policy, and consequently a pickup in its purchases from this country, may be in the offing.

U.S. exports hampered by Canadian surcharges

While the dip in our exports to Canada in July-September 1962 from the high rate of the previous quarter (see third chart) was due in part to the tapering off of the rise in Canadian business activity around the middle of the year—a little earlier than was the case in the United States—it may also have reflected the adverse effects of the new Canadian import surcharges imposed late in June. About two-thirds of the decline was centered in agricultural products, particularly cotton and grains.

U.S. financing spurs exports to India, Pakistan, and Egypt

The steep rise in shipments to the underdeveloped and semi-industrialized nations outside the Western Hemisphere (see third chart) played an important role in raising the level of total U.S. exports in 1962. The up-trend in shipments to these destinations, however, was financed to a

considerable degree by the U.S. Government.

In January-September 1962 new peacetime records were established for exports to India and Pakistan. With the aid of ICA and Development Loan Fund financing, these two nations in 1962 became among our top markets for major industrial materials such as steel and copper. Whereas U.S. exports of steel to India and Pakistan in January-September 1962 were up by about \$40 million from a year earlier, our shipments to the rest of the world were down by \$25 million. Our greatly expanded exports of copper to India have likewise been in contrast to the reduction in copper exports to most other markets. Greatly enlarged deliveries of construction machinery to Pakistan and of railway equipment to India have also figured prominently in the good overall showing made by exports of these major capital equipment items.

Exports to Egypt in 1962 were also at a new peacetime high reflecting mainly the sharp pickup in PL480 shipments of grain.

Still another peak was scored in 1962 by our exports to Australia, a record attained without the aid of U.S. Government financing. Major advances were registered in exports of machinery, autos and parts, chemicals, tobacco, and textiles.

U.S. Exports—A Detailed Survey

SINCE an expansion in merchandise exports is vital to the achievement of such major economic goals as the elimination of the balance-of-payments deficit and the promotion of an accelerated growth rate within the domestic economy, the current status of our export trade warrants a careful study.

While comparisons in terms of broad commodity groupings and product categories lead to an early discovery of basic shifts in the export pattern and are essential to the study and appraisal of both short- and long-term changes in our international competitive status, analyses based mainly or entirely on such summary statistics may be subject to two obvious limitations.

First, the summary data may not always provide a clear indication of whether or not the swings in the groupings were broadly based or merely the result of spotty or divergent movements in the individual commodity components. Secondly, they may overlook a variety of dynamic changes in individual commodity exports—changes which taken by themselves may appear relatively insignificant, but which viewed collectively, may provide valuable additional insight to those interested in the problem of promoting and expanding our exports.

In studying recent developments in the Nation's exports, OBE accordingly began with an examination of export data at the most detailed level per-

mitted by available statistics—the approximately 2,600 individual "Schedule B" commodity classifications for which separate export data exist. The results of this study, which involved a comparison of both relative and absolute changes in exports of each of these 2,600 separate classifications during the four corresponding half-year periods ending January–June 1962, are analyzed in table 4. (See technical note to table 4 for an explanation of statistical techniques employed.)

A survey of exports in upswing

Over the period selected for the analysis, total U.S. merchandise exports climbed from a cyclical low of \$15.6 billion at a seasonally adjusted annual rate in the first half of 1959 to a record high of \$20.8 billion in the first half of 1962. Since exports in the July–September 1962 quarter varied little from the average rate of the first half of the year, the January–June 1962 commodity export pattern as shown in table 4 is fairly representative of the entire first 9 months of the year.

Important new developments

From the standpoint of the U.S. export community the period covered by the study, even though a relatively brief one, is one in which the economic environment reflects many important new developments. Only days prior to the beginning of 1959, ten Western European countries had announced major steps toward making their currencies externally convertible, an action

which was supplemented by the speedup of other measures to liberalize imports into most Western European nations. The beginning of 1959 also marked the first official birthday of the European Common Market, which, since its inception, has provided an unprecedented stimulus to production and investment demand in that area.

During the 2 most recent years included in the analysis, the U.S. National Export Expansion Program has been in operation. In addition to initiating an aggressive campaign promoting the sale of U.S. exports, this Program has provided greatly increased credit facilities and a wide variety of other innovative services designed to give U.S. exporters freer and wider access to markets abroad.

Among the major problems encountered in the nation's drive to boost its exports over this period has been the low level of food and other primary commodity prices which has limited incomes and investment demand in the underdeveloped countries in Latin America and elsewhere in the world. Although exports to Latin America in the first half of 1959 were already down by nearly one-fourth from their record high in 1957, they have since been running even lower than in 1959—in large measure a reflection of the termination, early in 1961, of our roughly half-a-billion-dollar-a-year export trade with Cuba. If Cuba is excluded, however, exports to Latin America rose from \$1.5 to \$1.6 billion between 1959 and 1961 (January–June).

Our sales to Canada, the major individual market for U.S. exports, have also been depressed during most of the period since the passing of the natural resources investment boom nearly 5 years ago. Not until the first half of 1962 did they stage an uncertain recovery (see third chart).

Export rise rests on limited base

Little more than a casual perusal of table 4 is required to observe that the nation's record high exports during the first half of 1962 were founded on a base somewhat less broad than might be implied from a consideration of only the overall total.

The first section of table 4 lists the product groupings whose export value in January–June 1962 exceeded that of

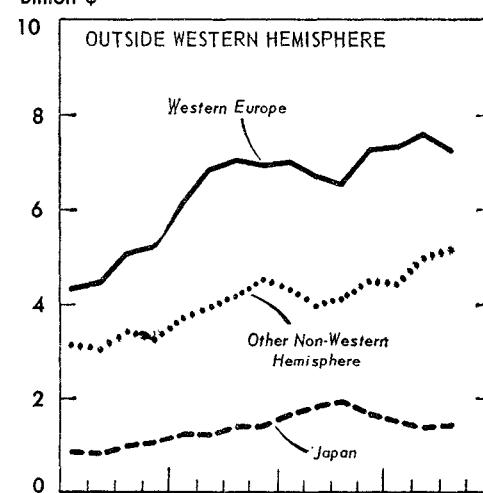
each of the preceding comparable half-yearly periods. The list is an impressive one since it includes most types of machinery, autos and parts (excluding trucks), military equipment, and numerous prominent agricultural products (excluding cotton). Over 45 percent of our total export trade in January–June 1962 was in fact accounted for by the individual products enumerated separately in the first section of table 4.

Nevertheless, this top part of the table reflects only a single item—paper—from the nonagricultural industrial materials category, while diesel locomotives likewise constituted the lone representative of the commercial transportation equipment category in this section. Passenger cars and a scattering of miscellaneous items such as cigarettes, books and periodicals, and amusement equipment similarly stand

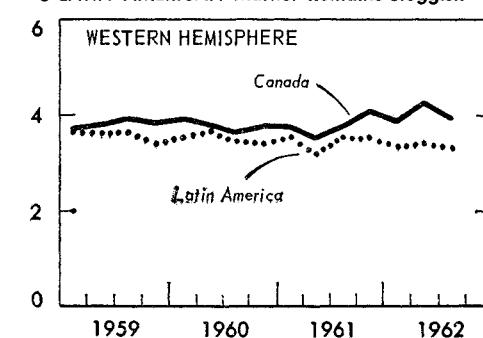
U.S. EXPORTS BY AREA

- **Rise to WESTERN EUROPE Extends Through Second Quarter—Off in Third Exports to JAPAN Reflect Contrary Movements**
- **Exports to OTHER AREAS OUTSIDE WESTERN HEMISPHERE Continue Upward**

Billion \$



- **Exports to CANADA Show Erratic Rise**
- **LATIN AMERICAN Market Remains Sluggish**



Quarterly, Seasonally Adjusted, at Annual Rates

U.S. Department of Commerce, Office of Business Economics

62-12-2

1. September estimated.

Digitized for FRASER
Source: FRB, Dominion Bur. of Statistics, OECD, and
http://www.japanesefed.org/

Federal Reserve Bank of St. Louis

Table 4.—U.S. Exports in 1962 (January-June) Compared

Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods	Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods
	1959	1960	1961	1962			1959	1960	1961	1962	
	(Millions of dollars)				Percent		(Millions of dollars)				Percent
SECTION I GROUPS DOMINATED BY ITEMS WHOSE EXPORT VALUE IN JANUARY-JUNE 1962 WAS THE HIGHEST OF THE 4-YEAR PERIOD.											
SPECIAL CATEGORY, EXCLUDING MILITARY AID											
Sales of mil'ry & potential mil'ry equip.—planes, radar, ord'ce, etc.	254.20	344.30	436.80	735.40	+93	+298.60					
SPECIALIZED-INDUSTRY MACHINERY											
Knitting mach. & pts. ex. circ. & hos'ry	1.64	1.60	1.90	3.86	+103	+1.96					
Paper mill machines & parts	9.30	11.97	14.94	27.36	+83	+12.42					
Glass manufacturing mach. & parts	4.16	6.49	5.59	11.11	+71	+4.62					
Misc textile machinery and parts	4.72	7.22	8.87	12.31	+39	+3.44					
Bookbinding mach. & parts	1.72	3.26	2.42	4.17	+28	+0.91					
Plastic manufacturing mach. & parts	8.11	10.13	9.70	12.84	+27	+2.71					
Wrapping, pkg. & fill'g mach. & pts.	8.66	11.10	12.00	14.46	+21	+2.46					
Dairy & canning equipment & pts.	7.41	5.93	7.03	8.55	+15	+1.14					
Printing presses, apparatus & pts.	11.60	14.23	15.72	17.99	+14	+2.27					
Paper converting mach. & pts.	7.22	9.60	10.46	11.94	+14	+1.48					
Circular hos'ry knif'g mach & pts.	3.34	5.17	9.36	10.54	+13	+1.18					
Rubber mfrg. mach. & pts. ex. tire	3.48	4.73	5.29	5.80	+10	+0.51					
Cotton looms	1.85	2.13	3.90	4.26	+9	+0.36					
Type setting machines	2.56	3.23	5.81	6.29	+8	+0.48					
Cotton cardg. & combg. mach. & pts.	1.76	3.01	2.17	3.21	+7	+0.20					
Bottling, washing, labeling machines & pts. ex. dairy	6.46	7.52	8.54	9.03	+6	+0.49					
Photog. proc. & fin. equip. & pts.	2.71	3.01	4.63	4.59	-1	-0.04					
Cotton gins, presses & pts.	1.55	2.94	4.68	4.54	-3	-0.14					
Misc. food & bev. proc. mach. & pts.	3.57	4.82	6.30	6.03	-4	-0.27					
Paper pulp machines & parts	3.71	5.83	5.52	5.43	-7	-0.40					
Ind'l sewing & shoe mach. & pts.	13.64	18.72	19.41	17.71	-9	-1.70					
Rubber tire & tube bldg. mach. & pts.	5.70	9.30	9.16	8.49	-9	-0.81					
Looms, except cotton	.99	.92	5.42	4.65	-14	-0.77					
Textile dyeing & finish mach & pts.	2.87	4.39	5.89	5.08	-14	-0.81					
Textile winders & parts	3.49	3.37	6.12	5.06	-17	-1.06					
Sugar mill machinery & parts	3.76	7.63	12.44	9.27	-25	-3.17					
Wool carding, combing, spinning & twisting mach & pts.	5.61	2.16	3.03	2.60	-54	-3.01					
MACHINE TOOLS AND METAL-WORKING MACHINERY											
Milling mach., bed-type, mtlwk	1.20	.60	1.14	3.71	+209	+2.51					
Boring-drilling-milling mtlwk combination units	1.47	1.88	2.55	7.78	+205	+5.23					
Broaching machines	1.16	1.10	1.31	3.42	+161	+2.11					
Planers, ex gear, mtlwk	.94	.79	1.30	2.73	+110	+1.43					
Lathes, auto, chucking & between-center multiple spindle	2.36	2.18	4.11	8.17	+99	+4.06					
Multi-station mach. tools, mtlwk	1.11	1.16	3.46	6.84	+98	+3.38					
Punch'g & shear'g mach., mtlwk	1.76	2.57	2.49	4.65	+81	+2.08					
Mech. presses, pwr.-driv., mtlwk	6.17	8.40	9.58	16.43	+72	+6.85					
Hydraul. presses, pwr.-driv., mtlwk	3.44	2.58	4.51	6.85	+52	+2.34					
Bending & roll-forming mach. ex presses & wirework	3.70	3.54	4.31	6.30	+46	+1.99					
Foundry equip. & pts. ex mold, die-casting, blast cleaning or tumb	2.38	1.98	3.43	4.91	+43	+1.48					
Misc. mtlwk. machinery	6.77	9.00	9.23	12.48	+35	+3.25					
Pneumatic portable tools	2.53	3.38	3.46	4.42	+28	+0.96					
Metal-cutt. tools spec. fab. for metal-cutting mach. tools	6.51	6.07	8.07	10.84	+25	+2.17					
Metal-cutt. mach. tool pts. & acc.	7.57	10.67	11.51	13.53	+18	+2.02					
Grinding machines	7.79	11.11	22.43	23.83	+6	+1.40					
Gear hobbing machines	1.39	1.12	2.54	2.66	+5	+1.12					
Rolling mill machines & pts.	54.99	44.48	49.70	49.66	-10	-5.33					
Gear-tooth & gear cutting, grinding & finishing mach.	4.73	6.99	10.22	9.01	-12	-1.21					
Forging mach. & hammers, ex hydraulic forging presses	5.76	5.04	8.74	7.41	-15	-1.33					
Metal-form mach. tool pts. & acc.	7.30	6.16	8.68	6.14	-29	-2.54					
Screw machines, automatic	2.47	3.34	6.66	4.43	-33	-2.23					
Lathes, auto, chucking & between-center single spindle	1.22	1.04	4.18	2.55	-39	-1.63					
Mtlfin., clean. & coat, mach. & pts.	7.83	7.03	9.67	5.67	-41	-4.00					
ENGINES, EXCEPT AUTO, TRUCK & BUS											
Internal combustion engines & parts	51.35	56.92	57.33	68.62	+20	+11.29					
Diesel & semi-diesel engines	20.11	22.46	18.09	20.88	-7	-1.58					
OTHER POWER GENERATING EQUIPMENT											
Power boilers, parts & accessories	25.82	15.37	19.06	48.87	+89	+23.05					
Turbines & pts incl steam engines	20.28	10.11	14.57	12.79	-37	-7.49					
GENERAL PURPOSE INDUSTRIAL MACHINERY & EQUIPMENT											
Air reduction equip. & pts.	1.60	.42	1.19	2.67	+67	+1.07					
Separators & collectors, industrial process type & pts.	8.25	7.23	9.01	13.54	+50	+4.53					
Paint spraying equip. & pts.	1.41	1.85	2.36	3.42	+45	+1.06					
Parts for nonelectric furnaces, kilns, lehrs, & ovens	3.14	3.05	3.35	4.50	+34	+1.15					
Centrifugal pumps, power-driven	10.08	8.97	9.21	13.12	+39	+3.04					
Parts for pumps	13.58	14.94	13.95	18.78	+26	+3.84					
Size meas. mach. instr. & pts.	1.43	3.37	2.46	4.18	+24	+0.81					
Statuary air & gas compressors, ov. 125 hp recip., pos. displ.	8.81	8.88	3.78	7.32	10.92	+24	+2.11				
Pts. for air & gas compr., pos. displ.	6.50	7.51	7.02	9.65	+29	+1.51					
Pipe valves & pts.	28.66	29.68	30.25	35.92	+19	+5.64					
Lubrication equipment & pts.	2.87	3.40	3.85	4.44	+15	+0.59					
Ind. processing, vssls & pts. nonmixg	7.91	5.91	8.30	9.26	+12	+0.96					
Bail brings & pts., ex balls	8.45	9.92	10.64	11.47	+8	+0.83					
Heat exchgs & strn spclty htr & pts.	8.32	6.74	7.39	8.88	+7	+0.56					
Chain saws, woodwkng & pts.	3.70	4.40	5.07	5.25	+4	+0.18					
Roller brings & pts. ex rollers	11.19	16.13	17.35	17.93	+3	+0.58					
Compress. or condns. unit, air-cond. & refrig. equip.	4.50	5.81	5.82	6.02	+3	+0.20					
Pwr. trans. systems, & pts. ex. vehic.	11.18	14.68	15.84	16.14	+2	+0.30					
Dynam. air & gas compressrs, centrif.	1.70	2.51	3.62	3.61	(x)	-0.01					
Ind'l mfg. & serv.-ind. mach. & pts.	14.69	20.20	17.03	19.77	-2	-0.43					
Pressure fans & parts	2.31	4.15	4.12	3.80	-8	-0.35					
Roller brings & pts. ex rollers	8.08	11.51	10.51	10.52	-9	-0.99					
Compress. or condns. unit, air-cond. & refrig. equip.	1.69	1.04	2.56	1.05	-59	-1.51					
CONSTRUCTION MACHINERY, EXCLUDING OIL FIELD & MINING											
Cranes & derricks (ex rr, well, mats handling & ovhead travlg)	1.82	2.02	2.49	3.99	+60	+1.50					
Cranes & shvls, pwr. wheel mtd	5.77	7.23	6.65	9.80	+36	+2.57					
Haulage vehcls, off-the-road	11.08	7.62	8.24	13.75	+24	+2.67					
Contrcts wheel tractors 70 bhp & ov	10.78	15.50	17.29	21.16	+22	+3.87					
Scrapers, dig-carry-haul	4.85	6.86	6.14	8.33	+21	+1.47					
Pwr excavator, dredg'g & load'g mach. parts	21.09	23.87	27.91	32.49	+16	+4.58					
Cranes & shvls, pwr. crawler or wkr mtd	20.86	18.32	18.00	23.36	+12	+2.50					
Graders, self-propelled	13.67	21.13	17.02	22.95	+9	+1.82					
Misc construct & mainten equip & pts.	32.26	35.19	30.61	35.91	+2	+0.72					
Loadrs, whl or crawler mtd self prpld	28.77	34.60	47.47	46.81	-1	-0.66					
Stackers & pts. & pts for ind trucks, tractors, trailers	4.41	6.67	7.85	7.06	-10	-0.79					
Misc conveying equipment & pts.	11.13	11.88	14.17	12.52	-12	-1.65					
Attachments for mountg on tractors or comm. trucks	17.85	24.48	21.50	20.95	-14	-3.53					
Dredging machines, new	2.67	.06	1.21	1.87	-30	-0.80					
Cranes-pwr-ovhead travlg, mtl handl	2.78	1.05	2.03	1.18	-58	-1.60					
COMPUTERS, & OTHER ELECTRONIC EQUIPMENT & PARTS											
Electronic resistors	1.73	2.32	4.29	5.65	+32	+1.36					
Misc. electronic equipment & pts.	16.04	20.00	26.32	31.37	+31	+8.05					
Electronic computers, pts. & tape	11.51	16.74	53.17	69.34	+30	+16.17					
Crystal diodes & transistors	4.21	7.65	10.80	13.72	+27	+2.92					
Electronic capacitors (condensers)	2.79	3.63	5.40	5.72	+6	+0.32					
MEASURING & TESTING EQUIPMENT & INSTRUMENTS											
Nuclear radiation detection & measuring instruments & pts.	2.48	3.36	4.54	5.48	+21	+0.94					
Electr indic meas test equip & pts.	11.81	12.54	15.58	18.31	+18	+2.73					
Misc indic meas test equip & pts.	32.62	37.62	43.39	50.56	+17						

With Corresponding Half-Year Periods in 1959, 1960, and 1961

Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods	Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods
	1959	1960	1961	1962			1959	1960	1961	1962	
	(Millions of dollars)				Percent	(Millions of dollars)				Percent	

BOOKS, PERIODICALS, & PRINTED MATTER

Misc. printed matter	12.12	12.08	12.86	15.46	+20	+2.60					
Dictionarys, encyclopedias, yrbs	3.43	4.16	5.75	6.58	+14	+83					
Bound bks, literature, fict & nonfict	4.79	5.28	5.69	6.41	+13	+72					
Periodicals ex overissue	17.16	19.21	20.46	22.66	+11	+2.20					
Other bound bks incl school text	12.43	13.49	14.75	14.88	+1	+13					

PAPER CONTAINERS & PACKAGING MATERIALS

Paper & paperbd shippng contrns bxs & crtns (ex sanitary food)

Shipping sack paper & shipping sacks

Special food board

Container board, liners

Boxboard & relatd bd ex spcl food bd

Containers, paper & paprbd sanitary food, & food serving

OTHER PAPER, INCLUDING NEWSPRINT

Paper, special industrial

Pressure sensitv paper or gummed tape

Paper, absorbent ex sanitary

Misc paper, paperboard & products

Newsprint

PHOTOGRAPHIC FILM & PAPER

Photogr paper, sensitized, silver halide

Film, still, unexposed (ex X-ray)

Film, still, roll & crrdge, unxp, ex X-ry

RELIEF OR CHARITY (NON-GOVT)—CLOTHING, DRUGS, ETC.

Misc nonfood comm, relief or charity

Clothing for relief & charity

MISCELLANEOUS PRODUCTS, N.E.C.—JEWELRY, GAMES, ART-WORK, ETC.

Bottle & container closures & pts

Athletic & sporting goods, incl play-ground & amusement equip

Artwork, antiques & collectors items

Misc plastic notions, novelties, etc

Diamonds, cut (unset) for jwly use

Misc export dec's valued under \$100

Ball-type pens & pen parts

Jewelry of gold, platinum & plat mtl

SECTION II GROUPS COMPOSED OF ITEMS SHOWING ONLY MODERATE CHANGE BETWEEN JANUARY-JUNE 1962 AND THE BEST PERFORMANCE OF THE 3 PRECEDING PERIODS; INCLUDES GROUPS SHOWING MIXED TRENDS.

AIRCRAFT (NONMILITARY)											
Aircraft, pass trans, 3000-14999 lb	1.25	3.39	5.32	5.13	-4	-19					
Aircraft eng, recip, used or rebuilt	2.73	5.09	6.23	5.86	-6	-37					
Aircraft, civ utility, und 3,000 lb	4.99	9.87	12.25	11.09	-9	-1.16					
Aircraft, pass trans, 30000 lb & ov	19.23	22.16	164.72	182.25	-18	-38.91					
Aircraft, civ, 3000 lb & ov	9.37	10.63	19.04	11.13	-42	-7.9					
Aircraft, pass trans, 15000-29999 lb	2.69	9.11	1.12	1.05	-61	-1.64					
Aircraft, comm'l & civ, new, nec	2.83	.01	3.91	.09	-98	-3.82					

OFFICE MACHINERY (EXCLUDING ELECTRONIC COMPUTERS)

Pts for listg-addg mach ex punch ed

Parts for typewriters

Typewriters standard elec, ex autom

Cash registers, new, & pts

Bookkeepg & acntg mach & pts, descriptive & nondescriptive

Card-punch, punch-ed & auxil mach & pts

COMMERCIAL AIRCONDITIONING & REFRIGERATION EQUIPMENT

Air cond, self-cont, 2 ton cap, +

Air cond, ev self-cont & air handl

Refrigerating units, centrifugal

Refrig & freezers, self-cont, comm'l

AGRICULTURAL MACHINERY (EXCL. TRACTORS)

Harvesting implements (ex ensilage & forage harvesters)

Combines

Parts for agric & sim home type mach, outfts & attchs

ELECTRICAL MACHINERY, INDUSTRIAL (EXCL. ELECTRONIC)

Misc elec heat'g units & pts, ind'l

Power dev & pts, gen'l, AC & DC

Bulbs & tubes-lamps-fluorescent

Transformers, power & distrib, 10,000 kilovolt amps & over

Elec wiring devices & pts, interior

Start'g, light'g & ignit equip & pts

Elec furnaces, mtl ht-treat'g, indust'l

Transf, pwr & dist, 500 kvt amp & un

Generating sets, self-cont on 3/4 kw

Swtchbds & pnls, & pts, ov 750 v svc

Telephone equipment & parts

TV broadcast studio equip & pts

Elec motor cntrls & pts, sp purp

Generator sets, elec, dslng pwrd

Communication & signal wire

Converters, rotating, 150 kilwts & ov

CONSUMER ELECTRICAL APPLIANCES (INCL. TV & RADIO)

Recorders (disc, tape, wire) & pts

TV receiving sets inc chassis

Air conditns-self contndl-und 2 ton

Misc motor-driven appliances & pts

TV picture tubes

Refrigerators, elec household

Phonograph records & blanks (ex MP, sound, & dictaphone)

Freezers, elec, burn & chony

INDUSTRIAL CHEMICALS (EXCLUDING PLASTICS)

Detergent alkylates, organic surface-active agents

Crude coal tar & other crude cyclic products, misc, ex acids

Misc coal tar & other cyclic intermediates

Regrndd cellulose rlls & shts ex rayon

Misc chemical specialty compounds

Rubber compounding agents, coal tar & other cyclic-antioxidants

Misc alcohols incl glycols

Flavors & flavor extracts, natural

Misc coal tar & oth eye dyes & stains

Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods	Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods
	1959	1960	1961	1962			1959	1960	1961	1962	
	(Millions of dollars)				Percent	(Millions of dollars)				Percent	

COIN-OPERATED MACHINES

Coin-operated park'g meters, turnstiles, game mchns, etc (ex phonog)

Coin-operated commodity vend'g mchns

Coin-operated phonographs, new

SYNTHETIC FIBERS & TEXTILES

Acetate filament yarn & monofilament

Misc. textile mfrs. (man-made fibers)

Acetate staple & tow

Nylon filament yarn, monofil tire cord & tire cord fabric

Broad woven fabrics—ylon, dynel, saran, etc. (ex rayon, nyl & acet)

Fabric, resin & plastic ctd, ex pyrox

Man-made fiber-staple & tow (ex rayon & acetate)

Nylon filament yarn, monofil tire cord & tire cord fabric

Broad woven fabrics, nylon

Outerwear (man-made fibers), woven, knit or crocheted

Underwear & nightwear (man-made fiber)

Woven filament yarn fabrics, rayon or acet, not in the gray & not printed

Man-made fiber filament yarns, & monofilmt (ex rayon, acet, nylon)

Man-made fiber & tops, sliver & roving (ex rayon or acetate)

COAL

Coal, bitum., sub-bitum., & lignite

Coal, anthracite

ALUMINUM

Aluminum & alloy bars & rods (3/8" +)

Aluminum & alloy wire (und 3/8")

Aluminum ores & concentrates

Aluminum compounds (chemical)

Aluminum & alloy extruded & drawn shapes & tubes (ex drn bars, etc)

Aluminum & alloy plates & sheets, .006" +

Aluminum & alloy scrap, new & old

Aluminum mtl alloys in crude form

WOODPULP

Woodpulp, sulfite, bl'chd, paper gr

Waste paper & paper stock

Woodpulp, sulfite, sulf'd, spec'alpha

& dissolv'd grade, bleached

Woodpulp, sulfate, bl'chd, paper gr

Woodpulp, sulfate, unbl & semibl'chd

LOGS & LUMBER

Softwood logs, bolts & hewn timber

Walnut logs, bolts & hewn timber

Hardwood logs, bolts & hewn timber

Douglas fir lumber 2" + rhg or drssd

HIDES & LEATHER

Cattle, hides ex croups, butts, & butt

bends (dry or wet)

Calf & kipskins, dry or wet

Leather, glov & griment, sheep & lamb

FURS

Furs, undressed, Northern muskrat

Furs, dressed or dyed, mink

Furs, undressed, mink

Furs, undressed, ex mink & N. muskrat

MISCELLANEOUS INDUSTRIAL MATERIALS

Abrasive paper & clth, ctd w mfd abrs

Metal abrasives, except steel wool

Carbon & graphite electrodes

Sulfur, crude

Wood rosins, ex B wood resin

Gum rosin

MISCELLANEOUS METAL MFRS.

Misc metal mfrs & pts, exiron & steel & precious metals

Bolts, nuts, rivets, etc, iron & stl

Misc hand-operated tools & pts

Misc iron & steel mfrs. & pts

Pipe fittings, steel

Storage tanks, steel

Tin cans, packers or cannery

Metal bldgs, prefab or knockdown

PLASTICS

Misc synthetic resins, unfin, ex laminated film & sheet

Acrylic & methyl methacrylate resin, unfin, ex laminated, ex film & sheet

Vinyl & vin copolymer resins, unfin, incl scrap

Synthetic resin film & sheeting, ex polyethylene & ex laminated

Cellulose ester ex unfin ex scrap

Styrene polymer & copolymer resins, 60% or ov styrene

Polyethylene resin, unfin, ex laminated, ex film & sheet

46.53 48.13 39.34 38.62 -20 -9.51

4.56 6.49 4.93 4.96 -24 -1.53

INDUSTRIAL CHEMICALS (EXCLUDING PLASTICS)

Detergent alkylates, organic surface-active agents

Crude coal tar & other crude

Table 4.—U.S. Exports in 1962 (January-June) Compared

Commodity Group & Product	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods	January-June (half-year)				CHANGE: Jan-Jun '62 from highest of 3 preceding Jan-June periods
	1959	1960	1961	1962		1959	1960	1961	1962	
	(Millions of dollars)				Percent	(\$ Mil.)				Percent
INDUSTRIAL CHEMICALS (EXCLUDING PLASTICS)—Con.										
Florida phosphate rock & land pbble.	11.07	16.09	13.87	15.58	-3	.51				
Boric acid & borates	10.78	13.02	12.01	12.23	-6	.79				
Misc industrial chemicals	9.52	11.28	20.33	18.21	-10	-2.12				
Carbon black pigment	21.30	25.32	24.89	22.53	-11	-2.79				
Additives for lubricat & fuel oil	18.47	21.40	30.07	26.50	-12	-3.57				
Misc organic chemicals ex cyclic	25.31	48.14	42.72	40.80	-15	-7.34				
Anti-knock compounds	7.19	9.02	14.05	11.13	-21	-2.92				
Butanol or butyl alcohol	2.50	5.81	5.02	4.26	-27	-1.55				
Styrene (monomer)	5.61	9.30	6.47	6.70	-28	-2.60				
Benzol or benzene	1.27	4.57	7.86	5.31	-32	-2.55				
Misc inld organic acids & anhydrides	2.31	5.61	4.03	3.40	-39	-2.21				
Caustic soda in pkgs 50 lbs & over	7.71	6.83	5.72	4.49	-12	-3.22				
Phthalate esters ex dibutyl & dioctyl	5.74	9.07	10.15	5.09	-50	-5.06				
Misc coal tar & other cyclic acids	4.18	1.43	1.56	1.89	-55	-2.29				
Ethylene glycol	7.35	8.03	3.26	3.04	-62	-4.99				
Phenol or carbolic acid	2.81	3.19	1.85	.85	-73	-2.34				
DRUGS AND MEDICINALS										
Misc medicinal chemicals, bulk	8.75	9.17	10.75	15.36	+43	+4.61				
Veterinary medicines & prep	2.68	3.00	3.95	4.82	+22	+8.7				
Penicillin, bulk	.92	2.20	2.43	2.59	+6	+1.16				
Misc drugs & med prep in dosage form	11.39	10.92	12.07	10.73	-11	-1.34				
Vitamin prep—dosage form—ex parenteral solutions & ampoules	7.99	8.06	9.25	7.58	-18	-1.67				
Misc antibiotics incl compounds & mix cont sulfonamids	34.48	35.80	34.58	29.26	-18	-6.54				
Prednisolone & preparations	9.99	6.17	6.21	8.00	-20	-1.99				
Polio vaccines	4.31	1.85	1.68	.64	-85	-3.67				
FRUITS & VEGETABLES										
Asparagus, canned	2.26	4.90	4.33	5.10	+45	+2.20				
Peaches, canned	3.62	6.13	7.40	10.19	+38	+2.79				
Lettuce, fresh	3.21	4.03	3.56	5.27	+31	+1.24				
Fruit cocktail, canned	4.87	5.54	6.76	8.61	+27	+1.85				
Pineapples, canned	6.02	4.38	4.01	7.50	+25	+1.48				
Raisins & currants, dried & evap	3.28	4.92	6.94	8.07	+16	+1.13				
Prunes, dried & evaporated	4.44	7.46	5.68	8.61	+15	+1.15				
Apples, fresh	4.57	7.95	5.32	8.76	+10	+1.81				
Grapefruit, fresh	5.16	4.87	6.11	6.52	+7	+4.41				
Oranges & tangerines, fresh	22.16	21.22	22.46	20.89	-7	-1.57				
Frzn & can orange juice ex can conc	11.90	12.20	12.34	10.88	-12	-1.46				
Lemons & limes, fresh	5.21	6.97	7.65	6.15	-20	-1.50				
Potatoes, white, fresh	4.52	7.73	3.39	3.94	-49	-3.80				
Canned soup, chowder & bullion	1.56	3.31	1.27	1.37	-59	-1.94				
Dry white beans, navy or pea	6.04	4.29	1.52	1.90	-69	-4.14				
Dry pinto beans	4.73	1.87	1.67	.76	-84	-3.97				
DAIRY PRODUCTS										
Nonfat dry milk	12.42	8.26	12.09	15.94	+28	+3.52				
Condensed & evaporated milk	8.09	11.42	14.35	10.18	-29	-4.17				
Dried whole milk & cream	6.34	9.43	4.94	3.97	-58	-5.46				
SECTION III GROUPS DOMINATED BY ITEMS WHOSE EXPORT VALUE IN JANUARY-JUNE 1962 WAS SUBSTANTIALLY BELOW THE HIGHEST, OR WAS THE LOWEST, IN THE 4-YEAR PERIOD.										
COTTON, UNMANUFACTURED										
Cotton linters	3.09	3.87	5.74	5.35	-7	-.39				
Cotton, upl, stapl, length, under 1 in	80.61	149.24	159.93	104.49	-35	-55.44				
Cotton, upl, stapl, length, 1 to 1 1/8 in	85.39	347.72	315.89	171.74	-51	-175.98				
Cotton, upl, stapl length 1 1/8 in & over	15.74	65.88	42.32	30.34	-54	-35.54				
STEEL SCRAP, IRON ORE, & PIG IRON										
Iron ore & concentrates	10.36	10.77	16.81	23.37	+39	+6.56				
Pig iron	.19	.16	9.86	4.51	-54	-5.35				
Iron & steel scrap	61.72	106.60	189.31	82.53	-59	-106.78				
STEEL MILL PRODUCTS										
Steel (carb) billets, blooms & slabs	.14	1.44	.28	7.82	+43	+6.38				
Steel sheets, galvanized	4.40	4.20	2.68	11.95	+172	+7.55				
Plates, alloy stl, (ex stnl), unfab	1.02	1.44	.91	2.11	+116	+1.67				
Steel structural shapes, fabricated	10.29	9.60	8.34	14.96	+45	+4.67				
Sheets & strip, electr (silicon stl)	10.35	16.90	9.54	11.74	-31	-5.16				
Tin plate, electrolytic, prim'y & seed'y	28.87	25.68	26.06	22.33	-57	-13.35				
Sheets & strip, hot-rolled stl, carb & stnl (ex alloy stl, ex electrical)	13.55	20.39	10.47	12.27	-46	-8.12				
Pipe & tubing, incl stnl, nec (ex stdn, oil country, soil, line etc)	3.31	4.33	8.12	4.52	-44	-3.60				
Rails, stdrnd T, steel, ov 60 lb/yd	3.89	11.73	5.77	5.55	-53	-6.18				
Oil country pipe, seamless, carbon & alloy steel	22.57	13.70	12.00	10.55	-59	-12.02				
Shapes, structl, carb stl, not fabr	19.46	13.34	14.48	9.91	-58	-13.43				
Sheets & strip, cold-rolled stl, carb & stnl (ex alloy stl, ex electrical)	33.42	80.28	36.23	29.86	-63	-50.42				
Plate, black, thin mill	4.86	6.74	3.44	2.40	-64	-4.34				
Tim plate, primary, hot dipped	6.79	7.82	2.79	2.77	-65	-5.05				
Plates, fabricated, pnchd or shaped	4.52	1.48	1.02	1.35	-70	-3.17				
Skelp, all steel grades, & wr't iron	1.40	1.84	2.60	.71	-73	-1.89				
Pipe, standard, welded steel & wrought iron, black	6.25	1.94	1.21	1.58	-75	-4.67				
Pipe, line-welded carb & alloy stl	12.01	1.55	1.00	.50	-96	-11.51				
COPPER										
Copper, semifab (ex pipe & tubing, plates, sheets, barewire & cable)	1.11	1.85	2.09	2.97	+42	+.88				
Refined copper in cathodes, billets, ingots, wire, bars, etc	64.21	111.51	151.61	107.73	-29	-43.88				
Scrap copper & copper base alloy	10.34	36.20	45.47	13.89	-63	-31.58				
Copper ore, conc, matte, & oth unref	1.60	2.58	1.23	.62	-76	-1.96				
NONFERROUS METALS EXCLUDING COPPER & ALUMINUM										
Nickel & alloy mtl, crude bars & rods	4.89	7.75	6.18	9.54	+23	+1.79				
Zinc slabs, pigs or blocks, sp li gr	.16	1.11	4.21	4.45	+6	+.24				
Molybdenum ores & concentrates	7.91	16.68	27.37	15.76	-42	-11.61				
Nickel & nickel alloy metal scrap	1.15	2.67	6.15	2.47	-60	-3.68				
Vanadium pentoxide, oxide, & vanadates, & vanadic oxide	1.21	5.09	3.70	1.93	-62	-3.16				
PETROLEUM & PRODUCTS										
Wax microcrystalline	3.46	4.24	4.45	5.31	+19	+.86				
Petroleum coke	8.37	12.55	13.76	15.37	+12	+1.61				
Lubricating oil, red & pale—ex hydraul	21.31	25.47	28.41	30.55	+8	+2.14				
Lubricating oil, cylinder, bright stock	7.73	8.16	11.63	11.20	-4	-4.43				
Lubricating oil, automotive engine	31.86	34.46	32.48	32.64	-5	-1.82				
Petroleum gases, liquid, fuel type	3.33	4.29	5.93	5.01	-16	-9.92				
Residual fuel oil	27.14	23.79	18.79	19.50	-28	-7.64				
PETROLEUM & PRODUCTS—Con.										
Gasoline blending agents, hydrocarbon compounds only	1.31	5.72	11.88	7.63	-36	-4.25				
Crude petroleum ex shale oil	3.80	4.22	4.83	2.75	-43	-2.08				
Distillate fuel oil	24.01	21.00	12.18	12.70	-47	-11.31				
Gasoline ex avgas ex natural	10.69	8.95	2.44	.98	-91	-9.71				
Avgas (ex, jet fuel) 100 oct & ov	37.76	23.85	10.34	2.70	-93	-35.06				
SYNTHETIC RUBBER (EXCLUDING RUBBER)										
Butyl, N-type & other synthetic rubber (ex S-type & neoprene)	12.85	12.34	13.29	15.93	+20	+2.64				
Rubber & allied gums, natural & synth, compounded or semiprocessed	3.31	6.65	7.72	6.57	-15	-1.15				
Neoprene (polymers of chloroprene)	17.06	26.11	21.27	20.24	-22	-5.87				
S type inc latex (poly of buta, sty)	49.44	72.68	51.68	46.41	-36	-26.27				
TIRES & TIRE CASINGS (EXCEPT SPECIAL CATEGORY AIRCRAFT TIRES)										
Tires, off-the-road, excl farm tractor & implement	9.82	12.24	9.03	10.47	-14	-1.77				
Tires & casings, truck & bus, pneum	21.09	19.67	13.54	12.66	-40	-8.43				
Tires & casings, passenger car, pneum	3.40	5.97	3.38	3.44	-42	-2.53				
TRUCKS & BUSES										
Trucks, diesel, ov 19,500 lb GVW	11.71	13.69	12.02	14.80	+8	+1.11				
Spec'l purpose comm'l vehicles, new & used (ex used trks & buses)	7.43	9.41	11.25	9.79	-13	-1.46				
Trucks, gsono, 6,001-14,000 lb GVW	22.46	28.05	22.30	19.22</td						

With Corresponding Half-Year Periods in 1959, 1960, and 1961—Con.

^x Less than $\frac{1}{2}$ of 1 percent.¹ Represents (a) direct export sales by private U.S. manufacturers and suppliers and (b) sales arranged and handled by the Department of Defense; the latter are included in the balance-of-payments tables (see pp. 12, 13) under "Military transactions (sales)" rather than under "Merchandise (exports)."² Largely represents transfer of vessels to foreign flags.³ Due to the large number of new cotton textile classifications established during the past

year, detailed comparability of current data with data for prior periods has been lost for a large number of individual cotton textile items. The items included here are thus necessarily only a very partial listing which, nevertheless, serves to exemplify the current lack of strength in U.S. cotton textile exports in aggregate. To illustrate, total cotton finished manufactures in January-June 1962 were nearly 10 percent below their best export performance (1960) of the 4-year period and only 1 percent above their worst (1959); for cotton cloth alone, exports in the current January-June period were the lowest of the four periods covered.

out as the few isolated bright spots in the nonfood consumer goods export picture.

Military equipment sales

The sharp and uninterrupted rise since 1959 in non-aid exports of military-type equipment has been among the largest of any category. Dollar sales of such "special category" items rose to an annual rate of nearly \$1½ billion in the first half of 1962. While such "special category" exports include primarily sales (through both Government and commercial channels) of goods destined for military end-use, they also include exports of aircraft tires, aircraft engines, and some other civilian-type goods.

Machinery—a dynamic export

A most striking feature of table 4 is the lengthy and impressive array of individual kinds and groupings of machinery which rank high as expanding exports. This is particularly true of technologically-advanced and custom-made types of equipment, as illustrated by the dramatic gains scored in such exports as paper and packaging machinery, plastic making machinery, seamless hosiery machinery, almost every variety of machine tools, elec-

tronic computers, measuring and testing instruments, and research laboratory apparatus.

Also prominent on the list of expanding machinery exports are cranes, excavators and other heavy construction and earth-moving equipment, as well as numerous other items of the more traditional types such as engines, power boilers, pipe valves, ball bearings and pumps.

Although exports of a few prominent machinery groupings—including electrical, agricultural, and conventional type office machinery—are not doing quite so well relatively, they continue as substantial contributors to our export trade. Only two groupings in the machinery category—mining (including oilfield) equipment, and tractors—underwent extensive declines from previous highs.

Crude food gains; processed lags

Next to machinery, agricultural products—particularly foodstuffs—have the next largest representation on 1962's list of rising exports. Significant and broadly based gains have been made in exports of grains, fats and oils, tobacco, and other traditional mainstays of our agricultural trade, but poultry and instant coffee stand out as the only proc-

essed foodstuffs to appear in this first section of table 4. Advances made in exports of the latter two products were partly offset by declines in meat and fish. (It will be recalled that, on the import side, meat and fish were expanding items.)

It is also noteworthy that exports of fresh as well as processed fruits and vegetables have benefitted from the partial liberalization measures adopted during the past several years by a number of Western European countries, though such exports (see second section of table 4) continue to be hampered by numerous European import restrictions.

Industrial materials decline

Just as machinery and foodstuffs have comprised the strongest elements of the nation's recent export picture, so industrial materials have constituted the weakest segment of our 1962 export trade. This is, again, the converse of the situation in our imports.

Although during the earlier phase of the 1959-62 upswing, exports of most types of industrial materials had undergone a major expansion, demand from Europe and Japan for numerous major items comprising this cyclically sensitive category has since declined. In looking at the third section of table 4, one can note the magnitude and widespread nature of the declines in exports of such prominent groupings as unmanufactured cotton, iron and steel scrap, steel mill products, nonferrous metals, petroleum products, and synthetic rubber.

A number of other industrial materials reveal mixed tendencies and appear in the second section of table 4. Among these are plastics and industrial chemicals, synthetic fibers and textiles, and aluminum.

Consumer goods

Exports of many prominent nonfood consumer items are not included in table

(Continued on page 28)

Technical Note

1. All items that did not record an export value of at least \$2.5 million in at least one of the four January-June periods were eliminated.

2. Among the items remaining, those which did not record a value change of at least \$1.5 million (up or down) between January-June 1962 and any of the preceding corresponding periods were additionally eliminated, except that—

3. All items with an export value of \$10 million or more were retained, regardless of whether they met the requirement set by criterion 2, above.

Some of the entries in the table represent aggregates of individual items. Certain closely similar individual commodities, or commodities serving essentially the same function, were combined including cases where one or more single items would otherwise fall outside the criteria set for inclusion in the table. Examples of aggregates are iron and steel scrap (5 items combined), and soybean oil (3 items combined).

Coverage

By use of the above criteria, the 461 individual items presented in the table provide from 75 to 80 percent value coverage of all 2,600-plus export items for each of the periods shown. Moreover, these same relatively few items account for from 90 to 95 percent of the year-to-year (January-June) changes in total U.S. domestic exports, excluding military aid.

The employment of these criteria, however, necessarily leads to an under-representation of commodities listed under Section II since items valued under \$10 million which showed only a moderate value change (less than \$1.5 million) between the current year and any of the three preceding periods were eliminated by criteria 1 and 2, above.

Section I. Groups dominated by items whose export value in January-June 1962 was the highest of the 4-year period.

Section II. Groups composed of items showing only moderate change between January-June 1962 and the best performance of the 3 preceding periods; includes groups showing mixed trends.

Section III. Groups dominated by items whose export value in January-June 1962 was substantially below the highest, or was the lowest, in the 4-year period.

The Culling Process

The 2,600-plus original Schedule B export items were culled to the relatively small number presented in the table according to the following criteria:

Agricultural Production and Adjustment

Rapid Reduction in Farm Population—Increased Efficiency in Production—Per Capita Incomes Advance

IN contrast to the rise in the nonfarm economy, farm production and income in 1962 are about even with 1961. For production this means that output, equal to the high point reached last year, is 7 percent above the 1957-59 average. Farm incomes this year and last year have been well above other recent years except 1958. Average incomes on a per capita or per farm basis have shown a considerable rise in the past few years due to declining trends in the number of farms and farm population. The income per capita of farm residents including income from nonfarm sources has risen in relation to that of nonfarm residents in recent years and the ratio of farm to nonfarm per capita income is exceeded in only 2 years (1948 and 1951) in the past three decades, as shown in table 1.

These comparisons are based on new series of the Department of Agriculture which incorporate 1959 census data and new definitions. The income concept for the farm population is now on a personal income basis and is a component of OBE's personal income series. The new estimates show a more rapid adjustment in agriculture than had been apparent previously.

The changes which are occurring are quite diverse, representing both an acceleration of long-standing trends, and some new developments. The forces making for change include rapid technological advances and spreading urbanization which have brought increased specialization and enlargement of farms, primarily through two developments: (1) a substantial decline in the number of small and less productive farms. Commercial agriculture has remained in firm hands—mechanizing, enlarging and renting the land of the withdrawing small operators. (2) The exit of the small-farming group into nonfarm pursuits. Specifically, a large proportion of the young adult group coming of age to enter the labor force has gone into nonfarm jobs and usually into nonfarm residence. The part-time

group living on farms and working off farms, which had shown a rise in earlier periods, remains large, with its percentage share of households rising, although the absolute numbers are moderately lower than 5 years ago.

In addition to the longer term trends in agriculture, current developments in the principal aspects of the farm economy are of special interest. These include a reduction in surpluses of feed and food grains, and an increase in stocks of cotton and of dairy products.

Current Supply-Demand

One of the substantial changes in agriculture in recent years has been the check in the accumulation of wheat stocks and the passage of legislation for a new control program to be effective for the 1964 crop. Carryover of wheat had reached a high of 1.4 billion bushels on June 30, 1961. It was reduced 100 million bushels in the crop year ended June 30, 1962 as drought conditions reduced yields and exports were expanded to a record rate of over 700 million bushels.

The wheat harvest this summer was again reduced with a voluntary diversion program and a mandatory 10 percent cut in acreage from the 55-million acre allotment of many years standing. Although exports—at about 600 million bushels—are expected to be somewhat below the record rate of the past 2 years, the estimated carryover as of next June is expected to be reduced another 100 million bushels.

For the crop to be harvested in 1963, the voluntary diversion program is again to be in effect, but the mandatory cut in acreage is not—i.e., the 55-million acre allotment is restored for one year. Thus, production may be up somewhat from the past year and carryover stocks may not show much change.

For the 1964 crop a new program goes into effect. The old 55-million acre minimum allotment which resulted in a buildup in stocks is to be discon-

tinued and the Secretary of Agriculture is authorized to set an allotment which will provide some reduction in carry-over.

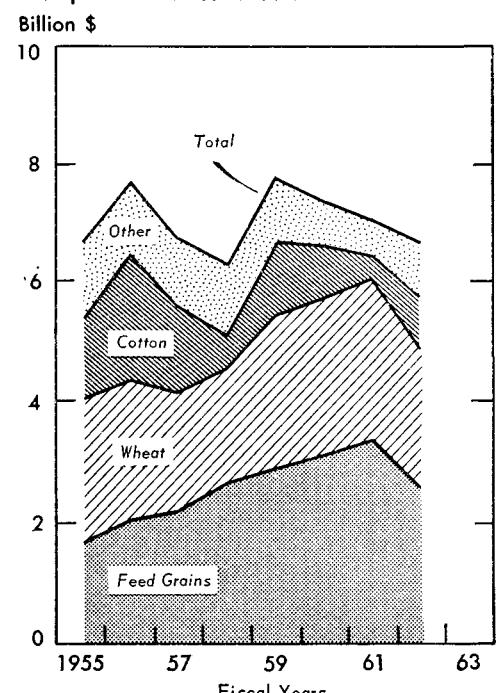
Prices are to be supported at two levels via a marketing certificate program. Wheat for domestic food and for some portion of exports is to be supported at between 65 and 90 percent of parity (i.e., between \$1.60 and \$2.20 per bushel, based on current parity prices). For the remaining wheat, a lower price support is provided, consistent with the value of wheat used as a livestock feed and with world wheat prices.

Feed surplus reduced

Feed grain stocks have shown a more substantial reduction than wheat (or food grains). Beginning with a peak carryover of 85 million tons from the 1960 crop, the total was down to 71 million tons this fall and is estimated to

CCC LOANS AND INVENTORIES FOR PRICE SUPPORT PROGRAMS

Surpluses Have Been Reduced



Note: Inventories are on a revised accounting basis and not directly comparable with those published previously.

Data: U.S. Dept. of Agric.

U.S. Department of Commerce, Office of Business Economics

62-12-4

decline to 57 million tons at the end of the 1962 crop year. The cut in surplus has been accomplished via a temporary diversion program together with increased utilization of grain both in the United States and abroad.

A voluntary reduction program is to be in effect for the 1963 crop, similar to those of the past 2 years, except that the support price is increased from \$1.20 per bushel to \$1.25 and is to include an 18¢ payment as well as a \$1.07 support price. A new feature is that the payment will be made on production utilized on the farms of cooperators as well as upon that portion sold. Previously, support benefits were available only for grain sold. The other principal change in the 1963 program is that diversion payments are to be at a lower rate than in 1962.

Cotton stocks higher

With some increase in acreage and good yields, cotton production at 14.7 million bales in 1962 is higher than in other recent years. Domestic consumption is lagging and exports have been running below the high rates of a few years ago. As a consequence of these developments stocks are again rising from the low point reached in 1961. Carryover at the end of the 1962 crop year may be about 9 million bales, up 2 million from 2 years earlier. The acreage allotment has been reduced for the 1963 crop but possible new legislation may permit a higher allotment.

Offsetting changes in livestock output

Milk production has been higher in 1962 than a year earlier, but demand has not kept pace. Increased marketings did not offset the effects of lower support prices for dairy products so cash receipts from sale of milk and cream are down slightly. Price supports for manufactured dairy products were lowered in the spring of this year, following a decline in consumption of dairy products in 1961 and an increase in production during the year. Support purchases have continued upward during the past 2 years, and account for about 9 percent of milk production in 1962. Although distribution of CCC dairy products has increased, stocks have shown a large rise.

Meat animal production has continued to expand at a moderate rate

comparable with the expansion in demand. Prices have been well sustained, and cash receipts from marketings have been well ahead of 1961.

The number of cattle has been expanding for about 5 years, but unlike the preceding cattle cycle of rapid expansion followed by sharp liquidation, the current rise is more moderate. Thus, slaughter has expanded concurrently with the buildup in herds whereas in the earlier cycle cattle and calf slaughter was curtailed to build up the breeding herd.

A large part of the current rise in beef production is in increased grain feeding or "finishing" of steers and heifers. Not only is such expansion well adapted to the rising demand for high grade beef, but it is rather stable from the supply side. This is because the turnover of cattle sent to the feed-lot is shorter than the turnover of cows and calves kept to increase production. Beef production in 1963 is expected to continue upward, possibly a little faster than the increase in population.

There has been a shift in hog production during the past year. The pig crop this spring was smaller than a year earlier but the fall crop was larger than in 1961 and increased pork production is expected in the period ahead. Hog prices were strong through the summer months, but price weakness developed in the fall of 1962 and prices are expected to be somewhat lower in 1963.

Table 1.—Per Capita Personal Income of Farm and Nonfarm Population

Year	Of farm population from—			Of non-farm population from all sources	Per capita income all sources, farm as percentage of nonfarm
	Farm sources	Non-farm sources	All sources		
1934.....	Dollars 99	Dollars 67	Dollars 166	Dollars 512	Percent 32.4
1940.....	161	89	259	699	35.8
1945.....	528	172	700	1,334	52.5
1948.....	743	220	963	1,529	63.0
1950.....	622	262	884	1,618	54.6
1951.....	754	289	1,043	1,765	59.1
1952.....	723	301	1,024	1,854	55.2
1953.....	693	315	1,008	1,919	52.5
1954.....	691	308	999	1,889	52.9
1955.....	638	322	960	1,997	48.1
1956.....	642	351	993	2,103	47.2
1957.....	690	376	1,066	2,166	49.2
1958.....	805	392	1,197	2,165	55.3
1959.....	713	431	1,144	2,276	50.3
1960.....	791	464	1,255	2,309	54.4
1961.....	899	474	1,373	2,345	58.6

Source: U.S. Department of Agriculture.

NOTE.—The personal incomes underlying cols. 3 and 4 are now the same as the OBE personal income series.

Hog price changes reflect both the greater volatility of supply than in the case of beef and the pronounced consumer preference for beef that has become especially evident in recent years. Research is being done to change the character of pork to meet changing consumer tastes, but significant shifts have not yet occurred in the pork that is being marketed.

Accelerated Changes in Farming

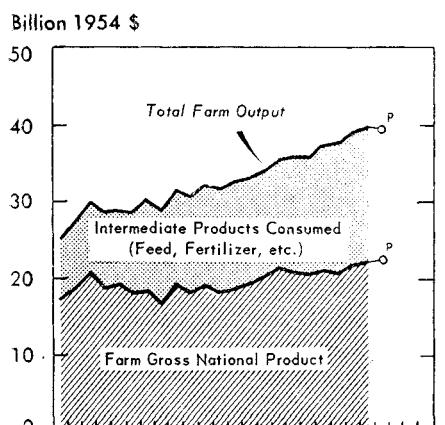
Aside from the current shifts within agriculture, basic changes are occurring in the farming industry. One important trend is the rise in aggregate output of farm products at an average rate of 2 percent annually. (See top panel of the chart on page 26.) Although rising exports have absorbed part of the increase in output, the sustained rise in production has exceeded that in consumption and surpluses have been substantial (see chart on page 24). Preliminary estimates for 1962 indicate little change in aggregate output from last year.

The long-term rise in aggregate output has been accompanied by a more moderate advance in farm GNP of around 1½ percent annually during the past two decades. Farm GNP is one of the industry breakdowns of GNP presented for major industries in the October 1962 SURVEY OF CURRENT BUSINESS. For farms, the gross product is the value added by agriculture, after adjustment for utilization of intermediate products—such as feed, fertilizer, fuel, etc. Deductions from aggregate farm products are made for off-farm supplies used up and for inter-farm sales—e.g., feeder livestock sold to cattle-fattening farms—so as to eliminate double-counting. The difference between the rate of advance in aggregate output and in farm GNP reflects the increasing proportion of intermediate products consumed. In the past two decades, intermediate products have risen from about 30 percent of total farm output to 45 percent.

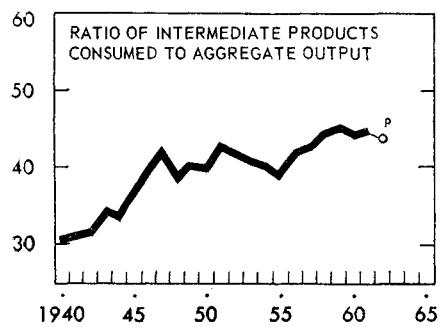
The increase in farm GNP has been accompanied by a roughly comparable expansion in the stock of agricultural capital (including land) utilized and a sharp drop in labor employed, principally that of the farm proprietor, and

FARM OUTPUT AND PRODUCTIVITY

AGGREGATE OUTPUT Has Risen at an Average Rate of About 2 Percent Annually
FARM GNP (Value Added by Farms) Has Risen At a Rate of About 1-1/2 Percent

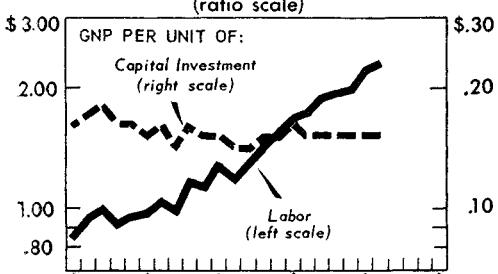


• **INTERMEDIATE PRODUCTS CONSUMED**
Have Risen at a Rate of 4 Percent

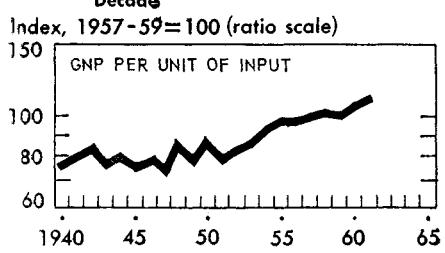


• **Farm GNP Per Man-Hour Has Shown Accelerated Growth Since 1950**
7 Percent Annually in the Past Decade
3-1/2 Percent Annually in the Preceding Decade

• **Ratio of Output to Capital Has Been Stable (ratio scale)**



• **Farm GNP Per Unit of Capital and Labor Has Advanced at a . . .**
3 Percent Annual Rate in the Past Decade
1-1/2 Percent Annual Rate in the Preceding Decade



Note: Calculations based on Constant (1954) dollars
 Basic data: U.S. Dept. of Agric.
 U.S. Department of Commerce, Office of Business Economics

unpaid family labor.¹ As a consequence farm GNP per dollar of investment has remained virtually stable during the past two decades, (as shown in the chart on page 26) and farm GNP per hour of labor has shown a strong advance, averaging 5 percent in the past two decades, and increasing to a 7 percent average annual rate of change in the past decade.

If capital and labor are considered together, as in the last panel, then farm GNP per unit of total input has risen at an average annual rate of a little less than 2 percent in the past two decades and about 3 percent in the past several years. It may be noted that these rates of change are about the same as those derived by the Department of Agriculture for a similar relationship between total inputs into farming of both farm and nonfarm resources and aggregate farm output. Since these are different concepts, changes in the ratio of value-added (Farm GNP) to farm inputs might diverge from changes in total output per unit of total input, although they have been broadly similar in the past two decades.

For some comparisons, the total input-output ratio is the more appropriate concept, e.g., when total demand or supply of agricultural commodities is involved. On the other hand the farm GNP per unit of capital and labor is appropriate when one wishes to compare resource use on the farm with resource use elsewhere. Thus, it may be noted that farm GNP per unit of capital and labor has advanced moderately faster than the comparable ratio for the nonfarm economy in the past decade.

One caution is that the individual year comparisons are not very meaningful, partly because of the importance of weather conditions upon crop yields. The combination of a rather steady rise in inputs and of considerable year-to-year fluctuations in output results in rather large annual shifts in the output-input ratio which are often due to temporary influences.²

Rapid adjustment in agriculture

In broad terms, the increased rate of output either per unit of labor or per

unit of labor and capital combined in recent years reflect a more rapid adjustment of agriculture than in earlier years. This acceleration is becoming more evident as the results of the 1959 Census of Agriculture become available and are incorporated into the principal agricultural annual series on farm income and population. Preliminary results from the sample Census for 1960 indicate a further substantial change in that year. Labor force figures for 1961 and 1962 suggest further decreases in agricultural employment.

The scope of the changes in agriculture is suggested by the recent revision in farm population for 1960 from 20.5 million to 15.6 million.³ Although the

Table 2.—Food Production, Consumption, and Prices

[1957-59=100]

Year	Food marketings and home consumption	Civilian per capita food consumption	Wholesale price of processed foods	Consumer price of food
1955	95	100	94	94
1956	100	102	94	95
1957	97	100	98	98
1958	100	99	103	102
1959	103	101	99	100
1960	105	101	100	101
1961	107	101	101	103
1962 ^a	107	101	101	104

^a Preliminary.

¹ Based on 10 months' average.

Source: U.S. Department of Agriculture and U.S. Department of Labor.

old series on farm population had indicated a sizable withdrawal of population from farms, the new series show that the decline had been even more rapid. On the basis of the former series, farm population declined 4½ million in the decade ending in 1960, whereas the revised series show a drop of 7.4 million. The preliminary esti-

2. In constructing the input index, average 1940-49 rates of remuneration for capital and labor were used for that decade and average 1950-59 rates were used for subsequent years. The rate paid to hired farm labor was also applied to family labor, and the residual return rate on farm capital for each decade was used for each year of the period, and the two series were linked together at 1950. Since the amount of labor is decreasing rapidly and the amount of capital is showing some rise, it can be deduced that an increase in the wage rate which results in a considerable reduction in the residual return to capital will produce a more rapid rise in the output-input ratio.

3. Only a part—less than 1 million—of the revision in farm population is attributable "strictly" to the change in the definition of a farm. Most of the revision is due to an improved procedure of separating farm from nonfarm residence mainly on the basis of farm products sold. As a result of new questions asked in the 1960 Census it has been established that several million persons who say that they "live on farms" are not in fact part of the farm population. These include persons who rent a house and yard in the open country as well as those whose places should not have been called a farm by either the old or the new definition.

1. The estimates of depreciable capital stocks in agriculture vary with the assumed rate of depreciation. The statements above are based upon the stocks estimate of the Department of Agriculture in constant dollars including land as shown in the Balance Sheet of Agriculture.

mate for 1962 is 14.3 million, a further drop of 1.3 million in the subsequent 2-year period. Although the farm population is now about one-third smaller than a decade ago, it is significant that the absolute decline has shown no slackening. It has held around 750,000 annually, and in recent years this has been about 4 percent of the farm population. The Department of Agriculture has estimated that there is still considerable disguised unemployment on farms amounting to the equivalent of more than 1 million full-time workers who are not needed for farm work.

The reduction in farm population is quite selective as to age-groups and implies rather fundamental changes. The sharpest reduction in age groups on farms has occurred in the 20-29 year-old classes, despite a continuing higher proportion of 15-19 year-olds than in the nonfarm population. The migrants from farms have been concentrated in the young adult group—around 20 years of age. In general, as the young people from the farms enter the labor force, they go directly to nonfarm jobs and nonfarm residence without first taking farm employment and later transferring to nonfarm jobs. The sharp decline in the number of young adults on farms in the 20-29 age group has also brought a decline in the traditionally high farm birth rate. Thus, in 1960, the proportion of children under 5 years of age was lower on farms than in urban areas, whereas the proportion 5-9 years of age was larger in farm than in urban areas and the 10-19 age group was considerably larger in farm areas.

Decline in farm-operators

Perhaps, the most surprising aspect of the decline in farm employment is that the number of hired workers in

agriculture has shown no appreciable change in the past 15 years during which period the number of farm operators has dropped by a half. The appropriate figures are shown in table 4, based upon the census series (now published by the Department of Labor) in which workers are classified by their principal employment. The Department of Agriculture series, which includes all part-time farm employment, shows the same general trend in this respect, although the total number reported doing some farm work is substantially higher than the classification of the census of those whose principal occupation is in farming. Mention has been made that the decline in farms has occurred chiefly in small and low-output farms. Such farms have few hired workers. Since the larger farms have not reduced their employment of hired workers, all of the decline in farm employment has thus occurred in the self-employed or farm-operator group and in the unpaid family worker group.

A part of the decline in farm population and in the number of farms is attributable to a somewhat more restrictive definition of a farm, but the substantive change is that less productive farms have ceased agricultural operations at a rapid rate in the past decade.

FARM INVESTMENT HIGH

Plant and Equipment Expenditures for Farm and Nonfarm Sectors as a Percent of Their GNP

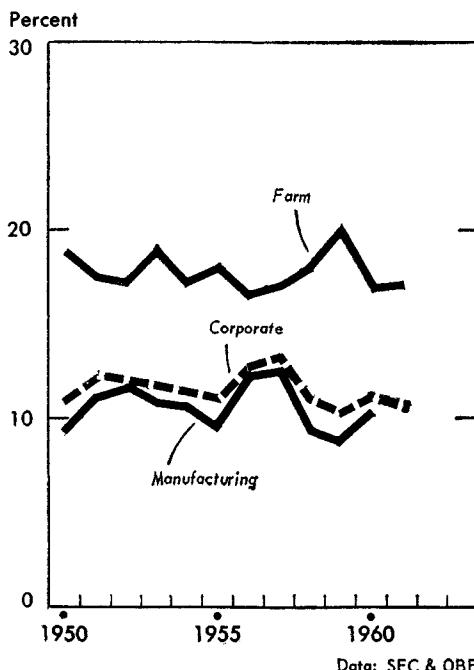


Table 3.—Percent Distribution of U.S. Population by Age, by Residence, 1960

Age	Total	Urban	Rural farm
All ages.....	100.0	100.0	100.0
Under 5 years.....	11.3	11.2	9.9
5 to 9 years.....	10.4	10.0	11.0
10 to 14 years.....	9.4	8.8	11.6
15 to 19 years.....	7.4	7.0	9.4
20 to 29 years.....	12.1	12.5	8.4
30 to 39 years.....	13.7	14.1	10.7
40 to 44 years.....	6.5	6.6	6.3
45 to 64 years.....	20.3	20.6	23.2
65 years and over.....	9.0	9.1	9.3

Table 4.—Agricultural Employment

[Millions]

Year	Persons 14 years of age and over		
	Hired workers	Self employed	Unpaid family labor
1947.....	1.7	5.0	1.6
1950.....	1.7	4.3	1.4
1953.....	1.5	3.8	1.3
1956.....	1.7	3.6	1.3
1959.....	1.7	3.0	1.1
1960.....	1.9	2.8	1.0
1961.....	1.7	2.7	1.0
1962 ¹	1.7	2.6	1.0

1. First 10 months average.

Source: U.S. Department of Labor, Bureau of Labor Statistics. (This series was formerly published by the Bureau of the Census.)

Specifically, the former small-scale farm operators have sold the chickens and milk cows and quit farming generally to take nonfarm jobs or occupations as part of the increased specialization in agriculture. The number of farms with either milk cows or chickens dropped rapidly in the 5-year period 1954-59, and for the decade such farms declined about 50 percent. This decrease in numbers has brought about a considerable increase in the average scale of farm operations.

The number of farms with sales of less than \$2,500 annually declined by nearly one-third between 1954 and 1959, from 2.7 million to 1.9 million, using the 1954 definition of a farm, or to 1.6 million on the basis of the new definition. The total number of farms with sales of over \$2,500 was relatively stable, with a decline of about one-fourth in the number with sales of \$2,500 to \$5,000, little change for the \$5,000 to \$10,000 sales group, and a rise of more than one-third in those with sales of over \$10,000. The rising proportion of farms with higher sales reflects a sharp rise in sales per commercial farm during this period as well as some consolidation of farms. An additional change is a very large rise in leasing of additional land by farm owners in order to obtain a larger and usually lower-cost operating unit.

Scale of operations increases

The increase in scale of operations is perhaps most clearly seen in a comparison of changes in production of corn by size of farm during the decade of the fifties. Between 1949 and 1959, corn harvested for grain increased 13 percent to 3.7 billion bushels in the latter year.

For all farm groups of less than 80 acres in size, there were appreciable declines in output during the decade, ranging from a drop of over 50 percent for those of less than 10 acres to a 15 percent decline in output for the 70 to 80 acre group. For the middle-size group from 100 to 180 acres, changes in output were generally small, with some decline in the lower part and some rise in the upper range. For the groupings of farms above 180 acres, increases in output were considerably above average, as the following tabulation shows:

Size of farm	Size of increase in output
180-220 acre.....	one-fourth
220-280 acre.....	nearly one-half
280-500 acre.....	three-fourths
500 or more acres.....	doubled

Farm investment stays high

While the use of manpower on farms has declined, there has been a high rate of capital investment throughout the postwar period. With the development of the new annual estimates of corporate and manufacturing GNP,⁴ a comparison may now be made between farm and nonfarm capital expenditure in relation to output in each of these sectors, as shown in the chart on page 27. In the period since 1950, farm capital investment has ranged between 16 and 20 percent of farm GNP. In the past 2 years, it has been 17 percent. Although well below the peak rate reached in 1958, it is about average for the postwar period.

Nonfarm corporate capital investment has been running between 10 and 13 percent of corporate GNP during the same period, reaching a peak in 1957 and ranging lower in subsequent years. Manufacturing capital investment in relation to manufacturing GNP has been quite similar to corporate throughout the period.

One reason for the higher rate of investment relative to output in farming as against nonfarm industries is simply a reflection of the fact that more capital is used per unit of output in farming as compared with nonfarm activities. Since the late 1920's gross stocks of depreciable capital in agriculture have increased considerably more than output, in contrast to the nonfarm trend, which has shown a declining stock-output ratio. The use of a net stock-

output ratio gives varying results, ranging from no change to a slight increase, depending on the depreciation variant used to derive net stocks.⁵ In this particular instance the gross stocks, which show the greater increase in agriculture, appear to be a somewhat closer measure of capital in use.

Foreign Trade

(Continued from page 23)

4, an indication that such items were either (1) too insignificant to show separately since they amounted to less than \$2.5 million during any one of the four half-year periods; or (2) were valued at more than \$2.5 million and less than \$10.0 million, but changed by an insignificant amount (less than \$1.5 million from 1962 to the lowest or the highest of the three preceding years). Passenger car exports were among the few notable exceptions, since their performance in the first half of June 1962 topped that of each of the preceding January-June periods.

Lull in transport equipment

The third major export category distinguished by its relatively poor showing in 1962 was commercial transportation equipment. Exports of trucks in January-June were, in fact, the lowest for any comparable period since 1950, reflecting a decline in shipments of almost every individual type and size. Truck and bus tires, and railway equipment were also in greatly reduced demand. Although aircraft exports continued large in the first half of 1962, they have since declined from this high rate to the lowest value since early 1959.

Parts for assembly rising

The automobile industry's record exports of parts for assembly during 1962 provide an illustration of still another significant development in our export trade—the growing tendency on the part of a number of domestic manufacturers to supply foreign demand from assembly and other manufacturing facilities abroad rather than from facilities in the United States. This trend may be in part an indication that for some products the cost of labor used in such operations averages lower abroad

than in the United States. But a much more significant factor is the mounting wall of foreign restrictions encountered by American manufacturers—tariffs, surcharges, quotas—which severely limit or entirely prohibit the importation of complete units.

Unfortunately, both passenger car and truck parts for assembly are included in a single "basket" export classification. Hence to what extent the decline in exports of trucks may have been compensated for by an increase in exports of truck parts for assembly cannot be determined.

The rise in exports of tractor parts and the decline in exports of completed tractors (see third section of table 4) may also constitute closely related developments. Moreover, at least part of our relatively high exports of parts for products such as pumps, typewriters, adding machines, and agricultural machinery—listed in Sections I and II of the table—was undoubtedly destined for assembly plants abroad.

U.S. machinery aids buildup of competing industries abroad

Although the major contribution of U.S. capital equipment exports to the buildup of basic manufacturing industries abroad is well known, the relationship between such exports of technologically advanced or custom-built equipment and our exports of other goods is perhaps less clearly defined. The data in table 4 afford some interesting evidence bearing on this very important tie-in.

To cite an example—circular hosiery knitting machinery occupies a prominent place among the numerous individual dynamic export performers within the specialized industry machinery grouping. By way of contrast, our exports of nylon hosiery which as recently as 1955 had amounted to \$17 million, have since become so low that they did not warrant separate identification in table 4. Similar contrasting movements are shown in the table for exports of cotton textile machinery and cotton textiles; plastic manufacturing machinery and polyethylene resins; rubber manufacturing machinery and synthetic rubber; and rubber tire and tube building machinery and rubber tires and tubes.

4. See "GNP by Major Industries," SURVEY, October 1962 and "Corporate Profits and National Output," SURVEY November 1962.

5. See "Expansion of Fixed Business Capital in the United States," SURVEY, November 1962.

Current BUSINESS STATISTICS



THE STATISTICS here update series published in the 1961 edition of BUSINESS STATISTICS, biennial Statistical Supplement to the SURVEY OF CURRENT BUSINESS. That volume (price \$2.00) contains data by months, or quarters, for the years 1957 through 1960 (1951-60, for major quarterly series) and averages of monthly or quarterly data for all years back to 1939; it also provides a description of each series and references to sources of earlier figures. Series added or significantly revised after the 1961 BUSINESS STATISTICS went to press are indicated by an asterisk (*) and a dagger (†), respectively; certain revisions for 1960 issued too late for inclusion in the aforementioned volume appear in the monthly SURVEY beginning with the July 1961 issue. Except as otherwise stated, the terms "unadjusted" and "adjusted" refer to adjustment for seasonal variation.

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Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1959	1960	1961	1959		1960				1961				1962		
				III	IV	I	II	III	IV	I	II	III	IV	I	II	III
	Seasonally adjusted quarterly totals at annual rates															

GENERAL BUSINESS INDICATORS—Quarterly Series

NATIONAL INCOME AND PRODUCT†																	
National income, total†	bil. \$	400.5	415.5	427.8	400.6	403.9	413.9	417.2	416.6	414.4	411.8	424.3	431.3	444.0	448.9	456.7	459.8
Compensation of employees, total	do	278.5	293.7	302.2	280.2	283.0	290.6	294.6	295.8	293.9	294.1	300.2	304.5	309.9	315.2	321.7	323.8
Wages and salaries, total	do	258.5	271.3	278.8	259.9	262.5	268.5	272.2	273.3	271.3	271.2	276.9	281.0	286.1	289.9	295.9	297.8
Private	do	213.1	222.9	227.0	214.4	216.5	221.6	224.4	224.2	221.6	220.8	225.8	228.8	232.5	235.0	240.1	241.4
Military	do	9.9	9.9	10.2	9.9	9.8	9.8	9.8	10.0	10.0	10.0	10.0	10.8	11.2	11.2	10.9	10.9
Government civilian	do	35.4	38.5	41.6	35.7	36.1	37.1	38.0	39.1	39.7	40.4	41.2	42.2	42.8	43.7	44.6	45.5
Supplements to wages and salaries	do	20.1	22.4	23.4	20.3	20.6	22.0	22.3	22.5	22.6	22.9	23.2	23.5	23.8	25.2	25.8	25.9
Proprietors' income, total†	do	46.5	46.2	47.8	46.0	45.9	45.2	46.9	46.3	46.5	46.5	47.2	48.1	49.5	49.1	49.5	49.7
Business and professional	do	35.1	34.2	34.8	35.4	35.1	34.5	34.5	34.1	33.8	33.7	34.5	35.1	36.0	36.2	36.8	37.0
Farm	do	11.4	12.0	13.1	10.6	10.8	10.7	12.4	12.2	12.7	12.8	12.7	13.1	13.6	12.9	12.8	12.8
Rental income of persons	do	11.9	11.9	12.3	11.9	11.9	11.9	11.9	12.0	12.0	12.2	12.3	12.5	12.6	12.8	12.9	12.9
Corporate profits and inventory valuation adjustment, total	bil. \$	47.2	45.6	45.5	46.1	46.0	48.6	46.2	44.4	43.3	40.1	45.0	46.0	51.1	50.4	50.7	51.0
Corporate profits before tax, total	do	47.7	45.4	45.6	46.5	45.3	49.2	46.4	43.3	42.8	39.8	44.8	46.3	51.4	50.1	50.9	51.1
Corporate profits tax liability	do	23.2	22.4	22.3	22.6	22.0	24.3	22.9	21.4	21.1	19.4	21.9	22.6	25.1	24.4	24.9	24.9
Corporate profits after tax	do	24.5	23.0	23.3	23.9	23.3	24.9	23.5	21.9	21.7	20.3	22.9	23.7	26.3	25.6	26.1	26.1
Dividends	do	13.7	14.4	15.0	14.1	14.2	14.3	14.2	14.4	14.5	14.7	14.8	14.9	15.5	15.8	15.8	15.8
Undistributed profits	do	10.8	8.6	8.3	9.8	9.0	10.6	9.2	7.5	7.1	5.6	8.1	8.7	10.8	9.9	10.3	10.3
Inventory valuation adjustment	do	-.5	.2	.0	-.5	.7	-.6	-.2	1.2	.5	.3	.2	-.3	-.3	.3	-.2	-.1
Net interest	do	16.4	18.1	20.0	16.4	17.0	17.6	17.7	18.2	18.8	19.1	19.8	20.3	21.0	21.5	22.0	22.5
Gross national product, total†	do	482.7	503.4	518.7	482.7	488.5	501.7	504.8	503.7	503.3	500.8	513.1	522.3	538.6	545.0	552.0	555.3
Personal consumption expenditures, total	do	313.5	328.5	338.1	316.7	318.8	323.9	329.9	329.8	330.5	330.5	335.5	340.1	346.1	350.2	354.9	358.2
Durable goods, total	do	43.6	44.8	43.7	44.9	43.1	45.1	45.8	44.5	44.0	40.8	43.5	44.0	46.6	46.3	47.2	47.1
Automobiles and parts	do	18.1	18.8	17.2	18.9	16.9	19.0	19.5	18.3	18.3	15.4	16.9	16.9	19.4	19.1	20.3	19.3
Furniture and household equipment	do	18.9	19.1	19.3	19.2	19.3	19.3	19.2	19.1	18.7	19.2	19.7	19.8	19.7	19.3	20.1	20.1
Non durable goods, total	do	147.1	151.8	155.2	147.7	148.9	150.0	152.6	152.5	152.3	153.5	153.9	156.2	157.2	159.9	161.3	163.0
Clothing and shoes	do	27.5	28.1	28.6	27.7	27.8	28.1	28.3	28.4	27.8	28.1	28.0	29.0	29.2	29.8	30.3	30.3
Food and alcoholic beverages	do	77.7	79.5	81.1	77.4	78.3	78.5	79.5	79.9	80.2	80.3	80.6	81.5	82.1	83.7	84.2	85.3
Gasoline and oil	do	11.1	11.7	11.9	11.3	11.3	11.5	11.6	11.7	11.9	11.7	11.9	12.1	12.1	12.3	12.5	12.5
Services, total	do	122.8	131.9	139.1	124.0	126.8	128.9	131.9	132.8	134.2	136.2	138.0	139.9	142.3	144.1	146.3	148.1
Household operation	do	18.1	19.6	20.6	18.2	18.8	19.2	19.6	19.7	20.0	20.2	20.6	21.0	21.3	21.8	21.9	21.9
Housing	do	39.6	41.8	43.9	39.9	40.3	40.9	41.7	42.2	42.6	43.1	43.6	44.1	44.8	45.2	45.7	46.2
Transportation	do	10.0	10.7	11.1	10.2	10.5	10.6	10.6	10.7	10.9	11.1	11.4	11.5	11.5	11.5	11.6	11.6
Gross private domestic investment, total	do	72.7	72.4	69.3	68.8	73.2	70.1	73.5	70.3	66.5	60.1	67.6	72.4	76.6	75.9	77.4	76.3
New construction	do	40.2	40.7	41.6	41.0	39.6	40.9	40.7	40.5	40.7	39.3	41.0	42.6	43.2	41.6	44.5	46.1
Residential nonfarm	do	22.3	21.1	21.0	22.6	21.3	21.5	21.2	21.0	20.5	19.0	20.1	21.9	22.8	21.2	23.3	24.3
Producers' durable equipment	do	25.9	27.6	25.5	26.6	26.4	27.4	28.4	27.7	26.8	24.4	24.6	25.8	27.4	27.6	28.9	29.2
Change in business inventories	do	6.6	4.1	2.1	1.1	7.1	10.8	4.4	2.1	-1.1	-3.6	2.1	4.0	6.0	6.7	4.0	1.0
Nonfarm	do	6.5	3.7	1.9	1.1	7.0	10.6	4.1	1.7	-1.5	-3.9	1.8	3.8	5.9	6.6	3.9	1.0
Net exports of goods and services	do	-.8	2.9	4.0	-.5	.0	1.4	2.4	2.8	4.9	5.3	4.0	2.8	3.8	3.7	3.7	2.5
Exports	do	22.9	26.4	27.3	23.8	23.8	25.3	26.5	26.5	27.2	27.4	26.4	26.9	28.3	28.2	29.0	28.3
Imports	do	23.6	23.5	23.3	24.3	23.9	24.2	23.6	22.3	22.2	22.4	24.1	24.5	24.5	25.3	25.8	25.8
Govt. purchases of goods and services, total	do	97.2	99.7	107.4	97.8	96.5	97.2	99.0	100.8	101.4	104.8	106.0	106.9	112.1	115.2	116.0	118.2
Federal (less Government sales)	do	53.6	53.2	57.0	54.0	52.8	52.5	53.1	53.6	55.4	56.6	56.5	59.5	61.9	62.1	62.7	62.7
National defense	do	46.2	45.7	49.0	46.4	46.1	45.4	45.8	45.7	45.8	47.7	49.0	48.4	50.8	53.0	53.2	54.0
State and local	do	43.6	46.5	50.4	43.8	43.7	44.7	45.9	47.2	47.8	49.4	49.4	50.4	52.6	53.3	54.0	55.5
By major type of product:*	do	476.1	499.4	516.6	481.5	481.4	490.8	500.4	501.5	504.4	504.4	511.0	518.3	532.6	538.3	547.9	554.2
Final sales, total	do	244.0	254.1	257.2	247.0	245.7	251.3	256.2	254.9	254.1	251.6	257.8	265.0	268.2	272.6	274.7	274.7
Goods output, total	do	91.5	95.0	94.0	93.1	91.9	94.0	96.9	94.8	94.2	90.2	92.6	94.3	98.8	99.9	102.6	103.0
Durable goods	do	152.5	159.2	163.3	153.9	153.8	157.3	159.3	160.1	161.4	161.8	163.5	166.3	168.4	170.0	171.7	171.7
Non durable goods	do	175.8	188.6	200.7	177.6	181.3	183.8	187.7	189.9	193.1	195.9	199.0	201.3	206.6	211.1	213.5	215.9
Services	do	56.3	56.7	58.6	56.9	54.4	55.8	56.4	56.8	57.2	56.8	57.5	59.2	61.0	59.0	61.8	63.6
Construction	do	6.6	4.1	2.1	1.1	7.1	10.8	4.4	2.1	-1.1	-3.6	2.1	4.0	6.0	6.7	4.0	1.0
Inventory change, total	do	6.6	4.1	2.1	1.1	7.1	10.8	4.4	2.1	-1.1	-3.6	2.1	4.0	6.0	6.7	4.0	1.0
Durable goods	do	3.5	2.3	.0	-2.0	2.6	8.6	2.8	1.0	-3.3	-5.5	-1.3	3.4	3.5	3.5	1.9	1.9
Non durable goods	do	3.1	1.8	2.1	3.1	4.5	2.2	1.6	1.1	2.2	1.9	3.4	.6	2.5	3.1	2.2	-9

* Revised. †Revised series. Estimates of national income and product and personal income have been revised back to 1959; revisions prior to May 1961 for personal income appear on p. 13 of the July 1962 SURVEY.

Includes data not shown separately. ^o Government sales are not deducted. [†] Includes inventory valuation adjustment. [‡] In-

*For quarterly data back to 1947, see p. 35 of the July 1962 SURVEY.

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1959	1960	1961	1960				1961				1962				1963
	Annual total			I	II	III	IV	I	II	III	IV	I	II	III	IV	I

GENERAL BUSINESS INDICATORS—Quarterly Series—Continued

NATIONAL INCOME AND PRODUCT—Con't																
<i>Quarterly Data Seasonally Adjusted at Annual Rates</i>																
<i>GNP in constant (1954) dollars</i>																
Gross national product, total†.....																
Gross national product, total†.....	428.6	440.2	447.9	440.9	442.3	439.7	437.7	433.9	443.9	450.4	463.4	467.4	470.8	471.6	—	—
Personal consumption expenditures, total.....	288.9	298.3	304.3	295.6	299.7	299.1	298.8	298.2	302.5	306.0	310.6	313.9	316.9	319.0	—	—
Durable goods.....	41.0	42.2	41.6	42.4	43.0	41.8	41.8	39.0	41.3	41.7	44.4	44.1	44.6	44.6	—	—
Nondurable goods.....	138.7	141.4	143.3	140.6	142.3	141.9	140.7	141.5	142.3	144.4	144.9	147.0	148.1	149.5	—	—
Services.....	109.2	114.7	119.4	112.6	114.5	115.4	116.3	117.7	118.8	120.0	121.4	122.8	124.1	125.0	—	—
Gross private domestic investment, total.....	61.7	60.7	57.8	66.7	61.5	58.6	55.8	50.0	56.5	60.4	64.1	63.3	64.1	62.4	—	—
New construction.....	34.4	34.3	34.8	34.6	34.2	34.0	34.3	33.0	34.3	35.6	36.1	34.6	36.7	37.7	—	—
Producers' durable equipment.....	21.4	22.7	21.1	22.6	23.3	22.7	22.2	20.1	29.2	21.3	22.7	22.8	24.0	—	—	—
Change in business inventories.....	5.9	3.7	2.0	9.6	4.0	1.9	—7	—3.0	2.0	3.5	5.4	5.9	3.7	.8	—	—
Net exports of goods and services.....	—2.1	1.5	1.8	.2	1.0	1.5	3.3	3.5	1.7	.7	1.4	1.3	.7	—.3	—	—
Government purchases of goods and services, total.....	80.1	79.8	84.0	78.4	80.0	80.5	79.9	82.2	83.3	83.3	87.2	88.9	89.2	90.5	—	—
Federal.....	43.9	42.3	44.5	42.0	42.9	42.7	41.8	42.9	44.4	44.1	46.7	48.3	48.6	49.0	—	—
State and local.....	36.2	37.4	39.4	36.4	37.1	37.8	38.1	39.2	38.9	39.2	40.5	40.6	40.6	41.5	—	—
DISPOSITION OF PERSONAL INCOME†																
<i>Quarterly Data Seasonally Adjusted at Annual Rates</i>																
Personal income, total.....	383.9	400.8	416.4	395.4	401.4	403.1	403.7	405.4	413.5	419.4	427.3	432.0	439.5	442.6	—	—
Less: Personal tax and nontax payments.....	46.8	51.4	52.8	51.4	51.9	51.4	50.9	51.0	52.5	53.0	54.6	56.4	57.7	58.5	—	—
Equals: Disposable personal income.....	337.1	349.4	363.6	344.0	349.6	351.7	352.7	354.3	361.0	366.3	372.6	375.6	381.8	384.1	—	—
Personal saving §.....	23.6	20.9	25.6	20.1	19.7	22.0	22.2	23.8	25.5	26.3	26.5	25.4	26.9	26.0	—	—
NEW PLANT AND EQUIPMENT EXPENDITURES																
Unadjusted quarterly totals or averages:																
All industries.....	8.14	8.92	8.59	7.89	9.28	8.98	9.53	7.57	8.61	8.65	9.54	8.02	9.50	7.9.62	10.28	28.48
Manufacturing.....	3.02	3.62	3.42	3.09	3.76	3.62	4.01	3.00	3.46	3.34	3.88	3.14	3.69	3.72	4.26	3.33
Durable goods industries.....	1.44	1.80	1.57	1.55	1.88	1.80	1.95	1.41	1.58	1.50	1.79	1.44	1.77	1.79	2.15	1.57
Nondurable goods industries.....	1.57	1.82	1.85	1.54	1.88	2.06	1.59	1.88	2.09	1.69	1.92	1.93	2.11	1.76	—	—
Mining.....	.25	.25	.24	.22	.27	.25	.24	.21	.26	.25	.26	.27	.28	.30	.26	—
Railroads.....	.23	.26	.17	.25	.29	.24	.25	.17	.18	.16	.16	.16	.24	.21	.17	—
Transportation, other than rail.....	.51	.48	.46	.47	.55	.47	.49	.41	.48	.47	.47	.60	.50	.48	.40	—
Public utilities.....	1.42	1.42	1.38	1.18	1.42	1.50	1.58	1.09	1.39	1.50	1.54	1.06	1.37	1.54	1.50	1.07
Commercial and other.....	2.72	2.89	2.92	2.69	2.99	2.90	2.99	2.69	2.85	2.94	3.20	2.94	3.30	3.35	3.53	3.26
Seas. adj. qtrly. totals at annual rates:																
All Industries.....																
35.15	36.30	35.90	35.50	33.85	33.50	34.70	35.40	35.70	36.95	38.35	38.35	37.70	37.70	37.70	37.70	
Manufacturing.....																
14.10	14.70	14.65	14.40	13.75	13.50	13.65	14.00	14.20	14.45	15.05	15.50	14.95	14.95	14.95	14.95	
Durable goods industries.....																
7.15	7.40	7.35	6.85	6.50	6.20	6.10	6.40	6.55	6.95	7.25	7.75	7.10	7.10	7.10	7.10	
Nondurable goods industries.....																
6.95	7.30	7.30	7.55	7.25	7.30	7.55	7.60	7.60	7.80	7.75	7.85	—	—	—	—	
Mining.....																
1.00	1.05	1.00	.90	.95	1.00	1.00	1.00	1.15	1.05	1.10	1.15	1.15	1.15	1.15	1.15	
Railroads.....																
1.00	1.10	1.00	1.00	.70	.65	.65	.60	.70	.65	.70	.70	.70	.70	.70	.70	
Transportation, other than rail.....																
2.00	2.15	1.90	1.80	1.75	1.80	1.90	1.95	2.05	2.05	2.25	2.20	1.80	1.80	1.80	1.80	
Public utilities.....																
5.75	5.70	5.60	5.70	5.35	5.50	5.65	5.55	5.55	5.55	5.40	5.75	5.40	5.30	5.30	5.30	
Commercial and other.....																
11.35	11.60	11.75	11.65	11.30	11.05	11.85	12.35	12.45	12.85	13.40	13.70	13.80	13.80	13.80	13.80	
BUSINESS POPULATION																
Firms in operation, end of quarter (seasonally adjusted).....	34,583	34,658	34,713	4,690	4,710	4,720	4,730	4,740	4,750	4,760	4,770	4,780	4,790	4,800	—	—
U.S. BALANCE OF INTERNATIONAL PAYMENTS†																
<i>Quarterly Data are Seasonally Adjusted</i>																
U.S. payments, recorded.....	29,548	31,317	31,805	7,549	7,690	8,090	8,078	7,690	7,411	8,082	8,622	8,283	8,093	8,282	—	—
Imports:																
Merchandise.....	15,310	14,723	14,514	3,801	3,836	3,664	3,422	3,369	3,417	3,840	3,888	3,920	4,032	4,130	—	—
Military expenditures.....	3,107	3,048	2,947	771	758	797	722	770	756	699	722	752	746	730	—	—
Other services.....	4,925	5,417	5,462	1,347	1,375	1,368	1,327	1,309	1,337	1,388	1,428	1,390	1,450	1,473	—	—
Remittances and pensions.....	791	842	875	204	205	211	222	221	216	220	234	223	221	221	—	—
Govt. grants and capital outflows.....	3,040	3,405	4,051	768	833	826	978	962	804	1,094	1,191	1,040	1,059	1,118	—	—
U.S. private capital.....	2,375	3,882	3,953	658	683	1,134	1,407	1,059	876	845	1,173	947	583	610	—	—
Direct investments.....	1,372	1,694	1,475	324	271	415	684	457	269	429	320	230	400	300	—	—
Long-term portfolio.....	926	850	1,006	236	209	170	233	120	218	194	474	397	284	137	—	—
Short-term.....	77	1,338	1,472	98	203	549	488	482	389	222	379	320	101	173	—	—
U.S. receipts, recorded.....	25,393	27,984	29,946	6,865	7,055	7,002	7,062	7,400	7,953	6,979	7,614	7,685	8,001	8,057	—	—
Exports:																
Merchandise.....	16,282	19,459	19,915	4,657	4,876	4,940	4,986	5,061	4,768	4,940	5,146	5,063	5,339	5,170	—	—
Services and military sales.....	7,194	7,554	8,151	1,827	1,909	1,843	1,975	2,008	2,060	1,951	2,132	2,189</td				

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962										
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	
GENERAL BUSINESS INDICATORS—Monthly Series																
PERSONAL INCOME, BY SOURCE†																
Seasonally adjusted, at annual rates:†																
Total personal income.....bil. \$	1,400.8	1,416.4	423.6	427.8	430.5	428.8	431.9	435.2	438.3	439.7	440.7	441.9	443.0	443.5	445.6	447.4
Wage and salary disbursements, total.....do	271.3	278.8	283.6	286.4	288.3	287.4	290.2	292.2	295.3	296.0	296.9	297.8	298.1	298.0	298.5	299.4
Commodity-producing industries, total.....do	110.4	110.8	113.1	115.0	114.9	113.8	115.2	116.1	118.2	118.2	118.1	118.4	118.1	117.9	117.8	117.8
Manufacturing only.....do	87.4	87.5	89.4	91.1	91.5	90.8	92.0	92.8	94.4	94.5	94.5	94.5	94.1	94.0	93.9	94.0
Distributive industries.....do	71.8	72.9	73.6	73.5	74.5	74.4	75.0	75.4	75.8	76.1	76.2	76.4	76.6	76.7	76.9	76.8
Service industries.....do	40.7	43.4	43.9	44.2	44.9	44.9	45.1	45.3	45.6	45.9	46.5	46.7	47.0	47.0	47.1	47.1
Government.....do	48.4	51.8	53.0	53.7	54.0	54.4	55.0	55.4	55.6	55.8	56.0	56.3	56.5	56.4	56.7	57.7
Other labor income.....do	11.0	11.4	11.5	11.6	11.6	11.8	12.0	12.1	12.2	12.3	12.4	12.4	12.4	12.4	12.5	12.5
Proprietors' income:																
Business and professional.....do	34.2	34.8	35.6	36.1	36.2	36.1	36.2	36.4	36.6	36.8	36.8	36.9	37.0	37.0	37.1	37.2
Farm.....do	12.0	13.1	13.5	13.8	13.5	13.1	12.8	12.9	12.8	12.8	12.8	12.7	12.8	12.9	13.2	13.3
Rental income of persons.....do	11.9	12.3	12.4	12.5	12.5	12.6	12.6	12.7	12.7	12.8	12.8	12.8	12.9	12.9	12.9	12.9
Dividends.....do	14.4	15.0	15.3	15.4	15.9	15.6	15.8	15.9	15.8	15.8	15.8	15.7	15.7	16.0	16.1	16.2
Personal interest income.....do	25.8	27.4	27.9	28.1	28.4	28.6	28.8	29.0	29.2	29.4	29.6	29.8	30.0	30.2	30.4	30.6
Transfer payments.....do	29.4	33.4	33.5	33.8	34.0	33.9	33.8	34.5	34.2	34.2	34.1	34.2	34.5	34.5	35.5	35.8
Less personal contributions for social insurance.....bil. \$	9.2	9.7	9.8	9.9	9.9	10.3	10.4	10.4	10.5	10.5	10.5	10.5	10.4	10.5	10.5	10.5
Total nonagricultural income.....do	384.7	399.1	405.9	409.5	412.7	411.6	414.8	418.0	421.2	422.6	423.5	424.8	425.9	426.4	428.2	430.0
FARM INCOME AND MARKETINGS²																
Cash receipts from farming, including Government payments, total ³.....mil. \$	2,892	3,061	4,849	4,258	3,344	3,244	2,413	2,531	2,248	2,365	2,428	2,792	3,272	3,827	4,983	-----
Farm marketings and CCC loans, total.....do	2,834	2,937	4,368	4,046	3,245	3,179	2,308	2,310	2,153	2,342	2,407	2,717	3,181	3,543	4,435	4,100
Crops.....do	1,259	1,319	2,419	2,291	1,691	1,546	850	708	615	667	873	1,209	1,463	1,838	2,328	2,200
Livestock and products, total ².....do	1,576	1,618	1,949	1,755	1,554	1,633	1,458	1,602	1,538	1,675	1,554	1,508	1,718	1,705	2,107	1,900
Dairy products.....do	395	409	403	389	410	411	383	431	412	441	418	395	385	380	396	-----
Meat animals.....do	882	918	1,238	1,070	858	953	813	904	862	949	854	857	1,046	1,015	1,366	-----
Poultry and eggs.....do	273	265	294	282	263	233	227	243	230	251	237	241	271	294	324	-----
Indexes of cash receipts from marketings and CCC loans, unadjusted: ²																
All commodities.....1947-49=100	116	121	179	166	133	131	95	95	88	96	99	112	131	145	182	-----
Crops.....do	117	123	226	214	158	144	79	66	57	62	81	113	136	171	217	-----
Livestock and products.....do	116	119	143	129	114	120	107	118	113	123	113	111	126	125	155	-----
Indexes of volume of farm marketings, unadjusted: ²																
All commodities.....1947-49=100	133	136	201	188	146	146	106	105	98	110	114	126	144	155	204	-----
Crops.....do	131	131	243	231	163	163	89	67	51	55	82	118	142	176	235	-----
Livestock and products.....do	135	140	179	155	133	134	119	133	130	150	139	133	146	140	174	-----
INDUSTRIAL PRODUCTION †																
<i>Federal Reserve Index of Quantity Output</i>																
Unadj., total index (incl. utilities)†.....1957-59=100	108.7	109.8	117.1	115.8	114.0	113.1	116.4	118.1	118.3	118.2	119.9	113.9	117.7	122.2	123.0	120.2
By industry:																
Manufacturing, total.....do	108.9	109.7	117.7	116.3	114.0	112.7	116.6	118.6	119.1	119.0	120.4	114.0	117.6	122.8	123.9	121.0
Durable manufactures.....do	108.5	107.0	114.1	115.1	115.1	112.9	116.6	118.6	119.6	118.8	119.2	113.6	112.8	120.5	121.8	120.3
Nondurable manufactures.....do	109.5	112.9	122.3	117.9	112.6	112.5	116.6	118.6	118.4	119.1	121.8	114.5	123.6	125.7	126.5	121.8
Mining.....do	101.6	102.6	106.0	105.3	104.6	103.1	103.7	103.5	104.9	105.5	107.5	101.0	106.4	106.5	108.3	106.3
By market grouping:																
Final products, total.....do	109.9	111.3	119.0	117.0	115.2	113.8	116.7	118.6	118.6	118.5	121.3	117.5	119.4	125.0	126.1	122.4
Consumer goods.....do	111.0	112.7	122.7	118.9	115.1	113.9	116.9	118.7	118.5	118.2	121.3	116.5	118.8	126.3	127.7	122.9
Automotive and home goods.....do	115.9	112.0	126.5	128.7	127.0	120.1	124.3	127.4	129.3	128.4	128.8	118.8	102.2	128.5	138.5	134
Apparel and staples.....do	109.4	112.9	121.4	115.8	111.3	112.1	114.8	116.1	115.3	115.1	119.1	116.0	124.3	125.7	124.4	120
Equipment, including defense.....do	107.6	108.3	111.1	112.9	115.4	113.6	116.1	118.3	118.6	119.1	121.1	119.6	120.6	122	122.8	121.4
Materials.....do	107.6	108.4	115.4	114.7	112.9	112.6	116.1	117.6	118.2	118.0	118.7	110.7	116.1	119.6	120.0	118.1
Durable goods materials.....do	106.6	104.8	112.4	112.0	110.8	109.5	113.4	115.3	116.9	116.5	116.1	108.7	111.3	116.7	117.0	115
Nondurable materials.....do	108.7	112.1	118.5	117.5	115.1	115.7	118.8	120.0	119.4	119.7	121.3	112.7	121.1	122.6	123.1	122
Seas. adj., total index (incl. utilities)†.....do	108.7	109.8	113.5	114.8	115.6	114.3	116.0	117.0	117.7	118.4	118.6	119.3	119.7	119.9	119.5	119.5
By industry:																
Manufacturing, total.....do	108.9	109.7	113.5	115.0	115.9	114.4	116.3	117.4	118.1	118.8	118.9	119.7	120.3	120.5	119.8	119.8
Durable manufactures ².....do	108.5	107.0	111.2	113.0	114.5	113.2	115.4	116.5	118.5	118.2	117.7	118.7	119.8	118.8	118.7	118.7
Primary metals.....do	101.3	98.9	106.7	106.2	111.0	111.9	117.5	116.6	112.4	101.3	96.8	99.1	99.8	98.8	100	99
Iron and steel.....do	100.9	96.5	103.8	103.9	110.6	112.9	117.7	118.5	112.6	96.5	89.5	87.8	92.1	91.7	93	93
Nonferrous metals and products.....do	102.8	107.5	112.2	115.9	119.2	117.6	122.0	120.6	118.6	120.8	118.2	117.9	112.9	120.4	120.4	118
Fabricated metal products.....do	107.6	106.5	111.3	113.5	111.0	111.9	113.6	116.3	117.4	118.5	118.8	119.9	119.3	117.4	117.4	118
Structural metal parts.....do	106.1	105.2	109.4	109.8	110.0	107.3	108.6	110.2	113.7	115.7	116.4	115.6	115.2	115.1	115.1	114
Machinery.....do	110.8	110.4	113.9	114.7	116.8	115.6	117.5	120.2	122.9	124.5	125.9	125.4	126.3	125	125	125
Nonelectrical machinery.....do	108.8	106.5	110.0	110.1	111.6	112.4	115.2	117.8	120.0	121.8	121.9	124.6	123.9	123.0	122	122
Electrical machinery.....do	113.6	115.7	119.0	120.9	123.6	122.9	124.3	126.8	129.7	130.4	131.3	130.1	129.0	128.6	128.6	128
Transportation equipment.....do	108.2	103.6	107.0	112.2	112.7	112.5	113.4	116.8								

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

GENERAL BUSINESS INDICATORS—Continued

INDUSTRIAL PRODUCTION [‡]—Continued

Federal Reserve Index of Quantity Output—Con.

Seasonally adjusted indexes—Continued [‡]

By industry—Continued

Nondurable manufactures—Continued

Printing and publishing—1957-59=100

Newspapers—do—

110.0 111.5 112.6 113.1 113.0 113.5 114.2 114.1 114.4 114.9 114.7 115.7 116.3 116.2 114.6 115

Chemicals and products—do—

116.6 123.3 129.0 130.0 130.6 128.4 131.1 131.8 135.7 137.1 137.6 138.3 139.0 139.7

Industrial chemicals—do—

120.1 129.6 138.7 139.1 139.0 138.6 140.4 141.0 142.2 145.8 147.7 149.7 150.7 151.0

Petroleum products—do—

106.5 108.7 111.7 111.3 110.7 112.2 111.1 114.0 109.6 112.6 115.1 113.4 112.1 113.6 114.1 113

Rubber and plastics products—do—

111.0 111.9 120.3 120.8 125.1 119.6 120.5 119.9 124.0 130.2 132.8 136.1 134.8 133.4

Foods and beverages—do—

106.6 110.3 111.9 112.8 112.0 111.4 111.7 112.3 112.9 114.3 114.3 114.0 114.3

Food manufactures—do—

106.9 110.6 111.8 113.1 112.4 112.0 112.2 113.4 113.6 113.9 113.5 115.1 115.5 115.5

Beverages—do—

104.9 107.9 111.4 110.1 108.7 108.1 109.3 112.2 105.2 107.3 109.4 109.7 105.9 108.0

Tobacco products—do—

107.4 110.8 113.8 114.1 112.4 109.1 111.1 116.8 110.3 112.5 108.2 113.4 112.0 116.0

Mining—do—

101.6 102.6 104.4 105.2 104.7 104.0 104.3 104.8 105.5 104.8 104.6 106.1 105.5 105.8 106.6 106.2

Coal—do—

93.7 90.1 94.9 96.9 98.0 95.2 96.3 97.6 92.2 91.8 91.8 93.7 93.8 94.0 96

Crude oil and natural gas—do—

101.0 103.1 104.1 104.6 104.4 103.9 103.8 104.2 105.3 104.7 105.3 107.4 106.2 107.4 107.3 106

Crude oil—do—

100.9 103.0 108.3 103.2 102.8 102.7 103.2 102.4 104.1 104.1 105.6 107.7 106.7 107.8 106.7 106

Metal mining—do—

111.8 111.9 115.5 122.4 129.4 131.7 128.9 129.0 120.0 116.6 109.5 110.4 104.1 97.9 113.4

Stone and earth minerals—do—

109.8 109.4 111.3 107.7 102.2 94.5 100.6 102.7 106.9 115.1 113.8 114.5 117.9 118.2 114.5

Utilities—do—

115.6 122.8 126.5 126.7 127.3 128.3 129.0 128.8 128.1 129.8 132.4 133.5 132.3 132.3 133.5 133.5

Electric—do—

115.7 123.2 127.2 127.3 128.0 129.8 129.6 129.5 129.3 131.8 135.1 136.2 134.5 134.2 133.5 133.5

Gas—do—

115.1 121.5 124.4 124.7 125.4 125.5 126.9 126.5 124.2 123.6 123.8

By market grouping: [‡]

Final products, total—do—

109.9 111.3 114.8 116.4 116.9 115.7 116.8 118.2 118.5 120.2 120.6 121.7 121.6 122.0 122.2 122.1

Consumer goods—do—

111.0 112.7 115.9 117.5 117.9 116.5 117.3 118.8 119.1 121.1 120.9 121.7 120.9 121.6 121.6 121.7

Automotive and home goods—do—

115.9 112.0 116.2 121.8 124.6 122.6 121.8 122.7 126.5 128.9 126.5 127.9 126.3 127.7 127.1 127

Automotive products—do—

123.2 111.8 116.4 127.3 130.8 127.8 123.7 122.6 129.4 132.8 126.8 135.2 134.1 135.2 135.4 136

Autos—do—

131.4 108.6 114.4 131.5 136.1 132.8 125.5 123.8 133.9 140.8 129.3 142.4 140.0 141.2 142.1 141

Auto parts and allied products—do—

112.5 116.0 119.0 121.6 127.7 121.1 121.4 120.0 123.5 122.3 123.6 125.7 126.3 127.4 126.6 127

Home goods ⁹—do—

110.8 112.2 116.0 117.9 120.3 118.8 120.4 122.6 124.4 126.0 126.2 122.7 121.2 122.2 121.1 121

Appliances, TV, and radios—do—

108.8 109.9 113.8 115.7 116.3 114.0 116.0 120.3 123.8 124.2 123.3 118.5 115.2 115.8 116.7

Furniture and rugs—do—

111.9 112.8 118.5 120.7 120.1 118.5 121.0 121.5 123.8 124.5 126.5 124.3 125.4 127.9 126.2 126

Apparel and staples—do—

109.4 112.9 115.8 116.1 115.8 114.6 115.9 117.6 117.0 118.4 118.9 119.8 119.7 119.7 119.9 120

Apparel, incl. knit goods and shoes—do—

108.6 109.0 112.6 113.9 114.6 110.2 113.2 116.0 116.5 117.1 118.0 118.0 116.5 118.1

Consumer staples—do—

109.6 114.0 116.7 116.8 116.1 115.8 116.6 118.0 117.1 118.8 119.2 120.3 119.7 120.2 120.1 120

Processed foods—do—

106.9 110.5 112.8 117.2 116.1 111.6 111.3 112.3 114.3 112.8 112.8 115.9 115.6 115.6

Beverages and tobacco—do—

105.7 109.5 112.8 112.1 110.7 108.4 109.9 113.7 106.9 118.0 119.7 110.9 108.0 110.7 110.7

Drugs, soap, and toiletries—do—

115.3 120.7 123.7 125.2 125.6 123.6 126.6 127.5 125.8 129.9 131.9 131.5 131.0 132.0 130.9

Newspapers, magazines, books—do—

111.7 114.9 116.6 115.9 115.2 116.2 116.9 115.7 117.4 117.7 117.7 117.0 117.0 116.6

Consumer fuel and lighting—do—

112.8 119.2 122.4 122.5 122.7 124.2 124.3 125.1 121.0 126.9 130.7 128.3 127.0 128.5

Equipment, including defense ⁹—do—

107.6 108.3 112.4 114.1 114.9 112.7 115.0 116.1 117.0 118.5 120.1 121.8 123.6 123.6 124.2 124.0

Business equipment—do—

110.2 110.1 114.1 115.8 116.4 113.4 116.3 118.0 119.3 121.2 123.1 124.4 125.6 126.2 126.7 126

Industrial equipment—do—

109.6 107.4 110.4 111.8 113.4 112.2 113.4 114.2 115.1 116.7 118.5 119.0 119.2 119.9 120.1

Commercial equipment—do—

120.9 127.0 131.0 133.7 135.2 136.3 139.3 141.7 144.0 144.4 144.8 145.6 144.7 144.9 144.0 144

Freight and passenger equipment—do—

106.1 103.4 109.7 113.7 113.8 107.0 109.0 111.6 109.7 111.2 114.9 121.0 124.2 122.6 128.0

Farm equipment—do—

87.2 93.4 85.1 91.3 90.3 87.8 94.3 99.9 102.6 105.6 104.0 110.4 110.8 123.4 111.2 116.6

Materials—do—

107.6 108.4 112.9 113.9 114.8 113.7 115.5 116.9 117.1 117.0 117.1 117.0 117.7 118.0 117.2 117.2

Durable goods materials ⁹—do—

106.6 104.8 110.2 110.9 111.8 110.8 113.1 115.1 116.2 114.6 116.2 113.7 113.8 114.8 114.3 114

Consumer durable—do—

117.6 107.9 109.3 114.0 120.3 120.5 124.1 134.7 134.5 132.0 132.9 134.2 134.6 132.4 132.4 126.4

Equipment—do—

105.4 105.7 111.1 111.7 113.4 113.1 114.5 116.9 120.3 119.5 120.8 119.3 119.2 121.3 121.0

Construction—do—

106.3 105.2 107.9 107.5 106.5 103.0 107.3 109.9 110.7 111.4 111.8 112.1 112.6 113.2 111.2 111.2

Nondurable materials ⁹—do—

108.7 112.1 115.7 116.9 118.0 116.6 117.8 119.7 119.9 120.5 120.7 121.4 121.0 120.2 120.2 120

Business supplies—do—

108.3 110.5 112.3 114.2 114.9 113.1 115.0 115.8 114.1 116.1 116.9 116.1 116.5 116.5 115.9 115.9

Containers—do—

105.4 111.3 114.6 117.2 117.1 114.1 116.7 119.7 113.1 115.9 117.5 117.2 116.4 118.6 115.2 115.2

General business supplies—do—

109.8 110.0 111.2 112.7 113.8 112.6 114.2 113.9 114.6 116.2 115.5 115.6 117.9 116.3 116.3

Business fuel and power—do—

104.7 107.1 109.7 110.1 109.9 110.5 110.5 110.2 110.9 110.9 111.8 112.6 112.6 112.4 112.4 112

Mineral fuels—do—

100.8 102.0 103.8 104.1 103.4 103.7 103.2 104.6 103.6 104.5 104.5 106.1 105.5 106.2 106.2 106

Nonresidential utilities—do—

114.8 121.0 124.7 125.4 126.0 127.5 128.0 127.7 128.0 128.0 130.2 131.4 129.1 129.5

BUSINESS SALES AND INVENTORIES [§]Mfg. and trade sales (seas. adj.), total [§]—bil. \$

161.04 161.52 63.20 64.40 63.94 63.96 64.54 65.25 66.14 66.32 65.18 66.43 66.01 66.78 66.46

Manufacturing, total—do—

30.41 30.73 31.75 32.18 32.40 32.04 32.85 33.22 33.48 33.50 32.96 33.40 33.29 33.68 33.33

Durable goods industries—do—

14.68 14.54 15.27 15.62 15.66 15.50 15.95 16.33 16.40 16.40 15.89 16.33 16.35 16.34 16.21

Nondurable goods industries—do—

15.73 16.18 16.48 16.56 16.74 16.54 16.89 17.08 17.10 17.08 16.93 16.93

Wholesale trade, total [§]—do—

12.33 12.56 12.87 13.12 12.72 13.08 12.73 12.76 13.06 13.38 13.13 13.35 13.16 13.48 13.34

Durable goods establishments—do—

4.44 4.28 4.35 4.46 4.40 4.55 4.53 4.47 4.59 4.60 4.52 4.64 4.49 4.59

Nondurable goods establishments—do—

7.89 8.27 8.52 8.66 8.32 8.53 8.20 8.29 8.48 8.78 8.60 8.71 8.87 8.75

Retail trade, total [§]—do—

18.29 18.23 18.58 19.10 18.83 18.84 19.27 19.60 19.43 19.09 19.68 19.57 19.62 19.78

Durable goods stores—do—

5.89 5.61 5.86 6.19 5.92 5.98 5.98 6.18 6.33 6.17 6.03 6.38 6.13 6.12 6.48

Nondurable goods stores—do—

12.40 12.63 12.72 12.91 12.92 12.99 13.09 13.26 13.06 13.06 13.30 13.44 13.49 13.30

Mfg. and trade inventories, book value, end of year or month (seas. adj.), total [†]—bil. \$

94.13 95.54 94.62 95.12 95.54 96.17 96.70 97.05 97.26 97.52 97.88 98.15 97.90 98.38 98.70

Manufacturing, total—do—

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962										
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	
GENERAL BUSINESS INDICATORS—Continued																
BUSINESS SALES AND INVENTORIES—Con.																
Inventory-sales ratios: ¹																
Manufacturing and trade, total.....ratio.....																
Manufacturing, total.....do.....		1.50	1.48	1.49	1.50	1.50	1.49	1.47	1.47	1.50	1.48	1.48	1.47	1.49	1.49	
Durable goods industries.....do.....		1.73	1.71	1.70	1.74	1.71	1.70	1.69	1.70	1.73	1.71	1.71	1.70	1.72	1.72	
Purchased materials.....do.....		2.06	2.02	2.01	2.06	2.02	1.99	1.98	1.99	2.05	2.00	2.00	2.00	2.02	2.02	
Goods in process.....do.....		.53	.52	.52	.54	.53	.52	.52	.53	.54	.52	.52	.52	.51	.51	
Finished goods.....do.....		.70	.69	.69	.70	.68	.67	.67	.67	.69	.68	.68	.68	.69	.69	
Nondurable goods industries.....do.....		1.42	1.42	1.42	1.44	1.42	1.43	1.42	1.42	1.43	1.43	1.43	1.41	1.43	1.43	
Purchased materials.....do.....		.54	.54	.54	.56	.55	.56	.55	.55	.55	.55	.55	.54	.55	.55	
Goods in process.....do.....		.20	.20	.20	.20	.20	.20	.20	.20	.20	.21	.21	.20	.21	.21	
Finished goods.....do.....		.68	.67	.67	.68	.66	.67	.66	.66	.67	.67	.68	.67	.68	.68	
Wholesale trade, total.....do.....		1.04	1.02	1.06	1.04	1.06	1.05	1.05	1.03	1.06	1.05	1.06	1.03	1.05	1.05	
Durable goods establishments.....do.....		1.56	1.52	1.57	1.51	1.53	1.50	1.51	1.51	1.54	1.52	1.56	1.51	1.54	1.54	
Nondurable goods establishments.....do.....		.78	.76	.79	.79	.83	.82	.80	.80	.80	.79	.78	.80	.78	.80	
Retail trade, total.....do.....		1.42	1.40	1.43	1.43	1.42	1.39	1.37	1.39	1.42	1.38	1.38	1.39	1.38	1.38	
Durable goods stores.....do.....		1.92	1.85	1.95	1.95	1.92	1.84	1.81	1.85	1.90	1.82	1.88	1.90	1.81	1.81	
Nondurable goods stores.....do.....		1.19	1.19	1.19	1.19	1.18	1.16	1.17	1.20	1.17	1.16	1.15	1.18	1.18	1.18	
MANUFACTURERS' SALES, INVENTORIES, AND ORDERS																
Sales, value (unadjusted), total.....bil. \$.....	30.41	30.73	33.42	32.18	31.21	31.43	30.62	34.56	33.17	34.67	33.95	31.34	34.03	33.46	35.96	
Durable goods industries, total ².....do.....	14.68	14.54	15.97	15.66	15.35	15.09	14.86	17.06	16.41	17.24	16.83	15.06	15.96	15.95	17.47	
Primary metal.....do.....	2.15	2.06	2.26	2.18	2.33	2.26	2.61	2.37	2.31	2.15	1.92	2.09	2.00	2.16	2.16	
Iron and steel.....do.....	1.34	1.25	1.38	1.30	1.35	1.47	1.42	1.68	1.47	1.38	1.24	1.03	1.17	1.25	1.25	
Fabricated metal.....do.....	1.67	1.68	1.89	1.72	1.62	1.64	1.56	1.80	2.01	2.03	1.89	2.19	2.05	2.05	2.05	
Machinery.....do.....	4.72	4.87	5.22	5.03	5.14	4.84	4.95	5.64	5.37	5.61	5.59	4.87	5.38	5.28	5.54	
Electrical.....do.....	1.95	2.00	2.24	2.19	2.21	2.04	2.05	2.27	2.12	2.20	2.25	1.92	2.22	2.23	2.36	
Nonelectrical.....do.....	2.77	2.87	2.98	2.84	2.93	2.80	2.90	3.37	3.25	3.40	3.34	2.95	3.15	3.05	3.18	
Industrial.....do.....	1.16	1.25	1.37	1.34	1.37	1.22	1.25	1.47	1.36	1.43	1.30	1.38	1.34	1.42	1.42	
Transportation equipment.....do.....	3.45	3.24	3.54	3.84	3.82	3.73	3.55	4.03	3.94	4.23	3.96	3.68	2.95	3.45	4.33	
Motor vehicles and parts.....do.....	2.16	1.94	2.25	2.50	2.43	2.35	2.18	2.62	2.47	2.70	2.42	2.33	1.47	2.04	2.92	
Lumber and furniture.....do.....	.86	.82	.92	.87	.76	.77	.78	.88	.88	.94	.94	.83	1.05	.94	1.01	
Stone, clay, and glass.....do.....	.73	.76	.89	.80	.65	.68	.65	.76	.79	.90	.84	.85	.86	.95	.95	
Nondurable goods industries, total ².....do.....	15.73	16.18	17.45	16.53	15.86	16.34	15.76	17.50	16.76	17.43	17.13	16.29	18.07	17.51	18.49	
Food and beverage.....do.....	4.70	4.80	5.16	4.89	4.70	4.73	4.58	5.02	4.84	5.15	5.14	4.94	5.25	5.26	5.50	
Tobacco.....do.....	.40	.42	.44	.45	.40	.41	.37	.41	.41	.46	.44	.45	.47	.42	.45	
Textile.....do.....	1.21	1.22	1.38	1.32	1.25	1.29	1.31	1.40	1.34	1.37	1.40	1.21	1.44	1.44	1.52	
Paper.....do.....	1.06	1.13	1.21	1.16	1.11	1.17	1.12	1.27	1.18	1.22	1.23	1.10	1.28	1.22	1.31	
Chemical.....do.....	2.31	2.49	2.75	2.55	2.39	2.63	2.50	2.84	2.83	3.00	2.78	2.58	2.88	2.76	2.91	
Petroleum and coal.....do.....	3.18	3.21	3.24	3.16	3.31	3.38	3.00	3.27	3.06	3.19	3.14	3.10	3.26	3.07	3.23	
Rubber.....do.....	.51	.50	.56	.50	.49	.53	.57	.56	.56	.59	.57	.55	.55	.56	.60	
Sales, value (seas. adj.), total.....do.....		31.75	32.18	32.40	32.04	32.85	33.22	33.48	33.50	32.96	33.40	33.29	33.68	33.33		
Durable goods industries, total ².....do.....		15.27	15.62	15.66	15.50	15.95	16.33	16.40	16.40	15.89	16.33	16.35	16.34	16.21		
Primary metal.....do.....		2.16	2.19	2.27	2.27	2.41	2.46	2.37	2.19	2.00	2.04	2.06	2.05	2.06		
Iron and steel.....do.....		1.31	1.31	1.40	1.40	1.42	1.52	1.60	1.49	1.33	1.17	1.20	1.19	1.18		
Fabricated metal.....do.....		1.75	1.80	1.80	1.80	1.83	1.84	1.92	1.90	1.89	1.90	1.88	1.91	1.89		
Machinery.....do.....		5.04	5.11	5.13	5.10	5.22	5.30	5.32	5.42	5.29	5.37	5.38	5.32	5.24		
Electrical.....do.....		2.04	2.10	2.10	2.13	2.18	2.21	2.22	2.25	2.19	2.19	2.18	2.17	2.11		
Nonelectrical.....do.....		3.00	3.00	3.02	2.97	3.04	3.09	3.09	3.17	3.10	3.10	3.18	3.20	3.16	3.13	
Industrial.....do.....		1.36	1.34	1.35	1.30	1.32	1.37	1.33	1.37	1.32	1.42	1.38	1.40	1.37		
Transportation equipment.....do.....		3.53	3.62	3.55	3.48	3.60	3.78	3.92	3.96	3.80	4.05	4.05	4.05	4.05		
Motor vehicles and parts.....do.....		2.23	2.29	2.22	2.02	2.16	2.33	2.43	2.50	2.35	2.60	2.50	2.59			
Lumber and furniture.....do.....		.84	.88	.87	.85	.88	.88	.89	.90	.88	.89	.91	.89	.92		
Stone, clay, and glass.....do.....		.81	.83	.80	.80	.78	.78	.79	.81	.81	.83	.82	.82	.85		
Nondurable goods industries, total ².....do.....		16.48	16.56	16.74	16.54	16.89	16.89	17.08	17.10	17.08	16.93	17.34	17.12			
Food and beverage.....do.....		4.83	4.84	4.94	4.86	4.95	4.92	5.07	5.00	5.07	5.01	5.04	5.18	5.15		
Tobacco.....do.....		.44	.43	.40	.43	.43	.42	.44	.44	.41	.45	.44	.43	.44		
Textile.....do.....		1.25	1.27	1.34	1.32	1.33	1.37	1.37	1.41	1.39	1.37	1.32	1.39	1.36		
Paper.....do.....		1.14	1.19	1.22	1.19	1.21	1.22	1.19	1.18	1.20	1.17	1.18	1.22	1.21		
Chemical.....do.....		2.63	2.65	2.66	2.66	2.75	2.72	2.72	2.77	2.71	2.79	2.72	2.70	2.71		
Petroleum and coal.....do.....		3.28	3.17	3.15	3.19	3.17	3.18	3.16	3.20	3.18	3.18	3.13	3.25	3.17		
Rubber.....do.....		.51	.54	.53	.52	.56	.56	.54	.56	.53	.55	.54	.57	.54		
Inventories, end of year or month:																
Book value (unadjusted), total.....do.....		2 53.90	2 55.19	54.23	54.59	55.19	55.98	56.51	56.87	57.00	57.14	57.08	56.65	56.64	56.80	56.98
Durable goods industries, total ².....do.....		30.81	31.23	30.86	30.99	31.23	31.84	32.33	32.70	32.82	32.96	32.87	32.53	32.55	32.54	32.50
Primary metal.....do.....		4.69	4.91	4.74	4.82	4.91	4.91	4.90	4.87	4.80	4.78	4.76	4.78	4.73		
Iron and steel.....do.....		2.81	3.05	2.92	2.99	3.05	3.02	2.99	2.92	2.86	2.84	2.84	2.86	2.83	2.83	
Fabricated metal.....do.....		2.98	3.00	2.98	2.97	3.00	3.12	3.22	3.32	3.38	3.41	3.40	3.34	3.26	3.14	3.09
Machinery.....do.....		10.27	10.31	10.15	10.22	10.31	10.46	10.67	10.88	10.97	11.10	11.11	11.01	10.99	11.01	
Electrical.....do.....		3.94	3.96	3.97	3.98	3.96	4.02	4.10	4.22	4.29	4.34	4.44	4.40	4.41	4.40	4.37
Nonelectrical.....do.....		6.33	6.35	6.18	6.24	6.35	6.44	6.56	6.66	6.68	6.72	6.66	6.61	6.57	6.59	6

Unless otherwise stated, statistics through 1960
and descriptive notes are shown in the 1961
edition of BUSINESS STATISTICS

	1960	1961	1961				1962							
	End of year	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

GENERAL BUSINESS INDICATORS—Continued

MANUFACTURERS' SALES, INVENTORIES,
AND ORDERS—Continued

Inventories, end of year or month—Continued

Book value (unadjusted)—Continued

Nondurable goods industries, total φ bil. \$	23.09	23.96	23.37	23.60	23.96	24.14	24.18	24.17	24.19	24.18	24.22	24.12	24.08	24.26	24.47
Food and beverage	5.18	5.44	5.39	5.46	5.44	5.40	5.27	5.18	5.15	5.10	5.12	5.16	5.32	5.48	5.59
Tobacco	2.08	2.28	2.07	2.11	2.28	2.34	2.31	2.27	2.20	2.14	2.07	1.99	2.02	2.10	2.16
Textile	2.63	2.68	2.61	2.64	2.68	2.78	2.83	2.89	2.91	2.96	2.91	2.86	2.79	2.73	2.72
Paper	1.63	1.68	1.65	1.66	1.68	1.70	1.73	1.75	1.76	1.77	1.78	1.74	1.73	1.71	1.72
Chemical	4.19	4.35	4.16	4.23	4.35	4.35	4.41	4.44	4.41	4.33	4.34	4.35	4.32	4.31	4.36
Petroleum and coal	3.32	3.43	3.50	3.46	3.43	3.31	3.30	3.31	3.35	3.37	3.40	3.45	3.45	3.53	3.52
Rubber	1.14	1.13	1.10	1.11	1.13	1.16	1.19	1.21	1.21	1.20	1.20	1.19	1.18	1.18	1.19

By stages of fabrication:

Purchased materials	8.99	9.38	8.85	9.03	9.38	9.51	9.53	9.60	9.55	9.42	9.31	9.22	9.08	9.09	9.30
Goods in process	3.00	3.27	3.28	3.30	3.27	3.36	3.39	3.41	3.44	3.51	3.53	3.60	3.54	3.52	3.48
Finished goods	11.10	11.31	11.25	11.26	11.31	11.26	11.20	11.20	11.26	11.37	11.30	11.47	11.65	11.69	11.66

Book value (seasonally adjusted), total

do	53.74	55.20	54.78	55.03	55.20	55.73	56.18	56.57	56.69	56.81	56.91	57.00	56.97	57.19	57.24	
Durable goods industries, total φ	do	30.86	31.47	31.40	31.53	31.47	31.88	32.19	32.41	32.47	32.58	32.58	32.63	32.69	32.74	32.79
Primary metal	do	4.50	4.78	4.73	4.74	4.78	4.84	4.89	4.91	4.86	4.85	4.83	4.80	4.77	4.74	4.68
Iron and steel	do	2.62	2.89	2.86	2.86	2.94	2.98	2.98	2.98	2.92	2.91	2.89	2.86	2.83	2.77	2.77

Fabricated metal

do	3.12	3.16	3.14	3.15	3.16	3.23	3.25	3.27	3.29	3.26	3.22	3.22	3.21	3.19	3.19	
Machinery	do	10.40	10.46	10.36	10.42	10.46	10.56	10.65	10.76	10.81	10.85	10.89	10.96	11.12	11.20	11.20
Electrical	do	4.02	4.03	4.06	4.07	4.03	4.12	4.14	4.21	4.24	4.25	4.32	4.34	4.41	4.41	4.45
Nonelectrical	do	6.38	6.42	6.30	6.34	6.42	6.44	6.51	6.55	6.57	6.59	6.58	6.62	6.64	6.71	6.75
Industrial	do	2.51	2.49	2.47	2.47	2.49	2.52	2.53	2.58	2.60	2.58	2.60	2.62	2.64	2.66	2.66

Transportation equipment

do	6.85	6.87	7.01	7.04	6.87	7.00	7.12	7.14	7.22	7.29	7.29	7.24	7.29	7.33	7.35	
Motor vehicles and parts	do	3.01	3.12	3.18	3.17	3.12	3.24	3.32	3.39	3.49	3.50	3.52	3.42	3.51	3.46	3.42
Lumber and furniture	do	1.84	1.86	1.86	1.85	1.86	1.84	1.84	1.82	1.84	1.84	1.85	1.82	1.83	1.83	1.83
Stone, clay, and glass	do	1.44	1.47	1.49	1.48	1.47	1.48	1.48	1.49	1.49	1.50	1.52	1.53	1.54	1.55	1.55

By stages of fabrication:

Purchased materials	do	8.05	8.09	8.07	8.08	8.09	8.32	8.40	8.55	8.59	8.62	8.55	8.49	8.45	8.41	8.30
Goods in process	do	12.06	12.64	12.59	12.70	12.64	12.64	12.89	12.97	12.94	13.00	13.02	13.10	13.15	13.26	13.35
Finished goods	do	10.76	10.74	10.74	10.76	10.74	10.93	10.90	10.89	10.95	10.96	11.01	11.04	11.09	11.16	11.14

Nondurable goods industries, total

do	22.88	23.72	23.38	23.50	23.72	23.84	23.99	24.16	24.22	24.23	24.34	24.37	24.28	24.44	24.46	
Food and beverage	do	4.98	5.24	5.15	5.19	5.24	5.27	5.26	5.31	5.32	5.34	5.40	5.39	5.31	5.37	5.34
Tobacco	do	2.03	2.17	2.06	2.12	2.17	2.18	2.19	2.19	2.17	2.18	2.17	2.17	2.14	2.13	2.13
Textile	do	2.67	2.74	2.74	2.75	2.74	2.74	2.78	2.81	2.80	2.84	2.81	2.82	2.85	2.88	2.88

By stages of fabrication:

Purchased materials	do	8.75	9.06	8.90	8.96	9.06	9.26	9.35	9.45	9.49	9.47	9.46	9.39	9.29	9.33	9.38
Goods in process	do	3.08	3.37	3.34	3.37	3.37	3.38	3.40	3.43	3.43	3.44	3.47	3.51	3.50	3.52	3.52
Finished goods	do	11.05	11.29	11.14	11.17	11.29	11.20	11.24	11.28	11.32	11.41	11.46	11.48	11.59	11.56	11.56

New orders, net (unadjusted), total

do	19.90	130.96	33.56	32.44	31.61	32.20	31.13	34.30	32.45	33.99	33.60	31.99	33.36	32.86	35.60	
Durable goods industries, total φ	do	14.24	14.74	16.13	15.86	15.81	15.89	15.33	16.74	15.71	16.48	16.51	15.77	15.48	15.40	17.17
Primary metal	do	1.87	2.18	2.23	2.36	2.69	3.01	2.38	2.36	1.69	1.98	1.81	1.74	2.04	1.88	2.12
Iron and steel	do	1.09	1.35	1.36	1.52	1.82	2.04	1.49	1.44	1.74	1.06	0.97	1.00	1.18	1.10	1.20

Fabricated metal

do	1.62	1.70	1.87	1.71	1.68	1.75	1.64	1.86	1.81	1.95	1.96	1.95	2.16	1.98	1.97
Machinery	do	4.70	4.92	5.38	5.11	5.06	5.01	5.14	5.71	5.31	5.				

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

GENERAL BUSINESS INDICATORS—Continued

BUSINESS INCORPORATIONS ^c														
New incorporations (50 States): ^a														
Unadjusted	number	15,226	15,128	15,492	14,045	14,802	18,343	14,365	17,196	15,653	16,408	15,234	14,957	14,955
Seasonally adjusted*	do			16,286	16,149	15,818	15,124	15,809	15,713	15,402	15,260	14,904	15,247	15,104
INDUSTRIAL AND COMMERCIAL FAILURES ^c														
Failures, total	number	1,287	1,423	1,446	1,335	1,278	1,447	1,353	1,490	1,504	1,378	1,281	1,165	1,319
Commercial service	do	114	123	118	122	104	114	110	143	119	102	113	106	120
Construction	do	217	229	221	206	215	231	251	276	273	194	187	217	194
Manufacturing and mining	do	218	235	217	258	232	213	216	228	200	229	237	215	227
Retail trade	do	615	691	731	624	606	749	625	701	767	664	606	545	622
Wholesale trade	do	123	144	159	125	121	140	151	142	145	146	131	112	133
Liabilities (current), total	thous. \$	78,219	90,844	70,257	119,214	65,489	106,609	90,499	80,878	121,831	91,512	88,493	91,574	146,832
Commercial service	do	8,281	6,694	3,485	5,070	3,453	8,858	5,134	9,998	5,440	8,270	5,445	5,642	6,977
Construction	do	16,781	16,084	14,583	18,883	16,743	19,017	26,495	15,612	24,586	15,798	13,627	22,412	33,618
Manufacturing and mining	do	24,136	27,107	17,930	35,237	19,723	39,071	25,023	22,421	49,677	29,659	32,821	21,598	36,170
Retail trade	do	20,091	27,754	21,524	23,494	18,361	28,886	24,611	25,044	31,691	27,569	27,065	29,999	53,180
Wholesale trade	do	8,930	13,205	12,735	36,530	7,209	10,777	9,236	7,803	10,437	10,216	9,535	11,923	16,887
Failure annual rate (seasonally adjusted)	No. per 10,000 concerns	157.0	164.4	69.5	63.8	63.6	62.9	61.1	59.4	65.0	58.7	57.3	58.3	62.5
														62.2
														66.3

COMMODITY PRICES

PRICES RECEIVED AND PAID BY FARMERS															
Prices received, all farm products ^b	1910-14=100	238	240	240	239	240	242	243	244	242	242	239	240	244	250
Crops	do	221	226	226	224	224	225	226	233	236	243	236	231	229	232
Commercial vegetables	do	224	218	198	223	211	239	272	314	312	325	258	229	201	197
Cotton	do	254	262	286	280	269	257	246	248	268	276	275	275	280	275
Feed grains and hay	do	151	151	154	149	150	152	152	153	155	159	157	155	151	154
Food grains	do	203	209	217	218	219	218	219	223	224	230	230	229	226	226
Fruit	do	241	246	225	207	216	208	216	229	220	210	203	191	243	266
Oil-bearing crops	do	214	257	242	248	250	250	253	252	255	255	253	252	245	238
Potatoes (incl. dry edible beans)	do	204	158	135	134	130	127	125	132	137	189	220	205	174	153
Tobacco	do	500	526	537	540	544	538	542	543	543	543	542	518	525	519
Livestock and products	do	253	251	252	251	254	257	257	254	246	242	242	248	256	266
Dairy products	do	259	259	272	277	271	268	263	255	240	232	230	239	248	258
Meat animals	do	296	299	297	293	299	304	305	307	303	303	305	310	318	326
Poultry and eggs	do	160	146	141	140	146	149	154	147	139	130	128	133	141	153
Wool	do	235	230	228	228	229	231	237	240	253	260	261	257	253	251
Prices paid:															
All commodities and services	do	275	276	276	276	277	278	279	279	280	280	279	279	280	281
Family living items	do	290	291	291	291	292	293	294	294	294	296	294	294	294	295
Production items	do	265	266	265	265	267	268	268	269	270	269	268	268	271	271
All commodities and services, interest, taxes, and wage rates (parity index)	1910-14=100	299	302	301	301	302	304	305	305	307	307	305	305	307	307
Parity ratio ^d	do	80	79	80	79	79	80	80	80	79	79	78	79	80	80

CONSUMER PRICES^c

(U.S. Department of Labor Indexes)

All items ^c															
All items ^c	1957-59=100	103.1	104.2	104.6	104.6	104.5	104.5	104.8	105.0	105.2	105.2	105.3	105.5	105.5	106.1
Special group indexes:															
All items less food	do	103.7	104.8	105.5	105.6	105.5	105.2	105.5	105.7	106.0	106.0	106.1	106.1	106.2	106.6
All items less shelter	do	103.0	104.2	104.7	104.5	104.4	104.4	104.8	105.0	105.2	105.2	105.3	105.4	105.5	106.1
All commodities	do	101.7	102.4	102.9	102.6	102.4	102.3	102.7	102.8	103.1	103.0	103.1	103.1	103.2	104.0
Nondurables	do	101.9	102.8	103.0	102.7	102.6	103.1	103.2	103.5	103.2	103.4	103.5	103.5	104.7	104.4
Durables	do	100.7	100.5	101.7	101.6	101.1	100.8	100.9	101.4	101.5	101.6	101.6	101.5	101.7	102.0
Services	do	105.6	107.6	108.0	108.2	108.5	108.7	108.9	109.0	109.2	109.4	109.5	109.8	109.9	109.8
Apparel	do	102.1	102.8	103.9	103.7	103.5	101.8	102.0	102.7	102.7	102.7	102.8	102.9	102.5	104.6
Food ^e	do	101.4	102.6	102.5	101.9	102.0	102.5	103.1	103.2	103.4	103.2	103.5	103.8	104.8	104.3
Dairy products	do	103.2	104.8	105.1	105.5	105.6	105.5	105.1	105.0	103.7	103.0	102.7	103.5	103.9	104.2
Fruits and vegetables	do	103.8	104.2	99.4	98.4	99.8	100.6	102.9	104.4	108.6	109.4	111.9	109.9	105.2	102.0
Meats, poultry, and fish	do	99.1	99.3	99.5	98.5	98.5	99.8	100.6	100.6	100.1	99.6	99.7	100.8	102.6	104.1
Housing ^f	do	103.1	103.9	104.1	104.2	104.4	104.4	104.6	104.6	104.6	104.7	104.8	104.8	104.9	105.0
Gas and electricity	do	107.0	107.9	107.8	107.8	107.8	107.8	107.9	107.9	107.8	107.7	107.7	108.0	108.0	108.0
Housefurnishings	do	100.1	99.5	99.5	99.3	99.2	98.7	99.3	99.5	99.3	99.0	99.1	99.0	98.5	98.8
Rent	do	103.1	104.4	104.8	104.9	105.0	105.1	105.2	105.3	105.4	105.5	105.6	105.7	105.9	106.1
Medical care	do	108.1	111.3	112.3	112.4	112.5	112.6	113.0	113.6	113.9	114.1	114.4	114.6	114.7	114.9
Personal care	do	104.1	104.6	104.6	104.8	105.2	105.6	105.8	105.9	106.3	106.4	106.1	106.8	106.8	106.9
Reading and recreation	do	104.9	107.2	108.3	108.1	108.2	108.5	109.1	109.2	109.4	109.5	109.2	110.0	110.3	110.0
Transportation	do	103.8	105.0	106.7	106.8	106.0	106.0	106.0	106.9	107.2	107.3	107.3	106.8	107.4	107.8
Private	do	103.2	104.0	105.8	105.9	104.9	104.8	104.7	104.6	106.0	106.0	106.0	105.4	106.2	106.7
Public	do	107.0	111.7	112.5	112.7	113.3	114.7	114.8	114.9	115.6	115.6	115.6	115.7	1	

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

COMMODITY PRICES—Continued

WHOLESALE PRICES ^{♂†} (U.S. Department of Labor Indexes)														
Spot market prices, basic commodities: [*]														
22 Commodities	1957-59=100	96.6	95.6	97.6	98.4	96.5	97.0	95.4	94.6	93.0	92.5	92.6	92.5	92.9
9 Foodstuffs	do	89.0	90.9	92.9	92.3	90.8	92.2	91.3	90.2	89.8	90.0	89.9	90.3	89.9
13 Raw industrials	do	102.3	98.9	101.0	102.9	100.6	100.4	98.3	97.8	95.4	94.2	94.5	94.0	94.9
All commodities [†]	do	100.7	100.3	100.0	100.0	100.4	100.8	100.7	100.7	100.2	100.0	100.4	100.5	101.2
By stage of processing:														
Crude materials for further processing	do	96.6	96.1	95.9	95.4	96.4	97.8	97.5	97.6	96.5	95.8	95.2	96.5	97.2
Intermediate materials, supplies, etc.	do	101.0	100.3	99.7	100.0	100.3	100.3	100.2	100.3	100.4	100.2	100.3	100.1	100.1
Finished goods [○]	do	101.4	101.4	101.2	101.3	102.1	102.1	101.8	101.4	101.2	101.1	101.5	101.7	102.6
By durability of product:														
Nondurable goods	do	99.9	99.6	99.1	99.3	99.7	100.5	100.2	99.7	99.5	99.3	99.8	100.0	101.2
Durable goods	do	101.7	101.3	101.1	101.1	101.1	101.2	101.2	101.2	101.1	101.0	101.0	101.0	100.9
Farm products ♀	do	96.9	96.0	95.1	95.6	95.9	97.9	98.2	98.4	96.9	96.2	95.3	96.5	97.6
Fruits and vegetables, fresh and dried	do	100.6	93.7	89.1	89.9	87.2	97.0	104.3	106.0	99.0	107.1	98.7	92.2	90.9
Grains	do	94.2	95.6	97.0	98.8	98.4	97.2	96.7	97.4	98.5	101.0	99.9	99.1	98.6
Livestock and live poultry	do	96.0	92.5	89.4	89.4	92.4	95.7	94.5	95.7	94.1	91.4	91.6	95.8	98.5
Foods, processed ♀ ⊕	do	100.0	100.7	100.5	100.2	101.0	102.0	101.8	101.6	100.2	99.6	99.8	100.8	101.5
Cereal and bakery products	do	103.2	105.1	106.0	106.1	106.9	107.3	107.4	108.0	107.5	107.8	108.1	108.0	107.9
Dairy products and ice cream	do	105.0	107.5	109.5	109.6	110.2	109.1	109.1	108.0	106.0	104.5	105.0	106.7	106.1
Fruits and vegetables, canned, frozen	do	99.5	101.7	100.4	100.5	100.4	99.3	99.8	99.3	99.0	98.6	99.1	98.7	97.1
Meats, poultry, and fish	do	97.8	95.4	94.7	93.6	95.9	99.2	98.7	98.4	95.6	95.7	98.0	101.0	106.8
Commodities other than farm products and foods	1957-59=100	101.3	100.8	100.5	100.7	100.9	101.0	100.8	100.8	100.9	100.7	100.8	100.6	100.7
Chemicals and allied products ♀	do	100.2	99.1	98.2	98.1	98.4	98.1	98.0	97.9	97.7	97.6	97.2	97.0	96.9
Chemicals, industrial	do	100.5	98.4	97.3	97.3	97.1	97.3	96.8	96.6	96.5	96.3	96.2	96.1	95.9
Drugs and pharmaceuticals	do	100.2	98.3	97.1	97.3	97.3	97.2	97.1	97.0	97.0	97.0	95.1	95.0	95.1
Fats and oils, inedible	do	81.5	87.5	78.1	76.4	78.4	83.0	77.0	81.3	79.3	77.1	73.4	73.5	76.7
Fertilizer materials	do	102.2	104.3	104.4	104.7	104.7	105.8	106.3	103.7	103.6	103.6	101.0	98.4	98.6
Prepared paint	do	100.7	103.6	103.6	103.6	103.7	103.7	103.7	103.7	103.8	103.8	103.8	103.8	103.8
Fuel and related prod., and power ♀	do	99.6	100.7	99.0	99.8	100.6	101.0	100.4	98.9	100.2	99.7	99.6	100.0	99.5
Coal	do	98.8	97.7	98.0	98.3	98.6	98.7	98.7	98.7	95.3	94.6	95.3	95.6	97.2
Electric power	Jan. 1958=100	101.9	102.4	102.5	102.6	102.5	102.5	103.0	103.1	102.9	102.8	102.8	102.8	102.7
Gas fuels	do	116.6	118.7	119.4	119.3	118.4	118.1	122.0	119.4	115.3	116.6	113.8	119.7	117.8
Petroleum products, refined	1957-59=100	97.6	99.3	95.8	97.2	98.9	99.6	97.8	95.3	98.9	98.1	98.0	97.2	98.9
Furniture, other household durables ♀	do	100.1	99.5	99.4	99.5	99.3	99.3	99.1	99.0	98.9	99.0	98.8	98.7	98.5
Appliances, household	do	97.0	95.2	95.2	95.1	94.9	95.0	95.0	94.9	94.7	94.3	93.9	93.4	93.0
Furniture, household	do	101.6	102.8	103.1	103.5	103.3	103.4	103.5	103.4	103.4	103.7	103.9	104.1	104.0
Radio receivers and phonographs	do	95.2	91.5	89.3	89.4	89.4	89.4	87.8	87.1	86.8	87.2	84.8	85.4	85.1
Television receivers	do	98.1	97.2	96.1	96.2	93.7	93.7	93.7	93.7	93.7	95.5	94.9	94.3	94.3
Hides, skins, and leather products ♀	do	105.2	106.2	108.9	108.6	108.2	108.2	107.7	107.4	106.9	107.2	108.0	107.5	107.4
Footwear	do	107.0	107.4	108.4	108.5	108.5	108.5	108.5	108.7	108.7	108.8	108.8	108.6	108.6
Hides and skins	do	100.5	107.9	121.2	117.4	112.5	110.1	105.4	103.8	103.3	105.4	105.5	104.2	108.8
Leather	do	103.5	106.0	111.5	110.7	110.5	110.9	110.6	109.6	109.5	110.6	110.0	108.4	106.8
Lumber and wood products	do	100.4	95.9	94.8	94.8	94.7	94.7	95.2	96.2	96.8	97.1	97.3	97.4	96.3
Lumber	do	99.8	94.7	94.0	93.8	93.7	94.0	94.8	95.8	96.8	97.5	97.6	98.0	97.2
Machinery and motive prod. ♀	do	102.4	102.3	102.1	102.2	102.3	102.3	102.3	102.3	102.3	102.2	102.4	102.3	102.1
Agricultural machinery and equip.	do	105.4	107.4	107.4	107.8	108.5	108.8	109.2	109.4	109.2	109.3	109.5	109.4	110.4
Construction machinery and equip.	do	105.8	107.5	107.6	107.6	107.6	107.7	107.6	107.6	107.7	107.7	107.6	108.0	108.0
Electrical machinery and equip.	do	101.3	100.0	99.5	99.5	99.0	98.9	98.9	98.9	98.9	98.5	98.2	98.1	97.6
Motor vehicles	do	101.0	100.7	100.5	100.4	100.3	100.3	100.2	100.1	100.1	100.9	100.9	100.9	100.4
Metals and metal products ♀	do	101.3	100.7	100.9	100.4	100.6	100.7	100.6	100.4	100.3	100.2	99.8	99.7	99.4
Heating equipment	do	98.2	94.6	94.4	94.0	94.5	93.8	93.8	93.7	93.1	92.9	92.9	92.6	92.7
Iron and steel	do	100.6	100.7	100.9	100.1	100.2	100.6	100.4	99.8	99.6	99.2	98.9	99.1	98.7
Nonferrous metals	do	103.9	100.4	100.9	100.2	100.8	100.5	100.3	100.1	99.8	99.9	99.3	99.0	97.9
Nonmetallic mineral products ♀	do	101.4	101.8	102.1	101.9	101.6	101.9	102.1	102.2	102.4	102.1	101.9	101.6	101.6
Clay products, structural	do	103.1	103.2	103.3	103.3	103.4	103.5	103.6	103.6	103.6	103.6	103.6	103.4	103.4
Concrete products	do	102.4	102.5	102.7	102.5	102.4	102.4	102.8	102.8	102.6	102.6	102.8	102.9	102.9
Gypsum products	do	101.9	103.8	105.0	105.0	105.0	105.0	105.0	105.0	105.0	105.0	105.0	105.0	105.0
Pulp, paper, and allied products	do	101.8	98.8	99.6	99.2	99.6	99.9	99.9	101.0	101.3	100.8	100.5	99.7	99.3
Paper	do	102.0	102.2	102.0	102.0	102.0	102.0	102.5	102.5	102.7	103.1	103.1	102.6	102.3
Rubber and products	do	99.9	96.1	96.2	95.5	94.5	94.1	93.5	93.6	92.9	93.2	93.0	92.7	92.8
Tires and tubes	do	93.0	92.4	92.9	92.0	89.9	88.5	87.0	87.6	86.1	86.4	86.4	86.4	86.4
Textile products and apparel ♀	do	101.5	99.7	100.1	100.2	100.3	100.3	100.4	100.5	100.5	100.7	100.8	100.9	100.5
Apparel	do	101.3	101.0	101.2	101.2	101.2	101.2	101.3	101.3	101.3	101.4	101.5	101.6	101.7
Cotton products	do	104.4	100.4	101.5	101.7	101.9	102.0	102.2	102.4	102.4	102.1	102.0	101.7	100.7
Manmade fiber textile products	do	97.5	93.4	92.6	93.1	93.2	93.3	93.5	93.7	94.5	94.6	94.7	94.3	93.6
Silk products	do	105.7	113.2	114.6	114.2	111.4	111.5	113.2	121.6	126.4	130.7	130.2	132.4	129.5
Wool products	do	98.2	97.1	97.7	97.7	97.8	98.1	98.3	98.6	98.9	99.1	99.3	99.4	99.6
Tobacco prod. and bottled beverages ♀	do	102.5	103.2	103.8	103.8	103.8	103.8	104.0	104.0	104.1	104.1	104.0	104.2	104.5
Beverages, alcoholic	do	100.3	100.6	100.5	100.6	100.5	100.7	100.8	100.8	101.1	101.1	101.1	101.5	101.5
Cigarettes	do	101.4	101.4	101.4	10									

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	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

CONSTRUCTION AND REAL ESTATE

CONSTRUCTION PUT IN PLACE

New construction (unadjusted), total	4,630	4,783	5,325	5,190	4,659	4,082	3,773	4,131	4,600	5,319	5,826	5,743	5,844	5,791	5,715	5,266	
Private, total	do	3,300	3,364	3,698	3,603	3,345	2,962	2,769	2,987	3,325	3,821	4,112	4,078	4,082	4,038	3,861	3,721
Residential (nonfarm)	do	1,879	1,875	2,094	2,053	1,896	1,629	1,472	1,029	1,928	2,308	2,492	2,388	2,353	2,311	2,158	2,067
New housing units	do	1,368	1,349	1,607	1,563	1,432	1,208	1,078	1,192	1,345	1,514	1,697	1,759	1,794	1,776	1,681	1,589
Additions and alterations	do	433	428	383	388	366	324	298	343	487	692	686	516	445	423	366	367
Nonresidential buildings, except farm and public utilities, total	do	847	896	954	948	908	863	835	833	894	971	1,025	1,039	1,037	1,021	1,010	
Industrial	do	238	230	221	221	221	225	224	221	223	220	235	239	241	245	245	
Commercial	do	348	389	425	424	398	365	346	348	383	433	469	471	465	454	454	
Stores, restaurants, and garages	do	172	193	224	228	203	175	163	167	161	185	225	252	246	234	217	212
Farm construction	do	107	123	127	112	97	92	90	96	107	122	137	147	152	146	134	124
Public utilities	do	444	449	504	472	427	360	355	410	433	476	489	491	511	515	520	494
Public, total	do	1,320	1,420	1,627	1,587	1,314	1,120	1,004	1,144	1,275	1,498	1,714	1,665	1,762	1,753	1,854	1,545
Nonresidential buildings	do	399	428	459	418	391	385	353	392	425	436	472	461	464	459	457	412
Military facilities	do	116	114	78	165	79	54	70	95	103	114	157	94	117	117	(1)	(1)
Highways	do	455	485	651	603	490	332	241	279	339	509	618	643	700	708	800	(1)
Other types	do	359	393	439	401	354	349	340	378	408	439	467	467	481	469	468	(1)
New construction (seasonally adjusted at annual rates), total	do	59,037	60,744	59,006	59,166	56,714	57,748	58,279	60,764	62,678	62,084	62,829	62,358	63,123	61,628		
Private, total	do	41,767	42,044	41,881	41,077	39,909	40,553	41,747	43,472	44,842	44,908	45,244	44,976	43,532	43,322		
Residential (nonfarm)	do	24,026	24,504	24,440	23,187	22,245	22,507	23,484	25,018	26,118	25,987	25,957	25,813	24,675	24,601		
Nonresidential buildings, except farm and public utilities, total	do	10,656	10,540	10,564	10,982	10,849	11,033	11,234	11,257	11,403	11,661	11,830	11,723	11,419	11,261		
Industrial	do	2,608	2,564	2,537	2,590	2,592	2,653	2,792	2,886	2,950	2,962	2,936	2,930	2,885	2,820		
Commercial	do	4,681	4,608	4,641	4,928	4,756	4,795	4,703	4,752	4,865	5,110	5,273	5,214	5,018	4,967		
Stores, restaurants, and garages	do	2,388	2,413	2,434	2,612	2,444	2,353	2,268	2,352	2,588	2,688	2,549	2,316	2,245			
Farm construction	do	1,472	1,416	1,337	1,316	1,284	1,295	1,385	1,466	1,531	1,533	1,575	1,547	1,556			
Public utilities	do	5,404	5,380	5,337	5,357	5,274	5,449	5,388	5,481	5,539	5,444	5,626	5,548	5,581	5,615		
Public, total	do	17,270	18,700	17,125	18,089	16,805	17,195	16,532	17,292	17,836	17,176	17,585	17,382	19,591	18,302		
Nonresidential buildings	do	5,132	5,175	5,087	5,058	5,116	5,069	5,106	5,122	5,257	5,043	5,063	5,065	5,112	5,103		
Military facilities	do	906	1,457	1,001	924	1,211	1,328	1,381	1,354	1,549	1,170	1,244	1,164	(1)	(1)		
Highways	do	6,340	7,099	6,235	7,250	5,414	5,771	5,057	5,830	5,989	5,876	6,195	6,140	7,786	(1)		

CONSTRUCTION CONTRACTS

Construction contracts in 48 States (F. W. Dodge Corp.)																
Valuation, total	do	3,026	3,114	3,291	3,008	2,712	2,658	2,749	3,986	3,860	4,009	3,900	3,747	3,631	3,273	3,425
Index (mo. data seas. adj.)* 1957-59=100	do	105	108	114	116	119	115	119	131	121	117	120	117	118	113	117
Public ownership	do	1,049	1,052	1,021	942	1,091	922	877	1,475	1,211	1,227	1,331	1,231	1,039	1,099	1,003
Private ownership	do	1,978	2,062	2,270	2,066	1,621	1,736	1,871	2,511	2,650	2,782	2,591	2,516	2,174	2,422	
By type of building:																
Nonresidential	do	1,020	1,019	1,005	1,095	883	853	893	1,325	1,102	1,275	1,242	1,197	1,177	1,019	1,075
Residential	do	1,259	1,348	1,498	1,306	1,125	1,190	1,192	1,552	1,816	1,819	1,656	1,623	1,519	1,610	
Public works	do	579	581	631	496	597	527	488	806	702	729	719	626	574	574	
Utilities	do	169	166	156	111	107	88	176	303	241	186	277	207	176	111	
Engineering construction:																
Contract awards (ENR) \$	do	1,888	1,832	1,869	2,071	1,351	1,501	1,806	2,151	1,687	2,252	1,821	1,908	2,181	1,621	1,608

Highway concrete pavement contract awards	do	9,315	8,939	8,671	9,192	5,706	8,896	6,386	6,530	8,888	9,706	10,846	8,861	10,414	6,986	10,718	14,898
Total	do	621	476	174	327	112	382	416	408	848	787	727	1,017	421	123	132	246
Airports	do	5,653	5,390	5,418	5,117	4,114	6,338	4,712	4,170	5,694	4,973	6,445	4,443	6,205	4,415	6,479	12,017
Roads	do	3,041	3,073	3,080	3,748	1,479	2,176	1,257	1,953	2,346	4,037	3,674	3,402	3,788	2,447	4,107	2,635
Streets and alleys	do																

HOUSING STARTS

New housing units started	do															
Unadjusted:																
Total, incl. farm (public and private) \$ thous.	do	108.0	113.8	129.9	106.1	86.6	83.0	77.8	117.9	151.6	156.4	139.5	139.3	147.8	114.2	131.5
One-family structures	do	84.1	82.4	94.3	74.5	55.7	54.4	53.8	79.8	101.7	107.7	96.9	96.0	101.7	77.0	
Privately owned	do	104.3	109.4	124.8	103.0	82.2	80.6	76.4	115.4	147.0	154.2	136.2	135.8	146.1	112.7	129.1

Total nonfarm (public and private) do	106.2	111.4	127.4	104.4	84.5	81.7	76.7	116.3	149.5	154.9	137.0	137.4	144.7	111.6	128.6	
In metropolitan areas	do	74.0	78.8	88.9	72.9	62.6	59.9	55.8	83.9	110.6	112.0	96.2	97.7	99.2	89.5	
Privately owned	do	102.5	107.1	122.3	101.3	80.1	79.3	75.3	113.8	144.9	152.7	133.7	133.9	143.0	110.1	126.2

Seasonally adjusted at annual rates:																
Total, including farm (private only)	do															

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	1960	1961	1961			1962									
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CONSTRUCTION AND REAL ESTATE—Continued

CONSTRUCTION COST INDEXES—Con.																
E. H. Boeckh and Associates: ¹ *																
Average, 20 cities:																
All types combined	1957-59=100	104.7	105.6	106.2	106.2	106.3	106.4	106.5	106.5	107.0	107.6	107.9	108.5	108.7	108.8	
Apartments, hotels, office buildings	do	105.0	106.3	107.1	107.0	107.1	107.3	107.4	107.4	107.9	108.6	108.9	109.4	109.7	109.8	
Commercial and factory buildings	do	104.7	105.6	106.2	106.2	106.3	106.4	106.5	106.5	106.9	107.6	107.9	108.5	108.7	108.7	
Residences	do	104.2	104.5	104.9	104.9	104.9	105.1	105.1	105.6	106.2	106.4	106.9	107.2	107.3	107.2	
Engineering News-Record: ² ○																
Building	do	106.1	107.8	108.3	108.3	108.2	108.3	108.7	109.1	109.2	109.9	109.9	110.6	111.1	110.9	
Construction	do	108.4	111.5	112.4	112.5	112.5	112.5	112.9	113.3	113.6	114.7	114.8	115.4	116.0	115.9	
Bu. of Public Roads—Highway construction: ³																
Composite, stand. mile (avg. for qtr.)	1957-59=100	194.1	194.9	—	—	97.2	—	—	97.4	—	—	97.0	—	—	98.4	
CONSTRUCTION MATERIALS																
Output index:																
Composite, unadjusted ⁴ †	1947-49=100	131.6	130.2	144.5	126.8	109.5	115.0	114.5	134.8	137.2	151.1	146.2	131.5	153.1	137.8	
Seasonally adjusted ⁴ †	do	—	127.7	132.7	127.7	123.0	120.4	139.4	135.0	140.8	137.0	135.9	138.5	131.5	—	
Iron and steel products, unadjusted ⁴ †	do	128.6	130.2	144.7	123.2	105.3	112.3	116.5	138.8	139.2	150.5	146.3	128.5	152.1	133.9	
Lumber and wood products, unadj. ⁴ †	do	131.7	130.8	142.9	131.1	113.9	122.5	127.7	139.3	138.3	149.9	138.5	124.4	147.2	134.1	
Portland cement, unadjusted	do	159.0	161.6	193.5	165.3	139.9	102.0	91.6	122.4	168.0	201.7	193.2	199.7	216.1	201.4	
REAL ESTATE																
Mortgage applications for new home construction: [*]																
Applications for FHA commitments																
thous. units		20.2	20.3	22.1	17.4	16.4	14.5	18.7	24.6	22.7	23.1	20.4	19.8	19.3	15.4	
Seasonally adjusted annual rate	do	—	272	265	299	227	239	246	240	233	212	219	197	189	212	
Requests for VA appraisals	do	11.9	14.8	16.1	13.5	11.0	12.9	12.0	19.0	16.3	17.8	14.7	17.1	15.5	12.1	
Home mortgages insured or guaranteed by—																
Fed. Hous. Adm.: Face amount	mil. \$	383.38	397.10	432.48	483.73	425.65	480.34	397.95	418.17	371.89	402.80	403.77	432.60	464.73	430.95	
Vet. Adm.: Face amount	do	165.42	152.63	200.91	205.91	197.11	226.58	175.44	204.97	181.81	183.76	206.90	219.34	247.35	231.21	
Federal Home Loan Banks, outstanding advances to member institutions	mil. \$	2,1981	2,2662	2,202	2,288	2,662	2,320	2,228	2,151	2,323	2,429	2,767	2,860	2,948	3,046	
New mortgage loans of all savings and loan associations, estimated total	mil. \$	1,192	1,447	1,629	1,529	1,500	1,323	1,303	1,611	1,661	1,857	1,936	1,839	2,036	1,731	
By purpose of loan:																
Home construction	do	390	423	464	436	417	353	362	464	512	584	572	515	540	495	
Home purchase	do	511	601	696	645	598	550	509	633	635	739	823	796	920	816	
All other purposes	do	291	423	469	448	485	420	432	514	514	534	541	528	576	490	
New nonfarm mortgages recorded (\$20,000 and under), estimated total	mil. \$	2,445	2,596	2,961	2,754	2,579	2,459	2,238	2,627	2,704	2,983	3,075	3,134	3,333	2,861	
Nonfarm foreclosures	number	4,279	6,090	6,352	6,564	6,151	7,103	6,382	7,441	7,055	7,214	7,396	7,206	7,568	7,034	
Fire losses	mil. \$	92.32	100.75	86.93	115.85	109.52	133.48	115.86	114.42	106.14	114.53	95.99	94.79	94.58	85.25	
DOMESTIC TRADE																
ADVERTISING																
Printers' Ink advertising index, seas. adj.:																
Combined index	1947-49=100	235	233	237	244	244	240	244	240	243	240	239	240	245	246	
Business papers	do	246	246	256	250	254	251	248	254	268	242	248	261	243	249	
Magazines	do	188	185	187	183	194	190	180	184	194	192	189	186	188	196	
Newspapers	do	210	201	189	223	212	207	216	200	196	196	191	193	203	201	
Outdoor	do	160	143	139	132	140	132	128	128	131	133	133	140	146	144	
Radio (network)	do	23	20	23	23	19	19	20	20	18	20	21	17	17	20	
Television (network)	1950-52=100	462	483	526	530	520	516	533	544	533	550	551	549	583	562	
Television advertising:																
Network: ⁵ ○																
Gross time costs, total	mil. \$	56.9	178.0	—	198.6	—	—	194.6	—	—	193.2	—	—	192.4	—	
Automotive, incl. accessories	do	4.6	12.0	—	16.3	—	—	12.7	—	—	12.2	—	—	9.6	—	
Drugs and toiletries	do	16.3	152.0	—	58.4	—	—	60.7	—	—	58.1	—	—	62.6	—	
Foods, soft drinks, confectionery	do	10.8	136.7	—	39.3	—	—	42.7	—	—	39.1	—	—	37.4	—	
Soaps, cleansers, etc.	do	5.8	119.2	—	17.3	—	—	19.6	—	—	20.9	—	—	24.4	—	
Smoking materials	do	6.4	121.2	—	21.7	—	—	21.9	—	—	21.7	—	—	21.6	—	
All other	do	13.0	137.0	—	45.7	—	—	37.0	—	—	41.2	—	—	36.8	—	
Spot (national and regional):																
Gross time costs, total	do	150.8	154.4	—	177.8	—	—	182.1	—	—	189.4	—	—	151.9	—	
Automotive, incl. accessories	do	—	14.3	—	—	4.5	—	—	4.2	—	—	7.4	—	—	5.4	—
Drugs and toiletries	do	—	130.2	—	37.3	—	—	39.7	—	—	31.8	—	—	30.2	—	
Foods, soft drinks, confectionery	do	—	152.5	—	61.0	—	—	64.5	—	—	62.8	—	—	48.3	—	
Soaps, cleansers, etc.	do	—	118.0	—	17.4	—	—	21.5	—	—	23.5	—	—	20.4	—	
Smoking materials	do	—	17.4	—	7.6	—	—	8.4	—	—	9.0	—	—	5.0	—	
All other	do	—	141.9	—	50.2	—	—	43.8	—	—	54.9	—	—	42.6	—	
Magazine advertising:																
Cost, total	do	71.1	69.7	89.8	84.7	68.5	48.9	66.9	81.3	87.1	82.0	72.9	51.7	50.2	75.0	
Apparel and accessories	do	4.7	4.5	6.0	5.1	3.3	1.4	2.7	5.0	7.2	5.7	2.9	.9	5.2	8.4	
Automotive, incl. accessories	do	—	7.8	7.0	11.0	9.4	5.8	7.3	9.3	10.8	9.2	7.6	4.4	3.6	12.8	
Building materials	do	3.0	2.5	2.9	1.8	.9	1.0	2.4	3.5	3.6	3.7	2.6	1.7	1.4	2.4	
Drugs and toiletries	do	6.7	6.6	8.7	7.7	7.1	4.4	6.3	7.0	7.5	7.3	8.1	6.4	5.0	8.6	
Foods, soft drinks, confectionery	do	9.8	10.2	13.0	12.3	9.3	7.5	12.3	12.5	11.1	10.1	10.3	8.8	7.1	9.4	
Beer, wine, liquors	do	4.2	4.3	5.1	5.8	7.5	2.4	3.3	4.7	3.7	4.6	5.1	3.6	2.8	3.9	
Household equip., supplies, furnishings	do	5.6	4.8	8.0	7.1	4.2	1.9	3.1	4.9	7.2	7.5	5.0	3.4	2.4	7.6	
Industrial materials	do	4.6	3.8	5.2	4.8	3.6	2.1	2.5	3.6	4.2	4.3	4.1	3.2	3.3	4.9	
Soaps, cleansers, etc.	do	.8	.7	1.1	.9	.5	.3	.7	.8	.7	.6	.6	.7	1.0	1.0	
Smoking materials	do	2.2	2.4	2.3	2.6	2.9	1.9	2.8	2.6	2.6	2.9</					

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962										
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	

DOMESTIC TRADE—Continued

ADVERTISING—Continued

Newspaper advertising lineage (52 cities):

Total	240.7	231.4	260.9	261.3	242.8	201.3	198.9	236.9	246.0	256.9	227.6	207.0	229.8	239.5	257.8
Classified	61.3	58.1	63.2	57.5	50.8	55.7	54.1	62.2	63.6	65.9	62.3	61.7	64.6	63.2	62.5
Display, total	179.5	173.3	197.8	203.9	192.0	145.6	144.8	174.7	182.4	190.9	165.3	145.3	165.1	176.3	195.3
Automotive	13.8	12.3	13.9	13.0	8.9	10.7	11.4	12.7	13.7	15.1	14.2	12.6	11.3	11.2	16.2
Financial	4.5	4.9	5.2	4.8	5.6	7.8	4.4	4.8	5.5	4.4	4.4	5.4	3.5	4.1	5.1
General	28.8	26.9	34.1	31.5	23.3	18.7	23.4	27.6	30.5	26.1	19.0	20.0	26.1	31.3	
Retail	132.4	129.1	144.6	154.5	154.3	108.4	105.6	129.5	135.6	140.9	120.6	108.3	130.4	134.9	142.6

RETAIL TRADE

All retail stores:

Estimated sales (unadj.), total† \$ mil. \$

18,294	18,234	18,751	19,215	22,869	16,942	15,982	18,970	19,172	20,144	20,184	19,068	19,852	18,796	20,540
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Durable goods stores ♀	5,894	5,608	6,037	6,086	6,295	5,174	4,980	6,139	6,284	6,786	6,330	6,321	5,604	6,990	
Automotive group	3,292	3,076	3,298	3,389	3,136	3,106	2,994	3,780	3,763	4,026	3,944	3,567	3,421	2,808	4,083
Motor veh., other automotive dealers	3,082	2,870	3,082	3,180	2,862	2,931	2,832	3,579	3,544	3,786	3,697	3,334	3,194	2,599	3,853
Tire, battery, accessory dealers	211	206	216	209	274	175	162	201	219	240	247	233	227	209	230

Furniture and appliance group	883	865	915	960	1,181	781	725	814	789	876	894	873	948	916	997
Furniture, homefurnishings stores	564	547	591	614	718	492	461	532	529	577	580	573	625	598	632
Household appliance, TV, radio	319	318	324	346	463	289	264	282	260	299	314	300	323	318	335
Lumber, building, hardware group	943	913	1,028	949	996	687	652	816	950	1,063	1,068	1,070	1,096	999	1,067
Lumber, bldg. materials dealers	718	700	821	743	626	522	501	623	728	814	829	850	874	782	847
Hardware stores	224	213	207	206	280	165	151	193	222	249	239	220	222	217	220

Nondurable goods stores ♀	12,400	12,626	12,714	13,129	16,574	11,768	11,002	12,831	12,888	13,316	13,398	12,738	13,531	13,192	13,550
Apparel group	1,142	1,144	1,188	1,261	2,051	948	975	1,063	1,307	1,183	1,121	971	1,096	1,193	1,232
Men's and boys' wear stores	218	222	224	252	449	196	149	186	221	233	185	192	206	233	
Women's apparel, accessory stores	444	439	462	483	770	361	312	418	496	463	407	368	414	455	471
Family and other apparel stores	276	282	299	329	550	225	189	263	320	285	269	236	275	296	315
Shoe stores	204	201	203	197	282	166	145	196	270	214	212	182	215	236	213

Drug and proprietary stores	628	645	634	616	890	651	622	657	643	669	667	646	658	632	643
Eating and drinking places	1,341	1,367	1,409	1,359	1,421	1,272	1,185	1,336	1,371	1,486	1,537	1,566	1,630	1,513	1,503
Food group	4,486	4,618	4,523	4,595	5,168	4,470	4,314	4,971	4,520	4,791	5,033	4,733	4,997	4,823	4,805
Grocery stores	4,028	4,159	4,070	4,146	4,670	4,043	3,902	4,522	4,673	4,526	4,563	4,267	4,521	4,339	4,466
Gasoline service stations	1,466	1,498	1,550	1,514	1,516	1,417	1,333	1,487	1,511	1,577	1,623	1,647	1,662	1,564	1,575

General merchandise group ♀	2,001	2,076	2,165	2,459	3,853	1,632	1,513	1,966	2,157	2,206	2,146	1,930	2,247	2,232	2,376
Department stores	1,162	1,213	1,284	1,452	2,923	945	850	1,146	1,253	1,287	1,267	1,110	1,272	1,303	1,378
Mail order houses (dept. store mdse.)	155	161	178	237	248	131	121	145	156	163	137	131	180	165	183
Variety stores	325	340	332	375	724	249	265	324	363	351	352	323	367	352	362
Liquor stores	407	409	397	430	647	378	360	395	388	409	420	422	444	421	433

Estimated sales (seas. adj.), total†	do	do	do	do	do	18,577	19,038	18,827	18,835	18,955	19,266	19,596	19,432	19,089	19,652
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Durable goods stores ♀	5,855	6,190	5,915	5,920	5,977	6,180	6,332	6,169	6,029	6,378	6,128	6,125	6,484	6,483	
Automotive group	3,268	3,600	3,277	3,348	3,611	3,557	3,646	3,520	3,436	3,658	3,423	3,372	3,833		
Motor veh., other automotive dealers	3,056	3,392	3,050	3,126	3,138	3,329	3,422	3,297	3,220	3,446	3,218	3,149	3,613		
Tire, battery, accessory dealers	212	208	227	222	228	223	224	223	224	216	212	205	223	220	

Furniture and appliance group	880	806	914	885	879	888	888	876	861	908	909	909	951	895	
Furniture, homefurnishings stores	562	545	577	569	558	576	582	562	565	604	595	595	625	578	
Household appliance, TV, radio	318	321	337	316	321	312	306	314	304	326	304	314	326	317	
Lumber, building, hardware group	918	930	949	927	932	937	922	946	923	975	951	951	933	926	
Hardware stores	199	201	223	214	210	215	212	222	198	208	208	208	223	207	

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Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962											
	Monthly average		Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	
DOMESTIC TRADE—Continued																	
RETAIL TRADE—Continued																	
Firms with 4 or more stores:																	
Estimated sales (unadjusted), total mil. \$	4,724	5,127	5,231	5,592	7,466	4,564	4,306	5,252	5,236	5,396	5,499	5,041	5,526	5,413	5,622	5,622	
Firms with 11 or more stores:																	
Estimated sales (unadj.), total do	4,223	4,378	4,414	4,716	6,364	3,866	3,673	4,508	4,464	4,594	4,608	4,269	4,670	4,559	4,692	4,692	
Apparel group ♀	do	293	297	310	335	542	224	198	273	361	315	299	250	291	318	314	
Men's and boys' wear stores	do	29	30	32	37	64	24	18	25	32	29	30	22	23	25	30	
Women's apparel, accessory stores	do	118	120	125	138	220	85	79	108	138	128	116	100	115	125	124	
Shoe stores	do	85	86	85	85	129	70	64	82	118	97	95	79	96	105	93	
Drug and proprietary stores	do	121	127	122	130	212	124	118	130	130	132	134	129	131	129	132	
Eating and drinking places	do	93	95	98	98	100	93	88	98	98	103	106	105	106	101	103	
Furniture, homefurnishings stores	do	37	38	41	43	50	32	31	41	37	41	38	36	41	39	46	
General merchandise group ♀	do	1,290	1,354	1,421	1,610	2,517	1,052	965	1,253	1,398	1,424	1,402	1,262	1,459	1,436	1,519	
Dept. stores, excl. mail order sales	do	781	823	872	975	1,517	642	576	775	858	883	875	770	870	884	939	
Variety stores	do	251	262	261	286	550	183	196	241	277	268	271	248	285	271	279	
Grocery stores	do	1,785	1,843	1,771	1,843	2,135	1,784	1,744	2,100	1,805	1,908	2,041	1,818	1,960	1,893	1,890	
Lumber yards, bldg. materials dealers	do	69	63	74	64	51	42	44	54	62	69	71	72	76	67	73	
Tire, battery, accessory dealers	do	82	83	87	85	116	72	64	80	87	100	101	96	91	86	92	
Estimated sales (seas. adj.), total do																	
4,432	4,516	4,569	4,501	4,523	4,653	4,582	4,591	4,523	4,635	4,670	4,691	4,610					
Apparel group ♀	do																
Men's and boys' wear stores	do	308	313	302	314	313	311	302	311	291	314	330	313	305			
Women's apparel, accessory stores	do	32	31	30	30	29	31	29	30	28	30	32	30	29			
Shoe stores	do	125	128	125	126	125	124	119	122	117	125	127	129	121			
Drug and proprietary stores	do	126	135	141	133	135	133	138	134	136	134	135	135	136			
Eating and drinking places	do	96	100	100	101	99	100	100	102	102	99	99	99	99	100		
Furniture, homefurnishings stores	do	38	37	41	39	36	41	39	40	37	40	40	41	41			
General merchandise group ♀	do																
Dept. stores, excl. mail order sales	do	1,379	1,410	1,434	1,408	1,407	1,511	1,414	1,451	1,420	1,472	1,487	1,496	1,428			
Variety stores	do	830	851	916	848	858	941	852	878	870	896	886	916	863			
Grocery stores	do	276	279	257	268	272	288	283	287	275	287	302	284	288			
Lumber yards, bldg. materials dealers	do	1,845	1,877	1,899	1,865	1,890	1,903	1,921	1,906	1,899	1,913	1,921	1,936	1,940			
Tire, battery, accessory dealers	do	64	63	63	56	63	64	65	61	61	64	62	61	61			
88	87	90	92	88	91	89	89	87	89	89	86	93	90				
All retail stores, accounts receivable, end of mo.*																	
Total	12,937	13,053	12,260	12,368	13,053	12,301	12,007	12,135	12,678	12,868	13,010	12,948	13,045	13,156	13,351		
Durable goods stores	do	6,104	5,903	6,016	5,958	5,903	5,698	5,530	5,609	5,864	5,948	6,088	6,153	6,213	6,148	6,200	
Nondurable goods stores	do	6,833	7,150	6,184	6,410	7,150	6,603	6,477	6,526	6,814	6,920	6,922	6,795	6,832	7,008	7,151	
Charge accounts	do	7,122	7,161	6,819	6,886	7,161	6,812	6,541	6,562	6,901	7,008	6,898	6,973	6,977	7,125		
Installment accounts	do	5,815	5,892	5,381	5,482	5,892	5,489	5,466	5,573	5,777	5,860	6,002	6,030	6,072	6,179	6,226	
Department stores:																	
Ratio of collections to accounts receivable:																	
Charge accounts	percent	46	47	48	49	48	47	46	50	46	48	47	47	46	49		
Installment accounts	do	15	15	16	17	16	16	15	16	17	17	16	17	17	17		
Sales by type of payment:																	
Cash sales	percent of total sales	43	43	41	42	45	42	42	42	43	42	43	44	44	42	41	
Charge account sales	do	42	42	43	42	40	40	41	42	41	41	40	39	39	41	42	
Installment sales	do	15	16	16	15	18	17	16	16	17	17	16	17	17	17		
Sales, total United States:†																	
Unadjusted	1957-59=100	106	109	113	134	204	83	83	96	112	110	105	96	104	117	113	
Seasonally adjusted	do																
Stocks, total U.S., end of month:‡																	
Unadjusted	do	109	110	125	130	104	102	108	116	118	117	112	112	117	125	135	
Seasonally adjusted	do																
WHOLESALE TRADE †																	
Sales, estimated (unadj.), total	bil. \$	12.33	12.56	13.69	13.64	12.87	12.33	11.57	12.08	12.60	13.52	13.12	12.71	13.71	12.86	14.45	
Durable goods establishments	do	4.44	4.28	4.74	4.55	4.22	4.14	3.96	4.52	4.54	4.76	4.69	4.47	4.78	4.50	5.00	
Nondurable goods establishments	do	7.89	8.27	8.95	9.09	8.65	8.19	7.61	8.46	8.06	8.76	8.43	8.24	8.93	8.36	9.45	
Inventories, estimated (unadj.), total	do	13.21	13.49	13.74	13.78	13.49	13.59	13.56	13.68	13.61	13.59	13.71	13.70	13.76	13.85	14.16	
Durable goods establishments	do	6.61	6.68	6.77	6.74	6.68	6.72	6.79	6.96	6.98	7.05	7.08	7.06	7.01	7.00	6.97	
Nondurable goods establishments	do	6.60	6.81	6.97	7.04	6.81	6.87	6.77	6.72	6.62	6.54	6.63	6.64	6.75	6.85	7.19	

EMPLOYMENT AND POPULATION

POPULATION															
Population, U.S. (incl. Alaska and Hawaii):															
Total, incl. armed forces overseas\$-----mil.															
EMPLOYMENT \oplus															
Noninstitutional population, est. number 14 years of age and over, total, unadj.-----mil.															
125.37	127.85	128.57	128.76	128.94	129.12	129.29	129.47	129.59	129.75	129.93	130.18	130.36	130.55	130.73	
Total labor force, incl. armed forces-----thous.	73,126	74,175	74,345	74,096	73,372	72,564	73,218	73,582	73,654	74,797	76,857	76,437	76,554	74,914	74,923
Civilian labor force, total-----do.	70,612	71,603	71,759	71,339	70,559	69,721	70,332	70,697	70,769	71,922	74,001	73,582	73,695	72,179	72,187
Employed, total-----do.	66,681	66,796	67,824	67,349	66,467	65,058	65,789	66,316	66,824	68,203	69,539	69,564	69,762	68,668	68,893
Agricultural employment-----do.	5,723	5,463	5,964	5,199	4,418	4,417	4,578	4,782	4,961	5,428	6,290	6,064	5,770	5,564	5,475
Nonagricultural employment-----do.	60,958	61,333	61,860	62,149	62,049	60,641	61,211	61,533	61,863	62,775	63,249	63,500	63,993	63,103	63,418
Unemployed, total-----do.	3,931	4,806	3,934	3,990	4,091	4,663	4,543	4,382	3,946	3,719	4,463	4,018	3,932	3,512	3,294
Long-term (15 weeks and over)-----do.	956	1,532	1,240	1,137	1,233	1,252	1,431	1,485	1,488	1,274	1,033	921	934	906	865
Percent of civilian labor force-----%	5.6	6.7	5.5	5.6	5.8	6.7	6.5	6.2	5.6	5.2	6.0	5.5	5.3	4.9	4.6
Not in labor force-----thous.	52,242	53,677	54,226	54,659	55,570	56,554	56,072	55,889	55,933	54,956	53,072	53,746	53,805	55,681	55,808
Civilian labor force, seas. adj.*-----do.			71,473	71,482	71,272	71,435	71,841	71,774	71,484	71,850	71,706	71,578	72,392	72,035	71,899
Employed, total-----do.			66,822	67,148	66,936	67,278	67,894	67,947	67,499	67,931	67,711	67,735	68,194	67,854	67,775
Agricultural employment-----do.			5,472	5,311	5,204	5,453	5,603	5,560	5,255	5,214	5,190	5,143	5,166	5,063	5,023
Nonagricultural employment-----do.			61,369	61,840	61,618	61,690	62,206	62,280	62,236	62,775	62,747	62,809	63,172	62,914	62,915
Unemployed, total-----do.			4,762	4,370	4,274	4,159	4,008	3,914	3,963	3,903	3,917	3,828	4,218	4,167	3,977
Percent of civilian labor force-----%			6.7	6.1	6.0	5.8	5.6	5.5	5.4	5.5	5.3	5.8	5.5	5.8	5.8

¹ Revised. ² Preliminary. ³ End of year. ² As of July 1. ³ See note "⊕".
⁴ Revised beginning Feb. 1961; revisions for Feb.-Apr. 1961 will be shown later.

1 Revised beginning Feb. 1961; revisions for Feb.-Apr. 1961 will be shown later.
2 Includes data not shown separately.

Includes data not shown separately.
Comprises lumber yards, building

See corresponding note on p. S-11. §Revisions (1950-61) are available. ¹Not ²including. Back data for accounts receivable are available from Bureau of the Census.

¹New series. Back data for accounts receivable are available from Bureau of the Census.

ive Bank of St. Louis

Monthly labor force data (1948-60) appear in "Employment and Earnings," BLS (Feb. 1962).
†Revised series, reflecting (1) adjustment to 1958 Census of Business benchmarks, (2)

[†]Revised series, reflecting (1) adjustment to 1958 Census of Business benchmarks, (2) shift to 1957-59 base period, and (3) review of seasonal factors. Revisions beginning 1947.

shift to 1961-59 base period, and (3) review of seasonal factors. Revisions beginning 194 appear in the **FEDERAL RESERVE BULLETIN**, July 1962. \oplus Beginning Apr. 1962, not strictly

comparable with earlier data; see July 1962 SURVEY. Beginning Apr. 1962, however,

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov. ^b

EMPLOYMENT AND POPULATION—Continued

EMPLOYMENT—Continued															
Employees on payrolls (nonagricultural estab.): ^a															
Total, unadjusted ^f -----thous.															
Manufacturing establishments-----do															
Durable goods industries-----do	16,762	16,267	16,607	16,658	16,556	16,370	16,452	16,525	16,636	16,682	16,870	16,782	16,931	17,127	17,024
Nondurable goods industries-----do	9,441	9,042	9,201	9,329	9,297	9,222	9,287	9,339	9,422	9,475	9,547	9,463	9,402	9,571	9,558
Crude petroleum and natural gas-----do	7,321	7,225	7,406	7,329	7,259	7,148	7,165	7,186	7,214	7,207	7,323	7,319	7,529	7,556	7,466
Mining, total ^g -----do															
Metal-----do	709	666	668	667	657	647	642	640	647	657	661	648	658	651	646
Coal mining-----do	93	87	86	88	85	86	86	86	87	88	89	84	80	79	79
Crude petroleum and natural gas-----do	182	156	156	157	156	154	153	149	146	145	143	130	142	143	144
Contract construction-----do															
Transportation and public utilities ^g -----do	2,882	2,760	2,981	2,825	2,575	2,298	2,282	2,328	2,589	2,749	2,839	2,982	3,031	2,978	2,930
Railroad transportation-----do	4,017	3,923	3,953	3,943	3,927	3,863	3,880	3,904	3,924	3,965	3,948	3,963	3,959	3,957	3,938
Local and interurban passenger transit-----do	283	270	268	267	269	270	267	262	267	266	261	254	254	265	268
Motor freight trans. and storage-----do															
Air transportation-----do	874	875	913	913	895	867	872	879	887	893	919	920	928	942	946
Telephone communication-----do	191	197	202	199	200	200	201	204	205	207	208	193	199	210	212
Electric, gas, and sanitary services-----do	706	695	689	688	684	684	685	687	688	692	698	699	693	689	689
Wholesale and retail trade-----do															
Wholesale trade-----do	11,412	11,368	11,450	11,611	12,181	11,270	11,188	11,223	11,470	11,476	11,582	11,540	11,558	11,627	11,691
Retail trade-----do	3,009	3,008	3,049	3,051	3,062	3,021	3,021	3,028	3,034	3,074	3,091	3,107	3,105	3,115	3,117
Finance, insurance, and real estate-----do															
Services and miscellaneous-----do	2,684	2,748	2,758	2,757	2,756	2,747	2,749	2,754	2,770	2,780	2,808	2,839	2,841	2,813	2,805
Government-----do	7,361	7,516	7,618	7,596	7,573	7,510	7,545	7,573	7,690	7,769	7,881	7,884	7,867	7,856	7,863
Total, seasonally adjusted ^f -----do															
Manufacturing establishments-----do															
Durable goods industries-----do	16,762	16,267	16,361	16,466	16,513	16,456	16,572	16,682	16,848	16,891	16,923	16,908	16,795	16,805	16,776
Ordnance and accessories-----do	9,441	9,042	9,112	9,213	9,244	9,217	9,312	9,385	9,490	9,544	9,555	9,552	9,461	9,486	9,416
Lumber and wood products-----do	187	201	208	206	206	207	207	210	211	213	213	217	222	220	220
Furniture and fixtures-----do	637	600	600	602	600	598	612	610	611	609	611	607	609	601	606
Stone, clay, and glass products-----do	383	367	372	373	375	372	375	379	382	387	386	386	385	380	377
Primary metal industries-----do	1,229	1,142	1,174	1,184	1,194	1,211	1,221	1,233	1,233	1,233	1,233	1,233	1,233	1,233	1,233
Fabricated metal products-----do															
Machinery-----do	1,471	1,401	1,409	1,412	1,418	1,416	1,421	1,437	1,453	1,460	1,470	1,474	1,480	1,471	1,480
Electrical equipment and supplies-----do	1,446	1,436	1,455	1,456	1,471	1,477	1,495	1,510	1,528	1,541	1,554	1,555	1,541	1,528	1,530
Transportation equipment-----do															
Instruments and related products-----do	1,617	1,522	1,496	1,579	1,588	1,569	1,595	1,611	1,637	1,663	1,687	1,688	1,619	1,604	1,675
Miscellaneous manufacturing ind-----do	354	346	349	351	352	351	352	355	356	359	359	362	358	358	360
Non durable goods industries-----do															
Food and kindred products-----do	7,321	7,225	7,249	7,253	7,269	7,239	7,260	7,297	7,358	7,347	7,368	7,356	7,334	7,319	7,309
Tobacco manufactures-----do	1,793	1,780	1,787	1,791	1,782	1,778	1,776	1,777	1,788	1,776	1,774	1,777	1,763	1,770	1,772
Textile mill products-----do	94	90	91	87	89	89	89	90	88	88	87	89	93	96	92
Apparel and related products-----do	915	880	882	884	886	884	884	886	889	889	891	885	879	874	867
Paper and allied products-----do	1,228	1,200	1,204	1,203	1,211	1,196	1,206	1,227	1,258	1,248	1,257	1,249	1,246	1,243	1,235
Printing, publishing, and allied products-----do	917	926	925	928	929	926	929	931	934	935	937	937	937	938	936
Chemicals and allied products-----do	830	830	835	837	839	836	843	842	847	849	853	858	855	853	856
Petroleum refining and related ind-----do	212	203	204	197	197	200	200	199	199	199	199	199	198	191	190
Rubber and misc. plastic products-----do	374	365	370	373	377	377	381	384	392	399	396	395	393	390	390
Leather and leather products-----do	366	361	360	360	362	360	359	362	369	366	365	360	362	358	357
Mining-----do															
Contract construction-----do															
Transportation and public utilities-----do	2,882	2,760	2,758	2,719	2,699	2,594	2,694	2,648	2,734	2,716	2,671	2,738	2,731	2,715	2,710
Wholesale and retail trade-----do	11,412	11,368	11,365	11,374	11,366	11,384	11,447	11,460	11,546	11,596	11,621	11,652	11,627	11,612	11,603
Finance, insurance, and real estate-----do	2,684	2,748	2,764	2,771	2,770	2,772	2,774	2,776	2,778	2,786	2,788	2,792	2,796	2,799	2,811
Services and miscellaneous-----do	7,361	7,516	7,580	7,611	7,642	7,640	7,675	7,681	7,675	7,692	7,749	7,783	7,805	7,809	7,845
Government-----do	8,520	8,828	8,967	8,992	8,937	9,029	9,044	9,073	9,088	9,127	9,197	9,183	9,204	9,274	9,324
Production workers on mfg. payrolls, unadjusted ^f -----thous.															
Total, unadjusted ^f -----do	12,562	12,044	12,379	12,414	12,303	12,118	12,187	12,240	12,338	12,372	12,516	12,403	12,544	12,751	12,665
Seasonally adjusted-----do	12,562	12,129	12,225	12,257	12,197	12,300	12,387	12,541	12,566	12,581	12,551	12,432	12,446	12,416	12,348
Durable goods industries, unadjusted-----do															
Seasonally adjusted-----do	7,021	6,613	6,771	6,883	6,844	6,764	6,820	6,857	6,931	6,975	7,025	6,925	6,862	7,034	7,028
Ordnance and accessories-----do	89	94	98	98	98	97	96	96	98	98	97	99	102	101	101
Lumber and wood products-----do	570	535	555	542	526	507	513	509	527	546	571	568	576	567	548
Furniture and fixtures-----do	319	304	317	316	314	308	310	311	313	314	317	313	323	322	319
Stone, clay, and glass products-----do	483	455	470	463	449	432	432	435	454	467	476	474	481	479	466
Primary metal industries-----do	992	914	950	953	960	969	984	991	991	964	936	903	906	911	898

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.
EMPLOYMENT AND POPULATION—Continued															
EMPLOYMENT—Continued															
Miscellaneous employment data:															
Federal civilian employees (executive branch):															
United States.....thous.	2,243	2,251	2,254	2,262	2,481	2,252	2,260	2,265	2,277	2,284	2,324	2,339	2,336	2,306	2,304
Wash. D.C., metropolitan area.....do.	215	220	221	221	227	222	223	223	224	225	235	237	236	231	231
Railroad employees (class I railroads):															
Total.....do.	805	739	743	737	740	721	720	723	726	735	738	731	730	704	712
Index, seasonally adjusted ².....1957-59=100.	88.6	81.5	83.2	84.0	84.5	78.0	78.8	79.6	80.0	80.3	79.9	79.3	79.8	78.2	79.9
INDEXES OF WEEKLY PAYROLLS†															
Construction (construction workers)†.....1957-59=100.	106.9	106.4	121.8	110.1	95.9	81.3	82.4	87.6	101.2	111.6	114.0	124.8	128.5	127.0	123.9
Manufacturing (production workers)†.....do.	106.6	105.2	110.5	112.3	112.3	108.5	109.5	110.9	112.6	113.2	115.1	113.2	113.6	117.4	115.7
Mining (production workers)†.....do.	95.2	89.9	93.9	92.3	90.5	87.8	88.4	88.7	89.7	90.3	92.0	88.8	92.2	92.0	90.1
HOURS AND EARNINGS †															
Average weekly gross hours per worker on payrolls of nonagricultural estab., unadjusted:†															
All manufacturing estab., unadj.†.....hours	39.7	39.8	40.4	40.6	40.6	39.7	40.0	40.3	40.4	40.5	40.7	40.5	40.4	40.7	40.3
Seasonally adjusted.....do.			40.2	40.6	40.4	39.8	40.3	40.5	40.8	40.6	40.5	40.5	40.2	40.5	40.1
Average overtime.....do.			2.4	2.8	2.9	2.9	2.6	2.5	2.6	2.7	2.8	2.9	2.8	3.0	2.9
Durable goods industries.....do.	40.1	40.2	40.9	41.1	41.3	40.3	40.6	40.8	41.1	41.1	41.2	40.8	40.9	41.2	41.0
Seasonally adjusted.....do.			40.6	41.2	41.2	40.3	40.9	41.0	41.3	41.1	41.0	41.0	40.9	41.0	41.0
Average overtime.....do.			2.4	2.3	2.9	3.0	2.6	2.5	2.7	2.7	2.8	3.0	2.8	3.1	2.9
Ordnance and accessories.....do.	40.7	40.8	41.4	41.6	41.7	41.0	41.3	41.6	41.7	41.4	41.3	40.7	40.9	41.2	41.0
Lumber and wood products.....do.	39.0	39.5	40.5	39.4	38.9	37.3	39.3	38.9	39.5	40.4	40.4	40.4	40.9	40.8	40.1
Furniture and fixtures.....do.	40.0	39.9	41.3	41.3	41.7	39.0	40.2	40.6	40.6	40.4	41.0	40.3	41.3	41.6	40.7
Stone, clay, and glass products.....do.	40.6	40.7	41.3	41.0	40.1	38.9	39.8	40.2	40.9	41.5	41.5	41.6	41.8	41.4	41.0
Primary metal industries.....do.	39.0	39.5	40.3	40.2	40.8	40.8	40.8	41.0	40.9	39.9	40.1	39.4	39.4	40.0	39.7
Blast furnaces, steel and rolling mills.....do.	38.0	38.7	39.5	39.1	39.8	40.7	40.6	40.4	38.3	38.0	37.4	37.8	38.6	37.6	37.6
Fabricated metal products.....do.	40.5	40.5	41.1	41.3	41.4	40.3	40.6	40.9	41.1	41.3	41.7	40.9	41.3	41.5	41.2
Machinery.....do.	41.0	40.9	41.3	41.2	41.9	41.3	41.6	41.9	42.1	42.1	42.1	41.7	41.6	41.6	41.1
Electrical equipment and supplies.....do.	39.8	40.2	40.7	40.8	41.1	40.3	40.3	40.5	40.6	40.7	40.9	40.3	40.5	41.0	40.5
Transportation equipment?.....do.	40.7	40.5	41.3	42.7	43.0	41.2	41.0	41.5	41.8	42.2	41.9	41.9	41.1	42.2	42.6
Motor vehicles and equipment.....do.	41.0	40.1	41.5	44.1	44.5	41.7	41.0	41.6	42.4	43.1	42.5	42.7	40.9	43.1	43.3
Aircraft and parts.....do.	40.9	41.4	41.5	41.8	42.3	41.7	41.8	41.9	41.8	41.6	41.6	41.4	41.5	41.8	42.2
Instruments and related products.....do.	40.4	40.7	41.1	41.3	41.3	40.8	40.5	40.5	41.0	40.9	41.2	40.8	41.0	40.9	40.6
Miscellaneous mfg. industries.....do.	39.3	39.5	40.2	40.4	40.0	39.1	39.1	40.1	40.0	39.9	39.9	39.3	39.7	40.1	39.9
Nondurable goods industries, unadj.....do.	39.2	39.3	39.8	39.9	39.8	39.0	39.2	39.5	39.6	39.8	40.1	40.0	39.9	40.0	39.6
Seasonally adjusted.....do.			39.6	39.7	39.7	39.2	39.5	39.9	40.2	40.1	40.0	39.8	39.4	39.7	39.4
Average overtime.....do.			2.5	2.5	2.8	2.7	2.5	2.6	2.6	2.8	2.9	2.8	2.7	2.7	2.8
Food and kindred products.....do.	40.9	40.9	41.4	41.4	41.0	40.9	40.2	40.0	40.2	40.5	41.1	42.0	41.2	41.8	40.7
Tobacco manufactures.....do.	38.2	39.0	40.8	38.3	40.1	36.6	37.4	37.7	38.0	38.4	38.4	37.2	37.8	41.6	39.3
Textile mill products.....do.	39.5	39.9	40.9	41.4	41.1	40.1	40.5	40.8	40.7	40.9	41.1	40.6	40.2	40.5	40.7
Apparel and related products.....do.	35.5	35.4	35.8	36.3	35.9	34.5	35.9	36.6	36.5	36.5	36.8	37.0	36.5	35.9	36.3
Paper and allied products.....do.	42.2	42.5	43.0	43.2	43.0	42.1	42.2	42.5	42.3	42.4	42.9	42.8	43.0	42.5	42.5
Printing, publishing, and allied ind.....do.	38.5	38.2	38.3	38.3	38.7	37.9	38.1	38.5	38.4	38.4	38.3	38.2	38.4	38.6	38.2
Chemicals and allied products.....do.	41.3	41.4	41.6	41.8	41.6	41.5	41.4	41.4	41.7	41.8	41.8	41.5	41.4	41.5	41.4
Petroleum refining and related ind.....do.	41.1	41.2	41.7	41.6	40.8	41.7	40.6	40.7	41.3	41.6	42.0	42.3	41.7	42.0	41.5
Petroleum refining.....do.	40.8	40.9	40.9	41.4	40.8	42.1	40.7	40.5	41.0	41.2	41.4	41.6	40.8	42.0	40.8
Rubber and msc., plastic products.....do.	39.9	40.3	40.7	41.2	41.8	40.7	40.2	40.6	41.0	41.3	42.0	40.9	41.2	40.9	40.8
Leather and leather products.....do.	36.9	37.4	36.7	38.0	38.7	38.7	38.0	37.1	37.2	38.3	38.5	38.1	37.2	36.3	37.2
Nonmanufacturing establishments:†															
Mining?.....do.	40.4	40.6	41.8	41.0	40.7	39.9	40.7	40.9	41.0	40.9	41.3	40.9	41.6	41.5	41.3
Metal mining.....do.	41.8	41.4	42.1	41.3	42.1	41.3	41.7	41.8	42.0	42.0	41.3	40.7	41.3	40.9	40.8
Coal mining.....do.	35.5	35.8	37.8	37.6	37.7	37.5	37.6	37.6	37.1	35.0	37.2	36.5	36.3	36.8	36.8
Crude petroleum and natural gas.....do.	42.0	41.8	42.5	41.7	41.7	41.0	41.9	41.9	42.0	41.9	41.6	42.3	42.2	41.9	41.9
Contract construction.....do.	36.7	36.9	38.2	36.5	34.9	33.4	35.1	36.1	36.7	38.1	37.6	38.4	38.8	38.5	38.3
General building contractors.....do.	35.4	35.8	36.8	33.8	33.8	32.1	34.4	35.0	35.7	36.7	36.1	36.8	37.0	36.7	36.7
Heavy construction.....do.	40.7	40.3	42.5	39.0	36.5	34.0	38.3	39.3	42.2	41.4	42.7	43.5	42.7	42.4	42.4
Special trade contractors.....do.	35.9	36.2	37.2	36.0	34.9	34.0	34.4	35.5	36.2	37.2	36.7	37.4	37.5	37.6	37.3
Transportation and public utilities:															
Local and suburban transportation.....do.	43.1	42.9	42.9	43.3	43.0	42.6	42.4	42.8	42.6	42.8	43.0	42.4	42.8	42.1	41.9
Motor freight transportation and storage.....do.	41.5	41.6	42.3	41.9	42.0	40.9	41.0	41.0	41.2	41.4	41.9	41.9	42.1	41.4	41.4
Telephone communication.....do.	39.6	39.4	40.1	39.7	39.5	39.3	39.4	39.3	39.2	39.4	39.7	40.3	40.2	40.6	40.0
Electric, gas, and sanitary services.....do.	41.0	40.9	41.2	41.3	41.0	41.2	40.8	40.9	40.8	40.8	40.8	41.1	41.0	41.3	40.9
Wholesale and retail trade.....do.	39.0	38.8	38.6	38.4	39.0	38.5	38.5	38.6	38.5	38.6	38.8	39.2	39.2	38.8	38.5
Wholesale trade.....do.	40.5	40.5	40.6	40.6	40.8	40.4	40.3	40.5	40.6	40.6	40.7	40.8	40.7	40.7	40.6
Retail trade\$.....do.	38.5	38.1	37.8	37.5	38.3	37.7	37.7	37.8	37.6	37.7	38.2	38.5	38.6	38.0	37.6
Services and miscellaneous:															
Hotels, tourist courts, and motels.....do.	39.9	39.6	39.9	39.0	39.0	38.9	39.0	39.1	38.9	39.3	39.7	39.6	39.9	38.7	38.7
Laundries, cleaning and dyeing plants.....do.	38.8	38.8	39.1	38.8	38.7	37.9	38.0	38.6	39.4	39.9	39.5	39.3	39.1	39.1	39.1
Average weekly gross earnings per worker on payrolls of nonagricultural establishments:†															
All manufacturing establishments†.....dollars	89.72	92.34	94.54	95.82	96.63	94.88	95.20	95.91	96.56	96.80	97.27	96.80	95.75	97.68	96.72
Durable goods industries.....do.	97.44	100.10	102.66	104.39	105.32	103.17	103.53	104.45	105.22	105.62	105.47	104.45	103.89	105.37	105.78
Ordnance and accessories.....do.	108.67	113.42	115.92	116.90	117.18	115.21	116.47	117.31	118.43	117.16	116.88	115.18	115.34	117.01	117.01
Lumber and wood products.....do.	73.71	77.03	81.41	78.41	76.63	73.48	76.24	75.08	77.82	79.59	80.40	80.40	81.80	82.01	79.80
Furniture and fixtures.....do.	75.20	76.21	80.12	80.12	81.32	75.66	77.59	78.76	78.76	78.38	79.95	78.18	80.54	81.54	79.77
Stone, clay, and glass products.....do.	92.97	95.24	97.88	97.17	95.04	92.97	94.33	95.68	98.16	99.60	100.43	101.67	101.57	101.50	100.60
Primary metal industries.....do.	109.59	114.95	119.29	119.39	121.58	122.81	123.41	123.11	118.50	119.10	116.62	118.23	118.80	116.62	117.91
Fabricated metal products.....do.	98.82	100.85	102.75	104.08	105.16	102.36	102.72	103.48	104.39	105.73	106.75	104.30	105.32	106.66	105.88
Machinery.....do.	104.55	107.16	109.03	109.18	111.87	110.27	111.49	112.71	113.67	114.09	114.09	112.59	112.32	112.74	112.61

✓ Revised. ✓ Preliminary.

¹ Includes Post Office employees hired for the Christmas season; there were about 225,000 such employees in the United States in Dec. 1961. ² Based on unadjusted data.

³Effective with Mar. 1962 SURVEY, index is shown on new base period.

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†See corresponding note, bottom p. S-13. ♀
separately. §Except eating and drinking places.

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

EMPLOYMENT AND POPULATION—Continued

HOURS AND EARNINGS—Continued

Average weekly gross earnings per worker on pay-rolls of nonagricultural estab. ^t —Continued															
All manufacturing estab. ^t —Continued															
Nondurable goods industries—dollars	80.36	82.92	84.77	85.39	85.57	84.24	84.28	85.32	85.54	86.37	87.02	86.80	86.18	86.80	85.89
Food and kindred products—do	86.30	89.16	89.84	89.79	90.80	90.45	90.00	90.45	91.13	92.48	92.70	93.66	91.46	92.80	91.17
Tobacco manufactures—do	64.94	69.03	69.36	69.32	72.98	66.25	68.82	72.01	74.10	75.65	76.03	73.28	68.04	70.72	67.60
Textile mill products—do	63.60	65.04	67.08	68.31	67.82	66.17	66.83	68.54	68.38	69.12	69.46	68.21	68.21	67.54	68.45
Apparel and related products—do	56.45	57.70	60.14	60.62	59.95	57.62	61.49	60.96	60.59	61.09	60.76	62.16	61.32	59.95	60.62
Paper and allied products—do	95.37	99.45	101.91	102.38	101.91	100.20	100.01	101.15	101.10	101.34	102.96	103.58	103.82	104.49	103.28
Printing, publishing, and allied ind—do	102.80	105.05	105.71	106.09	107.97	105.36	106.68	107.42	107.90	107.90	107.62	107.34	108.29	109.62	107.44
Chemicals and allied products—do	103.25	106.81	108.58	109.52	108.99	109.56	108.47	108.05	108.84	109.52	111.19	110.81	110.12	110.68	110.95
Petroleum refining and related ind—do	118.78	124.42	125.93	126.46	128.44	123.02	123.32	125.55	126.05	127.68	129.44	126.35	131.09	126.88	126.99
Rubber and misc. plastic products—do	92.97	96.72	98.49	100.12	102.83	99.31	97.28	98.25	99.63	101.19	104.58	101.84	101.02	101.76	101.02
Leather and leather products—do	60.52	62.83	62.76	64.98	66.18	64.98	65.36	63.81	63.98	65.88	65.84	65.53	64.36	62.80	64.36

Nonmanufacturing establishments:^t

Mining ⁹ —do	105.44	107.18	111.19	109.88	109.89	108.93	110.30	110.84	110.70	109.61	111.10	110.02	111.90	112.88	111.51
Metal mining—do	111.19	113.44	117.88	115.64	118.30	116.88	117.59	118.29	118.01	119.28	118.86	116.88	116.00	118.12	115.75
Coal mining—do	110.76	111.34	117.18	116.94	117.62	117.38	116.94	117.69	116.12	108.15	115.69	102.30	113.15	113.62	114.08
Crude petroleum and natural gas—do	103.32	105.75	107.95	106.75	107.17	106.60	108.52	109.20	108.52	107.74	110.83	109.56	110.99	108.94	

Contract construction:

General building contractors—do	112.67	117.71	123.00	118.26	114.82	111.22	113.37	118.05	120.01	123.44	121.45	125.57	127.26	128.21	127.16
Heavy construction—do	114.77	118.48	127.08	117.00	111.33	104.72	109.16	114.36	116.33	124.07	122.13	127.67	130.50	129.38	128.05
Special trade contractors—do	118.11	123.08	127.97	124.20	121.80	119.34	120.37	123.90	126.34	129.46	127.72	131.65	132.38	134.23	133.16

Transportation and public utilities:

Local and suburban transportation—do	94.82	98.24	98.24	100.02	99.33	100.11	99.22	99.30	100.11	100.58	101.48	100.40	101.01	100.20	100.14
Motor freight transportation and storage—do	104.17	108.16	111.67	111.04	111.72	108.79	109.47	110.70	112.06	112.61	114.39	114.81	115.35	115.78	113.02
Telephone communication—do	89.50	93.38	96.64	96.47	96.38	95.89	96.14	95.89	95.65	96.14	97.66	99.54	99.29	102.31	100.00
Electric, gas, and sanitary services—do	108.65	112.48	114.95	115.44	114.80	115.77	114.05	115.34	115.46	115.87	117.14	116.85	118.94	118.20	

Wholesale and retail trade:

Wholesale trade—do	70.98	72.94	73.34	73.34	73.32	73.92	73.92	74.50	74.31	74.88	75.86	76.44	76.44	76.05	75.46
Retail trade\$—do	91.13	93.56	94.60	95.00	95.47	94.13	94.30	95.18	95.82	96.22	96.87	97.10	96.87	98.09	97.03
Retail trade\$—do	62.37	64.01	64.64	64.13	64.73	64.84	65.22	65.39	65.42	65.98	66.85	67.38	67.55	66.88	66.55

Finance, insurance, and real estate:

Banking—do	67.15	69.19	70.12	70.31	70.87	71.24	71.23	71.62	71.62	71.42	71.80	72.56	71.80	71.97	72.74
Insurance carriers—do	87.41	89.83	90.35	90.58	91.72	92.19	92.60	92.62	93.20	93.25	93.21	94.85	94.35	93.76	93.78

Services and miscellaneous:

Hotels, tourist courts, and motels—do	43.89	45.54	47.08	46.41	46.80	46.29	46.41	46.53	46.29	46.77	47.64	45.94	45.89	46.05	46.83
Laundries, cleaning and dyeing plants—do	48.11	49.28	50.05	49.66	49.54	48.89	48.64	49.41	50.83	51.87	51.35	50.70	50.83	50.83	

Average hourly gross earnings per worker on pay-rolls of nonagricultural establishments:^t

All manufacturing establishments ^t —dollars	2.26	2.32	2.34	2.36	2.38	2.39	2.38	2.38	2.39	2.39	2.39	2.39	2.37	2.40	2.41
Excluding overtime ^t —do	2.20	2.25	2.26	2.28	2.30	2.31	2.31	2.31	2.31	2.31	2.31	2.31	2.29	2.31	2.33
Durable goods industries—do	2.43	2.49	2.51	2.54	2.55	2.56	2.55	2.56	2.56	2.56	2.56	2.56	2.54	2.57	2.58

Excluding overtime^t—do

Ordnance and accessories—do	2.67	2.78	2.80	2.81	2.81	2.81	2.82	2.82	2.84	2.83	2.83	2.83	2.82	2.84	2.84
Lumber and wood products—do	1.89	1.95	2.01	1.99	1.97	1.97	1.94	1.93	1.97	1.97	1.99	2.00	2.01	1.99	1.98
Furniture and fixtures—do	1.88	1.91	1.94	1.94	1.95	1.94	1.93	1.94	1.94	1.94	1.95	1.94	1.95	1.96	1.96
Stone, clay, and glass products—do	2.29	2.34	2.37	2.37	2.37	2.37	2.38	2.38	2.38	2.40	2.42	2.42	2.43	2.44	2.43
Primary metal industries—do	2.81	2.91	2.96	2.97	2.98	3.01	3.01	3.01	2.97	2.97	2.97	2.96	2.95	2.96	2.97
Blast furnaces, steel and rolling mills—do	3.08	3.20	3.26	3.28	3.29	3.32	3.33	3.33	3.27	3.28	3.28	3.28	3.26	3.28	3.28

Fabricated metal products—do

Machinery—do	2.44	2.49	2.50	2.52	2.54	2.53	2.53	2.54	2.55	2
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Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

EMPLOYMENT AND POPULATION—Continued

HOURS AND EARNINGS—Continued															
Miscellaneous wages:															
Construction wages (ENR):															
Common labor.....\$ per hr.	2,699	2,827	2,871	2,877	2,877	2,878	2,889	2,897	2,901	2,933	2,941	2,957	2,981	2,981	2,987
Skilled labor.....do.	4,031	4,190	4,245	4,253	4,253	4,257	4,273	4,283	4,283	4,316	4,321	4,376	4,395	4,408	4,417
Farm, without board or rm., 1st of mo.....do.	1,97	1,99	93	93	93	1,11	1,11	1,07	1,07	1,06	1,06	1,06	1,06	1,06	1,05
Railroad wages (average, class I).....do.	2,616	2,675	2,674	2,681	2,700	2,678	2,729	2,678	2,688	2,665	2,719	2,25	2,33	2,33	2,33
Road-building, com. labor (qtrly.).....do.	1,209	1,214	2,25	2,15	2,15	2,15	2,15	2,15	2,15	2,15	2,15	2,15	2,15	2,15	2,15
LABOR CONDITIONS															
Help-wanted advertising, seas. adj. \oplus 1957=100.	94.2	85.9	95.9	99.1	96.9	102.3	105.9	106.3	106.1	106.0	98.5	97.9	97.0	93.0	96.9
Labor turnover in manufacturing estab.: \dagger															
Accession rate, total, mo. rate per 100 employees.....do.	3.8	4.1	4.3	3.3	2.6	4.1	3.5	3.7	4.0	4.3	5.0	4.5	5.1	4.9	3.6
Seasonally adjusted*.....do.			4.4	4.0	3.8	4.4	4.1	4.3	4.4	4.3	3.9	4.1	4.0	3.8	3.7
New hires.....do.	2.2	2.2	2.7	1.9	1.4	2.2	2.0	2.2	2.4	2.8	3.4	2.9	3.2	3.1	2.3
Separation rate, total.....do.	4.3	4.0	4.1	4.0	4.0	3.9	3.4	3.6	3.6	3.8	3.8	4.4	5.2	5.0	4.2
Seasonally adjusted*.....do.				3.6	3.9	4.1	3.9	3.9	3.8	4.1	4.3	4.6	4.8	4.1	3.7
Quit.....do.	1.3	1.2	1.4	1.1	.9	1.1	1.1	1.2	1.3	1.5	1.5	1.4	2.1	2.4	1.7
Layoff.....do.	2.4	2.2	2.0	2.2	2.6	2.1	1.7	1.6	1.6	1.6	1.6	2.2	2.3	1.9	2.2
Industrial disputes (strikes and lockouts):															
Beginning in month:															
Work stoppages.....number.	278	281	324	257	142	265	225	260	320	440	410	350	335	350	275
Workers involved.....thous.	110	121	226	86	37	160	67	98	125	195	155	90	120	95	110
In effect during month:															
Work stoppages.....number.			568	501	366	400	330	350	460	625	650	575	570	580	500
Workers involved.....thous.			275	160	86	185	100	136	155	240	300	189	186	170	168
Man-days idle during month.....do.	1,600	1,360	2,480	1,500	855	1,040	808	1,180	1,240	2,650	2,880	2,040	1,950	1,590	1,440
EMPLOYMENT SERVICE AND UNEMPLOYMENT INSURANCE															
Nonfarm placements.....thous.	485	492	596	511	448	465	425	511	577	656	605	580	642	652	643
Unemployment insurance programs:															
Insured unemployment, all programs.....do.	2,067	2,481	2,1651	2,1816	2,174	2,659	2,579	2,374	2,1968	2,1686	2,1577	2,1666	2,1598	2,1473	2,1524
State programs:															
Initial claims.....do.	1,434	1,516	1,219	1,406	1,658	1,974	1,286	1,171	1,147	1,133	1,083	1,395	1,197	956	1,267
Insured unemployment, weekly avg.....do.	1,906	2,290	1,502	1,662	2,017	2,486	2,415	2,218	1,831	1,570	1,469	1,543	1,469	1,331	1,385
Percent of covered employment: ^c															
Unadjusted.....	4.8	5.6	3.7	4.1	5.0	6.2	6.0	5.5	4.5	3.9	3.6	3.8	3.6	3.3	4.0
Seasonally adjusted.....			5.1	5.1	4.8	4.7	4.5	4.4	3.9	3.8	4.0	4.3	4.4	4.6	4.8
Beneficiaries, weekly average.....thous.	1,640	2,004	1,283	1,334	1,577	2,055	2,127	2,073	1,688	1,389	1,311	1,264	1,257	1,174	1,132
Benefits paid.....mil. \$	227.2	285.2	180.9	218.5	314.9	287.2	310.2	239.6	215.0	188.9	187.0	197.4	160.6	176.6	176.6
Federal employees, insured unemployment thous.	33	33	28	29	31	36	36	34	29	26	24	26	26	25	27
Veterans' program (UCX):															
Initial claims.....do.	29	28	24	22	20	24	21	26	25	22	25	30	39	27	31
Insured unemployment, weekly avg.....do.	54	67	47	47	49	52	49	49	45	40	40	52	52	52	57
Beneficiaries, weekly average.....do.	52	65	46	44	46	51	49	47	45	39	39	40	46	50	47
Benefits paid.....mil. \$	7.0	9.0	6.3	6.1	6.0	7.4	6.1	6.5	6.0	5.7	5.4	5.7	6.9	6.5	7.0
Railroad program:															
Applications.....thous.	26	23	14	15	13	16	7	5	4	4	7	65	22	32	32
Insured unemployment, weekly avg.....do.	72	91	74	77	86	80	74	64	52	44	44	52	50	65	66
Benefits paid.....mil. \$	13.1	16.8	13.8	13.4	16.2	13.7	14.8	11.8	9.1	7.8	7.3	10.1	10.1	10.1	10.1

FINANCE

BANKING															
Open market paper outstanding, end of mo.: mil. \$	3,2,027	3,2,683	2,491	2,555	2,683	2,621	2,559	2,498	2,392	2,345	2,342	2,306	2,277	2,281	2,367
Bankers' acceptances.....mil. \$	3,4,497	3,4,686	5,119	5,349	4,686	5,556	5,520	5,713	5,640	5,917	5,864	6,169	6,575	6,573	6,970
Commercial and finance co. paper, total ^f.....do.	3,1,358	3,1,711	1,818	1,868	1,711	1,762	1,762	1,876	1,883	1,869	1,878	2,002	2,119	2,228	2,417
Placed through dealers ^f.....do.	3,3,139	3,2,975	3,301	3,481	2,975	3,794	3,758	3,837	3,757	4,048	3,986	4,167	4,456	4,345	4,553
Agricultural loans and discounts outstanding of agencies supervised by the Farm Credit Adm.: Total, end of mo.: mil. \$	3,4,795	3,5,277	5,313	5,252	5,277	5,320	5,411	5,502	5,594	5,678	5,770	5,841	5,833	5,814	5,762
Farm mortgage loans:															
Federal land banks.....do.	3,2,564	3,2,828	2,800	2,812	2,828	2,848	2,868	2,899	2,922	2,948	2,968	2,986	3,003	3,021	3,031
Loans to cooperatives.....do.	3,649	3,697	679	695	697	716	730	728	719	694	692	704	680	690	738
Other loans and discounts.....do.	3,1,582	3,1,752	1,834	1,745	1,752	1,757	1,812	1,875	1,953	2,037	2,109	2,150	2,100	2,103	1,993
Bank debits:															
Unadjusted:															
Total (344 centers).....bil. \$	236.6	259.3	274.7	272.6	286.6	294.6	239.5	293.2	281.5	295.5	291.8	279.7	281.1	263.3	308.7
New York City.....do.	91.9	106.6	113.7	112.5	120.3	118.1	94.3	124.7	117.2	122.1	121.9	111.4	110.8	109.7	127.5
6 other leading centers ^g.....do.	48.1	51.9	54.3	54.2	57.5	61.5	49.0	59.7	58.0	59.8	59.4	57.5	57.5	53.4	64.1
Seasonally adjusted: ^e															
Total (344 centers).....do.			272.4	273.8	273.7	277.8	263.0	283.5	288.5	287.1	282.4	285.7	283.9	286.6	299.1
New York City.....do.			113.6	115.2	114.0	110.3	103.3	118.1	118.1	119.1	115.7	114.4	115.8	120.9	124.5
6 other leading centers ^g.....do.			54.0	54.4	55.0	58.2	54.4	57.5	59.1	57.6	57.9	59.0	57.4	58.1	62.3
337 other centers.....do.			104.7	104.2	104.8	109.3	105.4	107.9	111.3	110.3	108.8	112.3	110.7	107.6	112.4
Federal Reserve banks, condition, end of mo.:															
Assets, total ^g.....mil. \$	3,52,984	3,54,329	52,087	52,933	54,329	52,311	52,547	51,932	52,739	52,654	53,396	52,908	52,879	53,596	53,912
Reserve bank credit outstanding, total ^g.....do.	3,29,359	3,31,362	29,548	30,656	31,362	29,612	29,928	30,224	30,641	30,705	31,261	31,040	31,618	31,690	31,625
Discounts and advances.....do.	3,33	3,30	59	39	30	129	130	115	120	131	76	73	101	48	219
U.S. Government securities.....do.	3,27,384	3,28,881	28,298	29,210	28,881	28,532	28,360	29,061	29,182	29,622	29,663	29,786	30,358	30,825	30,354
Gold certificate reserves.....do.	3,17,479	3,16,615	17,028	16,710	16,615	16,542	16,530	16,336	16,222	16,158	16,158	15,871	15,817	15,796	15,700
Liabilities, total ^g.....do.	3,52,984	3,54,329	52,087	52,933	54,329	52,311	52,547	51,932	52,739	52,654	53,396				

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	End of year	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FINANCE—Continued

BANKING—Continued		FINANCE—Continued													
All member banks of Federal Reserve System, averages of daily figures:															
Excess reserves.....	mil. \$	1,756	1,568	507	622	568	616	502	470	510	497	471	532	563	458
Borrowings from Federal Reserve banks.....	do	1,87	1,149	65	105	149	70	68	91	69	63	100	89	127	80
Free reserves.....	do	1,669	1,419	442	517	419	546	434	379	441	434	371	443	436	378
Weekly reporting member banks of Fed. Res. System, condition, Wed. nearest end of yr. or mo.:															
Demand deposits:															
Demand, adjusted ¹	mil. \$	65,644	63,423	63,906	65,644	64,362	63,104	62,229	63,071	61,621	61,472	62,451	60,638	60,744	63,025
Demand, total ²	do	93,215	97,958	92,658	91,216	97,958	91,853	91,871	89,015	93,061	89,297	91,391	91,527	87,901	92,845
Individuals, partnerships, and corp.	do	70,118	66,407	66,183	70,118	67,140	66,501	63,936	65,458	63,705	64,022	65,116	62,583	64,085	66,906
States and political subdivisions.....	do	4,747	5,002	5,027	4,894	5,002	5,206	5,234	4,848	5,771	5,404	4,829	5,129	4,622	5,017
U.S. Government.....	do	3,979	4,033	4,071	3,414	4,033	3,220	3,316	4,277	4,744	5,028	6,594	4,369	4,917	7,022
Domestic commercial banks.....	do	13,415	12,008	11,820	13,415	11,175	11,167	10,844	11,297	10,357	10,672	11,301	10,920	12,121	12,030
Time, total ²	do	35,386	41,603	41,209	41,188	41,603	42,863	43,906	45,055	45,670	46,484	47,077	47,242	47,729	48,225
Individuals, partnerships, and corp.:															
Savings.....	do	30,225	29,621	29,771	30,225	30,640	31,073	31,621	31,757	32,094	32,514	33,114	33,404	33,921	34,246
Other time.....	do	5,945	6,406	6,190	5,945	6,553	7,067	7,627	7,879	8,344	8,536	8,251	8,428	8,506	8,688
Loans (adjusted), total ³	do	71,009	74,285	71,843	71,670	74,285	71,878	72,886	74,030	75,930	74,647	75,902	75,732	75,975	77,726
Commercial and industrial.....	do	32,156	32,797	32,085	32,109	32,297	31,992	32,204	33,014	32,937	32,854	33,354	33,146	33,442	34,081
For purchasing or carrying securities.....	do	3,945	4,705	4,535	4,004	4,705	3,804	4,478	4,519	5,449	4,109	3,958	3,674	3,604	4,145
To nonbank financial institutions.....	do	6,150	5,358	5,375	6,159	5,516	5,575	5,624	5,760	5,636	6,039	6,259	6,104	6,144	6,099
Real estate loans.....	do	12,824	13,403	13,245	13,347	13,403	13,497	13,620	13,874	14,068	14,268	14,525	14,666	14,940	15,203
Other loans.....	do	21,194	19,622	19,706	21,194	20,696	20,573	20,783	21,422	21,390	21,543	21,754	21,894	21,881	21,778
Investments, total.....	do	40,754	46,069	45,624	45,619	46,069	46,653	46,042	45,508	45,979	46,013	46,904	46,582	46,093	47,171
U.S. Government obligations, total.....	do	30,547	33,960	34,087	33,932	33,960	34,475	33,510	32,214	32,069	32,256	32,418	31,638	31,075	31,995
Notes and bonds.....	do	24,944	26,609	26,833	26,888	26,609	26,820	25,645	25,226	25,825	26,173	26,206	25,980	25,274	25,583
Other securities.....	do	10,207	12,109	11,537	11,717	12,109	12,178	12,532	13,294	13,910	13,757	14,486	14,944	15,018	15,336
Commercial bank credit (last Wed. of mo., except for June 30 and Dec. 31 call dates), seas. adjusted ⁴ :															
Total loans and investments ⁵	bil. \$	194.5	209.6	207.1	208.3	209.6	210.7	213.3	215.2	215.0	216.4	220.3	217.8	220.3	222.0
Loans ⁶	do	114.2	121.1	118.6	119.4	121.1	120.8	122.6	123.8	124.5	124.8	126.6	126.1	127.3	129.7
U.S. Government securities.....	do	59.6	64.7	65.3	65.3	64.7	65.7	66.1	66.1	64.6	65.5	66.6	64.1	65.0	64.3
Other securities.....	do	20.7	23.8	23.2	23.6	23.8	24.2	24.6	25.3	25.9	26.1	27.1	27.6	28.0	28.6
Money and interest rates: ⁷															
Bank rates on business loans:															
In 19 cities.....	percent	25.16	24.97												
New York City.....	do	24.97	24.76												
7 other northern and eastern cities.....	do	25.15	24.98												
11 southern and western cities.....	do	25.45	25.28												
Discount rate, end of year or month (N.Y.F.R. Bank).....	percent	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00	3.00
Federal intermediate credit bank loans.....	do	3.05	3.40	3.98	4.00	3.98	3.94	3.99	3.99	4.02	4.01	4.02	4.05	4.07	4.14
Federal land bank loans.....	do	3.600	3.564	5.60	5.60	5.60	5.60	5.60	5.60	5.60	5.60	5.60	5.60	5.60	5.60
Open market rates, New York City:															
Bankers' acceptances (prime, 90 days).....	do	3.51	3.81	2.75	2.75	2.87	3.00	3.00	3.00	2.91	2.90	3.07	3.11	3.09	3.03
Commercial paper (prime, 4-6 months).....	do	3.85	3.97	3.00	2.98	3.19	3.26	3.22	3.25	3.16	3.25	3.36	3.30	3.34	3.27
Finance Co. paper placed directly, 3-6 mo.	do	3.54	3.68	2.79	2.74	2.93	3.05	3.06	3.02	3.09	2.95	3.02	3.20	3.12	3.13
Stock Exchange call loans, going rate.....	do	3.49	3.40	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50	4.50
Yield on U.S. Government securities (taxable):															
3-month bills (rate on new issue).....	percent	2.928	2.378	2.350	2.458	2.617	2.746	2.752	2.719	2.735	2.694	2.719	2.945	2.837	2.792
3-5 year issues.....	do	3.99	3.60	3.64	3.68	3.82	3.84	3.77	3.55	3.48	3.53	3.51	3.71	3.57	3.46
Savings deposits, balance to credit of depositors:															
N.Y. State savings banks, end of yr. or mo. mil. \$		21,400	22,357	21,982	22,066	22,357	22,350	22,420	22,701	22,570	22,659	22,931	22,972	23,087	23,376
U.S. postal savings ⁸	do	770	651	666	658	651	642	629	600	591	581	573	565	558	545
CONSUMER CREDIT [†] (Short- and Intermediate-term)															
Total outstanding, end of year or month.....	mil. \$	55,757	57,139	54,902	55,451	57,139	56,278	55,592	55,680	56,650	57,593	58,277	58,521	59,146	59,744
Installment credit, total.....	do	42,588	43,163	42,181	42,419	43,163	42,846	42,632	42,704	42,285	43,893	44,559	44,967	45,514	45,621
Automobile paper.....	do	17,444	16,960	16,913	16,900	16,960	16,878	16,900	17,030	17,343	17,683	18,033	18,291	18,530	18,657
Other consumer goods paper.....	do	11,525	11,771	11,085	11,215	11,771	11,605	11,380	11,256	11,333	11,423	11,555	11,570	11,648	11,831
Repair and modernization loans.....	do	3,139	3,177	3,183	3,192	3,177	3,131	3,099	3,084	3,094	3,131	3,156	3,182	3,216	3,245
Personal loans.....	do	10,480	11,255	11,000	11,052	11,255	11,232	11,253	11,325	11,515	11,656	11,815	11,924	12,120	12,296
By type of holder:															
Financial institutions, total.....	do	36,974	37,580	37,191	37,240	37,580	37,551	37,460	37,509	37,965	38,453	39,010	39,426	39,804	39,954
Commercial banks.....	do	16,672	16,843	16,877	16,836	16,843	16,759	16,726	16,779	17,042	17,316	17,619	17,815	18,005	18,026
Sales finance companies.....	do	11,228	11,052	10,866	10,578	11,052	11,190	11,133	11,049	11,121	11,199	11,325	11,435	11,543	11,604
Credit unions.....	do	3,928	4,352	4,269	4,317	4,352	4,306	4,311	4,355	4,449	4,543	4,640	4,705	4,808	4,900
Consumer finance companies.....	do	3,670	3,798	3,671	3,681	3,798	3,782	3,783	3,795	3,826	3,876	3,907	3,948	3,969	3,974
Other.....	do	1,481	1,535	1,508	1,525	1,535	1,514	1,516	1,531	1,527	1,559	1,564	1,592	1,592	1,582
Retail outlets, total.....	do	5,615	5,583	4,990	5,179	5,583	5,295	5,163	5,195	5,320	5,440	5,549	5,541	5,620	5,667
Department stores.....	do	2,414	2,421	2,097	2,213	2,421	2,212	2,167	2,227	2,339	2,430	2,522	2,517	2,647	2,710
Furniture stores.....	do	1,107	1,080	1,014	1,034	1,080	1,057	1,039	1,018	1,011	1,008	1,009	1,019	1,018	1,022
Automobile dealers.....	do	359	339	359	360	359	359	356	351	345	336	327	317	308	299
Other.....	do	1,735	1,723	1,520	1,572	1,723	1,667	1,599	1,594	1,619	1,683	1,688	1,703	1,694	

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961				1962									
	Monthly average		Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FINANCE—Continued

CONSUMER CREDIT—Continued

Installment credit extended and repaid:

Unadjusted:

Extended, total	4,100	3,999	4,244	4,275	4,754	3,756	3,566	4,301	4,658	4,558	4,830	4,641	4,792	4,040	4,840
Automobile paper	1,451	1,315	1,452	1,402	1,289	1,320	1,284	1,574	1,688	1,787	1,755	1,709	1,686	1,256	1,765
Other consumer goods paper	1,206	1,207	1,300	1,327	1,750	1,039	972	1,161	1,287	1,346	1,358	1,249	1,331	1,246	1,421
All other	1,453	1,477	1,492	1,546	1,715	1,397	1,310	1,566	1,683	1,725	1,717	1,683	1,775	1,538	1,654
Repaid, total	3,813	3,951	4,102	4,037	4,010	4,073	3,780	4,229	4,077	4,250	4,164	4,233	4,245	3,933	4,432
Automobile paper	1,348	1,355	1,441	1,355	1,289	1,402	1,262	1,435	1,384	1,447	1,405	1,451	1,447	1,319	1,575
Other consumer goods paper	1,131	1,186	1,221	1,197	1,194	1,205	1,197	1,285	1,210	1,256	1,226	1,234	1,253	1,196	1,288
All other	1,334	1,410	1,440	1,485	1,527	1,466	1,321	1,509	1,483	1,547	1,533	1,548	1,545	1,418	1,569

Adjusted:

Extended, total	4,209	4,317	4,315	4,194	4,302	4,363	4,625	4,593	4,477	4,580	4,580	4,397	4,634		
Automobile paper	1,405	1,511	1,471	1,474	1,496	1,526	1,606	1,604	1,536	1,601	1,578	1,429	1,651		
Other consumer goods paper	1,254	1,249	1,316	1,185	1,281	1,257	1,382	1,312	1,308	1,332	1,325	1,302	1,323		
All other	1,550	1,557	1,528	1,535	1,525	1,580	1,637	1,677	1,633	1,647	1,677	1,666	1,666		
Repaid, total	4,028	4,017	4,051	3,979	4,066	4,094	4,108	4,180	4,159	4,239	4,194	4,232	4,217		
Automobile paper	1,372	1,350	1,361	1,380	1,369	1,393	1,403	1,418	1,402	1,430	1,417	1,403	1,451		
Other consumer goods paper	1,210	1,188	1,233	1,147	1,253	1,226	1,217	1,244	1,230	1,271	1,257	1,276	1,242		
All other	1,446	1,470	1,457	1,452	1,444	1,475	1,488	1,528	1,527	1,538	1,520	1,553	1,524		

FEDERAL GOVERNMENT FINANCE

Net cash transactions with the public:^a

Receipts from	mill. \$	8,191	8,161	8,872	8,554	8,868	5,968	9,567	10,685	7,060	10,850	13,042	4,567	10,328	11,140	
Payments to		7,891	8,728	9,385	9,218	8,576	8,726	8,967	8,243	9,074	9,160	9,503	9,314	10,577	8,639	
Excess of receipts, or payments (—)		299	-567	-5,512	-663	292	-2,758	600	2,422	-2,014	1,600	3,539	-4,747	-249	2,501	

Seasonally adjusted quarterly totals:

Receipts	do				25,300				24,600				26,800			27,700
Payments	do				26,900				27,800				26,800			25,000
Excess of receipts, or payments (—)	do				-1,600				-3,200				0			-300

Budget receipts and expenditures:

Receipts, total	do	8,333	8,333	3,811	8,007	8,980	5,959	9,773	12,254	8,153	10,658	13,346	4,540	9,445	11,414	4,068
Receipts, net ^b	do	6,626	6,513	3,141	6,424	7,967	5,357	6,729	9,104	5,754	7,024	11,615	3,566	7,089	10,053	3,030
Customs	do	91	88	105	106	88	100	85	104	99	104	100	103	107	102	120

Individual income taxes

do	3,838	3,933	1,614	4,891	3,363	3,570	5,910	3,728	5,348	6,243	5,010	1,497	5,467	5,072	1,391	
Corporation income taxes	do	1,891	1,766	408	377	3,322	466	400	5,879	445	469	5,377	525	431	3,533	460
Employment taxes	do	1,008	1,039	241	1,266	505	353	2,080	1,188	745	2,266	1,054	450	1,786	962	551
Other internal revenue and receipts	do	1,506	1,508	1,443	1,368	1,701	1,470	1,298	1,456	1,516	1,576	1,806	1,965	1,634	1,745	1,547

Expenditures, total^b

do	6,464	7,039	7,796	7,485	7,160	7,395	6,858	7,749	7,289	7,229	8,102	7,252	8,541	7,327	8,524	
Interest on public debt	do	773	739	713	740	781	803	755	733	777	755	781	794	807	814	
Veterans' services and benefits	do	429	445	438	437	471	471	449	1,449	438	433	398	442	401	440	
National defense	do	3,808	4,013	4,067	4,253	4,258	4,316	4,094	4,597	4,315	4,785	5,034	3,984	4,448	4,038	4,603
All other expenditures	do	1,510	1,895	2,587	2,055	1,836	1,890	1,575	1,972	1,766	1,241	2,061	2,107	2,852	2,081	2,679

Public debt and guaranteed obligations:

Gross debt (direct), end of mo., total	bil. \$	290.22	296.17	295.66	297.01	296.17	296.51	296.98	296.95	299.17	298.20	297.88	301.84	299.50	302.07	305.39	
Interest bearing	do	286.82	292.69	292.71	293.60	292.69	293.11	293.55	292.48	293.36	295.52	294.44	293.92	297.90	295.57	298.14	301.38
Public issues	do	242.47	249.17	248.82	249.17	249.17	250.81	249.68	251.24	251.24	251.23	249.50	250.12	252.48	251.01	254.26	257.22
Held by U.S. Govt. investment acts	do	210.64	210.89	11,01	11,08	10,89	11,32	11,27	11,50	11,47	11,46	11,36	11,58	11,47	11,71		
Special issues	do	24.45	24.52	43.89	44.22	43.52	42.30	42.75	42.81	42.12	44.29	44.94	43.80	45.43	44.56	43.89	44.16
Noninterest bearing	do	23.40	23.48	2.95	3.41	3.48	3.40	3.43	3.60	3.59	3.76	3.96	3.94	3.92	3.92	4.01	

Guaranteed obligations not owned by U.S. Treasury, end of month

Assets, total, all U.S. life insurance companies ^c	bil. \$	219.58	216.82	125.36	126.01	126.82	127.31	127.73	128.11	128.57	128.93	129.14	130.00	130.60	131.07	131.74
Bonds (book value), domestic and foreign, total	bil. \$	258.56	260.93	60.88	61.08	61.06	61.66	61.85	62.06	62.38	62.63	62.73	63.12	63.37	63.55	63.86
U.S. Government	do	26.43	2.613	6.44	6.40	6.14	6.31	6.34	6.26	6.35	6.32	6.41	6.38	6.34	6.37	

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FINANCE—Continued

LIFE INSURANCE—Continued															
Premiums collected (LIA MA):*															
Total life insurance premiums.....	953	994	1,002	986	1,135	1,062	966	1,087	992	1,022	1,009	1,041	1,027	955	1,063
Ordinary.....	695	729	739	734	760	790	718	813	770	752	771	762	714	785	-----
Group and wholesale.....	136	145	152	148	148	155	143	166	146	144	150	161	157	138	167
Industrial.....	122	126	112	107	227	118	106	168	107	107	107	109	108	103	110
MONETARY STATISTICS															
Gold and silver:															
Gold:															
Monetary stock, U.S. (end of yr. or mo.).....	17,767	16,889	17,300	16,975	16,889	16,815	16,790	16,608	16,495	16,434	16,435	16,147	16,098	16,067	15,978
Net release from earmark.....	-165	-5	-43	-272	-65	-64	-37	-142	-82	-78	-60	-310	-10	2	-19
Exports.....	137	64,583	70,051	14,068	52,755	28,224	30,897	52,845	14,065	31,032	14,000	14,005	52,663	63,150	-----
Imports.....	27,919	4,684	4,009	11,540	10,769	2,021	19,701	10,622	2,228	16,290	3,340	2,039	1,883	2,335	-----
Production, world total.....	297,900	310,700	62,400	66,900	69,200	67,800	70,600	67,400	72,900	72,300	74,000	75,200	76,300	76,600	76,100
South Africa.....	13,400	13,000	12,700	13,000	12,900	12,600	11,400	12,800	12,400	12,300	11,800	11,900	12,000	-----	-----
Canada.....	3,400	3,400	3,900	4,100	3,400	3,500	3,200	3,500	3,000	3,400	3,100	4,000	4,000	4,800	-----
United States.....	3,400	3,400	3,900	4,100	3,400	3,500	3,200	3,500	3,000	3,400	3,100	4,000	4,000	4,800	-----
Silver:															
Exports.....	2,149	3,154	2,511	6,600	1,896	1,842	1,538	979	526	521	964	476	951	1,144	-----
Imports.....	4,786	3,786	3,316	3,441	5,152	3,156	9,249	6,652	5,615	5,203	6,837	5,398	5,827	7,897	-----
Price at New York.....	914	924	914	923	1,033	1,043	1,025	1,015	1,015	1,015	1,023	1,035	1,083	1,155	1,200
Production:															
Canada.....	2,835	2,597	3,054	2,643	2,424	2,518	2,064	2,514	2,270	2,194	2,670	2,823	2,397	-----	-----
Mexico.....	3,711	3,362	3,420	3,590	2,850	3,565	3,255	3,886	3,473	3,530	3,185	2,984	3,623	-----	-----
United States.....	3,345	3,524	3,523	3,816	4,297	3,023	2,643	2,690	2,448	3,214	2,319	2,184	2,127	2,880	-----
Currency in circulation, end of yr. or mo.	32.9	133.9	32.8	33.5	33.9	32.8	32.9	33.0	33.2	33.5	33.8	33.9	33.9	34.1	-----
Money supply and related data (avg. of daily fig.):*															
Unadjusted for seas. variation:															
Total money supply.....	140.9	143.2	144.5	146.3	149.4	149.0	145.3	144.2	146.2	143.6	144.0	144.3	143.8	145.0	146.5
Currency outside banks.....	29.0	29.1	29.4	29.7	30.2	29.5	29.3	29.6	29.8	29.8	30.0	30.3	30.3	30.4	30.8
Demand deposits.....	111.9	114.0	115.1	116.6	119.2	119.5	115.9	114.6	116.4	113.8	113.9	114.0	113.5	114.6	117.5
Time deposits adjusted†.....	69.1	78.5	81.5	81.5	83.5	85.4	87.4	88.9	89.9	91.1	92.2	93.0	93.8	94.9	95.4
U.S. Government deposits.....	5.3	4.8	6.4	5.8	4.9	3.8	4.6	5.1	3.8	7.0	7.2	7.1	6.8	7.2	6.0
Adjusted for seas. variation:															
Total money supply.....	144.2	144.9	145.7	145.9	145.5	145.7	145.7	146.1	145.7	145.6	145.7	145.1	145.3	146.1	146.9
Currency outside banks.....	29.3	29.4	29.6	29.7	29.7	29.9	29.7	30.0	30.0	30.1	30.2	30.2	30.3	30.4	30.5
Demand deposits.....	114.9	115.5	116.1	116.3	115.8	115.8	116.0	115.7	115.4	115.5	114.9	115.1	115.8	116.4	-----
Time deposits adjusted†.....	81.3	82.0	82.5	84.1	85.8	87.5	88.7	89.6	90.7	91.8	92.5	93.4	94.6	96.0	-----
Turnover of demand deposits except Interbank and U.S. Govt., annual rates, seas. adjusted:															
Total (344 centers)*—ratio of debits to deposits.....	35.5	38.2	40.1	39.9	39.8	39.7	38.5	41.7	42.2	41.9	41.6	42.1	41.9	41.7	43.7
New York City.....	60.0	70.0	75.6	75.3	73.4	70.9	68.1	78.2	78.4	78.8	77.3	78.8	82.2	82.9	-----
6 other centers†.....	34.8	36.8	38.3	38.5	38.7	40.6	38.4	40.9	41.7	40.8	41.3	42.1	41.1	41.8	44.6
337 other reporting centers.....	25.7	26.1	27.0	26.8	27.7	27.1	27.6	28.2	28.0	27.8	28.6	28.3	27.3	29.5	-----
PROFITS AND DIVIDENDS (QTRLY.)															
Manufacturing corps. (Fed., Trade and SEC):															
Net profit after taxes, all industries.....	3,800	3,828				4,609			4,004			4,649			4,223
Food and kindred products.....	306	331				346			270			344			397
Textile mill products.....	82	70				100			74			89			86
Lumber and wood products (except furniture).....	26	28				27			10			55			50
Paper and allied products.....	147	146				174			143			169			155
Chemicals and allied products.....	503	511				538			519			601			551
Petroleum refining.....	719	772				870			797			699			775
Stone, clay, and glass products.....	143	136				151			58			191			199
Primary nonferrous metal.....	123	122				141			143			156			104
Primary iron and steel.....	236	201				263			252			192			111
Fabricated metal products (except ordnance, machinery, and transport. equip.).....	101	111				116			118			187			168
Machinery (except electrical).....	246	265				293			284			387			333
Elec. machinery, equip., and supplies.....	256	256				350			274			315			291
Transportation equipment (except motor vehicles, etc.).....	56	74				81			98			120			106
Motor vehicles and parts.....	419	372				599			570			645			331
All other manufacturing industries.....	435	430				560			396			499			564
Dividends paid (cash), all industries.....	2,070	2,138				2,528			2,202			2,123			2,112
Electric utilities, profits after taxes (Federal Reserve).....	448	474				477			585			472			488
Transportation and communications (see pp. S-23 and S-24).															
SECURITIES ISSUED															
Securities and Exchange Commission:															
Estimated gross proceeds, total.....	2,295	2,958	4,410	2,404	2,094	3,506	2,537	1,877	4,075	2,149	2,422	1,663	4,056	1,568	2,198
By type of security:															
Bonds and notes, total.....	2,122	2,648	4,100	2,179	1,784	3,363	2,382	1,669	3,738	2,015	2,253	1,591	3,974	1,408	2,073
Corporate.....	673	785	845	762	784	504	728	638	881	667	1,063	565	840	472	912
Common stock.....	139	273	298	184	284	141	146	204	216	120	124	32	58	110	77
Preferred stock.....	34	37	12	41	26	2	9	5	120	14	46	32	24	51	49
By type of issuer:															
Corporate, total○.....	846	1,096	1,155	987	1,094	647	884	847	1,217	801	1,232	630	922	632	1,037
Manufacturing.....	179	343	308	233	330	225	139	329	463	279	361	250	226	190	193
Extractive (mining).....	20	22	37	4	42	15	13	16	15	37	23	5	(7)	21	21
Public utility.....	238	253	318	367	211	116	153	197	383	217	473	124	255	165	253
Railroad.....	18	15	19	24	5	12	17	20	7	12	18	9	56	20	6
Communication.....	87	152	26	81	42	75	306	21	90	65	80	93	123	69	259
Financial and real estate.....	210	190	291	183	315	104	126	143	142	96	173	110	190	93	255
Noncorporate, total○.....	1,449	1,862	3,255	1,417	1,000	2,850	1,654	1,030	2,858	1,3					

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FINANCE—Continued

SECURITIES ISSUED—Continued															
Securities and Exchange Commission—Continued															
New corporate security issues:															
Estimated net proceeds, total.....mil. \$..	827	1,073	1,129	961	1,071	632	866	823	1,185	785	1,214	621	907	618	1,021
Proposed uses of proceeds:															
New money, total.....do.	730	902	952	908	930	507	792	709	1,033	621	953	504	620	441	795
Plant and equipment.....do.	472	628	641	671	506	326	642	458	753	435	713	329	382	315	474
Working capital.....do.	258	274	311	237	424	181	150	251	279	186	240	175	237	126	320
Retirement of securities.....do.	23	75	40	13	71	39	7	16	72	25	82	39	159	39	134
Other purposes.....do.	75	96	138	40	70	85	67	97	80	139	180	78	129	138	93
State and municipal issues (Bond Buyer):															
Long-term.....do.	602	697	643	789	669	866	1,123	621	877	897	760	641	559	426	746
Short-term.....do.	334	376	244	532	336	186	640	351	442	499	375	301	573	172	285
SECURITY MARKETS															
Brokers' Balances (N.Y.S.E. Members Carrying Margin Accounts)															
Cash on hand and in banks.....mil. \$..	1,300	1,430	429	422	430	436	421	426	419	426	437	415	388	380	397
Customers' debit balances (net).....do.	13,317	14,294	4,072	4,180	4,294	4,145	4,100	4,117	4,115	4,034	3,637	3,592	3,796	3,914	3,889
Customers' free credit balances (net).....do.	11,135	11,219	1,214	1,213	1,219	1,225	1,190	1,154	1,100	1,205	1,374	1,252	1,130	1,091	1,126
Money borrowed.....do.	12,275	13,003	2,710	2,803	3,003	2,911	2,882	3,072	2,889	2,239	2,124	2,506	2,738	2,625	
Bonds															
Prices:															
Average price of all listed bonds (N.Y.S.E.), dollars:	91.42	92.98	93.19	92.67	92.26	92.24	92.90	93.89	94.40	93.80	93.02	92.97	93.76	94.16	94.57
Domestic.....do.	91.56	93.12	93.32	92.76	92.38	92.35	92.99	93.99	94.50	93.91	93.13	93.08	93.87	94.27	94.68
Foreign.....do.	81.81	83.22	83.31	85.36	83.31	84.26	85.12	85.80	86.04	84.68	84.82	84.61	85.88	85.94	86.27
Standard & Poor's Corporation:															
Industrial, utility, and railroad (A1+ issues):															
Composite (21 bonds) ¹.....do. per \$100 bond	94.6	95.2	94.6	94.9	94.5	94.5	94.5	91.8	95.4	95.9	95.7	95.4	95.4	95.8	96.6
Domestic municipal (15 bonds).....do.	103.9	107.8	107.7	108.1	107.3	109.9	110.5	111.9	113.7	113.5	111.2	110.2	110.1	112.1	114.4
U.S. Treasury bonds, taxable ¹.....do.	86.22	87.55	86.61	86.52	85.61	85.34	85.17	86.21	87.69	87.87	87.61	86.07	86.64	87.02	87.73
Sales:															
Total, excl. U.S. Government bonds (SEC):															
All registered exchanges:															
Market value.....mil. \$..	133.92	168.56	153.52	162.05	160.43	150.81	136.69	143.42	134.82	188.43	246.49	151.86	117.84	91.01	112.30
Face value.....do.	134.52	162.82	151.77	164.03	167.36	157.72	132.43	144.94	135.58	184.91	249.77	156.85	125.30	94.62	136.16
New York Stock Exchange:															
Market value.....do.	131.65	163.70	150.43	158.28	154.50	146.10	131.74	138.15	129.99	183.01	238.82	148.25	112.35	86.01	105.49
Face value.....do.	132.28	159.05	148.44	160.65	161.12	152.91	127.77	139.49	130.81	179.28	241.24	152.98	119.58	90.10	128.67
New York Stock Exchange, exclusive of stopped sales, face value, total.....mil. \$..	112.20	136.34	125.57	140.84	135.73	133.06	101.35	113.54	117.18	183.17	184.88	116.51	95.86	81.52	100.62
Domestic.....do.	105.88	130.51	120.68	135.71	129.09	126.35	95.43	104.74	111.74	174.76	176.26	105.82	88.71	75.06	89.22
Foreign.....do.	6.33	5.83	4.88	5.13	6.64	6.71	5.92	8.80	5.44	8.42	8.62	7.97	7.16	6.46	11.39
Value, issues listed on N.Y.S.E., end of month:															
Market value, total, all issues.....bil. \$..	108.48	108.34	109.03	104.75	104.63	105.52	106.25	107.40	109.44	106.74	105.51	105.47	108.52	111.37	111.69
Domestic.....do.	105.67	105.50	106.22	101.86	101.78	102.66	103.38	104.42	106.40	103.70	102.42	102.37	105.36	108.22	108.52
Foreign.....do.	1.61	1.58	1.56	1.63	1.61	1.62	1.61	1.63	1.68	1.67	1.74	1.76	1.80	1.79	1.80
Face value, total, all issues.....do.	118.69	116.51	117.00	113.03	113.42	114.39	114.37	114.39	115.93	113.79	113.42	113.45	115.74	118.28	118.10
Domestic.....do.	115.44	113.30	113.82	109.81	110.18	111.16	111.17	111.10	112.59	110.42	109.97	109.98	112.25	114.80	114.62
Foreign.....do.	1.97	1.90	1.88	1.91	1.93	1.92	1.90	1.95	1.98	2.06	2.08	2.10	2.09	2.09	2.09
Yields:															
Domestic corporate (Moody's).....percent.	4.73	4.66	4.73	4.70	4.71	4.70	4.70	4.67	4.63	4.58	4.59	4.63	4.64	4.61	4.57
By ratings:															
Aaa.....do.	4.41	4.35	4.42	4.39	4.42	4.42	4.42	4.39	4.33	4.28	4.28	4.34	4.35	4.32	4.28
Aa.....do.	4.56	4.48	4.56	4.54	4.56	4.55	4.56	4.53	4.49	4.43	4.44	4.49	4.49	4.46	4.40
A.....do.	4.77	4.70	4.79	4.75	4.74	4.74	4.74	4.71	4.66	4.62	4.62	4.65	4.66	4.62	4.59
Baa.....do.	5.19	5.08	5.13	5.11	5.10	5.08	5.07	5.04	5.02	5.00	5.02	5.05	5.06	5.03	4.96
By groups:															
Industrial.....do.	4.59	4.54	4.60	4.58	4.59	4.57	4.57	4.52	4.46	4.42	4.45	4.52	4.51	4.45	4.40
Public utility.....do.	4.69	4.57	4.66	4.63	4.62	4.61	4.62	4.60	4.56	4.50	4.47	4.48	4.50	4.49	4.42
Railroad.....do.	4.92	4.82	4.92	4.89	4.91	4.92	4.90	4.88	4.86	4.83	4.86	4.90	4.88	4.85	4.83
Domestic municipal:															
Bond Buyer (20 bonds).....do.	3.51	3.46	3.36	3.48	3.42	3.22	3.20	3.12	3.00	3.24	3.24	3.33	3.14	3.06	3.10
Standard & Poor's Corp. (15 bonds).....do.	3.73	3.46	3.46	3.49	3.32	3.28	3.19	3.08	3.09	3.24	3.24	3.30	3.31	3.18	3.03
U.S. Treasury bonds, taxable ¹.....do.	4.01	3.90	3.98	3.98	4.06	4.08	4.09	4.01	3.89	3.88	3.90	4.02	3.97	3.94	3.87
Stocks															
Cash dividend payments publicly reported:															
Total dividend payments.....mil. \$..	13,575	14,154	987.4	401.4	2,750.5	1,065.4	544.4	2,074.4	987.8	384.0	2,086.2	904.8	395.4	2,137.9	1,025.3
Finance.....do.	2,048	2,160	182.4	114.1	400.5	284.3	235.3	183.8	188.9	91.9	167.6	197.4	93.2	229.4	194.5
Manufacturing.....do.	2,047	2,346	350.0	135.0	1,712.2	295.2	134.5	1,331.4	340.9	131.4	1,354.5	338.6	135.5	1,352.3	361.8
Mining.....do.	2,549	2,544	16.9	3.5	157.3	11.1	3.0	109.0	11.1	5.2	108.5	10.5	3.0	105.5	11.4
Public utilities:															
Communications.....do.	2,1,181	2,1,283	235.4	2.4	109.9	235.4	2.2	113.2	235.3	3.3	113.0	235.7	2.9	112.8	236.4
Electric and gas.....do.	2,1,588	2,1,692	118.4	114.6	197.6	119.7	115.5	197.3	123.3	116.8	199.1	123.8	116.8	201.3	124.9
Railroads.....do.	2,370	2,356	19.1	1.5	75.9	30.9	4.2	56.7	20.5	5.5	56.6	16.9	8.7	50.7	5.7
Trade.....do.	2,581	2,578	56.8	22.8	62.1	77.3	42.9	53.3	57.9	23.0	59.3	59.8	23.5	58.4	62.4
Miscellaneous.....do.	2,212	2,195	8.4	7.5	35.0	11.5	6.8	29.7	9.9	6.9	27.6	12.1	27.5	14.3	9.0
Dividend rates and prices, common stocks (Moody's):															
Dividends per share, annual rate (200 stocks) dollars:	5.59	5.70	5.69	5.88	5.89	5.92	5.95	5.96	5.97	5.97	5.97	5.97	5.97	5.91	6.13
Industrial (125 stocks).....do.	6.03	6.07	6.04	6.33	6.33	6.37	6.41	6.41	6.42	6.41					

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FINANCE—Continued

SECURITY MARKETS—Continued															
Stocks—Continued															
Dividend yields and earnings, common stocks (Moody's):															
Yield (200 stocks) percent	3.60	3.07	2.95	2.93	2.91	3.03	2.99	3.00	3.20	3.48	3.79	3.55	3.50	3.69	3.60
Industrial (125 stocks) do	3.48	3.04	2.91	2.96	2.92	3.04	3.02	3.00	3.23	3.49	3.82	3.58	3.53	3.71	3.61
Public utility (24 stocks) do	3.84	3.10	2.85	2.74	2.88	3.01	2.93	2.94	3.02	3.42	3.65	3.40	3.32	3.45	3.49
Railroad (25 stocks) do	5.65	4.94	4.76	4.80	4.86	4.77	4.79	4.88	5.17	5.40	5.86	5.75	5.65	5.96	5.78
Bank (15 stocks) do	3.91	3.18	2.78	2.83	2.75	2.94	2.81	2.97	3.26	3.56	3.74	3.45	3.43	3.70	3.62
Insurance (10 stocks) do	2.92	2.31	2.10	1.98	2.10	2.20	2.13	2.10	2.28	2.59	2.86	2.68	2.63	2.85	2.78
Earnings per share (indust., qtrly. at ann. rate; pub. util. and RR, for 12 mo. ending each qtr.):															
Industrial (125 stocks) dollars	19.62	19.61			11.64			10.80			11.10			9.50	
Public utility (24 stocks) do	24.12	24.33			4.33			4.45			4.50			4.57	
Railroad (25 stocks) do	24.80	23.94			3.94			4.69			4.99			5.05	
Dividend yields, preferred stocks, 14 high-grade (Standard & Poor's Corp.) percent	4.75	4.66	4.62	4.59	4.64	4.59	4.52	4.48	4.45	4.45	4.52	4.59	4.55	4.50	4.49
Prices:															
Dow-Jones averages (65 stocks)	204.57	232.44	241.67	248.56	246.76	239.95	243.07	243.36	237.42	221.91	198.94	203.10	208.94	207.82	202.73
Industrial (30 stocks)	618.04	691.55	703.01	724.74	728.44	705.16	711.95	714.21	690.28	643.71	572.64	581.78	602.51	597.02	580.65
Public utility (15 stocks)	91.39	117.16	127.69	133.74	131.90	124.46	127.45	129.84	129.25	120.03	119.77	118.93	120.53	117.77	122.34
Railroad (20 stocks)	138.93	143.52	149.67	149.06	143.86	147.38	148.61	145.24	142.29	134.96	121.64	122.75	121.89	119.76	130.29
Standard & Poor's Corporation: a															
Industrial, public utility, and railroad:															
Combined index (500 stocks) 1941-43=100	55.85	66.27	68.00	71.08	71.74	69.07	70.22	70.29	68.05	62.99	55.63	56.97	58.52	58.00	56.17
Industrial, total (425 stocks) do	59.43	69.99	71.42	74.72	75.81	72.99	74.22	74.22	71.64	66.32	58.32	59.61	61.29	60.67	58.66
Capital goods (123 stocks) do	59.75	67.33	69.32	70.91	70.58	68.06	68.37	68.06	64.49	58.17	50.18	51.08	52.91	52.03	50.83
Consumers' goods (193 stocks) do	47.21	57.01	61.26	64.77	65.00	61.78	62.35	62.26	60.66	55.86	48.98	49.82	51.17	50.60	49.06
Public utility (50 stocks) do	46.86	60.20	64.15	67.19	65.77	62.69	63.70	64.51	63.86	58.84	53.32	55.51	56.96	55.63	57.69
Railroad (25 stocks) do	30.31	32.83	34.53	34.30	33.21	33.77	34.23	33.45	32.31	30.71	28.05	28.29	28.09	27.68	30.47
Banks:															
New York City (10 stocks) do	26.23	33.75	36.73	39.93	40.10	38.02	39.00	38.10	36.11	32.33	29.69	31.02	32.35	31.33	30.26
Outside New York City (16 stocks) do	53.10	70.78	79.26	83.87	83.50	76.79	75.79	73.41	70.94	65.11	58.88	61.93	59.00	61.23	64.00
Fire insurance (16 stocks) do	33.93	45.42	49.40	51.60	50.97	47.60	49.24	49.71	48.42	43.79	38.36	38.52	40.72	39.79	37.47
Sales (Securities and Exchange Commission):															
Total on all registered exchanges:															
Market value mil. \$ millions	3,768	5,317	4,624	5,282	5,338	5,203	4,219	4,447	3,954	5,367	6,728	4,291	4,117	3,393	3,990
Shares sold millions	116	168	136	156	165	157	126	135	114	148	204	131	132	104	126
On New York Stock Exchange:															
Market value mil. \$ millions	3,163	4,392	3,898	4,420	4,467	4,366	3,545	3,703	3,335	4,649	6,034	3,789	3,575	2,930	3,518
Shares sold millions	80	108	90	103	106	103	85	88	79	105	156	99	96	74	93
Exclusive of odd lot and stopped sales (N.Y. Times) millions	64	85	73	88	82	81	66	68	65	111	100	74	77	63	79
Shares listed, N.Y. Stock Exchange, end of mo.:															
Market value, all listed shares bil. \$ millions	291.49	358.93	371.99	387.35	387.84	375.20	383.42	381.36	357.77	326.78	298.97	318.84	324.51	308.44	309.23
Number of shares listed millions	6,231	6,752	6,974	7,009	7,088	7,202	7,269	7,302	7,343	7,434	7,485	7,533	7,561	7,611	-----

FOREIGN TRADE OF THE UNITED STATES

FOREIGN TRADE															
Indexes															
Exports of U.S. merchandise:†															
Quantity 1957-59=100	108	107	116	111	111	100	108	112	116	121	122	106	104	109	-----
Value do	109	111	120	116	116	104	113	117	120	125	126	109	107	112	-----
Unit value do	101	103	104	105	105	104	105	105	103	104	103	103	103	103	103
Imports for consumption:‡															
Quantity do	109	107	120	118	112	121	108	123	119	126	119	120	124	122	-----
Value do	108	105	116	115	110	116	104	118	114	122	114	114	118	116	-----
Unit value do	99	98	97	98	96	96	96	96	96	96	96	95	95	95	95
Agricultural products, quantity:															
Exports, U.S. merchandise, total:‡															
Unadjusted 1952-54=100	194	193	218	223	213										
Seasonally adjusted do			199	188	173										
Cotton fiber (incl. linters), seas. adj. do	202	172	105	124	121										
Imports for consumption, total:‡															
Unadjusted do	103	106	109	101	114										
Seasonally adjusted do				125	117	103									
Supplementary imports, seas. adj. do	106	108	124	145	126										
Complementary imports, seas. adj. do	102	109	126	99	93										
Shipping Weight															
Water-borne trade:															
Exports, incl. reexports, total:§	9,382	9,526	10,904	10,419	9,389	7,873	8,833	8,847	9,509	11,536	11,046				
General imports do	14,794	13,984	15,160	14,387	14,694	14,432	13,078	14,884	14,346	17,010	17,778				
Value:¶															
Exports (mdse.), incl. reexports, total:¶ mil. \$	1,713.2	1,739.5	1,889.8	1,817.7	1,826.9	1,642.2	1,774.6	1,844.9	1,881.2	1,972.5	1,970.4	1,709.1	1,682.5	1,761.2	1,613.7
Excl. Dept. of Defense shipments do	1,634.1	1,672.0	1,816.8	1,759.4	1,777.3	1,591.8	1,712.4	1,733.2	1,798.8	1,892.4	1,894.1	1,621.5	1,634.6	1,711.0	1,583.1
Seasonally adjusted* do				1,772.9	1,716.3	1,719.2	1,660.0	1,852.1	1,632.1	1,794.6	1,774.7	1,858.9	1,718.1	1,651.6	1,935.9
By geographic regions:△															
Africa do	63.8	68.9	78.0	82.5	77.0	78.9	80.8	86.7	94.8	79.7	88.7	78.6	73.6	80.3	-----
Asia do	303.9	342.3	324.4	332.6	389.6	348.9	331.7	341.1	337.4	352.8	359.8	326.7	319.7	334.6	-----
Australia and Oceania do	39.6	33.4	34.1	32.6	30.2	31.0	33.1	32.9	40.2	41.6	41.9	41.7	39.6	52.3	-----
Europe do	543.8	536.7	603.2	573.8	561.0	502.8	574.1	584.5	557.6	581.0	573.7	473.8	495.0	545.7	-----
Northern North America do	309.2	303.6	350.0	317.9</td											

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	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FOREIGN TRADE OF THE UNITED STATES—Continued

FOREIGN TRADE—Continued

Value†—Continued

Exports (mdse.), incl. reexports—Continued

By leading countries:

Africa:

United Arab Republic (Egypt Reg.) mil. \$—

Republic of South Africa—do—

12.6

23.1

13.5

19.0

16.1

18.2

16.2

17.5

25.0

15.2

24.1

19.2

22.2

19.4

28.8

21.5

23.9

15.1

22.4

22.2

22.3

16.7

15.0

13.9

19.9

Asia and Oceania:

Australia, including New Guinea—do—

32.3

36.6

28.6

27.3

25.3

28.2

27.4

27.5

34.8

35.2

35.4

33.4

45.5

State of Singapore—do—

3.4

3.9

3.5

4.7

4.2

3.8

2.9

3.7

4.4

5.4

3.3

4.1

5.3

India—do—

53.4

40.2

38.2

29.9

46.7

44.9

29.8

43.1

47.6

60.8

68.2

75.0

57.0

52.7

Pakistan—do—

14.2

16.3

14.3

18.9

32.6

20.7

12.2

9.5

17.8

23.5

31.9

35.7

28.9

30.6

Japan—do—

111.8

144.9

133.3

135.2

155.3

134.3

134.2

132.0

115.5

116.8

117.4

97.0

102.2

110.0

Republic of Indonesia—do—

7.2

11.2

13.5

6.9

11.2

11.1

9.6

11.1

15.3

8.7

11.2

7.0

9.3

12.2

Republique of the Philippines—do—

24.8

27.7

29.3

36.3

23.2

20.3

21.0

23.2

22.5

22.8

21.7

21.5

23.8

Europe:

France—do—

48.5

47.1

43.8

45.8

47.2

47.4

56.0

50.6

55.6

59.9

50.3

35.7

40.3

46.8

East Germany—do—

.3

.2

.5

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West Germany—do—

89.2

89.6

108.1

95.0

94.1

74.5

93.5

102.3

91.9

101.1

95.3

85.5

85.3

Italy—do—

54.2

66.2

62.8

66.0

63.7

59.9

71.2

76.7

57.3

60.7

72.3

48.7

58.9

58.5

58.5

Union of Soviet Socialist Republics—do—

3.2

3.6

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Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average		Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

TRANSPORTATION AND COMMUNICATIONS—Continued

TRANSPORTATION—Continued																
Class I Railroads—Continued																
Freight carloadings (AAR) ^a —Continued																
Livestock	22	19	36	24	17	13	11	17	16	13	9	12	27	36	24	
Ore	184	145	202	144	85	62	62	89	100	194	275	212	221	152	95	
Merchandise, l.c.l.	151	121	111	103	117	88	96	125	97	94	116	85	90	110	82	
Miscellaneous	1,309	1,252	1,341	1,215	1,397	1,079	1,142	1,494	1,251	1,244	1,480	1,102	1,169	1,486	1,296	
Freight carloadings, seas. adj. indexes (Fed. R.) [†]	1957-59=100	195	191	94	95	96	94	97	96	94	90	90	90	90	94	
Total	do	90	87	90	92	90	88	90	92	93	87	87	92	89	88	
Coal	do	91	78	88	86	92	99	98	96	93	71	69	77	74	68	
Coke	do	99	95	99	100	92	93	104	102	98	101	95	94	95	98	
Forest products	do	101	104	104	97	116	111	110	105	107	103	94	81	98	101	
Grain and grain products	do	83	71	74	64	63	64	73	79	70	52	56	62	67	68	
Ore	107	83	92	118	103	100	112	114	83	87	84	79	75	69	79	
Merchandise, l.c.l.	75	61	56	57	54	53	52	52	51	51	49	47	45	45	45	
Miscellaneous	do	96	92	96	96	97	95	98	95	92	93	91	89	92	96	
Financial operations:																
Operating revenues, total [‡]	mil. \$	793.1	765.8	813.3	799.6	770.8	72.295.7			22,407.9		22,331.7				
Freight	do	669.0	644.9	721.0	681.1	626.4	21,953.6			22,046.3		21,959.7				
Passenger	do	53.4	52.1	47.4	47.2	60.3	2144.8			2157.0		2169.3				
Operating expenses	do	630.5	606.2	623.9	607.1	614.2	21,830.4			21,883.1						
Tax accruals and rents	do	113.8	114.8	129.8	121.0	99.5	2352.8			2371.9						
Net railway operating income	do	48.8	44.8	89.7	71.5	57.2	2112.6			2152.9		2164.8				
Net income (after taxes)	do	37.1	31.9	73.1	57.7	69.6	266.0			2105.1						
Operating results:																
Freight carried 1 mile (qtrly.)	bil. ton-miles	3 147.0	3 144.5		152.8		148.2			154.6						
Revenue per ton-mile (qtrly, avg.)	cents	3 1,403	3 1,374		1,360		1,354			1,352						
Passengers carried 1 mile, revenue (qtrly.)	mil.	3 5,315	3 5,073		4,943		4,460			5,037						
Waterway Traffic																
Clearances, vessels in foreign trade:																
Total U.S. ports	thous. net tons	13,893	14,073	15,056	14,913	13,753	13,971	12,670	13,916	14,045	13,396	15,957				
Foreign vessels	do	11,286	11,411	12,040	12,005	11,045	11,400	10,161	11,350	11,329	13,143	12,817				
United States vessels	do	2,607	2,662	3,016	2,908	2,708	2,571	2,518	2,565	2,716	3,253	3,140				
Panama Canal:																
Total	thous. lg. tons	5,206	5,445	5,283	5,233	5,900	5,465	5,290	6,200	6,103	6,057	5,684	5,495	5,167	4,932	4,889
In United States vessels	do	1,080	823	795	839	927	865	855	976	832	986	828	741	830	720	896
Travel																
Hotels:																
Average sale per occupied room	dollars	9.15	9.23	10.04	9.72	8.81	9.00	9.17	8.87	9.67	9.00	9.64	8.75	9.60	9.66	10.14
Rooms occupied	% of total	65	62	71	63	49	61	63	63	64	64	63	54	60	64	69
Restaurant sales index	same mo. 1951=100	115	112	111	109	111	109	114	123	108	125	116	107	106	111	111
Foreign travel:																
U.S. citizens: Arrivals	thous.	169	174	164	133	128	139	145	185	170	178	204	265	333		
Departures	do	167	168	137	110	136	138	158	175	183	183	304	282			
Aliens: Arrivals	do	108	111	127	101	99	97	86	112	121	129	130	149	159		
Departures	do	80	93	100	86	99	71	68	86	95	100	122	126			
Passports issued and renewed	do	71	71	40	38	34	57	61	93	107	125	114	85	72	52	44
National parks, visits	do	2,217	2,323	1,802	874	562	4,557	4,692	4,764	4,1,357	4,1,981	4,4,861	4,7,554	4,7,669	4,3,288	4,1,920
Pullman Co.:																
Passenger-miles (revenue)	mil.	280	254	258	220	269			2,770			2,707			2,793	
Passenger revenues	thous. \$	4,488	4,192	4,259	3,615	4,432			12,873			11,694			13,055	
COMMUNICATIONS																
Telephone carriers:																
Operating revenues [‡]	mil. \$	696.5	740.7	767.0	762.9	771.6	776.9	749.5	790.6	783.3	796.8	701.1	786.3	810.6	782.6	
Station revenues	do	392.6	414.4	424.3	424.1	428.8	430.8	426.7	432.9	435.4	438.8	439.7	436.2	440.7	441.1	
Tolls, message	do	236.5	252.0	261.8	250.3	264.4	267.8	244.0	278.3	267.4	278.0	269.1	268.5	285.8	256.8	
Operating expenses (before taxes)	do	418.3	441.4	457.3	452.3	459.1	461.4	439.2	470.6	458.5	475.1	458.8	461.8	473.5	458.7	
Net operating income	do	116.6	126.6	131.4	131.5	134.5	131.1	127.9	132.1	135.4	134.5	138.3	135.1	141.1	134.7	
Phones in service, end of year or mo.	mil.	65.0	67.6	67.1	67.3	67.6	67.9	65.1	68.4	68.6	68.9	69.0	69.4	70.0		
Telegraph, cable, and radiotelegraph carriers:																
Operating revenues	thous. \$	21,864	22,144	22,587	21,483	22,411	22,093	21,220	22,649	21,989	23,011	22,366	21,259	22,748	20,893	
Operating expenses, incl. depreciation	do	19,495	20,004	21,020	19,874	20,074	20,106	18,795	20,262	19,614	20,762	20,389	20,854	20,996	19,703	
Net operating revenues	do	1,300	1,029	1,689	797	1,770	598	455	971	1,013	861	639	4,828	600	214	
Ocean-able:																
Operating revenues	do	3,014	3,023	3,125	3,083	3,186	3,276	2,893	3,220	2,883	3,145	2,902	2,956	3,031	2,786	
Operating expenses, incl. depreciation	do	2,470	2,452	2,721	2,406	2,113	2,582	2,517	2,594	2,463	2,581	2,444	2,623	2,534	2,470	
Net operating revenues	do	225	240	49	351	723	344	69	312	96	257	161	4,5	191	29	
Radiotelegraph:																
Operating revenues	do	4,224	4,471	4,681	4,531	4,731	4,632	4,342	4,821	4,400	4,808	4,719	4,607	4,684	4,524	
Operating expenses, incl. depreciation	do	3,324	3,443	3,209	3,467	3,711	3,534	3,361	3,614	3,536	3,699	3,784	3,697	3,743	3,626	
Net operating revenues	do	747	866	1,258	892	845	928	810	1,005	739	919	801	726	761	706	

CHEMICALS AND ALLIED PRODUCTS

CHEMICALS															
Inorganic chemicals, production [‡]															
Acetylene	mil. cu. ft.	1,012	968	1,101	1,115	1,135	989	1,061	1,150	1,102	1,133	1,066	1,105	1,089	1,128
Ammonia, synthetic anhydrous (commercial)	thous. sh. tons	401.5	432.9	425.5	435.4	449.1	416.8	429.4	494.8	508.3	510.7	496.0	471.1	464.2	468.3
Carbon dioxide, liquid, gas, and solid	do	74.8	76.0	78.8	69.3	65.8	70.2	63.3	73.5	75.4	96.9	100.6	105.7	107.8	92.2
Chlorine, gas	do	386.4	383.6	409.5	411.4	420.7	405.8	381.9							

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	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	
CHEMICALS AND ALLIED PRODUCTS—Continued																
CHEMICALS—Continued																
Inorganic chemicals, production ¹ —Continued																
Sodium carbonate (soda ash), synthetic (58% Na ₂ O)	379.8	376.4	408.1	410.2	388.9	382.4	368.6	400.7	394.1	404.1	400.4	368.3	390.4	378.4	378.4	378.4
thous. sh. tons.	10.2	10.1	11.6	10.5	10.6	10.8	10.2	11.0	11.5	11.1	10.8	10.8	9.6	9.5	9.5	9.5
Sodium bichromate and chromate	414.3	408.2	443.8	433.7	442.4	423.1	403.2	466.3	454.9	464.3	459.9	467.1	469.7	451.2	451.2	451.2
Sodium hydroxide (100% NaOH)	41.4	43.9	54.6	58.9	43.5	40.6	46.5	47.8	51.6	55.1	42.7	36.8	44.8	42.6	42.6	42.6
thous. sh. tons.	89.4	95.3	97.4	105.2	108.0	102.3	97.7	113.7	106.2	106.5	94.2	95.9	100.6	1,438.4	1,438.4	1,467.2
Sodium sulfates (anhydrous, refined; Glauber's salt; crude salt cake)	1,490.3	1,487.3	1,543.5	1,556.9	1,597.3	1,640.4	1,535.6	1,725.6	1,675.9	1,692.3	1,502.3	1,499.9	1,499.9	1,467.2	1,467.2	1,467.2
Sulfuric acid (100% H ₂ SO ₄)	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do
Organic chemicals: ²																
Acetic acid (synthetic and natural), production	63.7	65.3	76.8	74.0	76.8	83.7	72.5	75.0	75.2	85.6	79.4	77.2	86.1	81.1	81.1	81.1
Acetic anhydride, production	91.3	105.0	104.7	106.1	117.3	96.5	93.5	106.4	102.2	105.0	107.4	101.5	103.9	108.8	108.8	105.1
Acetylsalicylic acid (aspirin), production	2.0	1.9	2.4	2.1	2.3	2.0	2.3	2.5	2.1	2.4	2.0	1.8	2.3	2.1	2.5	2.5
Alcohol, ethyl:																
Production	154.2	152.1	66.3	56.4	55.3	53.7	47.8	53.3	52.1	50.3	50.4	49.3	45.5	49.5	49.5	49.5
Stocks, end of month	130.3	138.6	136.9	138.8	141.1	145.9	148.7	147.7	153.1	151.4	154.1	158.1	157.6	147.1	147.1	147.1
Used for denaturation	45.2	43.2	44.7	42.5	43.7	43.9	42.7	45.6	40.8	44.6	42.7	39.1	41.5	40.0	40.0	40.0
Taxable withdrawals	15.3	5.1	7.3	6.0	4.2	4.3	4.5	5.4	4.8	5.5	5.4	4.4	5.1	5.7	5.7	5.7
Alcohol, denatured:																
Production	24.2	23.4	24.0	23.5	23.5	23.7	23.0	24.5	21.7	24.0	22.9	21.1	22.4	21.5	21.5	21.5
Consumption (withdrawals)	24.3	23.4	24.9	23.0	24.2	23.6	23.4	23.9	21.4	24.8	23.9	21.3	24.0	21.4	21.4	21.4
Stocks, end of month	4.4	6.2	5.4	5.9	5.2	5.4	5.0	5.6	5.7	5.0	4.1	3.8	2.2	2.3	2.3	2.3
Creosote oil, production	7.7	7.3	6.8	7.4	6.4	6.1	8.1	5.1	8.6	8.0	7.7	7.2	8.1	7.8	7.9	7.9
DDT, production	13.7	14.3	13.6	13.0	12.9	10.3	13.2	13.9	12.1	14.5	13.4	16.1	15.7	14.0	15.5	15.5
Ethyl acetate (85%), production	8.9	8.5	12.0	12.8	7.3	9.6	3.9	9.8	7.3	7.9	12.4	5.2	9.0	6.6	7.6	7.6
Ethylene glycol, production	108.1	98.6	97.5	95.2	97.3	91.3	80.8	87.9	88.8	98.4	103.6	119.1	122.0	106.4	112.9	112.9
Formaldehyde (37% HCHO), production	156.0	146.0	165.1	162.4	156.6	155.8	157.2	163.5	163.5	172.2	164.1	150.2	169.0	166.0	188.3	188.3
Glycerin, refined, all grades:																
Production	24.2	22.4	23.0	24.6	24.0	20.9	21.0	21.2	21.2	18.8	21.1	17.8	21.1	18.3	19.9	19.9
Stocks, end of month	27.4	34.3	30.7	34.0	38.4	35.2	36.4	35.2	36.1	33.7	35.4	32.3	30.8	27.8	25.8	25.8
Methanol, production:																
Natural . . . . .	.2	.1	.1	.1	.1	.1	.1	.1	.1	.1	.1	.1	.1	.6	.6	.6
Synthetic	24.7	25.6	28.1	28.5	27.7	26.4	25.5	29.0	27.9	28.0	26.5	29.8	28.3	28.2	29.2	29.2
Phthalic anhydride, production	33.4	31.7	30.0	28.0	30.9	28.7	25.6	30.2	33.7	31.5	33.3	33.6	33.2	34.8	36.1	36.1
FERTILIZERS																
Exports, total ♀	562	539	548	540	605	680	541	486	684	635	543	563	699	653	688	688
Nitrogenous materials	43	31	34	62	47	71	114	52	128	98	24	10	60	51	74	74
Phosphate materials	436	429	452	411	440	511	347	352	464	466	444	428	547	504	547	547
Potash materials	68	65	52	57	100	89	76	74	76	58	47	99	82	66	68	68
Imports, total ♀	207	227	260	216	156	261	259	306	397	287	194	229	199	232	215	215
Nitrogenous materials, total ♀	105	123	138	106	87	128	131	157	230	186	128	233	84	84	110	110
Nitrate of soda	30	41	35	32	26	50	37	28	69	55	50	33	20	22	27	27
Phosphate materials	12	13	15	9	12	15	12	18	24	14	13	24	19	23	20	20
Potash materials	36	36	54	57	14	70	73	57	59	10	10	22	49	71	43	43
Potash deliveries (K ₂ O)	181	173	211	104	159	302	117	232	365	258	60	123	226	142	225	225
Superphosphate and other phosphatic fertilizers (100% P ₂ O ₅)	223	228	240	236	230	238	220	249	248	255	204	170	202	207	237	237
Production	346	415	447	480	519	527	509	446	302	253	316	382	416	418	418	418
Stocks, end of month	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do	do
MISCELLANEOUS PRODUCTS																
Explosives (industrial), shipments:																
Black blasting powder	128	127	198	177	144	114	72	53	83	35	62	—	379	379	379	379
High explosives	82,026	82,424	94,844	85,206	79,679	75,118	76,616	81,058	91,583	101,856	100,792	—	300,657	300,657	300,657	300,657
Paints, varnish, and lacquer, factory shipments:																
Total shipments	147.0	145.8	149.0	133.6	109.7	129.2	123.9	151.2	166.6	186.1	177.8	163.5	177.6	152.7	156.5	156.5
Trade products	85.3	86.5	85.7	73.8	58.4	69.9	85.0	105.5	113.2	107.3	103.3	111.3	92.5	88.6	88.6	88.6
Industrial finishes	61.7	459.3	63.3	59.8	51.3	59.3	54.0	66.2	65.9	73.8	70.5	60.2	66.3	60.2	67.9	67.9
Sulfur, native (Frasch) and recovered: [†]																
Production	476	519	528	519	550	516	476	491	446	474	467	473	514	499	499	499
Stocks (producers'), end of month	3,826	4,098	4,255	4,307	4,814	4,863	4,890	4,830	4,779	4,761	4,751	4,777	4,818	4,862	4,862	4,862
SYNTHETIC PLASTICS AND RESIN MATERIALS																
Production: [‡]																
Cellulose acetate and mixed ester plastics:																
Sheets, rods, and tubes	4.2	4.8	5.4	5.2	6.3	12.8	12.3	15.6	13.2	14.2	14.2	11.3	12.9	13.0	13.0	13.0
Molding and extrusion materials	7.6	7.5	8.6	8.6	7.7	—	—	—	—	—	—	—	—	—	—	—
Nitrocellulose sheets, rods, and tubes . . . . .	.1	.1	.1	.1	.1	—	—	—	—	—	—	—	—	—	—	—
Phenolic and other tar acid resins	49.3	51.0	57.2	54.6	52.5	58.0	53.2	59.8	53.8	61.1	50.6	48.9	60.1	57.9	57.9	57.9
Polystyrene	82.1	88.8	98.1	92.7	95.9	99.9	92.8	105.6	105.5	113.2	107.3	94.7	102.3	104.5	104.5	104.5
Urea and melamine resins	29.8	33.0	37.6	36.0	32.2	39.2	38.9	40.1	38.8	41.9	41.5	33.2	40.7	42.0	42.0	42.0
Vinyl resins	100.2	105.0	116.8	110.9	108.5	113.3	113.9	131.3	122.4	130.6	131.1	116.3	131.9	133.9	133.9	133.9
Alkyd resins	46.4	45.1	37.2	34.4	31.0	37.0	35.4	43.6	42.8	47.0	46.1	40.2	44.3	38.2	38.2	38.2
Rosin modifications	11.8	1														

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

ELECTRIC POWER AND GAS

ELECTRIC POWER																
Production (utility and industrial), total ^①	mill. kw.-hr.	70,135	73,211	74,471	74,222	78,419	80,913	72,047	78,646	73,528	78,071	77,819	80,322	84,093	77,018	79,784
Electric utilities, total	do	62,779	65,998	66,848	66,669	70,878	73,123	64,777	70,719	65,873	70,241	70,164	72,933	76,439	69,680	72,002
By fuels	do	50,653	53,348	55,373	54,806	57,147	58,823	51,435	54,562	49,873	55,020	56,397	59,479	63,226	57,695	58,926
By waterpower	do	12,126	12,650	11,475	11,863	13,731	14,301	13,342	16,157	16,001	15,221	13,767	13,453	13,213	11,985	13,076
Privately and municipally owned util.	do	51,294	53,624	54,408	54,080	57,407	59,437	52,733	56,725	53,103	57,053	57,260	59,281	62,424	56,774	59,150
Other producers (publicly owned)	do	11,486	12,374	12,441	12,590	13,471	13,687	12,044	13,994	12,770	13,188	12,904	13,651	14,015	12,906	12,853
Industrial establishments, total	do	7,356	7,213	7,623	7,552	7,541	7,790	7,270	7,927	7,654	7,829	7,655	7,390	7,654	7,338	7,782
By fuels	do	7,055	6,932	7,377	7,285	7,246	7,479	6,982	7,604	7,318	7,507	7,373	7,143	7,405	7,196	7,496
By waterpower	do	301	281	246	267	295	311	288	323	336	322	282	247	249	233	286
Sales to ultimate customers, total (EEI) ^②	do	56,933	60,061	61,309	60,306	62,293	65,428	63,520	64,151	62,143	62,216	64,056	65,184	67,269	66,917	-----
Commercial and industrial:																
Small light and power	do	9,567	11,239	11,804	11,234	11,270	11,276	11,111	11,214	10,958	11,273	12,475	13,102	13,418	13,354	-----
Large light and power	do	28,733	28,952	30,197	29,563	29,627	30,156	29,280	30,736	30,384	31,443	31,527	31,197	32,285	32,092	-----
Railways and railroads	do	398	390	368	385	443	455	425	433	391	363	355	350	360	347	-----
Residential or domestic	do	16,367	17,418	16,796	16,913	18,712	21,213	20,495	19,616	18,308	17,006	17,513	18,364	18,978	18,879	-----
Street and highway lighting	do	510	564	607	649	682	741	620	574	540	515	524	566	601	-----	-----
Other public authorities	do	1,304	1,370	1,395	1,432	1,437	1,468	1,529	1,461	1,443	1,489	1,564	1,528	1,535	1,534	-----
Interdepartment	do	55	128	140	130	122	120	109	71	84	103	106	119	128	111	-----
Revenue from sales to ultimate customers (Edison Electric Institute) ^③	mil. \$	959.6	1,014.1	1,033.4	1,013.9	1,043.4	1,091.7	1,073.6	1,071.7	1,041.6	1,040.5	1,079.7	1,102.6	1,125.9	1,123.3	-----
GAS																
Manufactured and mixed gas (quarterly) ^④																
Customers, end of quarter, total ^⑤	thous.	2,374	2,071													
Residential	do	2,218	1,937													
Industrial and commercial	do	155	133													
Sales to consumers, total ^⑥	mil. therms	568	563													
Residential	do	403	401													
Industrial and commercial	do	162	158													
Revenue from sales to consumers, total ^⑦	mil. \$	74.4	70.7													
Residential	do	57.2	54.4													
Industrial and commercial	do	16.9	15.9													
Natural gas (quarterly) ^⑧																
Customers, end of quarter, total ^⑨	thous.	30,554	31,661													
Residential	do	28,087	29,093													
Industrial and commercial	do	2,430	2,533													
Sales to consumers, total ^⑩	mil. therms	22,636	23,397													
Residential	do	7,558	7,894													
Industrial and commercial	do	13,907	14,272													
Revenue from sales to consumers, total ^⑪	mil. \$	1,326.6	1,424.7													
Residential	do	734.9	787.8													
Industrial and commercial	do	553.8	595.1													

FOOD AND KINDRED PRODUCTS; TOBACCO

ALCOHOLIC BEVERAGES																
Beer:																
Production	mil. bbl.	7.78	7.92	7.33	6.52	6.43	6.99	6.42	8.30	8.35	9.76	9.96	9.90	9.06	7.38	-----
Taxable withdrawals	do	7.33	7.42	6.99	6.60	6.48	6.13	5.75	7.33	7.46	9.06	9.19	9.22	9.18	7.42	-----
Stocks, end of month	do	10.37	10.61	10.37	9.87	9.42	9.86	10.16	10.66	11.07	11.20	11.39	11.49	10.80	10.29	-----
Distilled spirits (total):																
Production	mil. tax gal.	3 13.27	15.06	19.25	19.53	16.43	15.88	15.32	15.41	13.16	15.94	12.69	6.43	8.34	10.17	-----
Consumption, apparent, for beverage purposes	mil. wine gal.	19.56	20.12	22.58	25.35	28.32	16.91	17.07	20.63	18.62	21.14	20.40	18.67	20.41	19.40	-----
Taxable withdrawals	mil. tax gal.	3 9.90	10.04	14.34	12.41	8.08	8.58	8.65	10.41	9.38	10.86	10.66	8.29	9.82	10.70	-----
Stocks, end of month	do	3 835.02	859.63	864.32	808.39	874.59	879.71	883.95	886.45	885.90	890.68	890.08	886.81	882.86	879.54	-----
Imports	mil. proof gal.	3 3.10	3.26	4.69	5.35	3.82	2.75	2.76	3.07	3.07	3.55	2.92	2.90	3.28	4.06	5.29
Whisky:																
Production	mil. tax gal.	12.41	11.85	13.92	15.73	13.58	13.43	12.76	12.10	10.28	12.13	8.83	3.42	5.32	6.16	-----
Taxable withdrawals	do	6.84	7.08	10.93	9.39	5.79	6.02	6.35	7.30	6.44	7.03	6.54	5.02	6.58	7.82	-----
Stocks, end of month	do	806.44	835.99	840.54	842.23	850.13	855.92	860.19	862.66	862.36	867.51	867.55	864.49	861.04	856.98	-----
Imports	mil. proof gal.	2.75	2.87	4.12	4.75	3.35	2.46	2.41	2.71	2.70	3.09	2.55	2.57	2.88	3.58	4.75
Rectified spirits and wines, production, total	mil. proof gal.	6.97	7.05	10.48	8.74	6.02	5.88	5.87	7.38	6.21	7.54	7.21	5.62	6.78	7.51	-----
Whisky	do	5.39	5.32	8.21	6.71	4.49	4.08	4.49	5.59	4.48	5.44	5.27	4.12	4.83	5.60	-----
Wines and distilled materials:																
Effervescent wines:																
Production	mil. wine gal.	.33	.34	.26	.32	.38	.33	.50	.42	.35	.49	.46	.16	.37	.32	-----
Taxable withdrawals	do	.28	.31	.47	.55	.49	.27	.20	.25	.22	.30	.26	.19	.25	.35	-----
Stocks, end of month	do	2.45	2.64	2.61	2.35	2.20	2.23	2.51	2.67	2.76	2.93	3.10	3.06	3.15	3.08	-----
Imports	do	.08	.08	.13	.17	.12	.05	.06	.07	.08	.05	.06	.06	.06	.09	.15
Still wines:																
Production	do	13.82	14.00	81.81	10.45	4.60	3.28	2.70	2.53	2.15	2.67	1.67	1.07	6.15	63.22	-----
Taxable withdrawals	do	12.44	12.98	16.28	14.47	13.53	12.22	11.11	14.33	12.10	11.93	11.72	9.16	12.28	12.14	-----
Stocks, end of month	do	176.11	175.86	230.55	220.13	209.50	194.33	187.44	172.67	164.41	150.96	141.87	131.76	123.99	173.62	-----
Imports	do	.82	.93	1.20	1.38	1.00	.88	1.03	1.06	1.31	.88	.78	.92	1.01	1.24	-----
Distilling materials produced at wineries	do	27.57	27.61	143.95	35.56	11.92	9.68	4.08	1.43	1.70	1.58	2.56	1.47	19.66	139.50	-----

* Revised.

¹ Revisions for 1961: Jan.—total, 59,894; large light, etc., 27,730; revenue, 1,016.9. May—small light, etc., 10,423; large light, etc., 29,034.

² Beginning Mar. 1961, data include sales not previously reported.

³ Average for July-Dec. ⁴ Based on annual total containing revisions not allocated by months.

© Revisions for Jan.-Nov. 1960 are available upon request.

§ Includes data for Alaska and Hawaii.

† Revised data for 1st and 2d qtr. of 1961 will be shown later. Data for manufactured and mixed gas include Hawaii beginning 1960; for natural gas, Alaska beginning 1961.

‡ The 1960 and 1961 averages shown for gas are quarterly averages.

§ Includes data not shown separately.

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962										
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	
FOOD AND KINDRED PRODUCTS; TOBACCO—Continued																
DAIRY PRODUCTS																
Butter, creamery:																
Production (factory) [†] mil. lb.	114.4	123.7	110.1	109.9	126.1	144.2	133.0	150.3	147.5	166.7	152.6	122.4	104.3	92.4	106.7	
Stocks, cold storage, end of month..... do.	106.5	181.5	230.7	223.7	224.8	239.0	260.0	303.1	345.4	386.9	429.4	469.0	456.4	423.5	384.2	
Price, wholesale, 92-score (N.Y.)..... \$ per lb.	.599	.612	.613	.611	.611	.610	.609	.586	.586	.586	.584	.588	.590	.596	.587	
Cheese:																
Production (factory), total [†] mil. lb.	123.2	135.9	120.3	111.1	120.6	117.2	111.4	127.1	139.1	167.5	168.0	145.5	131.0	118.9	119.1	
American, whole milk [†] do.	83.0	95.4	80.3	71.6	77.1	77.6	74.1	85.6	98.6	126.4	126.5	107.3	93.8	82.7	78.7	
Stocks, cold storage, end of month, total..... do.	316.8	429.8	490.5	470.6	472.9	456.8	432.8	417.2	441.0	460.1	495.4	526.6	520.5	493.1	454.9	
American, whole milk..... do.	277.3	379.5	432.6	421.5	419.9	405.9	382.8	367.8	390.8	416.2	452.9	483.8	481.8	457.1	421.4	
Imports..... do.	5.3	6.3	6.0	8.1	6.9	5.9	5.9	6.0	6.4	7.8	6.1	4.5	5.1	5.8	5.6	
Price, wholesale, American, single daisies (Chicago)..... \$ per lb.	.414	.409	.415	.414	.410	.410	.402	.394	.392	.392	.392	.392	.392	.406	.408	
Condensed and evaporated milk:																
Production, case goods [†]																
Condensed (sweetened)..... mil. lb.	5.7	5.8	6.0	5.2	5.4	5.9	5.6	4.4	5.2	8.3	6.8	7.2	6.7	5.9	7.8	
Evaporated (unsweetened)..... do.	181.4	176.5	138.1	117.2	125.6	117.7	118.2	149.4	177.3	225.5	215.0	188.5	171.5	140.3	143.0	
Stocks, manufacturers', case goods, end of mo. [†]	5.5	6.0	6.8	5.4	5.6	4.6	4.0	4.3	6.2	6.2	3.7	4.3	4.8	5.6	5.7	
Condensed (sweetened)..... mil. lb.	235.9	243.6	336.2	282.6	225.1	162.6	106.3	66.1	96.9	162.4	218.6	256.9	271.3	262.7	229.1	
Evaporated (unsweetened)..... do.																
Exports:																
Condensed (sweetened)..... do.	3.5	3.9	2.7	4.4	3.9	3.0	3.9	4.2	.4	4.7	5.9	4.0	4.1	2.5	5.6	
Evaporated (unsweetened)..... do.	8.4	7.6	5.1	3.7	2.6	5.6	10.9	4.6	2.4	2.5	6.3	5.4	6.1	2.6	9.6	
Price, manufacturers' average selling:																
Evaporated (unsweetened)..... \$ per case.	6.34	6.30	6.29	6.29	6.29	6.29	6.28	6.16	6.07	6.03	6.02	6.03	6.05	6.05		
Fluid milk:																
Production on farms..... mil. lb.	10,234	10,455	9,672	9,219	9,772	10,118	9,629	11,101	11,340	12,533	12,003	10,977	10,244	9,683	9,771	
Utilization in mfd. dairy products [†] do.	3,969	4,267	3,759	3,625	4,004	4,415	4,109	4,684	4,809	5,609	5,275	4,349	3,797	3,370	3,674	
Price, wholesale, U.S. average..... \$ per 100 lb.	4.21	4.22	4.47	4.55	4.45	4.39	4.29	4.16	3.88	3.76	3.71	3.86	4.03	4.22	4.40	
Dry milk:																
Production [†]																
Dry whole milk..... mil. lb.	8.2	6.8	7.7	7.6	7.3	8.0	5.6	6.4	7.5	9.7	7.7	4.7	5.5	6.0	5.9	
Nonfat dry milk (human food)..... do.	151.6	167.8	134.9	136.3	169.4	184.5	177.4	203.8	214.3	253.0	236.5	182.1	148.4	127.5	136.0	
Stocks, manufacturers', end of month:																
Dry whole milk..... do.	6.4	6.4	5.5	6.0	7.3	8.2	7.7	6.1	6.6	7.4	7.7	7.6	6.1	4.2	4.9	
Nonfat dry milk (human food)..... do.	121.5	136.6	127.8	116.9	132.5	126.7	131.0	128.4	128.3	155.7	168.7	142.1	118.0	102.9	86.6	
Exports:																
Dry whole milk..... do.	2.3	1.5	1.1	.6	1.1	.8	.6	.4	1.5	1.0	2.2	.6	1.9	1.3	1.8	
Nonfat dry milk (human food)..... do.	16.6	21.0	19.0	29.9	12.3	21.5	18.7	40.5	18.9	25.2	31.6	30.0	20.9	22.6	20.8	
Price, manufacturers' average selling, nonfat dry milk (human food)..... \$ per lb.	.137	.154	.161	.160	.162	.162	.161	.161	.147	.142	.142	.142	.142	1.43	1.42	
GRAIN AND GRAIN PRODUCTS																
Exports (barley, corn, oats, rye, wheat)..... mil. bu.	78.0	90.5	99.6	104.1	100.5	85.1	116.0	103.6	101.3	128.3	110.9	86.2	90.3	87.8	74.0	
Barley:																
Production (crop estimate)..... do.	1,431.3	1,393.4														2,430.8
Stocks (domestic), end of quarter, total..... do.	3,311.1	3,291.8				333.7				215.7						
On farms..... do.	3,166.8	3,154.0				179.4				98.0						
Off farms..... do.	3,144.3	3,137.8				154.3				117.8						
Exports, including malt \$..... do.	7.8	5.4	3.3	6.0	5.3	9.9	8.5	9.2	16.5	10.2	4.7	5.3	6.6	9.9		
Prices, wholesale (Minneapolis):																
No. 2, malting..... \$ per bu.	1.14	1.31	1.48	1.46	1.43	1.47	1.41	1.39	1.34	1.26	1.22	1.19	1.16	1.13	1.20	1.20
No. 3, straight..... do.	1.06	1.23	1.42	1.40	1.37	1.42	1.35	1.33	1.28	1.21	1.18	1.14	1.09	1.07	1.13	1.14
Corn:																
Production (crop estimate, grain only) .. mil. bu.	1,3,908	1,3,624				14.1	13.6	11.9	13.2	12.7	14.7	14.9	14.8	14.8	14.2	15.7
Grindings, wet process..... do.	12.8	13.1														
Stocks (domestic), end of quarter, total..... mil. bu.	3,000	3,246					4,495									
On farms..... do.	1,709	1,784					3,022									
Off farms..... do.	3,138.1	3,146.3					1,473									
Exports, including meal and flour..... do.	18.6	24.5	23.8	32.3	34.3	35.6	43.3	37.3	36.3	42.1	39.4	33.4	32.8	22.9	24.9	
Prices, wholesale:																
No. 3, yellow (Chicago)..... \$ per bu.	1.13	1.11	1.09	1.10	1.08	1.08	1.07	1.11	1.12	1.15	1.14	1.12	1.10	1.11	1.10	1.07
Weighted avg., 5 markets, all grades..... do.	1.07	1.06	1.06	1.09	1.08	1.04	1.01	1.06	1.08	1.11	1.11	1.10	1.07	1.09	1.10	1.06
Oats:																
Production (crop estimate)..... mil. bu.	1,155	1,013														
Stocks (domestic), end of quarter, total..... do.	3,672	3,657					775									
On farms..... do.	3,595	3,576					695									
Off farms..... do.	3,77	3,81					80									
Exports, including oatmeal..... do.	2.9	1.7	1.6	1.0	.3	.2	.2	.2	.2	4.6	6.4	2.2	5.1	5.0	2.6	
Price, wholesale, No. 3, white (Chicago)..... \$ per bu.	.671	.667	.67	.71	(6)	.70	.65	.70	.72	.73	.69	.65	.64	.67	.65	.72
Rice:																
Production (crop estimate)..... mil. bags ♀	1,54.6	1,53.6														
California mills:																
Receipts, domestic, rough..... mil. lb.	100	110	191	.95	167	174	225	162	121	100	73	74	68	57	177	
Shipments from mills, milled rice..... do.	.61	71	69	.95	78	109	172	110	110	68	80	37	53	43	39	
Stocks, rough and cleaned (cleaned basis), end of month..... mil. lb.	100	104	135	102	126	133	107	119	92	90	56	67	45	35	111	
Southern States mills (Ark., La., Tenn., Tex.):																
Receipts, rough, from producers..... mil. lb.	338	317	1,565	486	242	169	228	100	54	25	30	22	437	1,267	1,272	
Shipments from mills, milled rice..... do.	231	209	240	253	285	264	296	282	222	212	187	207	179	269	345	
Stocks, domestic, rough and cleaned (cleaned basis), end of month..... mil. lb.	845	826	1,411	1,485	1,378	1,237	1,102	905	732	550	391	208	321	885	1,383	
Exports..... do.	163	148	98	139	255	280	186	238	231	223	183	145	86	133	185	
Price, wholesale, Nato, No. 2 (Minneapolis)..... \$ per lb.	.081	.086	.089	.090	.093	.095	.098	.098	.098	.098	.098	.096	.088	.088	.091	
Rye:																
Production (crop estimate)..... mil. bu.	1,33.1	1,27.3				19.3	14.6	12.1	7.9	31.8						
Stocks (domestic), end of quarter, total..... do.	3,21.6	3,20.9				1.31	1.29	1.25	1.21	1.24	1.16	1.14	1.17	1.16	1.19	
Price, wholesale, No. 2 (Minneapolis)..... \$ per bu.	1.13	1.20	1.30	1.32	1.31	1.31	1.29	1.2								

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

GRAIN AND GRAIN PRODUCTS—Con.																	
Wheat:																	
Production (crop estimate), total	mil. bu.	1,357	1,235													² 1,095	
Spring wheat	do.	1,247	1,158													² 280	
Winter wheat	do.	1,111	1,076													² 815	
Distribution (quarterly total)	do.	3,293	3,332		335				342				339			331	
Stocks (domestic), end of quarter, total	do.	31,822	31,854			1,982			1,641			4 1,304			2,069		
On farms	do.	3,318	3,305			359			211			4 102			414		
Off farms	do.	31,504	31,549			1,623			1,430			4 1,202			1,655		
Exports, total, including flour	do.	48.2	58.2	70.2	63.2	60.0	43.7	62.4	57.5	55.4	63.8	53.3	43.3	46.0	49.1	34.7	
Wheat only	do.	42.2	52.4	64.8	58.1	54.6	36.8	46.3	49.2	49.2	57.2	48.1	37.7	40.6	44.4	30.1	
Prices, wholesale:																	
No. 1, dark northern spring (Minneapolis)	\$ per bu.	2.21	2.28	2.40	2.42	2.44	2.46	2.45	2.44	2.46	2.50	2.50	2.52	2.42	2.44	2.49	2.53
No. 2, hard winter (Kansas City)	do.	2.02	2.04	2.08	2.12	2.14	2.09	2.11	2.12	2.13	2.17	2.19	2.22	2.25	2.23	2.19	2.31
No. 2, red winter (St. Louis)	do.	1.95	1.97	1.87	(6)	1.99	2.05	(6)	(6)	(6)	2.12	2.13	2.07	(6)	(6)	(6)	2.50
Weighted avg., 6 markets, all grades	do.	2.17	2.25	2.36	2.40	2.42	2.37	2.40	2.39	2.41	2.43	2.33	2.32	2.39	2.45	2.48	2.50
Wheat flour:																	
Production:																	
Flour	thous. sacks (100 lb.)	21,262	21,603	23,063	22,933	22,014	23,515	21,738	23,165	20,421	21,035	20,125	20,334	23,207	21,254	23,807	
Operations, percent of capacity		92.4	93.3	95.8	100.0	100.6	97.7	99.5	95.1	87.8	86.4	86.9	88.2	91.9	101.6	94.0	
Offal	thous. sh tons	402	405	431	430	413	440	405	430	378	396	375	378	433	396	443	
Grindings of wheat	thous. bu.	48,560	49,333	52,480	52,250	50,108	53,532	49,417	52,606	46,225	48,021	45,677	46,130	52,865	48,371	54,165	
Stocks held by mills, end of quarter	thous. sacks (100 lb.)	34,443	34,703			4,973			4,877			4,290			4,378		
Exports	do.	2,613	2,511	2,344	2,176	2,345	3,012	7,003	3,647	2,704	2,896	2,290	2,428	2,334	2,045	2,023	
Prices, wholesale:																	
Spring, standard patents (Minneapolis)	\$ per 100 lb.	5,322	5,520	5,665	5,650	5,638	5,625	5,650	5,688	5,775	5,900	5,938	6,113	6,175	6,113	^p 6,064	
Winter, hard, 95% patents (Kans. City)	do.	4,992	5,166	5,317	5,300	5,267	5,267	5,267	5,350	5,483	5,633	5,683	5,817	5,933	^p 5,752		
LIVESTOCK																	
Cattle and calves:																	
Slaughter (federally inspected):																	
Calves	thous. animals	438	417	511	469	416	454	362	461	383	398	342	367	434	424	517	
Cattle	do.	1,616	1,664	1,817	1,683	1,589	1,781	1,468	1,649	1,522	1,766	1,718	1,765	1,870	1,654	1,898	
Receipts (salable) at 25 public markets	do.	1,221	1,695	1,329	1,070	1,326	968	1,013	1,130	1,134	997	1,167	1,288	1,152	1,605	1,254	
Shipments, feeder, to 8 corn-belt States	do.	506	528	1,300	983	447	368	279	334	421	432	270	259	592	893	1,574	
Prices, wholesale:																	
Beef steers (Chicago)	\$ per 100 lb.	25.93	24.46	24.46	25.44	25.84	25.90	26.04	26.65	26.80	25.62	24.91	26.12	27.88	29.63	29.29	29.89
Steers, stocker and feeder (Kansas City)	do.	22.93	23.30	22.97	23.03	23.06	22.80	23.16	24.56	25.11	24.18	23.23	23.75	23.91	25.21	25.38	25.79
Calves, vealers (Natl. Stockyards, Ill.)	do.	28.46	30.17	30.50	30.50	32.00	35.50	35.50	30.00	29.00	28.00	27.00	27.50	27.50	^p 26.51		
Hogs:																	
Slaughter (federally inspected)	thous. animals	5,513	5,460	6,223	6,327	5,738	6,098	5,312	6,225	5,672	5,800	5,041	4,699	5,214	4,737	6,643	
Receipts (salable) at 25 public markets	do.	1,586	1,802	1,830	1,623	1,838	1,498	1,623	1,680	1,722	1,498	1,424	1,507	1,280	1,910	1,819	
Prices:																	
Wholesale, average, all grades (Chicago)	\$ per 100 lb.	15.50	16.71	16.79	15.94	16.32	16.66	16.24	15.97	15.66	15.25	16.23	17.24	17.68	18.46	16.69	16.34
Hog-corn price ratio (bu. of corn equal in value to 100 lb. live hog)		15.3	16.6	16.3	16.7	17.0	17.4	17.1	16.5	15.6	14.9	15.6	16.2	17.1	17.5	16.1	17.3
Sheep and lambs:																	
Slaughter (federally inspected)	thous. animals	1,170	1,253	1,412	1,213	1,124	1,375	1,177	1,227	1,173	1,197	1,062	1,170	1,254	1,272	1,472	
Receipts (salable) at 25 public markets	do.	553	714	551	429	577	441	445	467	527	411	470	528	589	676	454	
Shipments, feeder, to 8 corn-belt States	do.	291	253	557	224	127	205	127	131	100	189	183	151	293	425	523	
Prices, wholesale:																	
Lambs, average (Chicago)	\$ per 100 lb.	19.26	17.07	16.25	16.00	16.25	16.88	17.50	17.38	17.62	21.75	23.50	21.75	20.50	19.50	19.60	18.75
Lambs, feeder, good and choice (Omaha)	do.	18.26	14.99	14.20	13.95	13.72	14.85	15.38	15.30	(9)	16.00	^p 16.00	^p 16.40	16.56	15.70	15.82	
MEATS																	
Total meats:																	
Production (carcass weight, leaf lard in), inspected slaughter	mil. lb.	2,066	2,116	2,314	2,269	2,120	2,312	1,953	2,233	2,068	2,261	2,087	2,025	2,135	1,895	2,423	
Stocks (excluding lard), cold storage, end of month	mil. lb.	525	460	397	486	485	482	497	552	579	585	512	444	400	359	^p 389	456
Exports (including lard)	do.	87	77	93	114	58	74	71	73	82	86	119	81	71	75	64	
Imports (excluding lard)	do.	63	80	89	97	78	99	72	136	91	80	98	99	145	130	117	
Beef and veal:																	
Production, inspected slaughter	do.	1,005.4	1,051.0	1,136.1	1,049.3	999.3	1,117.4	927.6	1,038.7	960.5	1,110.1	1,075.3	1,081.4	1,120.8	988.3	1,145.1	
Stocks, cold storage, end of month	do.	173.4	175.5	182.7	212.2	211.4	193.6	177.6	180.6	170.9	148.7	129.6	128.1	143.1	150.9	^p 157.0	179.4
Exports	do.	2.4	2.5	2.4	2.6	2.1	2.4	1.9	2.0	2.3	2.6	1.9	2.4	2.3	2.0		
Imports	do.	40.9	55.4	63.2	69.9	52.7	64.8	49.3	97.4	61.4	51.4	69.1	73.2	113.3	103.6	88.7	
Price, wholesale, beef, fresh, steer carcasses, choice (600-700 lbs.) (New York)	\$ per lb.	.451	.427	.419	.428	.441	.450	.449	.455	.452	.444	.440	.443	.478	.502	.482	4.89
Lamb and mutton:																	
Production, inspected slaughter	mil. lb.	55.6	59.6	64.2	56.9	53.8	67.7	58.9	61.0	57.4	56.4	48.0	53.2	56.8	58.2	67.3	
Stocks, cold storage, end of month	do.	12.2	19.9	19.7	18.4	17.6	16.3	16.1	18.3	18.5	17.9	14.7	11.8	11.8	10.2	^p 9.6	11.0
Pork (including lard), production, inspected slaughter	mil. lb.	1,005.3	1,005.0	1,113.7	1,162.4	1,067.3	1,127.3	966.0	1,132.8	1,049.7	1,094.1	963.3	890.1	957.8	849.0	1,210.8	
Pork (excluding lard):																	
Production, inspected slaughter	do.	762.4	763.1	850.7	890.0	815.8	872.1	739.2	877.7	808.1	838.5	731.4	680.5	740.5	665.0	936.0	
Stocks, cold storage, end of month	do.	271.1	203.4	136.4	153.5	200.0	209.1	235.5	279.7	315.9	338.5	295.1	233.6	182.1	138.5	^p 128.3	103.3
Exports	do.	5.8	5.7	5.6	6.5	5.5	4.5	3.8	4.3	4.6	5.2	7.3	6.3	5.4	3.6	5.1	
Imports	do.	14.3	14.5	16.6	16.8	15.8	17.4	14.6	19.2	16.2	19.1	17.8	16.4	16.4	14.4	18.7	
Prices, wholesale:																	
Lambs, smoked, composite	\$ per lb.	.472	.471	.462													

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FOOD AND KINDRED PRODUCTS; TOBACCO—Continued

POULTRY AND EGGS															
Poultry:															
Slaughter (commercial production) [†] mil. lb.	512	593	827	736	523	478	388	456	481	580	573	572	667	658	839
Stocks, cold storage (frozen), end of month															
do	249	322	550	489	432	405	340	293	253	220	205	210	251	331	448
Turkeys		135	192	382	318	263	251	219	191	156	132	121	123	160	385
do														233	340
Price, in Georgia producing area, live broilers \$ per lb.	.162	.132	.113	.118	.148	.155	.156	.154	.141	.135	.134	.139	.146	.155	.131
Eggs:															
Production on farms [†] mil. cases [○]	14.2	14.3	13.8	13.8	14.3	14.7	13.7	15.9	15.6	15.8	14.6	14.4	13.9	13.4	14.
Stocks, cold storage, end of month:															
Shell [†] thous. cases [○]	474	162	145	83	39	29	38	56	52	322	397	343	250	227	236
Frozen [†] mil. lb.	111	81	86	70	61	49	40	48	60	85	111	122	120	113	77
Price, wholesale, extras, large (delivered; Chicago) \$ per doz.	.372	.355	.393	.357	.335	.356	.330	.310	.306	.269	.266	.280	.343	.416	.394
MISCELLANEOUS FOOD PRODUCTS															
Cocoa (cacao) beans:															
Imports (incl. shells) [†] thous. lg. tons	20.5	28.5	10.3	6.2	11.1	30.3	22.3	25.1	35.7	28.9	37.0	39.0	22.9	8.0	10.0
Price, wholesale, Accra (New York) \$ per lb.	.286	.227	.226	.245	.265	.225	.195	.213	.208	.224	.208	.205	.203	.200	.209
Coffee (green):															
Inventories (roasters', importers', dealers') end of quarter [†] thous. bags [○]	13,108	13,034				2,815			3,029			3,050		3,334	
Roastings (green weight), quarterly total [†] do	15,474	15,573				5,882			6,088			5,307		5,130	
Imports [†] do	1,838	1,866	1,934	1,608	2,141	2,295	2,312	1,836	1,865	2,032	1,550	1,679	1,991	2,074	2,075
From Brazil [†] do	770	719	797	577	1,059	1,017	862	683	638	731	523	580	693	725	569
Price, wholesale, Santos, No. 4 (New York) \$ per lb.	.369	.363	.340	.341	.341	.345	.345	.345	.350	.348	.348	.348	.340	.340	.338
Confectionery, manufacturers' sales [†] mil. \$	100	103	140	131	106	109	104	110	94	79	73	69	95	141	144
Fish:															
Stocks, cold storage, end of month [†] mil. lb.	191	184	207	207	197	179	154	123	125	137	157	185	206	218	219
Sugar:															
Cuban stocks, raw, end of month [†] thous. Spanish tons	2,640	3,142	2,725	1,245	1,262	843	1,248	1,968	2,468	2,458	2,458	1,374	934	609	449
United States:															
Deliveries and supply (raw basis):															
Production and receipts:															
Production [†] thous. sh. tons	256	265	697	903	760	324	93	47	93	39	56	46	71	122	
Entries from off-shore, total [†] do	2,562	528	440	246	184	538	473	600	654	605	440	863	967	679	528
Hawaii and Puerto Rico [†] do	145	169	82	53	60	67	139	205	164	262	272	277	256	129	100
Deliveries, total [†] do	778	808	799	815	755	625	603	848	706	833	960	892	1,078	858	
For domestic consumption [†] do	772	801	790	805	750	618	596	841	696	824	952	883	1,067	850	
For export and livestock feed [†] do	6	7	9	9	5	7	8	8	10	9	8	9	12	10	
Stocks, raw and refined, end of month [†] do	1,750	1,716	1,261	1,708	2,195	2,156	1,974	1,735	1,740	1,624	1,567	1,315	898	836	1,211
Exports [†] sh. tons	401	510	566	356	443	234	202	134	194	225	270	194	336	555	201
Imports:															
Raw sugar, total [†] thous. sh. tons	354	338	358	325	319	230	185	326	316	404	363	469	308	400	423
From Philippine Islands [†] do	88	106	97	4	95	56	33	73	136	186	136	204	137	70	38
Refined sugar, total [†] do	36	14	16	7	14	19	19	8	26	17	53	13	9	15	17
Prices (New York):															
Raw, wholesale [†] \$ per lb.	.063	.063	.062	.062	.064	.065	.064	.064	.065	.064	.065	.064	.066	.063	.064
Refined:															
Retail [†] \$ per 5 lb.	.553	.570	.567	.555	.564	.565	.573	.574	.564	.565	.565	.565	.566	.569	
Wholesale (excl. excise tax) [†] \$ per lb.	.087	.087	.084	.086	.086	.088	.088	.089	.089	.089	.089	.089	.089	.090	.090
Tea, imports [†] thous. lb.	9,598	9,111	10,644	10,769	8,659	11,202	9,378	10,800	11,782	12,747	8,019	11,303	10,245	10,825	10,725
Baking or frying fats (incl. shortening):															
Production [†] mil. lb.	192.8	204.6	233.4	235.5	222.4	221.3	214.5	214.4	231.7	230.8	227.4	189.0	242.9	221.2	253.4
Stocks (producers' and warehouse), end of month [†] mil. lb.	114.9	116.9	112.8	119.3	122.9	125.0	130.3	142.7	155.8	177.9	217.3	201.1	199.5	198.4	187.2
Salad or cooking oils:															
Production [†] do	159.6	175.3	174.5	180.8	187.9	181.2	195.1	235.8	228.4	234.9	254.6	230.9	206.1	191.9	191.2
Stocks (producers' and warehouse), end of month [†] mil. lb.	53.6	154.0	152.0	173.6	199.9	215.6	206.9	223.5	242.4	254.3	272.8	264.1	253.8	244.0	240.2
Margarine:															
Production [†] do	141.3	143.6	157.3	147.0	147.8	159.8	140.6	142.9	135.9	136.1	129.6	125.9	140.1	137.0	165.1
Stocks (producers' and warehouse), end of month [†] mil. lb.	35.4	38.3	40.2	40.6	32.8	38.3	37.7	38.3	37.3	39.9	42.7	39.3	38.0	38.5	37.8
Price, wholesale (colored; mfr. to wholesaler or large retailer) [†] \$ per lb.															
.268	.270	.270	.270	.270	.270	.270	.270	.270	.270	.258	.246	.246	.245	.245	
FATS, OILS, AND RELATED PRODUCTS															
Animal and fish fats: [△]															
Tallow, edible:															
Production (quantities rendered) [†] mil. lb.	29.4	35.9	36.0	40.0	35.5	37.5	39.3	35.5	33.3	40.8	36.7	33.4	38.9	32.2	35.7
Consumption in end products [†] do	24.6	31.4	33.3	37.6	26.1	29.6	36.0	30.5	28.6	32.9	28.4	29.5	37.5	30.1	31.9
Stocks (factory and warehouse), end of month [†] mil. lb.	25.2	26.8	23.9	20.9	24.7	25.9	25.0	24.2	23.5	26.5	29.0	30.3	24.3	20.8	21.7
Tallow and grease (except wool), inedible:															
Production (quantities rendered) [†] do	276.1	296.2	306.3	319.7	293.9	313.6	292.1	287.0	274.7	305.6	288.5	274.6	295.4	259.6	297.9
Consumption in end products [†] do	152.7	144.8	149.0	155.6	147.5	155.8	138.6	153.3	148.4	170.9	164.3	120.3	166.6	152.7	158.1
Stocks (factory and warehouse), end of month [†] mil. lb.	319.3	369.4	401.0	397.8	408.5	410.1	393.1	425.0	412.3	358.2	340.4	381.2	366.0	364.6	370.6
Fish and marine mammal oils:															
Production [†] do	17.4	20.8	14.3	10.2	11.2	7	4	3	4.9	31.1	51.8	45.1	32.5	29.7	30.0
Consumption in end products [†] do	9.0	9.3	8.3	8.7	8.3	8.3	7.9	8.4	8.3	9.0	9.3	7.6	7.8	7.5	7.7
Stocks (factory and warehouse), end of month [†] mil. lb.	93.4	123.4	176.4	159.0	132.9	125.6	114.7	101.7	98.3	130.2	148.2	166.7	149.7	161.9	169.8

[†] Revised. [○] Preliminary.

¹ Quarterly average. ² Data from July 1960 forward reflect revisions to include non-quota purchase charges. Revisions for July 1960-July 1961: 428; 644; 500; 382; 262; 203; 675; 449; 347; 770; 766; 639; 610.

^{449; 347; 770; 766; 639; 610.}

^{449; 347; 770; 766; 639; 610.}

^{449; 347; 770; 766; 639; 610.}

[○] Cases of 30 dozen. [△] Bags of 132,276 lb.

[†] Includes data not shown separately. [‡] Price for New York and Northeastern New Jersey.

[△] For data on lard, see p. S-28.

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

Monthly average	1960	1961	1961			1962								
	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

FOOD AND KINDRED PRODUCTS; TOBACCO--Continued

FATS, OILS, AND RELATED PRODUCTS--Continued																
Vegetable oils and related products:																
Vegetable oils (total crude and refined):																
Exports-----mil. lb.	142.8	92.6	108.0	78.0	79.0	111.1	105.0	82.6	186.1	141.0	215.4	234.3	162.1	124.2	71.6	
Imports-----do-----	43.9	47.2	61.2	59.7	51.9	62.3	37.4	49.4	53.9	51.0	41.0	38.6	57.1	55.5	70.9	
Coconut oil:																
Production:																
Crude-----do-----	41.3	41.6	45.7	43.2	39.1	38.0	38.8	41.5	31.9	28.0	(1)	35.6	30.1	37.7	44.3	
Refined-----do-----	33.3	38.6	43.0	38.6	34.7	39.9	39.8	46.9	45.8	47.0	45.5	36.0	48.5	47.0	45.5	
Consumption in end products-----do-----	49.4	53.7	58.9	50.7	51.8	54.6	51.4	61.7	61.6	60.0	62.1	49.3	58.0	61.2		
Stocks, crude and refined (factory and warehouse), end of month-----mil. lb.	2322.5	313.6	295.3	308.1	319.3	307.5	291.8	285.6	269.9	245.0	218.8	220.6	209.4	206.1	203.2	
Imports-----do-----	13.0	13.6	22.2	20.6	18.6	22.0	7.6	15.3	17.9	19.0	16.0	15.5	26.1	15.5	38.2	
Corn oil:																
Production:																
Crude-----do-----	27.5	28.0	28.2	28.3	27.7	28.4	27.8	31.5	31.3	32.3	32.0	30.3	33.3	29.6	32.2	
Refined-----do-----	25.7	25.8	26.5	26.5	27.8	26.7	24.4	26.6	28.7	29.5	26.8	28.4	34.8	28.9	32.4	
Consumption in end products-----do-----	26.2	26.4	31.5	23.1	22.7	22.4	20.5	24.0	24.1	26.7	28.9	27.1	32.1	28.5	29.6	
Stocks, crude and refined (factory and warehouse), end of month-----mil. lb.	35.2	34.6	25.3	28.3	30.7	36.2	42.1	49.5	54.1	55.9	51.9	52.1	49.5	49.4	48.8	
Cottonseed cake and meal:																
Production-----thous. sh. tons.	207.8	204.0	339.6	342.9	286.8	299.1	268.5	212.5	192.1	130.9	99.9	85.2	103.2	237.9	348.3	
Stocks (at oil mills), end of month-----do-----	172.4	168.4	96.7	85.8	81.5	84.9	113.6	123.4	156.9	161.0	155.7	133.9	94.2	99.5	101.0	
Cottonseed oil:																
Production:																
Crude-----mil. lb.	151.4	149.5	255.1	256.8	210.3	219.1	200.7	182.0	146.3	98.2	74.9	63.7	75.1	167.2	243.9	
Refined-----do-----	127.1	125.5	161.1	183.5	168.9	160.9	164.3	162.0	142.9	117.4	91.4	72.8	77.8	113.3	147.6	
Consumption in end products-----do-----	106.4	110.7	117.3	125.4	117.5	109.2	106.7	117.9	121.5	112.2	107.8	98.0	107.6	104.1	115.9	
Stocks, crude and refined (factory and warehouse), end of month-----mil. lb.	385.7	335.8	245.0	320.4	302.0	434.2	488.7	477.5	513.4	458.4	401.5	324.4	270.7	296.2	379.5	
Price, wholesale (drums; N.Y.)-----\$ per lb.	.151	.186	.179	.179	.183	.183	.181	.179	.176	.171	.169	.165	.161	.158	.155	
Linseed oil:																
Production, crude (raw)-----mil. lb.	30.6	35.5	34.0	39.5	32.1	33.3	33.4	30.6	31.7	23.3	20.9	14.3	27.1	44.8	40.0	
Consumption in end products-----do-----	32.0	31.8	30.1	25.8	24.8	27.1	25.4	32.9	34.8	35.4	36.0	35.1	35.2	31.7	31.4	
Stocks, crude and refined (factory and warehouse), end of month-----mil. lb.	110.8	103.0	98.3	117.0	128.4	134.9	140.6	137.0	135.3	121.2	105.4	79.3	73.2	83.8	90.7	
Price, wholesale (Minneapolis)-----\$ per lb.	.131	.142	.152	.152	.152	.152	.152	.152	.152	.151	.147	.145	.138	.131	.126	
Soybean cake and meal: ¹																
Production-----thous. sh. tons.	762.6	778.4	838.7	888.0	895.4	946.7	841.1	899.1	840.3	891.4	794.0	807.7	799.0	709.2	914.8	
Stocks (at oil mills), end of month-----do-----	104.3	147.2	62.4	62.9	99.3	101.4	89.2	91.2	96.0	101.8	88.0	91.2	72.9	85.1	68.3	
Soybean oil:																
Production:																
Crude-----mil. lb.	366.0	370.2	396.9	417.7	417.9	442.4	395.0	422.7	397.4	425.4	376.6	383.9	379.7	334.4	428.6	
Refined-----do-----	289.7	299.4	294.6	319.2	332.1	341.5	312.1	351.7	318.1	352.7	364.9	314.5	330.9	318.1	369.9	
Consumption in end products-----do-----	283.8	288.7	309.2	302.1	315.1	323.2	304.0	347.9	340.5	352.1	378.7	337.0	342.8	331.7	365.1	
Stocks, crude and refined (factory and warehouse), end of month-----mil. lb.	476.5	704.5	738.0	802.2	859.6	933.3	959.2	956.4	924.6	930.4	808.8	763.3	686.7	607.0	580.0	
Price, wholesale (refined; N.Y.)-----\$ per lb.	.129	.157	.149	.146	.151	.148	.145	.142	.141	.133	.128	.122	.125	.123	.130	
TOBACCO																
Leaf:																
Production (crop estimate)-----mil. lb.	3,194	3,205														4,200
Stocks, dealers' and manufacturers', end of quarter, total-----mil. lb.	4,573	4,580														4,435
Exports, incl. scrap and stems-----thous. lb.	41,340	41,711	90,316	69,484	42,893	19,756	23,716	28,491	30,767	29,215	28,835	34,625	35,000	77,732	45,907	
Imports, incl. scrap and stems-----do-----	13,257	13,870	14,048	14,629	10,131	15,710	14,182	13,773	13,945	15,054	12,404	12,281	14,123	12,785	14,830	
Manufactured:																
Production, total-----do-----	14,442	14,429	16,098	13,909	11,348	14,335	12,880	14,772	13,988	15,033	14,093	12,346	15,926	13,367		
Consumption (withdrawals):																
Cigarettes (small):																
Tax-exempt-----millions.	3,083	3,296	3,732	3,342	3,063	3,290	3,283	3,528	3,225	3,725	3,537	3,208	3,625	3,245		
Taxable-----do-----	39,178	40,677	45,361	42,568	38,260	41,114	35,836	42,615	38,592	45,094	41,294	39,377	47,303	40,466		
Cigars (large), taxable-----do-----	543	531	605	666	367	490	432	513	510	623	535	520	506	515		
Manufactured tobacco and snuff, taxable-----thous. lb.	14,148	14,124	15,010	13,905	11,526	13,999	11,754	14,085	13,849	14,647	14,200	12,766	15,031	13,332		
Exports, cigarettes-----millions.	1,685	1,861	1,872	1,987	2,011	1,861	1,982	2,097	2,166	1,880	2,119	1,902	2,062	2,188	2,127	

LEATHER AND PRODUCTS

HIDES AND SKINS																
Exports:																
Value, total ² -----thous. \$	6,367	7,179	7,194	7,357	7,844	7,867	5,514	6,304	5,677	6,957	7,939	7,518	8,506	6,746	6,843	
Calf and kip skins-----thous. skins.	177	212	139	201	148	116	179	297	212	184	180	116	135	217	171	
Cattle hides-----thous. hides.	574	637	594	611	808	704	442	515	452	572	605	690	773	582	581	
Imports:																
Value, total ² -----thous. \$	5,886	5,357	5,139	4,654	4,718	5,296	7,615	9,111	6,035	7,067	5,991	4,921	5,172	3,979	4,398	
Sheep and lamb skins-----thous. pieces.	2,308	2,325	1,923	1,126	973	2,330	3,122	5,853	1,687	3,386	2,782	1,115	2,070	1,159	2,052	
Sheep and lamb skins-----do-----	1,605	1,228	1,115	1,109	1,012	1,109	1,601	1,463	1,512	1,202	1,278	982	1,375	913	954	
Prices, wholesale:																
Calfskins, packer, heavy, 9½/15 lb.-----\$ per lb.	.561	.631	.675	.650	.675	.675	.700	.700	.650	.650	.625	.575	.600	.625	.575	
Hides, steer, heavy, native, over 53 lb.-----do-----	.139	.150	.163	.163	.148	.148	.138	.138	.143	.158	.163	.153	.158	.168	.163	
LEATHER:																
Production:																
Calf and whole kip-----thous. skins.	528	533	558	581	560	588	510	489	505	472	513	380	537	452	531	
Cattle hide and side kip-----thous. hides and kips.	1,831	1,895	2,020	1,966	1,947	1,893	1,913	1,852	1,999	1,882	1,533	1,994	1,795	2,090		
Goat and kid-----thous. skins.	1,570	1,239	1,305	1,311</												

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

LEATHER AND PRODUCTS—Continued

LEATHER MANUFACTURES															
Shoes and slippers: [†]															
Production, total	thous. pairs	50,003	49,442	51,237	49,251	46,333	55,900	53,037	58,577	51,975	52,498	49,507	46,322	59,295	48,935
Shoes, sandals, and play shoes, except athletic	thous. pairs	42,838	42,303	40,491	39,115	40,029	50,025	47,066	51,497	45,374	44,465	41,784	39,833	49,275	39,540
Slippers for housewear	do	6,122	6,081	9,568	9,026	5,136	4,930	4,943	5,811	5,161	6,615	6,511	5,550	8,585	7,829
Athletic	do	584	553	555	606	611	464	562	728	588	584	352	575	499	499
Other footwear	do	459	505	623	504	557	481	466	560	712	830	628	587	860	1,067
Exports	do	199	179	210	198	160	106	166	202	192	191	159	131	206	197
Prices, wholesale, f.o.b. factory:															
Men's and boys' oxfords, dress, elk or side upper, Goodyear welt	1957-59=100	106.5	105.5	105.5	105.5	105.8	105.8	105.8	105.8	105.8	105.8	105.8	105.8	105.8	105.1
Women's oxfords, elk side upper, Goodyear welt	1957-59=100	108.0	108.1	108.3	108.3	108.3	108.3	108.3	108.3	108.3	108.3	108.3	108.3	108.3	108.3
Women's pumps, low-medium quality	do	109.3	110.2	110.4	111.0	111.1	111.1	110.9	111.0	111.1	111.1	110.9	111.2	111.1	111.4

LUMBER AND MANUFACTURES

LUMBER—ALL TYPES [‡]															
National Lumber Manufacturers Association:															
Production, total	mil. bd. ft.	2,874	2,641	2,842	2,617	2,205	2,220	2,555	2,778	2,752	3,106	2,897	2,690	3,110	2,864
Hardwoods	do	513	385	424	398	313	297	409	395	437	496	524	522	599	642
Softwoods	do	2,361	2,257	2,418	2,219	1,892	1,923	2,146	2,383	2,315	2,610	2,373	2,168	2,511	2,277
Shipments, total	do	2,803	2,666	2,814	2,497	2,259	2,344	2,624	2,920	2,920	3,242	3,040	2,724	2,995	2,673
Hardwoods	do	505	415	421	405	397	501	479	493	500	491	465	507	505	563
Softwoods	do	2,298	2,251	2,393	2,092	1,855	1,947	2,123	2,441	2,427	2,742	2,549	2,259	2,488	2,168
Stocks (gross), mill, end of month, total [‡]	do	7,880	7,912	7,809	7,883	7,828	7,539	7,426	7,284	7,130	6,989	6,872	6,805	6,158	6,326
Hardwoods	do	1,916	1,897	1,804	1,797	1,706	1,606	1,514	1,430	1,374	1,370	1,405	1,462	1,564	1,720
Softwoods	do	5,964	6,015	6,005	6,086	6,122	5,933	5,912	5,854	5,756	5,619	5,467	5,313	4,604	4,734
Exports, total sawmill products	do	72	64	66	70	64	80	54	70	58	94	66	64	57	58
Imports, total sawmill products	do	327	355	398	348	274	284	351	400	436	457	468	482	490	408
SOFTWOODS [‡]															
Douglas fir:															
Orders, new	mil. bd. ft.	666	640	658	598	524	653	618	679	717	757	741	628	721	595
Orders, unfilled, end of month	do	533	471	446	422	419	508	577	504	534	511	500	504	481	445
Production	do	696	646	638	637	546	588	626	706	677	727	661	581	714	632
Shipments	do	691	640	635	623	527	565	573	732	688	780	752	744	631	681
Stocks (gross), mill, end of month	do	1,146	1,126	1,082	1,096	1,114	1,122	1,131	1,105	1,108	1,050	958	927	893	886
Exports, total sawmill products	do	32	23	22	21	21	27	18	35	26	30	24	28	26	27
Sawed timber	do	17	10	11	9	9	11	7	14	12	15	8	9	8	9
Boards, planks, scantlings, etc.	do	15	12	11	11	12	16	11	22	14	15	15	18	13	18
Prices, wholesale:															
Dimension, construction, dried, 2" x 4", R. L.	\$ per M bd. ft.	81.13	78.43	76.85	76.66	75.53	75.23	76.18	77.88	78.46	79.03	78.90	81.29	81.50	81.39
Flooring, C and better, F. G., 1" x 4", R. L.	\$ per M bd. ft.	130.03	124.21	121.74	121.74	121.92	120.18	119.98	120.41	120.41	120.58	120.10	122.18	123.31	124.73
Southern pine:															
Orders, new	mil. bd. ft.	517	545	595	517	423	498	579	621	598	674	583	578	538	542
Orders, unfilled, end of month	do	191	224	211	183	185	221	271	283	292	286	264	251	246	243
Production	do	548	538	585	569	489	506	548	595	570	659	597	571	552	498
Shipments	do	518	544	605	545	421	462	529	609	589	680	605	591	543	548
Stocks (gross), mill and concentration yards, end of month	mil. bd. ft.	2,047	2,087	2,010	2,034	2,102	2,146	2,165	2,151	2,132	2,111	2,103	2,083	1,342	1,343
Exports, total sawmill products	M bd. ft.	7,794	5,827	5,500	5,650	7,268	4,892	8,924	5,299	6,777	9,398	6,615	5,801	5,982	3,880
Sawed timber	do	1,962	1,342	904	780	2,889	1,389	1,381	1,700	1,634	4,367	1,944	1,787	811	300
Boards, planks, scantlings, etc.	do	5,833	4,486	4,596	4,370	3,379	3,503	7,543	3,599	5,143	5,031	4,671	4,014	5,121	4,707
Prices, wholesale (indexes):															
Boards, No. 2 and better, 1" x 6", R. L.		99.0	92.7	93.3	93.2	92.7	93.7	93.6	94.1	94.4	94.6	94.4	93.5	92.3	91.9
1957-59=100															
Flooring, B and better, F. G., 1" x 4", S. L.		97.4	95.3	95.2	95.0	95.0	94.3	94.3	94.3	94.5	94.4	94.6	94.3	94.7	94.8
1957-59=100															
Western pine:															
Orders, new	mil. bd. ft.	719	727	794	621	644	690	757	741	759	853	781	755	769	716
Orders, unfilled, end of month	do	359	359	330	305	312	380	441	467	461	435	437	445	366	354
Production	do	747	724	806	664	577	513	636	705	705	839	755	734	898	841
Shipments	do	725	728	782	645	637	621	697	715	765	878	780	747	840	813
Stocks (gross), mill, end of month	do	1,957	1,974	2,067	2,036	2,026	1,768	1,707	1,697	1,637	1,598	1,573	1,560	1,610	1,724
Price, wholesale, Ponderosa, boards, No. 3, 1" x 12" R. L. (6' and over)	\$ per M bd. ft.	74.86	69.63	66.83	66.03	65.74	64.61	65.69	67.38	70.91	71.49	69.59	69.08	67.76	66.03
HARDWOOD FLOORING AND PLYWOOD															
Flooring:															
Maple, beech, and birch:															
Orders, new	mil. bd. ft.	3.2	3.1	2.9	2.6	2.2	2.9	2.6	3.0	2.7	4.0	4.6	3.2	3.4	2.3
Orders, unfilled, end of month	do	11.6	11.3	10.6	10.5	10.0	10.5	10.8	11.1	11.0	11.3	11.6	11.0	10.1	9.7
Production	do	3.0	3.1	3.4	3.2	2.8	3.0	2.6	2.8	2.4	2.8	3.0	2.7	3.0	2.9
Shipments	do	3.1	3.0	3.3	2.6	2.6	2.3	2.4	2.6	2.6	3.5	4.0	3.4	3.5	2.6
Stocks (gross), mill, end of month	do	9.7	8.7	8.2	8.6	9.1	9.8	10.0	10.2	10.0	9.0	8.2	7.0	6.2	6.0
Oak:															
Orders, new	do	69.0	64.2	65.8	61.1	49.6	57.9	65.5	65.4	66.6	72.7	68.9	67.3	80.9	69.8
Orders, unfilled, end of month	do	38.5	35.6	34.3	31.5	27.3	35.5	43.8	49.3	51.1	49.9	47.6	46.9	46.3	38.0
Production	do	72.2	65.5	70.5	68.4	55.3	60.6	57.7	64.4	57.2	66.8	66.1	63.5	77.9	66.2
Shipments	do	70.6	65.4	69.3	66.0	54.8	53.7								

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	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

METALS AND MANUFACTURES

IRON AND STEEL

Foreign trade:
Iron and steel products (excl. advanced mfs. and ferroalloys):

Exports, total ² ³ do	865	1,018	950	861	750	652	550	549	551	740	620	470	704	904	532
Steel mill products do	248	166	208	193	212	180	169	153	149	150	158	140	214	204	142
Scrap ² do	598	810	713	630	504	445	357	377	385	560	445	313	461	676	380
Imports, total ² ³ do	340	329	423	504	350	377	321	392	370	509	475	520	505	374	406
Steel mill products ² do	280	262	335	357	292	332	282	340	325	413	364	395	375	285	325
Scrap do	15	21	32	34	24	22	17	16	16	13	19	66	15	15	20

Iron and Steel Scrap

Production and receipts, total, thous. sh. tons.

5,475	5,315	6,151	5,798	5,819	6,214	6,230	6,805	6,078	5,547	4,938	4,325	4,380	4,708	4,708	
Home scrap produced do	3,300	3,206	3,658	3,533	3,664	3,941	3,811	4,280	3,834	3,419	3,058	2,640	3,046	2,987	2,987
Purchased scrap received (net) do	2,175	2,109	2,493	2,265	2,155	2,273	2,419	2,525	2,244	2,128	1,880	1,685	1,845	1,721	1,721
Consumption, total, do	5,539	5,361	5,851	5,655	6,190	6,531	6,183	6,777	5,924	5,107	4,862	4,243	4,967	5,026	5,026
Stocks, consumers', end of mo. do	9,487	8,651	8,967	9,108	8,741	8,456	8,506	8,534	8,689	9,068	9,196	9,276	9,199	8,887	8,887

Prices, steel scrap, No. 1 heavy melting:

Composite (5 markets) \$ per lg. ton	32.95	36.64	39.09	33.10	34.10	37.67	36.25	31.98	30.18	26.14	24.13	24.59	26.86	26.39	24.36
Pittsburgh district do	33.00	35.00	38.00	34.00	36.00	39.00	38.00	33.00	32.00	28.00	26.00	26.00	29.00	27.00	25.00

Ore

Iron ore (operations in all U.S. districts):

Mine production ² do	7,320	5,983	7,898	5,022	3,711	3,911	3,514	4,016	4,500	9,482	9,617	9,050	9,061	7,495	7,495
Shipments from mines ² do	7,014	6,033	9,413	7,393	1,660	1,687	1,465	1,546	3,509	10,302	11,117	11,039	9,811	8,108	8,108
Imports ² do	2,882	2,151	3,071	2,218	1,970	1,777	1,588	2,061	2,718	3,723	4,275	4,041	3,049	3,536	3,054

U.S. and foreign ores and ore agglomerates:

Receipts at iron and steel plants do	9,396	7,759	11,999	9,560	4,080	3,230	3,139	3,718	5,084	13,005	13,564	13,457	12,228	10,543	10,543
Consumption at iron and steel plants do	8,522	8,143	9,681	9,058	9,532	10,316	9,696	10,623	9,621	7,974	6,758	5,965	6,670	6,764	6,764
Exports ² do	439	412	550	362	66	131	79	41	362	625	853	1,222	836	654	447
Stocks, total, end of mo. do	70,611	82,009	55,748	84,148	80,548	75,645	70,946	65,985	62,070	66,349	71,914	77,861	82,941	86,654	86,654
At mines ² do	11,407	15,952	12,107	9,755	11,843	14,055	16,107	18,559	19,643	18,820	17,326	15,364	14,611	13,997	13,997
At furnace yards do	53,358	59,790	67,556	68,058	62,605	55,572	49,015	42,110	37,573	42,591	49,405	56,928	62,472	66,250	66,250
At U.S. docks do	5,846	6,267	6,085	6,335	6,100	6,018	5,824	5,316	4,854	4,938	5,183	5,569	5,858	6,407	6,407

Manganese (mn. content), general imports² do

99	86	93	83	130	75	105	99	104	103	87	72	71	69	85	85
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Pig Iron and Iron Products

Pig iron:

Production (excl. blast furnace production of ferroalloys) do	5,556	5,393	6,330	6,105	6,400	6,833	6,421	7,106	6,425	5,458	4,582	4,211	4,586	4,659	5,009
Consumption do	5,552	5,483	6,327	6,051	6,425	6,996	6,576	7,198	6,392	5,304	4,605	4,167	4,757	4,825	4,825
Stocks (consumers' and suppliers') end of mo. thous. sh. tons.	3,471	3,250	3,057	3,147	3,183	3,101	2,961	2,949	3,079	3,276	3,345	3,443	3,368	3,254	3,254
Prices:															
Composite \$ per lg. ton	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	65.95	63.08
Basic (furnace) do	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00	66.00
Foundry, No. 2, Northern do	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50	66.50

Castings, gray iron:

Orders, unfilled, for sale, end of mo. thous. sh. tons.	739	653	649	636	672	673	681	719	704	674	628	643	660	727	727
Shipments, total ² do	966	902	1,031	990	922	981	924	1,061	1,021	1,046	990	800	882	925	925
For sale ² do	534	514	594	529	470	512	474	563	544	572	553	452	551	526	526

Castings, malleable iron:

Orders, unfilled, for sale, end of mo. thous. sh. tons.	73	56	59	62	63	70	69	71	72	70	69	73	72	76	76
Shipments, total do	68	60	66	71	68	75	70	76	74	80	74	57	66	68	68
For sale do	39	36	39	40	37	43	40	42	50	50	50	50	50	50	50

Steel, Crude, Semifinished, and Finished

Steel ingots and steel for castings:

Production do	8,273	8,168	9,173	8,746	9,569	10,353	9,698	10,584	9,236	7,536	6,692	6,174	7,098	7,251	7,845
Index 1957-59=100	101.9	100.9	111.2	109.5	115.0	125.5	130.1	128.3	115.7	91.3	74.8	86.0	90.8	94.3	98.3

Steel castings:

Orders, unfilled, for sale, end of mo. * thous. sh. tons.	231	153	156	156	169	200	198	189	206	190	172	176	173	167	167

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Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.
METALS AND MANUFACTURES—Continued															
IRON AND STEEL—Continued															
Steel, Manufactured Products															
Fabricated structural steel:															
Orders, new (net).....thous. sh. tons..	299	343	303	333	373	314	276	221	274	294	292	239	289	326	301
Shipments.....do.....	322	318	354	339	296	284	289	327	312	357	349	308	367	314	357
Backlog, end of year or mo.....do.....	2,333	2,723	2,566	2,707	2,723	2,596	2,487	2,481	2,414	2,352	2,406	2,357	2,301	2,316	2,351
Barrels and drums, steel, heavy types (for sale):															
Orders, unfilled, end of mo.....thous.	1,609	1,521	1,513	1,451	1,510	1,491	1,482	1,568	1,438	1,425	1,460	1,402	1,331	1,421	.....
Shipments.....do.....	1,755	1,834	1,960	1,846	1,607	1,887	1,774	2,063	1,945	2,259	2,240	1,992	2,079	1,850	.....
Cans (tinplate), shipments (metal consumed), total for sale and own use ¹.....thous. sh. tons..	404	418	453	346	344	334	320	379	395	462	478	512	630	560	.....
NONFERROUS METALS AND PRODUCTS															
Aluminum:															
Production, primary (dom. and foreign ores).....thous. sh. tons..	167.9	158.6	167.3	164.1	168.0	170.1	157.7	177.4	173.7	184.2	179.1	184.1	168.1	176.2	185.2
Estimated recovery from scrap.....do.....	127.3	128.2	36.0	36.0	36.0	41.0	43.0	48.0	50.0	52.0	52.0	41.0	46.0	46.0	.....
Imports (general):															
Metal and alloys, crude.....do.....	12.7	16.6	22.8	18.4	20.0	17.3	13.5	18.9	19.9	30.0	33.0	38.9	27.3	29.8	27.7
Plates, sheets, etc.....do.....	3.1	4.1	4.6	4.8	4.7	5.0	5.4	5.3	9.0	6.1	6.0	5.2	5.3	4.0	4.1
Exports, metal and alloys, crude.....do.....	23.7	10.7	11.8	9.4	8.7	19.8	10.2	12.2	10.4	9.7	10.3	12.7	10.3	17.1	11.5
Stocks, primary (at reduction plants), end of mo. ....thous. sh. tons..	185.3	258.2	255.6	240.3	207.1	198.4	190.8	170.7	154.5	137.8	132.6	131.7	130.8	148.3	148.1
Price, primary ingot, 99.5% min.....\$ per lb..	.2600	.2546	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400	.2400
Aluminum shipments:															
Mill products and pig and ingot (net) t...ml. lb..	388.1	403.4	440.8	446.3	435.8	429.4	429.0	516.5	474.1	499.0	506.6	449.2	443.8	433.1	.....
Mill products, total t...ml. lb.....do.....	254.1	278.8	294.2	298.3	271.3	296.9	292.2	344.1	315.9	354.3	347.5	320.4	319.9	293.3	.....
Plate and sheet (excl. foil) \$.....do.....	115.7	124.4	127.3	129.9	115.8	133.9	134.3	159.0	142.2	160.4	158.8	144.3	137.6	126.4	.....
Castings ².....do.....	64.5	63.5	72.6	70.8	73.7	79.8	73.6	81.2	78.8	83.3	77.4	60.7	74.3	74.5	.....
Copper:															
Production:															
Mine, recoverable copper.....thous. sh. tons..	90.0	97.1	104.6	104.4	103.2	103.0	101.3	109.6	108.8	113.9	102.8	91.5	93.8	89.9	106.1
Refinery, primary.....do.....	126.6	129.2	129.8	130.4	131.1	134.7	136.7	146.1	126.5	146.1	145.8	124.5	249.3	132.3	.....
From domestic ores.....do.....	93.4	98.4	101.9	104.3	100.5	103.5	102.7	107.9	98.6	109.3	109.1	90.9	186.3	101.4	.....
From foreign ores.....do.....	33.1	30.8	27.9	26.1	30.6	31.2	33.0	38.2	27.9	36.8	36.7	33.6	62.9	30.9	.....
Secondary, recovered as refined.....do.....	23.0	21.9	21.9	23.1	18.7	21.5	23.9	22.3	24.9	25.2	21.0	21.0	46.8	25.8	.....
Imports (general):															
Refined, unrefined, scrap ³.....do.....	43.8	38.4	43.6	47.7	36.0	50.2	32.3	54.1	16.9	64.6	41.4	47.0	22.5	28.3	62.6
Refined.....do.....	11.9	5.6	12.3	4.7	3.4	6.2	6.9	5.9	5.3	8.1	7.3	5.3	5.3	14.1	.....
Exports:															
Refined, scrap, brass and bronze ingots ⁴.....do.....	51.3	48.7	32.2	30.5	53.4	37.6	38.4	33.9	30.8	30.2	37.5	26.3	32.0	32.3	23.1
Refined.....do.....	36.1	36.0	25.9	25.3	46.9	31.9	31.7	27.7	26.2	34.6	22.9	27.4	28.2	20.0	.....
Consumption, refined (by mills, etc.).....do.....	114.6	124.0	138.9	137.1	115.2	134.7	125.4	151.0	138.8	142.6	142.9	95.8	137.6	132.9	146.1
Stocks, refined, end of mo., total.....do.....	174.3	187.7	162.3	159.1	159.4	150.5	157.5	155.9	142.4	153.3	157.1	206.8	204.2	194.4	212.0
Fabricators ⁵.....do.....	98.0	105.1	108.0	102.9	102.4	92.0	98.9	102.2	96.8	98.4	121.1	102.5	104.0	106.4	.....
Price, bars, electrolytic (N.Y.).....\$ per lb..	.3205	.2992	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060	.3060
Copper-base mill and foundry products, shipments (quarterly avg. or total):															
Copper mill (brass mill) products.....mil. lb..	470	517	532	532	532	581	581	607	607	607	607	607	535	535	.....
Copper wire mill products ⁶.....do.....	380	388	414	414	414	402	402	422	422	422	422	422	390	390	.....
Brass and bronze foundry products.....do.....	216	212	233	233	233	235	235	242	242	242	242	242	212	212	.....
Lead:															
Production:															
Mine, recoverable lead ⁷.....thous. sh. tons..	20.6	21.8	21.3	20.4	19.8	22.5	21.9	21.9	24.0	25.0	24.0	21.3	16.6	14.2	14.5
Secondary, estimated recoverable ⁸.....do.....	39.2	37.7	42.2	40.7	34.8	36.7	37.2	37.1	35.5	37.7	36.6	31.8	35.7	37.3	.....
Imports (general), ore ⁹ , metal ¹⁰.....do.....	29.3	33.7	37.1	40.6	40.8	39.2	30.6	45.7	36.3	33.8	30.9	23.2	33.8	36.3	38.9
Consumption, total ¹⁰.....do.....	85.1	85.6	93.5	90.0	89.7	96.1	85.4	88.0	83.8	91.9	87.6	77.2	93.1	89.2	.....
Stocks, end of year or mo.:															
Producers', ore, base bullion, and in process ¹⁰ (ABMS).....thous. sh. tons..	145.1	100.6	116.4	107.6	100.6	90.7	93.6	93.0	88.3	95.1	94.3	96.5	87.4	87.7	95.1
Refiners' (primary), refined and antimonial .....thous. sh. tons..	158.9	205.6	193.1	204.9	208.1	207.2	200.0	203.6	199.7	193.7	188.4	191.1	188.4	179.5	.....
Consumers' ¹¹.....do.....	97.3	99.1	106.6	106.5	96.1	93.7	101.3	104.3	106.7	106.6	106.0	102.1	99.4	92.0	.....
Scrap (lead-base, purchased), all consumers .....thous. sh. tons..	46.6	41.3	42.8	39.4	38.6	40.3	37.2	34.4	33.9	35.4	36.5	39.9	39.0	35.4	.....
Price, common grade (N.Y.).....\$ per lb..	.1195	.1087	.1160	.1020	.1025	.0958	.0950	.0950	.0950	.0950	.0950	.0950	.0950	.0950	.0995
Tin:															
Imports (for consumption):															
Ore ¹².....lg. tons..	1,169	743	319	577	1,346	29	1,038	670	728	622	1,005	530	60	242	0
Bars, pigs, etc ¹³.....do.....	3,295	3,325	5,030	4,204	3,628	4,625	1,818	4,247	3,457	4,315	2,383	2,784	3,347	4,042	2,809
Estimated recovery from scrap, total ¹⁴.....do.....	1,840	1,810	2,005	1,960	1,795	1,930	1,675	1,890	1,795	1,920	1,820	1,630	.....	.....	.....
As metal.....do.....	250	250	240	285	305	220	205	245	240	265	235	270	.....	.....	.....
Consumption, pig, total.....do.....	6,710	6,520	6,895	6,880	6,340	7,440	6,970	7,360	6,920	7,230	6,710	5,610	6,150	5,600	.....
Primary.....do.....	4,290	4,140	4,385	4,460	3,990	4,750	4,690	5,280	4,850	5,170	4,735	3,850	4,175	3,910	.....
Exports, incl. reexports (metal).....do.....	71	67	5	54	43	49	7	98	3	9	1	21	45	23	110
Stocks, pig (industrial), end of mo. ....do.....	22,750	22,630	25,620	25,055	27,028	25,735	23,710	22,805	22,125	20,510	20,735	20,225	19,695	22,100	.....
Price, pig, Straits (N.Y.), prompt.....\$ per lb..	1.0140	1.1327	1.2105	1.2289	1.2098	1.2030	1.2106	1.2308	1.2212	1.1719	1.1302	1.1145	1.0846	1.0876	1.1078
Zinc:															
Mine production, recoverable zinc .....thous. sh. tons..	36.3	38.7	38.9	36.0	36.6	37.8	36.7	42.6	41.9	43.6	42.4	38.4	44.5	41.9	46.9
Imports (general):															
Ores ¹⁵.....do.....	38.1	34.6	39.9	41.3	39.4	30.3	36.9	50.0	32.2	54.5	45.3	40.2	34.2	40.0	39.7
Metal (slab, blocks).....do.....	10.1	10.6	14.4	10.2	11.4	14.5	11.2	14.1	13.2	9.2	9.8	13.8	8.2	11.5	11.7
Consumption (recoverable zinc content):															
Ores ¹⁶.....do.....	7.4	8.1	8.7	7.6	7.4	8.6	7.2								

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961				1962							
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

METALS AND MANUFACTURES—Continued

NONFERROUS METALS AND PROD.—Con.

Zinc—Continued

Slab zinc:

Production (primary smelter), from domestic and foreign ores, thous. sh. tons.	66.6	70.6	75.8	76.7	80.1	78.4	74.4	79.5	78.7	78.9	68.9	66.8	69.1	70.6	—	
Secondary (redistilled) production, do	5.7	4.6	5.6	5.2	5.1	5.5	4.9	6.0	5.1	4.1	4.1	4.0	3.7	4.0	—	
Consumption, fabricators', do	73.2	77.6	89.3	83.5	79.3	91.5	85.2	93.0	86.4	91.1	80.3	66.7	79.4	83.3	—	
Exports, do	6.3	4.2	2.7	1.3	3.5	1.1	4.1	4.8	6.5	2.5	2.4	2.4	1.6	2.1	3.5	
Stocks, end of year or mo.:																
Producers', at smelter (AZI), do	185.9	145.5	150.1	146.4	151.2	150.3	144.7	138.7	144.6	145.3	117.1	162.4	167.9	168.9	159.4	154.2
Consumers, do	68.9	93.8	71.3	81.6	90.6	86.9	86.6	86.3	83.9	76.1	72.5	72.8	68.7	61.9	—	
Price, prime Western (St. Louis), \$ per lb.	.1295	.1154	.1150	.1150	.1198	.1200	.1200	.1150	.1150	.1150	.1150	.1150	.1150	.1150	.1150	.1150

HEATING EQUIPMENT, EXC. ELECTRIC

Radiators and conveactors, cast iron:

Shipments, mil. sq. ft. radiation	1.7	1.2	1.5	1.3	.9	1.1	1.1	1.0	.6	.8	1.0	.9	1.3	1.4	—
Stocks, end of year or mo., do	2.8	2.6	2.9	2.7	2.6	2.5	2.6	2.8	3.2	3.4	3.4	3.0	2.7	2.5	—

Oil burners:

Shipments, thous.	42.8	44.4	62.4	46.1	37.4	31.2	32.3	39.8	28.8	36.4	41.3	31.6	50.1	62.0	—
Stocks, end of year or mo., do	45.9	44.8	41.8	41.4	44.8	49.9	52.2	55.6	62.8	64.0	65.4	64.1	62.2	55.2	—

Stoves and ranges, domestic cooking:

Shipments, total (excl. liquid-fuel types), do	151.8	155.8	189.7	164.6	148.6	149.5	157.6	175.6	163.2	168.3	167.4	142.2	182.0	190.1	—
Gas, do	148.5	152.5	184.9	159.7	146.5	146.7	155.0	172.7	159.7	165.5	164.4	139.3	178.4	186.0	—

Stoves, domestic heating, shipments, total, do

Gas, do	154.7	145.8	290.3	167.8	84.4	86.1	79.8	117.9	84.7	110.4	138.0	161.6	277.2	251.9	—
100.9	88.1	177.5	195.5	45.8	49.6	42.1	78.6	44.8	54.6	88.6	95.4	154.0	150.0	—	

Warm-air furnaces (forced-air and gravity air-flow), shipments, total, thous.

Gas, do	104.8	102.9	152.4	99.6	85.4	86.8	81.0	86.9	90.5	98.7	107.2	111.8	134.5	154.4	—
78.9	80.6	114.3	76.6	68.7	71.4	65.1	70.7	75.1	81.6	88.5	89.9	105.2	117.5	—	

Water heaters, gas, shipments, do

208.2	204.7	214.6	193.7	213.2	207.7	191.4	216.0	201.8	195.8	232.2	201.2	226.1	194.4	—	
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MACHINERY AND APPARATUS

Fans, blowers, and unit heaters, qtrly. totals:

Fans and blowers, new orders, mil. \$	138.5	140.8	—	—	39.7	—	—	41.5	—	—	46.0	—	37.4	—	
Unit-heater group, new orders, do	121.5	115.7	—	—	16.9	—	—	13.6	—	—	18.4	—	15.1	—	

Foundry equipment (new), new orders, net, mo. avg. shipments, 1947-49=100

118.8	96.9	106.9	77.7	86.8	153.2	145.3	98.5	163.4	114.3	182.5	324.6	161.2	114.1	116.6	—
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Furnaces, industrial, new orders, net:

Electric processing, mil. \$	1.3	1.0	1.4	.8	.9	1.9	1.4	1.0	1.1	1.2	1.7	1.2	1.2	1.0	1.1	—
Fuel-fired (exc. for hot rolling steel), do	2.9	2.6	1.6	2.6	2.1	5.8	2.6	1.5	2.9	3.4	2.1	3.9	1.6	1.9	—	

Material handling equipment (industrial):

New orders index*, 1957-59=100	99.2	103.4	102.8	91.3	97.0	104.5	108.5	115.8	115.6	131.3	129.4	110.2	104.7	109.8	—	
Shipments index*	103.1	89.6	92.6	81.3	82.7	75.8	79.7	101.3	107.5	107.9	118.7	111.2	119.2	109.4	—	

Industrial trucks (electric), shipments:

Hand (motorized), number	461	385	495	272	336	333	357	506	541	535	492	568	517	528	527	—
Rider-type, do	470	380	370	292	383	327	326	523	388	533	560	524	420	506	503	—

Industrial trucks and tractors (gasoline-powered), shipments, number

1,885	1,639	1,987	1,031	981	1,328	1,278	2,185	2,180	2,272	2,641	2,368	2,681	2,525	2,881	—
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Machineries, tools:

Metal cutting tools, Orders, new (net), total, mil. \$	41.90	46.35	47.30	51.95	44.65	42.05	33.95	44.60	43.70	51.65	50.00	46.60	38.50	39.35	45.75	—
Domestic, do	29.35	31.40	28.55	39.80	33.50	34.30	26.30	35.30	34.45	41.65	40.25	37.45	33.20	31.60	39.35	—

Shipments, total, do

42.30	42.30	45.15	48.10	57.25	43.05	42.10	55.40	48.70	54.60	60.00	39.45	39.50	43.70	44.35	—	
Domestic, do	32.85	28.60	28.35	32.20	39.55	30.65	30.15	38.65	35.30	36.40	41.90	28.95	29.65	33.70	34.00	—

Estimated backlog, months

4.4	5.0	5.7	5.5	4.8	4.8	4.7	4.4	4.3	4.1	3.9	4.0	4.1	4.0	4.0	—
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Metal forming tools:

Orders, new (net), do	12.50	10.90	9.10	12.95	12

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

PETROLEUM, COAL, AND PRODUCTS

COAL																	
Anthracite:																	
Production	thous. sh. tons	1,568	1,454	1,603	1,501	1,376	1,806	1,519	1,509	1,254	1,315	1,336	904	1,325	1,190	1,525	1,660
Stocks in producers' yards, end of mo.	do	315	193	297	276	233	193	159	149	156	193	217	195	171	159	124	-----
Exports	do	120	129	141	224	200	192	98	178	53	119	159	195	301	173	228	-----
Prices:																	
Retail, stove, composite	\$ per sh. ton	27.67	28.14	28.24	28.24	28.90	29.08	29.10	29.10	28.88	28.14	27.75	28.00	28.09	28.11	29.06	-----
Wholesale, chestnut, f.o.b. mine	do	13,948	13,347	13,370	13,370	13,930	13,930	13,930	13,930	11,998	11,998	12,488	12,488	12,978	12,978	12,978	-----
Bituminous:																	
Production	thous. sh. tons	34,626	133,581	39,287	37,078	35,044	37,620	32,970	36,170	34,100	36,720	37,390	22,040	38,930	34,110	40,270	37,000
Industrial consumption and retail deliveries, total	thous. sh. tons	231,702	312,200	33,367	34,018	37,290	30,437	34,475	35,775	30,889	29,852	28,444	27,940	30,070	29,371	-----	-----
Electric power utilities	do	14,490	14,969	15,352	15,734	17,007	17,723	15,443	16,172	14,137	15,134	14,987	15,232	16,288	14,995	-----	-----
Mfg. and mining industries, total	do	214,425	13,856	15,052	15,396	16,619	17,120	15,490	16,431	14,919	13,828	12,571	11,579	12,236	12,223	-----	-----
Coke plants (oven and beehive)	do	2,6751	16,157	7,069	6,989	7,391	7,641	7,046	7,697	7,194	6,437	5,479	5,140	5,358	5,350	-----	-----
Retail deliveries to other consumers	do	2,534	2,311	2,860	2,789	3,645	4,593	3,541	3,169	1,794	708	796	947	1,455	2,065	-----	-----
Stocks, industrial and retail dealers', end of month, total	thous. sh. tons	72,333	69,126	72,612	73,851	71,418	66,940	64,523	63,222	64,185	66,402	69,327	66,098	68,489	70,233	-----	-----
Electric power utilities	do	48,244	47,618	50,268	50,421	48,609	45,298	43,596	42,194	43,171	44,965	46,782	45,153	47,340	49,274	-----	-----
Mfg. and mining industries, total	do	23,216	20,970	21,714	22,808	22,283	21,184	20,521	20,726	20,718	21,039	22,079	20,468	20,619	20,437	-----	-----
Oven-coke plants	do	11,287	9,680	9,813	10,454	10,393	9,779	9,408	9,405	9,431	9,666	10,355	8,257	8,277	8,172	-----	-----
Retail dealers	do	693	538	630	622	526	458	406	302	296	398	466	477	530	522	-----	-----
Exports	do	3,045	2,915	3,716	3,202	2,565	1,900	2,421	2,426	2,854	3,788	3,530	3,087	4,165	3,949	3,993	-----
Prices:																	
Retail, composite	\$ per sh. ton	17.06	17.12	17.29	17.33	17.33	17.45	17.45	17.45	17.43	16.97	16.89	16.95	17.00	17.31	17.55	-----
Wholesale:																	
Screenings, Indust. use, f.o.b. mine	do	5,164	5,018	5,016	5,013	5,013	5,016	5,018	5,018	4,932	4,932	4,914	4,914	4,914	4,914	4,914	4,914
Domestic, large sizes, f.o.b. mine	do	7,690	7,541	7,590	7,690	7,690	7,717	7,717	7,700	7,700	7,164	7,170	7,271	7,300	7,539	7,608	-----
COKE																	
Production:																	
Beehive	thous. sh. tons	84	73	81	75	78	100	92	94	76	57	53	42	48	59	62	-----
Oven (byproduct)	do	4,685	4,236	4,864	4,822	5,091	5,274	4,868	5,155	4,928	4,453	3,788	3,552	3,692	3,692	3,853	-----
Petroleum coke	do	1,000	1,256	1,292	1,270	1,334	1,319	1,218	1,338	1,170	1,337	1,392	1,339	1,360	1,302	-----	-----
Stocks, end of month:																	
Oven-coke plants, total	do	64,152	4,398	4,035	4,024	4,032	3,860	3,761	3,637	3,651	3,774	3,832	3,978	4,065	4,174	4,126	-----
At furnace plants	do	62,947	3,030	2,764	2,796	2,820	2,679	2,614	2,501	2,507	2,623	2,697	2,858	2,971	3,094	3,084	-----
At merchant plants	do	1,205	1,369	1,271	1,228	1,212	1,181	1,147	1,136	1,144	1,150	1,135	1,141	1,094	1,079	1,043	-----
Petroleum coke	do	1,159	1,064	1,081	1,068	1,063	1,062	1,053	1,071	1,048	1,012	1,048	1,010	1,044	1,044	1,044	-----
Exports	do	29	37	35	39	45	23	16	22	39	28	31	34	66	65	38	-----
PETROLEUM AND PRODUCTS																	
Crude petroleum:																	
Oil wells completed	number	1,874	1,821	1,859	2,031	1,956	1,926	1,553	1,546	1,527	2,126	1,732	1,711	2,028	1,499	-----	-----
Price at wells (Okla.-Kansas)	\$ per bbl	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97	2.97
Runs to stills	mil. bbl.	246.0	248.9	253.5	246.1	258.9	265.3	242.0	254.0	243.0	256.3	258.8	264.4	262.5	252.7	252.7	252.7
Refinery operating ratio	% of capacity	83	82	82	82	84	86	86	82	81	83	86	85	85	84	84	84
All oils, supply, demand, and stocks:	mil. bbl.	298.3	306.9	308.6	303.1	320.2	335.2	297.8	326.3	311.2	312.6	305.4	313.7	319.5	311.4	-----	-----
New supply, total	mil. bbl.	298.3	306.9	308.6	303.1	320.2	335.2	297.8	326.3	311.2	312.6	305.4	313.7	319.5	311.4	-----	-----
Production:																	
Crude petroleum	do	214.6	218.5	220.9	214.6	226.6	227.8	209.1	228.7	221.7	223.0	217.7	224.0	224.2	219.6	-----	-----
Natural-gas liquids, benzol, etc.	do	28.4	30.2	30.6	31.2	32.6	31.9	29.2	32.0	30.3	30.4	29.1	31.0	30.4	30.2	30.2	30.2
Imports:																	
Crude petroleum	do	31.0	31.8	33.6	30.1	29.2	36.3	31.6	31.8	32.2	34.2	33.8	35.9	40.3	34.4	-----	-----
Refined products	do	24.4	26.5	23.5	27.2	31.8	39.3	27.9	33.9	24.7	25.1	24.7	22.8	24.5	27.2	27.2	27.2
Change in stocks, all oils (decrease, -)	do	-2.5	3.4	12.6	-12.9	-28.3	-37.1	-13.1	-10.8	19.8	14.6	14.1	17.6	17.3	21.1	21.1	21.1
Demand, total	do	300.8	303.6	296.0	316.0	348.5	372.3	310.9	337.0	291.5	298.0	291.3	296.2	302.2	290.3	-----	-----
Exports:																	
Crude petroleum	do	.3	.3	.2	.4	.3	.1	.1	.2	.1	.3	.2	.2	.1	.1	.1	.1
Refined products	do	5.9	5.0	5.1	5.0	4.7	4.7	5.0	4.6	4.9	5.2	4.8	5.0	5.2	5.7	5.7	5.7
Domestic demand, total	do	294.6	298.3	290.7	310.6	343.6	367.5	305.8	332.2	286.4	292.5	286.5	291.0	296.8	284.5	-----	-----
Gasoline	do	126.0	127.8	128.9	128.5	125.9	121.4	109.2	130.4	129.5	140.7	140.4	142.5	147.2	126.4	-----	-----
Kerosene	do	11.0	12.0	12.2	13.9	17.8	21.1	16.0	15.0	10.6	9.0	9.2	10.9	10.6	12.0	12.0	12.0
Distillate fuel oil	do	57.1	57.9	48.1	64.2	87.8	101.1	82.4	75.6	53.7	44.6	40.0	40.6	36.6	45.2	-----	-----
Residual fuel oil	do	46.6	45.7	42.9	48.9	55.6	63.9	50.4	55.6	40.5	38.6	34.5	33.7	35.0	38.0	-----	-----
Jet fuel	do	8.6	8.7	8.4	8.4	8.6	9.5	7.3	9.6	8.9	10.0	10.4	8.7	10.1	11.6	11.6	11.6
Lubricants	do	3.6	3.5	3.8	3.5	3.1	3.5	3.5	3.6	3.8	4.0	3.7	3.6	3.8	3.5	3.5	3.5
Asphalt	do	8.7	9.0	12.6	7.6	3.9	3.4	3.6	4.8	6.9	11.2	13.8	14.9	17.2	13.3	13.3	13.3
Liquefied gases	do	18.9	19.5	19.7	21.9	26.7	29.6	20.8	22.7	18.4	17.8	17.5	19.0	18.4	19.5	19.5	19.5
Stocks, end of month, total	do	790.2	814.3	866.2	853.3	825.1	788.0	774.9	764.1	783.9	798.4	812.5	830.1	847.4	868.4	-----	-----
Crude petroleum	do	248.0	249.4	251.1	248.7	244.7	242.4</td										

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

PETROLEUM, COAL, AND PRODUCTS—Continued

PETROLEUM AND PRODUCTS—Continued

Refined petroleum products—Continued

Airline gasoline:

Production	9.5	9.9	10.1	9.3	10.3	9.2	9.2	9.9	9.7	11.1	10.8	10.3	11.0	10.4	.....
Exports	.8	.6	.4	.8	.2	.3	.1	.4	.2	.2	.5	.5	.5	.6	.....
Stocks, end of month	13.5	11.7	11.3	11.1	11.6	10.9	11.3	11.2	10.6	10.3	10.6	10.2	9.8	10.1	.....

Kerosene:

Production	11.3	11.9	13.3	12.6	13.8	14.6	14.7	12.8	11.1	11.4	11.5	13.3	12.6	12.4	.....
Stocks, end of month	28.7	31.0	37.3	36.2	32.4	26.4	25.3	23.3	24.2	27.3	30.1	33.2	35.7	36.7	.....
Price, wholesale, bulk lots (N.Y. Harbor)	\$ per gal.	.104	.109	.108	.113	.113	.113	.110	.104	.104	.099	.099	.099	.099	.....

Distillate fuel oil:

Production	55.6	58.1	59.9	59.5	63.8	68.5	61.2	62.1	54.4	57.5	58.5	59.4	59.0	58.2	.....
Imports	1.1	1.4	1.3	1.5	2.5	2.3	.6	.7	1.5	1.5	1.0	.7	.5	1.0	.....
Exports	.8	.6	.8	.6	.7	.8	.7	.9	.5	.4	.3	.4	.5	.9	.....
Stocks, end of month	127.9	127.6	177.9	174.2	152.0	121.0	100.0	86.5	88.3	102.3	121.5	140.6	163.0	176.2	.....

Price, wholesale (N.Y. Harbor, No. 2 fuel)

\$ per gal.	.094	.099	.098	.103	.103	.103	.103	.100	.094	.091	.086	.086	.086	.086
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Residual fuel oil:

Production	27.7	26.3	25.1	25.7	30.0	30.4	26.5	26.9	22.9	23.3	22.2	23.2	22.9	23.1
Imports	19.4	20.3	17.3	21.6	24.8	31.0	22.9	27.5	20.4	18.2	16.8	17.0	16.3	17.8	.....
Exports	1.5	1.2	1.2	1.0	1.3	1.2	1.6	1.4	1.0	1.5	.8	1.0	1.1	.8	.....
Stocks, end of month	45.1	45.8	49.0	46.7	44.9	41.6	39.5	37.1	39.3	41.0	44.9	50.7	54.1	56.5	.....

Price, wholesale (Oklahoma, No. 6)

\$ per gal.	.169	.158	.145	.145	.155	.155	.165	.165	.155	.155	.155	.155	.155	.155
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Jet fuel (military grade only):

Production	7.4	8.0	7.6	8.2	8.6	7.6	7.1	8.7	8.7	9.3	9.1	8.5	9.7	8.8
Stocks, end of month	6.6	7.6	7.7	7.8	8.3	8.1	8.1	8.3	8.5	8.3	8.2	8.1	8.7	8.4	.....

Lubricants:

Production	4.9	4.9	5.1	5.0	4.9	5.0	4.7	5.0	5.3	5.0	5.1	5.3	5.0	5.3	.....
Exports	1.3	1.4	1.4	1.5	1.2	1.3	.9	1.2	1.8	1.7	1.5	1.6	1.5	1.9	.....
Stocks, end of month	9.4	12.7	12.3	12.3	12.9	13.1	13.4	13.6	13.3	12.7	12.5	12.5	12.2	12.2	.....

Price, wholesale, bright stock (midcontinent, f.o.b., Tulsa)

\$ per gal.	.257	.260	.260	.260	.260	.260	.260	.260	.260	.260	.260	.260	.260	.260
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Asphalt:

Production	8.2	8.5	10.5	7.6	5.8	4.8	5.1	7.0	8.5	11.3	11.7	12.7	12.7	11.8
Stocks, end of month	12.8	16.0	10.5	10.9	13.0	14.7	16.6	19.0	20.8	21.3	19.9	18.4	14.4	13.6

Liquefied petroleum gases:

Production	6.5	6.6	6.3	6.6	7.1	6.5	6.0	6.7	6.3	6.7	6.5	6.7	6.3	6.2	.....
Transfers from gasoline plants	12.7	13.3	13.8	15.7	19.3	22.4	14.6	15.8	12.5	12.0	11.7	12.6	12.2	13.6	.....
Stocks (at plants, terminals, underground, and at refineries), end of mo.	24.2	34.4	44.0	41.9	36.4	28.2	27.7	27.7	30.4	33.5	35.8	37.6	39.4	39.5	.....

Asphalt and tar products, shipments:

Asphalt roofing, total	4,997	5,131	7,072	4,435	3,310	5,119	2,531	5,814	4,396	5,181	6,250	6,289	6,964	6,421	.....
Roll roofing and cap sheet	1,813	1,778	2,450	1,558	1,219	1,771	903	1,584	1,641	1,685	2,140	2,262	2,501	2,428	.....
Shingles, all types	3,184	3,352	4,622	2,876	2,092	3,348	1,628	4,229	2,755	3,316	4,110	4,027	4,463	3,993	.....

Asphalt siding

do	73	71	103	82	52	75	36	62	50	58	61	68	83	83	.....
do	94	85	112	76	43	32	38	59	79	102	99	99	116	100	.....
do	82	77	104	73	63	97	48	78	83	87	94	89	97	90	.....

PULP, PAPER, AND PAPER PRODUCTS

PULPWOOD AND WASTE PAPER

Pulpwood:

Receipts	3,448	3,465	3,855	3,498	3,258	3,573	3,793	3,830	3,353	3,694	3,697	3,503	4,197	3,480	3,945
Consumption	3,374	3,516	3,851	3,731	3,379	3,677	3,578	3,834	3,689	3,894	3,373	3,344	3,870	3,590	3,867
Stocks, end of month	5,483	5,769	5,820	5,521	5,495	5,270	5,522	5,493	5,116	4,915	4,852	5,002	5,321	5,314	5,389

Waste paper:

Consumption	753	751	816	770	710	780	729	795	760	777	762	672	778	738	793
Stocks, end of month	550	517	498	509	562	494	481	479	496	493	494	507	493	476	505

WOOD PULP

Production:

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

PULP, PAPER, AND PAPER PRODUCTS--Continued

PAPER AND PAPER PRODUCTS--Con.															
Paper, exc. building paper, newsprint, and paper-board (American Paper and Pulp Assoc.):															
Orders, new ¹ -----thous. sh. tons.	926	959	1,064	978	948	1,061	967	1,079	991	1,022	972	906	978	1,882	-----
Orders, unfilled, end of month ¹ -----do	682	653	691	639	644	697	722	729	711	667	638	683	673	1,603	-----
Production ¹ -----do	1,118	1,141	1,264	1,180	1,144	1,215	1,158	1,263	1,227	1,260	1,191	1,060	1,219	1,877	-----
Shipments ¹ -----do	922	941	1,024	974	958	988	953	1,054	1,001	1,039	983	871	993	1,867	-----
Fine paper:															
Orders, new-----do	144	157	159	157	149	168	160	181	164	163	167	149	151	148	-----
Orders, unfilled, end of month-----do	79	84	76	75	69	91	97	101	97	85	86	97	86	82	-----
Production-----do	148	160	167	166	164	162	159	175	171	174	169	142	165	156	-----
Shipments-----do	145	156	158	155	165	153	178	165	164	162	144	164	154	-----	-----
Printing paper:															
Orders, new-----do	398	402	445	400	416	440	428	478	429	435	405	392	409	402	-----
Orders, unfilled, end of month-----do	396	368	376	338	360	355	397	415	409	385	356	377	369	367	-----
Production-----do	389	389	427	401	397	422	402	449	423	440	418	366	421	391	-----
Shipments-----do	391	388	426	404	400	422	402	449	423	440	419	367	421	391	-----
Price, wholesale, book paper, "A" grade, English finish, white, f.o.b. mill-----\$ per 100 lb.	16.85	16.95	16.95	16.95	16.95	2 16.53	16.61	16.71	3 16.44	16.50	16.50	16.50	16.50	16.50	16.50
Coarse paper:															
Orders, new-----thous. sh. tons.	324	334	382	348	320	373	314	347	324	340	325	295	358	332	-----
Orders, unfilled, end of month-----do	161	154	184	176	161	193	175	160	149	139	140	142	151	154	-----
Production-----do	333	331	368	349	329	346	335	354	342	362	329	294	354	330	-----
Shipments-----do	325	330	368	347	337	333	332	351	337	354	321	291	331	322	-----
Newspaper:															
Canada (incl. Newfoundland):															
Production-----do	562	561	596	594	528	554	515	578	525	574	566	527	568	552	618
Shipments from mills-----do	563	559	590	619	560	498	469	532	543	601	573	529	575	558	646
Stocks at mills, end of month-----do	209	225	224	199	167	223	268	315	296	269	261	260	252	246	218
United States:															
Production-----do	170	4 174	183	178	163	185	169	187	173	190	188	165	188	171	188
Shipments from mills-----do	169	4 174	179	185	167	175	170	186	180	187	182	169	182	179	192
Stocks at mills, end of month-----do	34	4 40	44	37	33	43	42	43	36	39	44	40	47	39	35
Consumption by publishers ¹ -----do	461	455	512	499	473	434	415	481	487	499	457	423	442	479	511
Stocks at and in transit to publishers, end of month ¹ -----thous. sh. tons.	634	620	623	612	584	585	586	587	550	547	557	587	621	599	609
Imports-----do	451	455	461	507	456	446	394	439	426	484	499	453	459	418	543
Price, rolls, contract, delivered to principal ports-----\$ per sh. ton.	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40	134.40
Paperboard (National Paperboard Assoc.):															
Orders, new-----thous. sh. tons.	1,321	1,400	1,517	1,450	1,354	1,381	1,401	1,588	1,432	1,563	1,530	1,356	1,594	1,433	1,608
Orders, unfilled, end of month-----do	427	461	522	485	445	473	483	466	468	460	451	496	476	486	493
Production, total-----do	1,326	1,394	1,540	1,492	1,371	1,354	1,389	1,603	1,432	1,583	1,539	1,281	1,608	1,409	1,610
Percent of activity-----	89	91	98	95	82	91	96	97	94	95	97	80	98	92	91
Paper products:															
Shipping containers, corrugated and solid fiber, shipments ¹ -----mill. sq. ft. surf. area	9,078	9,563	10,660	10,006	9,000	9,523	9,036	11,145	9,463	10,442	10,362	9,207	11,421	10,360	11,546
Folding paper boxes, shipments, index of physical volume-----1947-49=100	124.0	124.0	135.8	128.0	123.1	118.5	115.5	127.5	118.9	129.6	125.7	114.1	137.1	120.4	131.9

RUBBER AND RUBBER PRODUCTS

RUBBER															
Natural rubber:															
Consumption-----thous. lg. tons.	39.92	35.61	40.19	38.31	36.40	40.47	36.18	39.63	37.47	40.45	39.40	33.50	37.23	35.95	43.70
Stocks, end of month-----do	78.48	68.65	62.38	63.07	68.08	69.74	69.59	69.52	68.51	64.98	62.50	69.75	68.75	74.06	64.22
Imports, incl. latex and guayule-----do	34.23	32.59	40.65	36.71	39.07	41.46	32.78	29.97	33.20	37.84	28.69	37.09	35.40	33.29	32.67
Price, wholesale, smoked sheets (N.Y.)-----\$ per lb.	.385	.296	.295	.274	.278	.280	.233	.286	.289	.283	.283	.273	.274	.288	.295
Synthetic rubber: ¹															
Production-----thous. lg. tons.	119.70	117.00	133.79	129.62	138.49	127.93	127.17	138.52	130.25	131.95	124.61	125.11	126.80	120.75	134.28
Consumption-----do	89.94	91.85	106.51	100.83	97.58	107.07	95.85	103.89	100.27	109.72	107.76	90.76	103.25	100.17	119.36
Stocks, end of month-----do	232.52	245.55	242.94	244.89	256.24	247.99	255.02	261.84	251.88	259.18	254.62	263.94	256.65	256.26	252.00
Exports-----do	28.74	24.75	24.72	24.42	27.92	22.05	24.43	27.99	25.80	21.90	26.38	24.77	29.38	32.71	15.94
Reclaimed rubber:															
Production-----do	24.40	21.99	23.24	22.34	21.61	25.14	22.30	24.38	23.17	24.10	25.22	19.76	22.78	22.20	26.64
Consumption-----do	23.04	20.86	22.56	21.12	20.17	23.21	21.01	22.64	22.24	22.87	23.34	18.83	21.01	20.70	24.63
Stocks, end of month-----do	32.02	32.15	31.69	30.03	30.83	30.54	30.27	30.89	30.85	28.59	29.66	29.29	28.67	28.93	28.95
TIRES AND TUBES															
Pneumatic casings:															
Production-----thous.	9,987	9,728	11,150	10,329	10,483	11,501	10,369	11,278	10,906	11,712	11,959	10,411	10,722	10,651	12,856
Shipments, total-----do	9,975	9,859	11,108	9,739	9,176	10,977	9,036	10,915	11,565	12,084	11,873	11,941	10,202	11,298	13,043
Original equipment-----do	3,350	2,838	3,429	3,841	3,689	3,534	3,227	3,657	3,735	3,958	3,406	3,336	1,531	3,307	4,349
Replacement equipment-----do	6,482	6,908	7,518	5,789	5,349	7,333	5,680	7,149	7,717	8,002	8,357	8,492	8,531	7,731	8,528
Exports-----do	143	114	162	109	139	110	129	109	113	123	110	113	140	170	166
Stocks, end of month-----do	26,558	26,128	24,195	24,916	26,367	26,800	28,109	28,523	27,838	27,506	27,627	26,031	26,533	26,079	26,050
Exports (Bur. of Census)-----do	117	81	85	66	76	73	64	86	75	86	91	99	103	111	75
Inner tubes:															
Production-----do	3,415	3,124	3,560	3,232	3,002	3,691	3,605	4,009	3,413	3,427	3,277	3,116	3,026	3,108	3,881
Shipments-----do</															

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average		Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

STONE, CLAY, AND GLASS PRODUCTS

PORTLAND CEMENT																
Production, finished cement.....thous. bbl.	26,588	26,950	32,348	27,625	23,393	17,051	15,309	20,454	28,089	33,719	32,304	33,388	36,132	33,669	33,926	-----
Percent of capacity.....	75	74	87	77	63	46	45	54	77	88	88	86	93	90	87	-----
Shipments, finished cement.....thous. bbl.	26,244	26,889	35,681	25,692	17,485	13,669	14,477	21,260	27,990	33,677	33,625	35,611	40,669	33,120	36,498	-----
Stocks, end of month:																
Finished.....do.....	35,512	35,879	28,437	30,382	36,343	39,792	40,626	39,817	39,958	40,076	38,684	36,453	31,964	32,513	29,950	-----
Clinker.....do.....	25,532	25,020	16,204	16,913	19,531	24,758	28,956	32,891	32,767	30,031	27,942	25,189	20,480	17,831	15,302	-----
CLAY CONSTRUCTION PRODUCTS																
Shipments: †																
Brick, unglazed (common and face) mil. standard brick.....	541.8	535.6	647.4	550.1	387.4	319.0	358.4	503.5	649.9	725.8	668.7	676.6	718.2	610.7	-----	-----
Structural tile, except facing.....thous. sh. tons.....	40.7	39.7	43.0	39.1	30.9	28.4	27.8	31.3	35.2	39.0	36.1	39.2	37.8	34.6	-----	-----
Sewer pipe and fittings, vitrified.....do.....	154.5	145.8	176.5	134.8	98.1	81.6	87.6	125.7	159.3	175.8	172.5	170.0	186.3	158.7	-----	-----
Facing tile (hollow), glazed and unglazed mil. brick equivalent.....	33.9	35.3	39.0	37.3	28.8	26.5	23.2	29.1	34.9	36.5	35.5	37.4	42.9	34.7	-----	-----
Floor and wall tile and accessories, glazed and unglazed.....mil. sq. ft.....	19.4	19.0	20.8	20.0	16.5	17.8	17.7	20.8	20.3	22.6	22.0	21.0	24.8	21.0	-----	-----
Price index, brick (common), f.o.b. plant or N.Y. dock.....1957-59=100.....	103.5	103.8	104.1	104.1	104.2	104.9	105.1	105.1	104.9	104.9	104.9	104.9	104.9	104.9	104.8	-----
GLASS AND GLASS PRODUCTS																
Flat glass, mfrs.' shipments (qtrly. total and qtrly. average).....thous. \$.....	70,482	65,113			71,840				74,658			64,354			69,574	-----
Sheet (window) glass, shipments.....do.....	26,619	27,743			31,803				32,144			26,613			32,677	-----
Plate and other flat glass, shipments.....do.....	43,863	37,370			40,037				42,514			37,741			36,897	-----
Glass containers: †																
Production.....thous. gross.....	13,358	13,957	14,717	12,769	11,949	13,482	13,103	14,480	14,016	15,209	15,978	15,753	16,327	14,515	14,999	-----
Shipments, domestic, total.....do.....	12,890	13,633	13,747	12,840	12,225	12,623	11,905	13,975	13,452	15,090	15,535	14,113	17,312	16,328	14,396	-----
General-use food:																
Narrow-neck food.....do.....	1,469	1,492	1,421	1,190	1,016	1,163	1,173	1,396	1,251	1,256	1,487	1,606	3,082	2,845	1,579	-----
Wide-mouth food (incl. packers' tumblers, jelly glasses, and fruit jars).....thous. gross.....	3,698	3,904	4,284	3,926	3,656	3,859	3,559	3,886	3,492	4,126	4,139	3,968	5,035	4,517	4,699	-----
Beverage.....do.....	958	1,007	776	814	1,131	745	859	1,169	1,568	1,707	1,717	1,389	1,104	758	799	-----
Beer bottles.....do.....	1,376	1,807	1,494	1,380	1,512	1,492	1,354	1,939	2,071	2,651	2,929	2,705	2,391	2,811	1,451	-----
Liquor and wine.....do.....	1,243	1,289	1,656	1,390	1,173	1,164	1,122	1,377	1,196	1,261	1,284	991	1,296	1,326	1,563	-----
Medicinal and toilet.....do.....	2,901	2,985	2,987	3,151	2,854	3,219	2,964	3,277	2,966	3,097	3,035	2,618	3,357	3,123	3,345	-----
Chemical, household and industrial.....do.....	1,095	1,007	1,009	845	734	842	764	811	796	869	826	724	879	809	778	-----
Dairy products.....do.....	151	142	150	144	149	139	110	120	112	123	118	112	168	170	151	-----
Stocks, end of month.....do.....	20,705	21,582	22,054	21,706	21,157	21,789	22,779	23,066	23,256	23,205	23,392	24,656	23,394	21,195	21,412	-----
GYPSUM AND PRODUCTS																
Crude gypsum, qtrly. avg. or total:																
Imports.....thous. sh. tons.....	1,326	1,242				1,240			1,019			1,364			1,542	-----
Production.....do.....	4,456	2,376				2,404			2,038			2,609			2,706	-----
Calcined, production, qtrly. avg. or total.....do.....	2,148	2,062				2,055			1,916			2,312			2,429	-----
Gypsum products sold or used, qtrly. avg. or total:																
Uncalcined uses.....thous. sh. tons.....	930	976				1,049			643			1,132			1,111	-----
Industrial uses.....do.....	71	65				65			67			68			67	-----
Building uses:																
Plasters:																
Base-coat.....do.....	299	256				240			226			273			287	-----
All other (incl. Keene's cement).....do.....	299	264				250			207			271			297	-----
Lath.....mil. sq. ft.....	477.6	411.6				380.6			335.5			426.4			448.1	-----
Wallboard.....do.....	1,458.6	1,483.9				1,528.5			1,395.1			1,736.4			1,822.8	-----
All other.....do.....	59.4	56.6				54.0			46.2			67.1			66.6	-----

TEXTILE PRODUCTS

APPAREL																
Hosiery, shipments.....thous. doz. pairs.....	12,600	14,008	16,114	15,618	12,267	14,678	13,958	14,952	13,124	14,310	14,680	12,428	17,236	13,711	16,438	-----
Men's apparel, cuttings: △																
Tailored garments:																
Suits.....thous. units.....	1,786	1,597	1,744	1,183	1,696	1,180	1,726	1,881	1,873	1,796	1,649	1,200	2,002	1,750	442	-----
Overcoats and topcoats.....do.....	435	375	360	1,345	244	1,200	214	281	370	470	500	354	353	442	442	-----
Coats (separate), dress and sport.....do.....	841	957	1,076	1,160	1,112	1,133	1,115	1,265	1,234	1,214	1,187	760	1,354	1,093	-----	-----
Trousers (separate), dress and sport.....do.....	8,262	7,465	7,936	17,445	7,016	18,160	8,514	9,849	8,824	9,312	9,075	7,559	10,028	8,247	-----	-----
Shirts (woven fabrics), dress and sport.....thous. doz.....	1,942	1,872	2,020	1,2,285	1,984	1,2,155	2,137	2,258	2,042	2,245	2,003	1,563	2,208	2,021	-----	-----
Work clothing:																
Dungarees and waistband overalls.....do.....	231	284	320	1,310	264	1,305	295	308	308	332	315	303	387	302	302	-----
Shirts.....do.....	304	301	320	1,350	288	1,295	325	324	338	331	326	256	334	289	289	-----
Women's, misses', juniors' outerwear, cuttings: △																
Coats.....thous. units.....	1,952	2,029	2,576	2,467	1,658	2,009	2,437	2,566	1,275	1,223	2,064	2,274	2,688	2,318	-----	-----
Dresses.....do.....	20,888	21,192	21,448	20,922	16,848	20,096	21,482	26,654	26,143	27,130	20,800	17,782	21,804	17,991	-----	-----
Suits.....do.....	809	820	660	768	682	1,098	1,140	1,109	673	583	815	726	728	535	535	-----
Waists, blouses, and shirts.....thous. doz.....	1,288	1,340	1,413	1,321	1,003	1,297	1,508	1,656	1,557	1,566	1,237	1,226	1,372	1,159	-----	-----
Skirts.....do.....	712	708	712	654	412	583	661	740	757	905	780	804	1,893	834	834	-----

* Revised. † Data cover a 5-week period.

‡ Revisions for 1960 are shown in the Apr. 1962 SURVEY.

§ Revisions for Jan.-Mar. and Apr.-June 1961 will be shown later.

¶ Comprises sheathing, formboard, and laminated board.

¶ Data for Nov. 1961 and Jan. 1962 cover 5 weeks; other months of 1961 cover 4 weeks. Beginning Feb. 1962, the data are calendar-month totals.

§ Revisions for Jan., 1959-Aug., 1960 are available upon request.

¶ Data beginning Jan., 1962 are based on revised sample panel. For coats, blouses, and skirts, the revised figures beginning Jan., 1962 are at least 5% higher, when comparing estimates for Jan.-June 1962 on the new and old bases.

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

TEXTILE PRODUCTS—Continued

COTTON																	
Cotton (exclusive of linters):																	
Production:																	
Ginnings ¹ \$ per lb. ²	14,265	14,325	8,675	11,687	212,638	313,996	—	—	—	—	—	—	287	1,501	4,081	9,156	12,063
Crop estimate, equivalent 500-lb. bales thous. bales ³	14,272	14,318	—	—	—	—	—	—	—	—	—	—	—	—	—	—	14,723
Consumption ⁴ do.	725	711	716	4,875	664	4,868	717	730	4,867	713	709	4,692	693	661	4,823	—	
Stocks in the United States, end of mo., total ⁵ do.	14,447	13,442	17,941	16,669	15,473	14,231	13,126	12,012	10,849	9,783	8,654	7,850	21,304	20,761	19,523	—	
Domestic cotton, total ⁵ do.	14,376	13,368	17,832	16,569	15,380	14,146	13,046	11,940	10,785	9,730	8,606	7,808	21,187	20,637	19,399	—	
On farms and in transit ⁵ do.	3,698	3,815	7,803	4,227	1,958	1,136	573	417	354	304	189	190	13,357	10,877	6,530	—	
Public storage and compresses ⁵ do.	9,159	7,742	8,489	10,671	11,664	11,079	10,407	9,387	8,336	7,446	6,656	6,100	6,597	8,631	11,655	—	
Consuming establishments ⁵ do.	1,520	1,811	1,540	1,671	1,758	1,931	2,066	2,126	2,095	1,980	1,761	1,518	1,233	1,129	1,214	—	
Foreign cotton, total ⁵ do.	70	74	109	93	84	81	72	64	52	48	42	117	124	124	124	—	
Exports ⁵ do.	628	533	301	402	537	382	396	392	303	361	425	465	141	164	157	—	
Imports ⁵ do.	12	14	7	2	3	5	5	4	3	1	1	89	24	3	—	—	
Prices (farm), American upland ⁶ cents per lb. 30.1	31.0	33.9	33.1	31.8	30.4	29.1	29.4	31.8	32.7	32.6	32.6	32.6	33.2	32.6	31.8	—	
Prices, middling 1", avg. 14 markets ⁶ do.	31.4	32.2	33.6	33.6	33.7	33.8	33.8	33.9	34.1	34.0	33.4	33.0	33.0	33.0	33.0	33.0	—
Cotton linters:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—
Consumption ⁴ do.	113	109	112	4,130	109	4,129	105	111	4,125	106	104	4,84	105	101	4,125	—	
Production ⁴ do.	134	130	221	187	194	174	156	124	85	58	51	69	157	223	—	—	
Stocks, end of mo. ⁴ do.	543	544	429	519	559	623	660	691	694	655	599	576	524	539	614	—	
COTTON MANUFACTURES																	
Spindle activity (cotton system spindles): ⁷ t	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Active spindles, last working day, total ⁸ thous. 19,269	19,087	19,089	19,017	19,009	18,971	18,990	18,978	18,987	18,806	18,817	18,761	18,798	18,689	18,712	—	—	
Consuming 100 percent cotton ⁸ do.	17,592	17,330	17,313	17,205	17,181	17,120	17,127	17,105	17,107	16,901	16,869	16,773	16,731	16,543	16,495	—	
Spindle hours operated, all fibers, total ⁸ mil. 10,008	9,764	9,685	11,872	8,875	11,661	9,574	9,597	11,668	9,501	9,510	9,497	9,432	9,131	4,11,545	—	—	
Average per working day ⁸ do.	463	450	484	475	444	466	479	480	467	475	476	388	472	457	463	—	
Consuming 100 percent cotton ⁸ do.	9,161	8,887	8,782	10,753	8,019	10,513	8,615	8,622	10,535	8,506	8,481	4,8,621	8,382	8,034	4,10,134	—	
Cotton yarn, natural stock, on cones or tubes:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Prices, f.o.b. mill:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
20/2, carded, weaving ⁹ \$ per lb. 36/2, combed, knitting ⁹ do. . . . .	.665	.647	.665	.665	.665	.670	.670	.670	.670	.661	.661	.656	.656	.654	.651	—
Cotton cloth:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Cotton broadwoven goods over 12" in width:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Production, qtrly. avg. or total ¹⁰ mil. lin. yd. 2,341	2,292	—	—	2,398	—	—	—	2,425	—	—	2,435	—	—	—	—	—	
Orders, unfilled, end of mo., as compared with avg. weekly production ¹⁰ No. weeks' prod. 13.6	11.8	11.5	11.2	11.9	10.8	12.3	11.9	11.4	11.0	10.1	12.2	9.2	9.4	10.1	—	—	
Inventories, end of mo., as compared with avg. weekly production ¹⁰ No. weeks' prod. 4.5	5.5	4.8	4.8	5.0	5.0	4.9	4.8	4.9	5.0	5.1	6.5	5.4	5.6	5.7	—	—	
Exports ¹⁰ thous. sq. yd. 36,584	39,117	40,518	39,726	39,648	32,701	38,948	42,637	39,994	35,462	39,270	34,558	32,247	29,932	29,646	—	—	
Imports ¹⁰ do.	37,908	21,208	21,280	23,366	34,281	48,690	41,140	43,617	57,001	34,497	30,757	30,960	37,819	46,474	—	—	
Mill margins ¹¹ cents per lb. 29.89	24.49	24.97	24.99	24.96	24.85	24.94	25.09	25.38	25.06	24.90	25.10	25.23	25.70	25.63	25.58	—	
Prices, wholesale:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Denim, mill finished ¹² cents per yd. 38.2	38.3	38.3	38.3	38.3	38.3	38.3	39.6	40.3	40.3	40.3	40.3	40.3	40.3	40.3	40.3	40.3	
Print cloth, 39 inch, 68 x 72 ¹³ do.	17.4	15.1	15.3	15.3	15.3	15.3	15.1	15.5	15.5	15.5	15.5	15.4	15.3	15.2	15.2	15.2	
Sheeting, class B, 40-inch, 48 x 44-48 ¹³ do.	17.2	16.3	16.8	16.8	16.8	17.0	17.0	17.0	17.0	17.0	17.0	17.0	17.0	17.0	17.0	17.0	
MANMADE FIBERS AND MANUFACTURES																	
Fiber production, qtrly. avg. or total ¹⁴ mil. lb. 455.7	482.0	—	—	525.1	—	—	—	577.1	—	—	589.5	—	—	586.8	—	—	
Filament yarn (rayon and acetate) ¹⁴ do.	163.6	160.4	—	178.2	—	—	—	188.1	—	—	175.6	—	—	180.6	5,62.6	—	
Staple, incl. tow (rayon) ¹⁴ do.	78.5	100.2	—	115.0	—	—	—	123.0	—	—	119.2	—	—	119.9	5,45.8	—	
Noncellulosic (nylon, acrylic, protein, etc.) ¹⁴ do.	169.3	185.4	—	193.7	—	—	—	217.9	—	—	238.7	—	—	242.7	—	—	
Textile glass fiber (exc. blown glass wool and pack) mil. lb. 44.3	36.0	—	—	38.2	—	—	—	48.1	—	—	56.0	—	—	43.6	—	—	
Exports:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Yarns and monofilaments ¹⁵ thous. lb. 6,607	7,018	7,405	8,230	10,574	8,506	7,453	8,784	9,208	8,721	10,240	6,544	11,549	10,484	7,840	—	—	
Staple, tow, and tops ¹⁵ do.	3,620	3,834	4,552	4,274	3,734	3,329	4,633	3,513	4,338	4,406	3,995	3,024	4,215	5,414	3,881	—	—
Imports:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Yarns and monofilaments ¹⁵ do.	399	541	663	757	400	677	665	537	548	859	711	1,106	859	1,070	930	—	
Staple, tow, and tops ¹⁵ do.	5,128	3,190	4,886	5,606	4,414	4,910	7,715	5,715	4,351	5,043	5,771	5,767	6,034	5,252	3,516	—	
Stocks, producers', end of mo.:	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	
Filament yarn (rayon and acetate) ¹⁶ mil. lb. 63.4	56.4	48.6	45.9	47.8	47.4	48.0	51.3	51.6	49.8	47.9	51.1	54.0	57.1	58.4	—	—	
Staple, incl. tow (rayon) ¹⁶ do.	56.1	53.5	43.4	40.3	41.4	42.8	45.4	49.5	51.1	48.5	51.2	54.5	54.4	52.9	48.3	—	
Noncellulosic fiber ¹⁶ do.	66.3	67.0	—	67.5	—	—	—	63.7	—	—	67.5	—	—	82.3	—	—	
Textile glass fiber ¹⁶ do.	15.7	22.1	—	22.0	—	—	—	21.1	—	—							

Unless otherwise stated, statistics through 1960 and descriptive notes are shown in the 1961 edition of BUSINESS STATISTICS

	1960	1961	1961			1962									
	Monthly average	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.

TEXTILE PRODUCTS—Continued

WOOL															
Wool consumption, mill (clean basis): [†]															
Apparel class.....thous. lb.	20,356	21,907	21,709	26,491	19,902	25,609	22,740	23,523	27,828	23,434	23,061	23,251	22,152	21,268	26,335
Carpet class.....do	13,555	12,254	13,876	14,629	11,811	14,085	11,387	11,159	12,216	11,501	11,932	10,177	13,235	12,940	16,263
Wool imports, clean content.....do	19,597	21,079	25,039	17,219	17,114	23,982	22,747	25,945	21,019	20,133	22,387	16,834	24,433	21,001	25,192
Apparel class, clean content.....do	8,202	10,011	9,690	9,564	10,159	16,299	15,409	19,187	13,846	13,579	15,485	11,216	14,849	12,562	14,514
Wool prices, raw, clean basis, Boston:															
Good, French combing and staple:															
Graded territory, fine.....\$ per lb.	1.165	1.184	1.208	1.200	1.200	1.200	1.200	1.224	1.233	1.245	1.252	1.275	1.275	1.275	1.281
Graded fleece, 3% blood.....do	1.070	1.032	1.075	1.075	1.075	1.075	1.075	1.075	1.075	1.075	1.075	1.075	1.075	1.085	1.111
Australian, 6s, 70s, good topmaking.....do	1.166	1.110	1.125	1.125	1.125	1.125	1.125	1.125	1.135	1.175	1.175	1.175	1.175	1.175	1.175
WOOL MANUFACTURES															
Knitting yarn, worsted, 2/20s-50s/56s, Bradford system, wholesale price.....1957-59=100	100.6	96.7	96.7	96.7	95.5	96.7	99.2	99.2	100.5	100.5	100.5	100.5	100.5	101.7	101.7
Woolen and worsted woven goods, exc. felts:															
Production, qtrly. avg. or total.....thous. lin. yd.	71,614	71,721	-----	-----	69,026	-----	75,464	-----	82,505	-----	-----	77,738	-----	-----	-----
Apparel fabrics, total.....do	70,189	70,035	-----	-----	66,353	-----	73,431	-----	80,813	-----	-----	75,676	-----	-----	-----
Women's and children's.....do	40,668	43,228	-----	-----	40,955	-----	42,066	-----	48,362	-----	-----	47,930	-----	-----	-----
Prices, wholesale, suiting, f.o.b. mill:															
Flannel, men's and boy's.....1957-59=100	96.7	93.8	94.6	94.6	94.6	94.6	94.6	94.6	94.6	95.0	95.0	95.0	95.0	95.0	95.0
Gabardine, women's and children's.....do	96.8	95.2	95.2	95.2	95.2	95.2	95.2	95.2	96.9	96.9	96.9	96.9	96.9	96.9	96.9

TRANSPORTATION EQUIPMENT

AEROSPACE VEHICLES ^Δ															
Orders, new (net), qtrly. avg. or total.....mil. \$	3,357	-----	-----	-----	3,726	-----	3,199	-----	3,512	-----	-----	4,055	-----	-----	-----
U.S. Government.....do	2,619	-----	-----	-----	3,064	-----	2,552	-----	2,663	-----	-----	3,343	-----	-----	-----
Prime contract.....do	3,035	-----	-----	-----	3,396	-----	2,868	-----	3,021	-----	-----	3,670	-----	-----	-----
Sales (net), receipts or billings, qtrly. avg. or total.....mil. \$	3,738	-----	-----	-----	3,856	-----	3,875	-----	4,016	-----	-----	3,862	-----	-----	-----
U.S. Government.....do	2,883	-----	-----	-----	3,004	-----	3,037	-----	3,060	-----	-----	3,057	-----	-----	-----
Backlog of orders, end of year or qtr. ♀.....do	15,462	13,965	-----	-----	13,965	-----	13,344	-----	12,840	-----	-----	13,033	-----	-----	-----
U.S. Government.....do	12,056	11,043	-----	-----	11,043	-----	10,568	-----	10,171	-----	-----	10,457	-----	-----	-----
Aircraft (complete) and parts.....do	6,089	5,646	-----	-----	5,646	-----	5,213	-----	5,127	-----	-----	5,037	-----	-----	-----
Engines (aircraft) and parts.....do	1,566	1,546	-----	-----	1,546	-----	1,504	-----	1,476	-----	-----	1,455	-----	-----	-----
Missiles space vehicle systems, engines, propulsion units, and parts.....mil. \$	4,690	3,829	-----	-----	3,829	-----	3,794	-----	3,491	-----	-----	4,140	-----	-----	-----
Other related operations (conversions, modifications), products, services.....mil. \$	2,049	1,803	-----	-----	1,803	-----	1,670	-----	1,644	-----	-----	1,367	-----	-----	-----
Aircraft (civilian): Shipments [⊕]do	103.4	82.1	79.9	72.5	83.6	87.8	109.1	77.6	111.2	121.2	92.4	77.9	88.3	49.2	44.0
Airframe weight [⊕]thous. lb.	2,347	1,824	1,781	1,457	1,770	1,726	2,045	1,747	2,511	2,345	1,915	1,395	1,400	1,032	1,216
Exports.....mil. \$	44.8	27.6	11.4	17.9	19.2	26.4	60.1	43.9	40.8	31.6	11.4	17.1	10.4	17.1	21.8
MOTOR VEHICLES															
Factory sales, total.....thous.	655.8	556.4	638.3	754.6	759.5	711.0	628.6	719.6	786.2	678.2	687.7	299.2	510.9	851.0	2801.3
Domestic.....do	625.7	527.3	608.3	722.3	720.5	654.2	603.7	655.3	687.8	756.7	651.2	663.9	282.0	501.9	817.7
Passenger cars, total.....do	556.2	461.9	545.1	646.9	646.7	610.9	533.6	605.8	614.3	673.5	569.2	587.1	218.6	442.5	726.9
Domestic.....do	544.2	450.2	529.4	627.7	631.1	595.9	518.5	588.5	594.8	656.6	555.0	575.4	213.2	432.5	705.7
Trucks and buses, total.....do	99.5	94.5	93.1	107.7	112.8	100.1	95.0	108.1	105.3	112.7	109.0	100.7	80.6	77.4	124.1
Domestic.....do	81.5	77.1	78.9	94.6	89.4	88.3	85.2	96.8	93.0	100.1	96.2	88.5	68.8	69.4	112.0
Exports, total [†]number	27,890	22,444	19,682	22,631	21,497	20,117	17,580	21,818	23,719	22,065	22,394	16,860	15,765	18,405	17,749
Passenger cars (new and used).....do	10,570	9,489	9,200	12,658	13,234	11,799	10,221	12,140	15,204	11,882	10,895	7,803	5,940	11,815	10,934
Trucks and buses.....do	17,320	12,955	10,482	9,973	8,263	8,318	7,359	9,678	8,515	10,183	9,057	9,825	6,590	6,815	-----
Imports (cars, trucks, buses), total ^Δ.....do	41,287	24,860	28,854	26,488	33,305	32,305	37,695	36,344	32,607	32,335	30,551	27,735	19,394	29,442	35,087
Passenger cars (new and used) ^Δ.....do	39,278	24,076	28,344	26,005	32,395	31,337	36,527	35,038	31,326	31,189	29,477	27,179	18,977	28,086	34,081
Production, truck trailers: [†]															
Complete trailers, total.....do	4,864	4,263	5,372	5,171	4,755	5,484	5,295	6,393	5,934	6,391	5,721	4,999	5,462	5,117	5,970
Vans.....do	2,916	2,650	3,656	3,525	3,375	3,845	3,577	4,543	3,994	4,217	3,442	3,014	3,310	3,190	3,920
Chassis, van bodies, for sale separately.....do	549	462	272	334	233	738	719	456	496	393	228	944	1,353	1,836	2,184
Registrations: [○]															
New passenger cars.....thous.	548.1	487.9	549.6	557.9	525.7	506.2	473.3	591.7	635.0	643.5	601.9	613.6	540.2	373.9	677.7
Foreign cars.....do	41.6	31.6	32.5	28.9	24.2	26.4	24.5	29.4	31.1	29.4	28.7	30.5	27.6	25.6	29.5
New commercial cars.....do	78.6	76.6	82.9	81.6	79.0	76.7	70.9	89.2	96.0	94.6	89.9	90.8	94.9	74.8	102.3
RAILROAD EQUIPMENT															
Freight cars (ARCI):															
Shipments.....number	4,776	2,655	1,908	2,513	1,940	2,128	2,690	4,077	3,421	3,758	3,911	3,181	3,541	2,946	2,799
Equipment manufacturers, total.....do	3,124	1,572	1,205	1,726	1,066	1,250	1,772	3,076	1,677	1,909	2,219	2,289	2,205	1,984	2,162
Railroad shops, domestic.....do	1,652	1,083	703	787	874	878	918	1,001	1,744	1,849	1,692	892	1,336	962	637
New orders.....do	2,963	2,567	2,086	4,109	5,710	5,336	1,466	1,557	2,450	3,189	3,411	3,098	2,796	1,551	4,436
Equipment manufacturers, total.....do	1,872	1,600	944	3,479	2,793	2,729	1,127	1,500	1,437	2,855	2,294	1,630	1,710	1,218	2,673
Railroad shops, domestic.....do	1,091	967	1,142	630	2,917	2,607	339	57	1,013	1,117	1,468	1,086	333	1,763	-----
Unfilled orders, end of mo.....do	31,977	13,462	10,373	11,984	15,761	19,011	17,737	15,265	14,244	13,778	13,274	13,192	12,429	11,064	12,159
Equipment manufacturers, total.....do	14,758	4,616	3,642	5,405	7,134	8,611	7,970	6,441	6,152	7,100	7,171	6,516	6,003	5,264	5,737
Railroad shops, domestic.....do	17,219	8,846	6,731	6,579											

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