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# FEDERAL RESERVE BULLETIN

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM, WASHINGTON, D.C.

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The Federal Reserve Bulletin is issued monthly under the direction of the staff publications committee. This committee is responsible for opinions expressed except in official statements and signed articles. It is assisted by the Economic Editing Section headed by S. Ellen Dykes, the Graphics Center under the direction of Peter G. Thomas, and Publications Services supervised by Linda C. Kyles.

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## U.S. International Transactions in 1995

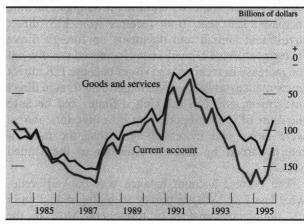
Allan D. Brunner, of the Board's Division of International Finance, prepared this article. Virginia Carper provided research assistance.

The U.S. current account deficit widened only slightly in 1995 following three years of substantial increases. The deficit flattened over the course of the year, and it narrowed sharply in the fourth quarter, as imports of goods and services flagged while exports picked up (chart 1). The same factors underlying these developments should cause the U.S. external deficit in 1996 to remain close to its 1995 level.

Although the balance on trade in goods and services widened in 1995, by \$5 billion, the increase was the smallest since the balance began deteriorating again in 1992 (table 1). The values of exports and imports grew rapidly and at about the same rate, but net exports fell because the initial value of imports was somewhat higher than the initial value of exports. A small trade surplus with Mexico in 1994 turned into a large deficit last year following the peso crisis and a substantial contraction in Mexican aggregate demand. The trade deficit with Canada also worsened as Canadian growth slowed markedly. In contrast, net shipments to Japan picked up significantly following a rise in the exchange value of the yen in 1994 and early last year.

In quantity terms, the rates of growth of both imports and exports of goods and services slowed

#### 1. U.S. external balances, 1984-95



Note. The data are quarterly at seasonally adjusted annual rates. Current account data exclude foreign cash grants received in 1990–92.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

markedly from robust rates in 1994, in line with slower economic activity in the United States and abroad. Still, export growth increased steadily throughout the year, largely in response to the strength of economic activity abroad as well as to a stabilization of exports to Mexico. In contrast, import growth sagged in the second half of the year as a result of developments in the U.S. domestic economy

U.S. external balances, 1990–95
Billions of dollars

Item	1990	1991	1992	1993	1994	1995	Change, 1994-95
Trade in goods and services, net	-80.0	-29.4	-39.5	-74.8	-106.2	-111.4	-5.2
Goods, net	-109.0	-74.1	-96.1	-132.6	-166.1	-174.5	-8.4
Services, net	29.0	44.7	56.6	57.8	59.9	63.1	3.2
Investment income, net	20.7	15.1	10.1	9.0	-9.3	-11.4	-2.1
Portfolio investment, net	-35.2	-40.5	-41.5	-47.3	-54.4	-70.6	-16.2
Direct investment, net	55.9	55.6	51.6	56.3	45.1	59.1	14.0
Unilateral transfers, net	-33.4	6.9	-32.1	-34.1	-35.8	-30.1	5.7
Foreign cash grants to the United States	17.0	42.5	1.3	.0	.0	.0	.0
Other transfers, net	-50.4	-35.6	-33.4	-34.1	-35.8	-30.1	5.7
Current account balance	-92.7	-7.4	-61.5	-99.9	-151.2	-152.9	-1.7
MEMO: Current account balance excluding foreign							
cash grants	-109.7	-49.9	-62.8	-99.9	-151.2	-152.9	-1.7

NOTE. In this and the tables that follow, components may not sum to totals because of rounding.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

and a small increase in the relative price competitiveness of U.S. goods in domestic markets.

The balance on investment income declined about \$2 billion last year. The deterioration was due entirely to a growing deficit in net portfolio investment income, the result of a continued worsening of the U.S. net portfolio investment position and increases in interest rates in the United States in late 1994 and early 1995. In contrast, net direct investment income increased last year. Both receipts from U.S. direct investment abroad and payments on foreign direct investment in the United States increased rapidly, but the increase in receipts was larger because U.S. direct investment assets abroad are larger than foreign direct investment assets in the United States and because the rates of return reported by U.S. investors abroad were larger and increased more than the rates of return earned by foreign investors in the United States.

The current account balance was buoyed somewhat last year by a temporary \$6 billion reduction in net unilateral transfers to foreigners. Most of the reduction was due to a transient drop in government grants to foreign countries: Because of U.S. government shutdowns in late 1995, government grants that were scheduled to be disbursed in the fourth quarter were delayed until the beginning of 1996.

Counterbalancing the continued large current account deficit in 1995 were a large recorded net inflow of capital and a large positive statistical discrepancy, which comprises some combination of unrecorded net capital flows and unrecorded net current account receipts. Much of the recorded net capital inflow was in the form of a record increase in foreign official holdings in the United States, a result of both foreign exchange intervention by certain industrialized countries and substantial reserve accumulation by several developing countries in Asia and Latin America. Private foreign assets in the United States increased sharply, but the increase was about matched by additions to private U.S. assets abroad.

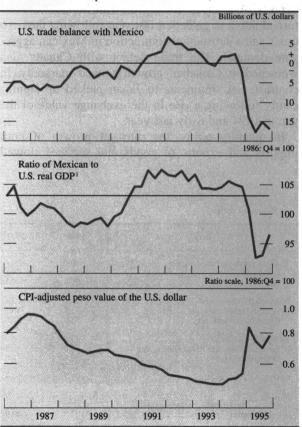
#### MAJOR ECONOMIC INFLUENCES ON U.S. INTERNATIONAL TRANSACTIONS

The U.S. deficit in traded goods and services widened considerably between 1991 and 1995, but the increase last year was much less than in other recent years. These developments are consistent with recent movements in the two most important determinants of trade flows: relative rates of economic growth and relative price competitiveness. Although the U.S. economy in 1995 grew at about the same pace as the

economies of its major trading partners, as has been true historically, the increase in U.S. income had a larger effect on expenditures on foreign goods and services than the comparable increase in foreign income had on expenditures on U.S. goods and services. This effect was offset somewhat by a small improvement in U.S. price competitiveness last year, which helped make U.S. goods and services more attractive at home relative to imports and, to a lesser extent, more attractive in foreign markets.

Financial and economic developments in Mexico in late 1994 and in 1995 also had important effects on U.S. trade. From 1991 through the third quarter of 1994, the U.S. balance on trade in goods and services with Mexico was in surplus, averaging nearly \$4 billion per year, as the Mexican economy grew somewhat faster than the U.S economy and the price of U.S. goods relative to the price of Mexican goods fell (chart 2). Following the December 1994 collapse of the peso, the trade balance deteriorated rapidly, resulting in a deficit of about \$15 billion for 1995.

 Historical perspective on the U.S. trade balance with Mexico and its proximate determinants, 1986–95



Note. The data are quarterly.

1. The horizontal line is the long-term trend.

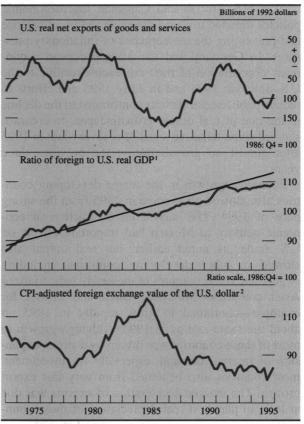
The deterioration of the trade balance was due in part to the direct effects of the real depreciation of the peso relative to the dollar, which decreased the relative attractiveness of U.S exports to Mexico and may also have increased U.S. demand for less-expensive Mexican goods and services. Probably a more important factor in the decline, however, was a sharp contraction of Mexican aggregate demand resulting from efforts by the Mexican government to tighten monetary conditions, maintain wage restraint, and reduce government spending.

#### Relative Rates of Economic Growth

The relationship between the U.S. trade balance in goods and services and relative rates of economic growth in other countries is most evident when the balance is compared with deviations of the ratio of foreign GDP to U.S. GDP from its historical trend (chart 3, top and middle panels). The ratio's rising trend means that the output of foreign countries has grown faster, on average, than that of the United States. The trade balance has tended to be closely related to deviations from the trend because of close historical associations between U.S. exports and foreign GDP and between U.S. imports and U.S. GDP. Positive deviations from the trend (that is, ratios higher than the trend ratio) indicate that foreign economies are growing even faster relative to the U.S. economy than has been true on average, and, therefore, positive deviations are generally associated with U.S. trade balance surpluses. Similarly, negative deviations are usually associated with trade balance deficits, though they have a somewhat larger effect on net trade than do positive deviations of the same magnitude because U.S. imports are more responsive to changes in U.S. GDP than are U.S. exports to changes in foreign GDP.

Although there have been periods (such as the 1980s) when swings in relative prices were a more important determinant of the trade balance than relative economic growth, more recently, movements in U.S. price competitiveness, as measured by the price-adjusted exchange value of the dollar (chart 3, bottom panel), have been quite modest and the trade balance has tended to move more in line with relative rates of GDP growth. In 1995, the economies of the United States and its major trading partners slowed markedly, to about the same rate of growth. Still, the trade balance deficit widened somewhat for the year as a whole, owing to the greater responsiveness of U.S. expenditures on imports to changes in domestic income compared with the responsiveness of foreign

 Historical perspective on the U.S. trade balance and its proximate determinants, 1973–95



Note. The data are quarterly.

Foreign GDP is a weighted average of the GDPs of the foreign G-10 countries; see notes to table 2 for details. The straight line is the long-term trend.
 The index is based on the foreign G-10 countries—Belgium-Luxembourg, Canada, France, Germany, Italy, Japan, the Netherlands, Sweden, Switzerland, and the United Kingdom—and eight developing countries—Brazil, Hong Kong, Korea, Malaysia, Mexico, the Philippines, Singapore, and Taiwan.

expenditures on U.S. exports to changes in foreign income.

The U.S. economy slowed to a 1½ percent rate of expansion in 1995 after growing at a 3½ percent rate in 1994 (table 2). The slower growth was due partly to efforts by businesses to reduce the pace of inventory accumulation after a burst of stockpiling in 1994. Final sales also slowed last year, as the growth of expenditures by both households and businesses slowed from elevated rates of increase in 1994. Although the growth of real expenditures on imported goods and services slowed, to a 4½ percent rate in 1995 from 11½ percent in 1994, imports continued to expand more rapidly than the pace of overall domestic spending.

The growth of real GDP in major foreign industrial countries other than Japan slowed sharply in 1995 from the robust rates of 1994. In Canada, where

economic activity had been particularly vigorous through the end of 1994, the slowdown reflected weaker U.S. growth and Canadian macroeconomic policies directed toward improving the fiscal balance and preventing the reemergence of inflationary pressures. In Germany and the other European economies, appreciation of their currencies relative to the U.S. dollar in 1994 and in early 1995 and efforts to reduce public sector deficits contributed to the decline in the rate of real output growth. Japan, in contrast, showed some tentative signs of recovery late in 1995 after almost no growth during the previous three years.

Economic growth in the major developing countries also slowed on average in 1995 from the strong pace of 1994. The substantial contraction of economic activity in Mexico had important effects on U.S. trade, as noted earlier, but real output also slowed in other developing countries, including Argentina. The economies of the newly industrialized Asian countries-Malaysia, Korea, and Taiwan, for example—continued to grow rapidly in 1995, at about the same rate as in 1994. Although growth in most of these countries was driven by a strong expansion of internal demand, especially for investment, most countries also benefited from very fast export growth. The marked acceleration of exports was due at least in part to a real depreciation of those countries' currencies against the yen and key European currencies early in the year.

#### Growth of real GDP in the United States and selected foreign economies, 1993–95

Percent change, fourth quarter to fourth quarter

Country	1993	1994	1995
United States	2.2	3.5	1.2
Total foreign	2.8	4.5	2.0
Industrial countries 2	1.8	3.9	1.4
Canada	3.1	5.4	.6
Western Europe	.6	3.7	1.6
Japan	5	.4	2.2
Developing countries 3	5.2	6.0	3.4
Asia	7.8	8.0	7.5
Latin America	1.9	3.4	-1.6
Mexico	.8	4.0	-6.6
Other Latin America	2.9	2.9	3.0

NOTE. Aggregate measures are weighted by bilateral shares in U.S. nonagricultural merchandise exports in 1987-89.

1. Data for 1995 are partly estimated.

- 2. The industrial countries index includes Australia and New Zealand in addition to Canada, Japan, and Western Europe. The index for Western Europe comprises Belgium, France, Germany, Italy, the Netherlands, Sweden, Switzerland, the United Kingdom, Austria, Denmark, Finland, Greece, Ireland, Norway, Portugal, Spain, and Turkey.
- 3. The developing countries in the index for Asia are the Peoples Republic of China, Hong Kong, Korea, Malaysia, Mexico, the Philippines, Singapore, and Taiwan. The countries in "Other Latin America" are Argentina, Brazil, Chile, and Venezuela.

Source. Various national sources.

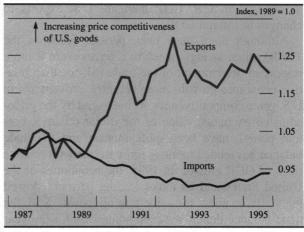
#### U.S. Price Competitiveness

U.S. external performance is also influenced by the price competitiveness of those U.S. goods and services that compete against foreign imports in domestic markets and against other goods and services in foreign markets. U.S. goods and services gained some ground in domestic markets last year: The relative price of imported goods rose slightly, as price increases for imported goods just outpaced price increases for domestic goods (chart 4). U.S. exports have also become more competitive in world markets in recent years. Higher prices for foreign goods and services (especially in developing countries) relative to the prices of U.S. exports were the primary contributor to this development, though the significant depreciation of the foreign exchange value of the dollar in 1994 and 1995 also played a part.

#### DEVELOPMENTS IN TRADE IN GOODS AND SERVICES

Although the values of both exported and imported goods and services increased markedly last year, the value of imports rose somewhat more, causing the deficit in goods and services to widen slightly. In quantity terms, however, the rates of growth of both exports and imports slowed, in line with the slowing of the U.S. and foreign economies. (See the box for a discussion of the effects of using chain-type measures on the measurement of trade quantities as well as prices.)

#### 4. Relative prices of exports and imports, 1987–95



NOTE. For exports, the index is the ratio of foreign prices to U.S. export prices of nonagricultural products, excluding computers. For imports, the index is the ratio of U.S. import prices of non-oil imports, excluding computers, to the U.S. GDP deflator. The data are quarterly.

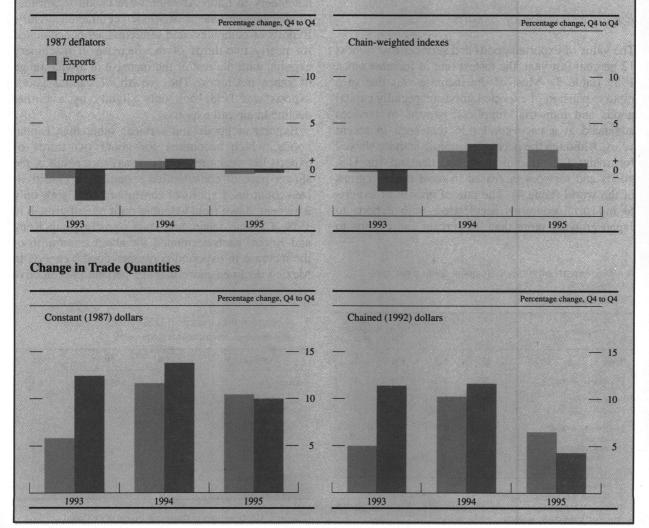
#### Chain-Type Measures of U.S. Trade

In 1995, the U.S. Department of Commerce's Bureau of Economic Analysis began computing quantity and price indexes for the various categories of U.S trade and for other measures of U.S. economic activity on a chain-type basis. Previously, quantity measures were calculated on a constant-dollar basis and price indexes on a fixed-weight basis (specifically, as price deflators). The old measures did not allow for the effects of changes in relative prices or changes in the composition of goods and services over time. In contrast, chain-type measures are calculated using weights that shift over time, with weights for a particular time period based on prices and quantities in adjacent years.

Although the move to chain-type measures had some quantitative effects on the measurement of trade movements, it changed the qualitative nature of these data very little. For the past several years, changes in quantities of

exports and imports, when calculated on a constant (1987) dollar basis, were by far the most important factor in the rise in the value of exports and imports and in the widening of the deficit in traded goods and services, whereas changes in prices of exports and imports played only a small role (chart, left panels). When calculated on a chain-type basis, changes in the prices of exports and imports show somewhat faster growth, although measured trade movements are still dominated by changes in quantities (chart, right panels). The more rapid rises in prices produced by the chain-type calculations are due mainly to a decrease in the weight assigned to computers, whose prices have fallen precipitously in recent years; in the chained (1992) dollar series, computers are given about half the weight they were given in the constant (1987) dollar series.

#### **Change in Trade Prices**



## 3. U.S. international trade in goods and services, 1993–95 Billions of dollars

Item	1993	1994	1995
Balance on goods and services	-76	-106	-111
Exports of goods and services	645	701	784
Services	188	199	209
Goods	457	503	575
Agricultural	44	47	57
Computers	29	33	40
Aircraft and parts	33	31	26
Other capital	120	141	168
Consumer	55	60	64
Automotive products	52	58	61
Industrial supplies	112	122	146
Other	12	11	13
Imports of goods and services	719	807	895
Services	130	139	146
Goods	589	669	749
Petroleum and products	51	51	55
Computers	38	46	56
Other capital	114	138	166
Consumer	134	146	160
Automotive products	102	118	124
Industrial supplies	101	114	129
Foods and other	48	55	59

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

#### Robust Expansion of Exports

The value of exported goods and services rose almost 12 percent last year, the fastest rate of increase since 1989 (table 3). Most of the increase was due to a rapid expansion of exported goods (especially capital goods and industrial supplies); exports of services advanced at a pace similar to that seen in recent years. Although the pace of economic activity slowed for many U.S. trading partners, demand for U.S. goods and services increased in most major regions of the world (table 4). The rate of growth of exports to industrial countries accelerated, with exports to Japan growing more than 20 percent and exports to

 U.S. exports of goods to its major trading partners, 1993–95

Billions of dollars

Importing region	1993	1994	1995	Percent change, 1994–95
Total	457	503	575	14
Industrial countries¹ Canada Western Europe Japan	268	293	335	14
	101	115	128	11
	111	115	132	15
	47	52	63	21
Developing countries 2	188	209	240	15
	96	104	130	25
	78	92	96	4
	42	51	46	-10
	37	41	50	22

<sup>1.</sup> See note 2 to table 2.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

Western Europe rebounding to a 15 percent rate of expansion. Exports to developing countries in Asia and in Latin America (other than Mexico) were also very robust. In contrast, exports to Mexico contracted 10 percent, following a 21 percent increase in 1994.

Almost half the increase in export value came from rapid growth in the price of goods and services, as export prices were pushed up somewhat faster than in recent years. Growth in the quantity of exports (measured in chained (1992) dollars) picked up as the year progressed and totaled 61/2 percent from the fourth quarter of 1994 to the fourth quarter of 1995 (table 5). The bulk of the 1995 increase was in exports of capital goods. High levels of investment spending in foreign countries, especially in Asia, led to a nearly 20 percent increase in exports of machinery. Machinery exports to Asian countries other than Japan advanced at a 30 percent rate, with Malaysia and other newly industrializing economies (especially Hong Kong, Korea, Singapore, and Taiwan) accounting for most of the increase. Shipments of machinery to Latin America were lackluster, primarily because shipments to Mexico contracted slightly. Exports of computers and semiconductors accounted for nearly two-thirds of the increase in machinery exports, with the rest of the increase in a wide range of other machines. The growth of capital goods exports was held back only slightly by a further decline in aircraft exports.

Exports of goods and services other than capital goods, which accounted for about two-thirds of exports last year, grew more slowly as a result of the slower pace of consumption spending in industrialized countries. Exports of consumer goods grew only 2 percent, down from a double-digit rate of growth in 1994. Canada, Japan, and Asia (mostly Hong Kong and Korea) each accounted for about one-fourth of the increase in exported consumer goods; exports to Mexico declined more than 15 percent. Automotive

## 5. Change in the quantity of U.S. exports, 1993–95 Percent change, fourth quarter to fourth quarter

Type of export	1993	1994	1995
All exports	5.0	10.2	6.5
Services	4.7	5.4	3.3
Goods	5.1	12.3	7.7
Agricultural	-5.7	18.0	-2.9
Computers	22.9	28.5	49.0
Aircraft and parts	-9.8	-16.9	-16.7
Other capital	14.1	22.2	16.8
Consumer	4.9	13.0	2.1
Automotive products	9.4	10.3	-5.2
Industrial supplies	.2	7.6	6.5
Other	-1.4	2.5	2.4

NOTE. Quantities are measured in chained (1992) dollars. SOURCE. U.S. Department of Commerce, Bureau of the Census.

<sup>2.</sup> See note 3 to table 2.

exports (including automotive parts to be assembled and shipped back to the United States) contracted at a 5 percent rate, owing to a slowdown in the U.S. and world auto markets. Notably, exports of automotive products to Japan jumped nearly a third, although the initial level of exports to Japan was relatively low. Exports of automotive products to Mexico contracted sharply.

Agricultural exports remained at an elevated level following a large jump in late 1994. Bountiful U.S. harvests in 1994 and robust world demand in 1995 (especially from Asia) resulted in vigorous shipments throughout much of the year, although exports faltered somewhat in the second half of the year following lower-than-expected 1995 harvests in the United States. The quantity of exported industrial supplies other than agricultural products grew 6½ percent last year, about the same pace as in 1994. Exports of services slowed to a 3 percent rate of expansion, likely because of the slowdown in economic activity in industrial countries.

#### Rapid Growth of Imports

The value of imported goods and services rose rapidly last year, only somewhat more slowly than in 1994. A significant portion of the increase was due to a \$12 billion surge in imports from Mexico. More than half the increase in the total value of imports was due to higher prices. The quantity of imports rose 4½ percent in 1995, considerably more slowly than the double-digit rates of growth in 1993 and 1994 (table 6). The slowdown reflected slower U.S. economic growth and, to a lesser extent, somewhat higher import prices relative to the prices of domestic goods.

The sharpest increase was in the quantity of imported capital goods, which grew about 20 percent in 1995 compared with 30 percent in 1994.

Change in the quantity of U.S. imports, 1993–95
 Percent change, fourth quarter to fourth quarter

Type of import	1993	1994	1995
All imports	11.4	11.6	4.3
Services	8.7	.0	5.1
Goods	12.0	14.2	4.2
Petroleum and products	10.0	2	3
Computers	40.0	36.9	42.3
Other capital	14.1	19.0	11.5
Consumer	8.5	11.2	.3
Automotive products	9.2	15.8	-11.8
Industrial supplies	11.7	14.7	-1.0
Foods and other	6.6	4.4	3.5

NOTE. Quantities are measured in chained (1992) dollars. Source. U.S. Department of Commerce, Bureau of the Census.

Imports of computers continued to expand rapidly, and imports of capital goods other than computers—semiconductors and industrial and service machinery, for example—also posted sharp gains.

Imports of goods other than capital goods grew much more slowly in 1995 than did imports of capital goods. Imports of consumer goods grew less than 1 percent, the slowest rate of increase since 1992, because of slowing imports of consumer durable goods. Imports of consumer goods from Mexico and China accounted for much of the increase, while imports from Japan were flat.

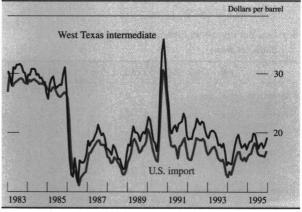
Automotive imports contracted last year for the first year since 1990, in line with the sharp slowdown in U.S. automobile sales. Imports of automotive products from Mexico remained strong, but imports from Canada were sluggish and imports from Japan contracted sharply. Imported quantities of industrial supplies were also weak, despite marked declines in the price of these products (especially metals).

#### Oil Imports

The value of oil imports rose more than 7 percent from 1994 to 1995, as a \$1.73 per barrel (12 percent) increase in the average price of imported oil more than offset a nearly 4 percent decline in the volume imported. With the increase, the price returned to the midpoint of its post–Gulf War trading range from depressed levels in early 1994.

Changes in the prices of imported oil have tended to mirror changes in spot oil prices (West Texas intermediate) with a lag of several weeks (chart 5). Spot prices fell during the fourth quarter of 1994 and began 1995 near \$17 per barrel. The decline was

#### 5. Oil prices, 1983-95



NOTE. The data are monthly.

SOURCE. Petroleum Intelligence Weekly, various issues; and U.S. Department of Commerce, Bureau of Economic Analysis.

## U.S. oil consumption, production, and imports, selected years, 1980–95 Millions of barrels per day

Item	1980	1985	1992	1993	1994	19951
Consumption	17.1 10.8	15.7 11.2	17.0 9.8	17.2 9.6	17.7 9.4	17.7 9.4
Imports	6.9	5.1	7.9	8.6	9.0	8.8

1 Estimates

Source. U.S. Department of Energy, Energy Information Administration.

due to a warmer-than-normal winter as well as to increases in non-OPEC oil production, especially in the North Sea. Two major factors temporarily increased prices during the year. The first was a protracted labor strike in Brazil, which trimmed roughly 600,000 barrels per day from non-OPEC oil production and led to price rises through May, to nearly \$20 per barrel. During the summer, prices declined, reflecting concerns about an overabundant supply on world oil markets. Then Gulf of Mexico hurricanes decreased October production roughly 600,000 barrels per day, and with colder-than-normal weather, prices rose to \$19 per barrel in December. Import prices mirrored these spot price changes and averaged \$16.32 per barrel in 1995, \$1.73 above the average for 1994.

The quantity of oil imports edged down from a rate of 9 million barrels per day in 1994 to 8.8 million barrels per day in 1995 (table 7). The decrease reflected a small drawdown of stocks; U.S. oil consumption and production changed little during the year.

#### DEVELOPMENTS IN THE NONTRADE CURRENT ACCOUNT

The balance on investment income declined about \$2 billion last year, but the decline was more than offset by a temporary \$6 billion reduction in net

## U.S. net investment income, 1992–95 Billions of dollars

Item	1992	1993	1994	1995
Investment income, net	10	9	-9	-11
Portfolio investment income, net	-42	-47	-54	-71
Receipts	67	58	70	90
Private	59	53	66	86
Government	7	5	4	5
Payments	108	105	124	161
Private	68	63	77	99
Government	41	42	47	61
Direct investment income, net	52	56	45	59
Receipts	52	62	68	91
Payments	0	5	23	32

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

unilateral transfers abroad (table 1). The deterioration in net investment income was due entirely to a larger deficit in net portfolio investment income; net direct investment income increased.

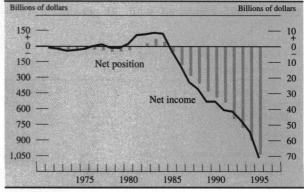
#### Net Portfolio Investment Income

The balance on portfolio income registered a deficit of \$71 billion last year, significantly larger than the \$54 billion deficit recorded in 1994 (table 8). The balance on portfolio income has been in deficit since 1985 (chart 6), and the size of the deficit has broadly mirrored the net portfolio investment position. The net portfolio position deteriorated further last year, accounting for somewhat less than half the increase in the deficit on portfolio income. The remainder of the increase was due to a rise in the effective rate of return on the net portfolio position, with rates of return on both portfolio assets and liabilities rising, reflecting higher short-term U.S. interest rates in late 1994 and early 1995 (chart 7).

#### Net Direct Investment Income

The balance on direct investment income rebounded last year, increasing nearly \$14 billion after declining

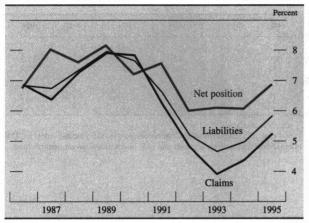
#### 6. Net portfolio investment: Position and income, 1971-95



NOTE. The data are annual averages. The year-end position for 1995 was constructed by adding the recorded portfolio investment flows during 1995 to the recorded year-end position for 1994.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis; and the Federal Reserve Board.

#### 7. Rates of return on portfolio investment, 1986-95



NOTE. For the net position, the data are the ratio of net investment income (receipts minus payments) to net position (claims minus liabilities). For claims (or liabilities), the data are the ratio of total receipts (or payments) to claims (or liabilities).

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis; and the Federal Reserve Board.

\$11 billion in 1994 (table 8). The recovery was more than accounted for by a \$23 billion jump in receipts on U.S. direct investment abroad. Receipts have tended to fluctuate somewhat with cycles of foreign economic activity and with changes in exchange rates, but they have generally increased with the growth of the U.S. direct investment position abroad (chart 8). The bulk of the improvement in receipts was due to a higher rate of return on U.S. direct investment (table 9), although receipts also benefited from an increase in the level of U.S. direct investment abroad.

Payments on foreign direct investment in the United States also increased in 1995, from \$23 bil-

lion to \$32 billion, thus continuing the recovery from the very depressed levels recorded in the early 1990s. Such payments did not grow between 1988 and 1993, despite continued increases in the foreign direct investment position in the United States (chart 8). Although payments have been boosted in recent years by somewhat higher rates of return on the foreign direct investment position in the United States—bringing the level of payments to record high levels—rates of return remain quite low and are well below their 1977–80 average (table 9).

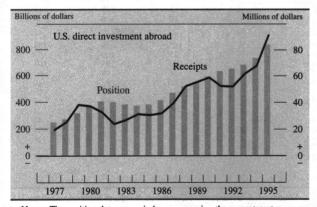
#### Unilateral Transfers

Net unilateral transfers to foreigners—which include government grants and pension payments as well as net private transfers to foreigners—declined nearly \$6 billion last year, to \$30 billion (table 1). Most of the decrease was due to a temporary drop in government grants to foreign countries: Because of U.S. government shutdowns, government grants that were scheduled to be paid in the fourth quarter of 1995 were delayed until the beginning of 1996.

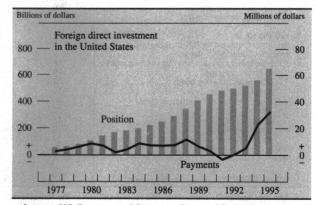
#### CAPITAL ACCOUNT TRANSACTIONS

The large U.S. current account deficit in 1995 was balanced by a large recorded net capital inflow and by a positive statistical discrepancy in the international transactions accounts, which comprises both unrecorded net capital inflows and unrecorded current account transactions (table 10). Most of the large recorded capital inflow was due to a record \$110 billion increase in foreign official holdings in the United

#### 8. Direct investment: Position and income, 1977-95



Note. The position data are period averages using the current-cost measures as of year-end for the current and previous years. The year-end data for 1995 were constructed by adding the recorded direct investment flows during 1995 to the recorded year-end position for 1994.



SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis; and the Federal Reserve Board.

#### 9. Rates of return on direct investment, 1977-95

#### Percent

Item	1977-80	1981–88	1989	1990	1991	1992	1993	1994	19951
U.S. investment abroad									
Current	9.9	8.0	10.2	10.0	8.3	8.0	9.0	9.2	11.3
Market	n.a.	n.a.	7.3	7.5	6.7	6.4	6.8	6.5	8.3
Foreign investment in the United States									
Current	7.0	3.1	1.6	.6	7	.1	1.0	4.1	5.2
Market	n.a.	n.a.	1.4	.5	6	.1	.7	3.0	4.0

Note. The rates of return are calculated as follows: The numerator is direct investment receipts or payments, from the U.S. international transactions accounts. The denominator is the average of year-end figures for the value of direct investment for the current and previous years.

 The year-end values of claims and liabilities that appear in the denominators are estimates constructed by adding the recorded direct investment flows during 1995 to the recorded year-end positions for 1994. ii.a. Not available.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts and U.S. international investment position.

States, reflecting both intervention on the part of certain industrial countries to support the foreign exchange value of the dollar and substantial reserve accumulation by several developing countries in Asia and Latin America.

Net purchases of U.S. securities by private foreigners were also quite large in 1995, reflecting the continued trend toward internationalization of securities markets. Net purchases of U.S. Treasury securities by private foreigners amounted to \$99 billion, far exceeding net purchases in previous years. In 1995, as in 1994, much of the foreign activity in the U.S. Treasury securities markets was channeled through Caribbean financial centers, reflecting in part the activities of hedge funds. A large portion of the net purchases of Treasury securities from the Caribbean

appears to have been financed by repurchase agreements, accounting for a large part of the capital outflows reported by banks and securities dealers. Net purchases of U.S. corporate and other bonds were also at record high levels, in part reflecting the intensive use of the Eurobond markets by U.S. corporations. Foreign net purchases of U.S. corporate stocks (excluding stock swaps associated with cross-border mergers) were well below previous peaks despite the rapid rise in U.S. stock prices in 1995, which has in the past tended to attract capital flows from abroad.

U.S. net purchases of foreign securities in 1995 rebounded strongly after a very weak first quarter. For the year as a whole, net purchases of stocks from Japan accounted for almost 40 percent of total U.S. purchases of foreign stocks. U.S. investors apparently

## Composition of U.S. capital flows, 1991–95 Billions of dollars

Item	1991	1992	1993	1994	1995	Change, 1994–95
Current account balance	-7	-62	-100	-151	-153	-2
Official capital, net Foreign official assets in the United States U.S. official reserve assets Other U.S. government assets	26 17 6 3	43 41 4 -2	70 72 -1 0	44 39 5 0	100 110 -10 0	56 71 -15 0
Private capital, net  Net inflows reported by U.S. banking offices Securities transactions, net Private foreign net purchases of U.S. securities Treasury securities Corporate and other bonds¹ Corporate stocks U.S. net purchases of foreign securities Stocks Bonds Direct investment, net Foreign direct investment in the United States U.S. direct investment abroad¹ Other	10 3 9 56 19 27 10 -46 -32 -15 -10 22 -32 8	45 36 17 64 37 31 -4 -46 -31 -15 -21 18 -39 14	-7 51 -38 104 24 61 19 -142 -61 -81 -32 41 -73 12	121 115 43 93 34 56 3 -50 -43 -7 0 49 -49 -37	46 -39 100 194 99 82 13 -94 -47 -47 -22 75 -97 7	-75 -154 57 101 65 26 10 -44 -4 -40 -22 26 -48 44
Statistical discrepancy	-29	-26	36	-14	7	21

 For 1991 and 1992, transactions with finance affiliates in the Netherlands Antilles are excluded from direct investment outflows and included in foreign purchases of U.S. securities. This adjustment was discontinued in 1993 on the assumption that by then virtually all the Eurobonds issued by Netherlands Antilles had come due.

SOURCE. U.S. Department of Commerce, Bureau of Economic Analysis, U.S. international transactions accounts.

had little interest in adding to their holdings of stocks or bonds from emerging markets in Latin America, in the wake of increased perceptions of risk resulting from the Mexican peso crisis.

Direct investment inflows reached \$75 billion in 1995, surpassing the previous record level, with mergers and acquisitions adding substantially to the inflow of funds from foreign direct investors in the United States. U.S. direct investment abroad, which totaled \$97 billion, was even larger than foreign direct investment in the United States and also surpassed previous peak levels. Mergers and acquisitions, as well as privatizations abroad, contributed to the outflow.

#### PROSPECTS FOR 1996

The U.S. external deficit in 1996 is expected to be near its 1995 level. A pickup in economic activity for

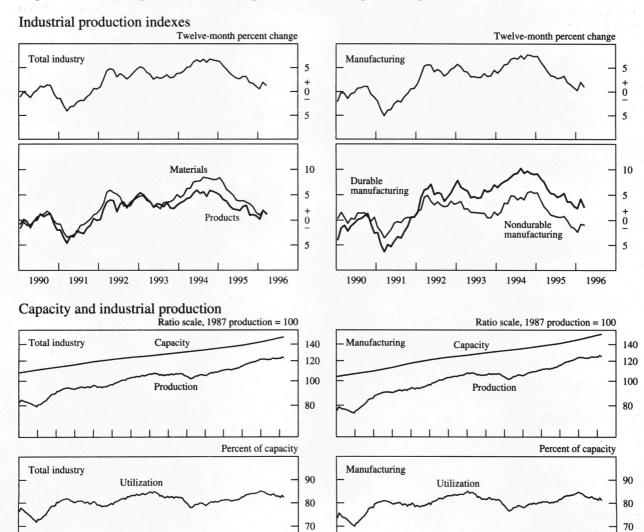
our major trading partners should support expansion of exports of U.S. goods and services. Recent data also indicate that economic activity in the United States has picked up a bit in the early part of this year, suggesting a pace of import growth similar to that in 1995. Despite a small appreciation of the exchange value of the dollar in the first quarter, the United States appears to be holding on to its recent gains in international price competitiveness. Although the deficit in the balance on portfolio income is expected to grow larger this year, following a further deterioration in the net portfolio investment position, the increase is likely to be more than offset by an increase in net direct investment income, assuming that U.S. investors continue to earn high rates of return on their investments abroad similar to the rates earned in 1995. Net unilateral transfers to foreigners will be boosted in 1996 by those transfers that did not take place in the fourth quarter of last year.

## Industrial Production and Capacity Utilization for March 1996

#### Released for publication April 16

Industrial production declined 0.5 percent in March after a revised gain of 1.3 percent in February. A strike-related drop in motor vehicle assemblies and parts production more than accounted for the decrease in output. Excluding the production of motor vehicles and parts, which dropped about 15 percent, industrial production rose 0.3 percent.

Despite the effects of the strike, overall industrial production grew at an annual rate of 2.7 percent in the first quarter, up from 0.6 percent in the preceding quarter. The quarterly pickup largely reflects the bounceback in the production of aircraft and parts, which was sharply curtailed during the fourth quarter by a strike at a major producer. At 123.5 percent of its 1987 average, industrial production in March was 1.3 percent higher than it was in March 1995; exclud-



All series are seasonally adjusted. Latest series, March. Capacity is an index of potential industrial production.

Industrial pro	oduction and	i capacity	utilization.	March	1996
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	Industrial production, index, 1987 = 100								
Category	1005	95 1996			Percentage change				
	1995 Dec. <sup>r</sup>				19951	19961			Mar. 1995
		Jan. <sup>1</sup>	Feb. r	Mar. p	Dec. r	Jan. r	Feb. r	Mar. p	to Mar. 1996
Total	122.8	122.5	124.1	123.5	.2	3	1.3	5	1.3
Previous estimate	122.7	122.1	123.7		.1	4	1.2		
Major market groups Products, total <sup>2</sup> Consumer goods  Business equipment  Construction supplies  Materials.	119.2 115.7 158.4 110.5 128.4	118.6 114.3 160.6 108.0 128.4	120.6 116.2 164.7 110.3 129.5	119.9 115.1 162.9 110.7 128.9	.3 2 1.0 1.6	4 -1.2 1.4 -2.2	1.7 1.6 2.5 2.1 .8	5 9 -1.1 .4 4	1.2 2 5.0 1.4 1.4
Major industry groups Manufacturing Durable Nondurable Mining Utilities	124.8 134.8 113.8 98.1 125.1	124.5 134.9 113.0 97.0 125.7	126.4 137.6 114.0 98.5 124.3	125.4 135.7 114.0 100.4 125.1	.3 .4 .1 2 3	3 .1 7 -1.2 .5	1.5 2.0 .9 1.6 -1.1	8 -1.4 .1 2.0 .7	1.1 2.7 9 .1 4.9
	Capacity utilization, percent								Мемо Capacity,
		Low,	High,	1995		1996			per- centage change,
,		1982	1988–89	Mar.	Dec. r	Jan. r	Feb. r	Mar. p	Mar. 1995 to Mar. 1996
Total	82.1	71.8	84.9	84.6	82.8	82.3	83.2	82.5	3.8
Previous estimate					82.7	82.1	82.9		
Manufacturing Advanced processing Primary processing Mining Utilities	81.4 80.7 82.6 87.4 86.9	70.0 71.4 66.8 80.6 76.2	85.2 83.5 89.0 86.5 92.6	84.0 81.9 88.9 89.6 88.6	81.9 80.2 85.8 87.6 92.2	81.3 79.7 85.2 86.5 92.6	82.3 81.1 85.2 87.9 91.4	81.4 79.9 85.1 89.6 92.0	4.3 4.9 2.8 .1 1.1

Note. Data seasonally adjusted or calculated from seasonally adjusted monthly data.

1. Change from preceding month.

2. Contains components in addition to those shown.

r Revised.

p Preliminary.

ing the output of motor vehicles and parts, the gain was 2.5 percent. Capacity utilization dropped 0.7 percentage point, to 82.5 percent.

When analyzed by market group, the data show that the output of consumer goods declined 0.9 percent. The production of automotive products fell 11 percent, and the production of other durable consumer goods eased fractionally after a partial rebound in February. The output of consumer nondurable goods, such as foods and utility output for residential use, gained 0.4 percent.

The production of business equipment declined 1.1 percent. The drop in assemblies of business vehicles caused the output of transit equipment to plunge 11.6 percent. The output of industrial equipment dipped 0.7 percent after a sizable gain of 1.6 percent in February. Led by another strong increase in the production of computer and office equipment, the output of information processing equipment advanced further. The output of business equipment rose at an annual rate of 14.7 percent in the first

quarter after having barely increased in the fourth quarter; the swing largely reflects the fourth-quarter strike and the first-quarter return to work at a major aircraft producer.

The output of construction supplies, which rose 0.4 percent in March, was up at an annual rate of 2 percent in the first quarter, down from 6 percent in the fourth quarter of 1995. The production of materials declined 0.4 percent in March, with the weakness concentrated in the durable goods materials used to make motor vehicles. The production of basic metals and parts for equipment, which includes parts for aircraft and components for high-technology equipment, rose. The output of nondurable goods materials, such as paper and textiles, advanced 0.5 percent. The production of energy materials, led by a gain in coal mining, increased 1.0 percent.

When analyzed by industry group, the data show that manufacturing output declined 0.8 percent; excluding motor vehicles and parts, production rose 0.2 percent. Although production in durable manufac-

turing fell 1.4 percent because of the strike in the motor vehicle and parts industry, production rose for steel, computers, other transportation equipment, lumber and products, and instruments. The output of nondurables was little changed, as gains and losses were fairly evenly spread among industries. The production in mining increased 2 percent, and output at utilities rose 0.7 percent.

The factory operating rate, which had rebounded 1 percentage point in February, fell 0.9 percentage point, to 81.4 percent. The utilization rate for motor vehicles and parts—included in the advanced-processing grouping—dropped from 78.2 percent to 66.4 percent and accounted for most of the overall decline in utilization in manufacturing. Among other advanced-processing industries, the changes in utilization were mixed. The utilization rate for primary-processing industries edged down 0.1 percentage point. Rates remain elevated for primary metals,

machinery, and petroleum refining. In mining, the utilization rate rose 1.7 percentage points; gains were sizable in coal mining and oil and gas well drilling. The operating rate for utilities reversed half of February's decline.

#### **NOTICE**

Updated estimates of industrial capacity for 1995 and 1996 will be included in the G.17 press release scheduled to be published on May 15, 1996. The updated estimates will incorporate the data on actual and planned investment by manufacturing industries that were reported in the Census Bureau's *Investment Plans Survey* issued in late March. The updates affect the capacity utilization rates as of the beginning of 1995.

## Statements to the Congress

Statement by Richard Spillenkothen, Director, Division of Banking Supervision and Regulation, Board of Governors of the Federal Reserve System, before the Committee on Banking and Financial Services, U.S. House of Representatives, March 13, 1996

Thank you for the opportunity to discuss the Federal Reserve's efforts to increase the focus of examiners and other supervisory personnel on the risk management procedures of banking organizations. The subject of "risk management" has attracted much attention in recent years both in the financial community and among the U.S. bank supervisory agencies and is a timely topic for discussion with this committee. Improvements in risk management procedures have clearly affected the way in which many banks manage their activities and the agencies review them. Advances in risk management techniques have also permitted expanded product lines and more efficient services, while providing methodologies that, if used properly, can enable institutions to better control the risks associated with ever more complex financial instruments and growing volumes of transactions.

Risk management is the process of identifying, measuring, reporting, and controlling risks, which banks and other businesses have always done. In that sense, it is nothing new. What is new is the technology that has facilitated product innovation and the application of financial theory to the development of new products. Many of the new products are highly complex and are not best addressed by examination on a transaction-by-transaction basis or by simply verifying balance sheet values. Moreover, these products highlight the importance of managing a broad range of risk in addition to traditional credit risk. These risks include potential exposure to market, liquidity, operational, legal, reputational, and other risks.

Increasingly, therefore, the Federal Reserve has engaged in a concentrated effort to focus the attention of examiners on evaluating the adequacy of a bank's processes for identifying, managing, and controlling all of its risks when developing conclusions about the overall safety and soundness of the institution. While management processes at all banks may deserve more attention, this focus is particularly important at large institutions that conduct substantial volumes of trans-

actions daily, deal in highly complex instruments, and can significantly alter their risk profiles on relatively short notice.

Let me emphasize that the traditional approach of evaluating the quality of a bank's existing assets (that is, its loans and investments) remains highly important to the Federal Reserve's supervisory process. Our long-standing practice of reviewing credit risk in a bank's portfolio (including the counterparty credit risk in derivative instruments) is not being de-emphasized. While recent attention has focused lately on trading activities and complex instruments, the possibilities for misadventures extend throughout a bank, and we cannot forget the lessons of the past. Not long ago, large institutions were experiencing serious problems with excessive commercial real estate lending—problems brought about by policies and lending practices that were inconsistent with market realities and principles of sound credit risk management. In addition to asset quality, our examiners will continue to focus on other important and traditional financial indicators, such as capital adequacy, earnings, and liquidity.

Still, technology and innovation have presented banks with new ways of both taking and managing risks. With the advent of off-balance-sheet, over-thecounter derivative instruments, for example, institutions of all sizes can adjust their yields, risks, and liquidity much easier and quicker than they could before, with either positive or negative results. Accordingly, by itself, an assessment of the quality of a bank's loans, investments, and other balance sheet values at a point in time no longer provides the assurance it once did that a sound institution is likely to remain sound in the future. Losses at Barings PLC and other institutions have shown how rapidly the financial strength and condition of a bank can change and demonstrate that it is essential for management to implement and enforce sound controls and risk management practices that are appropriate for the activities the firm conducts. In the Barings case, it was not risky instruments or credit risk but poor controls over the actions of a rogue trader that broke the bank. Indeed, a breakdown or an absence of internal controls or risk management systems has been the fundamental cause of recent financial problems at several institutions.

Bank supervisors cannot be everywhere; nor can they prevent every problem. Moreover, too much supervision and government oversight would simply stifle innovation and lead to a less competitive and responsive financial system. Relying more on supervisory techniques that encourage banks to adopt procedures to prevent excessive risk-taking—while keeping in place fundamental prudential safeguards such as adequate capital cushions—minimizes our intrusion while at the same time enhancing safety and soundness.

Management and the institutions themselves, not supervisors, must be the principal source for detecting and deterring abusive and unsound practices through adequate internal controls and operating procedures. Particularly at large institutions, market discipline can also play an important role, provided the institutions make adequate disclosures. By emphasizing these points through focused, risk-oriented examination procedures and efforts that promote sound disclosure and accounting standards, supervisors hope to increase the likelihood that a bank's activities will remain sound for the long term.

With that background, let me illustrate some of the changes taking place within the industry and the manner in which they are affecting our supervisory practices.

#### ADVANCES IN RISK MANAGEMENT AT BANKING INSTITUTIONS

Advances in computerization and communications, globalization of financial markets, and the resulting competition have all served to develop opportunities, inspire change, and bring about more efficient use of scarce resources. Throughout the 1980s and 1990s, for example, the market for securitized assets grew rapidly—driven by the need for financial institutions to maximize their use of capital and fueled by banking assets ranging from auto to commercial loans. Financial derivatives also grew dramatically, as institutions found new ways to reallocate risks and rewards to where they were most valued. In the process, identifying and managing financial risk has become more complex.

It is, indeed, pressures created by market events that have brought about many of the advances in risk management that we have seen, and these advances have contributed to a more efficient and financially stronger banking system. For example, during the past five years, U.S. banks have been forced to improve their management of market risks as their

trading activities became more complex and quadrupled in volume. Institutions have enhanced their information systems to report trading positions on a more timely basis and have also developed more sophisticated risk measurement techniques, such as the "value at risk" (VaR) measure currently used by many large trading institutions. This measure considers historical volatilities of market movements in calculating the probability of material and adverse changes in the market values of trading portfolios over the near term. Although specific techniques for calculating VaR differ among institutions and continue to evolve, such measures represent a significant advance in the management and measurement of market risks.

While no one should underestimate the potential risks in trading and derivatives activities, I would note that the overall experience of U.S. banks in this area has been favorable and that it has not been a source of material problems to the banking system. Even in the isolated cases in which we have seen large trading losses, as with Barings and Daiwa, the problems have related to fundamental violations of the basic tenets of sound internal controls, such as inadequate separation of duties, not with the inherent complexities of the instruments involved.

Moreover, credit risk, the risk that a borrower will default, has always been the most important risk to commercial banks and has also been a difficult risk for bankers to measure and control-whether or not it entails derivatives instruments. Nevertheless, here. too, opportunities for stronger risk management practices are growing daily as, again, technology makes more things possible. For example, through their own direct efforts and those of national consulting firms, banks are significantly improving their loan analysis and internal credit risk ratings to facilitate more efficient loan pricing and internal capital allocation relative to risk. Many banks are also devoting more resources to identifying correlations among default risks so that their risks can be diversified more effectively and managed on a portfolio basis.

#### CHANGES IN BANK SUPERVISION

All aspects of our supervisory process are undergoing changes in response to advances in risk management and industry innovation, including capital adequacy guidelines, the examination and surveillance process, and efforts to promote more public disclosure and appropriate accounting conventions. These and other initiatives are discussed briefly below and are listed

in the attachment.<sup>1</sup> Taken together, these efforts should improve both the efficiency and the quality of the supervision process while also reducing the related costs to the banking system.

The Federal Reserve has always placed much importance on strong capital adequacy among banks and sought nearly a decade ago to develop and promote capital standards that acknowledged changing practices within the banking system and that were more sensitive to a bank's risk profile. The previous primary capital standard served its purpose of strengthening capital ratios, especially among the nation's largest banks, but had clear limitations. The existing risk-based capital standard that was adopted by the Basle Committee on Banking Supervision (Basle Committee) in 1988 provided a mechanism, missing in the earlier standard, for addressing the growing volume of off-balance-sheet transactions and also distinguished among broad categories of credit risk in instruments booked on the balance sheet.

While the current requirement is, itself, still crude in many respects, it has given supervisors and the banking system a framework for evaluating capital adequacy that is more responsive to the level of credit risk than had previously existed in regulatory standards, and it continues to evolve to meet changing needs. For example, within the last two years, the risk-based capital standard has been amended to tailor capital requirements to a broader range of off-balance-sheet risks and to recognize practices within the financial industry to reduce credit exposures through netting arrangements.

Supervisors are also adapting the standard to take advantage of improvements in risk measurement methodologies to address market risks in trading activities, that is, the risk to an institution's trading position resulting from adverse movements in interest rates, foreign exchange rates, or commodity or equity prices. Such market risks were not covered by the risk-based capital agreement in 1988. Although appropriate rulemaking procedures remain to be finalized in the United States, the Federal Reserve and the other U.S. banking agencies expect in the coming months to adopt new standards that will permit large U.S. trading banks to use their internal "value-atrisk" models, subject to examiner oversight, to determine their future capital requirements for market risk. Recognizing not only the advances in risk measurement but also the importance of sound risk management practices, this forthcoming standard will require

large trading institutions to meet certain quantitative and qualitative criteria. The quantitative requirements produce a level of consistency necessary for a capital standard, while the qualitative requirements provide specific standards for managing trading risks that include the following elements of sound risk management practice:

- A risk control unit that is independent of the trading function
- A regular program for backtesting the bank's performance to validate the accuracy of the VaR measure
- Procedures for periodic stress testing to evaluate the impact on a bank's condition of highly unusual market moves
- Documented internal policies, controls, and procedures
- Independent reviews of the risk management process by internal auditors.

At the end of February, the Board of Governors approved for public comment the final element of the market risk proposal that deals with "backtesting" the accuracy of a bank's internal model. We expect to complete the rulemaking process for this proposal this spring and to implement the new requirements by the end of 1997.

The vast majority of all derivative transactions of U.S. banking organizations are held in the trading accounts of the largest banks and, thus, will be covered by these *market risk* capital requirements and principles of sound management. As traded instruments, they are also marked-to-market daily, actively managed, and incorporated into the institution's risk management reports. Derivative instruments are also subject to the counterparty *credit risk* provisions of the existing Capital Accord and continue to be subject to examiner review from that perspective as well.

In placing a high importance on the management process for trading and derivative activities, the Federal Reserve recognizes that these activities can rapidly change an institution's risk profile and transmit problems from one institution to another. Consequently, we have worked with our colleagues domestically and abroad to expand the amount of information available to supervisors so that they can identify more efficiently institutions at which strong risk management and control procedures are most important. Early last year the U.S. banking agencies significantly enhanced the information about derivatives in their bank Call Reports to address the capital amendments mentioned earlier and to obtain other information about the underlying nature of derivatives' risks.

<sup>1.</sup> The attachment to this statement is available from Publications Services, Mail Stop 127, Board of Governors of the Federal Reserve System, Washington, DC 20551.

These efforts also contributed, last year, to a "joint framework for supervisory information" about trading and derivatives activities of banks and securities firms that was adopted by the Basle Committee and the International Organisation of Securities Commissions (IOSCO).

Other supervisory initiatives involve promoting and reinforcing sound risk management practices throughout the banking industry, training examiners in the underlying concepts of risk management and measurement, requiring more extensive "scoping" of a bank's risk profile before an examination, and providing examiners with the technology and guidance they need to make their efforts more efficient.

#### Evaluating Risk Management

One important step that reflects our increasing focus on risk management and controls is our recent decision to assign a formal rating to these areas in connection with on-site examinations beginning this year. While supervisors have long reviewed internal controls during examinations, the rating process will increase the focus on risk management and is intended to highlight both the quantitative and qualitative aspects of a bank's system for identifying, measuring, monitoring, and controlling its risks.

The rating of risk management will not alter the way in which our examiners apply the interagency CAMEL rating framework, but it will serve as a more solid foundation for determining the overall management component of that system. Moreover, we are also working with our colleagues from the other federal banking agencies to develop a consistent framework for incorporating market risks (including interest rate risk and foreign exchange risk) as well as risk management policies and practices more formally into the bank rating system.

#### **Promoting Sound Practices**

In many respects, the increased focus on risk management begins by identifying the practices that we expect banks to follow and that we direct our examiners to evaluate. While much is not new, the expansion of the more complex trading and derivatives activities has encouraged the Federal Reserve to formalize its expectations regarding sound risk management practices in several areas.

In all cases, of course, supervisory expectations may vary significantly, depending upon the size and complexity of the institution's activities. Large banks, for example, will normally be expected to have more formal policies, procedures, limits, and management information systems than smaller banks and must have more sophisticated measures of the risks they take. Nevertheless, all institutions are expected to follow basic sound management practices that are appropriate for their unique circumstances and the nature and level of the risks they take, whether those risks involve innovative and complex instruments or traditional forms of loans. This flexibility will inherently require judgment on the part of examiners and other supervisory personnel when assessing the adequacy of a bank's policies and procedures.

Since 1993, we have issued a series of instructions, policy statements, and examination manuals that have stressed the importance of managing all risks inherent in the business of banking, including market and credit risks, liquidity, legal, and reputational risks, and, quite important, operational risks. In these documents and throughout our supervisory process, we are emphasizing these four basic elements of sound risk management:

- An active oversight role by bank boards of directors and senior management. Directors, in particular, need not be experts in complex banking matters, but they should receive adequate information about their institution's risks that are measured and described in terms they understand and should communicate to management their tolerance for accepting risks. Directors and senior managers must ensure that the risks of new products are fully understood and that adequate controls are in place before new products are initiated. They also have the ongoing responsibility of ensuring that their directives are adequately implemented and enforced throughout the institution.
- Adequate policies, limits, and procedures. These elements should be tailored to the activities of the institution and should provide specific guidance regarding the nature and volume of risks the bank may take. Limits should be consistent with the board's willingness to take risks and with the institution's available capital and overall ability to manage its risks.
- Adequate risk measurement, monitoring, and management information systems. An institution should be able to identify and measure its material risks and clearly communicate their nature and level to senior management on a timely basis. Reports should identify instances in which established limits have been exceeded and should prompt appropriate corrective actions. The sophistication of the risk measures should be commensurate with the nature of the institution's activities.

• Adequate internal controls and audits. Having an internal control process that monitors adherence to established policies and procedures is critical to the sound conduct of a bank's activities. The complexity of control procedures may vary significantly among institutions, but to be effective they should all involve an appropriate segregation of duties, be administered by qualified personnel, and be conducted with sufficient independence, scope, and frequency. Especially at large institutions, examiners will be directing more attention to the independence of internal auditors and their ability to monitor and test the reliability of management information systems and compliance with internal policies and controls.

These principles are highly consistent with those promoted by the Group of Thirty in its 1993 report recommending sound practices in derivatives activities of financial institutions. Indeed, they are practices that virtually any business should employ in managing and controlling its risks. In that sense, efforts by the banking agencies to review and promote such practices should serve only to strengthen the financial condition and management process at banking organizations and to reduce the exposure a bank's activities may present to the federal safety net. This focus on risk management (particularly at large institutions) should in no way reduce the effectiveness of banking organizations to compete, either domestically or abroad.

I also would stress that while it is important for an institution to identify and document the policies, procedures, and controls it needs, simply maintaining the proper documentation is meaningless if the procedures and controls are not implemented in practice. Consequently, a critical aspect of evaluating risk management and control procedures is testing and validating the strength and integrity of the procedures and checking the extent to which they are understood and followed throughout the institution. Such validation efforts must be conducted by individuals who have proper levels of organizational independence and expertise, such as internal or external auditors, on-site examiners, or managers or other professionals within the institution with no direct connection to the activity being reviewed.

#### More Efficient Examinations

In addition to the actions I have outlined, the Federal Reserve has undertaken other initiatives to make the supervision process more efficient and risk-focused, while reducing the burden on banking organizations. For example, through administrative changes and by making greater use of available technology, we are increasing the time devoted to planning and preparing for an examination in order to tailor the examination to the unique circumstances and risk profile of individual institutions.

Both the planning and the on-site examination effort will be helped significantly with the introduction of the Examiner Workstation, which has been recently developed by the Federal Reserve System. This automated system, which is being tested in cooperation with state and federal banking agencies, permits examiners to download data directly from a bank's computer, analyze portfolios on their personal computers, and identify concentrations and other characteristics within the bank's loan portfolio. As a result, examiners should be able to reduce materially the amount of time they spend on manual operations and should be able to devote more time to identifying and evaluating risks. The Federal Reserve is also making greater use of loan-sampling techniques to test the accuracy of internal loan risk-rating systems and to improve the efficiency of the examination process.

In addition to these steps, we are also engaged in an ongoing, in-depth review of our examination and supervisory processes. Our long-term objective is to make the examination process even more riskfocused, cost-effective, and burden-sensitive without sacrificing the quality of our examinations and their ability to identify and evaluate fundamental safety and soundness considerations.

The risk orientation of our supervisory process also benefits from other factors. Recently we have supplemented information from our senior lending officer survey by initiating a quarterly survey of bank examiners that will give us more timely "hands-on" feedback on important developments relating to credit quality and management practices in banking organizations.

#### Training

Although examiners review the risk management process in all activities of a bank, most of the recent efforts of the Federal Reserve to train examiners about risk management practices have been directed at the more rapidly evolving activities of banks—particularly those involving market risks. These activities include trading and derivatives activities and those of typical asset—liability committees (ALCOs), which oversee a bank's investment portfolios and overall management of interest rate risk. In

these areas, the Federal Reserve has significantly expanded its formal capital markets training programs to address risk management, including internal controls, at all levels of examiner expertise.

#### Capital Markets Coordinators

In recent years, the Federal Reserve's training and capital market surveillance efforts have been facilitated by capital markets coordinators at each Reserve Bank. These individuals, who are officers or senior examiners, keep abreast of market activities of institutions in their Districts and meet together quarterly to discuss supervisory policies and practices and to share their insights and experiences with coordinators from other Reserve Banks. They also participate actively in planning and staffing examinations and have helped significantly in developing and directing conferences and training programs that focus on the risk management of trading and derivatives activities. The Board staff has worked closely with these coordinators in developing examiner guidance and in implementing surveillance screens for monitoring and evaluating interest rate risk. We are also working with the other federal banking agencies to revise the Call Report to further strengthen our oversight and supervisory efforts in this area.

The Federal Reserve's capital market supervisory activities also benefit greatly from the experiences and insights of its research economists and payment system experts, at both the Board and the Reserve Banks. These individuals complement the skills and perspectives of supervisory personnel and contribute to a stronger supervisory process. Their contributions are particularly helpful with respect to risk management and market risk issues, which are likely to become even more important to supervisors in the future as market practices, risk management procedures, and financial innovations continue to evolve at a rapid pace.

#### Disclosure and Accounting Standards

While capital requirements and supervisory oversight are important in maintaining a financially sound banking and financial system, market discipline can also help greatly in stifling undesired behavior and reinforcing supervisory efforts to encourage sound risk management practices. For that reason, the Federal Reserve has worked at both the domestic and international levels to promote adequate and more

uniform standards of supervisory reporting and disclosure, particularly with respect to internationally active banking organizations. We are also supporting the accounting profession in improving accounting and disclosure standards.

#### **CONCLUSION**

Efforts of the Federal Reserve to expand the review of a bank's risk management process are important, particularly in the case of large institutions and those with material holdings of derivatives and other complex instruments. These institutions and activities must be well managed or they will present unacceptable risks to the federal safety net. Our examiners will be devoting more attention than in the past to reviewing a bank's processes and controls, whether they relate to transactions or products new to the bank or to traditional lending activities. Although our goal is to ensure that risk management practices are commensurate with risks, we want to encourage all institutions to keep abreast of new techniques for improving their management of risks.

The greater attention given to risk management should not, however, be overstated and viewed as a more dramatic change than it is. Strong management procedures can go far in preventing problems throughout a bank, but evaluating their real worth is difficult without judging the bank's results. Assessing "old fashioned lending" and evaluating loan quality and the adequacy of bank capital and loan-loss reserves will remain paramount.

Of course, no set of supervisory procedures will detect or prevent all problems, and that should not be our goal. In the past, some banks—large and small have had difficulties because of poor policies and procedures and have failed as a result, typically because of bad loans. Human nature being what it is, there will undoubtedly be more problems ahead both for banks engaged in traditional lending activities and for those involved in trading and derivatives activities. Our job as supervisors should be to limit the frequency and scope of these problems and ensure that they do not present unacceptable risks to bank customers, the financial system, or the federal safety net. Toward that purpose, we will continue our efforts to review and improve supervisory techniques and encourage sound risk management practices, while recognizing that banks must take risks if they are to be in a position to serve their customers and communities and fulfill their role in the nation's economy.

Statement by Alan Greenspan, Chairman, Board of Governors of the Federal Reserve System, before the Committee on Banking, Housing, and Urban Affairs, U.S. Senate, March 26, 1996

I would like to begin by expressing my appreciation to President Clinton for nominating me for another term as Chairman of the Board of Governors of the Federal Reserve System. I am honored at the confidence he has shown in me and pledge to him, to you, and to the American people that if I am confirmed I will continue to do my best to merit that confidence.

I also want to thank you for scheduling this hearing so expeditiously. I like to think that I have had a good, productive relationship with this committee and the Congress during my tenure at the Federal Reserve. If you and the Senate choose to confirm my nomination, I intend to continue to work closely with you and your colleagues in both houses on the many issues confronting our financial system and our economy.

As you know, I have come before you frequently to discuss a variety of specific issues related to the conduct of monetary policy and to banking and financial markets. I thought it appropriate on this occasion to step back from day-to-day concerns and take a bit of a longer view of the forces, especially the evidently more rapid pace of technological change and innovation, that will affect how the Federal Reserve carries out its legislative mandates over the years ahead.

Last month, my testimony was concentrated on the impact of these forces on the economy. Today I want to address their effects on the Federal Reserve in three main areas of responsibility—supervision and regulation of banks, stewardship of the payments system, and monetary policy.

The way we supervise financial institutions is an area in which technology is both creating problems and simultaneously giving us and the institutions we supervise the tools to solve them. New instruments and changing business practices have made obsolete in many respects our previous emphasis on balance sheets in examinations. A generation ago, a monthold balance sheet was fairly indicative of the current state of an institution. Today, owing to the proliferation of transactions, a day-old balance sheet can be obsolete. Moreover, much of what is important for the health of an institution never finds its way onto the balance sheet, except ultimately through its bottom line effect on capital. Accordingly, banks and other intermediaries are relying increasingly on statistical models to measure and manage risk. By monitoring these models and by using them to test for vulnerabilities, the Federal Reserve can leverage off of this trend to enhance our own capabilities to ensure a safe and sound banking system.

Ultimately, the smooth functioning of our financial markets and economy rests on the payments system. The Congress recognized this when it created the Federal Reserve, making improvements to the payments system one of our preeminent tasks in 1913. We have not lost sight of that objective, but it has been complicated by the speed and volume of transactions within the United States and between the United States and other countries. Because large shocks can be transmitted rapidly around the world, a breakdown in the payments system anywhere can have adverse effects on the United States.

Here again, technology is being harnessed to reduce the risk of a breakdown, especially by shortening the time that passes between when a transaction is initiated and when it is settled. Events occurring in that period that prevent the completion of the transaction can threaten the stability of the financial system. We have been able to reduce the interval between initiating and finalizing many types of securities transactions, and I expect that reducing it further will be a high priority in years to come. Ideally we seek a system in which a transaction would be settled when it was initiated. Facilities to do that, however, are costly. Sometimes it is better to accept a minor system risk owing to float than to invest in resources required to eliminate it. Fortunately, technology is rapidly reducing costs, perhaps enabling the real world to approach more closely the ideal.

We in the United States have a special responsibility because the dollar is the world's leading currency, and a breakdown in dollar payments would have repercussions far beyond our borders as well as at home. Maintaining the key role of the dollar is important to American growth and standards of living. Because foreigners want to invest in dollar securities, our markets are more liquid and our interest rates are lower than they otherwise would be. Because foreigners are willing to hold vast amounts of U.S. currency, the interest costs of funding the U.S. government debt is reduced \$10 billion to \$15 billion yearly.

A sound payments system is only one of our responsibilities as the central bank for the world's leading currency. Just as essential is a sound currency—one whose value is not eroding significantly or erratically. But price stability is not an objective you have given monetary policy just to satisfy international investors. Rather, the fundamental reason for this goal is that its fulfillment is an essential element in enabling the economy to reach its full potential.

A challenge we at the Federal Reserve face, as we have discussed on a number of occasions, is to assess how innovation and technical change are affecting the workings of the economy and its response to monetary policy actions. Indeed, technological change has begun to be felt at the very beginning of the policy implementation process, enabling depositories to avoid holding non-interest-earning required reserves and shrinking the reserve base through

which we work; we are looking at how we may have to adapt to this development.

Change always presents problems. Nonetheless, I look forward to the opportunity, if you confirm my nomination, to continue to work with you, the President, and my colleagues at the Federal Reserve to help the American people realize the full benefits our innovative and entrepreneurial spirit can bestow.

Statement by Alan Greenspan, Chairman, Board of Governors of the Federal Reserve System, before the Committee on the Budget, U.S. House of Representatives, March 27, 1996

I appreciate the opportunity to appear before this committee once again. As you know, I discussed current economic conditions and the outlook rather extensively in appearances before House and Senate Banking committees just over a month ago. Today, I would like to provide a brief update of comments that I made then and reiterate my views on some key issues that are important for our nation's economic prospects over the medium term.

A month ago, the economy clearly had been perceived as soft over the latter part of 1995 and the early weeks of 1996. There were uncertainties, however, about both the factors that might have given rise to the softness in activity and the degree to which that softness might persist.

Although not all of the uncertainties have been resolved, recent data have confirmed the expectation that a good bit of the economic sluggishness of late 1995 was related to inventory investment. The efforts of businesses to reestablish more desirable relationships between their holdings of inventories and their actual and prospective levels of sales held down production. Toward the end of last year, the inventory adjustments reached a point at which stocks actually were being reduced in the aggregate. Although January, with its unusually severe weather, apparently resulted in goods being bottled up for a time in some parts of the economy, the underlying picture, as best we can discern, seems to be one in which much, but perhaps not all, of the needed inventory correction already has been accomplished.

Ultimately, of course, the inventories that businesses want to hold will depend on the growth of final demand. At present, there are some factors, such as high consumer debt levels, that still may be work-

ing to restrain spending. But the recent data seem to indicate that those restraining influences are not so strong as to seriously jeopardize the continued expansion of the economy. Data for February showed increases in sales of motor vehicles and other types of goods that are purchased at retail, and housing starts rose further last month. In the business sector, real outlays for fixed capital still appear to be trending up.

The labor market reports for February provided additional evidence that the economy is moving past the disruptions that had slowed it in previous months. Payroll employment surged in February, more than reversing the losses of January, and the unemployment rate, after having ticked up in January, dropped back last month. It is possible that the February data may have exaggerated the strength of the labor market to some extent, as we have not seen a similar degree of strength in other labor market indicators, such as initial claims for unemployment insurance. But even so, the current economic expansion seems to have exhibited staying power. The strike that has recently affected the motor vehicle industry is likely to result in additional volatility over the near term, but like the disruptions of this past winter, it should not have a great impact on underlying trends in the economy.

The most recent reports on inflation also have been reasonably encouraging. Price increases at the consumer level have been moderate, on average, in the early part of 1996, and the twelve-month change in the consumer price index has remained near recent lows. In addition, producer prices have been well behaved early this year; the prices of finished goods changed little over the first two months of the year, and materials prices in the producer price index continued to edge down. While monetary policy, as always, will need to be alert to inflation risks as we move forward, the recent economic data suggest that the economy should be able to continue operating at a high level of resource utilization, sustaining growth

without risking a reversal of progress that has been made toward the goal of price stability.

As I noted last month, structural forces may be assisting us in this regard. Introduction of new technologies into a wide variety of production processes is affecting production costs and business pricing throughout the economy. Successive generations of these new technologies are being quickly embodied in the nation's capital stock, and older technologies are, at a somewhat slower pace, being phased out. As a consequence, the nation's capital stock is turning over at an increasingly rapid pace, not primarily because of physical deterioration but as a reflection of technological and economic obsolescence.

A major challenge that we face during this period of rapid technical change is that of altering, with minimal disruption, not only the existing organizational structures and production methods of firms but, even more important, the skills of the labor force. At present, the more rapid advance of information and communications technology and the associated acceleration in the turnover of the capital stock are being mirrored in a brisk restructuring of firms. In line with their adoption of new organizational structures and technologies, many enterprises are finding that their needs for various forms of labor are evolving just as quickly. In some cases, job skills that were adequate only five years ago are no longer as relevant. Partly for that reason, most corporate restructurings have involved a significant number of permanent dismissals.

It would be neither feasible nor desirable to try to restrain the technical forces that lie behind the huge structural changes that are playing themselves out in the business world and in the workplace. But we can take steps that will help ease the transition between the old and the new. Firms and employees alike need to recognize that obtaining the potential rewards of the new technologies in the years ahead will require a renewed commitment to effective education and training, especially on-the-job training. Such a commitment is essential if we are to prevent the disruptions to lives and to the nation's capacity to produce that arise from mismatches between jobs and workers. We need to improve the preparation for the job market our schools do, but even better schools are unlikely to be able to provide adequate skills to support a lifetime of work. Indeed, ensuring that our labor force has the ongoing education and training necessary to compete in an increasingly sophisticated world economy is a critical task for the years ahead.

Fortunately, economic successes of the past decade or so have put us in a better position to meet the challenges that remain. We have made significant and fundamental gains in macroeconomic performance in recent years that enhance the prospects for maximum sustainable economic growth. Inflation, as measured by the consumer price index, has been gradually reduced from a peak of more than 13 percent in 1979 to about  $2\frac{1}{2}$  percent last year. Lower rates of inflation have brought a variety of benefits to the economy, including lower long-term interest rates, a sense of greater economic stability, an improved environment for household and business planning, and more robust investment in capital expenditures. Hopefully, the years ahead will see further progress against inflation and the eventual achievement of price stability.

We have also made considerable progress on the fiscal front. Over the past ten years and especially since 1993, our elected political leaders, through sometimes prolonged and even painful negotiations, have been successful in reaching several agreements that have significantly narrowed the budget deficit. But more remains to be done. As I have emphasized many times, lower budget deficits are the surest and most direct way to increase national saving. Higher national saving would help to reduce real interest rates further, promoting more rapid accumulation of productive capital embodying recent technological advances. Agreement is widely shared that attaining a higher national saving rate quite soon is crucial, particularly in view of the anticipated shift in the nation's demographics in the first few decades of the next century. As recent events in financial markets seem to have demonstrated, delay in taking meaningful action on the budget comes at a cost. Although the backup of long-term interest rates this year surely has been in large part a reflection of an economy on firmer footing than many market participants had thought, long-term rates also have been affected by perceptions in the market that priorities may be shifting away from deficit reduction.

Lower inflation and reduced budget deficits will by no means solve all of the economic problems we face. But the achievement of price stability and federal budget balance or surplus will provide the best possible macroeconomic climate in which the nation can address other economic challenges, including those that arise as side effects of the otherwise beneficial and highly desirable process of technological advance. Statement of the Board of Governors of the Federal Reserve System with Regard to Coverage by Regulation E of Electronic Benefit Transfers, submitted for the record to the Committee on Banking and Financial Services, U.S. House of Representatives, March 27, 1996

The Board has been asked to comment on its position with regard to the coverage under the Electronic Fund Transfer Act (EFTA), and the Board's Regulation E, of electronic benefit transfer (EBT) programs. Government benefits that are delivered electronically include food stamps, Aid to Families with Dependent Children, and social security benefits. Under amendments to Regulation E that the Board adopted in February 1994, such EBT programs will be subject to modified Regulation E requirements scheduled to take effect on a mandatory basis on March 1, 1997 (see attached February 24, 1994 notice).<sup>1</sup>

The Board adopted the amendments covering EBT programs pursuant to its authority under 904(c) and (d) of the EFTA. Section 904(c) provides that the rules issued by the Board "may contain such classifications, differentiations, or other provisions . . . as in the judgment of the Board are necessary or proper to effectuate the purposes of this title, [or] to prevent circumvention or evasion thereof. . . . " Section 904(d) provides that if EFT services "are made available to consumers by a person other than a financial institution holding a consumer's account, the Board shall by regulation assure that the disclosures, protections, responsibilities, and remedies created by this title are made applicable to such persons and services." The legislative history of the EFTA provides guidance on the Board's authority to determine if particular services should be covered by the act. A Senate Banking Committee report, in discussing section 904(c), stated that "since no one can foresee EFT developments in the future, regulations would keep pace with new services and assure that the act's basic protections continue to apply." (Senate Report 915, 95 Cong., 2 Sess. (GPO, 1978)).

In adopting the amendments, the Board noted its belief that the strong similarity of EBT systems and other EFT services, the act's legislative history, and the language of the EFTA and Regulation E supported coverage of EBT programs under the act and regulation. The Board stated that, from a recipient's viewpoint, an EBT system functions much the same

as if the recipient had an ordinary checking account with direct deposits of government benefits and with automated teller machine and point of sale service available to access the benefits and that all consumers using EFT services should receive substantially the same protection under the EFTA and Regulation E, absent a showing that compliance costs outweigh the need for consumer protections. The Board noted that it recognized that benefit program agencies were concerned about the operational and cost impacts of coverage, specifically in the areas of liability for unauthorized transfers and error resolution, but believed that the cost data presented to support exemptions in these areas were not definitive. In response to concerns expressed by the states about the potential impact of Regulation E on EBT programs and at the request of the Federal Electronic Benefits Task Force, which represents all the major federal agencies with benefit programs, the Board delayed the date of mandatory compliance with the final rule for a three year period-to March 1, 1997—so that states could continue to explore opportunities for provision of services through EBT.

Various bills relating to the status of EBT programs under the EFTA have been introduced in the Congress. H.R.4, the "Personal Responsibility and Work Opportunity Act of 1995," which was passed by the Congress and vetoed by the President, contains provisions to exempt EBT programs that distribute needs-tested benefits and are established or administered by states or localities. After careful weighing of congressional intent, consumer rights and the concerns about the impact of Regulation E coverage on development of EBT systems, the Board believes that coverage of EBT programs is required under the law as it currently exists. The Board recognizes that the Congress may well want to reexamine the issues regarding the scope of EFTA coverage in light of developments since its enactment in 1978 and to balance competing objectives in light of changing national priorities. In particular, the Board believes it would be useful for the Congress to address whether or not EBT programs should be exempted from the EFTA. However, if an exemption is limited to particular categories of EBT programs—or to EBT programs administered at the state and local level as may be the case under H.R.4 and similar proposals varying rules for different government benefit programs would result. This could make it difficult to implement the multipurpose, one-card, unified national delivery system envisioned by the Federal Electronic Benefits Transfer Task Force, established in response to Vice President Gore's 1993 Report of the National Performance Review. 

<sup>1.</sup> The attachment to this statement is available from Publications Services, Mail Stop 127, Board of Governors of the Federal Reserve System, Washington, DC 20551.

## Announcements

## MEETING OF THE CONSUMER ADVISORY COUNCIL

The Federal Reserve Board announced on March 8, 1996, that the Consumer Advisory Council would meet on Thursday, March 28, in a session open to the public. The council's function is to advise the Board on the exercise of the Board's responsibilities under the Consumer Credit Protection Act and on other matters on which the Board seeks its advice.

## APPROVAL OF A VOLUNTARY CHECK-FRAUD SURVEY

The Federal Reserve Board on March 13, 1996, approved conducting a one-time, voluntary check-fraud survey.

The responses to the survey will help the Board to fulfill the congressional mandate to accomplish the following:

- Determine whether there is a pattern of significant increases in losses related to check fraud at depository institutions attributable to the provisions of the Expedited Funds Availability Act (EFAA)
- Consider whether an extension by one day of the period between the deposit of a local check and the availability of funds for withdrawal would be effective in reducing the volume of losses related to check fraud
  - Make recommendations for legislative actions.

The survey forms were mailed to a random sample of approximately 5,200 depository institutions and requested data on check-fraud losses for the period January 1, 1995, through December 31, 1995. The data obtained from all respondents will be combined to provide an estimate of total check-fraud losses in the banking industry.

To provide comprehensive information to the Congress, the Board encouraged all institutions receiving the survey to participate, even if they incurred no losses due to check fraud during 1995. Completed survey questionnaires were due on April 12, 1996.

#### JOINT AMENDMENT TO A RECORDKEEPING RULE IN ACCORDANCE WITH THE BANK SECRECY ACT

The Federal Reserve Board and the Department of the Treasury on March 26, 1996, jointly issued amendments to their rule that requires enhanced recordkeeping related to certain funds transfers by financial institutions, in accordance with the Bank Secrecy Act.

The amendments revise the rule's definitions and make technical conforming changes to the substantive provisions of the rule to conform the definitions of the parties to an international funds transfer to their meanings under Article 4A of the Uniform Commercial Code. These changes are intended to reduce the confusion of banks and nonbank financial institutions as to the applicability of the recordkeeping rule and to reduce the cost of complying with the rule's requirements.

The Board and the Treasury have also deferred the effective date of the recordkeeping rule from April 1, 1996, to May 28, 1996. In addition, the Board has deferred the effective date of subpart B of Regulation S (Reimbursement to Financial Institutions for Assembling or Providing Financial Records), which cross-references the recordkeeping requirements.

#### APPROVAL OF FINAL REVISIONS TO THE OFFICIAL STAFF COMMENTARY TO REGULATION Z

The Federal Reserve Board on March 28, 1996, published final revisions to its official staff commentary to Regulation Z (Truth in Lending).

The changes provide guidance mainly on issues relating to reverse mortgages and mortgages bearing rates above a certain percentage or fees above a certain amount. The update also addresses issues of general interest, such as a card issuer's responsibilities when a cardholder asserts a claim or defense relating to a merchant dispute.

The final rule was effective April 1, 1996; however, compliance is optional until October 1, 1996.

#### **PROPOSED ACTION**

The Federal Reserve Board along with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation on March 7, 1996, requested comment on a proposal to amend an outstanding proposal to incorporate a measure for market risk into the risk-based capital guidelines for banks and bank holding companies (banking organizations), which was issued in July 1995. Comments were requested by April 8, 1996.

#### ESTABLISHMENT OF A FEDERAL RESERVE HOME PAGE ON THE WORLD WIDE WEB

The Federal Reserve Board announced on March 25, 1996, that it had established a home page on the World Wide Web to provide a wide variety of information to the general public. Initially, the Board's home page (http://www.bog.frb.fed.us) provides the following:

- An introductory statement of the role of the Federal Reserve
- The text of *Purposes and Functions*, a book that explains the mission and operations of the Federal Reserve System
- A listing of Board publications and how to order them
- An explanation of Board and System material available through the U.S. Commerce Department economic bulletin board

- A brief definition of each Federal Reserve regulation
- Links to other Federal Reserve web sites operated by the Federal Reserve Banks of New York, Philadelphia, Cleveland, Atlanta, Chicago, Minneapolis, St. Louis, and Dallas.

Other features will be added in the future. These will include speeches and testimony of Board members, the minutes and schedule of meetings of the Federal Open Market Committee, the Beige Book, statistics gathered by the System including historical data, press releases, banking matters including a listing of all applications received and actions taken, the Federal Reserve Bulletin, and the Board's Annual Report.

#### CHANGES IN BOARD STAFF

The Federal Reserve Board announced the retirement, effective April 1, 1996, of Anthony V. DiGioia, Assistant Director in the Division of Human Resources Management, after seventeen years of service.

The Board also announced the retirement, effective April 12, 1996, of Laura M. Homer, Assistant Director in the Division of Banking Supervision and Regulation, after nearly twenty-five years of service.

## Minutes of the Federal Open Market Committee Meeting Held on January 30–31, 1996

A meeting of the Federal Open Market Committee was held in the offices of the Board of Governors of the Federal Reserve System in Washington, D.C., starting on Tuesday, January 30, 1996, at 2:30 p.m. and continuing on Wednesday, January 31, 1996, at 9:00 a.m.

#### Present:

Mr. Greenspan, Chairman

Mr. McDonough, Vice Chairman

Mr. Boehne

Mr. Jordan

Mr. Kelley

Mr. Lindsey

Mr. McTeer

Ms. Phillips

Mr. Stern

Ms. Yellen

Messrs. Broaddus, Guynn, Moskow, and Parry, Alternate Members of the Federal Open Market Committee

Messrs. Hoenig, Melzer, and Ms. Minehan, Presidents of the Federal Reserve Banks of Kansas City, St. Louis, and Boston respectively

Mr. Kohn, Secretary and Economist

Mr. Bernard, Deputy Secretary

Mr. Coyne, Assistant Secretary

Mr. Gillum, Assistant Secretary

Mr. Mattingly, General Counsel

Mr. Prell, Economist

Mr. Truman, Economist

Messrs. Lang, Lindsey, Mishkin, Promisel, Rolnick, Rosenblum, Siegman, Simpson, Sniderman, and Stockton, Associate Economists

Mr. Fisher, Manager, System Open Market Account

Mr. Winn, Assistant to the Board, Office of Board Members, Board of Governors

Mr. Ettin, Deputy Director, Division of Research and Statistics, Board of Governors

Mr. Madigan, Associate Director, Division of Monetary Affairs, Board of Governors

Mr. Slifman, Associate Director, Division of Research and Statistics, Board of Governors

- Mr. Rosine,¹ Senior Economist, Division of Research and Statistics, Board of Governors
- Mr. Reid, Economist, Division of Monetary Affairs, Board of Governors
- Ms. Low, Open Market Secretariat Assistant, Division of Monetary Affairs, Board of Governors

Mr. Beebe, Ms. Browne, Messrs. Davis, Dewald, Goodfriend, and Hunter, Senior Vice Presidents, Federal Reserve Banks of San Francisco, Boston, Kansas City, St. Louis, Richmond, and Chicago respectively

Mses. Krieger and Rosenbaum, Vice Presidents, Federal Reserve Banks of New York and Atlanta respectively

In the agenda for this meeting, it was reported that advices of the election of the following members and alternate members of the Federal Open Market Committee for the period commencing January 1, 1996, and ending December 31, 1996, had been received and that the named individuals had executed their oaths of office.

The elected members and alternate members were as follows:

William J. McDonough, President of the Federal Reserve Bank of New York, with Ernest T. Patrikis, First Vice President of the Federal Reserve Bank of New York, as alternate;

Edward G. Boehne, President of the Federal Reserve Bank of Philadelphia, with J. Alfred Broaddus, Jr., President of the Federal Reserve Bank of Richmond, as alternate;

Jerry L. Jordan, President of the Federal Reserve Bank of Cleveland, with Michael H. Moskow, President of the Federal Reserve Bank of Chicago, as alternate;

Robert D. McTeer, President of the Federal Reserve Bank of Dallas, with Jack Guynn, President of the Federal Reserve Bank of Atlanta, as alternate;

Gary H. Stern, President of the Federal Reserve Bank of Minneapolis, with Robert T. Parry, President of the Federal Reserve Bank of San Francisco, as alternate.

Attended portions of meeting relating to the Committee's review of the economic outlook and establishment of its monetary and debt ranges for 1996.

By unanimous vote, the following officers of the Federal Open Market Committee were elected to serve until the election of their successors at the first meeting of the Committee after December 31, 1996, with the understanding that in the event of the discontinuance of their official connection with the Board of Governors or with a Federal Reserve Bank, they would cease to have any official connection with the Federal Open Market Committee:

Alan Greenspan William J. McDonough Chairman Vice Chairman

Donald L. Kohn Normand R.V. Bernard Joseph R. Coyne Gary P. Gillum J. Virgil Mattingly, Jr. Thomas C. Baxter, Jr. Michael J. Prell Edwin M. Truman Secretary and Economist Deputy Secretary Assistant Secretary Assistant Secretary General Counsel Deputy General Counsel Economist Economist

Richard W. Lang, David E. Lindsey, Frederic S. Mishkin, Larry J. Promisel, Arthur J. Rolnick, Harvey Rosenblum, Charles J. Siegman, Thomas D. Simpson, Mark S. Sniderman, and David J. Stockton, Associate Economists

By unanimous vote, the Federal Reserve Bank of New York was selected to execute transactions for the System Open Market Account until the adjournment of the first meeting of the Committee after December 31, 1996.

By unanimous vote, Peter R. Fisher was selected to serve at the pleasure of the Committee as Manager, System Open Market Account, on the understanding that his selection was subject to being satisfactory to the Federal Reserve Bank of New York.

Secretary's note: Advice subsequently was received that the selection of Mr. Fisher as Manager was satisfactory to the board of directors of the Federal Reserve Bank of New York.

By unanimous vote, the Authorization for Domestic Open Market Operations shown below was reaffirmed.

## AUTHORIZATION FOR DOMESTIC OPEN MARKET OPERATIONS

#### Reaffirmed January 30, 1996

1. The Federal Open Market Committee authorizes and directs the Federal Reserve Bank of New York, to the extent necessary to carry out the most recent domestic policy directive adopted at a meeting of the Committee:

- (a) To buy or sell U.S. Government securities, including securities of the Federal Financing Bank, and securities that are direct obligations of, or fully guaranteed as to principal and interest by, any agency of the United States in the open market, from or to securities dealers and foreign and international accounts maintained at the Federal Reserve Bank of New York, on a cash, regular, or deferred delivery basis, for the System Open Market Account at market prices, and, for such Account, to exchange maturing U.S. Government and Federal agency securities with the Treasury or the individual agencies or to allow them to mature without replacement; provided that the aggregate amount of U.S. Government and Federal agency securities held in such Account (including forward commitments) at the close of business on the day of a meeting of the Committee at which action is taken with respect to a domestic policy directive shall not be increased or decreased by more than \$8.0 billion during the period commencing with the opening of business on the day following such meeting and ending with the close of business on the day of the next such meeting;
- (b) When appropriate, to buy or sell in the open market, from or to acceptance dealers and foreign accounts maintained at the Federal Reserve Bank of New York, on a cash, regular, or deferred delivery basis, for the account of the Federal Reserve Bank of New York at market discount rates, prime bankers acceptances with maturities of up to nine months at the time of acceptance that (1) arise out of the current shipment of goods between countries or within the United States, or (2) arise out of the storage within the United States of goods under contract of sale or expected to move into the channels of trade within a reasonable time and that are secured throughout their life by a warehouse receipt or similar document conveying title to the underlying goods; provided that the aggregate amount of bankers acceptances held at any one time shall not exceed \$100 million;
- (c) To buy U.S. Government securities, obligations that are direct obligations of, or fully guaranteed as to principal and interest by, any agency of the United States, and prime bankers acceptances of the types authorized for purchase under l(b) above, from dealers for the account of the Federal Reserve Bank of New York under agreements for repurchase of such securities, obligations, or acceptances in 15 calendar days or less, at rates that, unless otherwise expressly authorized by the Committee, shall be determined by competitive bidding, after applying reasonable limitations on the volume of agreements with individual dealers; provided that in the event Government securities or agency issues covered by any such agreement are not repurchased by the dealer pursuant to the agreement or a renewal thereof, they shall be sold in the market or transferred to the System Open Market Account; and provided further that in the event bankers acceptances covered by any such agreement are not repurchased by the seller, they shall continue to be held by the Federal Reserve Bank or shall be sold in the open market.
- 2. In order to ensure the effective conduct of open market operations, the Federal Open Market Committee authorizes and directs the Federal Reserve Banks to lend U.S. Government securities held in the System Open Market Account to Government securities dealers and to banks participating in Government securities clearing arrangements conducted through a Federal Reserve Bank, under such instructions as the Committee may specify from time to time.

3. In order to ensure the effective conduct of open market operations, while assisting in the provision of shortterm investments for foreign and international accounts maintained at the Federal Reserve Bank of New York, the Federal Open Market Committee authorizes and directs the Federal Reserve Bank of New York (a) for System Open Market Account, to sell U.S. Government securities to such foreign and international accounts on the bases set forth in paragraph l(a) under agreements providing for the resale by such accounts of those securities within 15 calendar days on terms comparable to those available on such transactions in the market; and (b) for New York Bank account, when appropriate, to undertake with dealers, subject to the conditions imposed on purchases and sales of securities in paragraph l(c), repurchase agreements in U.S. Government and agency securities, and to arrange corresponding sale and repurchase agreements between its own account and foreign and international accounts maintained at the Bank. Transactions undertaken with such accounts under the provisions of this paragraph may provide for a service fee when appropriate.

By unanimous vote, the Authorization for Foreign Currency Operations shown below was reaffirmed.

## AUTHORIZATION FOR FOREIGN CURRENCY OPERATIONS

#### Reaffirmed January 30, 1996

- 1. The Federal Open Market Committee authorizes and directs the Federal Reserve Bank of New York, for System Open Market Account, to the extent necessary to carry out the Committee's foreign currency directive and express authorizations by the Committee pursuant thereto, and in conformity with such procedural instructions as the Committee may issue from time to time:
- A. To purchase and sell the following foreign currencies in the form of cable transfers through spot or forward transactions on the open market at home and abroad, including transactions with the U.S. Treasury, with the U.S. Exchange Stabilization Fund established by Section 10 of the Gold Reserve Act of 1934, with foreign monetary authorities, with the Bank for International Settlements, and with other international financial institutions:

Austrian schillings
Belgian francs
Canadian dollars
Danish kroner
Pounds sterling
French francs
German marks

Italian lire
Japanese yen
Mexican pesos
Netherlands guilders
Norwegian kroner
Swedish kronor
Swedish francs

- B. To hold balances of, and to have outstanding forward contracts to receive or to deliver, the foreign currencies listed in paragraph A above.
- C. To draw foreign currencies and to permit foreign banks to draw dollars under the reciprocal currency arrangements listed in paragraph 2 below, provided that drawings by either party to any such arrangement shall be fully liquidated within 12 months after any amount outstanding at that time was first drawn, unless the Commit-

tee, because of exceptional circumstances, specifically authorizes a delay.

- D. To maintain an overall open position in all foreign currencies not exceeding \$25.0 billion. For this purpose, the overall open position in all foreign currencies is defined as the sum (disregarding signs) of net positions in individual currencies. The net position in a single foreign currency is defined as holdings of balances in that currency, plus outstanding contracts for future receipt, minus outstanding contracts for future delivery of that currency, i.e., as the sum of these elements with due regard to sign.
- 2. The Federal Open Market Committee directs the Federal Reserve Bank of New York to maintain reciprocal currency arrangements ("swap" arrangements) for the System Open Market Account for periods up to a maximum of 12 months with the following foreign banks, which are among those designated by the Board of Governors of the Federal Reserve System under Section 214.5 of Regulation N, Relations with Foreign Banks and Bankers, and with the approval of the Committee to renew such arrangements on maturity:

Foreign bank	Amount of arrangement (millions of dollars equivalent)			
Austrian National Bank	250			
National Bank of Belgium	1,000			
Bank of Canada	2.000			
National Bank of Denmark	250			
Bank of England	3.000			
Bank of France	2,000			
German Federal Bank	6.000			
Bank of Italy	3,000			
Bank of Japan	5,000			
Bank of Mexico	3,000			
Netherlands Bank	500			
	250			
Bank of Norway				
Bank of Sweden	300			
Swiss National Bank	4,000			
Dank for International Cattlements:				
Bank for International Settlements:  Dollars against Swiss francs	600			
Dollars against authorized European	000			
currencies other than Swiss francs	1,250			

Any changes in the terms of existing swap arrangements, and the proposed terms of any new arrangements that may be authorized, shall be referred for review and approval to the Committee.

- 3. All transactions in foreign currencies undertaken under paragraph 1.A. above shall, unless otherwise expressly authorized by the Committee, be at prevailing market rates. For the purpose of providing an investment return on System holdings of foreign currencies, or for the purpose of adjusting interest rates paid or received in connection with swap drawings, transactions with foreign central banks may be undertaken at non-market exchange rates.
- 4. It shall be the normal practice to arrange with foreign central banks for the coordination of foreign currency transactions. In making operating arrangements with foreign central banks on System holdings of foreign currencies, the Federal Reserve Bank of New York shall not commit itself to maintain any specific balance, unless authorized by the Federal Open Market Committee. Any agreements or understandings concerning the administration of the accounts maintained by the Federal Reserve Bank of New York with the foreign banks designated by the Board of Governors under Section 214.5 of Regula-

tion N shall be referred for review and approval to the Committee.

- 5. Foreign currency holdings shall be invested insofar as practicable, considering needs for minimum working balances. Such investments shall be in liquid form, and generally have no more than 12 months remaining to maturity. When appropriate in connection with arrangements to provide investment facilities for foreign currency holdings, U.S. Government securities may be purchased from foreign central banks under agreements for repurchase of such securities within 30 calendar days.
- 6. All operations undertaken pursuant to the preceding paragraphs shall be reported promptly to the Foreign Currency Subcommittee and the Committee. The Foreign Currency Subcommittee consists of the Chairman and Vice Chairman of the Committee, the Vice Chairman of the Board of Governors, and such other member of the Board as the Chairman may designate (or in the absence of members of the Board serving on the Subcommittee, other Board members designated by the Chairman as alternates, and in the absence of the Vice Chairman of the Committee, his alternate). Meetings of the Subcommittee shall be called at the request of any member, or at the request of the Manager, System Open Market Account ("Manager"), for the purposes of reviewing recent or contemplated operations and of consulting with the Manager on other matters relating to his responsibilities. At the request of any member of the Subcommittee, questions arising from such reviews and consultations shall be referred for determination to the Federal Open Market Committee.
  - 7. The Chairman is authorized:
- A. With the approval of the Committee, to enter into any needed agreement or understanding with the Secretary of the Treasury about the division of responsibility for foreign currency operations between the System and the Treasury;
- B. To keep the Secretary of the Treasury fully advised concerning System foreign currency operations, and to consult with the Secretary on policy matters relating to foreign currency operations;
- C. From time to time, to transmit appropriate reports and information to the National Advisory Council on International Monetary and Financial Policies.
- 8. Staff officers of the Committee are authorized to transmit pertinent information on System foreign currency operations to appropriate officials of the Treasury Department.
- 9. All Federal Reserve Banks shall participate in the foreign currency operations for System Account in accordance with paragraph 3 G(1) of the Board of Governors' Statement of Procedure with Respect to Foreign Relationships of Federal Reserve Banks dated January 1, 1944.

By unanimous vote, the Foreign Currency Directive shown below was reaffirmed.

#### FOREIGN CURRENCY DIRECTIVE

#### Reaffirmed January 30, 1996

1. System operations in foreign currencies shall generally be directed at countering disorderly market conditions,

- provided that market exchange rates for the U.S. dollar reflect actions and behavior consistent with the IMF Article IV, Section 1.
  - 2. To achieve this end the System shall:
- A. Undertake spot and forward purchases and sales of foreign exchange.
- B. Maintain reciprocal currency ("swap") arrangements with selected foreign central banks and with the Bank for International Settlements.
- C. Cooperate in other respects with central banks of other countries and with international monetary institutions.
  - 3. Transactions may also be undertaken:
- A. To adjust System balances in light of probable future needs for currencies.
- B. To provide means for meeting System and Treasury commitments in particular currencies, and to facilitate operations of the Exchange Stabilization Fund.
- C. For such other purposes as may be expressly authorized by the Committee.
- 4. System foreign currency operations shall be conducted:
- A. In close and continuous consultation and cooperation with the United States Treasury;
- B. In cooperation, as appropriate, with foreign monetary authorities; and
- C. In a manner consistent with the obligations of the United States in the International Monetary Fund regarding exchange arrangements under the IMF Article IV.

By unanimous vote, the Procedural Instructions with Respect to Foreign Currency Operations shown below were reaffirmed.

## PROCEDURAL INSTRUCTIONS WITH RESPECT TO FOREIGN CURRENCY OPERATIONS

#### Reaffirmed January 30, 1996

In conducting operations pursuant to the authorization and direction of the Federal Open Market Committee as set forth in the Authorization for Foreign Currency Operations and the Foreign Currency Directive, the Federal Reserve Bank of New York, through the Manager, System Open Market Account ("Manager"), shall be guided by the following procedural understandings with respect to consultations and clearances with the Committee, the Foreign Currency Subcommittee, and the Chairman of the Committee. All operations undertaken pursuant to such clearances shall be reported promptly to the Committee.

- 1. The Manager shall clear with the Subcommittee (or with the Chairman, if the Chairman believes that consultation with the Subcommittee is not feasible in the time available):
- A. Any operation that would result in a change in the System's overall open position in foreign currencies exceeding \$300 million on any day or \$600 million since the most recent regular meeting of the Committee.
- B. Any operation that would result in a change on any day in the System's net position in a single foreign currency exceeding \$150 million, or \$300 million when the operation is associated with repayment of swap drawings.

- C. Any operation that might generate a substantial volume of trading in a particular currency by the System, even though the change in the System's net position in that currency might be less than the limits specified in 1.B.
- D. Any swap drawing proposed by a foreign bank not exceeding the larger of (i) \$200 million or (ii) 15 percent of the size of the swap arrangement.
- 2. The Manager shall clear with the Committee (or with the Subcommittee, if the Subcommittee believes that consultation with the full Committee is not feasible in the time available, or with the Chairman, if the Chairman believes that consultation with the Subcommittee is not feasible in the time available):
- A. Any operation that would result in a change in the System's overall open position in foreign currencies exceeding \$1.5 billion since the most recent regular meeting of the Committee.
- B. Any swap drawing proposed by a foreign bank exceeding the larger of (i) \$200 million or (ii) 15 percent of the size of the swap arrangement.
- 3. The Manager shall also consult with the Subcommittee or the Chairman about proposed swap drawings by the System and about any operations that are not of a routine character.

## AGREEMENT TO "WAREHOUSE" FOREIGN CURRENCIES

At its meeting on January 31-February 1, 1995, the Committee had approved an increase from \$5 billion to \$20 billion in the amount of eligible foreign currencies that the System was prepared to "warehouse" for the Treasury and the Exchange Stabilization Fund (ESF). The purpose of the warehousing facility, which has been in place for many years, is to supplement the U.S. dollar resources of the Treasury and the ESF for financing purchases of foreign currencies and related international operations. The enlargement of the warehousing agreement was intended to facilitate U.S. participation in the Multilateral Program to Restore Financial Stability in Mexico, announced by President Clinton on January 31, 1995, by warehousing up to \$20 billion in German marks and Japanese yen held by the Treasury through the ESF. The Committee had agreed that it would review each year the need to maintain this level of warehousing authority in light of the progress and requirements of the program.

The Treasury and the Exchange Stabilization Fund had made no use of the warehousing facility over the past year. Nevertheless, consistent with Federal Reserve support for the program of assistance to Mexico, the members agreed that it was appropriate to postpone consideration of an adjustment in the overall size of the facility at least until the end of the disbursement phase of the Mexican program cur-

rently scheduled for August 1996. Accordingly, the Committee reaffirmed the warehousing authority by unanimous vote.

By unanimous vote, the Program for Security of FOMC Information was amended to conform it to the treatment of transcripts of FOMC meetings and the procedures that the Committee had been following for some time in regard to redactions of confidential information in transcripts and other documents that are released to the public after five years. In addition, the Committee agreed to amend the program so that the automatic extension of Federal Reserve staff access to confidential material after six months could be suspended for certain particularly sensitive documents.

On January 23, 1996, the continuing rules, resolutions, and other instruments of the Committee had been distributed with the advice that, in accordance with procedures approved by the Committee, they were being called to the Committee's attention before the January 30–31 organization meeting to give members an opportunity to raise any questions they might have concerning them. Members were asked to indicate if they wished to have any of the instruments in question placed on the agenda for consideration at this meeting, and no requests for such consideration were received.

By unanimous vote, the minutes of the meeting of the Federal Open Market Committee held on December 19, 1995, were approved.

The Manager of the System Open Market Account reported on recent developments in foreign exchange markets. He indicated that the swap line drawing by the Bank of Mexico had been repaid in full on January 29, 1996. The Committee ratified that transaction by unanimous vote.

The Manager also reported on recent developments in domestic financial markets and on System open market transactions in U.S. government securities and federal agency obligations during the period December 19, 1995, through January 30, 1996. By unanimous vote, the Committee ratified these transactions.

The Committee then turned to a discussion of the economic and financial outlook, the ranges for the growth of money and debt in 1996, and the implementation of monetary policy over the intermeeting period ahead. A summary of the economic and financial information available at the time of the meeting and of the Committee's discussion is provided below, followed by the domestic policy directive that was approved by the Committee and issued to the Federal Reserve Bank of New York.

Only a limited amount of new information was available for this meeting because of delays in gov-

ernment releases; that which was available, along with anecdotal commentary, suggested that the economy had been growing relatively slowly in recent months. Consumer spending had expanded modestly on balance, growth in business investment in capital goods appeared to have slackened somewhat recently, and housing demand seemed to have leveled out. Slower growth in final sales was leading to inventory buildups in a few industries, and these buildups, together with the disruptions from government shutdowns and severe weather, were having a restraining effect on economic activity. The demand for labor was still growing at a moderate pace, though, and the unemployment rate remained relatively low. The recent data on prices and wages had been mixed, but there was no firm evidence of a change in underlying inflation trends.

Nonfarm payroll employment continued to expand moderately in December; the gain was in line with the average monthly increase for 1995. Employment in manufacturing, boosted by the settlement of a strike at a major aircraft manufacturer, reversed the declines of October and November. Construction payrolls rose further in December, despite unfavorable weather in some parts of the country. Job growth remained solid in much of the services industry, although employment at personnel supply firms was little changed. The civilian unemployment rate remained at 5.6 percent in December.

Industrial production edged up in December and for the fourth quarter as a whole advanced only slightly; industrial activity remained sluggish in January according to the limited statistical information that was available. In December, manufacturing output rose a bit in association with an increase in motor vehicle assemblies and aircraft production. Elsewhere in manufacturing, the growth of output of office and computing equipment slowed somewhat from the rapid pace of previous months, and the production of defense and space equipment and of nondurable consumer goods registered sizable declines. The output of utilities was boosted somewhat in December by the effect of colder-thanaverage temperatures on the demand for heating services. Utilization of total industrial capacity fell slightly but remained at a moderately elevated level.

Retail sales continued to grow at a relatively modest rate in December, and the fourth-quarter increase was considerably smaller than those of the previous two quarters. In the fourth quarter, lower spending at general merchandisers offset much of the sales gains registered at automotive dealerships, furniture and appliance stores, and building and supply outlets. Consumer surveys indicated some deterioration in

consumer confidence in January. Recent indicators of housing demand and activity were mixed. Sales of new homes edged still lower in November (latest data available), and sales of existing homes declined by a larger amount in December than in November. However, housing starts rebounded in November from a sizable October decline, and conditions in mortgage markets remained quite favorable, led by a further decline in rates.

The sparse statistical data available on business fixed investment, along with anecdotal information, suggested a moderation recently in the expansion of business spending on capital goods, including some slowing of investment in computers. Investment in transportation equipment, however, apparently had held up well in the fourth quarter. Incoming data on construction contracts pointed to some slowing in the growth of nonresidential building activity from a relatively brisk pace during most of 1995.

The information available on business inventories suggested that inventory imbalances might have emerged in a few sectors in association with weakerthan-expected sales. Motor vehicle inventories were at elevated levels compared with sales in late 1995, and manufacturers responded by offering incentive packages on new cars and trucks and by adjusting downward their January production schedules. Data on manufacturing and retail trade inventories for November had been delayed, but published information on inventories held by wholesale distributors indicated a decline in that month, reversing part of October's sizable run-up. Much of the decline occurred in nondurable goods, although machinery distributors also reported a sizable liquidation. The inventory-sales ratio for the wholesale trade sector edged down in November but remained near the high end of its range in recent years.

The nominal deficit on U.S. trade in goods and services narrowed in October from its average rate in the third quarter. The value of imports declined more than the value of exports. Much of the contraction in imports reflected reductions in oil and automotive products that more than offset another strong rise in computer goods. For exports, an advance in machinery exports to record levels was outweighed by a reduction in shipments of agricultural and automotive products. Available data on economic activity in the major foreign industrial countries suggested that the pace of expansion in Europe had slowed further on average while growth in Japan had picked up a little.

Recent data suggested little change in underlying inflation trends. Consumer prices increased slightly in December after having been unchanged in Novem-

ber; food prices were quiescent over the two-month period while energy prices rose on balance, with a December rebound more than offsetting a sizable November drop. Excluding food and energy items, consumer prices were up modestly over the November-December period and for all of 1995 advanced slightly more than in 1994. Producer prices of finished goods were up considerably in November and December after having risen slowly in earlier months; in large part, the price increases late in the year reflected sharp upward movements in both finished foods and finished energy prices. For 1995, producer prices of finished goods other than food and energy rose at a subdued pace, though somewhat more than in 1994. Commodity prices had been mixed recently after having trended down earlier. Average hourly earnings of production and nonsupervisory workers increased somewhat in December after having been unchanged in November. Increases in average hourly earnings had been trending up over the past several years.

At its meeting on December 19, 1995, the Committee adopted a directive that called for some slight easing in the degree of pressure on reserve positions, which was expected to result in a decline in the federal funds rate from around 53/4 percent to around 5½ percent. The directive did not include a presumption about the likely direction of any adjustments to policy during the intermeeting period. Accordingly, the directive stated that in the context of the Committee's long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater reserve restraint or slightly lesser reserve restraint would be acceptable during the intermeeting period. The reserve conditions associated with this directive were expected to be consistent with moderate growth of M2 and M3 over coming months.

After the meeting, open market operations were directed initially toward implementing the slight easing in the degree of reserve pressure that had been adopted by the Committee and thereafter toward maintaining this new reserve posture. Operations were complicated by large swings in reserve demands associated with year-end pressures and the adverse effects of unusually severe winter weather on check clearings. Although the federal funds rate exhibited somewhat greater volatility than normal over the period, it nonetheless averaged close to the expected level of 5½ percent. The occasional periods of firmness in reserve market conditions contributed to higher adjustment plus seasonal borrowing, on average, over the period.

Most market interest rates had declined somewhat further over the period after the December 19 meeting. Rates moved lower immediately after the policy easing action, and most fell still more on balance over the remainder of the intermeeting interval in response to incoming information about the economy and the prospects for fiscal policy, at least in the near term. Both were seen as suggesting slower economic expansion for a time and an increased likelihood of additional easing of monetary policy in coming months. With bond yields down on balance, and occasionally approaching two-year lows, major indexes of equity prices advanced sharply further.

The trade-weighted value of the dollar in terms of the other G-10 currencies continued to rise over the intermeeting period despite the decline in U.S. interest rates. The dollar's upward movement against the German mark and other European currencies was associated with increasing indications of further weakening of economic expansion in key European countries and greater declines in interest rates in those countries than in the United States. The dollar's appreciation relative to the Japanese yen appeared to be related in part to a narrowing of Japan's trade and current account surpluses. The dollar was unchanged on balance against the Canadian dollar, while the Mexican peso rose considerably in relation to the dollar.

Growth of M2 and M3 strengthened in December and January. The pickup in M2 growth partly reflected the effect of recent declines in short-term interest rates; those declines had made money market instruments less attractive relative to household savings accounts in M2, whose offering rates tend to be adjusted downward with a considerable lag. In addition, the flattening of the term structure of interest rates had lessened the comparative attractiveness of bond mutual funds, which had continued to experience only light inflows. Faster growth of M3 in December and January was associated with both the pickup in M2 expansion and the issuance of additional large time deposits to help finance a noticeable step-up in bank loan demand in January. The expansion of M2 from the fourth quarter of 1994 to the fourth quarter of 1995 was in the upper half of the Committee's annual range, and M3 grew at the upper end of its range. Growth of total domestic nonfinancial debt had been moderate in recent months, and for the year was near the midpoint of this aggregate's monitoring range.

The staff forecast prepared for this meeting suggested that economic activity would expand at a relatively slow pace over the near term. This forecast was not materially different from that prepared for

the December meeting, except for a slightly weaker outlook for the current quarter that was related in part to an inventory correction and the effects of unusually severe winter weather on spending and output. Over the remainder of the two-year forecast horizon, the economy was expected to grow generally along its estimated potential. Consumer spending was anticipated to keep pace with the growth of disposable income; concerns about job security remained and consumer debt burdens had risen further, but the still-ample availability of credit and the substantial rise in the value of household equity holdings would support additional increases in consumption. The further decline in mortgage rates recently from alreadyfavorable levels would help to sustain homebuilding activity at a relatively high level. With sales and profits projected to grow more slowly, and with utilization of existing capacity having eased considerably, business investment in new equipment and structures was expected to expand at a more moderate rate. In light of the recent strengthening of the dollar, the external sector was expected to exert a small restraining influence on real activity over the projection period as a whole. Much uncertainty still surrounded the fiscal outlook, but the recent impasse in the budget negotiations between the Administration and the Congress suggested a lower degree of fiscal restraint over coming years than had been assumed in the previous forecast. Given the projected outlook, rates of utilization of labor and capital resources and of inflation were not expected to change materially.

In the Committee's discussion of current and prospective economic activity, members noted a number of temporary factors that were retarding the expansion. The weakness in business activity this winter was to some extent the result of the partial shutdown of the federal government and the severe storms in a number of regions; both clearly were transitory influences on the economy. Growth of economic activity also was being constrained by production cutbacks stemming from efforts to bring stocks into better alignment with disappointing sales in a number of industries. Even so, in the absence of major overhangs in inventories of business equipment and consumer durables, and given favorable conditions in financial markets, members believed that a resumption of moderate, sustainable growth after a relatively brief period of weakness was the most likely outlook for the economy. At the same time, many observed that the risks to such an outcome did not seem balanced. A number of concerns, including the extent of the damping effects of high debt loads and employment uncertainty on consumption and questions about the sources of further export growth, suggested the possibility of sluggish expansion, while possible developments on the upside were more difficult to identify. With resource use unlikely to vary appreciably, the members generally expected no significant change in the underlying inflation picture over the year ahead. The recent performance of inflation had some encouraging aspects, and the odds on greater price pressures seemed relatively small at this time.

In keeping with the practice at meetings when the Committee establishes its long-run ranges for growth of the money and debt aggregates, the members of the Committee and the Federal Reserve Bank presidents not currently serving as members had prepared individual projections of economic activity, the rate of unemployment, and inflation for the year 1996. Measured on the basis of chain-weighted indexes, the forecasts of the growth in real GDP had a central tendency of 2 to 21/4 percent and a full range of 11/2 to  $2\frac{1}{2}$  percent for the period from the fourth quarter of 1995 to the fourth quarter of 1996. The members and nonmember presidents generally anticipated that economic expansion in line with their forecasts would be associated with employment growth close to that of the labor force. Accordingly, their forecasts of the civilian rate of unemployment in the fourth quarter of 1996 were near the current level, with a central tendency of 5½ to 5¾ percent and a full range of  $5\frac{1}{2}$  to 6 percent. Projections of the rate of inflation, as reflected in the consumer price index, had a central tendency of 2<sup>3</sup>/<sub>4</sub> to 3 percent; that central tendency was on the high side of the outcome for 1995—when the rise in the index was held down by damped increases in food prices and declines in energy prices—but a few of the forecasts anticipated a slightly lower rate of inflation.

In their review of developments across the nation, the Federal Reserve Bank presidents reported modest growth in most major areas of the country. Many referred, however, to an admixture of strengths and weaknesses in their local economies, and a majority observed that on balance growth in regional business activity appeared to have slowed in the last few months. In keeping with the data available for the nation as a whole, the slowing seemed to be concentrated in manufacturing and especially at firms producing motor vehicles and parts. Some presidents referred to relatively negative, or at least cautious, sentiment among many of their business contacts.

Much of the recent softening in economic activity appeared to arise from production cutbacks in various sectors of the economy in which involuntary accumulation of inventories seemed to have occurred as a result of weaker sales trends in the past few months. The members expected this inventory adjustment pro-

cess to have a relatively pronounced effect on production and overall business activity in the current quarter and perhaps to some extent in the second. While a greater-than-expected inventory adjustment with spreading effects through the economy could not be ruled out, the underlying strength of demand was likely to be sufficient to restore and sustain moderate growth in overall economic activity as the current inventory and production adjustments subsided.

With regard to consumer spending, members referred to overall indications of lackluster retail sales during the holiday season and into January. The anecdotal commentary on retail sales attributed some of the recent weakness in a number of areas to the clearly temporary effects of unusually severe winter weather and the partial shutdown of the federal government. The members anticipated that moderate growth in retail sales would resume, though some felt that the consumer sector might remain vulnerable on the downside. The consumer spending outlook was complicated by a number of crosscurrents. Negative factors cited by the members included ongoing concerns about job security that were being sustained by a continuing stream of workforce reduction announcements by major business concerns, increased consumer debt burdens that were showing up in rising delinquency rates on some types of loans, and the apparent satisfaction of much of the earlier pent-up demand for consumer durables. On the positive side, reduced interest rates, still readily available credit, and the accumulation of financial wealth from the sharp rise in stock and bond prices were seen as likely to support continuing gains in consumer spending.

Further increases in business fixed investment were viewed as a likely prospect for the year ahead, though the growth of such investment probably would be well below the strong pace experienced earlier in the current cyclical expansion. Anecdotal reports indicated continuing strength in nonresidential construction in some parts of the country, but declining rates of capacity utilization augured reduced growth going forward. The expansion of investment in producers' durable equipment also was expected to slow, but from a pace that had seemed unsustainable. While appreciable further growth could be expected in expenditures for high-tech equipment as business firms continued to focus on improving the efficiency of their operations in a highly competitive environment, spending for other types of equipment was likely to be sluggish. Members noted in particular the prospects for weaker business spending for motor vehicles, especially for heavy trucks. However, the fundamental determinants of investment in business

equipment, including the reduced cost of financing such investment, remained positive and this sector of the economy should continue to provide considerable impetus to the expansion.

The members also viewed the considerable decline that had occurred in mortgage interest rates and the ample availability of housing finance as key factors in their forecasts of sustained residential construction at relatively high levels. Adverse weather conditions appeared to have retarded homebuilding activity in a number of areas in recent weeks, but several members commented that underlying trends in housing demand were favorable and that residential construction had remained relatively strong in several parts of the country.

The outlook for fiscal policy was uncertain, especially with regard to whether longer-term spending and taxation measures would be enacted to implement the goal of a balanced federal budget by the year 2002. For the year immediately ahead, however, the members continued to anticipate considerable restraint in federal spending, partly as a byproduct of the current budget debate between the Congress and the Administration. With regard to the external sector of the economy, prospects for economic growth in major trading partners—led by developments in Europe—appeared to have weakened, and the recent appreciation of the dollar in the foreign exchange markets also might tend to damp net exports. Consequently, several members saw downside risks in the foreign trade sector over the year ahead.

The members anticipated that inflation would remain contained in 1996, but they did not expect significant progress toward more stable prices. They referred to crosscurrents bearing on the outlook for wages and prices in the year ahead. Factors pointing to potentially higher inflation included increased pressures on food prices stemming from disappointing harvests in some areas and relatively low grain supplies. More generally, resource utilization was expected to remain high and greater pressures could emerge in labor and product markets. Members noted that one broad measure of wages had picked up and that there was a small rise in the number of anecdotal reports indicating that labor shortages were contributing to higher wages in some parts of the country. In addition, unusually muted increases in the costs of worker benefits had been holding down overall compensation costs, and this pattern might not persist. On the other hand, high levels of resource utilization had been associated for some time with lower rates of growth in costs than would have been anticipated on the basis of historical experience. In particular, a general sense of job insecurity in a period of major

business restructurings was holding down increases in labor compensation. In an environment of strong competition, which was preventing many businesses from passing on rising costs through higher prices, firms continued to focus on efforts to control costs by improving the efficiency of their operations, and this was helping to hold down inflation. An apparent decline in inflationary expectations also would provide a moderating influence on inflation trends in the period ahead. While most of the members saw little reason to anticipate appreciably lower inflation over the year ahead, they also viewed the odds on a pickup in inflation as fairly low; they could see possible reasons for optimism on the long-run trend in inflation; and they generally remained confident that further progress toward price stability would be made over the longer term.

In keeping with the requirements of the Full Employment and Balanced Growth Act of 1978 (the Humphrey-Hawkins Act), the Committee reviewed the ranges for growth of the monetary and debt aggregates in 1996 that it had established on a tentative basis at its meeting in July 1995. The tentative ranges included expansion of 1 to 5 percent for M2 and 2 to 6 percent for M3, measured from the fourth quarter of 1995 to the fourth quarter of 1996. The monitoring range for growth of total domestic nonfinancial debt was provisionally set at 3 to 7 percent for 1996. The tentative ranges for 1996 were unchanged from the actual ranges for 1995. In July, the range for M3 had been raised 2 percentage points to reflect developments that seemed to be fostering a return to the historical pattern of somewhat faster growth in M3 than in M2.

In their discussion, the members took note of a staff analysis which indicated that monetary expansion consistent with the moderate growth of nominal GDP that the members were projecting for 1996 most likely would be around the upper ends of the tentative ranges adopted last July. M2 and M3 velocity over the past couple of years had conformed more closely on balance with historical patterns, and the projections assumed that this behavior would continue in 1996. In light of the experience of earlier years, however, when the velocities of these aggregates had exhibited pronounced atypical behavior, substantial uncertainty still surrounded any projections of monetary expansion and the linkage between particular rates of money growth and the basic objectives of monetary policy.

Most members endorsed a proposal to adopt the relatively low ranges for growth of M2 and M3 in 1996 that the Committee had set on a tentative basis in July 1995. These members favored retention of the

tentative ranges because they could be viewed as benchmarks for money growth that would be associated with price stability, assuming behavior of velocity in line with historical experience, and a reaffirmation of those ranges would underscore the Committee's commitment to a policy of achieving price stability over the longer term. Some members also noted that any adjustment of these ranges to align them more fully with projections of money growth consistent with the Committee's expectations for expansion of the economy and prices in 1996 could be misinterpreted. Such an action might be seen as suggesting that the Committee had a greater degree of confidence in the relationship between money growth and broad measures of economic performance than was warranted by its current understanding of that relationship or that the Committee was now placing greater emphasis on the broad monetary aggregates as a gauge of the thrust of monetary policy.

Two members favored somewhat higher growth ranges for M2 and M3 in 1996. They noted that the expansion of these broad aggregates was anticipated to be around the upper ends of their tentative ranges, and perhaps even higher, given the Committee's expectations for the performance of the economy and prices. In their view, the higher ranges would be more consistent with what they saw as the Committee's obligations under the Federal Reserve Act to set ranges consistent with expected or desired economic outcomes for the year, and the reasons for establishing those ranges could easily be set forth and understood as an appropriate technical adjustment that would not imply any lessened commitment to the Committee's price stability goal.

The Committee unanimously preferred to retain the 3 to 7 percent range for total domestic nonfinancial debt in 1996. This position took account of a staff projection indicating that the debt aggregate was likely to continue to grow at a rate generally in line with the expansion of nominal GDP, although some moderation in private credit demands was anticipated and there were indications that lenders were no longer easing their terms and conditions for granting credit to consumers and businesses.

At the conclusion of its discussion, the Committee voted to approve without change the tentative ranges for 1996 that it had established in July of last year. In keeping with its usual procedures under the Humphrey-Hawkins Act, the Committee would review its ranges at midyear, or sooner if interim conditions warranted, in light of the growth and velocity behavior of the aggregates and ongoing economic and financial developments. Accordingly,

the following longer-run policy statement for 1995 was approved for inclusion in the domestic policy directive:

The Federal Open Market Committee seeks monetary and financial conditions that will foster price stability and promote sustainable growth in output. In furtherance of these objectives, the Committee at this meeting established ranges for growth of M2 and M3 of 1 to 5 percent and 2 to 6 percent respectively, measured from the fourth quarter of 1995 to the fourth quarter of 1996. The monitoring range for growth of total domestic nonfinancial debt was set at 3 to 7 percent for the year. The behavior of the monetary aggregates will continue to be evaluated in the light of progress toward price level stability, movements in their velocities, and developments in the economy and financial markets.

Votes for this action: Messrs. Greenspan, McDonough, Boehne, Jordan, Kelley, McTeer, Ms. Phillips, and Mr. Stern. Votes against this action: Mr. Lindsey and Ms. Yellen.

Mr. Lindsey and Ms. Yellen dissented because they preferred somewhat higher ranges for M2 and M3. They recognized that the relationships between the ranges for the monetary aggregates and broad measures of economic performance were subject to substantial uncertainty, but ranges higher than those adopted on a tentative basis in July 1995 were more likely to encompass monetary expansion consistent with the central tendency of members' current forecasts of nominal GDP growth for 1996. Raising the ranges for M2 and M3 would in their view conform those ranges more closely with the provisions in the Federal Reserve Act that require the System to communicate to the Congress its objectives and plans for the growth of the aggregates for the calendar year. They believed the Committee could readily explain that such an adjustment to the ranges did not represent a lessened commitment to its price stability goal or an increased emphasis on the monetary aggregates in policy formulation.

The Committee also discussed alternatives to the monetary aggregates for communicating its intentions with regard to the course of inflation over the longer run. Some members thought that explicit numerical goals or forecasts for inflation over a period of years would have several important benefits, including enhanced credibility that could reduce the costs of achieving price stability and greater flexibility to respond to the emergence of economic weakness by easing policy for a limited period of time without arousing inflation concerns. Other members, while endorsing fully the long-term goal of price stability, had a number of reservations about implementing such proposals, especially at this time.

Based on experience in the United States and elsewhere, many were skeptical about the payoff in terms of greater credibility or flexibility in policy implementation. Moreover, they believed that substantially more study and deliberation were required to explore fully the alternatives and the consequences of changes in the way the Committee formulated and communicated its objectives. They also thought that any such assessment would need to take account of the prospects for, or disposition of, closely related legislation that was now being considered in the Congress. The Committee did not take any action on this issue at this meeting, but it recognized that the matter would need to be revisited from time to time.

In the Committee's discussion of policy for the intermeeting period ahead, the members supported a proposal calling for some slight easing in reserve conditions. Although a pickup to an acceptable rate of expansion was seen as the most likely course for the economy in coming quarters, the risks of a shortfall in growth were believed to be significant. At the same time, while most members were forecasting high levels of resource use and little change in the rate of inflation this year, they saw only a very limited risk that a slight easing move might foster higher inflation under prevailing circumstances, and some felt that there were favorable prospects for a slightly improved inflation performance. Under the circumstances, a slight decrease was warranted in the real federal funds rate from a level that a number of members considered still a bit to the firm side—a stance that seemed less appropriate in light of the reduced threat over the last year of a pickup in inflation. One member pointed out that such a decrease would tend to counter the effects on aggregate demand of the recent rise in the foreign exchange value of the dollar, which might continue to move higher if interest rate declines expected by the markets were not forthcoming. It was noted that postponing a decision in this uncertain economic climate could be defended on the ground that more evidence was needed to ascertain whether the weakness in the economy was quite temporary or more lasting; if it was the former, inflationary pressures could re-emerge at lower interest rates. On the other hand, a few members commented that the currently sluggish performance of the economy could be read as calling for a more pronounced easing move, but they preferred a cautious approach to policy in light of current inflation trends and the uncertainties that surrounded their forecasts of some strengthening in the economy.

The Chairman informed the Committee that he had asked the members of the Board of Governors to

convene immediately after this meeting to consider a reduction of ½ percentage point in the discount rate. Such a reduction had been proposed by a total of six Federal Reserve Banks at this point. Given the easing in reserve markets favored by the Committee and the possibility of a lower discount rate, the members did not believe that a further policy move was likely to be needed during the intermeeting period. Accordingly, they favored an unbiased directive that did not incorporate a presumption about the likely direction of any adjustments to policy during the next several weeks. In keeping with its usual practice, the Committee did not rule out the possibility of an intermeeting policy change on the basis of unanticipated economic or financial developments.

At the conclusion of the Committee's discussion, all the members supported a directive that called for a slight reduction in the degree of pressure on reserve positions and that did not include a bias about the likely direction of an adjustment to policy during the intermeeting period, should unanticipated developments warrant a change in policy. Accordingly, the Committee decided that in the context of its long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater or slightly lesser reserve restraint would be acceptable during the intermeeting period. The reserve conditions contemplated at this meeting were expected to be consistent with moderate growth in M2 and M3 over coming months.

At the conclusion of the meeting, the Federal Reserve Bank of New York was authorized and directed, until instructed otherwise by the Committee, to execute transactions in the System Account in accordance with the following domestic policy directive:

The information reviewed at this meeting suggests that the economy has been growing rather slowly in recent months. Nonfarm payroll employment continued to expand moderately in December, and the civilian unemployment rate remained at 5.6 percent. Industrial production increased only slightly further in the fourth quarter. Growth of consumer spending was modest, on balance, over the past several months. Housing starts rebounded in November from a sizable October decline. Orders for nondefense capital goods point to a moderation in the expansion of

spending on business equipment, and nonresidential construction has risen appreciably further. The nominal deficit on U.S. trade in goods and services narrowed in October from its average rate in the third quarter. There has been no clear change in underlying inflation trends.

Most market interest rates have declined somewhat since the Committee meeting on December 19. In foreign exchange markets, the trade-weighted value of the dollar in terms of the other G-10 currencies has risen further over the intermeeting period.

Growth of M2 and M3 strengthened in December and January. From the fourth quarter of 1994 to the fourth quarter of 1995, M2 expanded in the upper half of its range and M3 grew at the upper end of its range. Growth in total domestic nonfinancial debt has been moderate in recent months, placing this aggregate near the midpoint of its monitoring range for the year.

The Federal Open Market Committee seeks monetary and financial conditions that will foster price stability and promote sustainable growth in output. In furtherance of these objectives, the Committee at this meeting established ranges for growth of M2 and M3 of 1 to 5 percent and 2 to 6 percent respectively, measured from the fourth quarter of 1995 to the fourth quarter of 1996. The monitoring range for growth of total domestic nonfinancial debt was set at 3 to 7 percent for the year. The behavior of the monetary aggregates will continue to be evaluated in the light of progress toward price level stability, movements in their velocities, and developments in the economy and financial markets.

In the implementation of policy for the immediate future, the Committee seeks to decrease slightly the existing degree of pressure on reserve positions, taking account of a possible reduction in the discount rate. In the context of the Committee's long-run objectives for price stability and sustainable economic growth, and giving careful consideration to economic, financial, and monetary developments, slightly greater reserve restraint or slightly lesser reserve restraint would be acceptable in the intermeeting period. The contemplated reserve conditions are expected to be consistent with moderate growth in M2 and M3 over coming months.

Votes for short-run policy: Messrs. Greenspan, McDonough, Boehne, Jordan, Kelley, Lindsey, McTeer, Ms. Phillips, Mr. Stern, and Ms. Yellen. Votes against this action: None.

It was agreed that the next meeting of the Committee would be held on Tuesday, March 26, 1996.

The meeting adjourned at 12:00 p.m.

Donald L. Kohn Secretary

# Legal Developments

JOINT FINAL RULE—AMENDMENT TO THE BANK SECRECY ACT REGULATIONS

The Financial Crimes Enforcement Network ("FinCEN") of the Department of the Treasury ("Treasury") and the Board of Governors of the Federal Reserve System ("Board") jointly have adopted amendments to their final rule that requires enhanced recordkeeping related to certain funds transfers and transmittals of funds by financial institutions ("the joint rule"). These amendments revise the joint rule's definitions and make technical conforming changes to the substantive provisions of the joint rule to conform the definitions of the parties to an international transfer to their meanings under Article 4A of the Uniform Commercial Code (U.C.C. 4A). The revised definitions will also affect the provisions of a Treasury companion rule, adopted in January 1995, known as the travel rule, which requires financial institutions to include in transmittal orders certain information that must be maintained under the joint rule. The amendments are intended to reduce confusion of banks and nonbank financial institutions as to the applicability of the joint rule and the travel rule and to reduce the cost of complying with the rules' requirements. The Treasury and the Board believe that the amendments will not have a material adverse effect on the rules' usefulness in law enforcement investigations and proceedings. The amendments should not affect a bank's responsibilities under the rules with respect to domestic funds transfers.

Effective May 28, 1996, 31 C.F.R. Part 103 is amended as follows:

Part 103—Financial Recordkeeping and Reporting of Currency and Foreign Transactions

1. The authority citation for Part 103 is revised to read as follows:

Authority: 12 U.S.C. 1829b and 1951-1959; 31 U.S.C. 5311-5330.

2. Section 103.11 is amended by revising paragraphs (e), (w), (y) introductory text, (aa), (bb), (dd), (kk) introductory text, (ll), and (mm) to read as follows:

Section 103.11—Meaning of terms.

\* \* \* \* \*

(e) Beneficiary's bank. The bank or foreign bank identified in a payment order in which an account of the beneficiary

is to be credited pursuant to the order or which otherwise is to make payment to the beneficiary if the order does not provide for payment to an account.

\* \* \* \* \*

(w) *Originator's bank*. The receiving bank to which the payment order of the originator is issued if the originator is not a bank or foreign bank, or the originator if the originator is a bank or foreign bank.

\* \* \* \* \*

(y) Payment order. An instruction of a sender to a receiving bank, transmitted orally, electronically, or in writing, to pay, or to cause another bank or foreign bank to pay, a fixed or determinable amount of money to a beneficiary if:

\* \* \* \* \*

(aa) Receiving bank. The bank or foreign bank to which the sender's instruction is addressed.

(bb) Receiving financial institution. The financial institution or foreign financial agency to which the sender's instruction is addressed. The term receiving financial institution includes a receiving bank.

\* \* \* \* \*

(dd) Recipient's financial institution. The financial institution or foreign financial agency identified in a transmittal order in which an account of the recipient is to be credited pursuant to the transmittal order or which otherwise is to make payment to the recipient if the order does not provide for payment to an account. The term recipient's financial institution includes a beneficiary's bank, except where the beneficiary is a recipient's financial institution.

\* \* \* \* \*

(kk) Transmittal order. The term transmittal order includes a payment order and is an instruction of a sender to a receiving financial institution, transmitted orally, electronically, or in writing, to pay, or cause another financial institution or foreign financial agency to pay, a fixed or determinable amount of money to a recipient if:

\* \* \* \* \*

(II) *Transmittor*. The sender of the first transmittal order in a transmittal of funds. The term transmittor includes an originator, except where the transmittor's financial institution is a financial institution or foreign financial agency other than a bank or foreign bank.

(mm) Transmittor's financial institution. The receiving financial institution to which the transmittal order of the

transmittor is issued if the transmittor is not a financial institution or foreign financial agency, or the transmittor if the transmittor is a financial institution or foreign financial agency. The term transmittor's financial institution includes an originator's bank, except where the originator is a transmittor's financial institution other than a bank or foreign bank.

3. In section 103.33, paragraphs (e) introductory text, (e)(1)(i) introductory text, (e)(1)(ii), (e)(1)(iii), (e)(6)(i)(A)through (e)(6)(i)(G), (e)(6)(ii), (f) introductory text, (f)(1)(i) introductory text, (f)(1)(ii), (f)(1)(iii), (f)(6)(i)(A)through (f)(6)(i)(G) and (f)(6)(ii) are revised to read as follows:

Section 103.33—Records to be made and retained by financial institutions.

- (e) Banks. Each agent, agency, branch, or office located within the United States of a bank is subject to the requirements of this paragraph (e) with respect to a funds transfer in the amount of \$3,000 or more:
  - (1) Recordkeeping requirements. (i) For each payment order that it accepts as an originator's bank, a bank shall obtain and retain either the original or a microfilm, other copy, or electronic record of the following information relating to the payment order:

- (ii) For each payment order that it accepts as an intermediary bank, a bank shall retain either the original or a microfilm, other copy, or electronic record of the payment order.
- (iii) For each payment order that it accepts as a beneficiary's bank, a bank shall retain either the original or a microfilm, other copy, or electronic record of the payment order.

(6) Exceptions. \* \* \*

(i) \* \* \*

- (A) A bank;
- (B) A wholly owned domestic subsidiary of a bank chartered in the United States:
- (C) A broker or dealer in securities;
- (D) A wholly owned domestic subsidiary of a broker or dealer in securities;
- (E) The United States;
- (F) A state or local government; or
- (G) A federal, state or local government agency or instrumentality; and
- (ii) Funds transfers where both the originator and the beneficiary are the same person and the originator's bank and the beneficiary's bank are the same bank.
- (f) Nonbank financial institutions. Each agent, agency, branch, or office located within the United States of a

financial institution other than a bank is subject to the requirements of this paragraph (f) with respect to a transmittal of funds in the amount of \$3,000 or more:

(1) Recordkeeping requirements. (i) For each transmittal order that it accepts as a transmittor's financial institution, a financial institution shall obtain and retain either the original or a microfilm, other copy, or electronic record of the following information relating to the transmittal order:

- (ii) For each transmittal order that it accepts as an intermediary financial institution, a financial institution shall retain either the original or a microfilm, other copy, or electronic record of the transmittal order.
- (iii) for each transmittal order that it accepts as a recipient's financial institution, a financial institution shall retain either the original or a microfilm, other copy, or electronic record of the transmittal order.

(6) Exceptions. \* \* \*

- (i) \* \* \*
  - (A) A bank;
  - (B) A wholly owned domestic subsidiary of a bank chartered in the United States;
  - (C) A broker or dealer in securities;
  - (D) A wholly owned domestic subsidiary of a broker or dealer in securities;
  - (E) The United States;
  - (F) A state or local government; or
  - (G) A federal, state or local government agency or instrumentality; and
  - (ii) Transmittals of funds where both the transmittor and the recipient are the same person and the transmittor's financial institution and the recipient's financial institution are the same broker or dealer in securities.

ORDERS ISSUED UNDER BANK HOLDING COMPANY ACT

Orders Issued Under Section 3 of the Bank Holding Company Act

Barretville Corporation Barretville, Tennessee

Order Approving the Formation of a Bank Holding Company

Barretville Corporation, Barretville ("Barretville"), has applied for the Board's approval under section 3 of the Bank Holding Company Act (12 U.S.C. § 1842) ("BHC Act") to become a bank holding company by acquiring 39.4 percent of the voting shares of Somerville Bank and Trust Company, Somerville ("Somerville Bank"), both in Tennessee. The shares currently are owned by Barretville Bank and Trust Company, Barretville, Tennessee ("Barretville Bank"), and Barretville would become a wholly owned subsidiary of Barretville Bank.

Notice of the application, affording interested persons an opportunity to submit comments, has been published (60 Federal Register 67,359 (1995)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3(c) of the BHC Act.

Barretville Bank is the 31st largest commercial banking organization in Tennessee, controlling total deposits of approximately \$177 million, representing less than 1 percent of total deposits in commercial banks in the state.1 Somerville Bank is the 74th largest commercial banking organization in Tennessee, controlling total deposits of approximately \$90 million, representing less than 1 percent of total deposits in commercial banks in the state. Barretville Bank and Somerville Bank both compete in the Memphis banking market. This proposal represents a reorganization by Barretville Bank of its ownership interest in Somerville Bank, and would not result in the acquisition by Barretville Bank of any additional banking assets. Based on all the facts of record, the Board concludes that the proposal would not have a significantly adverse effect on competition in any relevant banking market.

The Board previously has stated, and continues to believe, that ownership of a depository institution by another depository institution raises serious policy concerns. Although banks are not precluded under the BHC Act from owning other banks, the Board's policy since 1978 has been to discourage the ownership of a bank by another bank.2

This policy is based on a recognition that the use of insured deposits to make such acquisitions is inappropriate because the depositors of the parent bank would bear the risk of failure of the subsidiary bank that should be borne, and in the case of a nonbank parent company is borne, by the parent bank's shareholders. The parent bank also would be required to serve as a source of strength for the subsidiary bank.3 In addition, when a parent bank uses insured deposits rather than new equity capital to make a bank acquisition, the parent bank would generally continue with the same amount of capital as before the acquisition, thereby resulting in a structure that is financially less secure.

The Board has carefully reviewed this policy in light of the facts presented by this application. Barretville Bank's ownership of its interest in Somerville Bank predates the enactment of the BHC Act in 1956.4 Barretville Bank became a bank holding company only as a consequence of

the passage of the Bank Holding Company Act Amendments of 1970, and was registered on August 19, 1971. Barretville Bank has not increased its interest in Somerville Bank since it became a bank holding company, and would not increase its interest in Somerville Bank or any other bank through this proposal.<sup>5</sup> This proposal represents only a reorganization that would insert a registered bank holding company between Barretville Bank and Somerville Bank. Barretville is being formed, and this application has been filed, at the request of the Federal Deposit Insurance Corporation ("FDIC"), Barretville Bank's primary federal supervisor, to conform the bank's ownership structure to section 24 of the Federal Deposit Insurance Act ("FDI Act").6 Barretville Bank and Somerville Bank are well capitalized, and, based on all the facts of record, including supervisory information, both banks appear to be in satisfactory condition.

Based on the foregoing and other facts of record, the Board has concluded that the financial and managerial resources and future prospects of Barretville and its subsidiary banks, as well as considerations relating to the convenience and needs of the community to be served and other supervisory factors the Board is required to consider under section 3 of the BHC Act are consistent with approval. Accordingly, the Board has determined that the application should be, and hereby is, approved. The Board's approval is specifically conditioned on compliance with all the commitments made in connection with this application. The commitments and conditions relied on by the Board in reaching this decision are deemed to be conditions imposed in writing by the Board in connection with its findings and decision, and, as such, may be enforced in proceedings under applicable law.

This transaction shall not be consummated before the fifteenth calendar day following the effective date of this order or later than three months after the effective date of this order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of St. Louis, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 18, 1996.

<sup>1.</sup> Statewide deposit data are as of June 30, 1995.

<sup>2.</sup> See, e.g., Depositors Trust Company, 64 Federal Reserve Bulletin 213 (1978); The Bank of Tokyo, Ltd., 78 Federal Reserve Bulletin 685 (1988).

<sup>3.</sup> See 12 C.F.R. 225.4(a).

<sup>4.</sup> Barretville Bank acquired its interest in Somerville Bank prior to 1948

<sup>5.</sup> Barretville Bank does not own more than 5 percent of the voting shares of any bank or bank holding company other than Somerville Bank.

<sup>6.</sup> Section 24 of the FDI Act prohibits state banks after December 19, 1992, from retaining an equity investment that is not permissible for a national bank, unless the insured state bank retains the equity investment in a majority-owned subsidiary. See 12 U.S.C. § 1831a(c); see also 12 C.F.R. 362.3. Barretville Bank's equity investment in Somerville Bank would not be permissible for a national bank. See 12 U.S.C. § 24 (Seventh); see also 12 C.F.R. 1.7(b). Accordingly, Barretville Bank may retain its interest in Somerville Bank only if the FDIC approves its transfer to a majority-owned subsidiary, as this proposal represents. The FDIC has approved this transaction, subject to the formation of a bank holding company to hold Barretville Bank's equity investment in Somerville Bank.

Voting for this action: Governors Kelley, Lindsey, Phillips, and Yellen. Absent and not voting: Chairman Pro Tempore Greenspan.

JENNIFER J. JOHNSON Deputy Secretary of the Board

First Southern Bancorp, Inc. Stanford, Kentucky

Order Approving Acquisition of Shares of a Bank Holding Company

First Southern Bancorp, Inc., Stanford, Kentucky ("First Southern"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has applied under section 3 of the BHC Act (12 U.S.C. § 1842) to acquire up to 24.99 percent of the voting shares of Casey County Bancorp, Inc. ("Casey") and thereby indirectly acquire an interest in Casey's wholly owned subsidiary bank, Casey County Bank, both of Liberty, Kentucky.

Notice of the proposal, affording interested persons an opportunity to submit comments, has been published (60 Federal Register 66,971 (1995)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3 of the BHC Act.

First Southern, with consolidated assets of approximately \$206 million, is the 28th largest commercial banking organization in Kentucky, controlling deposits of approximately \$179 million, representing less than 1 percent of total deposits in commercial banking organizations in the state. Casey, with consolidated assets of approximately \$79 million, is the 91st largest commercial banking organization in Kentucky, controlling approximately \$66 million in deposits, representing less than 1 percent of total deposits in commercial banking organizations in the state.

Casey has objected to this proposal. Casey contends that First Southern would attempt to control Casey and would divert the attention of Casey's management from the operation of Casey.

As noted above, First Southern proposes to acquire less than 25 percent of the voting shares of Casey. The Board previously has indicated that the acquisition of less than a controlling interest in a bank or bank holding company is not a normal acquisition for a bank holding company.<sup>2</sup> The requirement in section 3(a)(3) of the BHC Act that the Board's approval be obtained before a bank holding company acquires more than 5 percent of the voting shares of a bank suggests, however, that Congress contemplated the acquisition by bank holding companies of between 5 percent and 25 percent of the voting shares of a bank or a bank holding company.<sup>3</sup> Nothing in section 3(c) of the BHC Act, moreover, requires denial of an application solely because

a bank holding company proposes to acquire less than a controlling interest in a bank or bank holding company. Accordingly, the Board previously has approved the acquisition by a bank holding company of less than a controlling interest in a bank or bank holding company.<sup>4</sup>

First Southern has stated that it does not propose to control Casey and will not control Casey without obtaining the prior approval of the Board. First Southern has made a number of commitments that are similar to commitments previously relied on by the Board in determining that an investing bank holding company would not be able to exercise a controlling influence over another bank holding company or bank for purposes of the BHC Act.<sup>5</sup> First Southern has committed not to exercise or attempt to exercise a controlling influence over the management or policies of Casey or any of its subsidiaries; not to seek or accept representation on the board of directors of Casey or any of its subsidiaries; and not to have any representative of First Southern serve as an officer, agent, or employee of Casey or any of its subsidiaries. First Southern also has committed not to attempt to influence the dividend policies, loan decisions or operations of Casey or any of its subsidiaries. The Board has adequate supervisory authority to monitor First Southern's compliance with its commitments, and expressly retains authority to initiate a control proceeding against First Southern if facts presented later indicate that First Southern or any of its subsidiaries or affiliates in fact controls Casey for purposes of the BHC Act.6 Based on these commitments and all other facts of record, it is the Board's judgment that First Southern would not acquire control of Casey for purposes of the BHC Act through consummation of this proposal.

The Board's inquiry, however, does not end with its finding that First Southern would not control Casey. The Board previously has stated that noncontrolling interests in directly competing banks or bank holding companies may raise serious questions under the BHC Act.<sup>7</sup> The Board has noted that one company need not acquire control of an-

<sup>1.</sup> Asset and deposit data are as of September 30, 1995.

<sup>2.</sup> See, e.g., North Fork Bancorporation, Inc., 81 Federal Reserve Bulletin 734 (1995) ("North Fork"); State Street Boston Corporation, 67 Federal Reserve Bulletin 862 (1981).

<sup>3. 12</sup> U.S.C. § 1842(a)(3); 12 C.F.R. 225.11(c).

<sup>4.</sup> See, e.g., North Fork (acquisition of 19.9 percent of the voting shares of a bank holding company); Mansura Bancshares, Inc., 79 Federal Reserve Bulletin 37 (1993) ("Mansura") (acquisition of 9.7 percent of the voting shares of a bank holding company); and SunTrust Banks, Inc., 76 Federal Reserve Bulletin 542 (1990) ("SunTrust") (acquisition of up to 24.99 percent of the voting shares of a bank).

<sup>5.</sup> See, e.g., Mansura at 39. The commitments provided by First Southern are set forth in the Appendix.

<sup>6.</sup> Casey contends that First Southern contacted a number of share-holders of Casey with an offer to acquire shares of Casey and, therefore, indicated an intent to acquire control of Casey. The BHC Act and the Board's Regulation Y do not prohibit a bank holding company from making an offer to purchase more than 5 percent of the voting securities of a bank or bank holding company as long as the bank holding company obtains Board approval before acquiring the shares. There is no evidence that First Southern acquired more than 5 percent of the voting shares of Casey without receiving the Board's approval. Moreover, as explained above, First Southern has stated that it does not intend to exercise control over Casey and has made a number of commitments to the Board designed to limit the possibility that First Southern could exercise control over Casey.

<sup>7.</sup> See, e.g., North Fork; Mansura; and SunTrust.

other company in order to substantially lessen competition between them and that the specific facts of each case will determine whether a minority investment would have significant anticompetitive effects.8 It is possible, for example, that the acquisition of a substantial ownership interest in a competitor or a potential competitor of the acquiring firm might alter the market behavior of both firms in such a way as to weaken or eliminate independence of action between the organizations and increase the likelihood of cooperative operations.9

First Southern and Casey compete directly in the Danville, Kentucky, banking market ("Danville banking market").10 First Southern is the second largest commercial bank or thrift institution ("depository institution") in the market, controlling deposits of approximately \$103 million, representing approximately 17 percent of total deposits in depository institutions in the market ("market deposits").11 Casey is the fourth largest depository institution in the market, controlling deposits of approximately \$62 million, representing approximately 11 percent of market deposits. As a combined organization, First Southern would be the largest depository institution in the Danville banking market, controlling deposits of approximately \$165 million, representing approximately 28 percent of market deposits. The Herfindahl-Hirschman Index ("HHI") would increase 370 points to 1648.12 Numerous competitors would remain in the market. Thus, even if the Board were to conclude that First Southern would control Casey after consummation of this proposal, the elimination of competition between the two entities would not substantially lessen competition in any relevant banking market. In light of all the facts of record, the Board concludes that competitive considerations are consistent with approval.

The Board also concludes that the managerial and financial resources and future prospects of the organizations involved in this proposal are consistent with approval.<sup>13</sup> The convenience and needs factor and the other supervisory factors the Board must consider under section 3 of the BHC Act also are consistent with approval.14

Based on the foregoing and all the facts of record, the Board has determined that the application should be, and hereby is, approved. The Board's approval is expressly conditioned on First Southern's compliance with all the commitments made in connection with this application. The commitments and conditions relied on by the Board in reaching this decision are deemed to be conditions imposed in writing by the Board in connection with its findings and decision, and, as such, may be enforced in proceedings under applicable law.

The transaction shall not be consummated before the fifteenth calendar day following the effective date of this order, and the transaction shall not be consummated later than three months after the effective date of this order, unless such period is extended for good cause by the Board or the Federal Reserve Bank of Cleveland, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 4,

Voting for this action: Chairman Pro Tempore Greenspan and Governors Lindsey, Phillips, and Yellen. Absent and not voting: Governor Kelley.

> JENNIFER J. JOHNSON Deputy Secretary of the Board

## Appendix

First Southern will not, directly or indirectly:

(1) Take any action that would cause Casey or any of its subsidiaries to become a subsidiary of First Southern.

<sup>8.</sup> Id.

<sup>9.</sup> See Mansura at 38.

<sup>10.</sup> The Danville banking market consists of Boyle and Lincoln counties, the Lancaster and Bryantsville divisions of Garrard County, and the northern portion of Casey County, all in Kentucky.

<sup>11.</sup> Market share data are as of June 30, 1994, and are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, significant competitors of commercial banks. See WM Bancorp, 76 Federal Reserve Bulletin 788 (1990); National City Corporation, 70 Federal Reserve Bulletin 743 (1984). Thus, the Board has regularly included thrift deposits in the calculation of market share on a 50-percent weighted basis. See, e.g., First Hawaiian Inc., 77 Federal Reserve Bulletin 52 (1991).

<sup>12.</sup> Under the revised Department of Justice Merger Guidelines, 49 Federal Register 26,823 (June 29, 1984), a market in which the post-merger HHI is between 1000 and 1800 is considered to be moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial entities.

<sup>13.</sup> Casey contends that First Southern engaged in a tender offer for Casey's shares without complying with applicable rules of the Securities and Exchange Commission ("SEC"). See 17 C.F.R. 240.14d-1 et seq. Based on a review of the record, and after consulting with staff of the SEC, which is the federal agency with primary jurisdiction over matters dealing with tender offers, the Board concludes that Casey has not provided sufficient facts or information to support its allegation that First Southern is or was engaged in a tender offer. The Board has provided the SEC with a copy of Casey's allegation for consideration, and the Board retains the authority to consider this matter in connection with its evaluation of future applications by First Southern or in the context of its general supervisory jurisdiction over First Southern if any violations of applicable law are substantiated.

<sup>14.</sup> The subsidiary banks of First Southern and Casey received "satisfactory" ratings under the Community Reinvestment Act (12 U.S.C. § 2901 et seq. ) ("CRA") from their primary federal supervisors at their most recent CRA performance evaluations. Casey contends that the acquisition by another bank holding company of control of Casey is not in the best interest of Casey's employees and shareholders and the communities served by Casey and its subsidiary bank. As discussed above, First Southern has stated that, after consummation of the proposal, it would be a passive investor in Casey and would not control or attempt to control Casey; and that it would not attempt to alter the policies or operations of Casey.

- (2) Acquire or retain shares of Casey that would cause the combined interests of First Southern, its affiliates, officers, and directors to equal or exceed 25 percent of the outstanding voting shares of Casey.
- (3) Exercise or attempt to exercise a controlling influence over the management or policies of Casey or any of its subsidiaries.
- (4) Seek or accept representation on the board of directors of Casey or any of its subsidiaries.
- (5) Serve, or have or seek to have any representative of First Southern serve, as an officer, agent, or employee of Casey or any of its subsidiaries.
- (6) Propose a director or a slate of directors in opposition to any nominee or slate of nominees proposed by management or the board of directors of Casey.
- (7) Solicit or participate in soliciting proxies with respect to any matter presented to the shareholders of Casey.
- (8) Attempt to influence Casey's or any of its subsidiaries' dividend policies; loan, credit, or investment decisions; pricing of services; personnel decisions; operations activities, including the location of any offices or branches or their hours of operation, etc.; or any similar activities or decisions of Casey or any of its subsidiaries.
- (9) Enter into any banking or nonbanking transactions with Casey, except that First Southern may establish and maintain deposit accounts with Casey or the bank subsidiaries of Casey, provided that the aggregate balance of all such deposit accounts does not exceed \$500,000, and provided that the accounts are maintained on substantially the same terms as those prevailing for comparable accounts of persons unaffiliated with Casey.
- (10) Dispose or threaten to dispose of shares of Casey in any manner as a condition of specific action or non-action by Casey or any of its subsidiaries.

# The Governor and Company of the Bank of Ireland Dublin, Ireland

## Order Approving Acquisition of Banks

The Governor and Company of the Bank of Ireland, Dublin, Ireland ("BOI"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has applied under section 3 of the BHC Act (12 U.S.C. § 1842) for approval to acquire 23.5 percent of the voting shares and control of Citizens Financial Group, Inc., Providence, Rhode Island ("Citizens"), and Citizens' subsidiary banks, Citizens Savings Bank and Citizens Trust Company, both of Providence, Rhode Island, and Citizens Bank of Massachusetts, Boston, Massachusetts.

Notice of the proposal, affording interested persons an opportunity to submit comments, has been published (61 Federal Register 1760 (1996)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3 of the BHC Act.

BOI, with approximately \$31.8 billion in total consolidated assets, is the second largest banking organization in Ireland and the 191st largest banking organization in the world.2 BOI operates a branch in New York. Holdings, with approximately \$4.2 billion in total consolidated assets, is the 101st largest commercial banking organization in the United States and controls less than 1 percent of total banking assets in the United States. Holdings operates one subsidiary bank in New Hampshire. RBS Group, with approximately \$80.8 billion in total consolidated assets, is the sixth largest banking organization in Great Britain and the 92d largest banking organization in the world. RBS Group's only direct subsidiary, RBS, operates a branch in New York and an agency in California. Citizens, with approximately \$10.2 billion in total consolidated assets, is the 60th largest commercial banking organization in the United States and controls less than 1 percent of total banking assets in the United States. Citizens operates subsidiary banks in Rhode Island and Massachusetts. After consummation of this proposal, Citizens would become the 36th largest commercial banking organization in the United States and would control less than 1 percent of total banking assets in the United States.

# Interstate Analysis

Section 3(d) of the BHC Act, as amended by section 101 of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, allows the Board to approve an application by a bank holding company to acquire control of a bank located in a state other than the home state of such bank holding company if certain conditions are met.<sup>3</sup> These conditions are met in this case.<sup>4</sup> In view of all the facts of

<sup>1.</sup> Citizens would be considered a subsidiary of BOI. Citizens currently is a wholly owned subsidiary of The Royal Bank of Scotland ple ("RBS"), which is a wholly owned subsidiary of The Royal Bank of Scotland Group ple ("RBS Group"), both of Edinburgh, Scotland. As part of this proposal, BOI would merge its wholly owned subsidiary bank holding company, Bank of Ireland First Holdings, Inc., Manchester, New Hampshire ("Holdings"), into Citizens. As a result, Citizens would acquire control of Holdings's wholly owned subsid-

iary bank, First NH Bank, Manchester, New Hampshire ("First NH"). In consideration for the merger, BOI would receive newly issued shares of the voting stock of Citizens, thereby reducing the shareholding interest of RBS and RBS Group in Citizens to 76.5 percent. RBS Group, RBS, and Citizens have filed applications under the BHC Act to acquire Holdings and First NH. See The Royal Bank of Scotland Group plc, 82 Federal Reserve Bulletin 428 (1996).

<sup>2.</sup> Asset and domestic ranking data are as of September 30, 1995. Foreign ranking data are as of December 31, 1994.

<sup>3.</sup> Pub. L. No. 103–328, 108 Stat. 2338 (1994). A bank holding company's home state is that state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later. For purposes of the BHC Act, the home state of BOI is New Hampshire.

<sup>4. 12</sup> U.S.C. §§ 1842(d)(1)(A) and (B) and 1842(d)(2)(A) and (B). BOI is adequately capitalized and adequately managed. The requirement of Massachusetts law that BOI make a percentage of its assets available for call by a state-sponsored housing entity has been satisfied. Upon consummation, BOI and its affiliates would control less than 10 percent of the total amount of deposits of insured depository

record, the Board is permitted to approve this proposal under section 3(d) of the BHC Act.

## Competitive Considerations

Holdings and Citizens compete directly in the Boston banking market.<sup>5</sup> Holdings is the 13th largest banking or thrift organization ("depository organization") in the market, controlling deposits of approximately \$449 million, representing less than 1 percent of total deposits in depository institutions in the market ("market deposits").6 Citizens is the sixth largest depository organization in the market, controlling deposits of approximately \$3.1 billion, representing 4.7 percent of market deposits. After consummation of this proposal, Citizens would become the fifth largest depository organization in the market, controlling deposits of approximately \$3.6 billion, representing 5.4 percent of market deposits. The market would remain moderately concentrated, as measured by the Herfindahl-Hirschman Index ("HHI"),7 and numerous competitors would remain. Based on all the facts of record, the Board concludes that consummation of this proposal would not result in any significantly adverse effects on competition or the concentration of banking resources in the Boston banking market or any other relevant banking market.

Financial, Managerial, and Other Supervisory Considerations

Under section 3 of the BHC Act, as amended by the Foreign Bank Supervision Enhancement Act of 1991,8 the Board may not approve any application by a company that

institutions in the United States, and less than the applicable state limit on deposits in Massachusetts.

involves a foreign bank unless the bank is "subject to comprehensive supervision or regulation on a consolidated basis by the appropriate authorities in the bank's home country." BOI's home country is Ireland, where it is engaged in extensive banking and nonbanking activities. The Central Bank of Ireland ("Central Bank") is the home country supervisor for BOI.

The Board has previously determined, in connection with an application by BOI under section 3 of the BHC Act and the International Banking Act (12 U.S.C. § 3101 et seq.) ("IBA") that BOI was subject to home country supervision by the Central Bank. <sup>10</sup> Based on all the facts of record, the Board has determined that the requirements of section 3(c)(3)(B) of the BHC Act regarding comprehensive, consolidated supervision are met in this case.

In addition, BOI has committed that, to the extent not prohibited by applicable law, it will make available to the Board such information on the operations of BOI and any of its affiliates that the Board deems necessary to determine and enforce compliance with the BHC Act, the IBA, and other applicable federal law. BOI also has committed to cooperate with the Board to obtain any waivers or exemptions that may be necessary in order to enable it to make any information available to the Board. In light of these commitments and other facts of record, the Board has concluded that BOI has provided adequate assurances of access to any appropriate information the Board may request. For these reasons, and based on all the facts of record, the Board concludes that the supervisory factors it is required to consider under section 3 of the BHC Act are consistent with approval.

The Board also must take into account the financial condition of a foreign bank that files a section 3 application.<sup>11</sup> BOI must comply with capital standards that conform to the Basle Capital Accord, as implemented by the Republic of Ireland. BOI's capital exceeds the minimum standards, and is equivalent to capital that would be required of a United States banking organization. The financial and managerial resources of BOI, Holdings, and First NH are considered consistent with approval of this proposal. Factors relating to the convenience and needs of the communities served by Holdings, Citizens, and their respective subsidiaries are consistent with approval, as are

<sup>5.</sup> The Boston banking market is approximated by the Boston RMA and the towns of Greenville, Lyndeborough, Mason, and New Ipswich in Hillsborough County, all in New Hampshire.

<sup>6.</sup> Market share data are as of June 30, 1994, and include acquisitions consummated after that date. Market share data are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, significant competitors of commercial banks. See Midwest Financial Group, 75 Federal Reserve Bulletin (1989); National City Corporation, 70 Federal Reserve Bulletin 743 (1984). Thus, the Board has regularly included thrift deposits in the calculation of market share on a 50-percent weighted basis. See, e.g., First Hawaiian, Inc., 77 Federal Reserve Bulletin 52 (1991).

<sup>7.</sup> After consummation of this proposal, the HHI would increase by 6 points to 1020. Under the revised Department of Justice Merger Guidelines (49 Federal Register 26,823 (June 29, 1984)), a market in which the post-merger HHI is between 1000 and 1800 is considered to be moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anti-competitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers for anti-competitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial entities.

<sup>8.</sup> Pub. L. No. 102–242,  $\S$  201  $et\ seq.$  , 105 Stat. 2286 (1991).

<sup>9. 12</sup> U.S.C. § 1842(c)(3)(B). As provided in Regulation Y, the Board determines whether a foreign bank is subject to consolidated home country supervision under the standards set forth in Regulation K. 12 C.F.R. 225.13(b)(5). Regulation K provides that a foreign bank may be considered to be subject to consolidated supervision if the Board determines that the bank is supervised or regulated in such a manner that its home country supervisor receives sufficient information on the worldwide operations of the foreign bank, including the relationship of the bank to its affiliates, to assess the foreign bank's overall financial condition and compliance with law and regulation. 12 C.F.R. 211.24(c)(1)(ii).

<sup>10.</sup> See Bank of Ireland, 81 Federal Reserve Bulletin 511 (1995).11. See 12 C.F.R. 225.13(b)(1).

the other supervisory factors the Board is required to consider under section 3 of the BHC Act.<sup>12</sup>

#### Conclusion

Based on the foregoing and all other facts of record, including all the commitments provided by BOI and its affiliates in connection with this proposal, the Board has determined that the application should be, and hereby is, approved. The Board's approval of this proposal is specifically conditioned on compliance by BOI and its affiliates with all the commitments made in connection with this proposal and with the conditions referred to in this order. Should any restrictions on access to information on the operations or activities of BOI and any of its affiliates subsequently interfere with the Board's ability to determine the compliance by BOI or its affiliates with applicable federal statutes, the Board may require termination of any of BOI's or its affiliates' direct or indirect activities in the United States. These commitments and conditions shall be deemed to be conditions imposed in writing by the Board in connection with its findings and decisions, and, as such, may be enforced in proceedings under applicable law.

This transaction shall not be consummated before the fifteenth calendar day following the effective date of this order, or later than three months after the effective date of this order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Boston, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 6, 1996.

Voting for this action: Chairman Pro Tempore Greenspan and Governors Lindsey, Phillips, and Yellen. Absent and not voting: Governor Kelley.

JENNIFER J. JOHNSON Deputy Secretary of the Board

The Royal Bank of Scotland Group plc Edinburgh, Scotland

The Royal Bank of Scotland plc Edinburgh, Scotland

Citizens Financial Group, Inc. Providence, Rhode Island

Order Approving Merger of Bank Holding Companies

The Royal Bank of Scotland Group plc ("RBS Group") and The Royal Bank of Scotland plc ("RBS"), both of Edinburgh, Scotland, and Citizens Financial Group, Inc., Providence, Rhode Island ("Citizens"), bank holding companies within the meaning of the Bank Holding Company Act ("BHC Act"), have applied under section 3 of the BHC Act (12 U.S.C. § 1842) for approval for Citizens to merge with Bank of Ireland First Holdings, Inc. ("Holdings"), and thereby acquire control of Holdings' subsidiary bank, First NH Bank ("First NH"), both of Manchester, New Hampshire.

Notice of the proposal, affording interested persons an opportunity to submit comments, has been published (61 Federal Register 1760 (1996)). The time for filing comments has expired, and the Board has considered the application and all comments received in light of the factors set forth in section 3 of the BHC Act.

RBS Group, with approximately \$80.8 billion in total consolidated assets, is the sixth largest banking organization in Great Britain and the 92nd largest banking organization in the world.<sup>2</sup> RBS Group's only direct subsidiary, RBS, operates a branch in New York and an agency in California. Citizens, with approximately \$10.2 billion in total consolidated assets, is the 60th largest commercial banking organization in the United States and controls less than one percent of total banking assets in the United States. Citizens operates subsidiary banks in Rhode Island and Massachusetts. Holdings's parent company, The Governor and Company of the Bank of Ireland, Dublin, Ireland ("BOI"), with approximately \$31.8 billion in total consolidated assets, is the second largest banking organization in Ireland and the 191st largest banking organization in the world. BOI operates a branch in New York. Holdings, with approximately \$4.2 billion in total consolidated assets, is the 101st largest commercial banking organization in the United States and controls less than 1 percent of total

<sup>12.</sup> The Board has received a comment from a community organization commending First NH for its record of support for economic development and the production of housing for low- and moderate-income households in New Hampshire and stating the commenter's expectations for future efforts by Citizens and First NH in these and other areas of community development. The Board notes that First NH received a rating of "outstanding" in its most recent examination for performance by the Federal Deposit Insurance Corporation ("FDIC"), its primary supervisor, under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) ("CRA"), as of December 1994. In addition, each subsidiary bank of Citizens was rated "outstanding" by the FDIC as of its most recent examination for CRA performance.

<sup>1.</sup> Citizens is a wholly owned subsidiary of RBS, which is a wholly owned subsidiary of RBS Group. Holdings is a wholly owned subsidiary of The Governor and Company of the Bank of Ireland, Dublin, Ireland ("BOI"). In connection with this proposal, Citizens would issue additional shares of its voting stock to BOI, which would result in RBS Group's owning 76.5 percent and BOI's owning 23.5 percent of the voting shares of Citizens. BOI has filed an application under the BHC Act to acquire its interest in Citizens. See The Governor and Company of the Bank of Ireland, 82 Federal Reserve Bulletin 426 (1996)

<sup>2.</sup> Asset and domestic ranking data are as of September 30, 1995. Foreign ranking data are as of December 31, 1994.

banking assets in the United States. Holdings operates one subsidiary bank in New Hampshire. On consummation of this proposal, Citizens would become the 36th largest commercial banking organization in the United States and would control less than 1 percent of total banking assets in the United States.

## Interstate Analysis

Section 3(d) of the BHC Act, as amended by section 101 of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, allows the Board to approve an application by a bank holding company to acquire control of a bank located in a state other than the home state of such bank holding company if certain conditions are met.<sup>3</sup> These conditions are met in this case.<sup>4</sup> In view of all the facts of record, the Board is permitted to approve this proposal under section 3(d) of the BHC Act.

## Competitive Considerations

Citizens and Holdings compete directly in the Boston banking market.<sup>5</sup> Citizens is the sixth largest banking or thrift organization ("depository organization") in the market, controlling deposits of approximately \$3.1 billion, representing 4.7 percent of total deposits in depository institutions in the market ("market deposits").<sup>6</sup> Holdings is the 13th largest depository organization in the market, controlling deposits of approximately \$449 million, representing less than 1 percent of market deposits. After consummation of this proposal, Citizens would become the fifth largest depository organization in the market, controlling deposits of approximately \$3.6 billion, representing

5.4 percent of market deposits. The market would remain moderately concentrated, as measured by the Herfindahl–Hirschman Index ("HHI"),<sup>7</sup> and numerous competitors would remain. Based on all the facts of record, the Board concludes that consummation of this proposal would not result in any significantly adverse effects on competition or the concentration of banking resources in the Boston banking market or any other relevant banking market.

# Financial, Managerial, and Other Supervisory Considerations

Under section 3 of the BHC Act, as amended by the Foreign Bank Supervision Enhancement Act of 1991,8 the Board may not approve any application by a company that involves a foreign bank unless the bank is "subject to comprehensive supervision or regulation on a consolidated basis by the appropriate authorities in the bank's home country.9 RBS Group is the parent company for various banking and nonbanking companies, including a subsidiary bank located in the United Kingdom. The Bank of England is the home country supervisor for RBS Group.

The Board previously has determined, in connection with an application by RBS Group under section 3 of the BHC Act and the International Banking Act (12 U.S.C. § 3101 *et seq.*) ("IBA"), that RBS Group was subject to home country supervision by the Bank of England. The RBS Group also is subject to supervision in the United Kingdom by self-regulatory organizations that act under authority delegated by the Department of Trade and Industry to the Securities and Investment Board, which estab-

<sup>3.</sup> Pub. L. No. 103–328, 108 Stat. 2338 (1994). A bank holding company's home state is that state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later. For purposes of the BHC Act, the home state of RBS Group, RBS, and Citizens is Rhode Island.

<sup>4. 12</sup> U.S.C. §§ 1842(d)(1)(A) and (B) and 1842(d)(2)(A) and (B). RBS Group, RBS, and Citizens are adequately capitalized and adequately managed. First NH has been in existence and continuously operated for more than five years, the minimum period of time required under New Hampshire law. Upon consummation of this proposal, RBS Group and its affiliates would control less than 10 percent of the total amount of deposits of insured depository institutions in the United States, and less than the applicable deposit limit in New Hampshire.

<sup>5.</sup> The Boston banking market is approximated by the Boston RMA and the towns of Greenville, Lyndeborough, Mason, and New Ipswich in Hillsborough County, all in New Hampshire.

<sup>6.</sup> Market share data are as of June 30, 1994, and include acquisitions consummated after that date. Market share data are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, significant competitors of commercial banks. See Midwest Financial Group, 75 Federal Reserve Bulletin (1989); National City Corporation, 70 Federal Reserve Bulletin 743 (1984). Thus, the Board has regularly included thrift deposits in the calculation of market share on a 50-percent weighted basis. See, e.g., First Hawaiian, Inc., 77 Federal Reserve Bulletin 52 (1991).

<sup>7.</sup> After consummation of this proposal, the HHI would increase by 6 points to 1020. Under the revised Department of Justice Merger Guidelines (49 Federal Register 26,823 (June 29, 1984)), a market in which the post-merger HHI is between 1000 and 1800 is considered to be moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anti-competitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers for anti-competitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial entities.

<sup>8.</sup> Pub. L. No. 102–242, § 201 et seq., 105 Stat. 2286 (1991).

<sup>9. 12</sup> U.S.C. § 1842(c)(3)(B). As provided in Regulation Y, the Board determines whether a foreign bank is subject to consolidated home country supervision under the standards set forth in Regulation K. 12 C.F.R. 225.13(b)(5). Regulation K provides that a foreign bank may be considered to be subject to consolidated supervision if the Board determines that the bank is supervised or regulated in such a manner that its home country supervisor receives sufficient information on the worldwide operations of the foreign bank, including the relationship of the bank to its affiliates, to assess the foreign bank's overall financial condition and compliance with law and regulation. 12 C.F.R. 211.24(c)(1)(ii).

<sup>10.</sup> See The Royal Bank of Scotland Group plc, 79 Federal Reserve Bulletin 1060 (1993) ("RBS Group Order"). The Board has made a similar determination for several other United Kingdom banks under the IBA. See also West Merchant Bank, 81 Federal Reserve Bulletin 519 (1995); Singer & Friedlander, Ltd., 79 Federal Reserve Bulletin (1993); Coutts & Co., A.G., 79 Federal Reserve Bulletin 636 (1993).

lishes general principles that the self-regulatory organizations apply to firms engaged in particular types of investment and insurance activities. These principles ensure that RBS Group or the relevant subsidiary is fit and proper to perform the investment or insurance activities and conforms to certain prudential standards, such as minimum capital requirements.11 Based on all the facts of record, the Board has determined that the requirements of section 3(c)(3)(B) of the BHC Act regarding comprehensive, consolidated supervision are met in this case.

In addition, RBS Group has committed that, to the extent not prohibited by applicable law, it will make available to the Board such information on the operations of RBS Group and any of its affiliates that the Board deems necessary to determine and enforce compliance with the BHC Act, the IBA, and other applicable federal laws. RBS Group also has committed to cooperate with the Board to obtain any waivers or exemptions that may be necessary in order to enable RBS Group to make any information available to the Board. In light of these commitments and other facts of record, the Board has concluded that RBS Group has provided adequate assurances of access to any appropriate information the Board may request. For these reasons and based on all the facts of record, the Board concludes that the supervisory factors it is required to consider under section 3 of the BHC Act are consistent with approval.

The Board also taken into account the financial condition of a foreign bank that files a section 3 application.<sup>12</sup> RBS Group must comply with capital standards that conform to the Basle Capital Accord, as implemented by the United Kingdom. RBS Group's capital exceed the minimum standards and is equivalent to capital that would be required of a United States banking organization. The financial and managerial resources of RBS Group, RBS, Citizens, and their subsidiary banks are considered consistent with approval of this proposal. Factors relating to the convenience and needs of the communities served by Citizens, Holdings, and their respective subsidiaries are consistent with approval, as are the other supervisory factors the Board is required to consider under section 3 of the BHC Act.13

#### Conclusion

Based on the foregoing and all other facts of record, including all the commitments made by RBS Group and its affiliates in connection with this proposal, the Board has determined that the applications should be, and hereby are, approved. The Board's approval of this proposal is specifically conditioned on compliance by RBS Group and its affiliates with all the commitments made in connection with this proposal and with the conditions referred to in this order. Should any restrictions on access to information on the operations or activities of RBS Group and any of its affiliates subsequently interfere with the Board's ability to determine the compliance by RBS Group or its affiliates with applicable federal statutes, the Board may require termination of any of RBS Group's or any of its affiliates' direct or indirect activities in the United States. These commitments and conditions shall be deemed to be conditions imposed in writing by the Board in connection with its findings and decisions, and, as such, may be enforced in proceedings under applicable law.

This transaction shall not be consummated before the fifteenth calendar day following the effective date of this order, or later than three months after the effective date of this order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Boston, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 6, 1996.

Voting for this action: Chairman Pro Tempore Greenspan and Governors Lindsey, Phillips, and Yellen. Absent and not voting: Governor Kelley.

> JENNIFER J. JOHNSON Deputy Secretary of the Board

Orders Issued Under Sections 3 and 4 of the Bank Holding Company Act

CoreStates Financial Corp Philadelphia, Pennsylvania

Order Approving the Merger of Bank Holding Companies

CoreStates Financial Corp, Philadelphia, Pennsylvania ("CoreStates"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has applied for the Board's approval under section 3 of the BHC Act (12 U.S.C. § 1842) to merge with Meridian

performance by the Federal Deposit Insurance Corporation ("FDIC"), its primary supervisor, under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) ("CRA"), as of December 1994. In addition, each subsidiary bank of Citizens was rated "outstanding" by the FDIC as of its most recent examination for CRA performance.

<sup>11.</sup> The self-regulatory organizations that supervise these investment and insurance activities are the Securities and Futures Authority ("SFA"), the Investment Management Regulatory Organization ("IMRO"), the Life Assurance and Unit Trust Regulatory Organization ("LAUTRO"), and the Financial Intermediaries, Managers, and Brokers Regulatory Association ("FIMBRA"). In RBS Group Order, the Board considered the supervision by SFA and IMRO of the securities and investment activities of RBS Group and its subsidiaries, and the supervision by LAUTRO and FIMBRA of the marketing of life insurance and related products by RBS Group and its subsidiaries.

<sup>12.</sup> See 12 C.F.R. 225.13(b)(1).

<sup>13.</sup> The Board received a comment from a community organization commending First NH for its record of support for economic development and the production of housing for low- and moderate-income households in New Hampshire and stating the commenter's expectations for future efforts by Citizens and First NH in these and other areas of community development. The Board notes that First NH received a rating of "outstanding" in its most recent examination for

Bancorp, Inc., Reading, Pennsylvania ("Meridian"),1 and thereby indirectly acquire Meridian's subsidiary banks: Meridian Bank, Reading, Pennsylvania ("Meridian Bank"); Meridian Bank, New Jersey, Cherry Hill, New Jersey; and Delaware Trust Company, Wilmington, Delaware.2 CoreStates also has requested approval under section 4(c)(8) of the BHC Act (12 U.S.C. § 1843(c)(8)) and section 225.23 of the Board's Regulation Y (12 C.F.R. 225.23) of its notice to acquire the nonbanking subsidiaries of Meridian listed in the Appendix and thereby engage nationwide in permissible nonbanking activities.3

CoreStates also requested approval under section 25 of the Federal Reserve Act (12 U.S.C. §§ 601-604a) and section 211.3(a)(3) of the Board's Regulation K (12 C.F.R. 211.3(a)(3)) of its notice to establish a branch in the Cayman Islands, British West Indies, through the acquisition of Meridian Bank's branch at that location.

Notice of the proposal, affording interested persons an opportunity to submit comments, has been published (60 Federal Register 67,135 (1995)). The time for filing comments has expired, and the Board has considered the applications and notices and all comments received in light of the factors set forth in sections 3 and 4 of the BHC Act and the Federal Reserve Act.

CoreStates, with total consolidated assets of approximately \$28.9 billion, operates subsidiary banks in Pennsylvania, New Jersey, and Delaware.4 CoreStates is the 27th largest commercial banking organization in the United States, controlling less than 1 percent of total banking assets in the United States, and is the third largest commercial banking organization in Pennsylvania, controlling approximately \$14.1 billion in deposits, representing 10.5 percent of all deposits in commercial banking organizations in the state ("state deposits").5 CoreStates also engages in a number of permissible nonbanking activities nationwide. Meridian, with total consolidated assets of approximately \$14.6 billion, operates subsidiary banks in Pennsylvania, New Jersey, and Delaware. Meridian is the 41st largest commercial banking organization in the United States, controlling less than 1 percent of total banking

After consummation of this proposal, CoreStates would be the 18th largest commercial banking organization in the United States, with total consolidated assets of approximately \$43.5 billion, and would control 1.2 percent of total banking assets in the United States, and less than 1 percent of total deposits in banks and savings associations insured by the Federal Deposit Insurance Corporation. After consummation of this proposal and completion of the proposed branch divestitures, CoreStates would become the second largest commercial banking organization in Pennsylvania, controlling approximately \$23.5 billion in deposits, representing 17.6 percent of state deposits.6

## Interstate Analysis

Section 3(d) of the BHC Act, as amended by section 101 of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, allows the Board to approve an application by a bank holding company to acquire control of a bank located in a state other than the home state of such bank holding company, if certain conditions are met. For purposes of the BHC Act, the home state of CoreStates is Pennsylvania.<sup>7</sup> As noted above, Meridian controls banks in Pennsylvania, New Jersey, and Delaware. The conditions for an interstate acquisition enumerated in section 3(d) are met in this case.8 In view of all the facts of record, the Board is permitted to approve this proposal under section 3(d) of the BHC Act.

# Competitive and Other Considerations

CoreStates and Meridian operate subsidiary banks in Pennsylvania, New Jersey, and Delaware. CoreStates and Meridian compete directly in ten banking markets in these

assets in the United States. Meridian is the fifth largest commercial banking organization in Pennsylvania, controlling approximately \$9.5 billion in deposits, representing 7.1 percent of state deposits. Meridian also engages in a number of permissible nonbanking activities nationwide.

<sup>1.</sup> CoreStates and Meridian also have granted to each other an option to purchase up to 19.9 percent of the voting shares of the other organization on the occurrence of certain circumstances, and have applied for the Board's approval to exercise these options. These options would become moot on consummation of this proposal.

<sup>2.</sup> CoreStates also has applied to acquire Meridian's noncontrolling investment in 24.9 percent of the voting shares of First Commercial Bank of Philadelphia and 6.7 percent of the voting shares of United Bank of Philadelphia, both of Philadelphia, Pennsylvania. CoreStates has agreed to comply with commitments made by Meridian in connection with Meridian's acquisition of these interests. See Board letter dated March 20, 1992, to Timothy F. Demers, Esq.

<sup>3.</sup> In connection with this proposal, Meridian Bank would be merged into CoreStates's lead subsidiary bank, CoreStates Bank, N.A., Philadelphia, Pennsylvania ("CoreStates Bank"). CoreStates Bank has filed an application with the Office of the Comptroller of the Currency ("OCC") for approval of the bank merger.

<sup>4.</sup> Asset data are as of September 30, 1995, and take into account transactions approved by the Board after this date.

<sup>5.</sup> Deposit data are as of June 30, 1995.

<sup>6.</sup> On consummation of this proposal, CoreStates would become the fourth largest commercial banking organization in New Jersey, controlling approximately \$5.2 billion in state deposits, and the third largest commercial banking organization in Delaware, controlling approximately \$1.2 billion in state deposits.

<sup>7.</sup> Pub. L. No. 103-328, 108 Stat. 2338 (1994). A bank holding company's home state is the state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later.

<sup>8. 12</sup> U.S.C. §§ 1842(d)(1)(A) and (B) and 1842(d)(2)(A) and (B). CoreStates is adequately capitalized and adequately managed. Meridian's subsidiary banks have been in existence and have continuously operated for at least the minimum period of time required under applicable state law. In addition, on consummation of this proposal, CoreStates and its affiliates would control less than 10 percent of the total amount of deposits of insured depository institutions in the United States, and less than 30 percent of the total amount of deposits of insured depository institutions in New Jersey or Delaware. All other requirements of section 3(d) of the BHC Act also would be met on consummation of this proposal.

states.<sup>9</sup> On consummation of the proposal, eight of these banking markets would remain unconcentrated or moderately concentrated,<sup>10</sup> and the level of concentration in one market would remain unchanged, as measured by the Herfindahl-Hirschman Index ("HHI").<sup>11</sup> In addition, numerous competitors would remain in these markets.

In the Berks County banking market, <sup>12</sup> CoreStates is the third largest banking or thrift organization ("depository institution"), controlling deposits of approximately \$554 million, representing 11.8 percent of total deposits in depository institutions in the market ("market deposits"). Meridian is the largest depository institution in the market, controlling deposits of approximately \$1.9 billion, representing 40.6 percent of market deposits. On consummation of this proposal, CoreStates would become the largest depository institution in the market, controlling deposits of approximately \$2.4 billion, representing 52.4 percent of market deposits. The HHI in the market would increase by 957 points to 3061.

In order to mitigate the potential anticompetitive effects of this acquisition in the Berks County banking market, CoreStates has committed to divest 10 branches with deposits of approximately \$413 million to one or more acquirors whose purchase of branches would not substantially lessen competition.<sup>13</sup> On consummation of the proposed

divestitures, the HHI in the Berks County market would increase by no more than 200 points to 2304.

A number of other factors mitigate the potential effect of this proposal on competition in the Berks County banking market. Sixteen commercial banking organizations would remain in the market, including a *de novo* commercial bank that entered the market in 1988 and now is the sixth largest depository institution in the market. Moreover, data indicate the Berks County banking market is attractive for entry. These data show that the population of Berks County grew 7.7 percent from 1980 to 1990, and 3.6 percent from 1990 to 1995, compared to less than 1 percent and 1.6 percent during these respective periods for Pennsylvania as a whole. The median household income in Berks County is also the tenth highest among 67 counties in the state. 14

The Board also considered the views of the Justice Department and the Pennsylvania Attorney General. The Justice Department has advised the Board that, subject to completion of the divestitures proposed by CoreStates, the proposal would not result in a significantly adverse effect on competition in any relevant banking market. The Pennsylvania Attorney General also has reviewed the competitive effects of the proposal and similarly has concluded that, subject to completion of the proposed divestitures, the proposal would not result in significantly adverse effects on competition in any banking market in Pennsylvania.

Based on all the facts of record, including the commitments made in connection with this application, and for the reasons discussed in this order, the Board concludes that consummation of this proposal is not likely to have a significantly adverse effect on competition or on the concentration of resources in any relevant banking market.<sup>16</sup>

<sup>9.</sup> These are the Berks County, Harrisburg, Lancaster, Lehigh Valley, Philadelphia, Scranton/Wilkes-Barre, and York banking markets in Pennsylvania; the Vineland and Metropolitan New York/New Jersey banking markets in New Jersey; and the Wilmington banking market in Delaware.

<sup>10.</sup> Market share data are as of June 30, 1995. Market share data are based on calculations in which the deposits of thrift institutions are included at 50 percent. The Board previously has indicated that thrift institutions have become, or have the potential to become, significant competitors of commercial banks. See Midwest Financial Group, 75 Federal Reserve Bulletin 386 (1989); National City Corporation, 70 Federal Reserve Bulletin 743 (1984). Thus, the Board regularly has included thrift deposits in the calculation of market share on a 50-percent weighted basis. See, e.g., First Hawaiian, Inc., 77 Federal Reserve Bulletin 52 (1991).

<sup>11.</sup> The HHI in these markets would increase as follows: Harrisburg (89 points to 1064); Lancaster (158 points to 1260); Lehigh Valley (136 points to 1360); Philadelphia (266 points to 1471); Scranton/ Wilkes-Barre (13 points to 1140); York (38 points to 1100); Vineland (154 points to 1551); and Metropolitan New York/New Jersey (1 point to 706). The Wilmington banking market HHI would remain unchanged at 1933 points. Under the revised Department of Justice Merger Guidelines, 49 Federal Register 26,823 (June 29, 1984), a market in which the post-merger HHI is less than 1000 is considered to be unconcentrated, and a market in which the post-merger HHI is between 1000 and 1800 is considered to be moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial institutions.

<sup>12.</sup> The Berks County banking market is approximated by Berks County, Pennsylvania.

<sup>13.</sup> CoreStates has committed to execute, prior to consummation of this proposal, agreements to sell these branches to one or more

depository institutions in a sale that would not cause the increase in the market share following the divestiture to exceed Justice Department guidelines. CoreStates also has committed that the divestitures will be completed within 180 days of consummation and, if they are not, that it will transfer the unsold branches to an independent trustee that is acceptable to the Board and will be instructed to sell the branches promptly. See BankAmerica Corporation, 78 Federal Reserve Bulletin 338 (1992); United New Mexico Financial Corporation, 77 Federal Reserve Bulletin 484 (1991). CoreStates has committed to submit to the Board, prior to consummation, an executed trust agreement acceptable to the Board.

<sup>14.</sup> Population per banking office is 3,011 in Berks County, compared to an average of 2,860 persons per banking office in Pennsylvania as a whole and 2,767 persons per banking office in MSAs in the state. *Rand McNally Commercial Atlas* (1995). The average dollar volume of deposits per banking office in Berks County is \$43.6 million, compared to an average of \$37.8 million per banking office in Pennsylvania as a whole and \$32.5 million per banking office in MSAs in the state.

<sup>15.</sup> In reaching this conclusion, the Justice Department required the divestiture of one branch with deposits of \$31 million located in Lebanon, Pennsylvania, in addition to the divestitures discussed above.

<sup>16.</sup> In analyzing the competitive effects of this proposal, the Board reviewed comments received from an individual maintaining that the elimination of a competitor would adversely affect the deposit insurance coverage provided to customers of both institutions generally, and in the Lehigh Valley banking market specifically. A comment from another individual alleged that Meridian Bank's size and share

This determination is conditioned on completion of the divestitures proposed by CoreStates in connection with this proposal.

The Board also has concluded in light of all the facts of record that the financial and managerial resources<sup>17</sup> and future prospects of CoreStates, Meridian, and their respective subsidiaries, as well as the other supervisory factors the Board must consider under section 3 of the BHC Act, are consistent with approval.<sup>18</sup>

## Convenience and Needs Considerations

In acting on an applications under section 3 of the BHC Act, the Board must consider the convenience and needs of the communities to be served and take into account the records of the relevant depository institutions under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) ("CRA"). The CRA requires the federal financial supervisory agencies to encourage financial institutions to help meet the credit needs of the local communities in which they operate, consistent with their safe and sound operation. To accomplish this end, the CRA requires the appropriate federal supervisory authority to "assess the institution's record of meeting the credit needs of its entire community, including low- and moderate-income neigh-

of market deposits permitted it to have an adverse influence on the financial management of county and municipal governments in Berks County by encouraging local government entities to incur excessive amounts of public debt and to enter into publicly financed economic redevelopment projects that interfere with private business initiatives.

17. In reviewing financial and managerial factors, the Board carefully considered comments alleging that a nonbanking lending subsidiary of CoreStates acted improperly in two commercial bankruptcy cases in which it was a creditor and that Meridian Bank attempted to collect from the commenter on a debt not legally owed. The facts of record do not support the allegations concerning the two bankruptcy proceedings involving CoreStates or the allegations regarding the collection efforts of Meridian Bank. The Board also notes that such matters are within the jurisdiction of the bankruptcy court or the court in which the collection efforts are maintained to provide relief if the allegations can be substantiated.

The Board also considered comments that a nonbanking investment advisory subsidiary of Meridian failed to disclose a conflict of interest to certain of its clients concerning low-quality debentures purchased for their accounts. The Securities and Exchange Commission ("SEC") investigated this incident and has taken the actions it deems appropriate to enforce the federal securities laws. The record indicates that Meridian voluntarily reimbursed its clients for any losses sustained when the conflict of interest was discovered at its investment advisory subsidiary. No current employees of Meridian were disciplined in the 1995 proceeding before the Securities and Exchange Commission as a result of this incident, and all the recommendations made by an independent auditor to improve the operations of the subsidiary have been implemented. These allegations involve isolated instances in the overall operations of CoreStates and Meridian, and have been considered by the Board in light of all the facts of record, including reports of examination assessing the managerial resources of CoreStates and Meridian.

18. An individual commenter also alleged that Meridian Bank and other commercial business interests in Berks County have manipulated local government economic redevelopment projects for private gain. The facts of record do not support the commenter's conclusion that Meridian Bank has acted improperly in its dealings with local government officials in Berks County.

borhoods, consistent with the safe and sound operations of such institution," and to take that record into account in the evaluation of bank expansion proposals.<sup>19</sup>

In reviewing the effect of this proposal on convenience and needs, the Board carefully considered comments from an individual who generally maintains that the management of CoreStates and Meridian are indifferent to the needs of the public<sup>20</sup> and that branch closings resulting from the proposal would have an adverse effect on the community.<sup>21</sup> The Board has reviewed the CRA performance records of CoreStates and Meridian, comments and CoreStates's responses, and all other relevant facts of record in light of the CRA, the Board's regulations, and the Statement of the Federal Financial Supervisory Agencies Regarding the Community Reinvestment Act ("Agency CRA Statement").<sup>22</sup>

The Board has carefully considered the CRA performance records of the subsidiary banks of CoreStates and Meridian, respectively, including in particular the relevant reports of examinations of CRA performance. The Agency CRA Statement provides that a CRA examination is an important and often controlling factor in the consideration of an institution's CRA record and that reports of these examinations will be given great weight in the applications process.23 CoreStates's lead bank, CoreStates Bank, received a CRA performance rating of "outstanding" from its primary federal supervisor, the OCC, at its most recent examination for CRA performance as of August 21, 1995 ("1995 Examination"). Meridian's lead bank, Meridian Bank, also received a CRA performance rating of "outstanding" from the Federal Reserve Bank of Philadelphia at its most recent examination for CRA performance as of June 20, 1994.<sup>24</sup> All other subsidiary banks of CoreStates and Meridian received either "outstanding" or "satisfactory" ratings at their most recent CRA performance examina-

<sup>19. 12</sup> U.S.C. § 2903.

<sup>20.</sup> In particular, this individual alleges that Meridian Bank has failed to fulfill its public representations that it would support the redevelopment of the downtown area of Reading, Pennsylvania.

<sup>21.</sup> This commenter also maintains that the merger would result in vacant real estate at locations currently occupied by CoreStates and Meridian as separate institutions.

<sup>22. 54</sup> Federal Register 13,742 (1989).

<sup>23. 54</sup> Federal Register at 13,742.

<sup>24.</sup> Examiners noted that Meridian Bank's community development activities include efforts focusing on Reading, Pennsylvania. The bank supports the Greater Berks Development Fund, a fund designed to improve the local economy of Reading and Berks County by providing financing for the acquisition, construction, and renovation of manufacturing facilities. In 1990, Meridian Bank established the Meridian Community Partnership Development Corporation, which makes debt and equity investments in corporations and projects that foster community redevelopment, including economic development in specific geographic areas in Pennsylvania. CoreStates Bank also participates in homebuyer assistance programs focused on Reading. These include the PINES project, offered in partnership with Neighborhood Housing Services and three other banks, and the Purchase/Rehab Mortgage Plan, offered by the bank in Berks County and limited additional areas.

The 1995 Examination concluded that CoreStates Bank's geographic distribution of credit applications and credit extensions demonstrated reasonable penetration in all segments of the bank's community, including low- and moderate-income areas. Examiners also noted that credit ascertainment efforts included ongoing contact with community representatives and that products offered effectively responded to the credit needs of the community.<sup>25</sup> Core-States Bank also uses a variety of methods to inform all parts of its community of credit products available, including efforts through its Community Development Department that focus on direct contact with community leaders and specialty advertisements in ethnically diverse community newspapers.

CoreStates Bank's Regional Urban Lending department offers a number of mortgage products to assist in meeting the credit needs of low- and moderate-income individuals. These programs include the Delaware Valley Mortgage Plan, which features flexible underwriting standards. Core-States Bank originated 762 loans, totalling \$27.9 million, under this program in 1994 as compared to 568 loans, totalling \$17.3 million, originated in 1993. Other mortgage programs assisting low- and moderate-income borrowers include the Philadelphia Rehabilitation Plan, the Homestart Program, and the 100% City Program.

Examiners also noted that CoreStates Bank actively participated in government sponsored lending programs. The bank offers two expedited loan programs sponsored by the Small Business Administration, the LOWDOC and the FAST TRACK programs.<sup>26</sup> In addition, CoreStates Bank participates in the Philadelphia Housing Authority's Action Loan Program, which provides financing to homeowners who meet certain income requirements and who may not have equity in their homes.<sup>27</sup> The bank also participates in several funds, including the Philadelphia Small Business Micro Loan Fund and the Hispanic Chamber Small Business Micro Loan Fund, that are designed to make small loans to businesses in amounts of \$5,000 to \$25,000 for working capital and improvements. The 1995 Examination also found that CoreStates Bank consistently maintained a high level of participation in community development projects throughout its delineated community.

CoreStates has indicated that it does not have a final branch closing plan and cannot estimate how many branches in low- and moderate-income census tracts would be closed or consolidated. According to CoreStates, over half of the branches under consideration for closure would be less than one mile from another CoreStates branch. The Board has carefully reviewed CoreStates's record of closing branches under its branch closing policy. Examiners noted in the 1995 Examination that the bank has a well defined branch closing policy, the key criteria of which include service availability, community views, and CRA considerations. During the evaluation period for the 1995 Examination, none of the 32 branches closed by the bank were in low- or moderate-income areas.

The Board also notes that recent amendments to the Federal Deposit Insurance Act require an insured depository institution to submit a notice of any proposed branch closing to the appropriate federal banking agency no later than 90 days before the date of the proposed branch closing.28 Customers of the insured depository institution also must be notified. The Joint Agency Policy Statement on Branch Closings ("Joint Policy Statement") requires that the notice: (1) identify the branch to be closed and specify the proposed date of closing; (2) provide a detailed statement of the reasons for the decision to close the branch; and (3) provide statistical or other information in support of such reasons consistent with the institution's written policy for branch closings.29

The Board has carefully considered all the facts of record, including the comments received, in reviewing the convenience and needs factor under the BHC Act.30 Based on a review of the entire record of performance of Core-States and Meridian, the Board concludes that their records of helping to meet the credit needs of their communities, including low- and moderate-income neighborhoods, are consistent with approval of these applications.

<sup>25.</sup> One commenter contended that the proposal would reduce the availability of banking products for low- and moderate-income banking customers. The Board notes that CoreStates Bank offers several basic and low-cost products and services, such as a no-fee checking account for senior citizens and a "no frills" checking account with a low monthly maintenance fee and a small minimum opening balance, and would offer these products following consummation of this proposal.

<sup>26.</sup> Total small-business loans outstanding at year-end 1994 were \$344.1 million, as compared to \$134 million in total small-business loans outstanding at year-end 1993.

<sup>27.</sup> In 1994, CoreStates Bank originated 24 of these loans totalling \$325,000.

<sup>28.</sup> See section 228 of the Federal Deposit Insurance Corporation Improvement Act of 1991, Pub. L. No. 102-242, 105 Stat. 2308 (1991), which added a new section 39 to the Federal Deposit Insurance Act (codified at 12 U.S.C. § 1831r-1).

<sup>29. 58</sup> Federal Register 49,083 (1993). The Joint Policy Statement also provides that the branch closing notice procedure does not apply to the movement of a branch within its immediate neighborhood that does not substantially affect the nature of the branch's business or the customers it serves. Movements over short distances are viewed essentially as branch consolidations or relocations under the Joint Policy Statement.

<sup>30.</sup> A commenter maintained that the community would be adversely affected by job losses resulting from the proposal, particularly in Berks County. The Board has previously concluded that the effect of a proposed acquisition on employment in a community is not among the factors included in the BHC Act. See Wells Fargo & Company, 82 Federal Reserve Bulletin 445 (1996). The convenience and needs factor under the BHC Act has been consistently interpreted by the federal banking agencies, the courts, and Congress to relate to the effect of a proposal on the availability and quality of banking services in the community. The Board also notes that CoreStates indicates that it has taken several steps to help minimize job losses. For example, CoreStates has instituted a limited hiring freeze to preserve as many open positions as possible for employees whose positions are eliminated, and implemented a program to identify and train such employees who have job skills directly applicable to other business lines in CoreStates. CoreStates also has indicated that it will provide enhanced severance benefits and outplacement services to employees who cannot be immediately placed.

# Nonbanking Activities

CoreStates also requested Board approval, pursuant to section 4(c)(8) of the BHC Act, to acquire the nonbanking subsidiaries of Meridian listed in the Appendix and thereby engage in the nonbanking activities described therein. Section 4(c)(8) of the BHC Act provides that a bank holding company may, with Board approval, engage in any activity that the Board determines to be "so closely related to banking or managing or controlling banks as to be a proper incident thereto." The Board previously has determined by regulation and order that the proposed activities are closely related to banking within the meaning of section 4(c)(8) of the BHC Act.<sup>31</sup> CoreStates has committed that it will conduct all the proposed activities in accordance with the Board's regulations and the Meridian Order.

In order to approve these notices, the Board also must determine that the acquisition of Meridian's nonbanking subsidiaries and performance of the proposed activities by CoreStates "can reasonably be expected to produce benefits to the public . . . that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, or unsound banking practices." As part of the Board's evaluation of these factors, the Board considers the financial and managerial resources of the notificant and its subsidiaries and the effect the transaction would have on such resources. Based on all the facts of record, the Board concludes that financial and managerial considerations are consistent with approval.

The Board also concludes, on the basis of the facts of record, that this proposal should enable CoreStates to provide greater convenience and improved services to its customers. In addition, while CoreStates operates subsidiaries that engage in several of these activities in competition with Meridian, the record indicates that there are numerous providers of these services and that the markets for these services are unconcentrated. There is no evidence in the record to indicate that consummation of this proposal is likely to result in any significantly adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices that would outweigh the public benefits of this proposal. Accordingly, the Board has determined that the balance of public interest factors it must consider under section 4(c)(8) of the BHC Act is favorable and consistent with approval.

CoreStates also requested approval under section 25 of the Federal Reserve Act (12 U.S.C. §§ 601–604a) and section 211.3(a)(1) of the Board's Regulation K (12 C.F.R. 211.3(a)(1)) for approval to establish a branch in the Cayman Islands, at the location of the Meridian Bank branch that CoreStates would acquire as a result of this transaction. The Board has considered the factors it is required to

consider when reviewing an application to establish a branch pursuant to section 25 of the Federal Reserve Act and, based on all the facts of record, and for the reasons discussed in this order, finds these factors to be consistent with approval.

## Conclusion

Based on the foregoing and all other facts of record, including all the commitments provided by CoreStates in connection with this proposal, the Board has determined that the applications and notices should be, and hereby are, approved. The Board's approval is expressly conditioned on compliance by CoreStates with all the commitments made by CoreStates in connection with this proposal and with the conditions referred to in this order, including the commitment of CoreStates to divest certain branches. The Board's determination on the proposed nonbanking activities also are subject to all the conditions set forth in Regulation Y, including those in sections 225.7 and 225.23(g) of Regulation Y, and to the Board's authority to require such modification or termination of the activities of a bank holding company or any of its subsidiaries as the Board finds necessary to ensure compliance with, or to prevent evasions of, the provisions of the BHC Act and the Board's regulations and orders issued thereunder. These commitments and conditions shall be deemed to be conditions imposed in writing by the Board in connection with its findings and decisions, and, as such, may be enforced in proceedings under applicable law.

The acquisitions of Meridian's subsidiary banks under this proposal shall not be consummated before the fifteenth calendar day following the effective date of this order, and the banking and nonbanking transactions shall not be consummated later than three months after the effective date of this order, unless such period is extended for good cause by the Board or by the Federal Reserve Bank of Philadelphia, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 25, 1996.

Voting for this action: Chairman Pro Tempore Greenspan and Governors Kelley, Lindsey, Phillips, and Yellen.

JENNIFER J. JOHNSON
Deputy Secretary of the Board

# Appendix

Nonbanking Subsidiaries of Meridian to Be Acquired by CoreStates

- (1) McGlinn Capital Management, Inc., Wyomissing, Pennsylvania, and thereby engage in investment advisory and private placement activities. *See Meridian Bancorp, Inc.*, 80 *Federal Reserve Bulletin* 736 (1994);
- (2) Meridian Acceptance Corporation, Trenton, New Jersey, and thereby engage in automobile purchase financing activ-

<sup>31.</sup> See 12 C.F.R. 225.25(b)(1), (3), (4), (8)(i), (15)(i), and (16); Meridian Bancorp, Inc., 80 Federal Reserve Bulletin 736 (1994) (investment advisory and private placement activities) ("Meridian Order").

ities pursuant to section 225.25(b)(1) of the Board's Regulation Y:

- (3) Meridian Asset Management, Inc., Malvern, Pennsylvania, and thereby engage in trust activities pursuant to section 225.25(b)(3) of the Board's Regulation Y;
- (4) Meridian Commercial Finance Corporation, Philadelphia, Pennsylvania, and thereby engage in commercial lending activities pursuant to section 225.25(b)(1) of the Board's Regulation Y;
- (5) Meridian Investment Company, Malvern, Pennsylvania, and thereby engage in investment advisory activities pursuant to section 225.25(b)(4) of the Board's Regulation Y;
- (6) Meridian Life Insurance Company, Phoenix, Arizona, and thereby engage in credit-related insurance underwriting activities pursuant to section 225.25(b)(8)(i) of the Board's Regulation Y;
- (7) Meridian Securities, Inc., Reading, Pennsylvania, and thereby engage in securities brokerage and related advisory activities pursuant to section 225.25(b)(15)(i) and (ii) of the Board's Regulation Y, and underwriting and dealing in government obligations and money market instruments pursuant to section 225.25(b)(16) of the Board's Regulation Y;
- (8) Meridian Trust Company, Malvern, Pennsylvania, and thereby engage in trust activities pursuant to section 225.25(b)(3) of the Board's Regulation Y;
- (9) Meridian Trust Company of California, San Francisco, California (in dissolution), and thereby engage in trust activities pursuant to section 225.25(b)(3) of the Board's Regulation Y.

# The Mitsubishi Bank, Limited Tokyo, Japan

Order Approving Acquisition of Banks, Establishment of Branches, Agencies, and Representative Offices, and Notice to Engage in Nonbanking Activities

The Mitsubishi Bank, Limited, Tokyo, Japan ("Mitsubishi"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act"), has applied for Board approval under section 3 of the BHC Act (12 U.S.C. § 1842) to acquire The Bank of Tokyo, Ltd., Tokyo, Japan ("Bank of Tokyo"), also a bank holding company, and its subsidiary banks, Union Bank, San Francisco, California ("Union Bank"); The Chicago-Tokyo Bank, Chicago, Illinois ("CTB"); and The Bank of Tokyo Trust Company, New York, New York ("BOTT"). Mitsubishi also has applied for Board approval under section 4(c)(8) of the

BHC Act (12 U.S.C. § 1843(c)(8)) and section 225.23 of the Board's Regulation Y (12 C.F.R. 225.23) to acquire the nonbanking subsidiaries of Bank of Tokyo (*see* Appendix) and thereby engage nationwide in permissible nonbanking activities.

Mitsubishi also proposes to acquire all branches, agencies, and representative offices of Bank of Tokyo in the United States. Accordingly, Mitsubishi has applied under sections 5(a) and 7(d) of the International Banking Act (12 U.S.C. §§ 3103(a) and 3105(d)) ("IBA") and section 211.24 of the Board's Regulation K (12 C.F.R. 211.24) to establish branches in Los Angeles and San Francisco, California; Chicago, Illinois; New York, New York; Portland, Oregon; and Seattle, Washington; and agencies in Coral Gables, Florida; Atlanta, Georgia; and Honolulu, Hawaii. In addition, Mitsubishi has applied under section 10(a) of the IBA (12 U.S.C. § 3107(a)) and section 211.24 of Regulation K (12 C.F.R. 211.24) to establish representative offices in Washington, D.C.; and Dallas and Houston, Texas.

Mitsubishi also has given notice under sections 211.4 and 211.5 of Regulation K (12 C.F.R. 211.4 and 211.5) to acquire BOT North America International, Inc., New York, New York ("BOTNA"), an Agreement corporation under section 25 of the Federal Reserve Act (12 U.S.C. §§ 601–604a).² In addition, BanCal has given notice under section 25 of the Federal Reserve Act and section 211.3 of Regulation K (12 C.F.R. 211.3) to acquire the foreign branches of Union Bank in Guam, the Commonwealth of the Northern Mariana Islands, and the Cayman Islands.

Notice of this proposal, affording interested persons an opportunity to submit comments, has been published in the *Federal Register* (60 *Federal Register* 62,858 (1995)) and in a newspaper of general circulation in each community where Mitsubishi would establish a branch, agency, or representative office as a result of this transaction.<sup>3</sup> The time for filing comments has expired, and the Board has considered the applications and notices and all comments received in light of the factors set forth in the BHC Act, the Federal Reserve Act, and the IBA.

Mitsubishi, with approximately \$553 billion in consolidated assets, is the sixth largest banking organization in the world and controls less than 1 percent of total banking

<sup>1.</sup> Mitsubishi would merge with Bank of Tokyo, with Mitsubishi as the surviving corporation. As part of this proposal, Union Bank would transfer all of its banking assets and liabilities to Mitsubishi's subsidiary bank, The Bank of California, N.A., San Francisco, California ("BanCal"), and BanCal would change its name to Union Bank of California, N.A. ("UBC"). The Office of the Comptroller of the Currency ("OCC") approved this transfer on December 29, 1995. After consummation of this proposal, UBC would continue to be owned by an intermediate bank holding company that is 81-percent owned by Mitsubishi.

<sup>2.</sup> BOTNA, a wholly owned subsidiary of Bank of Tokyo, holds 100 percent of the voting shares of Bank of Tokyo Mexico, S.A., Mexico City, Mexico.

<sup>3.</sup> Notices were published in the following communities: Los Angeles, California (The Los Angeles Times, February 12, 1996); San Francisco, California (The San Francisco Chronicle, February 11, 1996); Washington, D.C. (The Washington Post, February 11, 1996); Coral Gables, Florida (The Miami Herald, February 11, 1996); Atlanta, Georgia (The Atlanta Journal and Constitution, February 12, 1996); Honolulu, Hawaii (The Honolulu Advertiser, February 12, 1996); Chicago, Illinois (The Chicago Tribune, February 11, 1996); New York, New York (The New York Times, February 12, 1996); Portland, Oregon (The Oregonian, February 11, 1996); Dallas, Texas (The Dallas Morning News, February 11, 1996); Houston, Texas (The Houston Chronicle, February 11, 1996); and Seattle, Washington (The Seattle Times, February 12, 1996).

assets in the United States.<sup>4</sup> In addition to its subsidiary bank in California, Mitsubishi operates the following banking institutions in the United States: branches in Los Angeles, California; Chicago, Illinois; and New York, New York; an agency in Houston, Texas; and representative offices in San Francisco, California; Atlanta, Georgia; Minneapolis, Minnesota; Columbus, Ohio; Portland, Oregon; and Seattle, Washington. Mitsubishi also engages in a number of permissible nonbanking activities nationwide.

Bank of Tokyo, with approximately \$273 billion in consolidated assets, is the 22d largest banking organization in the world and controls less than 1 percent of total banking assets in the United States. In addition to its subsidiary banks in California, Illinois, and New York, Bank of Tokyo operates the following banking institutions in the United States: branches in Chicago, Illinois; Portland, Oregon; and Seattle, Washington); agencies in Los Angeles and San Francisco, California; Coral Gables, Florida; Atlanta, Georgia; Honolulu, Hawaii; New York, New York; and Dallas, Texas; and representative offices in Washington, D.C., and Houston, Texas.

On consummation of this proposal, the resulting institution, which would be renamed Bank of Tokyo-Mitsubishi, Ltd. ("BTM"), would become the largest banking organization in the world, with consolidated assets of approximately \$826 billion, and would control less than 1 percent of total banking assets in the United States. BTM would remain a qualifying foreign banking organization under section 211.23(b) of Regulation K (12 C.F.R. 211.23(b)).

## Interstate Analysis

As part of this proposal, Mitsubishi would acquire CTB, located in Illinois, and BOTT, located in New York. Section 3(d) of the BHC Act, as amended by section 101 of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994 ("Riegle-Neal Act"), allows the Board to approve an application by a bank holding company to acquire control of a bank located in a state other than the home state of such bank holding company, if certain conditions are met.<sup>6</sup> The conditions are met in this proposal,<sup>7</sup>

and in view of all the facts of record, the Board is permitted to approve the acquisition of BOTT and CTB under section 3(d) of the BHC Act.

Mitsubishi also proposes to establish state-licensed branches in Oregon and Washington. Under section 5(a)(2) of the IBA, as amended by section 104 of the Riegle-Neal Act, a foreign bank, with the approval of the Board and the appropriate state banking supervisor, may establish and operate a state-licensed branch or agency in any state outside the home state of the foreign bank to the extent a state bank with the same home state as the foreign bank could do so under section 44 of the Federal Deposit Insurance Act ("FDI Act").8

Section 44 of the FDI Act permits the Board to approve a merger transaction under the Bank Merger Act between state banks with different home states prior to June 1, 1997, if the home state of each bank, as of the date of the Board's approval, expressly permits interstate merger transactions with all out-of-state banks on an equal basis. California and Oregon law satisfy this requirement. All other applicable conditions of section 44 of the FDI Act also are met in this proposal. In view of all the facts of record, the

<sup>4.</sup> Asset and ranking data are as of September 30, 1995.

<sup>5.</sup> Assets held by non-FDIC insured depository institutions are not included in this calculation.

<sup>6.</sup> Pub. L. No. 103–328, 108 Stat. 2338 (1994). A bank holding company's home state is the state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later. For purposes of the BHC Act, the home state of Mitsubishi is California.

<sup>7. 12</sup> U.S.C. §§ 1842(d)(1)(A) and (B) and 1842(d)(2)(A) and (B). As discussed more fully elsewhere in this order, Mitsubishi is adequately capitalized and adequately managed. On consummation of this proposal, BTM and its affiliates would control less than 10 percent of the total amount of deposits of insured depository institutions in the United States and less than 30 percent of the total amount of deposits of insured depository institutions in Illinois or New York. Bank of Tokyo's subsidiary banks in Illinois and New York have been in existence and continuously operated for the minimum period of time required under Illinois and New York law, respectively.

<sup>8. 12</sup> U.S.C. § 3103(a)(2) and (a)(5); 12 U.S.C. § 1831u. The home state of a foreign bank with a branch, agency, subsidiary commercial lending company, or subsidiary bank in more than one state is the state selected by the foreign bank from among such states. 12 U.S.C. § 3103(c)(1). For purposes of the IBA, the home state of Mitsuishi is California. In connection with this proposal, Bank of Tokyo has given notice to the Board under section 211.22(b) of Regulation K (12 C.F.R. 211.22(b)) of its intention to change its home state to Oregon before consummation of this proposal.

<sup>9. 12</sup> U.S.C. § 1831u(a)(3)(A).

<sup>10.</sup> See 1995 Cal. Stat. ch. 480, § 3820 et seq.; 1995 Or. Laws S.B. 308, § 3.

<sup>11.</sup> Section 5(a) of the IBA requires that certain conditions of section 44 of the FDI Act be met in order for the Board to approve an interstate banking transaction under section 5(a)(2) of the IBA. 12 U.S.C. § 3103(a)(3)(C) (referring to sections 44(b)(1), 44(b)(3) and 44(b)(4) of the FDI Act, 12 U.S.C. §§ 1831u(b)(1), (b)(3) and (b)(4)). As discussed more fully elsewhere in this order, each of Mitsubishi and Bank of Tokyo was adequately capitalized as of the date these applications and notices were filed, and, upon consummation of this proposal, BTM would continue to be adequately capitalized and adequately managed. Bank of Tokyo's branch in Portland, Oregon, has been in existence and continuously operated for the minimum period of time required under Oregon law. Community reinvestment considerations, as discussed more fully elsewhere in this order, also are consistent with approval. All other applicable requirements of section 44 of the FDI Act also would be met on consummation of this proposal.

<sup>12.</sup> In connection with its change of its home state, Bank of Tokyo is required under section 211.22(b)(2) of Regulation K (12 C.F.R. 211.22(b)(2)) to conform all domestic branches and investments in banks that it acquired in reliance on its original selection of California as its home state to the domestic branches and investments in banks that would have been permissible had it originally selected Oregon as its home state. Based on a review of Bank of Tokyo's domestic branches and investments in banks in the United States and the relevant federal and state law concerning interstate banking at all relevant times, the Board has determined that, consistent with the requirements of Regulation K, Bank of Tokyo could retain all its branches and investments in banks in the United States after changing its home state to Oregon.

Board is permitted to approve this proposal if the remaining criteria of section 5(a) of the IBA are met.13

In addition, under section 5(a)(7) of the IBA, the Board may approve an application by a foreign bank to establish and operate an agency or a state-licensed branch that receives only deposits that may be received by an Edge Act corporation under section 25A of the Federal Reserve Act (12 U.S.C. §§ 611-631) ("limited branch") in any state outside its home state, provided that the operation and establishment of the agency or limited branch is expressly permitted by the state in which it would be located and is approved by the relevant state banking supervisor.14 Under this proposal, Mitsubishi would establish agencies outside its home state in Florida, Georgia, and Hawaii and limited branches outside its home state in Illinois and New York. Based on a review of the relevant statutory law of each of these states, and subject to the condition that Mitsubishi receive the approval of the state banking supervisor in each of these states, the Board has determined that Mitsubishi may establish agencies and limited branches in these states when it satisfies the other conditions in the IBA.

Under section 10(d) of the IBA, the Board is prohibited from approving the establishment of a representative office in any state in contravention of state law.15 Based on a review of the relevant statutory law of the District of Columbia and Texas, the Board has determined that Mitsubishi's establishment of representative offices is consistent with the laws of these states.

## Competitive Considerations

Mitsubishi is the seventh largest commercial banking organization in California, controlling one bank with deposits of \$3.5 billion, representing approximately 1.5 percent of total deposits in commercial banking organizations in the state.16 Bank of Tokyo is the fourth largest commercial banking organization in California, controlling one bank with deposits of \$13.5 billion, representing approximately 5.9 percent of total deposits in commercial banking organizations in the state. On consummation of this proposal, BTM would become the third largest commercial banking organization in California, with deposits of \$17 billion, representing approximately 7.5 percent of total deposits in commercial banking organizations in the state.

The subsidiary banks of Mitsubishi and Bank of Tokyo compete directly in nine banking markets in California.<sup>17</sup> After consummation of this proposal, all these banking markets would remain unconcentrated or moderately concentrated18 as measured by the Herfindahl-Hirschman Index ("HHI"),19 and numerous competitors would remain in each of the markets. Based on all the facts of record, the Board concludes that consummation of the proposal would not result in a significantly adverse effect on competition in any relevant banking market.

Financial, Managerial, and Other Supervisory Considerations

#### A. Evaluation under the BHC Act

In order to approve an application by a foreign bank to acquire a United States bank or bank holding company, the Board must determine under the BHC Act and Regulation Y that the foreign bank is subject to comprehensive supervision or regulation on a consolidated basis by its home country supervisor.<sup>20</sup> The Board also must determine that the foreign bank has provided adequate assurances that it will make available to the Board such information on its operations and activities and those of its affiliates that the Board deems appropriate to determine and enforce compliance with applicable law.21

<sup>13.</sup> The Riegle-Neal Act provides that a bank resulting from an interstate merger may, with Board approval, retain and operate, as a branch, any office that any bank involved in the merger transaction operated as a main office or branch immediately before the merger transaction. 12 U.S.C. § 1831u(d)(1). The Washington banking authorities do not object to the retention and operation of the Washington branch after the merger. Accordingly, the Board is authorized to approve the establishment by Mitsubishi of a branch in Seattle, Washington. Bank of Tokyo's branches in Illinois and New York, which are limited purpose branches under the Federal Reserve Act, are discussed below.

<sup>14. 12</sup> U.S.C. § 3103(a)(7).

<sup>15. 12</sup> U.S.C. § 3107(d).

<sup>16.</sup> Deposit data are as of September 30, 1995.

<sup>17.</sup> These banking markets are the Bakersfield RMA, Fresno RMA, Los Angeles RMA, Palm Springs RMA, Riverside-San Bernardino RMA, Sacramento RMA, San Diego RMA, San Francisco-Oakland RMA, and Stockton RMA

<sup>18.</sup> Market data are as of June 30, 1994. Market share data are based on calculations in which deposits of thrift institutions are included at 50 percent. The Board has previously indicated that thrift institutions have become, or have the potential to become, significant competitors of commercial banks. See Midwest Financial Group, 75 Federal Reserve Bulletin 386 (1989); National City Corporation, 70 Federal Reserve Bulletin 743 (1984). Thus, the Board has regularly included thrift deposits in the calculation of market concentration on a 50-percent weighted basis. See, e.g., First Hawaiian, Inc., 77 Federal Reserve Bulletin 52 (1991).

<sup>19.</sup> The HHI would increase in each of the markets as follows: Bakersfield (3 points to 1717), Fresno (11 points to 1542), Los Angeles (6 points to 909), Palm Springs (6 points to 1223), Riverside-San Bernardino (13 points to 1513), Sacramento (3 points to 1359), San Diego (27 points to 1243), San Francisco-Oakland (13 points to 1442), and Stockton (4 points to 1332). Under the revised Department of Justice Merger Guidelines, 49 Federal Register 26,823 (June 29, 1984), a market in which the post-merger HHI is less than 1000 is considered to be unconcentrated, and a market in which the postmerger HHI is between 1000 and 1800 is considered to be moderately concentrated. The Justice Department has informed the Board that a bank merger or acquisition generally will not be challenged (in the absence of other factors indicating anticompetitive effects) unless the post-merger HHI is at least 1800 and the merger increases the HHI by more than 200 points. The Justice Department has stated that the higher than normal HHI thresholds for screening bank mergers for anticompetitive effects implicitly recognize the competitive effect of limited-purpose lenders and other non-depository financial institu-

<sup>20.</sup> See 12 U.S.C. § 1842(c)(3)(B); 12 C.F.R. 225.13(b)(5).

<sup>21.</sup> See 12 U.S.C. § 1842(c)(3)(A); 12 C.F.R. 225.13(b)(4).

The Board considers a foreign bank to be subject to comprehensive supervision or regulation on a consolidated basis if the Board determines that its home country supervisor receives sufficient information on the foreign bank's worldwide operations, including the bank's relationship to any affiliate, to assess the bank's overall financial condition and compliance with law and regulation.<sup>22</sup> In making its determination concerning this proposal, the Board considered the following information.

Mitsubishi is subject to the regulatory and supervisory authority of the Japanese Ministry of Finance ("MOF") and the Bank of Japan. The Board previously has determined in connection with applications involving other Japanese banks that the banks were subject to comprehensive, consolidated home country supervision.<sup>23</sup> Mitsubishi is supervised on substantially the same terms and conditions as the other Japanese banks. Recently, the MOF announced plans to enhance its bank supervision in a number of areas, including strengthening on-site inspections; establishing more comprehensive guidelines for internal audits, controls, and risk management; increasing enforcement tools for distressed banking institutions; and promoting closer information exchanges with foreign supervisory authorities. Based on all the facts of record, the Board has determined that Mitsubishi is subject to comprehensive supervision on a consolidated basis by its home country supervisor.

Mitsubishi also has committed to make available to the Board such information on its operations and the operations of its affiliates that the Board deems necessary to determine and enforce compliance with the IBA, the BHC Act, and other applicable federal law. To the extent that the provision of such information may be prohibited by law, Mitsubishi has committed to cooperate with the Board to obtain any consents or waivers from third parties that may be required to permit disclosure. In light of these commitments and other facts of record, and subject to the conditions of this order, the Board concludes that Mitsubishi has provided adequate assurances of access by the Board to

any necessary information it may request.<sup>24</sup> For these reasons, and based on all the facts of record, the Board concludes that the supervisory factors it must consider under section 3 of the BHC Act are consistent with approval.<sup>25</sup>

The Board also must consider the financial condition of a foreign bank that files an application under section 3 of the BHC Act.<sup>26</sup> Mitsubishi and Bank of Tokyo must comply with capital standards that conform to the Basle Capital Accord, as implemented by Japan. Mitsubishi's and Bank of Tokyo's capital exceeds these minimum standards and is equivalent to the capital required of a United States banking organization.<sup>27</sup>

Based on the foregoing and all the facts of record, the Board has determined that the financial and managerial resources and future prospects of Mitsubishi, Bank of Tokyo, and their subsidiaries, are consistent with approval of this proposal, as are the other supervisory factors the Board must consider under section 3 of the BHC Act.

## B. Evaluation under the IBA

In order to approve an application by a foreign bank to establish a branch or agency, regardless of its location, the Board must determine under the IBA and Regulation K that each of the foreign bank and any parent foreign bank engages directly in the business of banking outside the United States and that the foreign bank has furnished to the Board the information it needs to assess the application

<sup>22.</sup> In assessing this standard, the Board considers, among other factors, the extent to which the foreign bank's home country supervisor:

<sup>(</sup>i) Ensures that the foreign bank has adequate procedures for monitoring and controlling its activities worldwide;

<sup>(</sup>ii) Obtains information on the condition of the foreign bank and its subsidiaries and offices outside the home country through regular reports of examination, audit reports, or otherwise;

<sup>(</sup>iii) Obtains information on the dealings and relationships between the foreign bank and its affiliates, both foreign and domestic:

<sup>(</sup>iv) Receives from the foreign bank financial reports that are consolidated on a worldwide basis, or comparable information that permits analysis of the foreign bank's financial condition on a worldwide, consolidated basis; and

<sup>(</sup>v) Evaluates prudential standards, such as capital adequacy and risk asset exposure, on a worldwide basis.

The Board considers the foregoing to be indicia of comprehensive, consolidated supervision. No single factor is essential, and other elements may inform the Board's determination.

<sup>23.</sup> See The Sumitomo Bank, Limited, 82 Federal Reserve Bulletin 365 (1996); Bank of Tokyo, 81 Federal Reserve Bulletin 279 (1995).

<sup>24.</sup> Inner City Press/Community on the Move ("Protestant") has raised issues about the supervision of the offshore branches of Union Bank to be acquired by BanCal. The Board notes that three of the four offshore branches of Union Bank are full-service branches, and that all the offshore branches of Union Bank, including its "shell" branch in the Cayman Islands, would be subject to consolidated supervision by federal banking supervisors. Based on all the facts of record, including reports of examinations concerning these offshore branches, the Board believes that the supervisory concerns raised by Protestant are not present in this case.

<sup>25.</sup> Protestant contends that published press reports, including accounts of certain actions by a Bank of Tokyo employee in Japan, indicate lax supervision and inadequate internal controls on the part of Japanese banks and Japanese banking regulators. Protestant also cites the consent order entered into by the Board and The Daiwa Bank, Limited, Osaka, Japan ("Daiwa"), to terminate the banking operations of Daiwa in the United States. The Board has considered these comments, and in particular, the comments as they relate to the institutions involved in this acquisition, in light of all the facts of record, including supervisory information from Japanese banking supervisors. The employee's actions were detected by Bank of Tokyo and Bank of Tokyo conducted an internal review of procedures and investigation to detect similar incidents and found no other defalcations. The matter appears to be an isolated incident solely involving the institution to be acquired.

<sup>26.</sup> See 12 C.F.R. 225.13(b)(1).

<sup>27.</sup> Protestant has questioned whether the financial statements of Mitsubishi and Bank of Tokyo accurately reflect their financial condition in view of news stories concerning economic and banking conditions in Japan and the exposure of Bank of Tokyo to losses resulting from the liquidation of *jusen* companies (real estate-related liabilities). The Board has taken these comments into consideration in reviewing the overall financial condition of Mitsubishi and Bank of Tokyo.

adequately.28 The Board also must determine that each of the foreign bank and any parent foreign bank are subject to comprehensive supervision or regulation on a consolidated basis by their home country supervisor.29 Section 5(a) of the IBA also establishes additional criteria that must be met in order for the Board to approve the establishment of branches outside a foreign bank's home state under section 5(a)(2) of the IBA.

Mitsubishi engages directly in the business of banking outside the United States through its extensive banking operations in Japan, Asia, Europe, and elsewhere. Mitsubishi also has provided the Board with the information necessary to assess the application adequately. As noted above, the Board has concluded that Mitsubishi is subject to comprehensive supervision on a consolidated basis by its home country supervisors.

The Board also has taken into account the additional standards set forth in section 7 of the IBA (12 U.S.C. § 3105(d)(3) and (4)) and section 211.24(c)(2) of Regulation K (12 C.F.R. 211.24(c)(2)). In this regard, the MOF and the Bank of Japan have no objection to the establishment of the proposed branches, agencies, and representative offices.

As noted above, Mitsubishi has capital that exceeds the minimum standards of the Basle Capital Accord and is considered to be equivalent to that required of a U.S. banking organization. Mitsubishi has the experience and capacity to support the proposed offices and has established controls and procedures for the proposed offices to ensure compliance with U.S. law. After consummation of the proposed merger and establishment of the foreign bank offices described above under the IBA, Mitsubishi would continue to be adequately capitalized and managed. Based on the record, the Board has determined that financial and managerial factors are consistent with approval of the proposed offices.

As noted above, the Board has concluded that Mitsubishi has provided adequate assurances of access to any necessary information the Board may request. Mitsubishi also has filed applications and notices with state banking supervisors in every state in which it would acquire an office of Bank of Tokyo, and none of the states has objected to this proposal.

Finally, with respect to the proposed establishment by Mitsubishi of branches outside its home state pursuant to section 5(a)(2) of the IBA, the Board has determined that the additional conditions specified in section 5(a)(3) of the IBA are satisfied.30

## Convenience and Needs Considerations

In acting on an application to acquire a depository institution under the BHC Act, the Board must consider the convenience and needs of the communities to be served and take into account the records of the relevant depository institutions under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) ("CRA"). The CRA requires the federal financial supervisory agencies to encourage financial institutions to help meet the credit needs of the local communities in which they operate, consistent with their safe and sound operation. To accomplish this end, the CRA requires the appropriate federal supervisory authority to "assess the institution's record of meeting the credit needs of its entire community, consistent with the safe and sound operation of such institution," and to take that record into account in its evaluation of applications.31

The Board received a number of comments supporting this proposal,32 including comments from communitybased organizations in New York and Chicago that commended the CRA performance records of BOTT and CTB, particularly their participation in lending programs to support the rehabilitation and purchase of housing for lowand moderate-income households and provision of grants to support the operating budgets of community organizations. Two umbrella community-based groups in California, representing a number of smaller community organizations, also commended a community reinvestment pledge made by BanCal and Union Bank to invest \$11.25 billion in California community development activities. Under this pledge, the two banks have agreed to lend 4.5 percent of their combined assets (which equal approximately \$25 billion) each year for 10 years to assist inner-city small businesses, multi-family housing development, low- and moderate-income homebuyers, and rural housing development. Guidance in administering the pledge will be pro-

<sup>28. 12</sup> U.S.C. § 3105(d)(2); 12 C.F.R. 211.24(c)(1).

<sup>29.</sup> Id. In acting on an application to establish a representative office, the Board must take into account the standards applicable to the establishment of a branch, agency, or commercial lending company. 12 U.S.C. § 3107(a)(2); 12 C.F.R. 211.24(d)(2). Because Mitsubishi has applied to establish branches and agencies as well as representative offices, the Board has made its findings with respect to the proposed representative offices in accordance with the stricter standards applicable to branch and agency applications.

<sup>30.</sup> The Board finds, pursuant to section 5(a)(3)(B) of the IBA, that the financial resources of Mitsubishi are equivalent to those required for a domestic bank to receive approval for interstate branching under section 44 of the FDI Act. 12 U.S.C. § 3103(a)(3)(B). The Board also has consulted with the Department of the Treasury concerning capital equivalency and, as discussed above, has determined that Mitsubishi's filings with state authorities, as well as factors under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) relevant in this context, are consistent with the proposed establishment of interstate branches under section 5(a)(2) of the IBA.

<sup>31.</sup> See 12 U.S.C. § 2903. The Board also must consider relevant CRA factors in acting on an interstate merger under section 5(a)(3)(C)of the IBA, as well as any relevant requirements under state community reinvestment laws. Other than with respect to Mitsubishi's ownership of BanCal, Mitsubishi is not currently subject to federal or state community reinvestment laws.

<sup>32.</sup> Protestant contends that the Board should give little weight to comments in favor of this proposal from organizations that receive grants from Mitsubishi or Bank of Tokyo. The Board has considered the comments from all commenters supporting or opposing this proposal in light of the full record in this case and the factors the Board is required to consider under the BHC Act and other relevant statutes.

vided by an advisory committee made up of community residents where the banks operate.

Comments opposing the proposal were received from Inner City Press/Community on the Move ("Protestant"),<sup>33</sup> These comments criticize the amount of CRA-related lending by BOTT and CTB in their respective delineated communities. Protestant also expressed concern that the announced branch closings resulting from this proposal would have an adverse effect on the convenience and needs of the communities served by BanCal and Union Bank,<sup>34</sup>

The Board has carefully reviewed the CRA performance records of Mitsubishi and Bank of Tokyo, and their respective subsidiary banks, particularly the relevant reports of examinations of the CRA performance records of these institutions. The Board also has carefully considered the comments received on this proposal, as well as Mitsubishi's responses to those comments. The Board has reviewed this information, and all other relevant facts of record, in light of the CRA, the Board's regulations, and the Statement of the Federal Financial Supervisory Agencies Regarding the Community Reinvestment Act ("Agency CRA Statement").<sup>35</sup>

# A. CRA Performance Evaluations of the Subsidiary Banks of Mitsubishi and Bank of Tokyo

The Agency CRA Statement provides that a CRA examination is an important and often controlling factor in the consideration of an institution's CRA record, and that reports of these examinations will be given great weight in the applications process.<sup>36</sup> The Board notes that all the subsidiary banks of Mitsubishi and Bank of Tokyo received "outstanding" or "satisfactory" ratings in their most recent CRA performance examinations.

Mitsubishi's subsidiary bank, BanCal, received a "satisfactory" rating in its most recent examination for CRA performance by its primary federal supervisor, the OCC, as of January 23, 1996 ("1996 BanCal Examination"). Bank of Tokyo's lead subsidiary bank, Union Bank ("Union Bank"), received an "outstanding" rating in its most recent examination for CRA performance by its primary federal supervisor, the Federal Deposit Insurance Corporation ("FDIC"), as of October 30, 1995 ("1995 UB Examination"). BOTT received an "outstanding" rating for CRA performance from the FDIC, as of December 28, 1994 ("1994 BOTT Examination"), and CTB received a "satis-

factory" rating for CRA performance from the FDIC, as of August 22, 1994 ("1994 CTB Examination").<sup>37</sup>

# B. CRA Performance Records of Union Bank and BanCal

Union Bank's record. The 1995 UB Examination found a reasonable distribution of credit extensions, applications, and denials in all segments of Union Bank's communities, including low- and moderate-income census tracts. Marketing efforts included direct mail advertising to low- and moderate-income households within a mile of a Union Bank branch, featuring low-cost checking and savings products, homebuyer assistance programs, and consumer loans.<sup>38</sup> Senior management and the board of directors of the bank analyzed the bank's reports of the geographical distribution of loan products and loan denials in establishing new loan products, policies, marketing strategies, and outreach efforts.

Examiners also noted that Union Bank participated in several government-sponsored housing and small business loan programs, including the FNMA Community Home Buyer Program, FHA Title I Home Improvement Loan Program, SBA 504 and 7A Programs, and California Pollution Control Finance Authority Program. Union Bank also participated in several housing and economic development projects, including a community development corporation in the south central area of Los Angeles and a revolving loan pool to provide permanent financing for the development of housing for low-income and very low-income households. Union Bank also provided construction financing for several multi-unit apartment projects for low- and moderate-income households.

BanCal's record. The 1996 BanCal Examination found that the bank actively sought applications and extended credit throughout its delineated communities, including low- and moderate-income areas, and that the distribution of loans, including mortgage and consumer loans, also was reasonable. Bank management conducted a geographical analysis of lending patterns at least annually and used the information to plan CRA programs and develop marketing strategies. BanCal participated in several loan pools to provide community development, affordable housing, and

<sup>33.</sup> An individual also commented that the proposal would be detrimental to consumers in general.

<sup>34.</sup> Protestant also argues that Bank of Tokyo should be required to file an application under section 3 of the BHC Act to acquire deposits of Daiwa Bank Trust Company, New York, New York ("Daiwa Bank"). Bank of Tokyo has acquired no deposits from Daiwa Bank but only agreed to consider applications from Daiwa Bank customers to establish new accounts at BOTT. This arrangement does not come within the filing requirements of the BHC Act.

<sup>35. 54</sup> Federal Register 13,742 (1989).

<sup>36.</sup> Id. at 13,745.

<sup>37.</sup> Examiners noted that CTB's performance could be improved by increasing the percentage of loans within its delineated community. CTB has increased its CRA-related lending in its delineated community, and Mitsubishi and Bank of Tokyo have established a goal to double CTB's aggregate CRA-related lending within three to five years, with approximately equal emphasis on housing and community development loans and small business loans. Protestant maintains that these goals are too vague and unenforceable. The Board has carefully reviewed these issues in light of all the facts of record, including CTB's overall satisfactory performance rating, supervisory information received from the FDIC, and other aspects of CTB's CRA performance record.

<sup>38.</sup> Once every 12 to 18 months, Union Bank prepared a report of consumer loans and deposits in each census tract in all counties in which the bank operated a branch, and focused additional marketing efforts on increasing consumer loans in census tracts with low loan penetration.

small business financing, with an aggregate commitment of \$17.6 million. From 1994 to September 30, 1995, BanCal also made 114 direct loans to small businesses, totaling \$17.1 million, and 543 home purchase loans, totaling \$56 million, to homebuyers in low- and moderate-income areas under the bank's Community Outreach Program.

Branch closings. Mitsubishi has identified 21 branches it proposes to consolidate or close after consummation of this proposal. Ten of the branches are in low- or moderateincome census tracts, and five of these ten branches are in minority census tracts. One branch is in a middle-income census tract with a predominately minority population. Each of these branches would be consolidated with a UBC branch, located within one-half mile, that would remain open after consummation of this proposal. Mitsubishi also stated that the consolidation of branches was discussed with local community-based organizations.

One other branch proposed to be closed is located in a middle-income census tract with a predominately minority population and is more than one mile but less than two miles from another UBC branch that would remain open. The final decision on this branch is subject to the branch closing policy of BanCal. The policy requires the bank to contact community groups whenever a proposed branch closing would have a significantly adverse impact on the availability of banking services in a community, and to evaluate carefully the comments of community groups and integrate them into the bank's final decision and implementation plans. Actions that may be taken to minimize the impact of a branch closing on a neighborhood, and the presence of other financial institutions in the neighborhood, also must be considered. BanCal's branch closing policy, and the effect of branches closed under this policy on the availability of banking products and services to the communities involved, were reviewed by examiners in the bank's most recent CRA performance examination and found to be satisfactory.

#### C. CRA Performance Records of BOTT and CTB

The Board notes that BOTT and CTB focus on providing credit and other banking services to corporate customers. They do not engage in residential or other consumer lending, except to accommodate employees of their corporate customers, or engage in other retail banking businesses, and both institutions were considered by their primary federal supervisor to be engaged in wholesale banking activities.39 Institutions like BOTT and CTB, however, are required to comply with the CRA, and their CRA performance record has been carefully reviewed in light of their business strategy.40

BOTT's record. BOTT has taken a number of steps that are consistent with its business strategy to help meet the credit needs of its community. For example, the bank participates as a lender or investor in large-scale housing or community development programs sponsored by local government and private organizations, and provides grants to several community organizations to help cover their operating costs. As of September 30, 1994, the bank had \$13.9 million of loans and \$7.4 million of commitments outstanding to support the community development programs of several organizations in New York City. These programs included more than \$7 million invested in a loan pool administered by a small business investment corporation primarily to fund loans to purchase taxicab medallions and provide working capital to various small minorityowned commercial establishments.

BOTT has \$1.4 million of loans and \$4.9 million of loan commitments outstanding under a program sponsored by the New York City Housing Partnership to help develop housing for sale at below-market cost to low- and moderate-income households and \$1.3 million of loans and \$1.9 million of commitments outstanding to Community Preservation Corporation, a nonprofit corporation that combines public and private financing to construct and rehabilitate low- and moderate-income housing in New York City, Long Island, and the Hudson River valley. In addition, BOTT committed \$100,000 to the Closing Assistance for Homebuyers Program sponsored by Neighborhood Housing Services of New York, Inc., which provides loans to assist first-time low- and moderate-income homebuyers to meet down payment and closing cost requirements.

The bank also holds a \$100,000 certificate of deposit at Community Capital Bank, a commercial bank in Brooklyn operated primarily to serve the housing and small business credit needs of low- and moderate-income neighborhoods. BOTT has provided credit enhancements since 1988 for \$32 million of New York State Housing Finance Agency bonds used to finance the construction of 732 housing units for low- and moderate-income households. In addition,

<sup>39.</sup> Institutions like BOTT and CTB will not be evaluated as wholesale institutions after July 1, 1997, unless they are designated as a "wholesale bank" by their primary supervisor under the new CRA regulations (60 Federal Register 22,156 (1995)). Before that date, large depository institutions with a wholesale business strategy may continue to be evaluated under the current CRA regulations or elect to be designated as a "wholesale bank" and evaluated under the "community development test" in the new CRA regulations.

<sup>40.</sup> See Continental Bank Corporation, 75 Federal Reserve Bulletin 304 (1989). Protestant maintains that the lending activities of BOTT and CTB should be considered nationwide in evaluating their CRA performance record. Protestant also contends that BOTT's currently delineated community should be expanded to include upper Manhattan, the Bronx, and Brooklyn. The geographic scope of both institutions' delineated communities and the banks' efforts to help meet credit needs within those communities were reviewed in their most recent CRA performance evaluations. After an on-site review of the banks' activities and local communities by their primary federal supervisor, the geographic scope of these areas was found to be reasonable and the banks' overall CRA performance record within these areas was found to be outstanding for BOTT and satisfactory for CTB. The Board believes that an assessment of an institution's delineated community can most effectively be considered in an on-site examination by the institution's primary federal supervisor, and that this process provides a better opportunity to consider whether an institution's delineated community reflects illegal discrimination in light of all the institution's lending activities.

BOTT provides grants up to \$5,000 to nonprofit groups that help to address housing needs, facilitate neighborhood stabilization and provide job training and drug rehabilitation.<sup>41</sup>

CTB's record. CTB has adopted a CRA action plan for reaching residents of low- and moderate-income areas of its community, and its board of directors and senior management regularly review CRA activities and are active in maintaining contact with and participating in programs that assist in community development outside the bank's business strategy.

CTB has taken several steps to support community development in Chicago in a manner that is consistent with its lending focus. The bank provided a \$1.5 million revolving loan to Community Investment Corporation to help finance the construction and rehabilitation of housing for low-income households, and committed \$800,000 to Neighborhood Housing Services of Chicago, Inc., for housing rehabilitation and neighborhood stabilization in low-and moderate-income neighborhoods. CTB also committed \$1.9 million to a program to finance the purchase of fast-food restaurant franchises by low- and moderate-income franchise operators.

In addition, CTB committed \$1.5 million to a loan pool with 46 lenders that is administered to provide financing for rental housing for low- and moderate-income households. The bank also maintains a below-market rate certificate of deposit for \$250,000 at South Shore Bank, a commercial bank in Chicago operated primarily to finance the rehabilitation of multi-family housing units and provide small business loans in the Chicago area. The bank purchased \$250,000 of municipal bonds from the City of Chicago and \$1.6 million of revenue bonds issued by the Illinois Housing Development Authority for its Affordable Housing Program. CTB also provides grants to support the operating budgets of nonprofit organizations that help meet housing needs and facilitate economic development.<sup>42</sup>

# D. Conclusion on Convenience and Needs Considerations

The Board has carefully considered all the facts of record, including the comments received from all commenters and Mitsubishi's response to those comments, the CRA performance records of the subsidiary banks of Mitsubishi and Bank of Tokyo, including relevant reports of examination from their primary federal supervisors. The Board also has considered that neither the CRA nor the BHC Act require that an institution meet the credit and other banking needs of a community in specific ways or provide specific types of products or services. Both statutes, and their implementing regulations, give a banking institution the freedom to develop its own business strategy and products. Based on a

review of the entire record, the Board concludes that convenience and needs considerations, including the CRA records of performance of both organizations' subsidiary banks, are consistent with approval of this proposal.<sup>43</sup>

# Nonbanking Activities

Mitsubishi also has given notice under section 4(c)(8) of the BHC Act to acquire the nonbanking subsidiaries of Bank of Tokyo listed in the Appendix and thereby engage in the nonbanking activities described therein, and Union Bank has given notice to retain its nonbanking subsidiaries listed in the Appendix and continue to engage in the nonbanking activities described therein. Section 4(c)(8) of the BHC Act provides that a bank holding company may, with Board approval, engage in any activity that the Board determines to be "so closely related to banking or managing or controlling banks as to be a proper incident thereto." The Board has previously determined by regulation or order, subject to certain prudential limitations, that each of the activities described in the Appendix is closely related to banking within the meaning of section 4(c)(8) of the BHC Act.44 Mitsubishi has provided the Board with all the commitments the Board obtained in other cases in which it has approved a bank holding company to engage in these activities, and Mitsubishi has committed to conduct these activities in accordance with the Board's regulations and prior orders.

In order to approve this proposal, the Board also must determine that the proposed activities are a proper incident to banking, that is, that the proposed transaction can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition, or gains in efficiency, that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices. As part of the Board's evaluation of these factors, the Board considers the financial and managerial resources of the notificant and its subsidiaries and the effect the transaction would have on such resources. On the basis of the record, the Board believes that this proposal should enable BTM to provide greater convenience and improved services to its customers. In addition, while Mitsubishi oper-

<sup>41.</sup> The bank made \$139,000 in grants under this program in 1994.

<sup>42.</sup> For example, the bank gave a grant of \$50,000 to Non-Profit Financial Corporation, an organization that provides bridge financing for small, nonprofit organizations.

<sup>43.</sup> Protestant has expressed concern about Mitsubishi's plans to manage BOTT, an insured depository institution subject to the CRA. As part of this proposal, BTM intends to merge Mitsubishi's subsidiary trust company, Mitsubishi Bank Trust Company of New York, New York, New York, into BOTT, with BOTT as the survivor. Mitsubishi has indicated that the variety of community initiatives that have been undertaken by BOTT will be continued and enhanced under BOTT's recently established long-term CRA performance goals. Under these goals, BOTT intends to double its level of CRA-related lending over the next three to five years.

<sup>44.</sup> See, e.g., The Bank of Tokyo, Ltd., 76 Federal Reserve Bulletin 654 (1990); The Bank of Tokyo, Ltd., 76 Federal Reserve Bulletin 546 (1990).

<sup>45.</sup> See 12 U.S.C. § 1843(c)(8).

<sup>46.</sup> See 12 C.F.R. 225.24; Fuji Bank, Limited, 75 Federal Reserve Bulletin 94 (1989); Bayerische Vereinsbank AG, 73 Federal Reserve Bulletin 155 (1987).

ates subsidiaries engaged in nonbanking activities that compete with several of the nonbanking subsidiaries of Bank of Tokyo and Union Bank, the markets for these services are unconcentrated, and there are numerous providers of these services. As a result, consummation of this proposal would have a de minimis effect on competition for these services, and the Board concludes that the proposal would not have a significantly adverse effect on competition in any relevant market.

There also is no evidence in the record to indicate that consummation of this proposal is likely to result in any significantly adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices that would not be outweighed by the public benefits reasonably to be expected to result from this proposal. Accordingly, the Board has determined that the balance of the public interest factors it must consider under section 4(c)(8) of the BHC Act is favorable and consistent with approval of this proposal.

Mitsubishi also has given notice of its intention to acquire BOTNA, a corporation operating under section 25 of the Federal Reserve Act. Based on all the facts of record, the Board concludes that the financial and managerial resources of Mitsubishi are consistent with the acquisition of this corporation. This proposal also would result in the continuation of the international services currently provided by this organization and would be in the public interest. Accordingly, the Board finds that the continued operation of BOTNA by BTM is consistent with the Federal Reserve Act and Regulation K.

BanCal also has given notice pursuant to section 25 of the Federal Reserve Act (12 U.S.C. §§ 601-604a) and section 211.3 of Regulation K (12 C.F.R. 211.3) to acquire the branches of Union Bank in Guam, the Commonwealth of the Northern Mariana Islands, and the Cayman Islands. The Board has considered the factors it is required to consider when reviewing a notice to establish branches under section 25 of the Federal Reserve Act and, based on all the facts of record, finds these factors to be consistent with approval.

#### Conclusion

Based on the foregoing and all other facts of record, including all the commitments provided by Mitsubishi in connection with this proposal, the Board has determined that the applications and notices should be, and hereby are, approved. The Board's approval of this proposal is specifically conditioned on compliance by Mitsubishi and BTM with all the commitments made in connection with this proposal and with the conditions referred to in this order.<sup>47</sup>

If any restrictions on access to information on the operations or activities of BTM and any of its affiliates subsequently interfere with the Board's ability to determine the compliance by Mitsubishi or its affiliates with applicable federal statutes, the Board may require termination of any of Mitsubishi's or any of its affiliates' direct or indirect activities in the United States. The Board's determination on the proposed nonbanking activities also is subject to all the conditions set forth in Regulation Y, including those in sections 225.7 and 225.23(g) of Regulation Y, and to the Board's authority to require such modification or termination of the activities of a bank holding company or any of its subsidiaries as the Board finds necessary to ensure compliance with, and to prevent evasion of, the provisions of the BHC Act and the Board's regulations and orders issued thereunder. These commitments and conditions shall be deemed to be conditions imposed in writing by the Board in connection with its findings and decision, and, as such, may be enforced in proceedings under applicable law.

The banking acquisitions under this proposal shall not be consummated before the fifteenth calendar day following the effective date of this order, and this proposal shall not be consummated later than three months after the effective date of this order, unless such period is extended by the Board or by the Federal Reserve Bank of San Francisco, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 8, 1996.

Voting for this action; Chairman Pro Tempore Greenspan, and Governors Lindsey, Phillips, and Yellen. Absent and not voting: Governor Kelley.

> JENNIFER J. JOHNSON Deputy Secretary of the Board

# Appendix

Nonbanking Subsidiaries of Bank of Tokyo to Be Acquired by Mitsubishi

- (1) BOT Financial Corp., Boston, Massachusetts, and thereby engage in making, acquiring, or servicing loans, pursuant to section 225.25(b)(1); providing investment or financial advice, pursuant to section 225.25(b)(4); leasing activities (directly and through its wholly owned subsidiary, BFC Assets, Inc., Boston, Massachusetts), pursuant to section 225.25(b)(5); and providing data processing and data transmission services, pursuant to section 225.25(b)(7) of the Board's Regulation Y; and
- (2) BOT Securities, Inc., New York, New York, and thereby engage in making, acquiring, or servicing loans, pursuant to section 225.25(b)(1); providing investment or financial advice, pursuant to section 225.25(b)(4); providing brokerage

proposed offices in accordance with any terms or conditions that such state banking supervisors may impose.

<sup>47.</sup> The Board's authority to approve the establishment of the proposed foreign bank offices parallels the continuing authority of state banking supervisors to license offices of a foreign bank. The Board's approval of these applications and notices does not supplant the authority of the relevant state banking supervisors to license the

services, separately and in combination with investment advisory services, pursuant to section 225.25(b)(15); underwriting and dealing in bank-eligible dealer securities, pursuant to section 225.25(b)(16); providing general information and statistical forecasting with respect to foreign exchange markets, pursuant to section 225.25(b)(17); acting as a futures commission merchant, pursuant to tion 225.25(b)(18) of the Board's Regulation Y; and trading for its own account in certain foreign exchange spot, forward, futures, and options transactions, pursuant to The Bank of Tokyo, Ltd., 76 Federal Reserve Bulletin 654 (1990).

Nonbanking Subsidiaries of Union Bank to Be Acquired by Mitsubishi

- (1) Bankers Commercial Corporation, San Diego, California, and thereby engage in making, acquiring, or servicing loans, pursuant to section 225.25(b)(1); providing investment or financial advice, pursuant to section 225.25(b)(4); leasing activities, pursuant to section 225.25(b)(5); and providing data processing and data transmission services, pursuant to section 225.25(b)(7) of the Board's Regulation Y;
- (2) Stanco Properties, Inc., San Francisco, California, and thereby engage in escrow and custodial activities, pursuant to section 225.25(b)(3) of the Board's Regulation Y;
- (3) UB Leasing, Inc., Los Angeles, California, and thereby engage in making, acquiring, or servicing loans, pursuant to section 225.25(b)(1); providing investment or financial advice, pursuant to section 225.25(b)(4); leasing activities, pursuant to section 225.25(b)(5); and providing data processing and data transmission services, pursuant to section 225.25(b)(7) of the Board's Regulation Y;
- (4) UB Mortgage Corp., San Francisco, California, and thereby engage in servicing loans, pursuant to section 225.25(b)(1) of the Board's Regulation Y; and
- (5) Unionbanc Leasing Corp., Los Angeles, California, and thereby engage in making, acquiring, or servicing loans, pursuant to section 225.25(b)(1); providing investment or financial advice, pursuant to section 225.25(b)(4); leasing activities, pursuant to section 225.25(b)(5); and providing data processing and data transmission services, pursuant to section 225.25(b)(7) of the Board's Regulation Y.

Wells Fargo & Company San Francisco, California

Order Approving the Acquisition of a Bank Holding Company and its Nonbanking and Foreign Subsidiaries

Wells Fargo & Company, San Francisco, California ("Wells Fargo"), a bank holding company within the meaning of the Bank Holding Company Act ("BHC Act") (12 U.S.C. § 1841 et seq.), has filed various applications and notices seeking the Board's approval to acquire First Interstate Bancorp, Los Angeles, California ("First Interstate"),1 and First Interstate's bank and nonbank subsidiaries.2 Applications and notices have been filed under sections 3, 4(c)(8), and 4(c)(13) of the BHC Act (12 U.S.C. §§ 1842, 1843(c)(8) and (13)), and section 25 of the Federal Reserve Act (12 U.S.C. § 601).

Notice of the proposal, affording interested persons an opportunity to submit comments, has been published (60 Federal Register 58,627 and 62,859 (1995)). In light of the extensive public interest in this proposal, the Board held a series of public meetings to provide interested persons an opportunity to present written information and oral testimony on the proposal (Press Releases dated January 4 and 16, 1996). Seven public meetings were held, beginning on January 22, 1996, in San Francisco and Los Angeles, California.3

The Board received comments on the proposal from approximately 834 commenters, 311 of whom testified at the public meetings. Written comments were received from approximately 523 commenters who did not testify at the public meetings and from 166 commenters who testified at the meetings. The time for filing comments has expired, and the Board has considered the applications and notices and all comments received in light of the factors set forth in the BHC Act, the Federal Reserve Act, and regulations promulgated thereunder.

Wells Fargo, with total consolidated assets of approximately \$49.9 billion, operates subsidiary banks in California and a credit card bank in Arizona.4 Wells Fargo is the 17th largest commercial banking organization in the United States, controlling approximately 1.2 percent of total banking assets in the United States and is the second largest depository institution in California, controlling approximately \$37.3 billion in deposits, representing 13 percent of all deposits in depository institutions in the state ("state deposits").5 Wells Fargo also engages in a number of permissible nonbanking activities nationwide. First Interstate, with total consolidated assets of approximately \$55.1 billion, operates subsidiary banks in 13 states. First Interstate is the 14th largest commercial banking organization in the United States, controlling approximately 1.3 percent of total banking assets in the United States. First Interstate is the third largest depository institution in California, controlling approximately \$20.9 billion in deposits, representing 7.3 percent of state deposits.

<sup>1.</sup> First Interstate would merge with and into Wells Fargo, with Wells Fargo as the surviving corporation.

<sup>2.</sup> First Interstate's subsidiary banks are listed in Appendix A. First Interstate's nonbank and foreign subsidiaries are listed in Appendix B.

<sup>3.</sup> Two of these meetings were held in connection with the application filed by First Bank System, Minneapolis, Minnesota ("First Bank"), to acquire First Interstate. First Bank subsequently withdrew its application. The Board has considered all comments regarding the CRA performance of Wells Fargo or First Interstate that were made in connection with First Bank's application.

<sup>4.</sup> Asset data are as of September 30, 1995.

<sup>5.</sup> Depository institutions include commercial banks, savings banks, and savings associations. State deposit data are as of June 30, 1995, and are based on calculations in which the deposits of thrift institutions are included at 50 percent.

After consummation of the proposal, Wells Fargo would be the seventh largest commercial banking organization in the United States, with total consolidated assets of approximately \$102.5 billion, and would control approximately 2.5 percent of the total banking assets in the United States, and 2.6 percent of the total deposits in banks and savings associations insured by the Federal Deposit Insurance Corporation ("FDIC"). After consummation of the proposal and completion of the proposed branch divestitures, Wells Fargo would remain the second largest depository institution in California, controlling approximately \$55.7 in deposits, representing 19.4 percent of state deposits.6

#### Interstate Analysis

Section 3(d) of the BHC Act, as amended by Section 101 of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1994, allows the Board to approve an application by a bank holding company to acquire control of a bank located in a state other than the home state of such bank holding company, if certain conditions are met. For purposes of the BHC Act, Wells Fargo's home state is California.<sup>7</sup> As noted above, First Interstate controls banks in Alaska, Arizona, California, Colorado, Idaho, Montana, Nevada, New Mexico, Oregon, Texas, Utah, Washington, and Wyoming. The conditions for an interstate acquisition enumerated in section 3(d) are met in this case.8 In view of all the facts of record, the Board is permitted to approve this proposal under section 3(d) of the BHC Act.

## Competitive Considerations

This proposal represents a significant acquisition involving the combination of the second and third largest banking organizations in California, organizations that together control 20.3 percent of all deposits in California and compete in 47 markets throughout the state.9 These organizations are among the largest providers of banking services in these markets and have a significant competitive influence in many markets. Accordingly, the Board has taken special care to analyze whether the combination of these organizations would have a significantly adverse effect on competition in any relevant banking market.

In evaluating the competitive effects of this proposal, the Board carefully considered the information and views presented by commenters. The Board received approximately 316 comments from individuals and organizations regarding the competitive impact of this proposal. Many commenters argued that the proposal would eliminate one of only three major banking competitors in California, and would result in reduced availability of consumer financial services, higher prices for banking services, less flexible credit underwriting standards, and lower deposit rates.10 Commenters also contended that there would be fewer lenders for small- and medium-sized businesses in many banking markets, resulting in a reduction in the availability of, and higher costs for, business credit.11

In accordance with its policy, the Board has analyzed the competitive effects of this combination in each market in which the two organizations operate using the depositbased Herfindahl-Hirschman Index ("HHI") and the HHI levels set out in the revised Department of Justice Merger Guidelines ("DOJ Guidelines").12 The Board notes that these HHI levels are only guidelines that are used by the Board and the other banking agencies to help identify cases that are in need of a more detailed competitive analysis to assure that the proposal does not have a significantly adverse effect on competition in any relevant market.

Where the HHI or other data regarding the competitive environment indicate that a combination is likely to have a

<sup>6.</sup> Deposit and market data are as of June 30, 1995. Asset and deposit data take into account Wells Fargo's commitments to divest certain assets and deposits, which are discussed later in this order.

<sup>7.</sup> Pub. L. No. 103-328, 108 Stat. 2338 (1994). A bank holding company's home state is that state in which the operations of the bank holding company's banking subsidiaries were principally conducted on July 1, 1966, or the date on which the company became a bank holding company, whichever is later.

<sup>8. 12</sup> U.S.C. §§ 1842(d)(1)(A) and (B) and 1842(d)(2)(A) and (B). Wells Fargo is adequately capitalized and adequately managed. First Interstate's subsidiary banks have been in existence and have continuously operated for at least the minimum period of time required under applicable state law. In addition, upon consummation of this proposal, Wells Fargo and its affiliates would control less than 10 percent of the total amount of deposits of insured depository institutions in the United States, and less than 30 percent of the total amount of deposits of insured depository institutions in Arizona, or any other applicable state deposit limit. All other requirements of section 3(d) of the BHC Act also would be met after consummation of this proposal.

<sup>9.</sup> A description of these banking markets is contained in Appendix C. Wells Fargo and First Interstate do not operate insured depository institutions in the same banking markets in any state other than California.

<sup>10.</sup> Some commenters also stated generally that the effect of the proposal on the convenience and needs of the community would be adverse due to branch closures, job losses, real estate vacancies, and less price competition and, consequently, that convenience and needs factors in this case would not outweigh the anticompetitive effects. Several California cities also commented that the merger would result in less competition and higher cost for government deposit services because Wells Fargo is not an approved state government depository.

<sup>11.</sup> Commenters also believed there would be a reduction in the availability of banking services in low- and moderate-income areas, neighborhoods with predominantly African-American residents, and other underserved areas, particularly in Los Angeles, and reduced competition for affordable housing construction loans, resulting in increased fees for such credit. These comments also are addressed in the convenience and needs discussion, infra.

<sup>12.</sup> Under the revised DOJ Guidelines, 49 Federal Register 26,823 (June 29, 1984), a market in which the post-merger HHI is less than 1000 is considered unconcentrated and a market in which the postmerger HHI is between 1000 and 1800 is considered moderately concentrated. A market in which the post-merger HHI is above 1800 is considered to be highly concentrated. In such markets, the Department of Justice (the "DOJ") is likely to challenge a merger that increases the HHI by more than 50 points. The DOJ has informed the Board that a bank acquisition or merger generally will not be challenged (in the absence of other factors indicating anti-competitive effects) unless the post-merger HHI is at least 1800 and the merger or acquisition increases the HHI by at least 200 points. The DOJ has stated that the higher than normal threshold for anti-competitive effects implicitly recognizes the competitive effect of limited-purpose lenders and other non-depository financial entities.

significant effect on competition, the Board must determine whether the effect of the combination on competition is significantly adverse. A proposal that fails to pass the HHI market screen may nonetheless be approved because other information, such as data regarding the strength of the remaining competitors or the likelihood of potential entry into the market, may indicate that the proposal would not have a significantly adverse effect on competition. Similarly, in the case of a proposal that passes the screen, information, such as data about the nature of competition in the market, may indicate that the proposal would likely have an adverse effect on competition.

In this case, the combination of Wells Fargo and First Interstate, without divestitures, would not pass the traditional screen in a number of markets and would appear to have a significantly adverse effect on competition in a number of markets. Wells Fargo has proposed to divest 61 branches representing deposits of approximately \$2.5 billion to address these potential competitive effects. As illustrated by the table in Appendix D, after taking account of the divestitures proposed by Wells Fargo, the proposal would meet the initial screen in all markets in which Wells Fargo and First Interstate compete. As a significant of the divestitures proposed by Wells Fargo, the proposal would meet the initial screen in all markets in which Wells Fargo and First Interstate compete.

In considering whether these divestitures are sufficient to offset the otherwise significantly adverse competitive effects of the combination and the concerns raised by commenters in writing and at the public meetings, the Board looked at a number of factors. The Board considered the effect of the proposal on small business lending, agricultural lending, correspondent banking services, and other services that were of concern to commenters. The Board also analyzed pricing data for loans and deposits in California and the effect of previous mergers between large banking organizations on the average prices for certain banking products and services in California.

In addition, the Board paid special attention to the size and the quality of the proposed divestitures. As noted above, the divestitures would cause the resulting HHI in each banking market to be well within the level specified in the Board's initial screen. Importantly, Wells Fargo has committed that these divestitures would be to a purchaser that will continue to make commercial loans, including middle-market, small business and agricultural loans, in

these markets and would be in a transaction that would be consistent with the DOJ Guidelines.

The Board also notes that numerous competitors, including the largest banking organizations in California, will remain in nearly all of these markets following consummation of this proposal. In addition, numerous large thrifts operate in California and have the potential to become active participants or entry points for other participants in these markets. Thrift institutions in California appear especially focused on mortgage lending activities and are not strong providers of commercial loans, including small business loans. Nevertheless, the Board believes it is significant that these alternative franchises operate in California and, specifically, in many of the markets in question in this case. Finally, many of these markets are attractive for entry and California has in place legislation that permits out of state banking organizations to acquire banks throughout the state.

The Board also has considered the views of the Department of Justice ("DOJ") and the Attorney General of California. The DOJ has advised the Board that, subject to completion of the divestitures proposed by Wells Fargo, the proposal would not result in a significantly adverse effect on competition in any relevant banking market. The Attorney General of California has also reviewed the competitive effects of the proposal and has similarly concluded that, subject to completion of the proposed divestitures, the proposal would not result in significantly adverse effects in competition in any banking market in California.

Based on all of the facts of record, including the analysis discussed in this order, and in reliance on the commitments discussed above as well as the other commitments made in connection with this application, the Board concludes that consummation of this proposal is not likely to have a significantly adverse effect on competition in any relevant banking market. This determination is subject to completion of the divestitures as proposed by Wells Fargo in connection with this application.<sup>15</sup> In addition, Wells Fargo must obtain final contracts of sale for all relevant offices prior to consummation of its acquisition of First Interstate.

<sup>13.</sup> Wells Fargo has committed to execute sales agreements for each of the proposed divestitures prior to consummation of this proposal, and to complete these divestitures within 180 days of consummation. Wells Fargo also has committed that, in the event it is unsuccessful in completing these divestitures within 180 days of consummation, it will transfer the unsold branches to an independent trustee that is acceptable to the Board and that will be instructed to sell the branches promptly. See BankAmerica Corporation, 78 Federal Reserve Bulletin 338 (1992); United New Mexico Financial Corporation, 77 Federal Reserve Bulletin 484 (1991). In addition, Wells Fargo has committed to submit to the Board, prior to consummation of the acquisition, an executed trust agreement acceptable to the Board stating the terms of these divestitures.

<sup>14.</sup> Market share data used for the table in Appendix D are based on calculations in which the deposits controlled by thrift institutions are included at 50 percent.

<sup>15.</sup> The Board has considered comments suggesting that Wells Fargo should be required to divest five branches in San Diego to a locally-owned bank, with two of those branches in low-income communities. The proposed divestitures have been structured to maintain significant competition to Wells Fargo in providing banking products and services in the relevant banking markets. There is no evidence in the record to suggest that this proposal would prevent the establishment of any other bank to serve minority and low- and moderateincome communities or impair the ability of existing banks to serve such communities. As discussed in this order, the Board also has considered carefully Wells Fargo's record in helping to meet the credit needs of the communities that it serves, including minority and lowand moderate-income communities and the Board or another federal banking agency must consider the Community Reinvestment Act record of any institution that acquires these branches from Wells Fargo.

# Financial, Managerial and Future Prospects Considerations

The Board has reviewed the financial resources of the companies and banks involved in this proposal and the effect of the proposed acquisition on the future prospects of these organizations in light of all the facts of record, including the views expressed by Wells Fargo and commenters. The proposed transaction represents a substantial acquisition for Wells Fargo, which will more than double the size of the organization.

The Board notes that Wells Fargo, First Interstate, and their subsidiary banks are in satisfactory financial condition, and are expected to remain so after consummation of this transaction. Although the purchase accounting adjustments for this transaction would result in the booking of significant amounts of goodwill and other intangibles,16 the Board notes that Wells Fargo would fully fund the purchase price with the issuance of stock, and that its consolidated capital ratios would exceed the "well capitalized" thresholds after consummation of this transaction. Moreover, Wells Fargo has indicated that it believes its earnings would remain strong as a result of new opportunities for revenue growth, greater geographic diversification of its risk profile, and significant cost savings and operational efficiencies. Wells Fargo also has indicated that it believes the merger would result in a stronger company that can operate more efficiently to provide enhanced services to its customers and communities.

Based on all the facts of record, including a review of relevant reports of examination and all comments that have been received relating to the financial factors in this proposal, the Board concludes that financial considerations, including the future prospects of Wells Fargo, are consistent with approval. The Board also has reviewed the managerial resources of Wells Fargo in light of comments received on this proposal, <sup>17</sup> and has concluded that based on all the facts of record, including examination reports and other supervisory information, managerial factors are consistent with approval.

#### Convenience and Needs Considerations

In acting on applications under section 3 of the BHC Act, the Board must consider the convenience and needs of the communities to be served and take into account the records of the relevant depository institutions under the Community Reinvestment Act (12 U.S.C. § 2901 et seq.) ("CRA"). The CRA requires the federal financial supervisory agencies to encourage financial institutions to help meet the credit needs of the local communities in which they operate, consistent with their safe and sound operation. To accomplish this end, the CRA requires the appropriate federal supervisory authority to "assess the institution's record of meeting the credit needs of its entire community, including low- to moderate-income neighborhoods, consistent with the safe and sound operation of such institution," and to take that record into account in its evaluation of bank expansion proposals.

## A. Public Comments on Convenience and Needs

As noted above, the Board held a series of public meetings at which interested persons could present testimony on the convenience and needs factors and the CRA performance records of the depository institutions in this case. The Board also provided commenters who commented during the public comment period an extended period of time in which to submit their views. 18 A substantial majority of the comments received by the Board, including the comments presented by the 311 commenters who appeared at the public meetings, related to the convenience and needs aspects of the proposal. These commenters included representatives of community-based and nonprofit organizations, small business owners, customers of Wells Fargo and First Interstate, First Interstate employees, local and state government officials, members of the United States Congress, and individuals.19

Approximately 135 commenters supported the proposal or commented favorably about the CRA performance record of Wells Fargo.<sup>20</sup> More than 600 commenters either opposed the proposal, requested that the Board approve the

<sup>16.</sup> Several commenters stated that Wells Fargo's net cost savings assumptions are overly optimistic. Other commenters have criticized Wells Fargo's use of the purchase accounting method or maintained that the management of First Interstate would receive excessive severance packages compared to nonmanagement employees.

<sup>17.</sup> Several commenters objected to the loss of management functions located in Southern California. Other commenters raised concerns that the management of Wells Fargo does not have the experience to operate a multi-state bank holding company. Wells Fargo has indicated that it intends to operate corporate headquarters in San Francisco and Los Angeles, and that one or more of the senior corporate officers would be based in Los Angeles. After consummation of the proposal, Wells Fargo would expand its board of directors by up to seven seats, which would be filled by current members of First Interstate's board of directors.

<sup>18.</sup> The Board also considered additional comments filed after the close of the public comment period. Under the Board's Rules of Procedure, the Board may in its discretion take into consideration the substance of such comments. 12 C.F.R. 262.3(e).

<sup>19.</sup> Several individual commenters opposed this proposal on the basis of their particular business dealings with Wells Fargo. The Board believes that such isolated instances should be considered in light of all the facts of record pertaining to Wells Fargo's CRA performance. The complaints have been sent to the bank's primary supervisor, the Office of the Comptroller of the Currency ("OCC").

<sup>20.</sup> The commenters included: (1) The Greenlining Institute, San Francisco, California; (2) National Community Reinvestment Network, Boston, Massachusetts; (3) the Asian Business Association Incorporated, San Francisco, California; (4) the Phoenix Urban League, Phoenix, Arizona; (5) Los Angeles Community Reinvestment Center, Los Angeles, California; (6) American GI Forum of California, Santa Maria, California; (7) the Black Business Association of Southern California, Los Angeles, California; and (8) the California Hispanic Chamber of Commerce, San Francisco, California.

merger subject to conditions suggested by the commenter, or expressed concerns about the CRA performance record of Wells Fargo or First Interstate.<sup>21</sup> Commenters presented information on a number of aspects of the CRA performance records of the banks involved, including the following:<sup>22</sup>

Small business lending. A number of commenters applauded Wells Fargo's participation in special loan programs, particularly in programs for businesses owned by women and government-sponsored small business loan programs. Other commenters noted that Wells Fargo had provided assistance to their small businesses, including business advice and increased lines of credit, which permitted expansion. Some commenters stated that Wells Fargo was the only bank willing to lend to their start-up ventures.

Other commenters believed that Wells Fargo was unresponsive to the needs of small business, and that the types of loans and level of personalized services were inferior to the small business activities of First Interstate. Some commenters contended that the bank's participation in certain small business lending programs sponsored by state and federal government agencies and nonprofit organizations was inadequate. Commenters also asserted that Wells Fargo did not sufficiently ascertain the credit needs or market its available loans and services to small businesses owned by minorities in certain areas of California. A few commenters contended that Wells Fargo's management practices, such as limited lending authority for branch managers, frequent changes in branch personnel, and inadequate branch facilities, were not conducive to small business lending activities.

Housing-related lending. Wells Fargo was commended by some commenters for a strong record of lending to affordable housing projects in California. Commenters explained that the unique nature of some of these projects made financing difficult to obtain. In addition, some commenters favorably noted Wells Fargo's financial support of

housing-related financing through intermediaries and loan pools on a local and national level.

Commenters opposing the proposal characterized efforts by Wells Fargo and First Interstate in home mortgage lending as inadequate to meet the housing-related credit needs of low- and moderate-income ("LMI") and minority borrowers in California and other states served by the institutions. Those commenters criticized the decision by both institutions to cease direct origination of mortgage loans and to refer residential mortgage borrowers to joint ventures maintained with unaffiliated third parties. One commenter stated that data filed under the Home Mortgage Disclosure Act ("HMDA") and other lending data from Wells Fargo and First Interstate indicated disparate lending patterns for LMI and minority borrowers, and inadequate outreach and marketing efforts to minority residents in certain areas.

Community development lending. A number of community-based and nonprofit organizations supported the proposal because of Wells Fargo's community reinvestment programs and projects. Other commenters maintained that Wells Fargo provided less financial support to lending programs sponsored by community-based organizations, lending consortia, and community development corporations than First Interstate, and that the loss of First Interstate's support would have a significantly adverse effect on community redevelopment efforts.<sup>23</sup> Those commenters also believed that after consummation of the proposal the level of community redevelopment activities in California would be less than the level of activities provided by Wells Fargo and First Interstate as independent organizations.

Community reinvestment pledge. Many commenters commended the 10-year/\$45 billion community reinvestment pledge proposed by Wells Fargo in connection with this proposal. They pointed out that it was the largest and most comprehensive pledge made by a banking organization, and they believed that specific allocations under the pledge, such as the \$25 billion for small business loans and \$8.5 billion for commercial loans to middle market businesses, would significantly benefit LMI areas and small businesses in California. Other commenters noted that Wells Fargo had a record of meeting or exceeding its prior community development pledges.

Some commenters criticized the pledge as lacking criteria for making funding decisions, and they raised questions about its enforceability. Those commenters contended that Wells Fargo should be required to form partnerships with community-based organizations to decide how the funds would be allocated. Some commenters noted that Wells Fargo had not indicated a plan to address the credit needs

<sup>21.</sup> The commenters included: (1) California Reinvestment Committee, San Francisco, California; (2) Association of Community Organizations for Reform Now, Washington, D.C.; (3) Black State Employees Association of Texas, Inc., Dallas, Texas; (4) Washington Reinvestment Alliance, Seattle, Washington; (5) Nevada Fair Housing Center, Inc., Las Vegas, Nevada; (6) Sacramento Housing & Redevelopment Agency, Sacramento, California; (7) National Association for the Advancement of Colored People, Los Angeles, California; (8) Small Business Finance Corp, San Diego, California; (9) Communities for Accountable Reinvestment, Los Angeles, California; (10) National Community Reinvestment Coalition, Washington, D.C.; (11) East Bay Housing Organizations, Oakland, California; (12) Coalition for Women's Economic Development, Los Angeles, California; (13) members of the U.S. House of Representatives; (14) several members of California's Senate and General Assembly; and (15) officials from several local communities, including mayors, members of city councils, and representatives of local government agen-

<sup>22.</sup> Other issues raised by commenters commending or criticizing the CRA performance record of the institutions involved or discussing the effect of the proposal on the convenience and needs factor also have been carefully considered by the Board. Many of these comments are addressed throughout this order.

<sup>23.</sup> Some commenters questioned whether specific CRA-related commitments that had been made by First Interstate would be honored by Wells Fargo. Other commenters expressed concern that First Interstate's strong record of charitable contributions in large urban areas like Los Angeles would not be continued by Wells Fargo.

of areas outside California that were currently served by First Interstate.24

Branches and branch closings. A number of commenters raised issues about Wells Fargo's emphasis on providing banking services through "alternative distribution points" in local supermarkets. Some commenters argued that Wells Fargo's strategy of focusing on delivering banking products and services electronically and through supermarket facilities would impede access to these products and services by unsophisticated people and would disproportionately disadvantage elderly and immigrant customers, as well as residents in LMI, minority, and rural areas. Other commenters contended that this approach did not adequately serve LMI areas and areas with predominately minority residents because these areas are not generally served by supermarkets. The commenters also maintained that many communities would be adversely affected by Wells Fargo's announced decision to close a large number of First Interstate's "brick and mortar" branches in connection with this acquisition.<sup>25</sup> Some commenters believed that the level of service provided by Wells Fargo at its branches to small business and retail customers was less personalized, and generally inferior to, that of First Interstate.26

# B. CRA Performance Evaluations of Wells Fargo and First Interstate

The Board has carefully reviewed the CRA performance records of Wells Fargo and First Interstate and their subsidiary depository institutions, particularly the relevant reports of examinations of the CRA performance. The Board also has carefully considered the comments and testimony presented at the public meetings and in written submissions,27 as well as Wells Fargo's responses to those comments. The Board has reviewed this information and all other relevant facts of record, in light of the CRA, the fair lending laws<sup>28</sup> and other relevant credit-related laws, the Board's regulations, and the Statement of the Federal Financial Supervisory Agencies Regarding the Community Reinvestment Act ("Agency CRA Statement").29

The Agency CRA Statement provides that a CRA examination is an important and often controlling factor in the consideration of an institution's CRA record and that reports of these examinations will be given great weight in the applications process.30 Wells Fargo's lead bank, Wells Fargo Bank N.A., San Francisco, California ("Wells Fargo Bank"), which controls more than 97.6 percent of Wells Fargo's total assets, received a CRA performance rating of "outstanding" from its primary federal supervisor, the Office of the Comptroller of the Currency ("OCC"), at its most recent examination for CRA performance as of April 1994 ("Wells Fargo Examination").31 This represents Wells Fargo Bank's third consecutive outstanding CRA performance rating since January 1991.

First Interstate's lead bank, First Interstate Bank of California, Los Angeles, California ("FICAL"), which controls almost half of First Interstate's total assets, received a CRA performance rating of "outstanding" from the Federal Reserve Bank of San Francisco ("Reserve Bank") at its most recent examination for CRA performance as of August 1995 ("FICAL Examination"). All other subsidiary banks of First Interstate received either "outstanding" or "satisfactory" ratings in their most recent CRA performance examinations by the OCC, their primary federal supervisor.32

<sup>24.</sup> A few commenters maintained that Wells Fargo should meet with community-based organizations and reach agreements to provide loans, grants or assistance in specific amounts, or to participate in particular programs or projects. While communications by depository institutions with community groups provide a valuable method of assessing and determining how an institution can best address the credit needs of the community, the Board believes that the CRA does not require that a depository institution enter into agreements with any organization. Accordingly, in reviewing the proposal, the Board has focused on the programs and policies that Wells Fargo has in place to serve the credit needs of its communities. See Fifth Third Bancorp, 80 Federal Reserve Bulletin 838 (1994).

<sup>25.</sup> Some commenters raised concerns that Wells Fargo's plans to close a number of First Interstate branches would result in a large number of vacant buildings in California, which would fall into a state of disrepair or become targets for graffiti. One commenter also criticized Wells Fargo's maintenance of properties that it acquired in satisfaction of debts previously contracted in the southern sector of Dallas, Texas. In response to these concerns, Wells Fargo stated that it has and would continue to maintain the properties that it occupies or owns in a responsible manner, and would pursue opportunities for effective use of the branches to be closed.

<sup>26.</sup> Several commenters believed that Wells Fargo's efforts to attract and hire minority and women vendors are inadequate and stated that Wells Fargo should acquire more goods and services from businesses owned by women and minorities. Some of the commenters maintained that Wells Fargo should implement minority vendor outreach programs to inform minority vendors about opportunities and should conduct seminars to introduce minority vendors to available contracting opportunities. Wells Fargo indicated that it encourages the use of Minority/Women/Disabled-Owned Business Enterprise vendors throughout the company. Wells Fargo also has indicated its intention to develop, within the next year, purchasing goals for Minority/ Women/Disabled-Owned Business Enterprise vendors, and has set a long-term goal of purchasing 40 percent of its goods and services from businesses owned by women, minorities, and disabled individuals.

<sup>27.</sup> Some commenters maintained that the number of commenters supporting this proposal should be discounted because many of them had received grants or other services from Wells Fargo. The description in this order of the number of commenters does not represent a weighing by the Board of the comments. The Board has considered the testimony and written submissions of all commenters supporting and opposing this proposal in light of the full record in this case and the factors the Board is required to consider under the BHC Act.

<sup>28.</sup> The Equal Credit Opportunity Act (15 U.S.C. § 1691 et seq.) ("ECOA") and the Fair Housing Act (42 U.S.C. § 3601 et seq.) are collectively referred to as "fair lending laws."

 <sup>54</sup> Federal Register 13,742 (1989).

<sup>30. 54</sup> Federal Register at 13,742.

<sup>31.</sup> Wells Fargo Bank, N.A., Phoenix, Arizona, a de novo credit card bank formed in 1995, and Wells Fargo HSBC Trade Bank, N.A., San Francisco, California, a de novo bank approved by order dated September 18, 1995 (81 Federal Reserve Bulletin 1037 (1995)), have not been examined for CRA performance.

<sup>32.</sup> The ratings are set forth in Appendix E.

# C. Wells Fargo Bank's CRA Performance Record

In general. The Wells Fargo Examination found that the bank's community delineation was reasonable and did not arbitrarily exclude LMI neighborhoods. Examiners noted that Wells Fargo Bank's geographic distribution of credit extensions, applications, and denials was reasonable, and that the distribution of consumer and business credit was consistent with demographic patterns in the bank's community. Wells Fargo has stated that the delineated community for the combined institution would consist of all areas currently included in the delineated community of each institution.

The Wells Fargo Examination found that the bank's ascertainment of community credit needs, which consisted of community contacts, outreach programs, and an annual internal bank-wide survey of credit needs, was extensive.<sup>33</sup> Examiners also concluded that the bank's marketing program was designed to inform all members of the community of its credit services, including specific advertising and alternate marketing methods to reach LMI individuals.34 For example, the bank advertised mortgage products in Spanish and English and printed product brochures in English, Spanish, Korean, Chinese, and Vietnamese. The Wells Fargo Examination also found that the bank had engaged in several direct mail campaigns to market its mortgage, consumer, and small business loan products.35 These direct mail efforts included a joint campaign in Spanish with a local Los Angeles company experienced in marketing to the Hispanic community in central Los Angeles. Wells Fargo Bank also participated in numerous conferences, seminars, and community activities, several of which specifically focused on small businesses owned by women and minorities.

Small business lending. Wells Fargo Bank's business strategy for lending activities focuses on commercial and corporate lending. The strategy includes an emphasis on small business lending.<sup>36</sup> Wells Fargo Bank made 24,957 new small business loans, totalling approximately \$1.2 billion, in 1994, and 28,660 new small business loans, totalling approximately \$1.1 billion, through September 30, 1995.37 Of these loans, 6,487, totalling approximately \$351 million, were made to borrowers in LMI census tracts in 1994. During the first nine months of 1995, the bank made 7,540 loans, totalling approximately \$303 million, to borrowers in LMI census tracts.

Under its Community and Economic Development Loan Program ("CEDL Program"), Wells Fargo Bank offers a number of business loan products, including loans to small businesses, businesses owned by minorities and women, and small farms.38 Examiners concluded that the bank's performance in lending to small businesses and small farms

Wells Fargo Bank is actively involved in a number of other small business lending programs.<sup>39</sup> In particular, the Wells Fargo Examination noted that the bank strongly supported state legislation to create the California Capital Access Program ("CalCAP"), which allows small businesses that do not qualify for traditional bank financing to raise capital through a loan funded jointly by the state and the bank.<sup>40</sup> Since April 1994, Wells Fargo Bank has made approximately 1,000 small business loans under CalCAP, totalling \$140 million. In addition, examiners noted that the bank is the largest Small Business Administration ("SBA") 504 lender in California.41 Other Wells Fargo Bank special lending programs include an alliance with the National Association of Women Business Owners to provide a new \$1 billion loan fund for women business owners nationwide and a Minority Business Loan Outreach Program to facilitate loans to minority business communities in California. In addition, in 1995, Wells Fargo Bank

<sup>33.</sup> Examiners noted that the bank's management maintained ongoing and productive contacts with a wide range of organizations, including federal, state, and local public officials; community, minority, and consumer groups; affordable housing developers; small business owners; and nonprofit agencies. Information derived from these contacts was used in the development of new products as well as in modifications to existing products.

<sup>34.</sup> Several commenters criticized Wells Fargo Bank's outreach and marketing efforts to minority residents in certain geographic areas.

<sup>35.</sup> One commenter contended that Wells Fargo Bank does not market its small business loans in the South Bronx, New York. Wells Fargo Bank indicated that the bank acquires small business prospect lists from national third party suppliers and uses internal selection criteria that are not limited geographically by zip code or census tract. While Wells Fargo Bank is located in California and does not operate any offices in New York state, the bank reported that, in 1995, it sent 9,789 solicitations for revolving small business lines of credit to small businesses in the South Bronx.

<sup>36.</sup> Wells Fargo Bank defines small businesses as businesses with annual revenues of \$5 million or less. The Bank indicated that more than 80 percent of its 1995 small business loans in California were for \$50,000 or less.

<sup>37.</sup> This includes Small Business Administration, California Capital Access Program, small farm loans, and loans made under other government-guaranteed lending programs. Early in 1995, the bank announced a goal of \$2 billion for new loans to small businesses in California by the end of 1995. Wells Fargo Bank indicated that preliminary results of 1995 loan approvals show that the bank exceeded its \$2 billion small business lending goal by approximately \$1.7 million.

<sup>38.</sup> Wells Fargo Bank defines small farms as farms with annual revenues of \$1 million or less.

<sup>39.</sup> Wells Fargo Bank originates small business loans through its branches, by telephone, through direct mail solicitations, and through the use of specialized business financing officers, who are trained specifically to help small business owners. In addition, Wells Fargo indicated that its National Business Banking Center, a new telephone banking center, allows small business customers to address all their banking needs 24 hours a day, seven days a week, with a telephone call. For example, small business customers can handle account maintenance, funds transfers, problem resolution, credit line increases, consultations, and overdraft notification, and can open new accounts by using the National Business Banking Center.

<sup>40.</sup> CalCAP assists small businesses by using public money to attract private sector financing and by providing timely decisions on the government's guarantee.

<sup>41.</sup> The SBA 504 loan program offers greater underwriting flexibility and longer terms on real estate and major equipment. The bank's data show it made 295 SBA 504 loans, totalling \$125.7 million, in 1994, and 324 SBA 504 loans, totalling \$128.9, through November 30, 1995. Wells Fargo Bank also offers several other types of SBA loans.

committed to make a total of \$50 million in senior secured bank loans for projects funded by the Los Angeles Community Development Bank ("LACDB"), which is scheduled to open in 1996. The LACDB is a multi-bank, city and federal effort to provide venture capital to small businesses to finance business expansion in the economically disadvantaged areas of South Central Los Angeles and the San Fernando Valley.

Wells Fargo Bank also has provided investments, contributions, and technical assistance for several organizations that provide micro-loans and/or start-up small business financing. These organizations include the Kern Small Business Loan Fund, Operation Hope, the Pasadena Enterprise Center, the San Francisco Renaissance, Assign International, the Black Economic Development Task Force, Inc., the City Heights Community Development Corporation, and the Community Financial Resource Center. In particular, the bank recently announced a \$500,000 investment in the Vermont Slauson Community Development Corporation, which provides micro-lending for start-up small businesses in South Central Los Angeles.

Housing-related lending. Wells Fargo Bank participates in various affordable housing activities, including lending to developers of city-sponsored, nonprofit and for-profit housing development projects. For example, the Wells Fargo Examination noted that Wells Fargo Bank had committed \$106 million to the development of 1,507 affordable housing units in 20 development projects in 1994. Examiners also found that Wells Fargo Bank had provided a \$2.5 million capital investment in the California Equity Fund, a nonprofit affiliate of the Local Initiatives Support Corporation ("LISC"), which provides equity for the development of low-income housing projects throughout California; approximately \$2 million in capital contributed to organizations that sponsor affordable housing or small business loan pools; and a \$6.2 million line of credit to the San Diego Housing Commission for a loan pool to support rehabilitation in LMI communities. In addition, examiners noted that Wells Fargo Bank had committed \$50 million to a \$300 million lending pool established by the Bay Area Residential Investment and Development Group to fund the construction of up to 5,000 very low-, low-, and moderate-income housing units.

Since the Wells Fargo Examination, the bank continued to provide construction financing for affordable housing, including the extension of 63 affordable housing-related loan commitments, totalling \$270 million, through September 30, 1995. Wells Fargo Bank also stated that it committed over \$30 million to the California Community Reinvestment Corporation's ("CCRC") revolving loan pool, which provides funds for permanent financing of affordable housing projects. CCRC has funded over 10,000 units of housing in California since 1989, and Wells Fargo Bank is the second largest investor in the CCRC. In addition, Wells Fargo Bank made a \$1 million contribution to LISC in 1995 to finance nonprofit community development corporations, to construct affordable housing, and to provide services in low-income urban and rural communities in California.<sup>42</sup> Wells Fargo also offered mortgage products under the CEDL Program that feature no points, no application fees, and downpayments as low as 5 percent.

In April 1995, Wells Fargo Bank announced a joint venture with Norwest Mortgage, Inc. ("Norwest Mortgage"), called Towne Square, Inc. ("Towne Square"), whereby Norwest Mortgage will underwrite and fund and Wells Fargo Bank will service residential mortgage loans made to Wells Fargo Bank customers. 43 First Interstate has entered into a similar arrangement with PHH Mortgage Co. ("PHH").

A number of commenters argued that these joint ventures indicate that Wells Fargo Bank is no longer committed to serving the mortgage credit needs of its communities and, consequently, that the bank's performance under the CRA is inadequate. The Board notes that the CRA contemplates that depository institutions may choose to focus on addressing particular credit needs of the community consistent with the bank's overall business strategy, and that the CRA does not require banks to provide any specific type of loan product or to participate in any specific type of loan program. As explained above, Wells Fargo Bank has focused its activities principally on commercial lending and has established and implemented significant commercial lending programs throughout its delineated community. The joint venture with Norwest Mortgage is an attempt by Wells Fargo Bank to assure that customers throughout its delineated community continue to have access to mortgage credit, while allowing Wells Fargo Bank to focus its attention on the small business credit needs of it community.44 Moreover, Wells Fargo Bank is a substantial source of credit for the construction of affordable housing.

The Board also has reviewed HMDA data in considering comments relating to the past mortgage origination activities of both institutions. Those data indicate that from 1993 to 1994 Wells Fargo Bank increased its percentage of loan originations to minorities from 25.7 percent to 40.5 percent

<sup>42.</sup> Wells Fargo Bank estimated that approximately one-third of its loans for construction financing of affordable housing have supported affordable housing in rural areas. The bank also indicated that it is actively involved in financing rural self-help housing projects sponsored by the Farmers Home Mortgage Administration and the California Housing Finance Agency.

<sup>43.</sup> Wells Fargo Bank believes that the joint venture will result in many benefits to its customers, including mortgage loans with more flexible underwriting criteria under an arrangement with the Federal National Mortgage Association, access to Norwest Mortgage's Federal Housing Administration ("FHA") and Veterans Administration ("VA") loan programs, easier application and approval processes, and the introduction of a counseling program for new homebuyers.

<sup>44.</sup> Several commenters have criticized the lending records of these joint ventures in LMI census tracts and census tracts with predominately minority populations in various cities. Wells Fargo responds that Norwest Mortgage was selected for its joint venture after careful consideration of Norwest Mortgage's lending activities involving LMI and minority borrowers. In particular, Wells Fargo notes that Norwest Mortgage has been recognized for its mortgage activities by the U.S. Department of Housing and Urban Development and ranks as one of the top five FHA lenders in 1994. Wells Fargo also intends to review First Interstate's joint venture with PHH to determine if it should be retained.

and to LMI minority borrowers from 5 percent to 11.2 percent.45 From 1993 to 1994, FICAL also increased its percentage of loan originations to minority borrowers from 21.3 percent to 27.8 percent, and to LMI minority borrowers from 4.5 percent to 6.7 percent.<sup>46</sup> However, HMDA data also indicate that there are disparities in the denial rates for both banks according to race.

The Board is concerned when an institution's record indicates disparities in lending to minority applicants, and it believes that all banks are obligated to ensure that their lending practices are based on criteria that assure not only safe and sound lending, but also equal access to credit by creditworthy applicants regardless of race. The Board recognizes, however, that HMDA data alone provide an incomplete measure of an institution's lending in its community. The Board also recognizes that HMDA data have limitations that make the data an inadequate basis, absent other information, for determining that an institution has engaged in illegal discrimination in making lending decisions.

Because of the limitations of HMDA data, the Board has carefully reviewed other information, particularly examination reports that provide an on-site evaluation of compliance by these institutions with fair lending laws. The most recent examinations of Wells Fargo Bank and FICAL found no practices that were intended to discourage credit applications nor were there any findings of prohibited discrimination or other illegal credit practices.<sup>47</sup> Both institutions were found to be in compliance with applicable fair lending laws and regulations.<sup>48</sup> Examiners noted moreover, that Wells Fargo Bank's board and senior management had written policies and procedures that effectively support compliance with fair lending laws, and that the bank's personnel at all levels receive regular training on compliance with fair lending laws and regulations. The Wells Fargo Examination also found that the bank actively solicited applications for its credit products throughout its delineated community.

Community development and other lending. The Wells Fargo Examination found that the bank engaged in a vari-

ety of community development activities, including loans totalling approximately \$400 million for community revitalization and job retention initiatives since 1991, donation of office space to community-based organizations, and sponsorship of educational seminars and credit-related trade shows. Examiners also noted that Wells Fargo Bank engaged in a number of programs to assist disaster relief throughout California. For example, the bank provided grants, low-interest loans, and unsecured loans to support fire, rainstorm, and earthquake relief. In addition, Wells Fargo Bank participated in the Rebuild Los Angeles Community Lending Corporation, which was formed in 1992 after the civil disturbances in Los Angeles.

Wells Fargo Bank indicated that it also provides economic development contributions to programs that increase the supply and availability of entry-level employment opportunities and that help provide employees entering the workforce with current workplace skills. In addition, the bank stated that it provides both staff and financial contributions to organizations that offer credit education and counseling services, such as the Los Angeles Community Financial Resource Center and Consumer Credit Counsel-

Wells Fargo Bank also offers a variety of consumer products designed to help meet the credit needs of its LMI communities, including the Installment Loan Low Income Finance Terms and Credit Card Low Income Finance Terms products (collectively, "L.I.F.T. loans"), and Secured Credit Cards. L.I.F.T. loans, which are extended only to low-income borrowers, feature low minimum loan amounts starting at \$500, and offer smaller monthly payments through longer terms. Wells Fargo Bank indicated that it set a \$10 million goal for originating both auto and consumer L.I.F.T. loans in 1995, and noted that, through October 31, 1995, the bank made 9,116 consumer L.I.F.T. loans, totalling \$31.6 million.50

Community reinvestment pledge. In connection with this proposal, Wells Fargo announced a 10-year, \$45 billion community reinvestment pledge ("CRA Pledge").51 The major elements of the CRA Pledge include the following:

(1) \$7 billion in affordable housing and community development, including construction financing for af-

<sup>45.</sup> The bank also reported an increase in loan applications for the acquisition of properties located in LMI census tracts and census tracts with predominantly minority populations and from minority applicants for the review period, despite a decline in these applications for lenders in the aggregate.

<sup>46.</sup> From 1993 to 1994, the percentage of applications from African Americans increased from 2.9 percent to 4.4 percent, Hispanics from 8.5 percent to 12.6 percent, and Asians from 3.8 percent to 4.1 percent.

<sup>47.</sup> Several commenters made general allegations that Wells Fargo violated fair lending laws.

<sup>48.</sup> One commenter's allegations regarding First Interstate's compliance with fair lending laws were considered by the Board in the First Interstate Bancorp, 80 Federal Reserve Bulletin 1016 (1994) (order dated September 22, 1994) ("Sacramento Saving Order"), and for the reasons discussed in that order, which are incorporated herein, were determined not to warrant denial of the application. The recent FICAL Examination noted two technical violations of the ECOA. Examiners, however, determined that the violations were isolated and did not adversely affect the bank's performance under the CRA.

<sup>49.</sup> In response to commenters who expressed concern that certain types of loans, loan programs, or investments offered by First Interstate would cease after consummation of the proposal, Wells Fargo stated that it will review all existing First Interstate lending commitments, programs, and investments, as well as its own CRA-related activities, and would continue to participate in those activities that work best in assisting to meet community needs.

<sup>50.</sup> Wells Fargo Bank indicated that, in 1994, it originated 1,387 consumer L.I.F.T. loans, totalling approximately \$4.1 million, in LMI census tracts, and that during the first nine months of 1995, it originated 2,606 consumer L.I.F.T. loans, totalling approximately \$7.9 million.

<sup>51.</sup> Several commenters characterized Wells Fargo's pledge as a public relations strategy designed to win public opinion and contended that the pledge is too vague and is largely unenforceable. The Board's consideration of Wells Fargo's record of CRA performance is based on all the facts of record, and Wells Fargo's pledge for future performance is only one aspect of this consideration.

fordable housing development, and non-residential community/economic development projects that offer neighborhood stabilization and job growth;

- (2) \$8.5 billion in commercial loans to middle market businesses in support of economic development, including loans to businesses which are at least 50-percent owned and controlled by minorities, women, or disabled individuals, and loans to businesses located within established Enterprise or Empowerment Zones;
- (3) \$25 billion in small business loans to businesses generally smaller than those served by the Commercial Banking Group,<sup>52</sup> and small farm loans;
- (4) \$2 billion in residential second mortgage loans to one-to-four unit owner-occupied properties located in low-income census tracts, or to LMI borrowers regardless of property location;<sup>53</sup>
- (5) \$2 billion in consumer loans to low-income individuals who do not meet the standard underwriting requirements for a loan, but have established some credit and employment history; and
- (6) \$500 million in equity investments in community development projects.

In addition to its CRA Pledge, Wells Fargo also has pledged that the organization would make at least \$300 million in corporate contributions over 10 years, 75 percent of which would be devoted to community economic development projects, social services for the disadvantaged, and educational efforts primarily designed to benefit low-income, disabled, and minority students.<sup>54</sup>

Wells Fargo notes that its 1990 pledge of \$1 billion in CRA-related lending over seven years under its CEDL Program was exceeded in two and a half years. In addition, in April 1993, Wells Fargo pledged \$5 billion in CRA-related lending over ten years, and projects that the goal will be exceeded in approximately three years.<sup>55</sup>

Branches and branch closings. A number of commenters have raised concerns that the branch closures projected by Wells Fargo in connection with this proposal would have an adverse effect on access to banking services, particularly in LMI communities. Many commenters also expressed concern with Wells Fargo Bank's general strategy of closing traditional "brick and mortar" branches in favor of smaller in-store branches and banking centers. These commenters contended that the in-store banking centers would not serve the needs of customers as well as

traditional branches, particularly small business customers and residents of LMI communities. In addition, some commenters expressed concern that Wells Fargo's focus on electronic banking facilities, including banking by personal computer, would not serve the needs of the elderly, the disabled, non-English speaking individuals, people without access to or familiarity with electronic facilities, and LMI neighborhoods.

The Board has carefully considered these and the other comments regarding branching in light of the facts of record. Wells Fargo has indicated that it has not finally determined either the number or location of branches that will be closed or consolidated as a result of this transaction. Wells Fargo has explained that a decision regarding branch closures and consolidations cannot be made until it has had an opportunity to obtain and evaluate data regarding customer usage of various facilities. Wells Fargo has provided a preliminary indication of branch locations that are, or are expected to be, under review. More than 55 percent of the branches under review are within one-half mile of another traditional full-service branch operated by Wells Fargo, more than 75 percent are within one mile of another full-service branch, and approximately 93 percent are within 1.5 miles of a traditional full service Wells Fargo branch. Nearly all of the offices under review are also within closer proximity to an in-store banking facility.

Wells Fargo has indicated that it would follow its existing branch closure policy before closing any branches acquired in this transaction. Under this policy, the bank's Community Development Department must analyze a number of factors before determining that a branch may be closed. These factors include identifying the impact of the branch closure on customers, evaluating alternative locations and facilities to service customers, analyzing patterns of customer usage, and analyzing a number of real estate issues, including the attractiveness and usefulness of the facility. An important element of the branch closure policy is an on-site visit to the branch and the affected neighborhood by a member of the bank's Community Development Department to assess the potential effect of a branch closure on the availability of banking services in the community before a decision is made whether to close the branch. A member of the bank's Community Development Department also responds to concerns expressed by community representatives about proposed branch closings and assists in determining actions that can be taken to mitigate those concerns.

The Wells Fargo Examination found that the bank's record of opening and closing branches reflected responsiveness to the needs of its community, and that branch closures did not adversely affect access to the bank's loan products and services.<sup>56</sup> Examiners noted that the bank's

<sup>52.</sup> Wells Fargo's Commercial Banking Group generally markets credit to businesses with annual sales in excess of \$5 million.

<sup>53.</sup> Several commenters maintained that Wells Fargo's CRA Pledge does not meet the needs of LMI rural areas, particularly in central California and outside California.

<sup>54.</sup> Wells Fargo also intends to honor all the charitable contribution commitments made by FICAL to date.

<sup>55.</sup> Wells Fargo contends that the CRA Pledge increases the amount of community lending for both institutions. Wells Fargo notes that, in 1993, FICAL announced a separate 10-year/\$2 billion lending pledge which, when added to Wells Fargo's earlier pledge of \$5 billion, would make the aggregate CRA-related lending goals for both institutions \$7 billion.

<sup>56.</sup> One commenter claimed that Wells Fargo Bank closed a large number of branches since the bank's last CRA examination, and that the Board should review the impact of these closures on the convenience and needs of the community. Wells Fargo indicated that, in recent years, the bank has closed a number of branches, but has

formal branch closure policy requires management to consider the potential impact on the community before closing a branch, and that the bank refrains from closing branches in areas where there are no other Wells Fargo Bank branches nearby.

In order to address the specific concerns raised by commenters regarding branch closures that may result from this proposal, Wells Fargo indicated that it will not close branches in LMI communities without offering alternative facilities to meet the needs of the surrounding neighborhood.<sup>57</sup> In addition, Wells Fargo stated that it is continuing to identify opportunities for new banking outlets in lowincome communities, independent of this proposal,58 and would consider locations other than supermarkets in areas where no major supermarkets are available. Wells Fargo also indicated that it would continue to be flexible in the design of in-store banking outlets to accommodate community needs, including small business needs.<sup>59</sup>

As noted above, a number of commenters also expressed concern about the strategy followed by Wells Fargo of converting traditional branch bank locations to banking centers in supermarkets. Wells Fargo has explained that its overall strategy is to increase the number, access, and convenience of distribution points for banking services so that it can better serve its communities. 60 A major component of this strategy is to offer products and services through in-store branches and in-store banking centers.61 The supermarket branches and banking centers operated by Wells Fargo typically are open for longer hours than traditional branches and typically are staffed with bank personnel seven days a week as well as during evening hours on weeknights. Personnel at supermarket branches and bank-

established a greater number of banking outlets than it has closed, in an effort to expand its distribution system and enhance customer convenience and accessibility.

57. Wells Fargo indicated that, in addition to major supermarket chains, it has entered into arrangements with smaller grocery store operations. In addition, where there is no grocery store branch alternative, Wells Fargo maintained that it would not close a traditional branch unless there is a convenient traditional branch nearby.

58. For example, Wells Fargo indicated that it was in the process of opening three new banking outlets in South Central Los Angeles.

- 59. Wells Fargo indicated that it is committed to using technology to improve its level of service and variety of products, and to meet the needs of customers for alternative delivery systems. Wells Fargo indicated that, because residents in LMI communities may not yet be able to use new technology to obtain banking services, it would rely on other delivery systems in those communities, including an increased number of staffed banking outlets.
- 60. For example, Wells Fargo indicated that, in 1995, it increased its number of banking outlets by 54 percent, and now has a total of 974 distribution points in California as compared to 633 in 1994. Wells Fargo estimated that, by year-end 1996, the bank will have approximately 1,318 banking outlets in California.
- 61. An in-store branch is staffed with 4-6 full time banking officers, and generally can conduct the full range of retail banking services available at a traditional branch. An in-store banking center is equipped with an ATM, a 24-hour telephone line to Wells Fargo Bank's customer service center, and a sales kiosk, is staffed by a bank officer, and can conduct the full range of retail banking services available at a traditional branch, other than check cashing and merchant coin and currency services.

ing centers accept loan applications and assist customers in applying for loans, opening new accounts, answering questions regarding banking services, and assisting customers in using the ATMs and telephone services. In-store branches and banking centers focus on providing banking products and services to retail customers.

Wells Fargo currently addresses the credit needs of commercial customers, including small business customers, through a combination of business loan representatives who operate out of regional business loan centers and full service branches. Wells Fargo expects to continue to emphasize its business loan representatives as the direct contacts for business lending activities. In addition to direct contacts with business loan representatives, Wells Fargo will accept small business loan applications at all of its in-store branches and banking centers. Wells Fargo also stated that it will continue to attempt to ensure that a traditional branch is located within a reasonable distance to areas with a high concentration of small retail businesses that need coin and cash services. In addition, Wells Fargo is planning to open Merchant Banking Centers that are tailored to the specific needs of small businesses and will offer a full line of business services, including coin and teller services.

#### D. First Interstate's CRA Performance Record

Record in California. The FICAL Examination found that the bank's community delineation was reasonable and did not exclude any LMI areas that the bank would be expected to serve. Examiners also concluded that FICAL effectively markets its products and services in a manner that ensures that all segments of its local communities are aware of those products, including advertisements in English, Mandarin, and Spanish in various local print media.62 FICAL also conducts various direct mailing campaigns with prospect lists developed by outside agencies and from its existing customer base.

FICAL engages in lending activities through a number of programs designed to help meet the credit needs of its local communities, including LMI neighborhoods.63 Examiners noted that FICAL had exceeded its 1993 10-year/\$2 billion lending commitment to make loans to

<sup>62.</sup> One commenter alleged that FICAL does not effectively market its products and services in LMI areas and communities with predominantly minority residents and that the bank lacks an effective mechanism to measure the success of its marketing efforts.

<sup>63.</sup> Several commenters contended that First Interstate has not complied with the commitments made in the Sacramento Savings Order. Commenters also raised concerns about whether Wells Fargo would continue to comply with commitments made in the Sacramento Savings case and in connection with First Interstate's acquisition of San Diego Financial Corporation, San Diego, California, First Interstate Bancorp, 80 Federal Reserve Bulletin 351 (1994). Based on all the facts of record, including information from Wells Fargo and supervisory reports of the Federal Reserve Bank of San Francisco ("Reserve Bank"), the Board concludes that First Interstate has complied substantially with the commitments made in the Sacramento Savings Order.

assist in programs for the construction and acquisition of low-income single and multi-family housing, state and federally guaranteed loan programs, small business development and expansion, and nonprofit community-based organizations.64 The bank also committed \$50 million to fund a portfolio loan program, the Mortgage Assistance Program ("MAP"), with flexible underwriting criteria for nonconforming mortgage loans.65 In addition, examiners noted that FICAL offers several other specialized mortgage programs to help meet the needs of LMI individuals, including:

- (1) The Down Payment Assistance Program, which offers below-market interest rates,
- (2) The Home Buyers Assistance Program, which allows downpayments to consist of a gift from a family member
- (3) The Community Advancement Program, which is available to residences in LMI or predominantly minority neighborhoods.

These mortgage products also finance up to 95 percent of the appraisal value of the home.<sup>66</sup> In addition, FICAL actively participates in FHA, VA, and Farmers Home Administration loan programs.67

The FICAL Examination also found an increase in the bank's level of small business lending.68 In addition, examiners noted favorably FICAL's small business lending activities through its Government Guaranteed Lending Unit and its support of the statewide California Economic Development Lending Initiative ("CEDLI"), a small business loan consortium.69 FICAL participates in community development lending activities through two specialized lending units in its Community Lending Department, the Economic Development Unit<sup>70</sup> and the Affordable Housing Unit.<sup>71</sup> FICAL also offers First Interstate's Responsive Specialized Terms ("F.I.R.S.T.") consumer loan program to meet the special needs of low-income borrowers who may not meet standard underwriting criteria.72

Record in other states. The Board also has considered First Interstate's CRA performance record in states outside California, and in particular, Nevada, Oregon, and Washington, in light of comments received.<sup>73</sup> As noted above, all of First Interstate's subsidiary banks in these states received either "outstanding" or "satisfactory" ratings from the OCC in their most recent examinations for CRA performance (collectively, "OCC Examinations").74

The OCC Examinations found that the community delineations for all of First Interstate's subsidiary banks outside of California were generally reasonable and did not exclude any LMI neighborhoods. None of the banks was found to have engaged in illegal credit practices or practices that discouraged applications for credit. Examiners also determined that the banks' ascertainment efforts were effective, and that marketing activities were generally adequate and, in some cases, commendable. The banks engaged in various lending activities and community development programs to help meet the credit needs of its communities, including LMI neighborhoods. Examiners indicated that all these banks offered some type of program to support affordable housing and small business lending in their communities, and that all banks participated to some extent in federal and local government-sponsored loan programs. The OCC Examinations, moreover, found that many of First Interstate's subsidiary banks were actively involved in community development lending programs in conjunction with local nonprofit organizations or community development corporations.

The FI Nevada Examination determined that the bank had been active in its efforts to address a significant portion of the identified credit needs in its delineated community, and found that the bank's loans for residential mortgages, housing rehabilitation, home improvement, small business, and small farms were available throughout the community.

<sup>64.</sup> FICAL's 1994 lending goal was \$214 million (\$110 million in mortgage lending, \$17 million in affordable housing, \$70 million in small business lending, and \$17 million in government guaranteed lending). FICAL originated more than \$371 million in loans in 1994.

<sup>65.</sup> In 1994, FICAL funded \$16.9 million under the MAP program, and the bank funded an additional \$3.1 million under the program, as of August 1995

<sup>66.</sup> One commenter alleged that denial rates under this program

<sup>67.</sup> Examiners noted that FICAL funded 298 FHA and VA loans, totalling approximately \$24 million in 1994 (includes applications received in 1993 and funded in 1994)

<sup>68.</sup> One commenter criticized FICAL's small business lending as insufficient for an institution of its size. The FICAL Examination noted that, in the first two quarters of 1995, the bank extended 11,738 small business loans, totalling \$265 million, compared to 10,095 small business loans, totalling approximately \$65 million, in the first two quarters of 1994. FICAL defines small business loans as loans in principal amounts of \$250,000 or less.

<sup>69.</sup> Wells Fargo has agreed to honor FICAL's commitments to CEDLI.

<sup>70.</sup> The Economic Development Unit extends credit to organizations providing basic social services, promoting economic development and creating jobs in low-income areas, such as nonprofit groups and organizations owned by minorities or women and new and expanding businesses. The FICAL Examination noted that this unit had originated 41 loans, totalling \$14.5 million, and has made seven loan

commitments, totalling \$8.6 million, since the bank's last CRA performance examination in April 1994.

<sup>71.</sup> The Affordable Housing unit provides financing to developers of affordable housing for LMI households, including the construction of new properties and the rehabilitation of existing properties. The FICAL Examination noted that this unit originated 27 loans, totalling over \$132 million, since the bank's last CRA performance examination in April 1994.

<sup>72.</sup> F.I.R.S.T. loans have longer terms and provide for lower monthly payments than standard personal loans and can be unsecured

<sup>73.</sup> Wells Fargo also indicated that it intends to meet with community-based organizations outside California to discuss CRArelated issues in areas outside of California that are served by First Interstate.

<sup>74.</sup> The dates of the CRA examinations for subsidiaries operating in Nevada, Oregon and Washington are: First Interstate Bank of Nevada, Las Vegas, Nevada, in September 1994 ("FI Nevada Examination"); First Interstate Bank of Oregon, Portland, Oregon, in November 1994 ("FI Oregon Examination"); and First Interstate Bank of Washington, Seattle, Washington in November 1994 ("FI Washington Examination").

In addition, the FI Nevada Examination noted that the bank offered a number of credit products to meet the credit needs of its delineated community, including:

- (1) Loans under the State of Nevada Good Neighbors Program, which provides below market rate mortgages for LMI applicants,
- (2) The City of Henderson Home Improvement Loan, which focuses on owner-occupied houses for low-income borrowers in Henderson, and
- (3) Small business loans.

The FI Oregon Examination found that the bank had a strong level of loan originations, with a majority of loans in its delineated community, and strong lending performance in LMI areas, small business loans, and consumer loans. Examiners also found that the bank provided products that were responsive to the needs of its communities, including consumer loans in amounts as small as \$300, a streamlined small business loan program for loans up to \$250,000, the use of alternative credit history for a variety of consumer loan products, and no-minimum-amount mortgage loans.

The FI Washington Examination also found that the bank had a high level of loan originations in its delineated community and a commitment to lend to individuals in LMI areas and small businesses. In addition, the FI Washington Examination noted that the bank's overall level of lending showed strong growth in all major loan categories. For example, from June 30, 1993, through June 30, 1994, the bank generated more than \$41.2 million in small business loans of \$100,000 or less.

# E. Effect on Employment

The Board received a number of comments expressing concern that the proposal would result in substantial job losses among First Interstate's employees and would adversely affect the California economy. The BHC Act specifically enumerates the factors the Board may consider in reviewing a proposal under that Act. These factors relate to the effect of the proposal on competition, the financial and managerial resources of the institutions involved, certain supervisory factors, and the convenience and needs of the communities served by the institutions involved. The effect of the proposed acquisition on employment in a community is not among the factors included in the BHC Act. The convenience and needs factor has been consistently interpreted by the federal banking agencies, the courts, and Congress to relate to the effect of a proposal on the availability and quality of banking services in the community.

The Board notes in this case that Wells Fargo has indicated that it will provide support to displaced employees and has taken several steps to minimize any adverse effects of this proposal on employment or the economy. For example, Wells Fargo has initiated a hiring freeze in October 1995, and has established special programs, such as relocation assistance, training, and incentives, to reassign employees into growth areas of the company. Wells Fargo also has indicated that severance payments and outplace-

ment assistance, such as career counseling and job search support, will be offered to employees. Wells Fargo also has announced plans to increase its lending to small businesses, particularly small businesses located in California, which Wells Fargo believes will help create additional job opportunities in its community.

Conclusion Regarding Convenience and Needs Considerations

The Board recognizes that this proposal represents a major transaction that will affect many communities, particularly in California. Consideration of the effect of this proposal on the convenience and needs of communities is an important component of the Board's review of this proposal. As explained above, the information in this case demonstrates that Wells Fargo has a strong record of helping to meet the convenience and needs of the communities that it serves. This record of performance has been demonstrated over time and has been strongly rated through the course of several examinations. Numerous commenters, including many community representatives and organizations as well as individual customers, have provided testimonials regarding the efforts made by Wells Fargo.

First Interstate also has demonstrated a strong commitment to its communities. Wells Fargo has indicated that it will review the CRA-related programs initiated by First Interstate, and will continue to participate in those activities that work best in assisting to meet community needs. Differences in the business strategies between the two organizations will likely result, however, in changes in the types of and manner in which banking products and services will be provided to customers of First Interstate and the communities that it serves. A significant number of commenters have expressed concern about these potential

<sup>75.</sup> Several commenters maintained that the proposed merger would have a significant impact in areas outside California, and that the Board should hold public meetings or hearings in these areas, such as Dallas and Houston, Texas, and Portland, Oregon. Section 3(b) of the BHC Act does not require the Board to hold a public hearing on an application unless the appropriate supervisory authority for the bank to be acquired makes a timely written recommendation of denial of the application. In this case, neither the OCC nor any appropriate state supervisory authority has recommended denial.

Under the Board's rules, the Board may, in its discretion, hold a public hearing or meeting on an application to clarify factual issues related to the application and to provide an opportunity for testimony, if appropriate. 12 C.F.R. 262.3(e) and 262.25(d). The Board has carefully considered these requests in light of all the facts of record. As explained above, the Board held seven public meetings on this proposal at which 311 commenters provided testimony. In the Board's view, commenters have had ample opportunity to submit their views and have, in fact, submitted substantial materials that have been considered by the Board in acting on the application and notices. Commenters' requests fail to demonstrate why their written submissions and oral testimony do not adequately present their allegations. Based on all the facts of record, the Board has determined that additional public hearings or meetings are not necessary to clarify the factual record or otherwise warranted in this case, and, accordingly, the requests for additional public hearings or meetings on the application are denied.

changes and the effects they may have on the availability and quality of banking services in their communities.

However, neither the CRA nor the BHC Act require that an institution help to meet the credit and other banking needs of a community in specific ways or provide specific types of products or services. Both Acts, and the regulations implementing those Acts, provide a banking institution with freedom to develop its own business strategy and product offering.

As noted above, the record in this case shows that Wells Fargo is making and has made very strong efforts to help meet the credit needs of its communities and has indicated its commitment generally to continue those efforts. In connection with this proposal, Wells Fargo also has announced plans to strengthen its efforts further.

The Board has carefully weighed the concerns expressed by commenters, including concerns about branch closures, the continuation of First Interstate programs, the availability of various banking products and services, and the effect of this proposal on various communities, and the information obtained through the examination process as well as information supplied by Wells Fargo and other commenters regarding the record of Wells Fargo in meeting the credit and banking needs of its communities, Wells Fargo's record of providing banking services to customers through traditional and nontraditional means, and Wells Fargo's plans for strengthening the products and services that it makes available to the community.76 The Board believes, after considering all of these facts of record, including consideration of the assessments of performance of relevant institutions under the CRA and the information provided by commenters, that the convenience and needs factors in this case are consistent with approval. The Board will continue to monitor and review the performance efforts made by Wells Fargo in future applications. In this regard, the Board will monitor Wells Fargo's implementation of its branch closing policy in connection with the consolidation and closing of First Interstate branches and the effect of the branching strategy announced by Wells Fargo on the availability of banking services and convenience and needs of the community.

#### Other Considerations

Wells Fargo also has filed notice under section 4(c)(8) of the BHC Act to acquire First Interstate Resource Finance Associates, Newport Beach, California, and thereby engage in making, acquiring, and servicing loans, and First Interstate's voting interest in Star System, Inc., a California nonprofit mutual benefit corporation, and thereby engage in providing data transmission services through an electronic funds transfer network. The Board previously has determined by regulation that the proposed activities are closely related to banking for purposes of section 4(c)(8) of the BHC Act.<sup>77</sup> Wells Fargo has committed that it will conduct these activities in accordance with the Board's regulations and orders approving these activities for bank holding companies.<sup>78</sup>

In order to approve these notices, the Board also must determine that the acquisition of First Interstate's nonbanking subsidiaries and performance of the proposed activities by Wells Fargo "can reasonably be expected to produce benefits to the public . . . that outweigh possible adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices."79 Wells Fargo maintains that consummation of the proposal would expand the products and services that it offers its customers. The record in this case indicates that there are numerous providers of these lending and data processing services, and there is no evidence in the record to indicate that consummation of this proposal is likely to result in any significantly adverse effects, such as undue concentration of resources, decreased or unfair competition, conflicts of interests, or unsound banking practices that would outweigh the public benefits of this proposal. Accordingly, the Board has determined that the balance of public interest factors it must consider under section 4(c)(8) of the BHC Act is favorable and consistent with approval.

Wells Fargo also has applied under section 25 of the Federal Reserve Act (12 U.S.C. § 601) and section 211.3(a)(1) of the Board's Regulation K (12 C.F.R. 211.3(a)(1)), to establish branches in the following locations, which are First Interstate branches that Wells Fargo would acquire as a result of the merger: London, United Kingdom; Seoul, South Korea; and Taipei, Taiwan. The Board has considered the factors it is required to consider when reviewing applications for establishing branches pursuant to section 25 of the Federal Reserve Act and, based

<sup>76.</sup> Some commenters believed that, because the First Bank proposal was withdrawn, the comment period should have been reopened to allow the public to comment solely on the Wells Fargo proposal, and that Wells Fargo should be required to file a new application to acquire First Interstate. The Board is required under applicable law and its processing procedures to act on applications submitted under the BHC Act within specified time periods. The Board notes, moreover, that the commenters and Wells Fargo have had ample opportunity, including seven public meetings, to submit information for the record and have, in fact, provided substantial submissions. As discussed above, the Board has carefully reviewed the record in this case, including information provided by commenters and Wells Fargo about its CRA performance since the most recent performance examinations of its subsidiary banks and information relating to the possible effects of this merger on the convenience and needs of the communities to be served. Moreover, the Board considered all comments on the performance record of Wells Fargo, including comments made at the public meetings, in connection with the First Bank application that was withdrawn. Although Wells Fargo provided additional information on this proposal, no new application was required because of the withdrawal of the First Bank application. Based on all the facts of record, the Board concludes that the record is sufficient to act on this proposal at this time, and that delay or denial of this proposal on the grounds of informational insufficiency is not warranted.

<sup>77.</sup> See 12 C.F.R. 225.25 (b)(1) and (7).

<sup>78.</sup> Wells Pargo also has committed that it will not reactivate any currently inactive subsidiaries of First Interstate without first obtaining the Board's approval.

<sup>79. 12</sup> U.S.C. § 1843(c)(8).

on all the facts of record and for the reasons discussed in this order, finds those factors to be consistent with approval.

Wells Fargo also has provided notice under sections 211.5(b)(2)(i) and 211.5(c)(2) of the Board's Regulation K (12 C.F.R. 211.5(b)(2)(i) and 211.5(c)(2)), of its proposed acquisition of 100 percent of the First Interstate Bank of Canada, Toronto, Canada. In addition, Wells Fargo has provided notice under section 4(c)(13) of the BHC Act (12 U.S.C. § 1843(c)(13) and section 211.5(c)(2) of Regulation K (12 C.F.R. 211.5(c)(2)) of its intention to acquire 100 percent of certain foreign subsidiaries of First Interstate.<sup>80</sup>

#### Conclusion

Based on the foregoing, including the commitments made to the Board by Wells Fargo in connection with the applications and notices, and in light of all the facts of record, the Board has determined that the applications and notices should be, and hereby are, approved.<sup>81</sup> The Board's approval is specifically conditioned on compliance by Wells Fargo with all commitments made in connection with the applications and notices as well as the conditions discussed in this order.

The Board notes that, because Wells Fargo Bank employs more than 50 people, serves as a depository of government funds, and acts as an agent in selling or redeeming U.S. savings bonds and notes, it is required by regulations of the Department of Labor to:

- (1) file annual reports with the Equal Employment Opportunity Commission ("EEOC"); and
- (2) have in place a written affirmative action compliance program which states efforts and plans to achieve equal opportunity in the employment, hiring, promotion, and separation of personnel.

The Board's determination as to the nonbanking activities to be conducted by Wells Fargo is subject to all the conditions in the Board's Regulation Y, including those in sections 225.7 and 225.23(g) (12 C.F.R. 225.7 and 225.23(g)), and to the Board's authority to require such modification or termination of the activities of a holding company or any of its subsidiaries as the Board finds necessary to assure compliance with, or to prevent evasion of, the provisions and purposes of the BHC Act and the Board's regulations and orders issued thereunder. The commitments and conditions relied on by the Board in reaching this decision are deemed to be conditions imposed in writing by the Board in connection with its findings and decision, and as such may be enforced in proceedings under applicable law.

The acquisition of First Interstate's subsidiary banks shall not be consummated before the fifteenth calendar day following the effective date of this order, and the banking and nonbanking transactions shall not be consummated later than three months following the effective date of this order, unless such period is extended for good cause by the Board or by the Reserve Bank, acting pursuant to delegated authority.

By order of the Board of Governors, effective March 6, 1996.

Voting for this action: Chairman Pro Tempore Greenspan, and Governors Lindsey, Phillips, and Yellen. Absent and not voting: Governor Kelley.

JENNIFER J. JOHNSON Deputy Secretary of the Board

#### Appendix A

First Interstate subsidiary banks:

- (1) First Interstate Bank of Alaska, National Association, Anchorage, Alaska
- First Interstate Bank of Arizona, National Association, Phoenix, Arizona
- (3) First Interstate Bank of California, Los Angeles, California
- (4) First Interstate Bank of Denver, National Association, Denver, Colorado
- (5) First Interstate Bank of Englewood, National Association, Englewood, Colorado
- (6) First Interstate Bank of Idaho, National Association, Boise, Idaho
- (7) First Interstate Bank of Montana, National Association, Kalispell, Montana
- (8) First Interstate Bank of Nevada, National Association, Las Vegas, Nevada
- (9) First Interstate Bank of New Mexico, National Association, Santa Fe, New Mexico
- (10) First Interstate Bank of Oregon, National Association, Portland, Oregon
- (11) First Interstate Bank of Texas, National Association, Houston, Texas

<sup>80.</sup> Under section 211.5(d)(6) of Regulation K (12 C.F.R. 211.5(d)(6)), these subsidiaries, listed in Appendix B, hold and own property or problem assets associated with First Interstate's prior operations in London. Wells Fargo has committed that it will not reactivate any inactive foreign subsidiary of First Interstate or foreign branch of FICAL without prior approval from the Board.

<sup>81.</sup> Several commenters also alleged that Wells Fargo Bank does not have a sufficient number of African Americans and other minorities in senior management and that it discriminates against minorities in its employment practices. Other commenters alleged that the proposal would result in a loss of jobs that currently are held by minorities and women. One commenter asserted that First Interstate engaged in employment discrimination. Wells Fargo indicated that it formed a Cultural Diversity Committee in 1990, staffed by senior managers who report directly to the Chairman, to recommend ways to attract, retain, and promote employees and managers who reflect the communities that it serves. Wells Fargo stated that it annually reviews its affirmative action plans, and noted that, as of the third quarter 1995, 30 percent of Wells Fargo's officials and managers were minorities and 58 percent were women. Moreover, Wells Fargo indicated that 35 percent of its current board of directors are minorities or women.

See 41 C.F.R. 60–1.7(a), 60–1.40. The Board also notes that, pursuant to regulations of the Department of Labor, Wells Fargo, as the parent company, also is required to file an annual report with the EEOC covering all employees in its entire corporate structure. The EEOC has jurisdiction for determining whether companies are in compliance with the equal employment statutes. The Board is not aware of any finding or adjudication of illegal employment practices to date by Wells Fargo or First Interstate.

- (12) First Interstate Bank of Utah, National Association, Salt Lake City, Utah
- (13) First Interstate Bank of Washington, National Association, Seattle, Washington
- (14) First Interstate Bank of Wyoming, National Association, Casper, Wyoming
- (15) First Interstate Bank, Ltd., Los Angeles, California
- (16) First Interstate Central Bank, Calabasas, California

# Appendix B

Wells Fargo has filed notices under section 4(c)(8) of the BHC Act to acquire the nonbanking subsidiaries of First Interstate including:

- (1) Star Systems, Inc., California, and thereby engage in data processing activities, pursuant to 12 C.F.R. 225.25(b)(7); and
- (2) First Interstate Resource Finance Associates, Newport Beach, California, and thereby engage in making, acquiring, and servicing loans, pursuant to 12 C.F.R. 225.25(b)(1).

Wells Fargo has provided notice under section 4(c)(13)of the BHC Act to acquire the foreign subsidiaries of First Interstate including:

- (1) FIL Holding Co., London, England, and thereby hold property or other problem assets, pursuant to 12 C.F.R. 211.5(d)(6);
- (2) First Interstate Holding (UK) Ltd., London, England, and thereby hold property or other problem assets, pursuant to 12 C.F.R. 211.5(d)(6); and
- (3) First Interstate Services Co. (UK) Ltd., London, England, and thereby hold property or other problem assets, pursuant to 12 C.F.R. 211.5(d)(6).

#### Appendix C

Description of California Banking Markets in Which Wells Fargo and First Interstate Compete

Auburn	Western Placer County outside of the		
	modified Sacramento Ranally Metro-		
	politan Area ("RMA")		
D.1. 6.11			
Bakersfield	Bakersfield RMA, plus Shafter,		
	Arvin, and Buttonwillow		
Chico	Chico RMA, plus Magalia, Surham,		
	and Paradise		
Davis	Davis RMA, plus Dixon		
Delano	Northern Kern County north of the		
	Bakersfield RMA		
El Centro	Central Imperial County outside of		
	the Calexico RMA		
Eureka-Arcata	Eureka-Arcata RMA, plus Scotia and		

Fairfield-Vacaville RMA, plus Win-

Ferndale

ters

Fresno	Fresno RMA, plus Kinsburg, Selma,
	Kerman, and Caruthers
Grass Valley	Western Nevada County
Hemet	Hemet RMA
Kings County	Kings County
Lancaster	Lancaster RMA, plus Rosamond
Los Angeles	Los Angeles RMA, plus Rancho
200180100	Santa Margarita
Los Banos	Southwestern Merced County out-
200 241100	side the modified Merced RMA
Madera	Western Madera County
Merced	Merced RMA, plus Livingston
Modesto	Modesto RMA, plus Escalon, Hugh-
1110 40010	son, Ripon, and Oakdale
Monterey-Seaside	Monterey-Seaside RMA
Napa	Napa RMA, plus St. Helena
Oceanside	Oceanside RMA, plus Bonsall and
	Fallbrook
Oroville	Southern Butte County outside the
	modified Chico RMA
Oxnard-Ventura	Oxnard-Ventura RMA, plus Fill-
	more, Santa Paula, Ojai, and Riru
Palm Springs	Palm Springs RMA, plus Yucca Val-
	ley, Joshua Tree, Twentynine Palms,
	Indio, Coachella, and La Quinta
Placerville	Western El Dorado County outside
	the Sacramento RMA
Porterville	Porterville RMA
Redding	Redding RMA
Riverside-	Riverside-San Bernardino RMA,
San Bernardino	plus Lake Arrowhead, Blue Jay, Per-
	ris, Nuevo, Beaumont, and Banning
Sacramento	Sacramento RMA, plus Lincoln
Salinas	Salinas RMA, plus Soledad and
	Gonzales
San Diego	San Diego RMA
San Francisco-	San Francisco-Oakland-San Jose
Oakland-San Jose	RMA
San Luis Obispo	San Luis Obispo County excluding
-	the Santa Maria RMA
Conto Dorboro	Canta Darbara DMA

Santa Barbara Santa Barbara RMA Santa Cruz Santa Cruz RMA Santa Maria Santa Maria RMA, plus Guadalupe

Santa Rosa Santa Rosa RMA, plus Healdsburg Sonoma Southern Sonoma County outside of the modified Santa Rosa RMA

Stockton Stockton RMA, plus Lodi, Linden, Lockeford, Manteca, Galt, Walnut

Grove, and Woodbridge

Western Riverside County outside Sun City

the Riverside RMA and the Hemet

**RMA** 

Tehama County Tehama County

Western San Joaquin County outside Tracy

the modified Stockton RMA

Turlock Southwestern Stanislaus County out-

> side the modified Modesto RMA, plus part of northwestern Merced

County

Fairfield-Vacaville

Victorville

Visalia

Southwestern San Bernardino County north of the Riverside RMA Visalia RMA, plus Tulare, Exeter, Woodlake, Three Rivers, and LindWoodland

Yolo County outside the modified Davis, Sacramento, and Fairfield-

Vacaville RMAs

Yuba City-Marysville Yuba City-Marysville RMA, plus

Live Oak

Appendix D Summary of Market Shares for California Banking Markets

say

		Pre-Divestiture		Amount divested	нні		Pro forma	Pro forma
Market	HHI before	HHI after	Change	(Millions of dollars)	post- divestiture <sup>1</sup>	Change	market share <sup>1</sup>	rank/ competitors <sup>1</sup>
Auburn	1337	1557	220	44.3	1337	0	14.6	1/9
Bakersfield	1579	2214	634	254.0	1632	53	23.1	1/12
Chico	1377	1797	421	74.8	1488	111	22.3	2/11
Davis	1732	2036	304	52.9	1732	0	15.2	3/7
Dalano	2547	3529	982	47.5	2547	0	20.5	4/3
El Centro	2032	2428	396 54	35.8 0	2124 2024	92 54	21.5 17.3	2/6 3/6
Eureka-Arcata	1971 1468	2024 1726	258	0	1726	258	23.7	2/10
Fairfield-Vacaville	1740	1817	78	0	1817	78	14.3	2/17
FresnoGrass Valley	1458	1679	221	48.0	1458	70	13.8	2/12
Glass Valley	-					•		
Hemet	960	1031	70	13.8	1003	42	11.3	3/13
Kings County	1493	1735	243	22.4	1493	0	23.3	1/9 2/8
Lancaster	1478 879	1815	337 135	53.5 0	1564 1014	86 135	20.1 16.5	2/186
Los Angeles	2351	1014 2839	488	18.6	2351	0	27.5	2/5
Los Banos	1956	2404	448	28.9	1956	ő	25.5	2/6
Merced	1672	1891	219	15.8	1788	116	19.7	3/7
Modesto	964	1146	182	0	1146	182	22.2	1/22
Monterey-Seaside	1282	1683	401	73.9	1394	112	24.2	1/13
Napa	1239	1326	87	0	1326	87	17.8	3/11
Oceanside	1291	1559	268	46.1	1412	121	20.9	2/14
Oroville	1505	1771	266	39.1	1505	0	12.5	3/7
Oxnard-Ventura	1348	1672	324	160.4	1445	97	20.7	2/22
Palm Springs	1012	1197	184	112.4	1056	44	14.4	2/21
Placerville	1318	1652	334	49.5	1318	0	14.9	3/9
Porterville	2236	2408	172	0	2408	172	18.7	2/5 2/9
Redding	1334	1518	184	0	1518	184	19.2	2/37
Riverside-San Bernardino	1444	1519 1639	76 483	525.6	1519 1345	76 189	12.6 26.1	1/38
Sacramento	1156 1500	1620	120	0	1620	120	21.6	2/10
San Diego	1153	1488	336	582.1	1333	181	23.6	1/49
San Jose	1403	1514	111	16.1	1513	110	21.7	2/107
San Luis Obispo	1427	1464	37	0	1464	37	10.1	4/12
Santa Barbara	1515	1573	58	0	1573	58	12.2	3/15
Santa Cruz	1247	1350	76	0	1350	76	15.5	3/12
Santa Maria	1407	1437	30	0	1437	30	8.9	4/11
Santa Rosa	944	1010	66	0	1010	66	13.3	3/16
Sonoma	1511	1711	200	15.5 0	1511 1110	0 136	24.9 18.0	1/9 1/21
Stockton	974 1203	1110 1452	136 249	48.7	1270	67	18.1	2/14
•	1750	1941	191	0	1941	191	21.0	2/5
Tehama County	1750	1941 1972	388	21.4	1584	191	25.4	2/3 1/7
Tracy	1364	1567	355	42.7	1300	88	23.4	1/11
Victorville	1068	1133	65	0	1133	65	12.1	3/15
Visalia	1478	1588	110	ő	1588	110	16.3	2/13
Woodland	1588	1938	350	35.3	1588	ő	22.7	2/8
Yuba City-Marysville	1351	1840	488	61.4	1469	118	23.5	1/1 1

NOTE. APPROXIMATE TOTAL DIVESTITURE: \$2.5 billion.

<sup>1.</sup> All post-divestiture HHI calculations and pro forma information assume that branches would be divested to out-of-market firms.

# Appendix E First Interstate CRA Performance Examination Ratings

First Interstate subsidiary banks	CRA rating from the OCC	Date
First Interstate Bank of Alaska, N.A.,		
Anchorage, Alaska	satisfactory	11/1/94
First Interstate Bank of Arizona, N.A., Phoenix, Arizona.	outstanding	8/2/94
First Interstate Bank of Denver, N.A.,		
Denver, Colorado	satisfactory	9/8/94
First Interstate Bank of Englewood, N.A., Englewood, Colorado.	outstanding	12/9/93
First Interstate Bank of Idaho, N.A., Boise, Idaho	satisfactory	8/9/93
First Interstate Bank of Montana, N.A.,	outloration	0,7,75
Kalispell, Montana	satisfactory	11/1/94
First Interstate Bank of Nevada, N.A.,	-	
Las Vegas, Nevada	satisfactory	9/13/94
First Interstate Bank of New Mexico, N.A., Santa Fe. New Mexico	catiofactom	11/10/02
7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	satisfactory	11/19/93
First Interstate Bank of Oregon, N.A., Portland, Oregon	outstanding	11/1/94
First Interstate Bank of Texas, N.A	outstanding	11,1,5
Houston, Texas.	satisfactory	7/30/93
First Interstate Bank of Utah, N.A.,	•	
Salt Lake City, Utah	satisfactory	11/18/93
First Interstate Bank of Washington, N.A.,		
Seattle, Washington	satisfactory	11/1/94
First Interstate Bank of Wyoming, N.A.,  Casper, Wyoming	satisfactory	10/15/93

# APPLICATIONS APPROVED UNDER BANK HOLDING COMPANY ACT By the Secretary of the Board

Recent applications have been approved by the Secretary of the Board as listed below. Copies are available upon request to the Freedom of Information Office, Office of the Secretary, Board of Governors of the Federal Reserve System, Washington, D.C. 20551.

# Section 3

Applicant(s)	Bank(s)	Effective Date
First Commerce Corporation, New Orleans, Louisiana	Louisiana Independent Bankshares, Inc., Baton Rouge, Louisiana First National Banker's Bank, Baton Rouge, Louisiana	March 19, 1996

# APPLICATIONS APPROVED UNDER BANK HOLDING COMPANY ACT By Federal Reserve Banks

Recent applications have been approved by the Federal Reserve Banks as listed below. Copies are available upon request to the Reserve Banks.

#### Section 3

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
Caldwell Holding Company,	Citizens Progressive Bank,	Dallas	March 11, 1996
Columbia, Louisiana	Columbia, Louisiana		

# Section 3—Continued

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
Dartmouth Capital Group, Inc., Encinitas, California Dartmouth Capital Group, L.P., Encinitas, California SDN Bancorp, Inc., Encinitas, California	Liberty National Bank, Huntington Beach, California	San Francisco	February 15, 1996
Executive Bancshares, Inc., Paris, Texas	Collin County National Bank, McKinney, Texas	Dallas	March 6, 1996
F & M National Corporation, Winchester, Virginia	FB&T Financial Corporation, Fairfax, Virginia	Richmond	March 14, 1996
Fidelity Company, Dyersville, Iowa	Valley State Bank (In Organization), Guttenberg, Iowa	Chicago	February 28, 1996
First Valley Bank Group, Inc., Harlingen, Texas	Pharr Financial Corporation, Pharr, Texas Security State Bank, Pharr, Texas	Dallas	March 13, 1996
First Valley Delaware Financial Corporation, Dover, Delaware	Pharr Financial Corporation, Pharr, Texas Security State Bank, Pharr, Texas	Dallas	March 13, 1996
Gateway Bancshares, Inc., Ringgold, Georgia	Gateway Bank and Trust, Ringgold, Georgia	Atlanta	February 23, 1996
Heritage Financial Corporation, Lawrenceville, Illinois	Heritage National Bank, Lawrenceville, Illinois	St. Louis	March 6, 1996
JWL - GSW, Ltd., Houston, Texas	Gulf Southwest Bancorp, Inc., Houston, Texas Gulf Southwest Nevada Bancorp, Inc., Reno, Nevada Merchants Bank, Houston, Texas	Dallas	March 12, 1996
Matewan Bancshares, Inc., Williamson, West Virginia	Bank One, Pikeville, N.A., Pikeville, Kentucky	Richmond	February 15, 1996
NBE Bancshares, Inc., Earlville, Illinois	Pinnacle Bancshares, Incorporated, Paw Paw, Illinois State Bank of Paw Paw, Illinois Paw Paw, Illinois	Chicago	March 4, 1996
Nebraska Bankshares, Inc., Farnam, Nebraska	Stockmens Financial Corporation, Rushville, Nebraska	Kansas City	February 28, 1996
Norwest Corporation, Minneapolis, Minnesota	Benson Financial Corporation, San Antonio, Texas	Minneapolis	March 19, 1996
Norwest Corporation, Minneapolis, Minnesota	Regional Bank of Colorado, N.A., Rifle, Colorado	Minneapolis	March 19, 1996
Otto Bremer Foundation, St. Paul, Minnesota Bremer Financial Corporation, St. Paul, Minnesota	First American Bank of Wahpeton, Wahpeton, North Dakota	Minneapolis	February 13, 1996
Premier Bancshares, Inc., La Grange, Texas	Premier Holdings - Nevada, Inc., Carson City, Nevada La Grange State Bank, La Grange, Texas	Dallas	March 6, 1996
Premier Holdings - Nevada, Inc., Carson City, Nevada	La Grange State Bank, La Grange, Texas	Dallas	March 6, 1996

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
Private Bancorporation, Inc., Minneapolis, Minnesota	Private Bank Minnesota, Minneapolis, Minnesota	Minneapolis	February 15, 1996
Puget Sound Bancorp, Port Orchard, Washington	First National Bank of Port Orchard, Port Orchard, Washington	San Francisco	February 22, 1996
Quinlan Bancshares, Inc., Quinlan, Texas	Citizens State Bank, Royse City, Texas	Dallas	February 26, 199
Regions Financial Corporation, Birmingham, Alabama	First Gwinnett Bancshares, Inc., Norcross, Georgia	Atlanta	March 6, 1996
Stockmens Financial Corporation, Rushville, Nebraska	Stockmens Management Company, Rushville, Nebraska Leffler Bank Holding Company, Sidney, Nebraska Nebraska State Bank, Cozad, Nebraska	Kansas City	February 28, 1996
Taylor Bancshares, Inc., North Mankato, Minnesota	First National Bank of Fairfax, Fairfax, Minnesota	Minneapolis	March 6, 1996
Wilson Bancshares, Inc., Wilson, Kansas	The Wilson State Bank, Wilson, Kansas	Kansas City	February 27, 1990
Section 4			
Applicant(s)	Nonbanking Activity/Company	Reserve Bank	Effective Date
Banc One Corporation, Columbus, Ohio	Banc One Leasing Corporation, Columbus, Ohio	Cleveland	March 4, 1996
Beulah Bancorporation, Inc., Sioux Falls, South Dakota	To engage <i>de novo</i> in making and servicing loans	Minneapolis	February 27, 199
Farmers Bancshares, Inc., Hardinsburg, Kentucky	Breckinridge Loan, Inc., Hardinsburg, Kentucky Farmers Bancshares Finance Corp., Inc., Hardinsburg, Kentucky	St. Louis	February 16, 199
First Financial Bancorp, Hamilton, Ohio	First Finance Mortgage Company of Southwestern Ohio, Fairfield, Ohio	Cleveland	March 14, 1996
Heartland Bancshares, Inc., Lenox, Iowa	To engage in making and servicing loans	Chicago	March 13, 1996
Lake Benton Bancorporation, Inc., Sioux Falls, South Dakota	To engage <i>de novo</i> in making and servicing loans	Minneapolis	February 27, 199
Mercantile Bancorporation Inc., St. Louis, Missouri	Metro Savings Bank, F.S.B., Wood River, Illinois Metro Financial Service Corporation, Inc., Wood River, Illinois	St. Louis	February 16, 199
National Commerce Bancorporation, Memphis, Tennessee	USI Alliance Corp., Memphis, Tennessee	St. Louis	February 13, 199
Notice of Progressive Growth Corp., Gaylord, Minnesota	Progressive Service Corp., Gaylord, Minnesota Synectic Solutions, Inc., Gaylord, Minnesota	Minneapolis	February 28, 199
Pembina County Bankshares, Ltd., Cavalier, North Dakota	To commence <i>de novo</i> in the extension of credit to borrowers of its subsidiary bank	Minneapolis	February 27, 199

Effective Date

March 8, 1996

Reserve Bank

Chicago

# Section 4—Continued

Applicant(s)

Prairieland Employees Stock

Ownership Plan,

Bushnell, Illinois

Applicant(s)	Nonbanking Activity/Company	Reserve Bank	Effective Date
PNC Bank Corp., Pittsburgh, Pennsylvania	First Data Corporation, Hackensack, New Jersey	Cleveland	March 18, 1996
Regions Financial Corporation, Birmingham, Alabama	First Federal Bank of Northwest Georgia, Federal Savings Bank, Cedartown, Georgia	Atlanta	February 27, 1996
United Bankshares, Inc., Charleston, West Virginia	Eagle Bancorp, Inc., Charleston, West Virginia	Richmond	March 6, 1996
Sections 3 and 4			

Nonbanking Activity/Company

Prairieland Bancorp,

Bushnell, Illinois

# APPLICATIONS APPROVED UNDER BANK MERGER ACT By Federal Reserve Banks

Recent applications have been approved by the Federal Reserve Banks as listed below. Copies are available upon request to the Reserve Banks.

Applicant(s)	Bank(s)	Reserve Bank	Effective Date
The Bank of Waverly, Waverly, Virginia	First Union National Bank of Virginia, Roanoke, Virginia	Richmond	February 15, 1996
Chippewa Valley Bank, Rittman, Ohio	First National Bank of Ohio, Akron, Ohio	Cleveland	February 23, 1996
Farmers Bank of Maryland, Annapolis, Maryland	First Virginia Bank-Maryland, Upper Marlboro, Maryland	Richmond	February 29, 1996
First Virginia Bank - Commonwealth, Grafton, Virginia	First Virginia Bank of Tidewater, Norfolk, Virginia	Richmond	February 29, 1996
The Ohio Bank, Findlay, Ohio	Society National Bank, Cleveland, Ohio	Cleveland	February 22, 1996
The Security Dollar Bank, Niles, Ohio	National City Bank, Northeast, Akron, Ohio	Cleveland	February 29, 1996
Texas State Bank, McAllen, Texas	The Border Bank, Hidalgo, Texas First State Bank and Trust Company, Mission, Texas	Dallas	March 13, 1996
Westamerica Bank, San Rafael, California	Napa Valley Bank, Napa, California	San Francisco	March 8, 1996

# PENDING CASES INVOLVING THE BOARD OF **GOVERNORS**

This list of pending cases does not include suits against the Federal Reserve Banks in which the Board of Governors is not named a party.

- Kuntz v. Board of Governors, No. 96-1079 (D.C. Cir., filed March 7, 1996). Petition for review of a Board order dated February 7, 1996, approving applications by The Fifth Third Bank, Cincinnati, Ohio, and The Firth Third Bank of Columbus, Columbus, Ohio, to acquire certain assets and assume certain liabilities of 25 branches of NBD Bank, Columbus, Ohio. Petitioner has moved to consolidate the case with Kuntz v. Board of Governors, No. 95-1495.
- Henderson v. Board of Governors, No. 96-1054 (D.C. Cir., filed February 16, 1996). Petition for review of a Board order dated January 17, 1996, approving the merger of First Citizens BancShares, Inc., Raleigh, North Carolina, with Allied Bank Capital, Inc., Sanford, North Carolina. Petitioners' motion for a stay was denied on March 7, 1996.
- Research Triangle Institute v. Board of Governors, No. 1:96CV00102 (M.D.N.C., filed February 12, 1996). Contract dispute.
- In re: Subpoena Duces Tecum, Misc. No. 96-MS-43(TPJ) (D. D.C., filed February 7, 1996). Motion to enforce a subpoena issued to the Board seeking, among other things, bank examination material. On March 18, 1996, the matter was stayed pending the disposition of the application for a writ of certiorari from In re: Bankers Trust Co., 61 F.3d 465 (6th Cir. 1996).
- Inner City Press/Community on the Move v. Board of Governors, No. 96-4008 (2nd Cir., filed January 19, 1996). Petition for review of a Board order dated January 5, 1996, approving the applications and notices by Chemical Banking Corporation to merge with The Chase Manhattan Corporation, both of New York, New York, and by Chemical Bank to merge with The Chase Manhattan Bank, N.A., both of New York, New York. Petitioners' motion for an emergency stay of the transaction was denied following oral argument on March 26, 1996.
- Hotchkiss v. Board of Governors, No. 3:96CV7033 (N.D. Ohio, filed January 19, 1996). Appeal of order of bankruptcy court granting Board's motion for summary judgment in adversary proceeding challenging dischargeability of Board consent order. The Board's brief is due April 1, 1996.
- Menick v. Greenspan, No. 95-CV-01916 (D. D.C., filed October 10, 1995). Complaint alleging sex, age, and handicap discrimination in employment.
- Kuntz v. Board of Governors, No. 95-1495 (D.C. Cir., filed September 21, 1995). Petition for review of Board order dated August 23, 1995, approving the applications of The Fifth Third Bank, Cincinnati, Ohio, to acquire certain assets

- and assume certain liabilities of 12 branches of PNC Bank. Ohio, N.A., Cincinnati, Ohio, and to establish certain branches. The Board's motion to dismiss was filed on October 26, 1995.
- Lee v. Board of Governors, No. 95-4134 (2nd Cir., filed August 22, 1995). Petition for review of Board orders dated July 24, 1995, approving certain steps of a corporate reorganization of U.S. Trust Corporation, New York, New York, and the acquisition of U.S. Trust by Chase Manhattan Corporation, New York, New York. On September 12, 1995, the court denied petitioners' motion for an emergency stay of the Board's orders.
- Beckman v. Greenspan, No. 95-35473 (9th Cir., filed May 4, 1995). Appeal of dismissal of action against Board and others seeking damages for alleged violations of constitutional and common law rights. The appellants' brief was filed on June 23, 1995; the Board's brief was filed on July 12, 1995.
- Board of Governors v. Scott, Misc. No. 95-127 (LFO/PJA) (D. D.C., filed April 14, 1995). Application to enforce an administrative investigatory subpoena for documents and testimony. On August 3, 1995, the magistrate judge issued an order granting in part and denying in part the Board's application. On September 18, 1995, the intervenor moved for reconsideration of a portion of the magistrate's ruling.
- Money Station, Inc. v. Board of Governors, No. 95-1182 (D.C. Cir., filed March 30, 1995). Petition for review of a Board order dated March 1, 1995, approving notices by Bank One Corporation, Columbus, Ohio; CoreStates Financial Corp., Philadelphia, Pennsylvania; PNC Bank Corp., Pittsburgh, Pennsylvania; and KeyCorp, Cleveland, Ohio, to acquire certain data processing assets of National City Corporation, Cleveland, Ohio, through a joint venture subsidiary. Oral argument was heard on February 2, 1996.
- Jones v. Board of Governors, No. 95-1142 (D.C. Cir., filed March 3, 1995). Petition for review of a Board order dated February 2, 1995, approving the applications by First Commerce Corporation, New Orleans, Louisiana, to merge with City Bancorp, Inc., New Iberia, Louisiana, and First Bankshares, Inc., Slidell, Louisiana. Oral argument was heard on February 27, 1996. On March 26, 1996, the court denied the petition for review.
- In re Subpoena Duces Tecum, Misc. No. 95-06 (D.D.C., filed January 6, 1995). Action to enforce subpoena seeking predecisional supervisory documents sought in connection with an action by Bank of New England Corporation's trustee in bankruptcy against the Federal Deposit Insurance Corporation. The Board filed its opposition on January 20, 1995. Oral argument on the motion was held July 14, 1995.
- Board of Governors v. Pharaon, No. 91-CIV-6250 (S.D. New York, filed September 17, 1991). Action to freeze assets of individual pending administrative adjudication of civil money penalty assessment by the Board. On September 17, 1991, the court issued an order temporarily restraining the transfer or disposition of the individual's assets.

FINAL ENFORCEMENT ORDERS ISSUED BY THE BOARD OF GOVERNORS

Banque Worms, S.A. Paris, France

The Federal Reserve Board announced on March 21, 1996, the issuance of an Order of Assessment of a Civil Money Penalty against Banque Worms, S.A., Paris, France, and Banque Worms Capital Corporation, New York, New York, and the execution of a Written Agreement by and among Banque Worms, Banque Worms Capital Corporation, and the Federal Reserve Bank of New York.

The Daiwa Bank, Limited Osaka, Japan

The Federal Reserve Board announced on March 22, 1996, the issuance of an Order against The Daiwa Bank, Limited, Osaka, Japan.

Swiss Bank Corporation Basle, Switzerland

The Federal Reserve Board announced on March 6, 1996, the issuance of an Order of Assessment of a Civil Money Penalty against Swiss Bank Corporation, Basle, Switzerland.

WRITTEN AGREEMENTS APPROVED BY FEDERAL RESERVE BANKS

Northern Bancorp, Inc. Woburn, Massachusetts

The Federal Reserve Board announced on March 8, 1996, the execution of a Written Agreement by and among the Federal Reserve Bank of Boston; the Office of the Commissioner of Banks of the Commonwealth of Massachusetts; Northern Bancorp, Inc., Woburn, Massachusetts ("Northern"); James J. Mawn, President and director of Northern; and Robert L. McCrensky, a director of Northern.

# Directors of Federal Reserve Banks and Branches

Regional decentralization and a combination of governmental and private characteristics are important hallmarks of the uniqueness of the Federal Reserve System. Under the Federal Reserve Act, decentralization was achieved by division of the country into twelve regions called Federal Reserve Districts, and the establishment in each District of a separately incorporated Federal Reserve Bank with its own board of directors. The blending of governmental and private characteristics is provided through ownership of the stock of the Reserve Bank by member banks in its District, which also elect the majority of the board of directors, and by the general supervision of the Reserve Banks by the Board of Governors, an agency of the federal government. The Board also appoints a minority of each board of directors. Thus, there are essential elements of regional participation and counsel in the conduct of the System's affairs for which the Federal Reserve relies importantly on the contributions of the directors of the Federal Reserve Banks and Branches.

The following list of directors of Federal Reserve Banks and Branches shows for each director the class of directorship, the principal business affiliation, and the date the current term expires. Each Federal Reserve Bank has nine members on its board of directors: The member banks elect the three Class A and three Class B directors, and the Board of Governors appoints the three directors in Class C.

Directors are chosen without discrimination as to race, creed, color, sex, or national origin.

Class A directors of each Reserve Bank represent the stockholding member banks of the Federal Reserve District. Class B and Class C directors represent the public and are chosen with due, but not exclusive, consideration to the interests of agriculture, commerce, industry, services, labor, and consumers; they may not be officers, directors, or employees of any bank. In addition, Class C directors may not be stockholders of any bank. The Board of Governors designates annually one Class C director as chairman of the board of directors of each District Bank and designates another Class C director as deputy chairman.

Each of the twenty-five Branches of the Federal Reserve Banks has a board of either seven or five directors, a majority of whom are appointed by the parent Federal Reserve Bank; the others are appointed by the Board of Governors. One of the Board's appointees is designated annually as chairman of the board of that Branch in a manner prescribed by the parent Federal Reserve Bank.

The names of the chairman and deputy chairman of the board of directors of each Reserve Bank and of the chairman of each Branch are published monthly in the *Federal Reserve Bulletin*.<sup>1</sup>

<sup>1.</sup> The current list appears on page A86 of this Bulletin.

DISTRICT 1—BOSTON		Term expires December 31
Class A		
G. Kenneth Perine	President and Chief Executive Officer, National Bank of Middlebury, Middlebury, Vermont	1996
Jane C. Walsh	President, Northmark Bank, North Andover, Massachusetts	1997
Marshall N. Carter	Chairman and Chief Executive Officer, State Street Bank and Trust Company, Boston, Massachusetts	1998
Class B		
Stephen L. Brown	Chairman and Chief Executive Officer, John Hancock Mutual Life Insurance Company, Boston, Massachusetts	1996
Edward Dugger III	President and Chief Executive Officer, UNC Ventures, Inc., Boston, Massachusetts	1997
Robert R. Glauber	Adjunct Lecturer, John F. Kennedy School of Government, Harvard University, Cambridge, Massachusetts	1998
Class C		
John E. Flynn	Executive Director, The Quality Connection, East Dennis, Massachusett	ts 1996
Jerome H. Grossman	Health Quality, Inc., Boston, Massachusetts	1997
William C. Brainard	Chairman, Department of Economics, Yale University, New Haven, Connecticut	1998

DISTRICT 2—NEW YORK		Term expires December 31
Class A		
J. William Johnson	Chairman and Chief Executive Officer, The First National Bank of Lon Island, Glen Head, New York	g 1996
J. Carter Bacot	Chairman and Chief Executive Officer, The Bank of New York, New York	ork, 1997
Robert G. Wilmers	Chairman, President, and Chief Executive Officer, Manufacturers and Traders Trust Company, Buffalo, New York	1998
Class B		
Sandra Feldman	President, United Federation of Teachers, New York, New York	1996
Eugene R. McGrath	Chief Executive Officer, Consolidated Edison Company of New York, New York, New York	
William C. Steere, Jr.	Chairman and Chief Executive Officer, Pfizer Inc., New York, New Yo	rk 1998
Class C		
John C. Whitehead	Chairman, AEA Investors Inc., New York, New York	1996
Thomas W. Jones	Vice Chairman, President, and Chief Operating Officer, Teachers Insura and Annuity Association-College Retirement Equities Fund, New York	
Peter G. Peterson	Chairman, The Blackstone Group, New York, New York	1998
BUFFALO BRANCH		
Appointed by the Federal Res		
Louise C. Woerner	Chairman and Chief Executive Officer, HCR, Rochester, New York	1996
William E. Swan	President and Chief Executive Officer, Lockport Savings Bank, Lockpo New York	rt, 1997
Mark W. Adams	Owner and Operator, Adams Poultry Farm, Naples, New York	1997
George W. Hamlin IV	President and Chief Executive Officer, The Canandaigua National Bank and Trust Company, Canandaigua, New York	1998
Appointed by the Board of Go	overnors	
Joseph J. Castiglia	Former President and Chief Executive Officer, Pratt & Lambert United Inc., Buffalo, New York	, 1996
Louis J. Thomas	Director, United Steelworkers of America, Buffalo, New York	1997
Bal Dixit	President and Chief Executive Officer, Newtex Industries, Inc., Victor, New York	1998
DISTRICT 3—PHILADELPHI	A	
Class A		
Terry K. Dunkle	Chairman, United States National Bank, Johnstown, Pennsylvania	1996
Dennis W. DiLazzero	President and Chief Executive Officer, Minotola National Bank, Vinela New Jersey	nd, 1997
Albert B. Murry	President and Chief Executive Officer, Lebanon Valley National Bank, Lebanon, Pennsylvania	1998
Class B		
J. Richard Jones	President and Chief Executive Officer, Jackson–Cross Company, Philadelphia, Pennsylvania	1996
Robert D. Burris	President and Chief Executive Officer, Burris Foods, Inc., Milford, Delaware	1997
Howard E. Cosgrove	Chairman, President, and Chief Executive Officer, Delmarva Power and Light Company, Wilmington, Delaware	d 1998

		Term expires
DISTRICT 3—PHILADELPHI	A—Continued	December 31
Class C		
Joan Carter	President and Chief Operating Officer, UM Holdings Ltd., Haddonfield New Jersey	, 1996
Donald J. Kennedy	Business Manager, International Brotherhood of Electrical Workers, Lo Union No. 269, Trenton, New Jersey	ocal 1997
Charisse R. Lillie	Partner, Ballard Spahr Andrews & Ingersoll, Philadelphia, Pennsylvania	a 1998
DISTRICT 4—CLEVELAND		
Class A		
Alfred C. Leist	Chairman, President, and Chief Executive Officer, The Apple Creek Banking Company, Apple Creek, Ohio	1996
David S. Dahlmann	President and Chief Executive Officer, Southwest National Corporation Greensburg, Pennsylvania	, 1997
David A. Daberko	Chairman and Chief Executive Officer, National City Corporation, Cleveland, Ohio	1998
Class B		
Thomas M. Nies	President, Cincom Systems, Inc., Cincinnati, Ohio	1996
Michele Tolela Myers	President, Denison University, Granville, Ohio	1997
I.N. Rendall Harper, Jr.	President and Chief Executive Officer, American Micrographics Compa Inc., Monroeville, Pennsylvania	any, 1998
Class C		
Robert Y. Farrington	Executive Secretary-Treasurer, Ohio State Building and Construction Trades Council, Columbus, Ohio	1996
G. Watts Humphrey, Jr.	President, GWH Holdings, Inc., Pittsburgh, Pennsylvania	1997
A. William Reynolds	Chief Executive, Old Mill Group, Hudson, Ohio	1998
CINCINNATI BRANCH		
Appointed by the Federal Res	serve Bank	
Judith G. Clabes	Director, Special Projects, Scripps Howard, Cincinnati, Ohio	1996
Phillip R. Cox	President, Cox Financial Corporation, Cincinnati, Ohio	1996
Jerry A. Grundhofer	Chairman, President, and Chief Executive Officer, Star Banc Corporation Cincinnati, Ohio	
Jean R. Hale	President and Chief Executive Officer, Pikeville National Bank & Trus Pikeville, Kentucky	t, 1998
Appointed by the Board of Go	overnors	
John N. Taylor, Jr.	Chairman and Chief Executive Officer, Kurz-Kasch, Inc., Dayton, Ohio	
C. Wayne Shumate	Chairman and Chief Executive Officer, Kentucky Textiles, Inc., Paris, Kentucky	1997
Thomas Revely III	President and Chief Executive Officer, Cincinnati Bell Supply Co., Cincinnati, Ohio	1998
PITTSBURGH BRANCH		
Appointed by the Federal Res	serve Bank	
Randall L.C. Russell	President and Chief Executive Officer, Ranbar Technology, Inc., Glensl Pennsylvania	naw, 1996
Wesley W. von Schack	Chairman, President, and Chief Executive Officer, DQE, Pittsburgh, Pennsylvania	1996
Thomas J. O'Shane	President and Chief Executive Officer, First Western Bancorp, Inc., New Castle, Pennsylvania	1997
Edward V. Randall, Jr.	President and CEO/Pittsburgh, PNC Bank, N.A., Pittsburgh, Pennsylva	nia 1998

DISTRICT 4—CLEVELAND-		Term expires December 31
PITTSBURGH BRANCH—Con	tinued	
Appointed by the Board of C		
Sandra L. Phillips	Executive Director, Pittsburgh Partnership for Neighborhood Developme Pittsburgh, Pennsylvania	ent, 1996
John T. Ryan III	Chairman, President, and Chief Executive Officer, Mine Safety Applianc Company, Pittsburgh, Pennsylvania	ces 1997
Gretchen R. Haggerty	Vice President and Treasurer, USX Corporation, Pittsburgh, Pennsylvania	ia 1998
DISTRICT 5—RICHMOND		
Class A		
Robert M. Freeman	Chairman and Chief Executive Officer, Signet Banking Corporation, Richmond, Virginia	1996
Philip L. McLaughlin	President and Chief Executive Officer, Horizon Bancorp, Inc., Greenbrie Valley National Bank, Lewisburg, West Virginia	er 1997
George A. Didden III	Chairman and Chief Executive Officer, The National Capital Bank of Washington, Washington, D.C.	1998
Class B		
Paul A. DelaCourt	Chairman, The North Carolina Enterprise Corporation, Raleigh, North Carolina	1996
L. Newton Thomas, Jr.	Senior Vice President (Retired), ITT/Carbon Industries, Inc., Charleston, West Virginia	, 1997
Craig A. Ruppert	President and Owner, The Ruppert Companies, Ashton, Maryland	1998
Class C		
Stephen Brobeck	Executive Director, Consumer Federation of America, Washington, D.C.	. 1996
Claudine B. Malone Robert L. Strickland	President, Financial & Management Consulting, Inc., McLean, Virginia Chairman, Lowe's Companies, Inc., Winston-Salem, North Carolina	1997 1998
BALTIMORE BRANCH		
Appointed by the Federal Re	eserve Bank	
Morton I. Rapoport, M.D.	President and Chief Executive Officer, University of Maryland Medical System, Baltimore, Maryland	1996
Thomas J. Hughes	President and Chief Executive Officer, Navy Federal Credit Union, Vien Virginia	nna, 1997
F. Levi Ruark	Chairman, President, and Chief Executive Officer, The National Bank of Cambridge, Cambridge, Maryland	f 1997
Jeremiah E. Casey	Chairman, First Maryland Bancorp, Baltimore, Maryland	1998
Appointed by the Board of C	Governors	
Michael R. Watson	President, Association of Maryland Pilots, Baltimore, Maryland	1996
Rebecca Hahn Windsor	Chairman and Chief Executive Officer, Hahn Transportation, Inc., New Market, Maryland	1997
Daniel R. Baker	President and Chief Executive Officer, Tate Access Floors, Inc., Jessup, Maryland	1998
CHARLOTTE BRANCH		
Appointed by the Federal Re	eserve Bank	
Jim M. Cherry, Jr.	President and Chief Executive Officer, Williamsburg First National Bank Kingstree, South Carolina	k, 1996
Dorothy H. Aranda	President, Dohara Associates, Inc., Hilton Head Island, South Carolina	1997
J. Walter McDowell	President and Chief Executive Officer, Wachovia Bank of North Carolin N.A., Winston-Salem, North Carolina	na, 1997
William G. Stevens	President and Chief Executive Officer, Greenwood Bank & Trust, Greenwood, South Carolina	1998

DISTRICT 5—RICHMOND—	Continued	Term expires December 31	
CHARLOTTE BRANCH—Continued			
Appointed by the Board of Go	overnors		
Dennis D. Lowery	Chief Executive Officer and Chairman, Continental Ltd., Charlotte, North Carolina	1996	
Joan H. Zimmerman James O. Roberson	President, Southern Shows, Inc., Charlotte, North Carolina President, Research Triangle Foundation of North Carolina, Research Triangle Park, North Carolina	1997 1998	
DISTRICT 6—ATLANTA			
Class A			
James B. Williams	Chairman and Chief Executive Officer, SunTrust Banks, Inc., Atlanta, Georgia	1996	
D. Paul Jones, Jr.	Chairman and Chief Executive Officer, Compass Bancshares, Inc., Birmingham, Alabama	1997	
Waymon L. Hickman	Chairman and Chief Executive Officer, First Farmers and Merchants National Bank, Columbia, Tennessee	1998	
Class B			
Andre M. Rubenstein	Chairman and Chief Executive Officer, Rubenstein Brothers, Inc., New Orleans, Louisiana	1996	
Maria Camila Leiva Larry W. Kinderman	Executive Vice President, Miami Free Zone Corporation, Miami, Floric President and Chief Executive Officer, Stockham Valves and Fittings, I Birmingham, Alabama		
Class C			
Daniel E. Sweat, Jr.	Program Director, The America Project, Atlanta, Georgia	1996	
Hugh M. Brown David R. Jones	President and Chief Executive Officer, BAMSI, Inc., Titusville, Florida President and Chief Executive Officer, Atlanta Gas Light Company, Atlanta, Georgia	1997 1998	
BIRMINGHAM BRANCH			
Appointed by the Federal Res	erve Bank		
Julian W. Banton	Chairman, President, and Chief Executive Officer, SouthTrust Bank of Alabama, N.A., Birmingham, Alabama	1996	
Marlin D. Moore, Jr.	Chairman, Pritchett-Moore, Inc., Tuscaloosa, Alabama	1997	
Columbus Sanders J. Stephen Nelson	President, Consolidated Industries, Inc., Huntsville, Alabama Chairman and Chief Executive Officer, First National Bank of Brewton Brewton, Alabama	1997 1998	
Appointed by the Board of Governors			
Donald E. Boomershine	President, The Better Business Bureau of Central Alabama, Inc. and th Counties of the Wiregrass, Birmingham, Alabama	e 1996	
D. Bruce Carr	International Representative, Laborers' International Union of North America, Gadsden, Alabama	1997	
Patricia B. Compton	President, Patco, Inc., Georgiana, Alabama	1998	

#### Term expires DISTRICT 6—ATLANTA—Continued December 31 JACKSONVILLE BRANCH Appointed by the Federal Reserve Bank William G. Smith, Jr. President and Chief Executive Officer, Capital City Bank Group, 1996 Tallahassee, Florida Terry R. West Chief Executive Officer, Jax Navy Federal Credit Union, Jacksonville, 1997 Florida Chester Holloway Professor of Entrepreneurship, University of Florida, Arnold A. Heggestad 1997 Gainesville, Florida Royce B. Walden Vice President, Ward Bradford & Company, Orlando, Florida 1998 Appointed by the Board of Governors Joan Dial Ruffier General Partner, Sunshine Cafes, Orlando, Florida 1996 Patrick C. Kelly Chairman and Chief Executive Officer, Physician Sales & Service, Inc., 1997 Jacksonville, Florida Judy Jones Executive Director, Florida Black Business Investment Board, Tallahassee, 1998 Florida MIAMI BRANCH Appointed by the Federal Reserve Bank Pat L. Tornillo, Jr. Executive Vice President, United Teachers of Dade, Miami, Florida 1996 Steven C. Shimp President, O-A-K/Florida, Inc., Fort Myers, Florida 1996 South Florida Regional President, First Union National Bank of Florida, Carlos A. Migoya 1997 Miami, Florida E. Anthony Newton President and Chief Executive Officer, Island National Bank and Trust 1998 Company, Palm Beach, Florida Appointed by the Board of Governors Michael T. Wilson President, Vinegar Bend Farms, Inc., Belle Glade, Florida 1996 Kaaren Johnson-Street Vice President, Diversity Business Enterprise, Burger King Corporation, 1997 R. Kirk Landon Chairman, American Bankers Insurance Group, Miami, Florida 1998 NASHVILLE BRANCH Appointed by the Federal Reserve Bank Williams E. Arant, Jr. Chairman, First Knoxville Bank, Knoxville, Tennessee 1996 Jack J. Vaughn President, Hospitality & Attractions Group, Gaylord Entertainment 1997 Company, Nashville, Tennessee President and Chief Executive Officer, Paty Lumber Company, Inc., John E. Seward, Jr. 1997 Piney Flats, Tennessee President, First American National Bank, Nashville, Tennessee 1998 Dale W. Polley Appointed by the Board of Governors 1996 Paula Lovell President, Lovell Communications, Inc., Nashville, Tennessee James E. Dalton, Jr. President and Chief Executive Officer, Quorum Health Group, Inc., 1997

Brentwood, Tennessee

Tennessee

Chairman and Chief Executive Officer, Micro Craft, Inc., Tullahoma,

1998

Frances F. Marcum

Term expires

December 31

#### NEW ORLEANS BRANCH Appointed by the Federal Reserve Bank Howard C. Gaines Chairman and Chief Executive Officer, First National Bank of Commerce, 1996 New Orleans, Louisiana Angus R. Cooper II Chairman and Chief Executive Officer, Cooper/T. Smith Corporation, 1997 Mobile, Alabama President, Nelson Capital Corporation, New Orleans, Louisiana 1997 Kay L. Nelson Chairman and Chief Executive Officer, Merchants Bank, Vicksburg, 1998 Howell N. Gage Mississippi Appointed by the Board of Governors Victor Bussie President, Louisiana AFL-CIO, Baton Rouge, Louisiana 1996 Jo Ann Slaydon President, Slaydon Consultants and Insight Productions and Advertising, 1997 Baton Rouge, Louisiana Lucimarian Roberts President, Mississippi Coast Coliseum Commission, Biloxi, Mississippi 1998 DISTRICT 7—CHICAGO Class A David W. Fox Chairman and Chief Executive Officer (Retired), Northern Trust 1996 Corporation and The Northern Trust Company, Chicago, Illinois Stefan S. Anderson Chairman, President, and Chief Executive Officer, First Merchants 1997 Corporation, Muncie, Indiana Arnold C. Schultz Chairman, President, and Chief Executive Officer, Grundy National Bank, 1998 Grundy Center, Iowa Class B A. Charlene Sullivan Associate Professor of Management, Krannert Graduate School of 1996 Management, Krannert Center, Purdue University, West Lafayette, Indiana Thomas C. Dorr President and Chief Executive Officer, Dorr's Pine Grove Farm Co., 1997 Marcus, Iowa Donald J. Schneider President, Schneider National, Inc., Green Bay, Wisconsin 1998 Class C Robert M. Healey Member, Illinois State Labor Relations Board, Chicago, Illinois 1996 Lester H. McKeever, Jr. Managing Partner, Washington, Pittman & McKeever, Chicago, Illinois 1997 Arthur C. Martinez Chairman and Chief Executive Officer, Sears, Roebuck & Co., 1998 Hoffman Estates, Illinois DETROIT BRANCH Appointed by the Federal Reserve Bank William E. Odom Chairman and Chief Executive Officer, Ford Motor Credit Company, 1996 Dearborn, Michigan Charles E. Allen President and Chief Executive Officer, Graimark Realty Advisors, Inc., 1996 Detroit, Michigan Charles R. Weeks Chairman and Chief Executive Officer, Citizens Banking Corporation, 1997 Flint, Michigan Richard M. Bell President and Chief Executive Officer, The First National Bank of Three 1998

Rivers, Three Rivers, Michigan

DISTRICT 6—ATLANTA—Continued

#### Term expires DISTRICT 7—CHICAGO—Continued December 31 **DETROIT BRANCH—Continued** Appointed by the Board of Governors 1996 Florine Mark President and Chief Executive Officer, The WW Group, Inc., Farmington Hills, Michigan John D. Forsyth President and Chief Executive Officer, University of Michigan Hospitals, 1997 Ann Arbor, Michigan Stephen R. Polk Chairman and Chief Executive Officer, R.L. Polk & Co., Detroit, Michigan 1998 DISTRICT 8—ST. LOUIS Class A W.D. Glover Chairman and Chief Executive Officer, First National Bank of Eastern 1996 Arkansas, Forrest City, Arkansas Michael A. Alexander Chairman and President, The First National Bank of Mount Vernon, 1997 Mount Vernon, Illinois Chairman and Chief Executive Officer, Trans Financial Bank, N.A., 1998 Douglas M. Lester Bowling Green, Kentucky Class B Warren R. Lee President, United Benefit Services, Inc., Louisville, Kentucky 1996 Sandra B. Sanderson President and Chief Executive Officer, Sanderson Plumbing Products, Inc., 1997 Columbus, Mississippi 1998 Richard E. Bell President and Chief Executive Officer, Riceland Foods, Inc., Stuttgart, Arkansas Class C Veo Peoples, Jr. Partner, Peoples & Hale, St. Louis, Missouri 1996 Susan S. Elliott President and Chief Executive Officer, Systems Service Enterprises, Inc., 1997 St. Louis, Missouri 1998 John F. McDonnell Chairman, McDonnell Douglas Corporation, St. Louis, Missouri LITTLE ROCK BRANCH Appointed by the Federal Reserve Bank 1996 Vice President, St. Vincent Infirmary, Little Rock, Arkansas Lee Frazier Chairman, President, and Chief Executive Officer, First United Bancshares, James V. Kelley 1996 Inc., El Dorado, Arkansas President and Chief Executive Officer, Metropolitan National Bank, Little 1997 Lunsford W. Bridges Rock, Arkansas President, M.A. Shelton Farming Company, Altheimer, Arkansas 1998 Mark A. Shelton III Appointed by the Board of Governors Janet M. Jones President, The Janet Jones Company, Little Rock, Arkansas 1996 Robert D. Nabholz, Jr. Chief Executive Officer, Nabholz Construction Corporation, Conway, 1997 1998 Chief Executive Officer and Chairman, World Wide Travel Service, Inc.,

Little Rock, Arkansas

Betta M. Carney

DISTRICT 8—ST. LOUIS—C	'ontinued	Term expires December 31
LOUISVILLE BRANCH		
Appointed by the Federal Res	erve Bank	
Charles D. Storms	President and Chief Executive Officer, Red Spot Paint and Varnish Company, Inc., Evansville, Indiana	1996
Robert M. Hall	Owner, East Fork Growers Farm, Seymour, Indiana	1996
Thomas E. Spragens, Jr. Malcolm B. Chancey, Jr.	President, Farmers National Bank, Lebanon, Kentucky Chairman and Chief Executive Officer, Bank One, Kentucky, N.A., Louisville, Kentucky	1997 1998
Appointed by the Board of Go	overnors	
John A. Williams	Chairman and Chief Executive Officer, Computer Services, Inc., Paduc Kentucky	ah, 1996
Debbie Scoppechio	Chairman, President, and Chief Executive Officer, Creative Alliance, In Louisville, Kentucky	nc., 1997
Roger Reynolds	President and Chief Executive Officer, Material Resource Planners, Inc and Interlink Inc., Louisville, Kentucky	. 1998
MEMPHIS BRANCH		
Appointed by the Federal Res	erve Bank	
Katie S. Winchester	President, First Citizens National Bank, Dyersburg, Tennessee	1996
Benjamin W. Rawlins, Jr.	Chairman and Chief Executive Officer, Union Planters Corporation, Memphis, Tennessee	1996
Lewis F. Mallory, Jr.	Chairman, President, and Chief Executive Officer, NBC Capital Corporation, Starkville, Mississippi	1997
Anthony M. Rampley	President and Chief Executive Officer, Arkansas Glass Container Corporation, Jonesboro, Arkansas	1998
Appointed by the Board of Go	overnors	
Woods E. Eastland	President and Chief Executive Officer, Staple Cotton Cooperative	1996
Carol G. Crawley	Association, Greenwood, Mississippi President, Mid-South Minority Business Council, Memphis, Tennessee	1997
John V. Myers	President, Better Business Bureau, Memphis, Tennessee	1998
DISTRICT 9—MINNEAPOLIS		
Class A		
Jerry B. Melby	President, First National Bank, Bowbells, North Dakota	1996
William S. Pickerign	President, The Northwestern Bank of Chippewa Falls, Chippewa Falls, Wisconsin	1997
Vacancy		1998
Class B		
Clarence D. Mortenson	President, M/C Professional Associates Inc., Pierre, South Dakota	1996
Kathryn L. Ogren	Owner, Bitterroot Motors, Missoula, Montana	1997
Dennis W. Johnson	President, TMI Systems Design Corporation, Dickinson, North Dakota	1998
Class C		
David A. Koch	Chairman, Graco, Inc., Minneapolis, Minnesota	1996
Jean D. Kinsey	Professor, Consumption Economics, and Director, Retail Food Industry Center, University of Minnesota, St. Paul, Minnesota	
James J. Howard	Chairman, President, and Chief Executive Officer, Northern States Pow Company, Minneapolis, Minnesota	rer 1998

DISTRICT 9—MINNEAPOLIS	—Continued	Term expires December 31	
HELENA BRANCH			
Appointed by the Federal Res	erve Bank		
Donald E. Olsson, Jr. Sandra M. Stash	President, Ronan State Bank, Ronan, Montana Manager, Montana Facilities, Atlantic Richfield Company (ARCO),	1996 1996	
Ronald D. Scott	Anaconda, Montana  President and Chief Executive Officer, The First State Bank of Malta, Malta, Montana	1997	
Appointed by the Board of Go	overnors		
Lane W. Basso Matthew J. Quinn	President, Deaconess Medical Center, Billings, Montana President, Carroll College, Helena, Montana	1996 1997	
DISTRICT 10—KANSAS CITY	?		
Class A			
Lawrence W. Menefee	Chairman and Chief Executive Officer, Union Colony Bank, Greeley,	1996	
Samuel P. Baird	Colorado President, Farmers State Bank & Trust Co., Superior, Nebraska	1997	
William L. McQuillan	President, Chief Executive Officer, and Director, City National Bank, Greeley, Nebraska	1998	
Class B			
Charles W. Nichols	Managing Partner, Davison & Sons Cattle Company, Arnett, Oklahoma		
Jo Marie Dancik Frank A. Potenziani	Area Managing Partner, Ernst & Young LLP, Denver, Colorado	1997 1998	
Frank A. Fotenziani	M & T Trust, Albuquerque, New Mexico	1996	
Class C			
Colleen D. Hernandez	Executive Director, Kansas City Neighborhood Alliance, Kansas City, Missouri	1996	
A. Drue Jennings	Chairman, President, and Chief Executive Officer, Kansas City Power & Light Company, Kansas City, Missouri	& 1997	
Herman Cain	Chairman and Chief Executive Officer, Godfather's Pizza, Inc., Omaha Nebraska	, 1998	
DENVER BRANCH			
Appointed by the Federal Res	verve Bank		
Peter R. Decker	President, Peter R. Decker & Associates, Denver, Colorado	1996	
Richard I. Ledbetter	President and Chief Executive Officer, First National Bank of Farmingt Farmington, New Mexico	on, 1997	
Clifford E. Kirk	President and Chief Executive Officer, First National Bank of Gillette, Gillette, Wyoming	1997	
Albert C. Yates	President, Colorado State University, Ft. Collins, Colorado	1998	
Appointed by the Board of Governors			
Teresa N. McBride	President and Chief Executive Officer, McBride and Associates, Inc.,	1996	
Donald E. Gallegos	Albuquerque, New Mexico President, King Soopers, Denver, Colorado	1997	
Peter I. Wold	Partner, Wold Oil & Gas Company, Casper, Wyoming	1998	

		Term expires
DISTRICT 10—KANSAS CIT	Y—Continued	December 31
OKLAHOMA CITY BRANCH		
Appointed by the Federal Res	rerve Bank	
William H. Braum Michael S. Samis	President, Braum Ice Cream Co., Oklahoma City, Oklahoma President and Chief Executive Officer, Macklanburg-Duncan Co., Oklahoma City, Oklahoma	1996 1997
Betty Bryant Shaull	President-Elect and Director, Bank of Cushing and Trust Company, Cushing, Oklahoma	1998
Dennis M. Mitchell	President, Citizens Bank of Ardmore, Ardmore, Oklahoma	1998
Appointed by the Board of Go	overnors	
Hans Helmerich	President and Chief Executive Officer, Helmerich & Payne, Inc., Tulsa, Oklahoma	1996
Victor R. Schock	President and Chief Executive Officer, Credit Counseling Centers, Tulsa Oklahoma	a, 1997
Barry L. Eller	Senior Vice President and General Manager, MerCruiser, Stillwater, Oklahoma	1998
OMAHA BRANCH		
Appointed by the Federal Res	erve Bank	
Bruce R. Lauritzen	President, First National Bank of Omaha, Omaha, Nebraska	1996
Donald A. Leu	President and Chief Executive Officer, Consumer Credit Counseling Service, Omaha, Nebraska	1997
Thomas H. Olson	Chairman, First National Bank, Sidney, Nebraska	1997
Robert L. Peterson	Chairman, President, and Chief Executive Officer, IBP, Inc., Dakota Cit Nebraska	y, 1998
Appointed by the Board of Go	overnors	
LeRoy W. Thom	President, T-L Irrigation Company, Hastings, Nebraska	1996
Arthur L. Shoener	Executive Vice President-Operations, Union Pacific Railroad, Omaha, Nebraska	1997
Gladys Styles Johnston	Chancellor, University of Nebraska at Kearney, Kearney, Nebraska	1998
DISTRICT 11—DALLAS		
Class A		
Gayle M. Earls	President and Chief Executive Officer, Texas Independent Bank, Dallas, Texas	1996
Kirk A. McLaughlin	President and Chief Executive Officer, Security Bank, Ralls, Texas	1997
Dudley K. Montgomery	President and Chief Executive Officer, The Security State Bank of Pecos, Texas	os, 1998
Class B		
J.B. Cooper, Jr.	Farmer, Roscoe, Texas	1996
Vacancy		1997
Milton Carroll	Chairman and Chief Executive Officer, Instrument Products, Inc., Houst Texas	ton, 1998
Class C		
James A. Martin	Second General Vice President, International Association of Bridge, Structural, & Ornamental Iron Workers, Horseshoe Bay, Texas	1996
Cece Smith	General Partner, Phillips-Smith Specialty Retail Group, Dallas, Texas	1997
Roger R. Hemminghaus	Chairman, President, and Chief Executive Officer, Diamond Shamrock, Inc., San Antonio, Texas	1998

#### Term expires DISTRICT 11—DALLAS—Continued December 31 EL PASO BRANCH Appointed by the Federal Reserve Bank Ben H. Haines, Jr. President and Chief Executive Officer, First National Bank of Dona Ana 1996 County, Las Cruces, New Mexico Veronica K. Callaghan Vice President and Principal, KASCO Ventures, Inc., El Paso, Texas 1996 Owner and Chief Executive Officer, CarLube, Inc., ProntoLube, Inc., 1997 Hugo Bustamante, Jr. El Paso, Texas Lester L. Parker President and Chief Operating Officer, Bank of the West, El Paso, Texas 1998 Appointed by the Board of Governors Patricia Z. Holland-Branch 1996 President and Director of Design, PZH Contract Design, Inc., El Paso, Alvin T. Johnson President, Management Assistance Corporation of America, El Paso, Texas 1997 Beauregard Brite White Rancher, J.E. White, Jr. & Sons, Marfa, Texas 1998 HOUSTON BRANCH Appointed by the Federal Reserve Bank Judith B. Craven President, United Way of the Texas Gulf Coast, Houston, Texas 1996 Walter E. Johnson President and Chief Executive Officer, Southwest Bank of Texas, Houston, 1996 Texas Chairman and President, Brenham Bancshares, Inc., Brenham, Texas 1997 Tieman H. Dippel, Jr. 1998 J. Michael Solar Principal Attorney, Solar & Fernandes, L.L.P., Houston, Texas Appointed by the Board of Governors Robert C. McNair Chairman and Chief Executive Officer, Cogen Technologies, Inc., Houston, 1996 Chairman, Imperial Holly Corporation, Sugar Land, Texas 1997 Isaac H. Kempner III Chairman, EOTT Energy Corp. and General Partner, EOTT Energy Edward O. Gaylord 1998 Partners, L.P., Houston, Texas SAN ANTONIO BRANCH Appointed by the Federal Reserve Bank Juliet V. Garcia President, The University of Texas at Brownsville, Brownsville, Texas 1996 Douglas G. Macdonald President, South Texas National Bank, Laredo, Texas 1996 Calvin R. Weinheimer President and Chief Operating Officer, Kerrville Communications 1997 Corporation, Kerrville, Texas Richard W. Evans, Jr. Chairman and Chief Executive Officer, Frost National Bank, San Antonio, 1998 Texas

Vice President, Webro Investment Corporation, Corpus Christi, Texas

Chairman and Chief Executive Officer, H.B. Zachry Company,

President, The Thompson Group, Austin, Texas

San Antonio, Texas

1996

1997

1998

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http://fraser.stlouisfed.org/	
Federal Reserve Bank of St	Louis

Erich Wendl

H.B. Zachry, Jr.

Carol L. Thompson

Appointed by the Board of Governors

		Term expires	
DISTRICT 12—SAN FRANC	ISCO	December 31	
Class A			
Richard L. Mount	Chairman, President, and Chief Executive Officer, Saratoga Bancorp, Saratoga, California	1996	
Gerry B. Cameron Warren K.K. Luke	Chairman and Chief Executive Officer, U.S. Bancorp, Portland, Oregon Vice Chairman, President, and Chief Executive Officer, Hawaii Nationa Bank, Honolulu, Hawaii		
Class B			
Gary G. Michael	Chairman and Chief Executive Officer, Albertson's, Inc., Boise, Idaho	1996	
Krestine Corbin	President and Chief Executive Officer, Sierra Machinery, Inc., Sparks, Nevada	1997	
Stanley T. Skinner	Chairman and Chief Executive Officer, Pacific Gas and Electric Co., San Francisco, California	1998	
Class C			
James A. Vohs	Chairman and Chief Executive Officer (Retired), Kaiser Foundation He Plan, Inc. and Kaiser Foundation Hospitals, Oakland, California	alth 1996	
Judith M. Runstad	Partner, Foster Pepper & Shefelman, Seattle, Washington	1997	
Cynthia A. Parker	Executive Director, Anchorage Neighborhood Housing Services, Inc., Anchorage, Alaska	1998	
LOS ANGELES BRANCH			
Appointed by the Federal Re	serve Bank	1006	
Vacancy William S. Randall	Scottsdale, Arizona	1996 1997	
Antonia Hernandez	President and General Counsel, Mexican American Legal Defense and Educational Fund, Los Angeles, California	1997	
Stephen G. Carpenter	Chairman and Chief Executive Officer, California United Bank, N.A., Encino, California	1998	
Appointed by the Board of G	overnors		
Anita Landecker	Western Regional Vice President, Local Initiatives Support Corporation Los Angeles, California	1996	
David L. Moore	President, Western Growers Association, Irvine, California	1997	
Anne L. Evans	Chairman, Evans Hotels, San Diego, California	1998	
PORTLAND BRANCH			
Appointed by the Federal Re	serve Bank		
Elizabeth K. Johnson Cecil W. Drinkward	President, TransWestern Aviation, Inc., Scappoose, Oregon President and Chief Executive Officer, Hoffman Corporation, Portland, Oregon	1996 1996	
Thomas C. Young	Chairman, President, and Chief Executive Officer, Northwest National Bank, Vancouver, Washington	1997	
John D. Eskildsen	President and Chief Executive Officer, U.S. National Bank of Oregon, Portland, Oregon	1998	
Appointed by the Board of Governors			
Ross R. Runkel	Professor of Law, Willamette University, Salem, Oregon	1996	
Marvin R. O'Quinn	Chief Operating Officer, Providence Portland Medical Center, Portland, Oregon		
Carol A. Whipple	Proprietor, Rocking C Ranch, Elkton, Oregon	1998	

# DISTRICT 12—SAN FRANCISCO—Continued

Term expires December 31

# SALT LAKE CITY BRANCH

Appointed by the Feder	al Reserve Bank	
Nancy Mortensen	Vice President-Marketing Services, ZCMI, Salt Lake City, Utah	1996
R.D. Cash	Chairman, President, and Chief Executive Officer, Questar Corporation, Salt Lake City, Utah	1997
J. Pat McMurray	Chairman, President, and Chief Executive Officer, First Security Bank of Idaho, Boise, Idaho	1998
Roy C. Nelson	President, Bank of Utah, Ogden, Utah	1998

# Appointed by the Roard of Governors

Appointea by the Boara of G	overnors	
Constance G. Hogland	Executive Director, Boise Neighborhood Housing Services, Inc., Boise, Idaho	1996
Gerald R. Sherratt	President, Southern Utah University, Cedar City, Utah	1997
Richard E. Davis	President and Chief Executive Officer, Salt Lake Convention & Visitors	1998
	Bureau, Salt Lake City, Utah	

# SEATTLE BRANCH

# Appointed by the Federal Reserve Bank

Tomio Moriguchi	Chairman and Chief Executive Officer, Uwajimaya, Inc., Seattle, Washington	1996
John V. Rindlaub	Chairman and Chief Executive Officer, Seafirst Bank, Seattle, Washington	1996
Thomas E. Cleveland	Chairman and Chief Executive Officer, Access Business Finance, Bellevue, Washington	1997
Constance L. Proctor	Partner, Alston, Courtnage, MacAulay & Proctor, Seattle, Washington	1998

# Appointed by the Board of Governors

George F. Russell, Jr.	Chairman, Frank Russell Company, Tacoma, Washington	1996
William R. Wiley	Senior Vice President, Science & Technology Policy, Battelle Memorial	1997
	Institute, Richland, Washington	
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# Financial and Business Statistics

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# SYMBOLS AND ABBREVIATIONS

c	Corrected	G-10	Group of Ten
e	Estimated	GNMA	Government National Mortgage Association
n.a.	Not available	GDP	Gross domestic product
n.e.c.	Not elsewhere classified	HUD	Department of Housing and Urban
p	Preliminary		Development
r	Revised (Notation appears on column heading	IMF	International Monetary Fund
	when about half of the figures in that column	IO	Interest only
	are changed.)	<b>IPCs</b>	Individuals, partnerships, and corporations
*	Amounts insignificant in terms of the last decimal	IRA	Individual retirement account
	place shown in the table (for example, less than	MMDA	Money market deposit account
	500,000 when the smallest unit given is millions)	MSA	Metropolitan statistical area
0	Calculated to be zero	NOW	Negotiable order of withdrawal
	Cell not applicable	OCD	Other checkable deposit
ATS	Automatic transfer service	OPEC	Organization of Petroleum Exporting Countries
BIF	Bank insurance fund	OTS	Office of Thrift Supervision
CD	Certificate of deposit	PO	Principal only
CMO	Collateralized mortgage obligation	REIT	Real estate investment trust
FFB	Federal Financing Bank	REMIC	Real estate mortgage investment conduit
FHA	Federal Housing Administration	RP	Repurchase agreement
FHLBB	Federal Home Loan Bank Board	RTC	Resolution Trust Corporation
FHLMC	Federal Home Loan Mortgage Corporation	SAIF	Savings Association Insurance Fund
FmHA	Farmers Home Administration	SCO	Securitized credit obligation
FNMA	Federal National Mortgage Association	SDR	Special drawing right
FSLIC	To be also decided and the second control of	SIC	Standard Industrial Classification
G-7	Federal Savings and Loan Insurance Corporation	SIC	Standard Industrial Classification

#### **GENERAL INFORMATION**

In many of the tables, components do not sum to totals because of rounding.

Minus signs are used to indicate (1) a decrease, (2) a negative figure, or (3) an outflow.

"U.S. government securities" may include guaranteed issues of U.S. government agencies (the flow of funds figures also

include not fully guaranteed issues) as well as direct obligations of the Treasury. "State and local government" also includes municipalities, special districts, and other political subdivisions.

#### RESERVES, MONEY STOCK, LIQUID ASSETS, AND DEBT MEASURES

Percent annual rate of change, seasonally adjusted1

Monetary or credit aggregate		19	95		1995 <sup>r</sup>			1996	
		Q2	Q3	Q4 <sup>r</sup>	Oct.	Nov.	Dec.	Jan. <sup>r</sup>	Feb.
Reserves of depository institutions <sup>2</sup> 1 Total	-4.1 <sup>r</sup> -4.4 <sup>r</sup> -2.8 <sup>r</sup> 6.0	-7.5 <sup>r</sup> -6.6 <sup>r</sup> -8.2 <sup>r</sup> 5.8 <sup>r</sup>	-1.5 <sup>r</sup> -2.5 <sup>r</sup> -2.4 <sup>r</sup> 1.7	-6.9 -7.7 -6.4 2.7	-10.6 -13.5 -9.9 2.9	-10.7 -7.9 -9.8 1.3	.7 -6.6 5 5.0	-16.1 -21.0 -11.5	-16.4 -2.7 -16.3 -4.2
Concepts of money, liquid assets, and debt <sup>4</sup> 5 M1 6 M2 7 M3 8 L 9 Debt	1 1.0 <sup>r</sup> 4.5 <sup>r</sup> 6.1 <sup>r</sup> 5.4 <sup>r</sup>	4 3.8 <sup>r</sup> 6.3 <sup>r</sup> 7.3 <sup>r</sup> 7.0	-1.5 6.9 <sup>r</sup> 8.0 9.1 <sup>r</sup> 4.6	-5.1 3.9 4.3 5.8 4.5	-8.8 2.3 3.9 5.6 4.3	-3.0 3.6 2.6 1.1 6.2	-4.5 5.5 3.6 5.3 3.6	-6.2 4.9 7.5 4.8 2.2	-2.1 5.0 9.8 n.a. n.a.
Nontransaction components 10 In M2 <sup>5</sup>	1.6 <sup>r</sup> 19.9 <sup>r</sup>	5.8 <sup>r</sup> 16.9	10.9 <sup>r</sup> 12.1	8.1 6.1	7.4 10.4	6.5 -1.2	9.9 -3.9	9.7 18.4	8.1 28.8
Time and savings deposits Commercial banks 12 Savings, including MMDAs. 13 Small time 14 Large time 8.9 Thrift institutions 15 Savings, including MMDAs. 16 Small time 17 Large time 8	-12.7 24.5 11.8 -20.1 19.7	-6.5 20.4 13.6 -14.5 23.5	9.0 11.0 13.1 <sup>r</sup> 7.3 4.3 13.7 <sup>r</sup>	13.1 3.9 19.4 -2.8 4.7 8.0	12.2 3.1 31.6	10.2 4.6 19.0 -6.3 6.1 4.8	23.2 1.7 6.0 -2.7 3.7 4.8	28.2 4.6 -6.7 -3.0 -8.0	16.6 -3.9 18.0 6.4 .7 3.2
Money market mutual funds  18 Retail 19 Institution-only	22.6 8.0 <sup>r</sup> 17.6	16.7 14.2 <sup>r</sup> 30.5	36.9 <sup>r</sup> 27.6	16.5 9.2	11.4 12.5 10.3	13.5 2.1	13.0 12.9	9.0 17.5	15.6 70.0
Repurchase agreements and Eurodollars 20 Repurchase agreements 10 21 Eurodollars 10	32.4 <sup>r</sup> 26.0	7.4 <sup>r</sup> 18.6	-5.0 <sup>r</sup> 9.4	-14.9 -6.3	-16.2 -10.2	-29.7 -28.4	-51.2 9.3	49.4 53.8	19.5 8.8
Debt components <sup>4</sup> 22 Federal	5.1 5.4	5.4 7.6 <sup>r</sup>	4.6 4.7 <sup>r</sup>	2.3 5.3	2.9 4.8	4.4 6.8	4 5.0	-3.3 4.2	n.a. n.a.

1. Unless otherwise noted, rates of change are calculated from average amounts outstanding during preceding month or quarter.

ing during preceding month or quarter.

2. Figures incorporate adjustments for discontinuities, or "breaks," associated with regulatory changes in reserve requirements. (See also table 1.20.)

3. The seasonally adjusted, break-adjusted monetary base consists of (1) seasonally adjusted total reserves (line 1), plus (2) the seasonally adjusted currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all weekly reporters whose vault cash exceeds their required reserves) the seasonally adjusted, break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.

4. Composition of the money stock measures and debt is as follows:

M1: (1) currency outside the U.S. Treasury, Federal Reserve Banks, and the vaults of depository institutions, (2) travelers checks of nonbank issuers, (3) demand deposits at all commercial banks other than those owed to denository institutions, the U.S. soverment.

commercial banks other than those owed to depository institutions, the U.S. government, and foreign banks and official institutions, less cash items in the process of collection and Federal Reserve float, and (4) other checkable deposits (OCDs), consisting of negotiable order of withdrawal (NOW) and automatic transfer service (ATS) accounts at depository institutions, credit union share draft accounts, and demand deposits at thrift institutions. Seasonally

credit union share draft accounts, and demand deposits at thrift institutions. Seasonally adjusted MI is computed by summing currency, travelers checks, demand deposits, and OCDs, each seasonally adjusted separately.

M2: M1 plus (1) savings (including MMDAs), (2) small-denomination time deposits (time deposits—including retail RPs—in amounts of less than \$100,000), and (3) balances in retail money market mutual funds (money funds with minimum initial investments of less than \$5,0,000). Excludes individual retirement accounts (IRAs) and Keogh balances at depository institutions and money market funds. Seasonally adjusted M2 is calculated by summing subjusted seasons are considered to the season and the season and the season and the season are considered to the season are considered to the season and the season are considered to the season are considered to the season are considered to the season and the season are considered to savings deposits, small-denomination time deposits, and retail money fund balances, each seasonally adjusted separately, and adding this result to seasonally adjusted M1.

seasonally adjusted wil.

M3: M2 plus (1) large-denomination time deposits (in amounts of \$100,000 or more), (2) balances in institutional money funds (money funds with minimum initial investments of \$50,000 or more), (3) RP liabilities (overnight and term) issued by all depository institutions, and (4) Eurodollars (overnight and term) held by U.S. residents at foreign branches of U.S. banks worldwide and at all banking offices in the United Kingdom and Canada. Excludes

amounts held by depository institutions, the U.S. government, money market funds, and foreign banks and official institutions. Seasonally adjusted M3 is calculated by summing large time deposits, institutional money fund balances, RP liabilities, and Eurodollars, each seasonally adjusted separately, and adding this result to seasonally adjusted M2.

L: M3 plus the nonbank public holdings of U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, net of money market fund holdings of these assets. Seasonally adjusted L is computed by summing U.S. savings bonds, short-term Treasury securities commercial pones and bankers acceptances, each seasonally adjusted.

Treasury securities, commercial paper, and bankers acceptances, each seasonally adjusted separately, and then adding this result to M3.

separately, and then adding this result to M3.

Debt: The debt aggregate is the outstanding credit market debt of the domestic nonfinancial sectors—the federal sector (U.S. government, not including government-sponsored enterprises or federally related mortgage pools) and the nonfederal sectors (state and local governments, households and nonprofit organizations, nonfinancial corporate and nonfarm noncorporate businesses, and farms). Nonfederal debt consists of mortgages, tax-exempt and corporate bonds, consumer credit, bank loans, commercial paper, and other loans. The data, which are derived from the Federal Reserve Board's flow of funds accounts, are break-adjusted (that is, discontinuities in the data have been smoothed into the series) and month-averaged (that is, the data have been derived by averaging adjacent month-end levels).

5. Sum of (1) savings deposits (including MMDAs), (2) small time deposits, and (3) retail money fund balances, each seasonally adjusted separately.

6. Sum of (1) large time deposits, (2) institutional money fund balances, (3) RP liabilities (overnight and term) of U.S. addressees, each seasonally adjusted separately.

7. Small time deposits—including retail RPs—are those issued in amounts of less than

7. Small time deposits—including retail RPs—are those issued in amounts of less than \$100,000. All IRA and Keogh account balances at commercial banks and thrift institutions

are subtracted from small time deposits.

8. Large time deposits are those issued in amounts of \$100,000 or more, excluding those booked at international banking facilities.

9. Large time deposits at commercial banks less those held by money market funds, depository institutions, the U.S. government, and foreign banks and official institutions.

10. Includes both overnight and term.

# 1.11 RESERVES OF DEPOSITORY INSTITUTIONS AND RESERVE BANK CREDIT 1 Millions of dollars

	Average of daily figures		Average of daily figures for week ending on date indicated							
Factor	1995	95 1996		1996						
	Dec.	Jan.	Feb.	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28
SUPPLYING RESERVE FUNDS										
l Reserve Bank credit outstanding	420,757	416,469	408,619	416,530	412,457	409,555°	407,277	407,323	408,952	410,744
2 Bought outright—System account	378,548	376,397	373,807	377,756	374,412	373,871	372,294	372,280	375,178	375,090
	5,626	1,810	215	548	0	0	0	0	0	890
Federal agency obligations 4 Bought outright 5 Held under repurchase agreements	2,654	2,634	2,634	2,634	2,634	2,634	2,634	2,634	2,634	2,634
	343	590	26	643	0	0	0	0	0	109
	0	0	0	0	0	0	0	0	0	0
Loans to depository institutions	139	76	27	33	12	10	28	7	8	69
	40	5	7	3	4	5	6	8	8	8
	0	0	0	0	0	0	0	0	0	0
	1,176	2,461	1,139	2,475	2,836	653	817	628	1,382	1,834
11 Other Federal Reserve assets	32,231	32,496	30,764	32,439	32,558	32,382	31,498	31,767	29,742	30,110
12 Gold stock 13 Special drawing rights certificate account	11,050	11,051	11,053	11,050	11,050	11,052	11,052	11,052	11,053	11,053
	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168
	23,969 <sup>r</sup>	24,043 <sup>r</sup>	24,104	24,039 <sup>r</sup>	24,053 <sup>r</sup>	24,067 <sup>r</sup>	24,081	24,095	24,109	24,123
ABSORBING RESERVE FUNDS  15 Currency in circulation	419,598 <sup>r</sup>	417,900 <sup>r</sup>	412,780	419,185 <sup>r</sup>	415,719 <sup>r</sup>	412,357 <sup>r</sup>	411,927	412,404	413,270	413,351
	271	247	276	225	271	271	273	274	279	279
Deposits, other than reserve balances, with Federal Reserve Banks Treasury Foreign Other Other Lother Federal Reserve liabilities and capital Reserve balances with Federal Reserve Banks	6,762	6,298	4,953	5,548	7,218	6,963	5,493	5,204	5,137	3,883
	204	191	220	174	174	207	204	177	220	279
	5,487	5,997	6,005	5,428	6,421	6,317	6,842	5,835	5,784	5,592
	366	333	386	287	310	344	408	375	393	376
	12,847	12,741	12,600	12,940	12,877	12,701	12,040	12,659	12,779	12,856
	20,410	18,024	16,724	18,000	14,738 <sup>r</sup>	15,684	15,392	15,710	16,421	19,472
	End-of-month figures		Wednesday figures							
	Dec. Jan. Feb.		Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28	
Supplying Reserve Funds			_							
Reserve Bank credit outstanding     U.S. government securities*     Bought outright—System account     Held under repurchase agreements	428,440	413,136 <sup>r</sup>	409,890	426,583	408,769 <sup>r</sup>	413,136 <sup>r</sup>	406,608	409,636	412,823	416,515
	378,197	378,208	376,519	377,701	372,514	378,208	372,061	374,081	375,706	376,928
	12,762	0	0	1,500	0	0	0	0	0	6,230
Federal agency obligations 4 Bought outright 5 Held under repurchase agreements 6 Acceptances	2,634	2,634	2,634	2,634	2,634	2,634	2,634	2,634	2,634	2,634
	1,100	0	0	3,000	0	0	0	0	0	765
	0	0	0	0	0	0	0	0	0	0
Loans to depository institutions   7   Adjustment credit   8   Seasonal credit   9   Extended credit   10   Float   11   Other Federal Reserve assets	111	10	12	142	13	10	8	20	3	78
	24	5	6	3	4	5	6	9	9	8
	0	0	0	0	0	0	0	0	0	0
	107	928 <sup>r</sup>	396	9,237	929 <sup>r</sup>	928 <sup>r</sup>	273	996	4,490	-749
	33,504	31,350	30,322	32,367	32,675	31,350	31,626	31,896	29,981	30,621
Sold stock     Special drawing rights certificate account	11,050	11,052	11,053	11,050	11,052	11,052	11,052	11,053	11,053	11,053
	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168	10,168
	24,011 <sup>r</sup>	24,067 <sup>r</sup>	24,137	24,039 <sup>r</sup>	24,053 <sup>r</sup>	24,067	24,081	24,095	24,109	24,123
ABSORBING RESERVE FUNDS										
15 Currency in circulation 16 Treasury cash holdings Deposits, other than reserve balances, with Federal Reserve Banks	424,253 <sup>r</sup>	412,652 <sup>r</sup>	413,951	418,666 <sup>r</sup>	414,445 <sup>r</sup>	412,652 <sup>r</sup>	412,884	413,386	414,066	414,253
	270	273	279	270	272	273	273	278	280	279
17 Treasury	5,979	8,210	5,632	7,859	7,089	8,210	5,219	5,177	5,192	4,700
	386	165	209	166	173	165	235	173	294	167
	6,349	6,317	5,764	5,428	6,421	6,317	6,842	5,835	5,784	5,592
	932	406	318	306	313	406	360	378	368	320
	12,342	11,832	13,062	12,678	12,633	11,832	12,166	12,610	12,642	12,692
	23,159	18,568 <sup>r</sup>	16,033	26,466	12,696	18,568 <sup>r</sup>	13,930	17,114	19,527	23,856

<sup>1.</sup> Amounts of cash held as reserves are shown in table 1.12, line 2.
2. Includes securities loaned—fully guaranteed by U.S. government securities pledged with Federal Reserve Banks—and excludes securities sold and scheduled to be bought back under matched sale—purchase transactions.

<sup>3.</sup> Excludes required clearing balances and adjustments to compensate for float.

#### **A6** Domestic Financial Statistics ☐ May 1996

# RESERVES AND BORROWINGS Depository Institutions<sup>1</sup>

Millions of dollars

	Prorated monthly averages of biweekly averages									_	
Reserve classification	1993	1994	1995	1995					1996		
	Dec.	Dec.	Dec.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>r</sup>	Feb.	
1 Reserve balances with Reserve Banks <sup>2</sup> . 2 Total vault cash <sup>4</sup> . 3 Applied vault cash <sup>5</sup> . 5 Total reserves <sup>6</sup> . 6 Required reserves. 7 Excess reserve balances at Reserve Banks <sup>7</sup> . 8 Total borrowings at Reserve Banks <sup>8</sup> . 9 Seasonal borrowings 10 Extended credit <sup>8</sup> .	29,374 36,818 33,484 3,334 62,858 61,795 1,063 82 31 0	24,658 40,378 36,682 3,696 61,340 60,172 1,168 209 100 0	20,440 42,117 37,460 4,657 57,900 56,622 1,278 257 40 0	20,565 40,186 36,255 3,932 56,819 55,832 988 282 258 0	20,519 40,652 36,640 4,012 57,159 56,209 950 278 252 0	20,055 40,564 36,345 4,219 56,400 55,319 1,081 245 199 0	20,066 40,576 36,332 4,244 56,397 55,454 943 204 73 0	20,440 42,117 37,460 4,657 57,900 56,622 1,278 257 40 0	17,763 44,790 39,170 5,620 56,934 55,449 1,485 38 7	16,792 42,205 36,957 5,248 53,749 52,898 851 35 7	
	1995				1996						
	Nov. 8	Nov. 22	Dec. 6	Dec. 20	Jan. 3	Jan. 17	Jan. 31 <sup>r</sup>	Feb. 14	Feb. 28	Mar. 13	
1 Reserve balances with Reserve Banks <sup>2</sup> . 2 Total vault cash <sup>4</sup> . 3 Applied vault cash <sup>4</sup> . 5 Surplus vault cash <sup>5</sup> . 5 Total reserves <sup>6</sup> . 6 Required reserves. 7 Excess reserve balances at Reserve Banks <sup>7</sup> . 8 Total borrowings at Reserve Banks <sup>8</sup> . 9 Seasonal borrowings. 10 Extended credit <sup>6</sup> .	19,334 41,126 36,846 4,280 56,180 55,129 1,052 1,052 121 116 0	20,270 40,218 36,071 4,148 56,341 55,544 797 236 63 0	20,438 40,653 36,274 4,379 56,712 55,623 1,089 233 51 0	19,563 42,943 38,053 4,890 57,615 56,508 1,107 300 41	21,558 41,865 37,353 4,513 58,910 57,313 1,597 218 34 0	19,658 44,166 39,104 5,062 58,762 57,143 1,619 22 4 0	15,055 46,042 39,626 6,416 54,681 53,356 1,326 16 5	15,546 44,132 38,455 5,677 54,001 53,288 713 24 7	17,938 40,326 35,468 4,858 53,406 52,436 970 47 8 0	18,189 41,536 36,844 4,692 55,032 53,925 1,107 15 8	

<sup>1.</sup> Data in this table also appear in the Board's H.3 (502) weekly statistical release. For ordering address, see inside front cover. Data are not break-adjusted or seasonally adjusted.

- . Total vault cash (line 2) less applied vault cash (line 3).

  Reserve balances with Federal Reserve Banks (line 1) plus applied vault cash
- 6. Reserve balances with Federal Reserve Banks (line 1) plus applied vault cash (line 3).
  7. Total reserves (line 5) less required reserves (line 6).
  8. Also includes adjustment credit.
  9. Consists of borrowing at the discount window under the terms and conditions established for the extended credit program to help depository institutions deal with sustained liquidity pressures. Because there is not the same need to repay such borrowing promptly as with traditional short-term adjustment credit, the money market effect of extended credit is similar to that of nonborrowed reserves.

ordering address, see inside front cover. Data are not break-adjusted or seasonally adjusted.

2. Excludes required clearing balances and adjustments to compensate for float and includes other off-balance-sheet "as-of" adjustments.

3. Total "lagged" vault cash held by depository institutions subject to reserve requirements. Dates refer to the maintenance periods during which the vault cash may be used to satisfy reserve requirements. The maintenance period for weekly reporters ends sixteen days after the lagged computation period during which the vault cash is held. Before Nov. 25, 1992, the maintenance period ended thirty days after the lagged computation period.

4. All vault cash held during the lagged computation period by "bound" institutions (that is, those whose required reserves exceed their vault cash) plus the amount of vault cash applied during the maintenance period by "nonbound" institutions (that is, those whose vault cash exceeds their required reserves) to satisfy current reserve requirements.

## 1.13 SELECTED BORROWINGS IN IMMEDIATELY AVAILABLE FUNDS Large Banks<sup>1</sup>

Millions of dollars, averages of daily figures

				1996.	week ending ?	Monday			
Source and maturity	Jan. 1	Jan. 8	Jan. 15	Jan. 22	Jan. 29	Feb. 5	Feb. 12	Feb. 19	Feb. 26
Federal funds purchased, repurchase agreements, and other									
selected borrowings		Į.							
From commercial banks in the United States	07.405	94,378	90,305	95.601	78,477	84,184	02.771	84.683	79,608
For one day or under continuing contract	87,495 17,781	14,765	14,524	85,691 13,759	14,068	13,704	83,771 13,211	13,189	13,147
From other depository institutions, foreign banks and official institutions, and U.S. government agencies	17,761	14,703	14,524	15,757	14,000	13,704	15,211	15,167	15,147
3 For one day or under continuing contract	20,342	23,127	23,688	24,098	19,658	23,281	23,504	23,102	23,785
4 For all other maturities	21,663	19,427	19,529	19,155	19,908	18,768	19,861	19,558	18,911
Repurchase agreements on U.S. government and federal agency securities					į				
Brokers and nonbank dealers in securities				Ì			1	i	İ
5 For one day or under continuing contract	17,233	20,104	20,047	19,938	18,932	21,283	20,264	22,225	21,598
6 For all other maturities	22,925	25,774	27,454	26,854	28,083	28,316	32,043	28,315	28,358
All other customers	41,272	45,524	43,602	43,700	41.234	41.233	41.155	39,608	38,913
7 For one day or under continuing contract	18.286	16,154	16,790	15,799	15,225	15,369	15.691	16,552	15,665
					,	,	,	,	,
МЕМО			ļ		l				
Federal funds loans and resale agreements in immediately available funds in maturities of one day or under continuing contract							6		
9 To commercial banks in the United States	64,799	68,303	64,929	65,987	60.616	59,372	58,204	60.125	57,919
0 To all other specified customers <sup>2</sup>	30,267	34,492	37.095	32,429	29,037	30,104	29,055	29,222	30,887

Banks with assets of \$4 billion or more as of Dec, 31, 1988.
 Data in this table also appear in the Board's H.5 (507) weekly statistical release. For ordering address, see inside front cover.

 $<sup>2. \</sup> Brokers \ and \ nonhank \ dealers \ in securities, \ other \ depository \ institutions, \ foreign \ banks \ and \ official \ institutions, \ and \ U.S. \ government \ agencies.$ 

#### FEDERAL RESERVE BANK INTEREST RATES

Percent per year

#### Current and previous levels

F 1 1 D		Adjustment credit <sup>1</sup>			Seasonal credit <sup>2</sup>			Extended credit <sup>3</sup>	
Federal Reserve Bank	On 4/5/96	Effective date	Previous rate	On 4/5/96	Effective date	Previous rate	On 4/5/96	Effective date	Previous rate
Boston New York Philadelphia Cleveland Richmond Atlanta	5.00	2/1/96 1/31/96 1/31/96 1/31/96 2/1/96 1/31/96	5.25	5.30	3/28/96	5.30	5.80	3/28/96	5.80
Chicago St. Louis Minneapolis Kansas City Dall'as San Francisco.	5.00	2/1/96 2/5/96 1/31/96 2/1/96 1/31/96 1/31/96	5.25	5.30	3/28/96	5.30	5.80	3/28/96	5.80

Range of rates for adjustment credit in recent years4

Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.	Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.	Effective date	Range (or level)—All F.R. Banks	F.R. Bank of N.Y.
In effect Dec. 31, 1977	6	6	1981—Nov. 2	13–14 13	13 13	1988—Aug. 9	66.5 6.5	6.5 6.5
1978—Jan. 9	6-6.5	6.5	Dec. 4	12	12		0.5	0.5
20	6.5	6.5	1000 11 00			1989—Feb. 24	6.5–7	7
May 11	6.5–7 7	7	1982—July 20	11.5–12 11.5	11.5 11.5	27	7	7
July 3	7-7.25	7.25	Aug. 2	11-11.5	11.5	1990—Dec. 19	6.5	6.5
10	7.25	7.25	3	11	11	1330 2001 13 1111111111111111	0.0	0
Aug. 21	7.75	7.75	16	10.5	10.5	1991Feb. 1	6-6.5	6
Sept. 22	8 8–8.5	8 8.5	27	10-10.5 10	10 10	4	6	6
20	8.5	8.5	30 Oct. 12	9.5–10	9.5	Apr. 30	5.5–6 5.5	5.5 5.5
Nov. 1	8.5-9.5	9.5	13	9.5	9.5	Sept. 13	5-5.5	5.5
3	9.5	9.5	Nov. 22	9-9.5	9	17	5	5
			26	9	9	Nov. 6	4.5-5	4.5
1979—July 20	10	10	Dec. 14	8.5-9	9		4.5	4.5
Aug. 17	10–10.5 10.5	10.5 10.5	15 17	8.5–9 8.5	8.5 8.5	Dec. 20	3.5-4.5	3.5 3.5
Sept. 19	10.5-11	10.5	17	6.3	0.3	24	3.5	3.3
21	11	l ii l	1984—Apr. 9	8.5-9	9	1992July 2	3-3.5	3
Oct. 8	11-12	12	13	9	9	7	3	3
10	12	12	Nov. 21	8.5-9	8.5			
1000 E 1 15			26	8.5	8.5	1994—May 17	3-3.5	3.5
1980—Feb. 15	12–13 13	13 13	Dec. 24	8	8	18 Aug. 16	3.5 3.5–4	3.5
May 29	12-13	13	1985—May 20	7.5-8	7.5	18	3.5-4	4
30	12	12	24	7.5	7.5	Nov. 15	4-4.75	4.75
June 13	11-12	11				17	4.75	4.75
16	11	11	1986Mar. 7	7-7.5	7			i
July 28	10–11 10	10	10	7	7	1995—Feb. 1	4.75-5.25	5.25
29	10	110	23	6.5–7 6.5	6.5 6.5	9	5.25	5.25
Nov. 17	12	12	July 11	6	6.5	1996—Jan. 31	5.00-5.25	5.00
Dec. 5	12-13	13	Aug. 21	5.5–6	5.5	Feb. 5	5.00	5.00
8	13	13	. 22	5.5	5.5			1
1981—May 5	13–14	14	1007 6 1			In effect Apr. 5, 1996	5.00	5.00
8	14	14	1987—Sept. 4	5.5–6 6	6			
	l		11	l "				
	j	l	l	L	1			1

of the Federal Reserve Bank, this time period may be shortened. Beyond this initial period, a flexible rate somewhat above rates charged on market sources of funds is charged. The rate ordinarily is reestablished on the first business day of each two-week reserve maintenance period, but it is never less than the discount rate applicable to adjustment credit plus 50 basis

For earlier data, see the following publications of the Board of Governors: Banking and Monetary Statistics, 1914–1941, and 1941–1970; and the Annual Statistical Digest, 1970–

1979.

In 1980 and 1981, the Federal Reserve applied a surcharge to short-term adjustment-credit borrowings by institutions with deposits of \$500 million or more that had borrowed in successive weeks or in more than four weeks in a calendar quarter. A 3 percent surcharge was in effect from Mar. 17, 1980, through May 7, 1980. A surcharge of 2 percent was reimposed on Nov. 17, 1980; the surcharge was subsequently raised to 3 percent on Dec. 5, 1980, and to 4 percent on May 5, 1981. The surcharge was reduced to 3 percent effective Sept. 22, 1981, and to 2 percent effective Oct. 12, 1981. As of Oct. 1, 1981, the formula for applying the surcharge was changed from a calendar quarter to a moving thirteen-week period. The surcharge was eliminated on Nov. 17, 1981.

 <sup>1.</sup> Available on a short-term basis to help depository institutions meet temporary needs for funds that cannot be met through reasonable alternative sources. The highest rate established for loans to depository institutions may be charged on adjustment credit loans of unusual size that result from a major operating problem at the borrower's facility.
 2. Available to help relatively small depository institutions meet regular seasonal needs for funds that arise from a clear pattern of intrayearly movements in their deposits and loans and that cannot be met through special industry lenders. The discount rate on seasonal credit takes into account rates charged by market sources of funds and ordinarily is reestablished on the first business day of each two-week reserve maintenance period; however, it is never less than the discount rate applicable to adjustment credit.

nrst business day of each two-week reserve maintenance period; nowever, it is never less than the discount rate applicable to adjustment credit.

3. May be made available to depository institutions when similar assistance is not reasonably available from other sources, including special industry lenders. Such credit may be provided when exceptional circumstances (including sustained deposit drains, impaired access to money market funds, or sudden deterioration in loan repayment performance) or practices involve only a particular institution, or to meet the needs of institutions experiencing difficulties adjusting to changing market conditions over a longer period (particularly at times of deposit disintermediation). The discount rate applicable to adjustment credit ordinarily is charged on extended-credit loans outstanding less than thirty days; however, at the discretion

#### 1.15 RESERVE REQUIREMENTS OF DEPOSITORY INSTITUTIONS<sup>1</sup>

	Requi	rement
Type of deposit	Percentage of deposits	Effective date
Net transaction accounts <sup>2</sup> 1 \$0 million-\$52.0 million <sup>3</sup> 2 More than \$52.0 million <sup>4</sup>		12/19/95 12/19/95
3 Nonpersonal time deposits <sup>5</sup>	0	12/27/90
4 Eurocurrency liabilities <sup>6</sup>	0	12/27/90

- 1. Required reserves must be held in the form of deposits with Federal Reserve Banks or vault cash. Nonmember institutions may maintain reserve balances with a Federal Reserve Bank indirectly, on a pass-through basis, with certain approved institutions. For previous reserve requirements, see earlier editions of the Annual Report or the Federal Reserve Bulletin. Under the Monetary Control Act of 1980, depository institutions include commercial banks, mutual savings banks, savings and loan associations, credit unions, agencies and branches of foreign banks, and Edge Act corporations.

  2. Transaction accounts include all deposits against which the account holder is permitted to make withdrawals by negotiable or transferable instruments, payment orders of withdrawal, and telephone and preauthorized transfers for the purpose of making payments to third persons or others. However, money market deposit accounts (MMDAs) and similar accounts subject to the rules that permit no more than six preauthorized, automatic, or other transfers per month, of which no more than three may be checks, are savings deposits, not transaction accounts.

  3. The Monetary Control Act of 1980 requires that the amount of transaction accounts against which the 3 percent reserve requirement applies be modified annually by 80 percent of the percentage change in transaction accounts held by all depository institutions, determined as of June 30 of each year. Effective Dec. 19, 1995, the amount was decreased from \$54.0 million to \$52.0 million.

  Under the Garn-St Germain Depository Institutions Act of 1982, the Board adjusts the 1. Required reserves must be held in the form of deposits with Federal Reserve Banks

- Under the Garn-St Germain Depository Institutions Act of 1982, the Board adjusts the amount of reservable liabilities subject to a zero percent reserve requirement each year for the
- succeeding calendar year by 80 percent of the percentage increase in the total reservable succeeding catendar year oy 80 percent of the percentage increase in the total reservative liabilities of all depository institutions, measured on an annual basis as of June 30. No corresponding adjustment is made in the event of a decrease. Effective Dec. 19, 1995, the exemption was raised from \$4.2 million to \$4.3 million. The exemption applies only to accounts that would be subject to a 3 percent reserve requirement.

  4. The reserve requirement was reduced from 12 percent to 10 percent on Apr. 2, 1992, for institutions that report weekly, and on Apr. 16, 1992, for institutions that
- Apr. 2, 1992, for institutions that report weekly, the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years was reduced from 3 percent to 1½ percent for the maintenance period that began Dec. 13, 1990, and to zero for the maintenance period that began Dec. 27, 1990. The reserve requirement on nonpersonal time deposits with an original maturity of 1½ years or more has been zero since Oct. 6, 1983.

  For institutions that report quarterly, the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years was reduced from 3 percent to zero on Jan. 17, 1991

6. The reserve requirement on Eurocurrency liabilities was reduced from 3 percent to zero in the same manner and on the same dates as was the reserve requirement on nonpersonal time deposits with an original maturity of less than 1½ years (see note 5).

# A10 Domestic Financial Statistics May 1996

## 1.17 FEDERAL RESERVE OPEN MARKET TRANSACTIONS<sup>1</sup>

Millions of dollars

Type of transaction	1993	1994	1995			-	1995			
and maturity	1993	1994	1995	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.
U.S. TREASURY SECURITIES		•								
Outright transactions (excluding matched transactions) Treasury bills										
1 Gross purchases	17,717	17,484	10,932	0	433	409	1,350	4,271	0	0
2 Gross sales 3 Exchanges 4 Redemptions	332,229 0	376,277 0	398,487 900	25,213 0	39,195 0	30,333 0	29,397 900	39,057 0	31,535 0	31,476 0
Others within one year 5 Gross purchases	1,223	1,238	390	0	0	0	0	0	390	0
6 Gross sales	0	0	0	Ö	Ŏ	Ō	Ŏ	ŏ	0	ŏ
8 Exchanges	31,368 -36,582 0	-21,444 0	0 0 0	2,063 -562 300	7,805 -5,599 0	0 0 485	1,745 -2,049 0	6,108 -4,937 0	0 0 0	2,048 -3,287 1,228
One to five years  One to five years  Gross purchases	10,350	9,168	4,966	0	0	100	0	0	2,317	0
11 Gross sales	-27,140 0	-6,004 17,801	0 0 0	-2,063 562	-3,379 4,905	0 0 0	-1,745 2,049	-5,292 3,237	0 0 0	0 -2,048 3,287
Five to ten years  14 Gross purchases	4,168	3,818	1,239	0	0	0	0	400	0	0
15 Gross sales	0	-3,145	0	0	0 -319	0	0	0 -816	0	0
17 Exchanges	ŏ	2,903	ŏ	ŏ	1,800	ŏ	ŏ	1,700	ő	ő
18 Gross purchases	3,457	3,606	3,122	0	0	100	o o	0	1,884	0
19 Gross sales	0	-918	0	0	0 -525	0	0	0	0	0
21 Exchanges	0	775	0	0	1,100	0	0	0	0	0
22 Gross purchases	36,915	35,314	20,649	0	433 0	609 0	1,350	4,671	4,591 0	0
24 Redemptions	767	2,337	2,376	0	ŏ	ő	1,385	0	0	1,228
Matched transactions										
25 Gross purchases. 26 Gross sales	1,475,941 1,475,085	1,700,836 1,701,309	2,197,736 2,202,030	166,674 163,490	179,571 185,711	195,830 198,587	216,755 213,161	226,340 228,419	227,858 228,071	260,425 259,186
Repurchase agreements										
27 Gross purchases	475,447 470,723	309,276 311,898	331,694 328,497	8,527 24,851	4,130 1,075	43,286 39,896	28,825 32,980	44,569 39,876	34,325 28,546	16,040 28,802
29 Net change in U.S. Treasury securities	41,729	29,882	17,175	-13,141	-2,651	1,241	-597	7,285	10,157	-12,751
FEDERAL AGENCY OBLIGATIONS										
Outright transactions										
30 Gross purchases 31 Gross sales	0	0	0	0	0	0	0 0	0	0	0
32 Redemptions	774	1,002	1,303	333	122	46	83	120	58	ő
Repurchase agreements	25.072	52.00	26.95		1.616		2245	2.500	2.005	
33 Gross purchases 34 Gross sales	35,063 34,669	52,696 52,696	36,851 36,776	711 1,172	1,610 1,510	1,434 1,459	3,740 3,605	3,763 3,973	2,888 1,788	9,793 10,893
35 Net change in federal agency obligations	-380	-1,002	-1,228	-794	-22	-71	52	-330	1,042	-1,100
36 Total net change in System Open Market Account	41,348	28,880	15,948	-13,935	-2,673	1,170	-545	6,955	11,199	-13,851

 $<sup>1. \</sup> Sales, \ redemptions, \ and \ negative \ figures \ reduce \ holdings \ of \ the \ System \ Open \ Market \ Account; \ all other \ figures \ increase such holdings.$ 

## 1.18 FEDERAL RESERVE BANKS Condition and Federal Reserve Note Statements<sup>1</sup> Millions of dollars

	ı	1.1	Wednesday				End of month	
Account			1996			1995	19	996
	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28	Dec. 31	Jan. 31	Feb. 29
			(	Consolidated con	ndition statemen	ıt		<b>~</b>
ASSETS								
Gold certificate account.     Special drawing rights certificate account     Coin	11,052 10,168 513	11,052 10,168 535	11,053 10,168 551	11,053 10,168 550	11,053 10,168 543	11,050 10,168 424	11,052 10,168 513	11,053 10,168 547
Loans 4 To depository institutions 5 Other 6 Acceptances held under repurchase agreements	15 0 0	14 0 0	29 0 0	12 0 0	86 0 0	135 0 0	15 0 0	18 0 0
Federal agency obligations  7 Bought outright  8 Held under repurchase agreements	2,634 0	2,634 0	2,634 0	2,634 0	2,634 765	2,634 1,100	2,634 0	2,634 0
9 Total U.S. Treasury securities	378,208	372,061	374,081	375,706	383,158	390,959	378,208	376,519
10   Bought outright <sup>2</sup>     1   Bills	378,208 184,355 149,785 44,069 0	372,061 178,207 149,785 44,069 0	374,081 180,227 149,785 44,069	375,706 181,852 148,885 44,969 0	376,928 183,074 148,885 44,969 6,230	378,197 183,116 151,013 44,069 12,762	378,208 184,355 149,785 44,069 0	376,519 182,666 148,885 44,969 0
15 Total loans and securities	380,857	374,709	376,744	378,352	386,643	394,829	380,857	379,171
16 Items in process of collection	6,374 1,134	6,001 1,134	6,579 1,138	13,201 1,141	5,577 1,141	4,769 1,126	6,374 1,134	4,791 1,140
Other assets 18 Denominated in foreign currencies <sup>3</sup>	19,798 10,447	19,808 10,701	19,816 10,976	19,824 8,899	19,833 9,625	21,099 11,258	19,798 10,447	20,212 8,965
20 Total assets	440,344	434,108	437,024	443,188	444,582	454,723	440,344	436,048
LIABILITIES								
21 Federal Reserve notes	389,371	389,610	390,120	390,786	390,952	400,935	389,371	390,640
22 Total deposits	33,903	26,943	29,141	31,551	35,524	<b>36,908</b> 29,611	33,903 25,122	28,135 21,768
23 Depository institutions.         24 U.S. Treasury—General account.         25 Foreign—Official accounts         26 Other	25,122 8,210 165 406	21,128 5,219 235 360	23,362 5,177 173 378	25,696 5,192 294 368	30,337 4,700 167 320	5,979 386 932	8,210 165 406	5,632 209 318
27 Deferred credit items	5,239 4,181	5,389 4,111	5,154 4,270	8,209 4,192	5,414 4,185	4,538 4,409	5,239 4,181	4,211 4,158
29 Total liabilities	432,693	426,053	428,683	434,738	436,075	446,790	432,693	427,144
CAPITAL ACCOUNTS								
30 Capital paid in	3,996 3,654 1	4,007 3,835 214	4,024 3,918 399	4,036 3,938 476	4,037 3,945 525	3,966 3,966 0	3,996 3,654 1	4,031 3,945 928
33 Total liabilities and capital accounts	440,344	434,108	437,024	443,188	444,582	454,723	440,344	436,048
MEMO 34 Marketable U.S. Treasury securities held in custody for foreign and international accounts	509,044	509,346	515,332	523,930	529,208	500,174	509,044	536,476
				Federal Reserve	note statement	ı		
35 Federal Reserve notes outstanding (issued to Banks)	489,867 100,496 389,371	492,212 102,602 389,610	494,847 104,727 390,120	497,637 106,851 390,786	500,359 109,407 390,952	481,044 80,109 400,935	489,867 100,496 389,371	501,002 110,362 390,640
Collateral held against notes, net 38 Gold certificate account 39 Special drawing rights certificate account 40 Other eligible assets 41 U.S. Treasury and agency securities.	11,052 10,168 0 368,150	11,052 10,168 0 368,390	11,053 10,168 0 368,899	11,053 10,168 0 369,565	11,053 10,168 0 369,730	11,050 10,168 0 379,717	11,052 10,168 0 368,150	11,053 10,168 0 369,419
42 Total collateral	389,371	389,610	390,120	390,786	390,952	400,935	389,371	390,640
			L		L			

Some of the data in this table also appear in the Board's H.4.1 (503) weekly statistical release. For ordering address, see inside front cover.
 Includes securities loaned—fully guaranteed by U.S. Treasury securities pledged with Federal Reserve Banks—and excludes securities sold and scheduled to be bought back under matched sale—purchase transactions.

Valued monthly at market exchange rates.
 Includes special investment account at the Federal Reserve Bank of Chicago in Treasury bills maturing within ninety days.
 Includes exchange-translation account reflecting the monthly revaluation at market exchange rates of foreign exchange commitments.

# A12 Domestic Financial Statistics May 1996

# 1.19 FEDERAL RESERVE BANKS Maturity Distribution of Loan and Security Holding Millions of dollars

			Wednesday			End of month			
Type of holding and maturity			1996			1995	19	96	
	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28	Dec. 31	Jan. 31	Feb. 29	
1 Total loans	15	34	15	16	<b>7</b> 7	87	15	35	
Within fifteen days <sup>1</sup>	15	30 4	10 5	15 7	75 2	85 2	15	32 3	
4 Total U.S. Treasury securities	378,208	372,061	374,081	375,706	383,158	378,197	378,208	376,519	
5 Within fifteen days 1 6 Sixteen days to ninety days 7 Ninety-one days to one year 8 One year to five years 9 Five years to ten years 10 More than ten years	20,294 84,103 119,461 85,961 31,469 36,921	20,849 81,990 114,871 85,961 31,469 36,921	16,830 83,529 119,371 85,961 31,469 36,921	13,271 87,393 116,519 88,571 32,150 37,801	20,393 87,722 117,566 87,524 32,151 37,801	7,580 93,738 123,217 85,273 31,469 36,921	20,294 84,103 119,461 85,961 31,469 36,921	4,962 87,722 124,656 89,228 32,151 37,801	
11 Total federal agency obligations	2,634	2,634	2,634	2,635	3,399	2,634	2,634	2,634	
12 Within fifteen days 1 13 Sixteen days to ninety days 14 Ninety-one days to one year 15 One year to five years 16 Five years to ten years 17 More than ten years.	141 660 617 664 527 25	0 859 604 619 527 25	0 909 604 569 527 25	365 544 604 569 527 25	1,180 510 615 543 527 25	240 474 527 841 527 25	141 660 617 664 527 25	415 510 615 543 527 25	

 $<sup>1. \</sup> Holdings \ under \ repurchase \ agreements \ are \ classified \ as \ maturing \ within \ fifteen \ days \ in \ accordance \ with \ maximum \ maturity of the \ agreements.$ 

NOTE. Total acceptances data have been deleted from this table because data are no longer vailable.

#### AGGREGATE RESERVES OF DEPOSITORY INSTITUTIONS AND MONETARY BASE<sup>1</sup>

Billions of dollars, averages of daily figures

	1992	1993	1994	1995			19	95 <sup>r</sup>			1996	
Item	Dec.	Dec.	Dec.	Dec.	July	Aug.	Sept.	Oct:	Nov.	Dec.	c. Jan. <sup>f</sup> 336' 55.61 11' 55.57 11' 55.57 11' 55.57 201' 435.15  02 <sup>f</sup> 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 76 56.91 778 56	Feb.
Adjusted for						Seasonall	y adjusted					
CHANGES IN RESERVE REQUIREMENTS <sup>2</sup> 1 Total reserves <sup>3</sup> 2 Nonborrowed reserves <sup>4</sup> 3 Nonborrowed reserves plus extended credit <sup>5</sup> 4 Required reserves 5 Monetary base <sup>6</sup>	54.37 <sup>r</sup> 54.24 <sup>r</sup> 54.24 <sup>r</sup> 53.21 <sup>r</sup> 351.24 <sup>r</sup>	60.52 <sup>r</sup> 60.44 <sup>r</sup> 60.44 <sup>r</sup> 59.46 <sup>r</sup> 386.88 <sup>r</sup>	59.36 <sup>r</sup> 59.16 <sup>r</sup> 59.16 <sup>r</sup> 58.20 <sup>r</sup> 418.72 <sup>r</sup>	56.36 <sup>r</sup> 56.11 <sup>r</sup> 56.11 <sup>r</sup> 55.09 <sup>r</sup> 435.01 <sup>r</sup>	57.68 57.31 57.31 56.59 429.82	57.50 57.22 57.22 56.51 430.81	57.34 57.07 57.07 56.39 431.69	56.84 56.59 56.59 55.76 432.74	56.33 56.13 56.13 55.39 433.21	56.36 <sup>r</sup> 56.11 <sup>r</sup> 56.11 <sup>r</sup> 55.09 <sup>r</sup> 435.01 <sup>r</sup>	55.57 55.57 54.12	54.85 54.81 54.81 54.00 433.62
	Not seasonally adjusted											
6 Total reserves <sup>7</sup> . 7 Nonborrowed reserves. 8 Nonborrowed reserves plus extended credit <sup>5</sup> . 9 Required reserves <sup>8</sup> . 10 Monetary base <sup>8</sup> .	56.06 55.93 55.93 54.90 354.55	62.37 62.29 62.29 61.31 390.59	61.13 60.92 60.92 59.96 422.51	58.02 <sup>r</sup> 57.76 57.76 56.74 439.03 <sup>r</sup>	57.50 57.13 57.13 56.41 431.31	56.94 56.66 56.66 55.96 431.09	57.30 57.03 57.03 56.35 431.64	56.56 56.31 56.31 55.48 431.60	56.57 56.37 56.37 55.63 433.22	58.02° 57.76 57.76 56.74 439.03°	56.91 56.91 55.47	53.80 53.77 53.77 52.95 430.24
NOT ADJUSTED FOR CHANGES IN RESERVE REQUIREMENTS <sup>10</sup>												
11 Total reserves 11 12 Nonborrowed reserves. 13 Nonborrowed reserves plus extended credit 5 14 Required reserves 5 15 Monetary base 12 16 Excess reserves 13 17 Borrowings from the Federal Reserve	56.54 56.42 56.42 55.39 360.90 1.16	62.86 62.78 62.78 61.80 397.62 1.06 .08	61.34 61.13 61.13 60.17 427.25 1.17 .21	57.90 57.64 57.64 56.62 444.45 <sup>r</sup> 1.28 .26	57.39 57.02 57.02 56.30 435.56 1.09 .37	56.82 56.54 56.54 55.83 435.59 .99 .28	57.16 56.88 56.88 56.21 436.20 .95 .28	56.40 56.15 56.15 55.32 436.34 1.08 .25	56.40 56.19 56.19 55.45 438.19 .94 .20	57.90 57.64 57.64 56.62 444.45 <sup>r</sup> 1.28 .26	56.90 56.90 55.45	53.75 53.72 53.72 52.90 436.21 .85 .04

<sup>1.</sup> Latest monthly and biweekly figures are available from the Board's H.3 (502) weekly statistical release. Historical data starting in 1959 and estimates of the effect on required reserves of changes in reserve requirements are available from the Money and Reserves Projections Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551.

2. Figures reflect adjustments for discontinuities, or "breaks," associated with regulatory

changes in reserve requirements. (See also table 1.10.)

3. Seasonally adjusted, break-adjusted total reserves equal seasonally adjusted, break-adjusted required reserves (line 4) plus excess reserves (line 16).

4. Seasonally adjusted, break-adjusted nonborrowed reserves equal seasonally adjusted, break-adjusted total reserves (line 1) less total borrowings of depository institutions from the

break adjusted total reserves (into 1) less total borrowings of depository institutions from the Federal Reserve (line 17).

5. Extended credit consists of borrowing at the discount window under the terms and conditions established for the extended credit program to help depository institutions deal with sustained liquidity pressures. Because there is not the same need to repay such borrowing promptly as with traditional short-term adjustment credit, the money market effect of extended credit is similar to that of nonborrowed reserves.

of extended credit is similar to that of noncorrower reserves.

6. The seasonally adjusted, break-adjusted monetary base consists of (1) seasonally adjusted, break-adjusted total reserves (line 1), plus (2) the seasonally adjusted currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all those weekly reporters whose vault cash exceeds their required reserves) the seasonally adjusted, break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.

requirements.
7. Break-adjusted total reserves equal break-adjusted required reserves (line 9) plus excess reserves (line 16)

- 8. To adjust required reserves for discontinuities that are due to regulatory changes in reserve requirements, a multiplicative procedure is used to estimate what required reserves would have been in past periods had current reserve requirements been in effect. Breakadjusted required reserves include required reserves against transactions deposits and nonper-
- sonal time and savings deposits (but not reservable nondeposit liabilities).

  9. The break-adjusted monetary base equals (1) break-adjusted total reserves (line 6), plus (2) the (unadjusted) currency component of the money stock, plus (3) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all those weekly reporters whose vault cash exceeds their required reserves) the break-adjusted difference between current vault cash and the amount applied to satisfy current reserve requirements.
- 10. Reflects actual reserve requirements, including those on nondeposit liabilities, with no adjustments to eliminate the effects of discontinuities associated with regulatory changes in reserve requirements.

  11. Reserve balances with Federal Reserve Banks plus vault cash used to satisfy reserve
- requirements.

  12. The monetary base, not break-adjusted and not seasonally adjusted, consists of (1) total 12. The monetary base, not break-adjusted and not seasonally adjusted, consists of (1) lotal reserves (line 11), plus (2) required clearing balances and adjustments to compensate for float at Federal Reserve Banks, plus (3) the currency component of the money stock, plus (4) (for all quarterly reporters on the "Report of Transaction Accounts, Other Deposits and Vault Cash" and for all those weekly reporters whose vault cash exceeds their required reserves) the difference between current vault cash and the amount applied to satisfy current reserve requirements. Since the introduction of contemporaneous reserve requirements in February 1984, currency and vault cash figures have been measured over the computation periods
- ending on Mondays.

  13. Unadjusted total reserves (line 11) less unadjusted required reserves (line 14).

## A14 Domestic Financial Statistics May 1996

## 1.21 MONEY STOCK, LIQUID ASSETS, AND DEBT MEASURES<sup>1</sup>

Billions of dollars, averages of daily figures

	1992	1993	1994	1995 <sup>r</sup>	19	95 <sup>r</sup>	1996	
ltem	Dec.	Dec.	Dec.	Dec.	Nov.	Dec.	Jan. <sup>r</sup>	Feb.
			,	Seasonall	y adjusted			
Measures <sup>2</sup> 1 M1 2 M2 3 M3 4 L 5 Debt	1,024.4	1,128.6	1,148.7	1,124.8	1,129.0	1,124.8	1,119.0	1,117.0
	3,438.7	3,494.1	3,509.4	3,660.2	3,643.6	3,660.2	3,675.0	3,690.2
	4,187.3	4,249.6	4,319.7 <sup>r</sup>	4,572.7	4,559.0	4,572.7	4,601.3	4,638.9
	5,075.8	5,164.5	5,303.7 <sup>r</sup>	5,683.2	5,658.2	5,683.2	5,705.9	n.a.
	11,881.7	12,516.4	13,153.2	13,871.3	13,829.6	13,871.3	13,897.1	n.a.
M1 components 6 Currency <sup>3</sup> . 7 Travelers checks <sup>4</sup> . 8 Demand deposits <sup>5</sup> . 9 Other checkable deposits <sup>6</sup> .	292.9	322.4	354.9	373.2	371.6	373.2	373.6	373.3
	8.1	7.9	8.5	8.9	8.9	8.9	8.9	8.9
	339.1	384.3	382.4	389.8	388.2	389.8	393.5	397.4
	384.2	414.0	402.9	353.0	360.3	353.0	343.0	337.5
Nontransaction components	2,414.3	2,365.4	2,360.7	2,535.4	2,514.6	2,535.4	2,556.0	2,573.3
10 In M2 <sup>7</sup>	748.6	755.6	810.3 <sup>r</sup>	912.4	915.4	912.4	926.4	948.6
Commercial banks   12   Savings deposits, including MMDAs	754.1	785.0	751.9	775.0	760.3	775.0	793.2	804.2
	509.3	470.4	505.4	576.2	575.4	576.2	578.4	576.5
	286.6	272.3	298.7	342.4	340.7	342.4	340.5	345.6
Thrift institutions 1.5 Savings deposits, including MMDAs. 1.5 Small time deposits 1.7 Large time deposits 10	433.0	433.8	397.0	359.5	360.3	359.5	358.6	360.5
	361.9	317.6	318.2	359.5	358.4	359.5	357.1	357.3
	67.1	61.5	64.8	75.0	74.7	75.0	76.0	76.2
Money market mutual funds 18 Retail	356.0	358.7	388.1	465.1	460.1	465.1	468.6	474.7
	199.8	197.9	183.7	226.4	224.0	226.4	229.7	243.1
Repurchase agreements and Eurodollars 20 Repurchase agreements 12	128.1	157.5	180.8 <sup>r</sup>	177.3	185.2	177.3	184.6	187.6
	66.9	66.3	82.3	91.4	90.7	91.4	95.5	96.2
Debt components 22 Federal debt	3,068.6	3,328.3	3,497.6	3,644.6	3,645.8	3,644.6	3,634.7	п.а.
	8,813.1	9,188.1	9,655.6	10,226.7	10,183.9	10,226.7	10,262.4	п.а.
		· · · · · · · · · · · · · · · · · · ·		Not seasona	illy adjusted			
Measures <sup>2</sup> 24 M1 25 M2 26 M3 27 L 28 Debt	1,046.0	1,153.7	1,174.2	1,150.7	1,136.5	1,150.7	1,127.9	1,103.3
	3,455.1	3,514.1	3,529.8	3,679.9	3,649.2	3,679.9	3,676.7	3,670.7
	4,205.3	4,271.3	4,341.5 <sup>r</sup>	4,593.8	4,571.9	4,593.8	4,605.9	4,620.0
	5,103.1	5,194.2	5,333.2 <sup>r</sup>	5,712.7	5,671.5	5,712.7	5,719.3	n.a.
	11,883.2	12,509.3	13,145.8	13.858.0	13,793.1	13,858.0	13,891.5	n.a.
M1 components 29 Currency <sup>3</sup> . 30 Travelers checks <sup>4</sup> . 31 Demand deposits <sup>5</sup> . 32 Other checkable deposits <sup>6</sup> .	295.0	324.8	357.5	376.1	371.7	376.1	371.7	370.8
	7.8	7.6	8.1	8.5	8.7	8.5	8.5	8.5
	354.4	401.8	400.1	408.0	395.8	408.0	399.0	388.3
	388.9	419.4	408.4	358.0	360.3	358.0	348.7	335.7
Nontransaction components 33 In M2	2,409.1	2,360.4	2,355.6	2,529.2	2,512.7	2,529.2	2,548.8	2,567.4
	750.2	757.1	811.7 <sup>r</sup>	913.8	922.7	913.8	929.2	949.3
Commercial banks 35 Savings deposits, including MMDAs. 36 Small time deposits <sup>9</sup> , 37 Large time deposits <sup>10, 31</sup>	752.9	784.3	751.6	775.0	763.4	775.0	789.5	799.0
	507.8	468.2	502.5	572.3	572.6	572.3	576.1	575.6
	286.2	272.1	298.5	342.3	343.6	342.3	337.8	344.1
Thrift institutions 38 Savings deposits, including MMDAs. 39 Small time deposits <sup>9</sup> . 40 Large time deposits <sup>10</sup> .	432.4	433.4	396.9	359.5	361.7	359.5	356.9	358.2
	360.9	316.1	316.4	357.0	356.7	357.0	355.6	356.7
	67.0	61.5	64.8	75.0	75.4	75.0	75.4	75.8
Money market mutual funds 41 Retail	355.1	358.3	388.2	465.4	458.3	465.4	470.6	478.0
	201.1	199.4	185.5	228.6	226.3	228.6	237.3	248.7
Repurchase agreements and Eurodollars 43 Repurchase agreements 12 44 Eurodollars 12	127.2 <sup>r</sup>	156.6 <sup>r</sup>	179.6 <sup>r</sup>	175.8	185.1	175.8	183.3	184.8
	68.7 <sup>r</sup>	67.6 <sup>r</sup>	83.4 <sup>r</sup>	92.1	92.4	92.1	95.4	95.8
Debt components 45 Federal debt	3,069.8	3,329.5	3,499.0	3,645.9	3,635.9	3,645.9	3,634.4	n.a.
	8,813.4	9,179.8	9,646.8	10,212.1	10,157.2	10,212.1	10,257.1	n.a.

Footnotes appear on following page.

#### NOTES TO TABLE 1.21

- Latest monthly and weekly figures are available from the Board's H.6 (508) weekly statistical release. Historical data starting in 1959 are available from the Money and Reserves Projections Section, Division of Monetary Affairs, Board of Governors of the Federal Reserve System, Washington, DC 20551.
- System, Washington, DC 20551.

  2. Composition of the money stock measures and debt is as follows:

  M1: (1) currency outside the U.S. Treasury, Federal Reserve Banks, and the vaults of depository institutions, (2) travelers checks of nonbank issuers, (3) demand deposits at all commercial banks other than those owed to depository institutions, the U.S. government, and foreign banks and official institutions, less cash items in the process of collection and Federal Reserve float, and (4) other checkable deposits (OCDs), consisting of negotiable order of withdrawal (NOW) and automatic transfer service (ATS) accounts at depository institutions, credit union share draft accounts, and demand deposits at hrift institutions. Seasonally adjusted M1 is computed by summing currency, travelers checks, demand deposits, and OCDs, each seasonally adjusted separately.

  M2: M1 plus (1) savings deposits (including MMDAs), (2) small-denomination time deposits (time deposits—including retail RPs—in amounts of less than \$100,000, and (3) balances in retail money market mutual funds (money funds with minimum initial investments of less than \$50,000). Excludes individual retirement accounts (IRAs) and Keogla
- ments of less than \$50,000. Excludes individual retirement accounts (IRAs) and Keogh balances at depository institutions and money market funds. Seasonally adjusted M2 is calculated by summing savings deposits, small-denomination time deposits, and retail money fund balances, each seasonally adjusted separately, and adding this result to seasonally
- adjusted M1. M3: M2 p plus (1) large-denomination time deposits (in amounts of \$100,000 or more) issued by all depository institutions, (2) balances in institutional money funds (money funds with minimum initial investments of \$50,000 or more), (3) RP liabilities (overnight and term) with minimum initial investments of \$50,000 or more), (3) RP liabilities (overnight and term) issued by all depository institutions, and (4) Eurodollars (overnight and term) held by U.S. residents at foreign branches of U.S. banks worldwide and at all banking offices in the United Kingdom and Canada. Excludes amounts held by depository institutions, the U.S. government, money market funds, and foreign banks and official institutions. Seasonally adjusted M3 is calculated by summing large time deposits, institutional money fund balances, RP liabilities, and Eurodollars, each seasonally adjusted separately, and adding this result to seasonally adjusted M2.
- L: M3 plus the nonbank public holdings of U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, net of money market fund holdings of

these assets. Seasonally adjusted L is computed by summing U.S. savings bonds, short-term Treasury securities, commercial paper, and bankers acceptances, each seasonally adjusted separately, and then adding this result to M3.

separately, and then adding this result to M3.

Debt: The debt aggregate is the outstanding credit market debt of the domestic nonfinancial sectors—the federal sector (U.S. government, not including government-sponsored enterprises or federally related mortgage pools) and the nonfederal sectors (state and local governments, households and nonprofit organizations, nonfinancial corporate and nonfam noncorporate businesses, and farms). Nonfederal debt consists of mortgages, tax-exempt and corporate bonds, consumer credit, bank loans, commercial paper, and other loans. The data, which are derived from the Federal Reserve Board's flow of funds accounts, are breakadjusted (that is, discontinuities in the data have been smoothed into the series) and month-averaged (that is, the data have been derived by averaging adjacent month-end levels).

3. Currency outside the U.S. Treasury, Federal Reserve Banks, and vaults of depository

- Outstanding amount of U.S. dollar-denominated travelers checks of nonbank issuers. Travelers checks issued by depository institutions are included in demand deposits.
   Demand deposits at commercial banks and foreign-related institutions other than those
- owed to depository institutions, the U.S. government, and foreign banks and official institu-tions, less cash items in the process of collection and Federal Reserve float.
- 10018, less cash terms in the process of concerton and rederat Reserve float.

  6. Consists of NOW and ATS account balances at all depository institutions, credit union share draft account balances, and demand deposits at thrift institutions.

  7. Sum of (1) savings deposits (including MMDAs), (2) small time deposits, and (3) retail the second of the s
- money fund balances.
- 8. Sum of (1) large time deposits, (2) institutional money fund balances, (3) RP liabilities (overnight and term) issued by depository institutions, and (4) Eurodollars (overnight and term) of U.S. addressees.
- term) of U.S. addressees.

  9. Small time deposits—including retail RPs—are those issued in amounts of less than \$100,000. All IRAs and Keogh accounts at commercial banks and thrift institutions are subtracted from small time deposits.

  10. Large time deposits are those issued in amounts of \$100,000 or more, excluding those booked at international banking facilities.

  11. Large time deposits at commercial banks less those held by money market funds, depository institutions, the U.S. government, and foreign banks and official institutions.

  12. Includes both overnight and term.

# Domestic Financial Statistics May 1996

## 1.22 DEPOSIT INTEREST RATES AND AMOUNTS OUTSTANDING Commercial and BIF-insured saving banks 1

	1993	1994				1995				19	96
Item	Dec.	Dec.	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>r</sup>	Feb.
			•		Interest rates	(annual effe	ctive yields)	2		•	<del></del>
Insured Commercial Banks											
Negotiable order of withdrawal accounts     Savings deposits <sup>3</sup>	1.86 2.46	1.96 2.92	1.97 3.17	1.93 3.13	1.93 3.12	1.94 3.14	1.93 3.11	1.95 3.13	1.92 3.10	1.92 3.01	1.94 2.98
Interest-bearing time deposits with balances of less than \$100,000, by maturity 3 7 to 91 days 4 92 to 182 days 5 183 days to 1 year 6 More than 1 year to 2½ years 7 More than 2½ years	2.65 2.91 3.13 3.55 4.28	3.79 4.44 5.12 5.74 6.30	4.20 4.81 5.27 5.53 5.79	4.17 4.77 5.18 5.38 5.62	4.10 4.77 5.15 5.39 5.63	4.10 4.75 5.14 5.32 5.60	4.11 4.75 5.15 5.31 5.56	4.12 4.74 5.12 5.27 5.49	4.11 4.69 5.03 5.18 5.41	4.01 4.57 4.92 5.03 5.26	3.97 4.47 4.79 4.90 5.11
BIF-INSURED SAVINGS BANKS <sup>4</sup>											
8 Negotiable order of withdrawal accounts 9 Savings deposits <sup>3</sup>	1.87 2.63	1.94 2.87	1.98 2.97	1.97 2.97	1.98 2.96	1.98 2.96	1.97 2.97	1.94 2.99	1.91 2.99	1.85 2.95	1.84 2.92
Interest-bearing time deposits with balances of less than \$100,000, by maturity 10 7 to 91 days 11 92 to 182 days 12 183 days to 1 year 13 More than 1 year to 2½ years 14 More than 2½ years	2.81 3.02 3.31 3.67 4.62	3.80 4.89 5.52 6.09 6.43	4.24 5.22 5.61 5.78 5.99	4.28 5.16 5.47 5.62 5.82	4.34 5.12 5.45 5.60 5.78	4.29 5.08 5.35 5.51 5.74	4.34 5.06 5.32 5.50 5.69	4.45 5.02 5.28 5.46 5.64	4.44 4.95 5.19 5.32 5.47	4.38 4.87 5.07 5.22 5.34	4.29 4.79 4.93 5.11 5.25
				A	mounts outst	anding (mill	ions of dolla	rs)			
Insured Commercial Banks											]
15 Negotiable order of withdrawal accounts 16 Savings deposits <sup>3</sup> 17 Personal 18 Nonpersonal	305,237 767,035 598,276 168,759	304,896 737,068 580,438 156,630	276,406 721,498 566,220 155,279	274,140 726,697 570,299 156,398	267,644 735,930 575,204 160,726	253,174 744,839 584,239 160,600	258,411 747,943 587,235 160,707	259,259 767,431 599,787 167,644	252,434 793,168 628,372 164,796	248,464 774,748 617,570 157,177	246,906 798,356 634,471 163,885
Interest-bearing time deposits with balances of less than \$100,000, by maturity 19 7 to 91 days 20 92 to 182 days 21 183 days to 1 year 22 More than 1 year to 2½ years 23 More than 2½ years	29,362 109,050 145,386 139,781 180,461	32,265 96,650 163,062 164,395 192,712	32,258 92,364 189,110 198,805 195,689	33,142 91,975 189,011 202,467 195,623	30,937 90,796 189,565 204,453 201,306	29,804 92,220 189,338 203,548 200,182	29,940 94,418 188,859 206,993 200,201	31,083 97,401 188,043 211,169 202,357	32,807 96,902 187,828 211,388 203,227	34,275 96,811 186,068 214,093 200,849	36,879 101,149 186,561 214,984 202,184
24 IRA and Keogh plan deposits	144,011	144,097	149,488	150,426	150,648	149,570	151,094	151,869	152,390	152,984	155,305
BIF-Insured Savings Banks <sup>4</sup>											
25 Negotiable order of withdrawal accounts	11,191 80,376 77,263 3,113	11,175 70,082 67,159 2,923	11,237 66,952 63,736 3,216	11,147 66,409 63,194 3,215	10,999 66,478 63,149 3,329	11,408 69,752 66,403 3,349	11,317 69,636 66,193 3,443	11,613 70,265 66,688 3,577	12,727 71,402 67,919 3,482	11,410 67,540 64,172 3,369	12,047 71,129 67,798 3,331
Interest-bearing time deposits with balances of less than \$100,000, by maturity  29 7 to 91 days. 30 92 to 182 days. 31 183 days to 1 year. 32 More than 1 year to 2½ years 33 More than 2½ years.	2,746 12,974 17,469 16,589 20,501	2,144 11,361 18,391 17,787 21,293	1,555 10,939 21,545 24,413 22,733	1,769 11,030 21,969 24,876 22,713	1,856 11,079 22,294 25,029 22,563	1,739 11,258 24,837 27,825 23,351	1,768 11,231 25,036 27,755 23,470	1,903 11,848 25,887 28,247 23,574	2,115 12,754 27,072 28,966 24,247	1,988 12,581 26,750 26,968 22,769	2,231 14,053 28,400 27,891 22,733
34 IRA and Keogh plan accounts	19,791	19,008	20,196	20,286	20,333	21,913	21,784	21,758	21,949	21,229	21,251

<sup>1.</sup> BIF, Bank Insurance Fund. Data in this table also appear in the Board's H.6 (508) Special Supplementary Table monthly statistical release. For ordering address, see inside front cover. Estimates are based on data collected by the Federal Reserve System from a stratified random sample of about 425 commercial banks and 75 savings banks on the last day of each month. Data are not seasonally adjusted and include IRA and Keogh deposits and foreign currency-denominated deposits. Data exclude retail repurchase agreements and deposits held in U.S. branches and agencies of foreign banks.

As of October 31, 1994, interest rate data for NOW accounts and savings deposits reflect a series break caused by a change in the survey used to collect these data.
 Includes personal and nonpersonal money market deposits.
 Includes both mutual and federal savings banks.

## 1.23 BANK DEBITS AND DEPOSIT TURNOVER<sup>1</sup>

Debits are in billions of dollars; turnover is ratio of debits to deposits; monthly data are at annual rates

			_			19	195		
Bank group, or type of deposit	1993 <sup>2</sup>	1994 <sup>2</sup>	1995 <sup>2</sup>	July	Aug.	Sept.	Oct. <sup>r</sup>	Nov. <sup>r</sup>	Dec.
DEBITS				Se	easonally adjust	ed			
Demand deposits <sup>3</sup> 1 All insured banks	334,784.1	369,029.1	397,649.3	391,053.7	407,389.4	397,843.6	413,927.0	409,460.9	397,538.3
	171,224.3	191,168.8	201,161.4	197,712.2	206,835.9	207,576.7	210,336.6	204,484.0	203,977.5
	163,559.7	177,860.3	196,487.9	193,341.5	200,553.5	190,266.9	203,590.4	204,976.9	193,560.8
4 Other checkable deposits <sup>4</sup>	3,481.5	3,798.6	4,207.4	3,593.7	4,236.1	4,366.8	4,690.4	4,891.5	4,595.5
	3,497.4	3,766.3	4,507.8	3,986.7	4,745.4	4,898.4	5,328.6	5,679.4	5,703.6
DEPOSIT TURNOVER									
Demand deposits <sup>3</sup> 6 All insured banks 7 Major New York City banks 8 Other banks	785.9	817.4	874.1	849.3	887.9	858.0	907.5	905.5	852.7
	4,198.1	4,481.5	4,867.3	4,624.7	4,970.9	5,018.0	5,269.7	5,222.3	5,069.7
	424.6	435.1	475.2	462.9	480.7	450.5	489.2	496.3	454.4
9 Other checkable deposits <sup>4</sup>	11.9	12.6	15.4	12.9	15.5	16.3	18.0	19.1	18.6
	4.6	4.9	6.1	5.5	6.5	6.6	7.1	7.5	7.4
DEBITS				Not	seasonally adju	sted			
Demand deposits <sup>3</sup> 11 All insured banks	334,899.2	369,121.8	397,657.8	390,226.6	421,875.3	395,203.2	413,547.6	398,219.1	411,802.7
	171,283.5	191,226.0	201,182.6	196,873.1	213,958.6	207,994.2	212,506.0	202,744.5	210,780.0
	163,615.7	177,895.7	196,475.3	193,353.5	207,916.7	187,209.0	201,041.7	195,474.6	201,022.7
14 Other checkable deposits	3,481.7	3,795.6	4,202.6	3,525.4	4,203.3	4,431.9	4,565.4	4,566.6	4,784.8
	3,498.3	3,764.4	4,500.8	4,054.1	4,750.1	4,849.1	5,075.1	5,388.7	6,013.9
DEPOSIT TURNOVER									
Demand deposits <sup>3</sup> 16 All insured banks 17 Major New York City banks 18 Other banks	786.1	818.2	874.6	848.2	936.7	856.4	895.4	860.5	847.5
	4,197.9	4,490.3	4,873.1	4,657.5	5,343.0	5,069.5	5,292.2	5,046.6	4,900.9
	424.8	435.3	475.4	462.8	506.7	445.3	476.7	462.5	453.9
19 Other checkable deposits <sup>4</sup>	11.9	12.6	15.3	12.9	15.6	16.7	17.7	17.8	19.0
	4.6	4.9	6.1	5.6	6.5	6.6	6.8	7.1	7.8

<sup>1.</sup> Historical tables containing revised data for earlier periods can be obtained from the Publications Section, Division of Support Services, Board of Governors of the Federal Reserve System, Washington, DC 20551.

Data in this table also appear in the Board's G.6 (406) monthly statistical release. For ordering address, see inside front cover.

2. Annual averages of monthly figures.

3. Represents accounts of individuals, partnerships, and corporations and of states and political subdivisions.

<sup>4.</sup> As of January 1994, other checkable deposits (OCDs), previously defined as automatic transfer to demand deposits (ATSs) and negotiable order of withdrawal (NOW) accounts, were expanded to include telephone and preauthorized transfer accounts. This change redefined OCDs for debits data to be consistent with OCDs for deposits data.
5. Money market deposit accounts.

# A18 Domestic Financial Statistics May 1996

## 1.26 ASSETS AND LIABILITIES OF COMMERCIAL BANKS<sup>1</sup>

Billions of dollars

				Monthly	averages					Wednesd	ay figures	
Account	1995			1995 <sup>r</sup>			19	96		19	96	
	Feb.	Aug,	Sept.	Oct.	Nov.	Dec.	Jan.'	Feb.	Feb. 7	Feb. 14	Feb. 21	Feb. 28
ALL COMMERCIAL BANKING INSTITUTIONS						Seasonall	y adjusted					
Assets	22/75	3543.5	2555	2 570 2	2 500 5	2.500.4	2.625.0			0.000	25105	
1 Bank credit	3,367.5 939.3	3,543.5 980.2	3,566.3 984.3	3,578.3 987.1	3,588.5 988.9	3,599.4 991.4	3,625.0 990.5	3,635.1 995.8	3,624.4 995.5	3,635.3 993.5	3,640.5 996.6	3,643.1 1,000.3
U.S. government securities 4 Other securities	724.8 214.5	708.5 271.7	708.4 275.9	713.9 273.2	715.8 273.1	712.8 278.6	704.5 286.0	717.0 278.8	714.1 281.4	714.8 278.7	717.8 278.8	723.3 277.0
5 Loans and leases in bank credit <sup>2</sup> 6 Commercial and industrial	2,428.2 670.2	2,563.3 702.0	2,582.0 708.6	2,591.2 710.8	2,599.6 715.1	2,608.0 718.4	2,634.5 725.0	2,639.3 728.6	2,628.9 727.9	2,641.8 728.8	2,644.0 729.8	2,642.9 728.4
7 Real estate	1,021.8	1,068.1	1,072.1	1,075.4	1,076.7	1,077.2	1,083.9	1,086.7	1,085.0	1,086.3	1,087.0	1,087.9
8 Revolving home equity 9 Other	76.0 945.9	78.2 989.9	78.4 993.7	78.4 997.0	78.8 997.9	79.2 998.0	79.7 1,004.1	79.9 1,006.8	79.9 1,005.1	79.8 1,006.5	79.8 1,007.2	80.2 1,007.8
10 Consumer	459.4 73.4	485.7 84.3	489.4	489.2	491.2 86.2	493.2 82.7	497.5 83.9	497.5	496.0 79.3	496.8 88.9	499.0	498.1
12 Other	203.3	223.3	86.6 225.3	86.6 229.2	230.3	236.5	244.1	84.5 241.9	240.6	241.1	83.7 244.5	86.6 241.8
13 Interbank loans <sup>4</sup>	178.9 213.7	189.3 211.6	191.9 214.9	192.9 222.2	193.7 216.0	192.7 223.5	199.4 232.9	190.4 218.9	185.2 220.4	190.3 214.5	189.4 229.1	195.7 212.8
14 Cash assets <sup>5</sup>	232.0	221.5	223.8	224.5	225.2	231.6	229.1	233.4	231.4	233.1	235.2	232.8
16 Total assets <sup>7</sup>	3,935.5	4,108.9	4,140.1	4,161.0	4,166.8	4,190.7	4,229.4	4,221.1	4,204.8	4,216.4	4,237.5	4,227.8
Liabilities 17 Deposits	2,545.9	2,616.9	2,629.6	2,642.6	2,638.2	2,653.1	2,680.0	2,673.6	2,674.8	2,672.4	2,681.8	2,663.4
18 Transaction	801.4	783.3	781.1	777.8	766.1	770.8	779.8	763.0	764.8	759.4	776.6	751.4
19 Nontransaction	1,744.5 374.6	1,833.6 409.5	1,848.5 415.9	1,864.9 423.7	1,872.1 423.2	1,882.4 421.9	1,900.2 422.0	1,910.6 426.0	1,910.0 426.1	1,913.0 425.2	1,905.2 423.6	1,912.0 428.9
21 Other	1,369.9	1,424.1	1,432.7	1,441.2	1,449.0	1,460.5	1,478.2	1,484.6	1,483.9	1,487.8	1,481.7	1,483.1
22 Borrowings	644.7 181.3	687.8 194.3	687.3 197.9	682.4 197.8	672.7 195.8	687.8 194.5	701.5 204.5	686.3 192.3	683.3 190.6	692.4 196.0	682.9 186.7	689.9 194.5
24 From nonbanks in the U.S	463.4 248.0	493.5 244.8	489.5 252.0	484.6 257.3	476.9 263.7	493.3 263.4	497.1 270.2	494.1 276.0	492.7 279.3	496.4 273.9	496.2 277.3	495.4 274.7
26 Other liabilities <sup>8</sup>	170.6	212.6	219.1	219.2	220.2	227.6	220.7	224.4	224.6	227.0	222.5	224.5
27 Total liabilities	3,609.2	3,762.0	3,788.0	3,801.6	3,794.8	3,831.9	3,872.4	3,860,4	3,862,0	3,865.7	3,864.5	3,852.5
28 Residual (assets less liabilities) <sup>9</sup>	326.3	346.8	352.1	359.5	372.0	358.8	357.1	360.7	342.7	350.7	373.0	375.3
						Not seasona	ally adjusted					
Assets												
29 Bank credit	3,359.6	3.542.1	3,571.1	3,580.0	3,594.8	3,606.9	3,615.4	3,626.6	3,618.4	3,631.3	3,623.4	3,634.8
30 Securities in bank credit	934.6 720.2	983.8 711.4	987.3 710.1	988.8 712.1	987.8 714.1	981.6 708.0	978.0 698.9	990.9 712,4	990.5 709.6	991.5 710.9	988.8 712.4	993.8 717.5
32 Other securities	214.4	272.4	277.2	276.7	273.6	273.6	279.0	278.5	280.9	280.5 2,639.9	276.4	276.3
34 Commercial and industrial	2,425.0 668.6	2,558,4 698.8	2,583.9 704.0	2,591.2 706.8	2,607.0 713.4	2,625.3 716.6	2,637.4 722.1	2,635.7 726.7	2,627.9 724.7	726.4	2,634.6 726.9	2,641.0 728.8
Real estate	1,019.0 75.5	1.067.8 78.5	1,074.0 78.9	1,078.6 79.1	1,082.4 79.3	1,081.9 79.2	1,083.6 79.6	1,083.6 79.5	1,083.5 79.4	1,084.5 79.5	1,082.5 79.3	1,083.6 79.6
37 Other	943.5	989.3	995.2	999.5	1,003.1	1,002.7	1,004.1	1,004.2	1,004.1	1,005.0	1,003.1	1,004.1
38 Consumer	459.9 75.8	485.8 82.1	490.7 86.3	489.8 85.2	492.0 87.5	499.0 86.5	502.1 85.6	498.1 87.3	498.1 82.0	498.1 91.1	499.3 84.9	497.2 91.7
40 Other	201.8	223.9	228.8	230.8	231.7 197.0	241.3	243.9 208.1	240.0 192.6	239.5	239.7 194.9	241.1	239.8 195.7
41 Interbank loans <sup>4</sup>	180.6 214.4	184.5 202.6	187.8 215.8	192.1 223.2	220.1	205.0 238.1	240.3	219.7	189.3 210.6	213.3	189.4 240.3	216.5
43 Other assets <sup>6</sup>	231.4	223.3	224.9	224.9	224.7	231.3	229.7	232.8	231.4	232.0	232.7	234.0
44 Total assets <sup>7</sup>	3,929.5	4,095.6	4,142.5	4,163.5	4,179.8	4,224.4	4,237.0	4,215.1	4,193.1	4,214.9	4,229.2	4,224.4
Liabilities 45 Deposits	2,537.3	2,603.8	2,628.4	2,642.6	2,654.2	2,684.2	2,686.7	2,664.7	2,661.2	2,666.3	2,672.3	2,656.0
46 Transaction	794.5 1,742.8	769.0 1,834.8	779.8 1,848.6	778.0 1,864.6	779.7 1,874.5	805.9 1,878.3	791.5 1,895.2	755.9 1,908.8	752.3 1,908.8	754.7 1,911.7	769.8 1,902.5	746.6 1,909.4
48 Large time	375.1	408.7	414.9	422.2	424.2	420.9	419.0	426.6	425.8	425.5	424.0	430.7
49 Other	1,367.6 644.2	1,426.1 686.2	1,433.7 693.5	1,442.5 688.1	1,450.3 681.7	1,457.5 692.2	1,476.2 688.7	1,482.2 680.7	1,483.0 669.4	1,486.1 682.3	1,478.5 681.8	1,478.7 691.0
51 From banks in the U.S	183.0	188.3	190.2	192.9	197.9	207.3	211.3	193.9	191.4	196.0	190.5	196.8
52 From nonbanks in the U.S	461.2 249.6	497.9 243.1	503.3 247.6	495.2 258.4	483.7 262.6	484.9 264.0	477.4 277.3	486.8 278.2	478.0 272.4	486.3 272.8	491.3 286.6	494.1 283.5
54 Other liabilities <sup>8</sup>	170.5	212.4	219.3	218.5	222.1	222.9	222.4	225.0	225.4	227.5	221.4	226.0
55 Total liabilities	3,601.6	3,745.5	3,788.9	3,807.7	3,820.6	3,863.3	3,875.0	3,848.5	3,828.3	3,848.9	3,862.0	3,856.3
				1			1	1		366.0		368.1

Footnotes appear on last page.

# 1.26 ASSETS AND LIABILITIES OF COMMERCIAL BANKS<sup>1</sup>—Continued Billions of dollars

					Monthly	averages					Wednesd	ay figures	
	Account	1995			1995 <sup>r</sup>			19	96		19	996	
		Feb.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>r</sup>	Feb.	Feb. 7	Feb. 14	Feb. 21	Feb. 28
1	DOMESTICALLY CHARTERED COMMERCIAL BANKS						Seasonall	y adjusted					
58 S 59 60 61 L 62 63 64 65 66 67 68 69 Inte 70 Cas 71 Oth	credit. cecurities in bank credit U.S. government securities Other securities Commercial and industrial Real estate Revolving home equity Other Consumer Security <sup>3</sup> Other chank loans <sup>4</sup> th assets <sup>5</sup> ter assets <sup>6</sup>	3,005.8 852.0 659.2 192.8 2,153.9 499.3 981.6 75.9 905.7 459.4 46.8 166.7 155.1 187.5	3,121.6 848.2 641.5 206.7 2,273.4 525.4 1,030.8 78.2 952.6 485.7 51.0 180.4 165.4 184.4 170.9	3,139.0 852.7 642.7 210.0 2,286.3 528.5 1,035.2 78.4 956.8 489.4 51.7 181.6 168.1 187.9 171.6	3,148.8 853.1 647.3 205.7 2,295.8 531.4 1,038.1 78.4 959.7 489.2 51.6 185.4 167.2 194.0 172.8	3,160.1 855.2 648.2 207.0 2,304.9 534.5 1,040.1 78.8 961.2 491.2 53.6 185.5 168.8 185.8	3,172.9 856.2 645.0 211.2 2,316.7 534.7 1,041.4 79.2 962.2 493.2 56.4 191.0 173.1 193.0 178.1	3,193.7 855.6 641.2 214.5 2,338.1 539.8 1,049.2 79.7 969.5 55.8 195.8 195.8 181.7 201.3 175.8	3,192.4 854.1 644.2 209.8 2,338.3 540.8 1,053.0 79.9 973.1 497.5 52.5 194.5 173.6 189.1 177.9	3,185.7 854.3 642.9 211.4 2,331.4 540.4 1,051.2 79.9 971.3 496.0 49.8 194.0 167.4 190.8 176.4	3,192.2 853.5 643.8 209.7 2,338.7 540.8 1,052.6 79.8 972.7 496.8 54.7 193.9 172.0 182.9 178.0	3,197.3 855.4 645.1 210.2 2,342.0 541.2 1,053.1 79.8 973.3 499.0 52.3 196.4 177.4 199.3 179.3	3,195.9 855.1 646.7 208.3 2,340.8 541.1 1,054.5 80.2 974.4 498.1 53.4 193.7 176.7 183.8 177.3
	al assets <sup>7</sup>	3,469.1	3,585.4	3,609.9	3,626.1	3,631.8	3,660.6	3,695.5	3,676.4	3,663.8	3,668.5	3,696.6	3,677.2
73 Dep 74 T 75 N 76 77 78 Bor 79 F 80 F 81 Net	bilities  Jossits  ransaction.  Jontransaction  Large time  Other  Towings  rom banks in the U.S.  rom nonbanks in the U.S.  due to related foreign offices er liabilities <sup>8</sup> .	2,395.5 791.3 1,604.2 236.1 1,368.1 537.7 163.3 374.4 86.8 126.8	2,448.4 774.0 1,674.4 250.3 1,424.1 567.2 175.9 391.3 90.8 136.9	2,458.9 772.1 1,686.8 255.0 1,431.8 569.6 178.8 390.7 92.2 141.6	2,469.8 768.7 1,701.1 260.9 1,440.1 567.0 178.0 389.0 92.6 141.2	2,471.4 756.6 1,714.8 267.5 1,447.3 565.1 176.0 389.1 89.8 142.8	2,488.4 760.8 1,727.7 269.8 1,457.9 577.2 176.0 401.2 91.4 146.7	2,519.5 769.7 1,749.8 271.6 1,478.2 590.3 182.8 407.6 93.2 144.5	2,512.5 753.0 1,759.6 273.5 1,486.1 572.3 172.4 399.8 90.1 146.4	2,514.3 755.0 1,759.4 274.2 1,485.2 572.3 172.5 399.8 90.0 146.2	2,510.6 748.1 1,762.5 273.8 1,488.7 576.9 175.5 401.4 84.8 148.7	2,524.6 766.7 1,757.9 273.6 1,484.3 570.2 168.0 402.3 92.8 145.7	2,498.7 742.0 1,756.7 272.6 1,484.2 572.5 173.1 399.4 93.3 145.4
	al liabilities	3,146.8	3,243.3	3,262.3	3,270.6	3,269.0	3,303.7	3,347.5	3,321.2	3,322.9	3,321.0	3,333.3	3,309.9
84 Res	idual (assets less liabilities) <sup>9</sup>	322.3	342.1	347,6	355.5	362.8	Not seasona	348.0 ally adjusted	355.2	340.9	347.5	363.3	367.2
86 S 87 88 89 L 90 91 92 93 94 95 96 97 Inte 98 Cas	ets ak credit iescurities in bank credit U.S. government securities Other securities Other securities Commercial and industrial Real estate Revolving home equity Other Consumer Security <sup>3</sup> Other Tother Security <sup>3</sup> other shake loans <sup>4</sup> th assets <sup>5</sup> er assets <sup>5</sup>	2,998.0 847.9 655.0 192.9 2,150.1 498.6 978.5 75.5 903.0 459.9 47.8 165.3 158.3 189.1 176.1	3,118.8 850.3 643.5 206.8 2,268.6 521.5 1,030.4 78.4 952.0 485.8 49.9 180.9 161.3 174.8 171.6	3,142.8 854.7 644.9 209.8 2,288.1 524.5 1,036.9 78.9 958.1 490.7 51.6 184.3 163.0 187.9 172.6	3,153.5 854.1 646.3 207.8 2,299.4 528.9 1,041.3 79.1 962.2 489.8 51.9 187.5 164.6 194.6	3,169.7 856.0 647.2 208.8 2,313.7 513.5 1,045.5 79.3 966.2 492.0 55.5 187.2 172.8 190.2 172.3	3,178.6 849.5 641.1 208.4 2,329.1 532.6 1,046.2 79.2 967.0 57.1 194.2 207.9 177.4	3,181.7 844.4 633.8 210.6 2,337.4 536.6 1,049.0 79.5 969.5 502.1 54.1 195.5 189.4 209.1 176.7	3,184.3 850.2 640.2 210.0 2,334.1 540.0 1,049.7 79.4 970.3 498.1 53.5 192.7 177.4 190.9 176.9	3,179.1 850.2 638.5 211.7 2,328.9 538.6 1,049.5 79.4 970.1 498.1 49.9 192.8 174.4 181.6 175.2	3,187.0 851.0 640.1 210.9 2,335.9 539.5 1,050.5 79.5 971.0 498.1 55.4 192.4 178.3 183.2 176.2	3,184.6 849.9 640.8 209.1 2,334.7 540.0 1,048.5 79.3 969.1 499.3 53.1 193.8 177.4 212.1 177.3	3,186.9 850.2 642.0 208.2 2,336.7 541.7 1,050.1 79.6 970.5 497.2 55.7 192.0 177.9 188.6 177.9
	al assets <sup>7</sup>	3,465.0	3,569.6	3,609.2	3,629.6	3,648.4	3,691.3	3,700.3	3,672.9	3,653.8	3,668.1	3,694,7	3,674.8
101 Dep 102 T 103 N 104 105 106 Bor 107 F 108 F 109 Net 110 Oth	ransaction.  Large time Other Towings Towings Tom banks in the U.S. due to related foreign offices er liabilities  table	2,387.1 784.5 1,602.6 237.3 1,365.3 541.1 165.6 375.5 88.6 125.6	2,436.7 759.7 1,677.0 251.4 1,425.6 564.1 170.0 394.0 89.1 135.8	2,457.9 770.2 1,687.7 254.6 1,433.0 573.2 171.0 402.2 88.7 141.7	2,471.4 768.7 1,702.7 260.7 1,442.0 574.7 174.5 400.2 92.0 141.6	2,486.3 770.0 1,716.3 267.2 1,449.0 576.1 178.4 397.7 88.4 144.4	2,518.6 795.6 1,723.1 265.5 1,457.6 583.3 187.6 395.7 89.3 144.9	2,525.3 781.3 1,744.0 269.0 1,475.1 580.8 189.5 391.3 92.9 145.1	2,503.8 745.8 1,758.0 274.9 1,483.1 571.1 174.9 396.2 92.3 144.9	2,500.7 742.3 1,758.3 275.0 1,483.3 561.3 173.5 387.8 88.5 144.3	2,505.0 743.5 1,761.5 275.3 1,486.2 571.4 175.8 395.6 84.5 146.9	2,515.5 759.9 1,755.6 275.1 1,480.5 576.1 173.6 402.5 97.9 143.8	2,491.2 737.2 1,754.0 274.4 1,479.6 577.7 176.3 401.4 98.9 144.7
	al liabilities	<b>3,142.4</b> 322.7	<b>3,225.6</b> 344.0	<b>3,261.6</b> 347.6	<b>3,279.7</b> 349.9	3,295.1 353.3	3,336.1 355.1	3,344.2 356.2	3,312.1 360.8	<b>3,294.8</b> 359.0	3,307.9 360.2	3,333.3 361.4	3,312.5 362.3
				L	<u> </u>		L				<u></u>		

Footnotes appear on following page.

#### NOTES TO TABLE 1.26

- 1. Covers the following types of institutions in the fifty states and the District of Columbia: domestically chartered commercial banks that submit a weekly report of condition (large domestic); other domestically chartered commercial banks (small domestic); branches and agencies of foreign banks; New York State investment companies, and Edge Act and agreement corporations (foreign-related institutions). Excludes international banking facilities. Data are Wednesday values, or pro rata averages of Wednesday values. Large domestic banks constitute a universe; data for small domestic banks and foreign-related institutions are estimates based on weekly samples and on quarter-end condition reports. Data are adjusted for breaks caused by reclassifications of assets and liabilities.

  2. Excludes federal funds sold to, reverse repurchase agreements with, and loans to commercial banks in the United States.

  3. Consists of reserve repurchase agreements with broker-dealers and loans to purchase and carry securities.
- and carry securities.
- 4. Consists of federal funds sold to, reverse repurchase agreements with, and loans to
- commercial banks in the United States.

  5. Includes vault cash, cash items in process of collection, demand balances due from depository institutions in the United States, balances due from Federal Reserve Banks, and other cash assets.
- 6. Excludes the due-from position with related foreign offices, which is included in lines
- 25, 53, 81, and 109.
  7. Excludes unearned income, reserves for losses on loans and leases, and reserves for
- transfer risk. Loans are reported gross of these items.

  8. Excludes the due-to position with related foreign offices, which is included in lines 25, 53, 81, and 109.

  9. This balancing item is not intended as a measure of equity capital for use in capital
- adequacy analysis.

# 1.27 ASSETS AND LIABILITIES OF LARGE WEEKLY REPORTING COMMERCIAL BANKS

Millions of dollars, Wednesday figures

					1996				
Account				l	I				
	Jan. 3	Jan. 10	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28
A 000000									
ASSETS								l i	
1 Cash and balances due from depository institutions	160,189	125,982	157,574	114,680	124,466	114,156	114,434	135,342	117,264
2 U.S. Treasury and government securities	287,313	285,647	286,376	283,857	285,431	288,919	289,779	291,741	290,002
3 Trading account	25,123	25,614	26,136	22,866	23,713	25,041	26,625	29,457	27,636
4 Investment account	262,190 109,253	260,033 109,422	260,240 110,128	260,991 110,486	261,717 111,449 <sup>r</sup>	263,877 111,233	263,154 111,554	262,284 111,866	262,366 111,686
All others, by maturity	109,233	109,422	110,128	110,480	111,449	111,233	111,554	111,000	111,000
6 One year or less	41,356	39,877	39,562 <sup>r</sup>	38,921 <sup>r</sup>	38,288 <sup>r</sup>	39,096	39,354	38,611	37,680
7 One year through five years	63,494	62,864	63,137 <sup>r</sup>	63,688 <sup>r</sup>	63,583 <sup>r</sup>	64,007	63,871	61,725	62,798
8 More than five years	48,088	47,870	47,412	47,896	48,398 <sup>t</sup>	49,542	48,374	50,082	50,203
9 Other securities	126,712	124,219	125,452	125,849	125,312	126,331	125,351	123,731	122,189
10 Trading account	2,022	1,693	1,572 66,107	1,579 66,067	1,544 65,380	1,472 64.858	1,512 64,526	1,496 63,822	1,493 63,437
11 Investment account	64,916 19,036	66,311 19,036	19,034	19,038	18,997	18,920	18,894	18,847	18.885
13 One year or less	4,473	4,455	4,441	4,442	4,424	4,344	4,341	4,309	4,291
14 More than one year	14,563	14,581	14,594	14,596	14,573	14,577	14,553	14,537	14,594
15 Other bonds, corporate stocks, and securities	45,880	47,275	47,072	47,029	46,382	45,937	45,633	44,975	44,552
16 Other trading account assets	59,774	56,216	57,773	58,202	58,388	60,002	59,312	58,413	57,259
17 Federal funds sold <sup>2</sup>	129,208	113,626	119.105	110,323	110,591	99,437	109,726	104,420	107,153
18 To commercial banks in the United States	89,162	75,639	83,482	73,330	74,148	62,420	69.746	67.806	70.082
19 To nonbank brokers and dealers in securities		30,551	29,494	30,575	29,894	28,656	32,119	29,421	29,951
20 To others <sup>3</sup>	7,001	7,437	6,128	6,418	6,549	8,361	7,862	7,192	7,119
21 Other loans and leases, gross	1,296,495	1,292,137	1,292,323	1,281,905	1,285,560	1,280,238	1,283,005	1,283,551	1,283,655
22 Commercial and industrial	351,660	348,203	349,183	349,477	352,561	351,278	351,669	351,919	352,951
Bankers acceptances and commercial paper	1,402 350,258	1,372 346,832	1,366	1,404	1,318 351,242	1,409 349,868	1,450 350,218	1,495 350,424	1,465 351,485
25 U.S. addressees	350,238	340,832	347,817 345,096	348,073 345,327	348,472	349,868	347,443	347.652	348,669
26 Non-U.S. addressees	2,684	2.683	2,721	2,746	2,770	2,782	2,776	2,772	2.816
27 Real estate loans	503,704	508,026 <sup>r</sup>	507,772	505,832	506,327	507,327	507,318	504,417	505,117
28 Revolving, home equity	47,971	47,998 <sup>r</sup>	48,050 <sup>r</sup>	48,019	48,000	47,882	47,922	47,781	47,985
29 All other	455,734	460,028	459,722	457,813	458,327	459,445	459,396	456,635	457,132
30 To individuals for personal expenditures	255,780	255,982 <sup>r</sup>	255,078 <sup>r</sup>	252,221	251,132	250,113	250,065	250,181	247,835
To depository and financial institutions Commercial banks in the United States	74,024	72,530 <sup>r</sup>	72,985	71,046	69,537	69,070	68,847 39,487	69,881 40,410	69,468 40,573
Commercial banks in the United States  Banks in foreign countries	44,798 3,691	43,943 2,983	44,792 3,108	42,887 3,701	41,267 3,153	40,599 3,263	39,487	3,655	2,788
34 Nonbank depository and other financial institutions	25,536	25,603	25,085	24,458	25,117	25,207	26.151	25,816	26,107
35 For purchasing and carrying securities	18,335	15,716	16,165	15,425	17,495	14,857	17,063	17,445	19,657
36 To finance agricultural production	6,892	6,700	6,594	6,579	6,522	6,485	6,460	6,408	6,532
37 To states and political subdivisions		10,549	10,554	10,713	10,606	10,513	10,547	10,458	10,553
38 To foreign governments and official institutions	1,136	1,364	1,196	1,182	1,159	1,154	1,228	1,140	1,281
39 All other loans	32,557	30,777 42,289	30,364	26,975	27,530 42,691	26,597	26,522 43,286	28,321 43,382	26,754 43,509
40 Lease-financing receivables	41,915 1,729	1,764	42,431 1,732	42,455 1,736	1,735	42,847 1,721	1,770	1,770	1,778
42 Loan and lease reserve <sup>3</sup>	33,591	33.457	33,455	33,288	33,277	33,400	33,471	33,348	33,276
43 Other loans and leases, net	1.261,175	1.256.916	1.257.135	1.246.880	1,250,548	1.245.117	1.247.764	1.248,434	1,248,601
44 All other assets	143,573	141,847	142,533	138,716	142,061	138,588	141,000	139,700	141,311
45 Total assets	2,108,169	2,048,237	2,088,176	2,020,305	2,038,409	2,012,548	2,028,054	2,043,366	2,026,520

Footnotes appear on the following page.

## 1.27 ASSETS AND LIABILITIES OF LARGE WEEKLY REPORTING COMMERCIAL BANKS—Continued

Millions of dollars, Wednesday figures

					1996				
Account	Jan. 3	Jan. 10	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28
Liabilities									
46 Deposits 47 Demand deposits 48 Individuals, partnerships, and corporations 49 Other holders 50 States and political subdivisions 51 U.S. government 52 Depository institutions in the United States 53 Banks in foreign countries 54 Foreign governments and official institutions 55 Certified and officers' checks 56 Transaction balances other than demand deposits 57 Nontransaction balances 58 Individuals, partnerships, and corporations 59 Other holders 50 States and political subdivisions 60 U.S. government 61 U.S. government 62 Depository institutions in the United States 63 Foreign governments, official institutions, and banks	358,957 299,667 59,290 10,314 2,738 28,236 5,213 649 12,140 95,501 810,566 787,318 23,248 21,038	1,229,595 323,010 272,983 50,027 8,330 2,235 23,228 5,615 914 9,706 93,267 813,318 789,721 23,597 21,176 647 1,415 3,59	1,249,088 341,290 282,675 58,615 9,010 3,528 28,776 5,171 619 11,511 93,456 814,342 791,014 23,328 20,747 747 1,475 3,58	1,191,403 299,095 251,544 47,551 9,167 2,384 20,075 5,204 565 10,157 87,023 805,286 781,919 23,366 20,581 772 1,669 344	1.211.570 316.255 265.977 50.278 10.164 2.382 21.497° 5.615 709 9.911 88.848 806.467 782.628 23.839 20.905 829 1.835 270	1,203,600 299,712 253,056 46,656 8,468 1,999 19,743 4,929 524 10,993 86,072 817,817 793,226 24,591 21,558 862 1,901 270	1,208,803 304,213 257,472 46,741 8,223 1,949 20,010 5,300 693 10,567 84,896 819,695 795,020 24,675 21,583 894 1,929 269	1,212,020 314,317 261,851 52,466 9,133 1,494 25,727 5,410 607 10,095 86,086 811,617 787,117 24,500 21,534 730 1,968	1,194,299 298,494 255,046 43,448 8,317 1,709 19,880 5,842 553 7,147 85,171 810,634 786,155 24,479 21,512 739 1,943 285
64 Liabilities for borrowed money <sup>5</sup> 65 Borrowings from Federal Reserve Banks 66 Treasury tax and loan notes 67 Other liabilities for borrowed money <sup>6</sup> 68 Other liabilities (including subordinated notes and debentures)	5,393 422,557	413,913 0 4,444 409,469 211,286	418,726 130 10,501 408,095 226,170	406,710 0 23,060 383,650 227,098	409,504 0 21,404 <sup>r</sup> 388,100 <sup>r</sup> 221,315	396,891 0 3,560 393,331 215,939	406,215 0 5,233 400,981 215,868	410,656 0 5,295 405,360 223,966	410,004 0 21,228 388,776 225,510
69 Total liabilities	1,916,083	1,854,794	1,893,983	1,825,211	1,842,390	1,816,430	1,830,886	1,846,641	1,829,813
70 Residual (total assets less total liabilities) <sup>7</sup>	192,086	193,443	194,193	195,094	196,019	196,118	197,168	196,724	196,707
MEMO 71 Total loans and leases, gross, adjusted, plus securities <sup>8</sup> . 72 Time deposits in amounts of \$100,000 or more 73 Loans sold outright to affiliates <sup>9</sup> . 74 Commercial and industrial 75 Other 76 Foreign branch credit extended to U.S. residents <sup>16</sup> . 77 Net owed to related institutions abroad.	113,989 1,286 277 1,009 26,955	1,696,047 116,464 1,246 277 970 27,812 80,395 <sup>r</sup>	1,694,982 118,011 1,237 277 960 27,364 91,158	1,685,716 117,244 1,226 276 950 27,143 91,156	1,691,478 118,296 1,215 275 940 27,814 83,845	1,691,906 120,278 1,208 275 933 27,584 82,637	1,698,628 120,108 1,196 275 921 27,767 78,912	1,695,227 119,102 1,187 275 912 27,990 92,098	1,692,344 118,214 1,177 275 902 27,714 92,665

<sup>1.</sup> Includes certificates of participation, issued or guaranteed by agencies of the U.S. government, in pools of residential mortgages.
2. Includes securities purchased under agreements to resell.
3. Includes allocated transfer risk reserve.
4. Includes negotiable order of withdrawal (NOWs) and automatic transfer service (ATS) accounts, and telephone and preauthorized transfers of savings deposits.
5. Includes borrowings only from other than directly related institutions.
6. Includes federal funds purchased and securities sold under agreements to repurchase.
7. This balancing item is not intended as a measure of equity capital for use in capital-adequacy analysis. adequacy analysis.

<sup>8.</sup> Excludes loans to and federal funds transactions with commercial banks in the

United States.

9. Affiliates include a bank's own foreign branches, nonconsolidated nonbank affiliates of the bank, the bank's holding company (if not a bank), and nonconsolidated nonbank substidiaries of the holding company.

10. Credit extended by foreign branches of domestically chartered weekly reporting banks to nonbank U.S. residents. Consists mainly of commercial and industrial loans, but includes an unknown amount of credit extended to other than nonfinancial businesses.

### LARGE WEEKLY REPORTING U.S. BRANCHES AND AGENCIES OF FOREIGN BANKS Assets and Liabilities

Millions of dollars, Wednesday figures

Account									
	Jan. 3	Jan. 10	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28
ASSETS									
1 Cash and balances due from depository	ľ				,				
institutions	18,596	18,650	18,805	19,282	18,636	17,402	18,058	16,949	16,736
securities	42,284 40,773 <sup>r</sup>	42,760 40,854	42,772 43,387	42,214 43.857	42,544 46,968	46,388 44,397	46,201 44,610	46,714 43,079	49,319 43,606
4 Federal funds sold	27.848	32,484	31,089	29,905	27,917	28,750	31,485	25,529	31,387
5 To commercial banks in the United States	7,933	8,993	8,890	8,091	7,602	6,251	6,845	4,414	7,963
6 To others <sup>2</sup>	19,915	23,491	22,199	21,814	20,314	22,499	24,640	21,114	23,425
7 Other loans and leases, gross	183,946 <sup>r</sup> 118,015 <sup>r</sup>	182,012 117,610	181,623 118,359	180,999 118,615	181,613 118,802	181,988 120,234	184,179 120,718	184,096 120,720	185,279 120,880
9 Bankers acceptances and commercial paper .	4,655 <sup>r</sup>	4,753	4,920	5,035	5,134	5,141	5,080	5,163	5,271
10 All other	113,360°	112,856	113,439	113,580	113,668	115,093	115,638	115,556	115,609
11 U.S. addressees	107,671°	107,167	107,713	107,626	107,765	109,132	109,617	109,635	109,686
12 Non-U.S. addressees	5,689	5,689	5,725 21,502	5,954 21,253	5,903 21,165	5,961 21,326	6,021 21,280	5,921 21,285	5,923 21,009
13 Loans secured by real estate	21,759	21,510	21,302	21,233	21,103	21,320	21,200	21,263	21,009
institutions	30,495°	30,330	30,089	29,737	30,063	28,888	29,382	29,575	29,673
15 Commercial banks in the United States	2,656	2,618	2,387	2,630	2,444	2,341	2,791	2,381	2,413
16 Banks in foreign countries	3,209 24,629	3,235 24,478	3,003 24,699	2,844 24,262	2,819 24.800	2,907 23,640	2,781 23,809	2,703 24,491	3,050 24,210
18 For purchasing and carrying securities	6,807	5,267	5.033	4,732	4,888	4,891	5,781	5,850	7,027
19 To foreign governments and official	0,007	3,207	5,000	,,	1,000			0,000	,
institutions	633	650	642	643	587	641	735	661	661
20 All other	4,654 40,739	4,957 40,274	4,476 38,941	4,491 39,981	4,557 40,209 <sup>t</sup>	4,488 41,902	4,694 41,571	4,486 41,321	4,505 41,942
22 Total assets <sup>3</sup>	380,013 <sup>r</sup>	382,644	384,586	383,607	386,917 <sup>r</sup>	388,978	392,354	385,614	396,525
LIABILITIES	330,012	202,011	,				,	,	,
23 Deposits or credit balances owed to other than directly related institutions	102,209	102,853	101,358	100,494	100,709	101,265	100,901	99,493	104.173
24 Demand deposits <sup>4</sup>	4.541	4,556	4,354	4,134	4,483	4,280	4,910	4,247	3,887
25 Individuals, partnerships, and corporations	3,653	3,809	3,584	3,118	3,416	3,289	3,335	3,268	3,166
26 Other	888	747	770	1,015	1,067	991	1,576	980	721
27 Nontransaction accounts	97,668 69,031	98,297 69,258	97,004 67,936	96,360 66,080	96,226 65,759	96,985 66,191	95,991 64,697	95,246 65,020	100,287 68,828
29 Other	28,637	29,039	29,067	30,280	30,466	30,794	31,294	30,226	31,458
30 Borrowings from other than directly			,		1	, i		-	
related institutions	74,151	73,765	73,802	72,761	71,685	73,162	73,791	71,983	75,816
31 Federal funds purchased	48,649 10,481	50,333 10,122	48,196 10,882	47,355 9,604	47,553 11,188	44,921 7.831	45,700 9,046	43,012 7,648	45,012 10,198
33 From others	38,168	40,212	37,314	37,751	36,365	37,090	36,654	35,365	34,814
34 Other liabilities for borrowed money	25,502	23,431	25,606	25,406	24,132	28,240	28,091	28,971	30,803
35 To commercial banks in the United States	4,212	3,786	4,396	4,090	4,013	4,119	4,479	3,864	4,304
36 To others	21,290 59,281	19,646 58,626	21,210 60,148	21,316 62,936	20,119 64,667 <sup>r</sup>	24,122 64,812	23,612 63,753	25,107 62,228	26,500 64,960
38 Total liabilities <sup>6</sup>	380,013 <sup>r</sup>	382,644	384,586	383,607	386,917 <sup>r</sup>	388,078	392,354	385,614	396,525
		/-	, , , , , , , , , , , , , , , , , , ,	ĺ			•	·	
MEMO 39 Total loans (gross) and securities, adjusted <sup>7</sup>	284,261 <sup>r</sup>	286,499	287,593	286,254	288,996	292,930	296,838	292,622	299,217
40 Net owed to related institutions abroad	118,545	121,790	121,309	120,048	120,826 <sup>r</sup>	121,589	127,658	123,983	123,321

Includes securities purchased under agreements to resell.
 Includes transactions with nonbank brokers and dealers in securities.
 For U.S. branches and agencies of foreign banks having a net "due from" position, includes net due from related institutions abroad.
 Includes other transaction deposits.

<sup>5.</sup> Includes securities sold under agreements to repurchase.
6. For U.S. branches and agencies of foreign banks having a net "due to" position, includes net owed to related institutions abroad.
7. Excludes loans to and federal funds transactions with commercial banks in the United States.

## 1.32 COMMERCIAL PAPER AND BANKERS DOLLAR ACCEPTANCES OUTSTANDING

Millions of dollars, end of period

		Year	ending Dece	mber				1995 <sup>r</sup>	-		1996
Item	1991	1992	1993	1994	1995 <sup>r</sup>	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.
				Commercial	paper (seaso	nally adjuste	d unless note	d otherwise)			
1 All issuers	528,832	545,619	555,075	595,382	674,903	663,032	670,642	673,241	669,656	674,903	685,795
Financial companies <sup>1</sup> Dealer-placed paper <sup>2</sup> , total	212,999 182,463	226,456 171,605	218,947 180,389	223,038 207,701	275,815 210,828	262,969 216,238	269,636 215,179	271,299 215,982	276,223 213,574	275,815 210,828	288,367 208,164
4 Nonfinancial companies <sup>4</sup>	133,370	147,558	155,739	164,643	188,260	183,825	185,827	185,960	179,859	188,260	189,264
				Banker	s dollar accep	otances (not	seasonally ad	justed) <sup>5</sup>	•		
5 Total	43,770	38,194	32,348	29,835	<b>†</b>	<b>†</b>	<b>†</b>	<b>†</b>	<b>†</b>	<b> </b>	<b>†</b>
By holder 6 Accepting banks 7 Own bills 8 Bills bought from other banks Federal Reserve Banks 6	11,017 9,347 1,670	10,555 9,097 1,458	12,421 10,707 1,714	11,783 10,462 1,321							
9 Foreign correspondents	1,739 31,014	1,276 26,364	725 19,202	410 17,642	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
By basis 11 Imports into United States 12 Exports from United States	12,843 10,351 20,577	12,209 8,096 17,890	10,217 7,293 14,838	10,062 6,355 13,417							

I. Institutions engaged primarily in commercial, savings, and mortgage banking; sales, personal, and mortgage financing; factoring, finance leasing, and other business lending; insurance underwriting; and other investment activities.
 2. Includes all financial-company paper sold by dealers in the open market.
 3. As reported by financial companies that place their paper directly with investors.
 4. Includes public utilities and firms engaged primarily in such activities as communications, construction, manufacturing, mining, wholesale and retail trade, transportation, and services.

Data on bankers dollar acceptances are gathered from approximately 100 institutions. The reporting group is revised every January, Beginning January 1995, data for Bankers dollar acceptances will be reported annually in September.
 In 1977 the Federal Reserve discontinued operations in bankers dollar acceptances for

its own account.

## Percent per year

Date of change	Rate	Period	Average rate	Period	Average rate	Period	Average rate
1993—Jan. 1	6.00 6.25 6.75 7.25 7.75 8.50 9.00 8.75 8.50 8.25	1993 1994 1995 1993—Jan. Feb. Mar. Apr. May June July Aug. Sept. Oct. Nov. Dec.	6.00 7.15 8.83 6.00 6.00 6.00 6.00 6.00 6.00 6.00 6.0	1994—Jan. Feb. Mar. Apr. May June July Aug Sept. Oct. Nov. Dec.	6.00 6.00 6.06 6.45 6.99 7.25 7.51 7.75 7.75 8.15 8.50	1995—Jan. Feb. Mar. Apr. May June July Aug. Sept. Oct. Nov. Dec.  1996—Jan. Feb. Mar.	8.50 9.00 9.00 9.00 9.00 9.00 8.80 8.75 8.75 8.75 8.75 8.75 8.75 8.25

The prime rate is one of several base rates that banks use to price short-term business loans. The table shows the date on which a new rate came to be the predominant one quoted by a majority of the twenty-five largest banks by asset size, based on the most recent Call

Report. Data in this table also appear in the Board's H.15 (519) weekly and G.13 (415) monthly statistical releases. For ordering address, see inside front cover.

## 1.35 INTEREST RATES Money and Capital Markets

Percent per year; figures are averages of business day data unless otherwise noted

				19	95	19	96		199	06, week en	ding	
ltem	1993	1994	1995	Nov.	Dec.	Jan.	Feb.	Jan. 26	Feb. 2	Feb. 9	Feb. 16	Feb. 23
MONEY MARKET INSTRUMENTS												
1 Federal funds <sup>1,2,3</sup>	3.02 3.00	4.21 3.60	5.83 5.21	5.80 5.25	5.60 5.25	5.56 5.24	5.22 5.00	5.44 5.25	5.53 5.21	5.21 5.00	5.09 5.00	5.17 5.00
Commercial paper <sup>3,5,6</sup>   1-month   4 3-month   5 6-month	3.17 3.22 3.30	4.43 4.66 4.93	5.93 5.93 5.93	5.80 5.74 5.59	5.84 5.64 5.43	5.56 5.40 5.23	5.29 5.15 4.99	5.51 5.35 5.17	5.42 5.26 5.09	5.28 5.16 4.98	5.29 5.12 4.93	5.28 5.14 4.99
Finance paper, directly placed <sup>3,5,7</sup> 6 1-month 7 3-month 8 6-month	3.12 3.16 3.15	4.33 4.53 4.56	5.81 5.78 5.68	5.69 5.59 5.35	5.70 5.47 5.20	5.44 5.25 5.01	5.20 5.00 4.77	5.40 5.19 4.95	5.30 5.08 4.83	5.20 5.01 4.76	5.21 4.99 4.75	5.18 4.99 4.78
Bankers acceptances <sup>3,5,8</sup> 9 3-month           10 6-month	3.13 3.21	4.56 4.83	5.81 5.80	5.64 5.47	5.52 5.34	5.31 5.14	5.07 4.91	5.28 5.10	5.14 4.98	5.06 4.89	5.05 4.85	5.07 4.94
Certificates of deposit, secondary market <sup>3,9</sup> 11 1-month 12 3-month 13 6-month	3.11 3.17 3.28	4.38 4.63 4.96	5.87 5.92 5.98	5.75 5.74 5.64	5.75 5.62 5.49	5.47 5.39 5.28	5.23 5.15 5.03	5.44 5.36 5.23	5.33 5.23 5.13	5.24 5.15 5.00	5.22 5.13 4.99	5.22 5.14 5.06
14 Eurodollar deposits, 3-month <sup>3,10</sup>	3.18	4.63	5.93	5.75	5.64	5.40	5.14	5.34	5.23	5.15	5.13	5.14
U.S. Treasury bills Secondary market 3.5 15 3-month 16 6-month 17 1-year Auction average 2.5.11 18 3-month 19 6-month 20 1-year	3.00 3.12 3.29 3.02 3.14 3.33	4.25 4.64 5.02 4.29 4.66 5.02	5.49 5.56 5.60 5.51 5.59 5.69	5.36 5.27 5.14 5.35 5.29 5.15	5.14 5.13 5.03 5.16 5.15 5.06	5.00 4.92 4.82 5.02 4.97 4.89	4.83 4.77 4.69 4.87 4.79 4.64	4.97 4.90 4.79 4.99 4.88 n.a.	4.93 4.81 4.69 5.01 4.90 n.a.	4.81 4.75 4.61 4.88 4.79 4.64	4.79 4.70 4.57 4.80 4.71 n.a.	4.82 4.82 4.78 4.78 4.75 n.a.
U.S. TREASURY NOTES AND BONDS												
Constant maturities <sup>12</sup> 21 1-year 22 2-year 23 3-year 24 5-year 25 7-year 26 10-year 27 20-year 28 30-year	3.43 4.05 4.44 5.14 5.54 5.87 6.29 6.59	5.32 5.94 6.27 6.69 6.91 7.09 7.49 7.37	5.94 6.15 6.25 6.38 6.50 6.57 6.95 6.88	5.43 5.48 5.57 5.69 5.83 5.93 6.33 6.26	5.31 5.32 5.39 5.51 5.63 5.71 6.12 6.06	5.09 5.11 5.20 5.36 5.54 5.65 6.11 6.05	4.94 5.03 5.14 5.38 5.64 5.81 6.30 6.24	5.05 5.09 5.18 5.35 5.53 5.65 6.11 6.06	4.93 4.98 5.10 5.28 5.50 5.64 6.11 6.08	4.85 4.91 5.03 5.27 5.51 5.67 6.17 6.13	4.81 4.84 4.94 5.20 5.46 5.65 6.16 6.11	5.04 5.15 5.28 5.52 5.81 5.97 6.46 6.39
Composite 29 More than 10 years (long-term)	6.45	7.41	6.93	6.31	6.11	6.07	6.28	6.08	6.08	6.14	6.14	6.44
STATE AND LOCAL NOTES AND BONDS												]
Moody's series <sup>13</sup> 30 Aaa	5.38 5.83 5.60	5.77 6.17 6.18	5.80 6.10 5.95	5.63 5.79 5.64	5.40 5.66 5.45	5.27 5.59 5.43	5.24 5.59 5.43	5.30 5.61 5.46	5.21 5.55 5.40	5.25 5.63 5.37	5.23 5.60 5.33	5.21 5.54 5.48
CORPORATE BONDS												
33 Seasoned issues, all industries <sup>15</sup> **Rating group 34 Aaa 35 Aa 36 A 37 Baa 38 A-rated, recently offered utility bonds <sup>16</sup>	7.54 7.22 7.40 7.58 7.93 7.46	8.26 7.97 8.15 8.28 8.63 8.29	7.83 7.59 7.72 7.83 8.20 7.86	7.30 7.02 7.18 7.32 7.68 7.30	7.11 6.82 6.99 7.13 7.49 7.10	7.10 6.80 6.99 7.12 7.47 7.09	7.27 6.99 7.16 7.31 7.63 7.31	7.10 6.81 7.00 7.13 7.47 7.11	7.11 6.82 7.01 7.14 7.46 7.22	7.15 6.87 7.05 7.19 7.50 7.18	7.15 6.86 7.04 7.19 7.50	7.42 7.13 7.31 7.45 7.77
MEMO Dividend-price ratio 17 39 Common stocks	2.78	2.82	2.56	2.37	2.30	2.31	2.22	2.30	2.25	2.21	7.28	2.22

- 1. The daily effective federal funds rate is a weighted average of rates on trades through New York brokers.
- New York brokers.

  2. Weekly figures are averages of seven calendar days ending on Wednesday of the current week; monthly figures include each calendar day in the month.

  3. Annualized using a 360-day year for bank interest.

  4. Rate for the Federal Reserve Bank of New York.

  5. Quoted on a discount basis.

  6. An average of offering rates on commercial paper placed by several leading dealers for firms whose bond rating is AA or the equivalent.

  7. An average of offering rates on paper directly placed by finance companies.

  8. Representative closing yields for acceptances of the highest-rated money center banks.

  9. An average of dealer offering rates on nationally traded certificates of deposit.

  10. Bid rates for Eurodollar deposits at approximately 11:00 a.m. London time. Data are for indication purposes only.
- for indication purposes only.

  11. Auction date for daily data; weekly and monthly averages computed on an issue-date
- 12. Yields on actively traded issues adjusted to constant maturities. Source: U.S. Department of the Treasury.
- General obligation bonds based on Thursday figures; Moody's Investors Service.
   State and local government general obligation bonds maturing in twenty years are used in compiling this index. The twenty-bond index has a rating roughly equivalent to Moodys' AI rating. Based on Thursday figures.
- Al rating. Based on Thursday ngures.

  15. Daily figures from Moody's Investors Service. Based on yields to maturity on selected long-term bonds.

  16. Compilation of the Federal Reserve. This series is an estimate of the yield on recently offered, A-rated utility bonds with a thirty-year maturity and five years of call protection. Weekly data are based on Friday quotations.

  17. Standard & Poor's corporate series. Common stock ratio is based on the 500 stocks in the price judge.
- the price index.

  NOTE. Some of the data in this table also appear in the Board's H.15 (519) weekly and G.13 (415) monthly statistical releases. For ordering address, see inside front cover.

#### 1.36 STOCK MARKET Selected Statistics

	1002	1004	1005				1995		,***		19	996
Indicator	1993	1994	1995	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.
				Pri	ces and trac	ling volume	(averages o	of daily figu	res)			
Common stock prices (indexes)  1 New York Stock Exchange (Dec. 31, 1965 = 50)  2 Industrial  3 Transportation  4 Utility  5 Finance  6 Standard & Poor's Corporation (1941-43 = 10)  7 American Stock Exchange (Aug. 31, 1973 = 50)  Volume of trading (thousands of shares)  8 New York Stock Exchange  9 American Stock Exchange	249.71 300.10 242.68 114.55 216.55 451.63 438.77	254.16 315.32 247.17 104.96 209.75 460.42 449.49	291.18 367.40 270.14 114.61 238.48 541.72 498.13	289.52 366.75 256.80 108.12 236.26 539.35 492.60	298.18 379.13 279.15 109.59 240.49 557.37 513.25	300.05 379.79 285.63 111.06 245.27 559.11 526.86	310.41 390.42 295.54 114.67 260.72 578.77 547.64	311.78 389.63 291.16 123.59 265.12 582.92 530.26	317.58 398.66 300.06 119.49 266.12 595.53 529.93	327.90 412.11 303.53 173.95 273.36 614.57 538.01	329.22 413.05 300.43 127.09 274.96 614.42 540.48 416.048 21.069	346.46 435.92 315.29 135.51 290.97 649.54 562.34
7 Michell Block Exchange	10,186	17,951	20,367	L	<u> </u>	L	l	1		21,065	21,009	27,107
				Custome	r financing	(millions of	dollars, end	d-of-period	balances)	1		
10 Margin credit at broker-dealers <sup>3</sup>	60,310	61,160	76,680	66,340	67,600	71,440	77,076	75,005	77,875	76,680	73,530	77,090
Free credit bolances at brokers <sup>4</sup> 11 Margin accounts	12,360 27,715	14,095 28,870	16,250 34,340	13,710 29,860	13,830 28,600	13,900 29,190	14,806 29,796	14,753 29,908	15,590 30,340	16,250 34,340	14,950 32,465	15,840 34,700
				Margin re	equirements	(percent of	market valu	ue and effect	tive date)6			
	<b>M</b> ar. 1	1, 1968	June 8	3, 1968	May 6	i, 1970	Dec. 6	5, 1971	Nov. 2	4, 1972	Jan. 3	, 1974
13 Margin stocks		70 50 70	(	30 50 30		55 50 55		55 50 55	[ :	65 50 65		50 50 50

<sup>1.</sup> In July 1976 a financial group, composed of banks and insurance companies, was added to the group of stocks on which the index is based. The index is now based on 400 industrial stocks (formerly 425), 20 transportation (formerly 15 rail), 40 public utility (formerly 60), and

collateralized by securities. Margin requirements on securities other than options are the difference between the market value (100 percent) and the maximum loan value of collateral as prescribed by the Board. Regulation T was adopted effective Oct. 15, 1934; Regulation U, effective May 1, 1936; Regulation G, effective Mar. 11, 1968; and Regulation X, effective Nov. 1, 1971.

On Jan. 1, 1977, the Board of Governors for the first time established in Regulation T the On Jan. 1, 1977, the Board of Governors for the first time established in Regulation T the initial margin required for writing options on securities, setting it at 30 percent of the current market value of the stock underlying the option. On Sept. 30, 1985, the Board changed the required initial margin, allowing it to be the same as the option maintenance margin required by the appropriate exchange or self-regulatory organization; such maintenance margin rules must be approved by the Securities and Exchange Commission. Effective Jan. 31, 1986, the SEC approved new maintenance margin rules, permitting margins to be the price of the option plus 15 percent of the market value of the stock underlying the option.

Effective June 8, 1988, margins were set to be the price of the option plus 20 percent of the market value of the stock underlying the option (or 15 percent in the case of stock-index options).

options).

<sup>2.</sup> On July 5, 1983, the American Stock Exchange rebased its index, effectively cutting previous readings in half.
3. Since July 1983, under the revised Regulation T, margin credit at broker-dealers has included credit extended against stocks, convertible bonds, stocks acquired through the exercise of subscription rights, corporate bonds, and government securities. Separate reporting of data for margin stocks, convertible bonds, and subscription issues was discontinued in April 1984.

4. Free credit helicity of the control of

<sup>4.</sup> Free credit balances are amounts in accounts with no unfulfilled commitments to

Free credit balances are amounts in accounts with no unfulfilled commitments to brokers and are subject to withdrawal by customers on demand.
 Series initiated in June 1984.
 Margin requirements, stated in regulations adopted by the Board of Governors pursuant to the Securities Exchange Act of 1934, limit the amount of credit that can be used to purchase and carry "margin securities" (as defined in the regulations) when such credit is

#### 1.38 FEDERAL FISCAL AND FINANCING OPERATIONS

Millions of dollars

		Fiscal year				Calend	ar year			
Type of account or operation	1002	1004	1005		19	95		1996		
	1993	1994 <sup>r</sup>	1995'	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	
U.S. budget <sup>1</sup> 1 Receipts, total 2 On-budget 3 Off-budget 4 Outlays, total 5 On-budget 6 Off-budget 7 Surplus or deficit (), total 6 On-budget 9 Off-budget	1,153,535 <sup>r</sup> 841,601 <sup>r</sup> 311,934 1,408,205 <sup>r</sup> 1,141,618 <sup>r</sup> 266,587 -255,670 <sup>r</sup> -300,017 <sup>r</sup> 45,347	1,257,745 922,719 335,026 1,460,914 1,181,542 279,372 -203,169 258,823 55,654	1,355,213 1,004,134 351,079 1,519,133 1,230,469 288,664 -163,920 -226,335 62,415	143,219 112,510 30,709 135,972 <sup>r</sup> 119,796 <sup>r</sup> 30,835 <sup>r</sup> 7,247 <sup>r</sup> 7,412 —126	95,593 72,200 23,393 118,352 92,151 26,200 -22,758 -19,951 -2,807	90,008 63,651 26,357 128,458 101,767 26,691 -38,450 -38,116 -334	138,271 110,322 27,949 132,984 121,753 11,232 5,286 -11,431 16,717	142,922 110,615 32,307 123,647 98,057 25,591 19,274 12,558 6,716	89,349 60,912 28,437 133,644 105,711 27,933 -44,295 -44,799 504	
Source of financing (total) 10 Borrowing from the public. 11 Operating cash (decrease, or increase (-)). 12 Other.	248,594 6,283 429	184,998 16,564 1,540	171,288 -2,007 -5,468	-6,618 -19,820 19,191 <sup>r</sup>	13,353 16,755 -7,350	38,339 4,911 5,022	-18,358 5,610 7,462	-4,747 -16,959 2,432	47,022 6,297 -9,024	
MEMO 13 Treasury operating balance (level, end of period). 14 Federal Reserve Banks. 15 Tax and loan accounts	52,506 17,289 35,217	35,942 6,848 29,094	37,949 8,620 29,329	37,949 8,620 29,329	21,194 7,018 14,176	26,105 5,703 20,402	20,495 5,979 14,515	37,454 8,210 29,243	31,157 5,632 25,525	

net gain or loss for U.S. currency valuation adjustment; net gain or loss for IMF loan-valuation adjustment; and profit on sale of gold.

SOURCE. Monthly totals: U.S. Department of the Treasury, Monthly Treasury Statement of Receipts and Outlays of the U.S. Government; fiscal year totals: U.S. Office of Management and Budget, Budget of the U.S. Government.

<sup>1.</sup> Since 1990, off-budget items have been the social security trust funds (federal old-age survivors insurance and federal disability insurance) and the U.S. Postal Service.

2. Includes special drawing rights (SDRs); reserve position on the U.S. quota in the International Monetary Fund (IMF); loans to the IMF; other cash and monetary assets; accrued interest payable to the public; allocations of SDRs; deposit funds; miscellaneous liability (including checks outstanding) and asset accounts; seigniorage; increment on gold;

#### 1.39 U.S. BUDGET RECEIPTS AND OUTLAYS<sup>1</sup>

Millions of dollars

	Fisca	l year				Calendar year	<del></del>		
Source or type	1994	1995	19	94	19	95	1995	19	96
	1994	1993	Н1	H2	HI	H2	Dec.	Jan.	Feb.
RECEIPTS									
1 All sources	1,257,737	1,355,213	652,234	625,557	710,542	656,400	138,271	142,922	89,349
2 Individual income taxes, net. 3 Withheld 4 Presidential Election Campaign Fund 5 Nonwithheld 6 Refunds Corporation income taxes	543,055 459,699 70 160,047 76,761	590,244 499,927 69 175,786 85,538	275,052 225,387 63 117,937 68,325	273,474 240,062 10 42,031 9,207	307,498 251,398 58 132,006 75,958	292,393 256,918 9 43,100 10,058	53,179 50,597 0 3,227 646	86,192 55,351 1 31,159 319	40,327 46,722 7 3,163 9,565
7 Gross receipts 8 Refunds 9 Social insurance taxes and contributions, net 10 Employment taxes and contributions <sup>2</sup> 11 Self-employment taxes and contributions <sup>3</sup> 12 Unemployment insurance 13 Other net receipts <sup>4</sup>	154,205 13,820 461,475 428,810 24,433 28,004 4,661	174,422 17,418 484,473 451,045 27,127 28,878 4,550	80,536 6,933 248,301 228,714 20,762 17,301 2,284	78,392 7,331 220,141 206,613 4,135 11,177 2,349	92,132 10,399 261,837 228,663 23,429 18,001 2,267	88,302 7,518 224,269 211,323 3,557 10,702 2,247	38,954 932 37,762 37,123 333 223 416	6,381 1,223 42,197 40,742 2,188 1,081 374	3,797 2,105 38,960 36,011 278 2,546 403
14 Excise taxes. 15 Customs deposits 16 Estate and gift taxes. 17 Miscellaneous receipts <sup>5</sup>	55,225 20,099 15,225 22,274	57,484 19,301 14,763 31,944	26,444 9,500 8,197 11,170	30,062 11,042 7,071 13,305	27,452 8,847 7,424 15,749	30,014 9,849 7,718 11,374	4,870 1,439 1,383 1,618	4,241 1,482 1,288 2,364	4,308 1,456 1,090 1,517
OUTLAYS									
18 All types	1,460,841	1,519,133	710,620	752,151	760,824	752,505	132,984	123,647	133,644
19 National defense. 20 International affairs 21 General science, space, and technology. 22 Energy. 23 Natural resources and environment. 24 Agriculture	281,642 17,083 16,227 5,219 21,064 15,046	272,066 16,434 16,724 4,936 22,105 9,773	133,844 5,800 8,502 2,237 10,111 7,451	141,885 11,889 7,604 2,923 11,911 7,623	135,862 <sup>r</sup> 4,791 <sup>r</sup> 8,611 2,358 10,273 4,040	132,954 6,994 8,810 2,203 12,633 3,062	25,376 431 1,274 -163 1,711 708	20,243 1,089 1,536 115 1,869 336	21,691 2,604 1,326 54 1,817 345
25 Commerce and housing credit	-5,118 38,066 10,454	-14,441 39,350 10,641	-4,962 16,739 4,571	-4,270 21,835 6,283	-13,936 <sup>r</sup> 18,193 <sup>r</sup> 4,858 <sup>r</sup>	-4,412 19,931 6,085	-451 3,117 912	-2,014 3,094 1,009	-1,024 2,960 396
social services	46,307	54,263	19,262	27,450	25,738	24,820	3,623	5,418	4,498
29 Health 30 Social security and Medicare 31 Income security	107,122 464,312 214,031	115,418 495,701 220,449	53,195 232,777 109,080	54,147 236,817 101,806	58,759 251,975 117,638 <sup>5</sup>	57,013 251,387 104,214	8,567 43,299 19,738	8,665 42,786 17,188	9,542 42,950 23,812
32 Veterans benefits and services 33 Administration of justice 34 General government 35 Net interest <sup>6</sup> 36 Undistributed offsetting receipts <sup>7</sup>	37,642 15,256 11,303 202,957 -37,772	37,938 16,223 13,835 232,173 -44,455	16,686 7,718 5,084 99,844 -17,308	19,761 7,753 7,355 109,434 -20,066	19,267 <sup>r</sup> 8,062 5,798 <sup>r</sup> 116,170 -17,632	18,684 8,113 7,623 119,350 -26,994	4,435 1,233 1,924 19,934 -2,683	2,165 1,806 391 20,765 -2,812	2,901 1,281 1,575 19,771 -2,855

Functional details do not sum to total outlays for calendar year data because revisions to monthly totals have not been distributed among functions. Fiscal year total for receipts and outlays do not correspond to calendar year data because revisions from the Budget have not been fully distributed across months.

2. Old-age, disability, and hospital insurance, and railroad retirement accounts.

3. Old-age, disability, and hospital insurance.

4. Federal employee retirement contributions and civil service retirement and disability fund.

<sup>5.</sup> Deposits of earnings by Federal Reserve Banks and other miscellaneous receipts.
6. Includes interest received by trust funds.
7. Rents and royalties for the outer continental shelf, U.S. government contributions for employee retirement, and certain asset sales.
SOURCE, Fiscal year totals: U.S. Department of the Treasury, Monthly Treasury Statement of Receipts and Outlays of the U.S. Government; monthly and half-year totals: U.S. Office of Management and Budget, Budget of the U.S. Government, Fiscal Year 1997.

#### 1.40 FEDERAL DEBT SUBJECT TO STATUTORY LIMITATION

Billions of dollars, end of month

	1993		19	94		1995					
Item	Dec. 31	Mar. 31	June 30	Sept. 30	Dec. 31	Mar. 31	June 30	Sept. 30	Dec. 31		
1 Federal debt outstanding	4,562	4,602	4,673	4,721	4,827	4,891	4,978	5,001	5,017		
2 Public debt securities. 3 Held by public	4,536 3,382 1,154	4,576 3,434 1,142	4,646 3,443 1,203	4,693 3,480 1,213	4,800 3,543 1,257	4,864 3,610 1,255	4,951 3,635 1,317	4,974 3,653 1,321	4,989 n.a. n.a.		
5 Agency securities. 6 Held by public. 7 Held by agencies.	27 27 0	26 26 0	28 27 0	29 29 0	27 27 0	27 26 0	27 27 0	27 27 0	28 n.a. n.a.		
8 Debt subject to statutory limit	4,446	4,491	4,559	4,605	4,711	4,775	4,861	4,885	4,900		
9 Public debt securities	4,445 0	4, <b>4</b> 91 0	4,559 0	4,605 0	4,711 0	4,774 0	4,861 0	4,885 0	4,900 0		
MEMO 11 Statutory debt limit	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900	4,900		

Consists of guaranteed debt of U.S. Treasury and other federal agencies, specified participation certificates, notes to international lending organizations, and District of Colum-bia stadium bonds.

#### 1.41 GROSS PUBLIC DEBT OF U.S. TREASURY Types and Ownership

Billions of dollars, end of period

Tons and holder	1992	1002	1004	14475		19	95	
Type and holder	1992	1993	1994	1995	Qı	Q2	Q3	Q4
1 Total gross public debt	4,177.0	4,535.7	4,800.2	4,988.7	4,864.1	4,951.4	4,974.0	4,988.7
By type   2   Interest-bearing   3   Marketable   4   Bills   5   Notes   6   Bonds   7   Nonmarketable   8   State and local government series   9   Foreign issues   10   Government   11   Public   12   Savings bonds and notes   13   Government account series   14   Non-interest-bearing   15   Non-interest-bearing   16   Non-interest-bearing   17   Non-interest-bearing   18   Non-interest	4,173.9 2,754.1 657.7 1,608.9 472.5 1,419.8 153.5 37.4 .0 155.0 1,043.5 3.1	4,532.3 2,989.5 714.6 1,764.0 495.9 1,542.9 149.5 43.5 43.5 169.4 1,150.0 3.4	4,769.2 3,126.0 733.8 1,867.0 510.3 1,643.1 132.6 42.5 42.5 42.5 1,77.8 1,259.8 31.0	4,964.4 3,307.2 760.7 2,010.3 521.2 1,657.2 104.5 40.8 40.8 1,299.6 24.3	4,860.5 3,227.3 756.5 1,938.2 517.7 1,633.2 122.9 41.8 41.8 1,78.8 1,259.2 3.6	4,947.8 3,252.6 748.3 1,974.7 514.7 1,695.2 121.2 41.4 41.4 1.0 180.1 1,322.0 3.6	4,950.6 3,260.5 742.5 1,980.3 522.6 1,690.2 113.4 41.0 41.0 181.2 1,324.3 23.3	4,964.4 3,307.2 760.7 2,010.3 521.2 1,657.2 104.5 40.8 40.8 .0 181.9 1,299.6 24.3
By holder 4  15 U.S. Treasury and other federal agencies and trust funds 16 Federal Reserve Banks 17 Private investors 18 Commercial banks 19 Money market funds 20 Insurance companies 21 Insurance companies 22 State and local treasuries 1 Individuals 23 Savings bonds 24 Other securities 25 Foreign and international <sup>5</sup> 26 Other miscellancous investors <sup>6</sup>	1,047.8 302.5 2839.9 294.4 79.7 197.5 192.5 476.7 157.3 131.9 549.7	1,153.5 334.2 3,047.7 322.2 80.8 234.5 213.0 508.9 171.9 137.9 623.0	1,257.1 374.1 3,168.0 290.6 67.6 242.8 226.5 440.8 180.5 150.7 688.6	п.а.	1,254.7 369.3 3,239.2 307.5 67.7 249.2 230.3 402.7 181.4 161.4 729.0	1,316.6 389.0 3,245.0 297.7 58.7 253.5 227.7 375.8 182.6 161.6 784.1	1,320.8 374.1 3,279.5 295.0 64.2 255.0 224.1 370.0 183.5 162.4 847.8	n.a.

<sup>1.</sup> Includes (not shown separately) securities issued to the Rural Electrification Administra-

SOURCES. U.S. Department of the Treasury, Monthly Statement of the Public Debt of the United States and Treasury Bulletin

tion, depository bonds, retirement plan bonds, and individual retirement bonds.

2. Nonmarketable series denominated in dollars, and series denominated in foreign currency held by foreigners.

3. Held almost entirely by U.S. Treasury and other federal agencies and trust funds.

4. Data for Federal Reserve Banks and U.S. government agencies and trust funds are actual holdings; data for other groups are Treasury estimates.

<sup>5.</sup> Consists of investments of foreign balances and international accounts in the United States

States.

6. Includes savings and loan associations, nonprofit institutions, credit unions, mutual savings banks, corporate pension trust funds, dealers and brokers, certain U.S. Treasury deposit accounts, and federally sponsored agencies.

SOURCES. U.S. Treasury Department, data by type of security, Monthly Statement of the Public Debt of the United States; data by holder, Treasury Bulletin.

#### 1.42 U.S. GOVERNMENT SECURITIES DEALERS Transactions<sup>1</sup>

Millions of dollars, daily averages

	19	95	1996				199	96, week end	ling			
ltem	Nov.	Dec.	Jan.	Jan. 3	Jan. 10	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21	Feb. 28
OUTRIGHT TRANSACTIONS <sup>2</sup>												
By type of security 1 U.S. Treasury bills Coupon securities, by maturity 2 Five years or less	57,014 94,461 50,029 26,013 34,071	54,313 84,303 43,615 26,368 33,205	53,618 103,365 54,608 27,947 37,009	47,601 62,937 36,055 28,180 18,185	52,037 80,614 53,920 26,535 53,361	50,869 100,864 54,687 28,897 46,897	56,486 126,171 59,142 29,975 28,581	56,939 121,484 58,119 26,477 28,703	66,365 124,315 69,703 26,486 49,268	56,382 97,119 71,497 26,419 47,660	63,493 139,440 71,386 27,570 34,847	75,724 149,129 61,941 26,578 30,067
By type of counterparty With interdealer broker 6 U.S. Treasury. 7 Federal agency 8 Mortgage-backed With other 9 U.S. Treasury. 10 Federal agency. 11 Mortgage-backed	114,669 775 12,428 86,835 25,238 21,643	104,651 672 12,863 77,580 25,696 20,342	123,512 954 12,634 88,079 26,993 24,375	82,108 623 6,594 64,485 27,557 11,591	109,151 631 16,778 77,421 25,904 36,584	119,761 750 16,481 86,659 28,147 30,416	141,748 1,328 10,475 100,050 28,647 18,107	139,201 1,200 9,989 97,341 25,278 18,714	148,974 1,367 16,433 111,408 25,119 32,835	129,505 1,377 17,213 95,493 25,041 30,447	155,082 945 14,038 119,236 26,625 20,809	164,587 799 10,950 122,206 25,779 19,117
FUTURES TRANSACTIONS <sup>3</sup>					!							
By type of deliverable security 12 U.S. Treasury bills Coupon securities, by maturity 13 Five years or less 14 More than five years 15 Federal agency 16 Mortgage-backed	764 2,154 14,536 0	2,045 12,577 0 0	451 <sup>r</sup> 1,592 14,331 0 0	294 1,715 9,722 0 0	459 1,159 15,565 0	297 1,344 14,384 0 0	2,254 14,646 0	1,513 14,583 0 0	1,206 14,504 0	358 1,153 15,602 0	524 3,664 23,229 0	305 3,186 17,566 0
OPTIONS TRANSACTIONS <sup>4</sup>		i										
By type of underlying security 17 U.S. Treasury bills. Coupon securities, by maturity 18 Five years or less. 19 More than five years 20 Federal agency. 21 Mortgage-backed	0 1,655 4,668 0 1,099	1,098 3,898 0 862	0 1,860 4,109 0 860	928 2,828 0 954	1,472 3,853 0 989	0 2,793 3,832 0 919	2,046 4,862 0 821	0 1,688 4,345 0 685	0 1,544 4,066 0 972	2,513 3,874 0 1,159	2,614 7,542 0 2,476	3,918 3,653 0 909

<sup>1.</sup> Transactions are market purchases and sales of securities as reported to the Federal Reserve Bank of New York by the U.S. government securities dealers on its published list of primary dealers. Monthly averages are based on the number of trading days in the month. Transactions are assumed evenly distributed among the trading days of the report week. Immediate, forward, and futures transactions are reported at principal value, which does not include accrued interest; options transactions are reported at the face value of the underlying securities. securities.

Dealers report cumulative transactions for each week ending Wednesday.

Forward transactions are agreements made in the over-the-counter market that specify delayed delivery. Forward contracts for U.S. Treasury securities and federal agency debt securities are included when the time to delivery is more than five business days. Forward contracts for mortgage-backed agency securities are included when the time to delivery is more than thirty business days.

3. Futures transactions are standardized agreements arranged on an exchange. All futures transactions are standardized agreements arranged on an exchange.

<sup>2.</sup> Outright transactions include immediate and forward transactions. Immediate delivery refers to purchases or sales of securities (other than mortgage-backed federal agency securities) for which delivery is scheduled in five business days or less and "when-issued" securities that settle on the issue date of offering. Transactions for immediate delivery of mortgage-backed agency securities include purchases and sales for which delivery is scheduled in thirty business days or less. Stripped securities are reported at market value by maturity of coupon or corpus.

<sup>3.</sup> Futures transactions are standardized agreements arranged on an exchange. All futures transactions are included regardless of time to delivery.
4. Options transactions are purchases or sales of put and call options, whether arranged on an organized exchange or in the over-the-counter market, and include options on futures contracts on U.S. Treasury and federal agency securities.
NOTE. "n.a." indicates that data are not published because of insufficient activity.
Major changes in the report form filed by primary dealers induced a break in the dealer data series as of the week ending July 6, 1994.

## 1.43 U.S. GOVERNMENT SECURITIES DEALERS Positions and Financing Millions of dollars

	19	95	1996				1996, we	ek ending			
Item	Nov.	Dec.	Jan.	Jan. 3	Jan. 10	Jan. 17	Jan. 24	Jan. 31	Feb. 7	Feb. 14	Feb. 21
	<del></del>		_			Positions <sup>2</sup>					
NET OUTRIGHT POSITIONS <sup>3</sup>											
By type of security 1 U.S. Treasury bills Coupon securities, by maturity 2 Five years or less 3 More than five years 4 Federal agency 5 Mortgage-backed	11,391	16,960	9,173	7,601	14,302	14,043	6,551	2,468	7,984	7,984	1,932
	12,423	21,659	21,332	23,756	18,612	17,387	25,287	23,003	20,116	10,734	8,146
	-9,732	-11,698	-14,408	-12,069	-11,958	-14,101	-15,848	-16,726	-12,740	-8,641	-14,695
	21,768	22,446	23,115	25,356	24,789	24,991	23,637	18,084	25,297	23,052	21,080
	35,869	39,509	38,362	39,621	37,124	37,785	40,213	37,788	38,760	41,553	39,944
NET FUTURES POSITIONS <sup>4</sup>			'		'		'				
By type of deliverable security 6 U.S. Treasury bills Coupon securities, by maturity 7 Five years or less 8 More than five years 9 Federal agency 10 Mortgage-backed	-5,175 -4,508 -17,358 0	-2,484 -4,338 -17,662 0	-2,787 -2,534 -12,781 0	-2,393 -4,351 -14,745 0 0	-3,001 -3,176 -10,127 0 0	-3,147 -3,158 -13,600 0	-2,505 -1,144 -14,908 0 0	-2,663 -1,878 -11,649 0	-2,901 -2,375 -10,968 0	-2,652 -2,704 -16,809 0	-2,882 1,241 -5,373 0 0
NET OPTIONS POSITIONS			,								
By type of deliverable security 11 U.S. Treasury bills Coupon securities, by maturity 12 Five years or less 13 More than five years 14 Federal agency 15 Mortgage-backed	0 479 3,629 0 1,199	0 -1,439 7,216 0 -90	-931 7,488 0 638	0 -1,058 8,742 0 608	0 -1,443 4,819 0 1,219	0 -145 8,255 0 209	0 -273 8,121 0 498	-1,808 8,221 0 640	0 -1,829 6,682 0 1,686	-850 7,324 0 1,777	0 1,112 -2,341 0 3,410
						Financing <sup>5</sup>					
Reverse repurchase agreements  16 Overnight and continuing	249,011	240,460	258,137	247,477	248,451	253,892	243,761	291,013	261,033	272,198	269,437
	404,181	389,626	405,768	368,655	396,047	403,107	446,293	393,531	450,293	464,098	381,535
Securities borrowed 18 Overnight and continuing	152,800	154,078	171,843	164,769	175,912	173,330	168,665	172,495	164,331	159,871	171,620
	64,611	62,835	59,920	58,637	60,169	59,834	60,040	60,188	65,626	64,365	64,703
Securities received as pledge 20 Overnight and continuing	2,005	4,132	3,114	4,712	5,002	2.461	2,286	2,022	1,577	1,658	2,117
	56	69	53	28	39	79	47	58	315	68	77
Repurchase agreements 22 Overnight and continuing	522,501	535,088	553,719	533,654	556,821	549,853	543,788	573,013	557,489	566,822	572,853
	370,772	355,266	368,819	340,117	351,104	366,579	405,734	364,158	412,886	434,282	342,983
Securities loaned 24 Overnight and continuing	6,001	5,543	5,566	6,051	6,155	5,524	5,678	4,699	4,401	4,129	5,052
	2,794	1,916	1,578	1,479	1,657	1,534	1,564	1,600	1,780	2,670	2,655
Securities pledged 26 Overnight and continuing	28,087	34,010	34,769	35,559	35,999	34,854	33,846	34,040	32,277	29,935	35,183
	4,577	5,518	5,597	4,892	5,250	5,301	5,488	6,650	6,906	6,547	7,299
Collateralized loans 28 Overnight and continuing 29 Term 30 Total	17,639	12,694	п.а.	n.a.	п.а.	n.a.	п.а.	n.a.	n.a.	п.а.	n.a.
	2,092	1,989	п.а.	n.a.	п.а.	n.a.	п.а.	n.a.	n.a.	п.а.	n.a.
	n.a.	n.a.	17,606	15,856	14,310	18,617	20,973	17,275	18,124	14,891	12,828
MEMO: Matched book <sup>6</sup> Securities in 31 Overnight and continuing	244,861	240,188	264,459	255,769	258,116	271,371	253,080	278,995	257,499	266,238	251,446
	401,682	391,284	403,403	367,770	397,677	401,084	441,503	388,620	449,324	460,794	388,695
Securities out 33 Overnight and continuing	313,847	311,005	334,864	310,539	339,072	328,967	330,979	350,865	338,919	341,946	341,216
	318,594	309,089	318,147	296,576	304,557	321,064	347,962	308,250	354,223	372,456	287,026

<sup>1.</sup> Data for positions and financing are obtained from reports submitted to the Federal Reserve Bank of New York by the U.S. government securities dealers on its published list of primary dealers. Weekly figures are close-of-business Wednesday data. Positions for calendar days of the report week are assumed to be constant. Monthly averages are based on the number of calendar days in the month.

number of calendar days in the month.

2. Securities positions are reported at market value.

3. Net outright positions include immediate and forward positions. Net immediate positions include securities purchased or sold (other than mortgage-backed agency securities) that have been delivered or are scheduled to be delivered in five business days or less and "when-issued" securities that settle on the issue date of offering. Net immediate positions for mortgage-backed agency securities include securities purchased or sold that have been delivered or are scheduled to be delivered in thirty business days or less. Forward positions reflect agreements made in the over-the-counter market that specify delayed delivery. Forward contracts for U.S. Treasury securities and federal agency debt securities are included when the time to delivery is more than five business days. Forward contracts for mortgage-backed agency securities are included when the time to delivery is more than thirty business days.

<sup>4.</sup> Futures positions reflect standardized agreements arranged on an exchange. All futures positions are included regardless of time to delivery.

5. Overnight financing refers to agreements made on one business day that mature on the

<sup>5.</sup> Overnight hnancing refers to agreements made on one business day that mature on the next business day; continuing contracts are agreements that remain in effect for more than one business day but have no specific maturity and can be terminated without advance notice by either party; term agreements have a fixed maturity of more than one business day. Financing data are reported in terms of actual funds paid or received, including accrued interest.
6. Matched-book data reflect financial intermediation activity in which the borrowing and lending transactions are matched. Matched-book data are included in the financing breakdowns given above. The reverse repurchase and repurchase numbers are not always equal because of the "matching" of securities of different values or different types of collateralization.

NOTE. "n.a." indicates that data are not published because of insufficient activity.

Major changes in the report form filed by primary dealers induced a break in the dealer data series as of the week ending July 6, 1994.

#### 1.44 FEDERAL AND FEDERALLY SPONSORED CREDIT AGENCIES Debt Outstanding

Millions of dollars, end of period

	1991	1002	1993	1994			1995		
Agency	1991	1992	1993	1994	Aug.	Sept.	Oct.	Nov.	Dec.
1 Federal and federally sponsored agencies	442,772	483,970	570,711	738,928	801,819	811,182	n.a.	n.a.	n.a.
2 Federal agencies. 3 Defense Department	41,035	41,829	45,193	39,186	39,581	38,030	38,237 <sup>r</sup>	39,207	37,346
	7	7	6	6	6	6	6	6	6
	9,809	7,208	5,315	3,455	2,652	2,512	2,512	2,512	2,049
	397	374	255	116	83	87	88	93	97
participation <sup>5</sup> 7 Postal Service <sup>6</sup> 8 Tennessee Valley Authority 9 United States Railway Association <sup>6</sup>	n.a.	n.a.	n.a.						
	8,421	10,660	9,732	8,073	8,615	7,265	7,265	7,265	5,765
	22,401	23,580	29,885	27,536	28,225	28,160	28,366	29,331	29,429
	n.a.	n.a.	n.a.						
10 Federally sponsored agencies? 11 Federal Home Loan Banks 12 Federal Home Loan Mortgage Corporation 13 Federal Association 14 Farm Credit Banks 15 Student Loan Marketing Association 16 Financing Corporation 10 17 Farm Credit Financial Assistance Corporation 11 18 Resolution Funding Corporation 12	401,737	442,141	523,452	699,742	762,238	773,152	n.a.	n.a.	n.a.
	107,543	114,733	139,512	205,817	228,299	236,851	234,192	239,034	243,194
	30,262	29,631	49,993	93,279	112,341	111,610	115,626	115,603	119,961
	133,937	166,300	201,112	257,230	275,271	277,192	280,582	289,768	299,174
	52,199	51,910	53,123	53,175	54,979	55,800	56,529	56,694	57,379
	38,319	39,650	39,784	50,335	51,323	51,672	51,906	50,535	47,529
	8,170	8,170	8,170	8,170	8,170	8,170	8,170	8,170	8,170
	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261	1,261
	29,996	29,996	29,996	29,996	29,996	29,996	29,996	29,996	29,996
MEMO 19 Federal Financing Bank debt <sup>13</sup>	185,576	154,994	128,187	103,817	86,776	84,297	82,622	81,693	78,681
Lending to federal and federally sponsored agencies 20 Export-Import Bank <sup>3</sup> 21 Postal Service <sup>6</sup> 22 Student Loan Marketing Association 23 Tennessee Valley Authority 24 United States Railway Association <sup>6</sup>	9,803	7,202	5,309	3,449	2,646	2,506	2,506	2,506	2,043
	8,201	10,440	9,732	8,073	8,615	7,265	7,265	7,265	5,765
	4,820	4,790	4,760	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
	10,725	6,975	6,325	3,200	3,200	3,200	3,200	3,200	3,200
	n.a.	n.a.	n.a.						
Other lending <sup>14</sup> 25 Farmers Home Administration 26 Rural Electrification Administration 27 Other	48,534	42,979	38,619	33,719	27,384	26,845	26,210	21,015	21,015
	18,562	18,172	17,578	17,392	17,276	17,276	17,045	17,141	17,144
	84,931	64,436	45,864	37,984	27,655	27,205	26,396	30,566	29,514

- Consists of mortgages assumed by the Defense Department between 1957 and 1963 under family housing and homeowners assistance programs.
   Includes participation certificates reclassified as debt beginning Oct. 1, 1976.
   Consists of debentures issued in payment of Federal Housing Administration insurance claims. Once issued, these securities may be sold privately on the securities market.
   Certificates of participation issued before fiscal year 1969 by the Government National Mortgage Association acting as trustee for the Farmers Home Administration, the Department of Health, Education, and Welfare, the Department of Housing and Urban Development, the Small Business Administration, and the Veterans Administration.
- Off-budget.
   Includes outstanding noncontingent liabilities: notes, bonds, and debentures. Includes Federal Agricultural Mortgage Corporation; therefore details do not sum to total. Some data
- Excludes borrowing by the Farm Credit Financial Assistance Corporation, which is shown on line 17.
- Before late 1982, the association obtained financing through the Federal Financing Bank (FFB). Borrowing excludes that obtained from the FFB, which is shown on line 22.

- 10. The Financing Corporation, established in August 1987 to recapitalize the Federal Savings and Loan Insurance Corporation, undertook its first borrowing in October 1987.

  11. The Farm Credit Financial Assistance Corporation, established in January 1988 to provide assistance to the Farm Credit System, undertook its first borrowing in July 1988.

  12. The Resolution Funding Corporation, established by the Financial Institutions Reform, Recovery, and Enforcement Act of 1989, undertook its first borrowing in October 1989.

  13. The FFB, which began operations in 1974, is authorized to purchase or sell obligations issued, sold, or guaranteed by other federal agencies. Because FFB incurs debt solely for the purpose of lending to other agencies, its debt is not included in the main portion of the table to avoid double countine.
- purpose of tending to other agencies, as a section and guaranteed loans; the latter are loans guaranteed by numerous agencies, with the amounts guaranteed by any one agency generally being small. The Farmers Home Administration entry consists exclusively of agency assets, whereas the Rural Electrification Administration entry consists of both agency assets and

## A34 Domestic Financial Statistics May 1996

# 1.45 NEW SECURITY ISSUES Tax-Exempt State and Local Governments

1995<sup>r</sup> 1996 Type of issue or issuer, 1993 1994 1995 July Sept. Oct. Dec. Aug. Nov. Jan. Feb. 1 All issues, new and refunding 1..... 279,945 153,950 147,067 16,978 12,110 13,126 9.750 13.898 16.839 11,340 11,598 By type of issue
General obligation ...... 54,404 99,546 90.599 55.963 4.466 4.592 6,184 7,714 6 194 3 Revenue ... 8,534 189,346 7,644 6,268 10,645 By type of issuer 27,999 178,714 73,232 19,186 95,896 38,868 14,762 92,797 37,230 609 8,089 1,510 5,807 1,825 8,155 3,918 1,491 10,736 4 State
5 Special district or statutory authority
6 Municipality, county, or township 818 9,314 11,678 4,349 6,909 2,801 7,820 3,083 1.978 4,428 2.433 4,612 7 Issues for new capital ..... 105,972 100,941 8,929 6,399 91,434 6,364 6.095 7.868 11,415 11,070 6,383 By use of proceeds By use of proceeds

8 Education

9 Transportation

10 Utilities and conservation

11 Social welfare 16,831 1,785 367 1,780 1,716 227 2,010 566 422 930 2,226 359 582 904 24,926 2.598 1,227 1,474 3.377 2.968 1,474 447 569 1,140 654 1,811 1,469 554 2,177 650 3,188 9,167 12,014 13,837 11,887 10,125 19,502 1,120 623 1,335 612 870 690 1,391 256 1,178 1,664 1,614 1,325 10.836 10,192 20,289 Industrial aid ..... 6,566 27,935 316 2,155 2,640 1,930 1,993 2,321 2,202

Millions of dollars

SOURCES. Securities 1993; Investment Data Company beginning January Dealer's Digest before then.

## 1.46 NEW SECURITY ISSUES U.S. Corporations

Millions of dollars

						_					
Type of issue, offering,	1993	1994	1995				1995	•		_	1996
or issuer	1993	1994	1993	June	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec. <sup>r</sup>	Jan.
1 All issues <sup>1</sup>	769,088	583,216 <sup>r</sup>	n.a.	57,054	36,621 <sup>r</sup>	50,163 <sup>r</sup>	57,258 <sup>r</sup>	52,098	55,336	40,121	43,192
2 Bonds <sup>2</sup>	646,634	498,018 <sup>r</sup>	n.a.	49,293	31,955 <sup>r</sup>	43,911 <sup>r</sup>	49,905°	43,452	47,568	34,619	38,500
By type of offering 3 Public, domestic 4 Private placement, domestic 5 Sold abroad	487,029 121,226 38,379	365,198 <sup>r</sup> 76,065 <sup>r</sup> 56,755 <sup>r</sup>	408,806 <sup>r</sup> n.a. 76,910 <sup>r</sup>	43,106 n.a. 6,186	25,617 n.a. 6,337 <sup>r</sup>	34,490 <sup>r</sup> n.a. 9,421 <sup>r</sup>	43,137 n.a. 6,768 <sup>r</sup>	36,692 n.a. 6,760	43,336 n.a. 4,232	32,219 n.a. 2,399	30,000 n.a. 8,500
By industry group 6 Manufacturing 7 Commercial and miscellaneous 8 Transportation 9 Public utility 10 Communication 11 Real estate and financial	88,160 58,559 10,816 56,330 31,950 400,820	43,423 40,735 <sup>r</sup> 6,867 13,298 13,340 379,834	42,950 <sup>r</sup> 37,139 <sup>r</sup> 5,727 11,974 <sup>r</sup> 18,158 369,769 <sup>r</sup>	6,808 4,528 657 2,675 1,745 32,880	4,456 1,403 10 540 1,520 24,026 <sup>r</sup>	4,082 <sup>r</sup> 2,480 133 640 1,240 35,335 <sup>r</sup>	3,284 2,607 908 911 2,829 39,365 <sup>r</sup>	3,397 3,532 187 1,241 2,389 32,706	4,017 4,178 225 485 3,333 35,330	3,205 3,099 1,240 685 648 25,742	4,566 1,643 764 2,129 848 28,550
12 Stocks <sup>2</sup>	122,454	85,155	n.a.	7,761	4,666 <sup>r</sup>	6,252	7,353 <sup>r</sup>	8,646	7,768	5,502	4,692
By type of offering 13 Public preferred. 14 Common. 15 Private placement <sup>3</sup> .	18,897 82,657 20,900	12,570 <sup>r</sup> 47,828 24,800	10,964 <sup>r</sup> 57,750 <sup>r</sup>	742 7,019 n.a.	768 3,898 n.a.	1,261 5,005 n.a.	1,035 6,318 <sup>r</sup> n.a.	836 7,810 n.a.	2,210 5,558 n.a.	890 4,612 n.a.	2,167 2,525 n.a.
By industry group 16 Manufacturing 17 Commercial and miscellaneous 18 Transportation 19 Public utility 20 Communication 21 Real estate and financial.	22,271 25,761 2,237 7,050 3,439 61,004	17,798 15,713 2,203 2,214 494 46,733	n.a.	2,345 2,749 0 209 0 2,458	1,306 2,031 0 133 64 1,132	n.a. <sup>r</sup> 1,541 87 91 0 2,273	2,389 <sup>r</sup> 2,791 <sup>r</sup> 32 <sup>r</sup> 190 47 1,905 <sup>r</sup>	1,801 4,628 39 60 0 2,118	2,200 2,969 97 336 0 2,166	678 2,631 148 322 0 1,724	388 2,370 38 114 200 1,582

Figures represent gross proceeds of issues maturing in more than one year; they are the
principal amount or number of units calculated by multiplying by the offering price. Figures
exclude secondary offerings, employee stock plans, investment companies other than closedend, intracorporate transactions, equities sold abroad, and Yankee bonds. Stock data include
ownership securities issued by limited partnerships.

Par amounts of long-term issues based on date of sale.
 Includes school districts.

<sup>2.</sup> Monthly data cover only public offerings.

Monthly data are not available.
 SOURCES. Beginning July 1993, Securities Data Company and the Board of Governors of the Federal Reserve System.

## 1.47 OPEN-END INVESTMENT COMPANIES Net Sales and Assets<sup>1</sup> Millions of dollars

	1004	1004				1995				1996
<u>Item</u>	1993	1994	June	July	Aug.	Sept.	Oct.	Nov.	Dec. <sup>r</sup>	Jan.
1 Sales of own shares <sup>2</sup>	851,885	841,286	74,749	76,081	72,113	68,694	72,730	70,499	94,719	112,332
2 Redemptions of own shares	567,881 284,004	699,823 141,463	61,932 12,817	56,344 19,736	57,610 14,503	54,473 14,221	56,174 16,556	52,727 17,772	67,945 26,774	75,354 36,978
4 Assets <sup>4</sup>	1,510,209	1,550,490	1,808,753	1,880,754	1,908,525	1,962,817	1,963,496	2,032,958	2,067,337	2,143,185
5 Cash <sup>5</sup>	100,209 1,409,838	121,296 1,429,195	122,461 1,686,292	126,340 1,754,415	127,173 1,781,352	127,446 1,835,371	133,653 1,829,843	141,489 1,891,470	142,572 1,924,765	150,772 1,992,414

Data on sales and redemptions exclude money market mutual funds but include limited-maturity municipal bond funds. Data on asset positions exclude both money market mutual funds and limited-maturity municipal bond funds.
 Includes reinvestment of net income dividends. Excludes reinvestment of capital gains distributions and share issue of conversions from one fund to another in the same group.
 Seculdes sales and redemptions resulting from transfers of shares into or out of money market mutual funds within the same fund family.

4. Market value at end of period, less current liabilities.
5. Includes all U.S. Treasury securities and other short-term debt securities.
SOURCE. Investment Company Institute. Data based on reports of membership, which comprises substantially all open-end investment companies registered with the Securities and Exchange Commission. Data reflect underwritings of newly formed companies after their initial offering of securities. initial offering of securities.

#### 1.48 CORPORATE PROFITS AND THEIR DISTRIBUTION

Billions of dollars; quarterly data at seasonally adjusted annual rates

	1002	1004	1005		19	194			19	95	
Account	1993	1994	1995	Q١	Q2	Q3	Q4	QI	Q2	Q3	Q4
Profits with inventory valuation and capital consumption adjustment     Profits before taxes.     Profits-tax liability.     Profits after taxes.     Dividends.     Undistributed profits.	464.5	526.5	n.a.	455.9	531.5	549.8	568.9	559.6	561.1	614.9	n.a.
	464.3	528.2	n.a.	471.7	523.2	547.5	570.4	594.1	588.4	609.6	n.a.
	163.8	195.3	n.a.	171.4	192.8	203.4	213.5	217.3	214.2	224.5	n.a.
	300.5	332.9	n.a.	300.3	330.4	344.1	356.8	376.8	374.1	385.1	n.a.
	197.3	211.0	227.4	204.4	208.8	212.5	218.5	221.7	224.6	228.5	234.7
	103.3	121.9	n.a.	95.9	121.7	131.6	138.3	155.1	149.6	156.6	n.a.
7 Inventory valuation	-6.6	-13.3	-27.6	-3.9	-9.8	-16.5	-22.8	-51.9	-42.3	-9.3	-6.8
	6.7	11.6	15.9	-11.8	18.1	18.8	21.3	17.4	15.0	14.6	16.5

SOURCE, U.S. Department of Commerce, Survey of Current Business.

#### DOMESTIC FINANCE COMPANIES Assets and Liabilities<sup>1</sup>

Billions of dollars, end of period; not seasonally adjusted

Account	1992	1993	1994		19	94			1995	
Account	1992	1993	1994	QI	Q2	Q3	Q4	Ql	Q2	Q3
Assets			1							
1 Accounts receivable, gross <sup>2</sup> 2 Consumer. 3 Business. 4 Real estate	491.8 118.3 301.3 72.2	482.8 116.5 294.6 71.7	551.0 134.8 337.6 78.5	494.5 120.1 302.3 72.1	511.3 124.3 313.2 73.8	524.1 130.3 317.2 76.6	551.0 134.8 337.6 78.5	568.5 135.8 351.9 80.8	586.9 141.7 361.8 83.4	594.7 146.2 362.4 86.1
5 LESS: Reserves for unearned income	53.2 16.2	50.7 11.2	55.0 12.4	51.2 11.6	51.9 12.1	51.1 12.1	55.0 12.4	58.9 12.9	62.1 13.7	61.2 13.8
7 Accounts receivable, net	422.4 142.5	420.9 170.9	483.5 183.4	431.7 171.2	447.3 174.6	460.9 177.2	483.5 183.4	496.7 194.6	511.1 198.1	519.7 198.1
9 Total assets	564.9	591.8	666.9	602,9	621.9	638.1	666.9	691.4	709.2	717.8
LIABILITIES AND CAPITAL										
10 Bank loans	37.6 156.4	25.3 159.2	21.2 184.6	24.2 165.9	23.3 171.2	21.6 171.0	21.2 184.6	21.0 181.3	21.5 181.3	21.8 178.0
Debt 12 Owed to parent 13 Not elsewhere classified 14 All other liabilities 15 Capital, surplus, and undivided profits	39.5 196.3 68.0 67.1	42.7 206.0 87.1 71.4	51.0 235.0 99.5 75.7	41.1 211.7 90.5 69.5	44.7 219.6 89.9 73.2	50.0 228.2 95.0 72.3	51.0 235.0 99.5 75.7	52.5 254.4 102.5 79.7	57.5 264.4 102.1 82.5	59.0 272.1 102.4 <sup>r</sup> 84.4
16 Total liabilities and capital	564.9	591.8	666.9	602.9	621.9	638.1	666.9	691.4	709.2	717.8

<sup>1.</sup> Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are amounts carried on the balance sheets of finance companies; securitized pools are not shown, as they are not on the books.

# 1.52 DOMESTIC FINANCE COMPANIES Consumer, Real Estate, and Business Credit

Millions of dollars, amounts outstanding, end of period

		1004	1005			1995			1996
Type of credit	1993	1994	1995 <sup>r</sup>	Aug.	Sept.	Oct.	Nov.	Dec. <sup>r</sup>	Jan.
				Se	asonally adjus	ted			
1 Total	545,533	614,784	690,191	671,807	675,247	682,627	687,187	690,191	695,943
2 Consumer 3 Real estate <sup>2</sup> 4 Business	160,349 71,965 313,219	176,198 78,770 359,816	198,860 86,944 404,387	191,806 85,756 394,245	193,555 86,121 395,571	194,620 87,266 400,741	197,303 87,699 402,185	198,860 86,944 404,387	199,175 87,959 408,810
				Not	seasonally adj	usted			
5 Total	550,751	620,975	697,340	665,535	672,653	681,965	687,944	697,340	696,413
6 Consumer. 7 Motor vehicles 8 Other consumer 9 Securitized motor vehicles <sup>4</sup> 11 Real estate <sup>4</sup> 12 Business 13 Motor vehicles 14 Retail 15 Wholesale <sup>6</sup> 16 Leasing. 17 Equipment 18 Retail 19 Wholesale <sup>6</sup> 20 Leasing. 21 Other business 22 Securitized obsiness 23 Retail 24 Wholesale. 25 Leasing	162,770 56,057 60,396 36,024 10,293 71,727 316,254 95,173 18,091 31,148 45,934 145,452 35,513 8,001 101,938 53,997 21,632 2,869 10,584 8,179	178,999 61,609 73,221 31,897 12,272 78,479 363,497 118,197 21,514 35,037 61,646 157,953 39,680 9,678 108,595 61,495 25,852 4,494 14,826 6,532	202,101 70,061 81,988 33,633 16,419 86,606 408,633 133,277 25,304 71,546 177,297 48,843 10,266 118,188 65,363 32,696 4,723 21,327 6,646	190.830 68.271 77.251 31.551 13.757 86,107 388.598 124,444 23,883 31,392 69,169 170,825 43,121 12,278 115,426 64,941 28,388 4,587 17,986 5,815	193.615 68.857 77,345 31,693 15,720 86,128 392,910 125,053 25,006 29,313 70,734 171,239 42,823 12,210 116,206 66,111 30,507 4,818 19,773 5,916	194,931 70,816 77,865 30,096 16,154 87,471 399,563 129,216 25,752 32,209 71,255 172,657 43,697 11,581 117,379 66,238 31,452 4,586 20,390 6,476	198,072 68,167 78,926 34,394 16,585 87,672 402,200 24,564 33,519 71,625 173,183 44,194 10,889 118,100 66,678 32,631 4,974 21,208 6,449	202,101 70,061 81,988 33,633 16,419 86,606 408,633 133,277 25,304 36,427 71,546 118,188 65,363 32,696 4,723 21,327 6,646	201,070 70,847 81,002 32,128 17,093 88,379 406,964 131,792 25,689 34,166 71,937 176,159 9,233 117,817 66,840 32,173 4,467 20,923 6,783

<sup>1.</sup> Includes finance company subsidiaries of bank holding companies but not of retailers and banks. Data are before deductions for unearned income and losses. Data in this table also appear in the Board's G.20 (422) monthly statistical release. For ordering address, see inside front cover.

2. Includes all loans secured by liens on any type of real estate, for example, first and junior mortgages and home equity loans.

<sup>2.</sup> Before deduction for uncarned income and losses.

mortgages and home equity loans.

3. Includes personal cash loans, mobile home loans, and loans to purchase other types of consumer goods such as appliances, apparel, general merchandise, and recreation vehicles.

Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.
 S. Passenger car flects and commercial land vehicles for which licenses are required.
 Credit arising from transactions between manufacturers and dealers, that is, floor plan

o. Cream arising from the control of 
## 1.53 MORTGAGE MARKETS Mortgages on New Homes

Millions of dollars except as noted

						1995			19	996
Item	1993	1994	1995	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.
		<u> </u>	·	Terms and y	ields in prim	ary and secon	ndary market	s	<u> </u>	L
PRIMARY MARKETS										
Terms <sup>1</sup> 1 Purchase price (thousands of dollars). 2 Amount of loan (thousands of dollars). 3 Loan-to-price ratio (percent). 4 Maturity (years). 5 Fees and charges (percent of loan amount) <sup>2</sup> .	163.1 123.0 78.0 26.1 1.30	170.4 130.8 78.8 27.5 1.29	175.8 134.5 78.6 27.7 1.21	170.4 130.6 78.9 27.3 1.12	174.8 131.8 78.1 28.0 1.20	174.3 133.0 77.8 26.6 1.11	178.6 136.4 78.9 27.7 1.22	181.7 140.9 79.1 27.6 1.21	179.2 135.8 77.3 27.7 1.07	181.7 143.2 80.3 27.8 1.24
Yield (percent per year) 6 Contract rate '	7.03 7.24 7.37	7.26 7.47 8.58	7.65 7.85 8.05	7.56 7.75 7.91	7.50 7.69 7.78	7.39 7.58 7.62	7.27 7.46 7.46	7.20 7.40 7.30	7.15 7.32 7.23	7.00 7.20 7.56
SECONDARY MARKETS										
Yield (percent per year) 9 FHA mortgages (Section 203) <sup>5</sup> . 10 GNMA securities <sup>6</sup> .	7.46 6.65	8.68 7.96	8.18 7.57	8.03 7.49	8.03 7.26	7.61 7.16	7.51 7.01	7.52 6.82	7.11 6.71	7.57 6.85
:				A	ctivity in sec	ondary mark	ets			
FEDERAL NATIONAL MORTGAGE ASSOCIATION										
Mortgage holdings (end of period) 11 Total	190,861 23,857 167,004	222,057 27,558 194,499	253,511 28,762 224,749	238,850 28,787 210,063	241,378 28,726 212,652	246,234 28,765 217,469	249,928 28,901 221,027	253,511 28,762 224,749	255,619 28,622 226,997	257,970 28,502 229,468
14 Mortgage transactions purchased (during period)	92,037	62,389	56,598	5,688	5,002	7,443	6,148	6,243	4,810	5,371
Mortgage commitments (during period) 15 Issued' 16 To sell <sup>8</sup>	92,537 5,097	54,038 1,820	56,092 360	6,284 53	6,019 9	6,732 0	6,038 10	4,765 0	5,750 3	7,013 0
FEDERAL HOME LOAN MORTGAGE CORPORATION										
Mortgage holdings (end of period) <sup>8</sup>     17 Total	55,012 321 54,691	72,693 276 72,416	107,424 267 107,157	91,544 246 91,298	94,989 281 94,708	99,758 276 99,482	102,997 271 102,726	107,424 267 107,157	111,143 226 <sup>r</sup> 110,917 <sup>r</sup>	114,793 225 114,568
Mortgage transactions (during period) 20 Purchases	229,242 208,723	124,697 117,110	98,470 85,877	9,594 8,161	11,458 10,239	11,092 9,856	9,989 9,011	13,108 11,712	13,357 11,624	10,891 9,733
22 Mortgage commitments contracted (during period) $^{9}$	274,599	136,067	118,659	10,578	12,469	10,388	11,339	14,609	12,765	10,378

Weighted averages based on sample surveys of mortgages originated by major institutional lender groups for purchase of newly built homes; compiled by the Federal Housing Finance Board in cooperation with the Federal Deposit Insurance Corporation.
 Includes all fees, commissions, discounts, and "points" paid (by the borrower or the

seller) to obtain a loan.

3. Average effective interest rate on loans closed for purchase of newly built homes,

Average effective interest rate on loans closed for purchase of newly built homes, assuming prepayment at the end of ten years.
 A. Average contract rate on new commitments for conventional first mortgages; from U.S. Department of Housing and Urban Development (HUD). Based on transactions on the first day of the subsequent month.
 S. Average gross yield on thirty-year, minimum-downpayment first mortgages insured by the Federal Housing Administration (FHA) for immediate delivery in the private secondary market. Based on transactions on first day of subsequent month.

<sup>6.</sup> Average net yields to investors on fully modified pass-through securities backed by mortgages and guaranteed by the Government National Mortgage Association (GNMA), assuming prepayment in twelve years on pools of thirty-year mortgages insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs.

7. Does not include standby commitments issued, but includes standby commitments converted.

8. Includes paginizariae leave and the converted of 
Includes participation loans as well as whole loans.
 Includes conventional and government-underwritten loans. The Federal Home Loan Mortgage Corporation's mortgage commitments and mortgage transactions include activity under mortgage securities swap programs, whereas the corresponding data for FNMA exclude swap activity.

## 1.54 MORTGAGE DEBT OUTSTANDING<sup>1</sup>

Millions of dollars, end of period

Torre of holder and account.	1000	1002	1004	1994		19	95	
Type of holder and property	1992	1993	1994	Q4	Q1	Q2	Q3	Q4 <sup>p</sup>
All holders	4,092,984 <sup>r</sup>	4,268,919 <sup>r</sup>	4,475,242	4,475,242	4,516,816 <sup>r</sup>	4,584,661 <sup>r</sup>	4,660,895	4,724,076
By type of property One- to four-family residences	3.037.408	2 227 622	2 422 165	2 422 165	2 466 0261	2 524 474	2 501 012	2 (40 000
Multifamily residences	274,234	3,227,633 270,796	3,432,165 275,304	3,432,165 275,304	3,466,026 <sup>r</sup> 276,398 <sup>r</sup>	3,524,474 <sup>r</sup> 280,390 <sup>r</sup>	3,591,013 284,237	3,640,099 289,187
Commercial Farm	700,604 <sup>r</sup>	689,296	684,803	684,803	690,988 <sup>r</sup>	695,947 <sup>r</sup>	701,225	710,498
	80,738	81,194	82,971	82,971	83,403 <sup>r</sup>	83,850	84,420	84,292
By type of holder Major financial institutions	1.760.197	1,767,835	1 015 010	1.015.010	1 041 016	1.000.175	1 005 005	1 901.935
Commercial banks <sup>2</sup>	1,769,187 894,513	940,444	1,815,810 1,004,280	1,815,810 1,004,280	1,841,815 1,024,854	1,868,175 1,053,048	1,895,285 1,072,780	1,901,933
One- to four-family	507,780	556,538	611,697	611,697	625,378	648,705	662,126	665,04
Commercial	38,024 328,826	38,635 324,409	38,916 331,100	38,916 331,100	39,746 336,795	40,593 340,176	43,003 343,826	43,52 347,92
Farm	19,882	20,862	22,567	22,567	22,936	23,575	23,824	23,82
One- to four-family	627,972 489,622	598,330 469,959	596,199 477,499	596,199 477,499	601,777 483,625	599,745 482,005	604,614 489,150	602,85 488,23
Multifamily	69,791	67,362	64,400	64,400	63,778	64,404	63,569	62,17
Commercial	68,235 324	60,704 305	54,011 289	54,011 289	54,085 288	53,054 282	51,604 291	52,16 29
Life insurance companies	246,702	229,061	215,332	215,332	215,184	215,382	217,892	218,75
One- to four-family	11,441 27,770	9,458 25,814	7,910 24,306	7,910	7,892 24,250	7,911	8,006	8,03 24,70
Commercial	198,269	184,305	173,539	24,306 173,539	173,142	24,310 173,565	24,601 175,643	176,35
Farm	9,222	9,484	9,577	9,577	9,900	9,596	9,643	9,66
Federal and related agencies	286,263	328,598	323,491	323,491	319,770	315,208	314,358	310,40
Government National Mortgage Association	30	22	6	6	15	7	2	
One- to four-family	30	15	6	6	15	7 0	2 0	
Farmers Home Administration*	41,695	41,386	41,781	41,781	41,857	41,917	41,858	41,79
One- to four-family	16,912 10,575	15,303 10,940	13,826 11,319	13,826	13,507 11,418	13,217	12,914	12,64
Commercial	5,158	5,406	5,670	11,319 5,670	5,807	11,512 5,949	11,557 6,096	11,61 6,24
Farm	9,050	9,739	10,966	10,966	11,124	11,239	11,291	11,28
Federal Housing and Veterans' Administrations One- to four-family	12,581 5,153	12,215 5,364	10,964 4,753	10,964 4,753	10,890 4,715	10,098 4,838	9,535 4,918	9,49 4,86
Multifamily	7,428	6,851	6,211	6,211	6,175	5,260	4,617	4,62
Resolution Trust Corporation One- to four-family	32,045 12,960	17,284 7,203	10,428 5,200	10,428 5,200	9,342 4,755	6,456 2,870	4,889 2,299	1,70 76
Multifamily	9,621	5,327	2,859	2,859	2,494	1,940	1,420	51:
Commercial Farm	9,464	4,754	2,369	2,369	2,092	1,645	1,170	424
Federal Deposit Insurance Corporation	ő	14,112	7,821	7,821	6,730	6,039	5,015	4,30
One- to four-family	0	2,367 1,426	1,049 1,595	1,049	840	731	618	49
Commercial	Ö	10,319	5,177	1,595 5,177	1,310 4,580	1,135 4,173	722 3,674	423 3,383
Farm	0	0	0	0	0	0	0	i ,
One- to four-family	137,584 124,016	166,642 151,310	178,059 162,160	178,059 162,160	177,615 161,780	178,462 162,674	182,229 166,393	183,78 168,12
Multifamily	13,568	15,332	15,899	15,899	15,835	15,788	15,836	15,66
Federal Land Banks One- to four-family	28,664 1,687	28,460 1,675	28,555 1,671	28,555 1,671	28,065 1,651	28,005 1,648	28,151 1,656	28,01 1,65
Farm	26,977	26,785	26,885	26,885	26,414	26,357	26,495	26,36
Federal Home Loan Mortgage Corporation One- to four-family	33,665 31,032	48,476 45,929	45,876 43,046	45,876 43,046	45,256 42,122	44,224 40,963	42,678 39,244	41,31 37,46
Multifamily	2,633	2,547	2,830	2,830	3,134	3,261	3,434	3,85
Mortgage pools or trusts <sup>5</sup>	1,434,264	1,563,453	1,716,209	1.716.209	1,731,272	1.759.314	1,797,162	1,849,64
Government National Mortgage Association	419,516	414,066	450,934	450,934	454,401	457,101	463,654	472,29
One- to four-family	410.675 8,841	404,864 9,202	441,198 9,736	441,198 9,736	444,632 9,769	446,855 10,246	453,114 10,540	461,45 10,84
Federal Home Loan Mortgage Corporation	407,514	446,029	486,480	486,480	488,723	496,139	503,457	517,60
One- to four-family	401,525 5,989	441,494 4,535	483,354 3,126	483,354 3,126	485,643 3,080	493,105 3,034	500,504 2,953	514,79 2,81
Federal National Mortgage Association	444 979	495,525	530,343	530,343	533,262	543,669	559,585	582,95
One- to four-tamily	435,979 9,000	486,804 8,721	520,763 9,580	520,763 9,580	523,903 9,359	533,091 10,578	548,400 11,185	569,72 13,23
One- to four-family Multifamily Farmers Home Administration <sup>4</sup>	38	28	19	19	14	10,578	11,183	13,23
One- to four-family	8 0	5 0	3	3 0	2 0	$\frac{2}{0}$	2 0	
Commercial	17	13	9	[ 9	7	6	5	
Farm	13 162,217	10 207,806	7 248 422	7	5	5	5	
One- to four-family	140,718	173,635	248,433 196,733	248,433 196,733	254,871 201,314	262,393 205,018	270,454 209,713	276,76 208,35
Multifamily	6.305	8,701	14,925	14,925	15,743	17,281	18,903	22,43
Commercial	15,194	25,469	36,774 0	36,774	37,814 0	40,094 0	41,838	45,97
					_	_		
Individuals and others <sup>6</sup>	603,270 <sup>r</sup> 447,871	609,032 <sup>r</sup> 455,709	619,732 461,297	619,732 461,297	623,960 <sup>r</sup> 464,252 <sup>r</sup>	641,964 <sup>r</sup> 480,834 <sup>r</sup>	654,089 491,954	662,099 498,45
Multifamily	64,688	65,397	69,602	69,602	70,305	71,049	71,896	72,76
Commercial Farm	75,441 <sup>r</sup>	73,917 <sup>r</sup>	76,153	76,153	76,667 <sup>r</sup>	77,284 <sup>r</sup>	77,368	78,02
1 (1111)	15,270	14,009	12,681	12,681	12,736	12,796	12,872	12,85

Multifamily debt refers to loans on structures of five or more units.
 Includes loans held by nondeposit trust companies but not loans held by bank trust

Includes loans held by nondeposit trust companies but not loans held by bank trust departments.
 Includes savings banks and savings and loan associations.
 FmHA-guaranteed securities sold to the Federal Financing Bank were reallocated from FmHA mortgage pools to FmHA mortgage holdings in 1986:Q4 because of accounting changes by the Farmers Home Administration.
 Outstanding principal balances of mortgage-backed securities insured or guaranteed by the agency indicated.

Other holders include mortgage companies, real estate investment trusts, state and local credit agencies, state and local retirement funds, noninsured pension funds, credit unions, and finance companies.

SOURCE. Based on data from various institutional and government sources. Separation of nonfarm mortgage debt by type of property, if not reported directly, and interpolations and extrapolations, when required for some quarters, are estimated in part by the Federal Reserve. Line 69 from Inside Mortgage Securities.

#### 1.55 CONSUMER INSTALLMENT CREDIT<sup>1</sup>

Millions of dollars, amounts outstanding, end of period

	1000	1001	1005			1995			1996
Holder and type of credit	1993	1994	1995 <sup>r</sup>	Aug.	Sept.	Oct.	Nov.	Dec. <sup>r</sup>	Jan.
				Se	easonally adjust	ed			
1 Total	790,351	902,853	1,024,809	989,695	993,843	1,005,178	1,015,029 <sup>r</sup>	1,024,809	1,035,114
2 Automobile 3 Revolving. 4 Other <sup>2</sup> .	280,566 286,588 223,197	317,237 334,511 251,106	353,326 395,234 276,249	339,770 379,669 270,255	341,155 382,094 270,595	344,671 387,180 273,326	349,138 <sup>r</sup> 390,123 <sup>r</sup> 275,768 <sup>r</sup>	353,326 395,234 276,249	356,053 400,545 278,516
				Not	seasonally adju	sted			
5 Total	809,440	925,000	1,050,642	990,428	996,525	1,005,423	1,018,961 <sup>r</sup>	1,050,642	1,045,035
By major holder 6 Commercial banks. 7 Finance companies 8 Credit unions 9 Savings institutions 10 Nonfinancial business <sup>3</sup> 11 Pools of securitized assets <sup>4</sup>	367,566 116,453 101,634 37,855 55,296 130,636	427,851 134,830 119,594 38,468 60,957 143,300	464,993 152,059 132,033 38,500 57,497 205,560	451,784 145,522 128,424 38,634 55,723 170,341	449,502 146,202 129,027 38,894 54,177 178,723	451,232 148,681 130,261 38,500 54,607 182,142	453,690 147,093 130,970 <sup>r</sup> 38,500 53,139 195,569	464,993 152,059 132,033 38,500 57,497 205,560	459,740 151,849 131,443 38,500 54,702 208,801
By major type of credit <sup>5</sup> 12 Automobile  13 Commercial banks  14 Finance companies  15 Pools of securitized assets <sup>4</sup>	281,458 122,000 56,057 39,481	318,213 141,851 61,609 34,918	354,395 151,057 70,061 43,666	341,716 148,549 68,271 36,681	344,401 148,901 68,857 37,476	347,513 150,782 70,816 36,453	351,024 <sup>r</sup> 149,905 68,167 43,240	354,395 151,057 70,061 43,666	354,313 152,290 70,847 41,901
16 Revolving. 17 Commercial banks. 18 Nonfinancial business <sup>3</sup> . 19 Pools of securitized assets <sup>4</sup> .	301,837 149,920 50,125 79,878	352,266 180,183 55,341 94,376	416,187 198,076 51,971 142,721	377,784 189,163 48,976 117,729	380,341 185,572 48,968 123,749	384,625 186,463 49,358 126,739	392,689 <sup>r</sup> 189,405 47,839 132,978	416,187 198,076 51,971 142,721	409,006 189,317 49,267 147,083
20 Other 21 Commercial banks. 22 Finance companies 23 Nonfinancial business <sup>3</sup> 24 Pools of securitized assets <sup>4</sup>	226,145 95,646 60,396 5,171 11,277	254,521 105,817 73,221 5,616 14,006	280,060 115,860 81,998 5,526 19,173	269,467 114,072 77,251 5,286 15,931	271,845 115,029 77,345 5,271 17,498	273,285 113,987 77,865 5,249 18,950	275,248 <sup>r</sup> 114,380 78,926 5,300 19,351	280,060 115,860 81,998 5,526 19,173	281,716 118,133 81,002 5,435 19,817

<sup>1.</sup> The Board's series on amounts of credit covers most short- and intermediate-term credit 1. The Board's series on amounts of rectat covers most snort- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments. Data in this table also appear in the Board's G.19 (421) monthly statistical release. For ordering address, see inside front cover.

2. Comprises mobile home loans and all other installment loans that are not included in automobile or revolving credit, such as loans for education, boats, trailers, or vacations. These loans may be secured or unsecured.

#### 1.56 TERMS OF CONSUMER INSTALLMENT CREDIT<sup>1</sup>

Percent per year except as noted

	1000	1004	1005			19	95			1996
Item	1993	1994	1995	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.
INTEREST RATES										
Commercial banks <sup>2</sup> 1 48-month new car	8.09	8.12	9.57	n.a.	9.44	n.a.	n.a.	9.36	n.a.	n.a.
	13.47	13.19	13.94	n.a.	13.84	n.a.	n.a.	13.80	n.a.	n.a.
Credit card plan 3 All accounts	n.a.	15.69	16.02	n.a.	15.98	n.a.	п.а.	15.81	n.a.	n,a.
	n.a.	15.77	15.79	n.a.	15.94	n.a.	п.а.	15.71	n.a.	n.a.
Auto finance companies 5 New car	9.48	9.79	11.19	11.01	10.85	10.75	10.89	10.84	10.52	9.74
	12.79	13.49	14.48	14.35	14.23	14.12	14.06	13.98	13.83	13.27
OTHER TERMS <sup>3</sup>										
Maturity (months) 7 New car 8 Used car	54.5	54.0	54.1	54.1	53.5	53.4	54.6	54.5	53.6	51.8
	48.8	50.2	52.2	52.4	52.3	52.3	52.3	52.2	51.8	52.2
Loan-to-value ratio 9 New car	91	92	92	92	92	92	92	92	92	92
	98	99	99	100	99	100	99	99	99	99
Amount financed (dollars) 11 New car 12 Used car	14,332	15,375	16,210	16,086	16,056	16,402	16,430	16,583	17,034	16,698
	9,875	10,709	11,590	11,637	11,662	11,725	11,883	12,012	12,152	12,059

<sup>1.</sup> The Board's series on amounts of credit covers most short- and intermediate-term credit extended to individuals that is scheduled to be repaid (or has the option of repayment) in two or more installments. Data in this table also appear in the Board's G.19 (421) monthly statistical release. For ordering address, see inside front cover.

<sup>3.</sup> Includes retailers and gasoline companies

Includes retailers and gasonine companies.
 Outstanding balances of pools upon which securities have been issued; these balances are no longer carried on the balance sheets of the loan originator.
 Totals include estimates for certain holders for which only consumer credit totals are available.

Data are available for only the second month of each quarter.
 At auto finance companies.

# A40 Domestic Financial Statistics May 1996

## 1.57 FUNDS RAISED IN U.S. CREDIT MARKETS<sup>1</sup>

Billions of dollars; quarterly data at seasonally adjusted annual rates

Transaction category or sector			1993	1994	1995	1994			1995 <sup>7</sup>				
	1991 1992	1992				Q2	Q3	Q4	Q1	Q2	Q3	Q4	
	Nonfinancial sectors												
1 Total net borrowing by domestic nonfinancial sectors	480.6	545.3	625.9	617.0	716.7	581.2	579.9 <sup>r</sup>	654.3	839.7	879.3	529.6	618.4	
By sector and instrument 2 U.S. government 3 Treasury securities. 4 Budget agency issues and mortgages	278.2 292.0 -13.8	304.0 303.8 .2	256.1 248.3 7.8	155.9 155.7 .2	144.4 142.9 1.5	131.3 126.6 4.7	135.6 132.8 2.9	150.1 155.7 -5.7	266.8 268.0 -1.2	202.8 201.2 1.6	65.8 65.4 .4	42.4 37.2 5.1	
5 Private	202.4	241.3	369.8	461.1	572.3	449.9	444.3	504.2	572.9	676.5	463.9	576.0	
By instrument  Municipal securities. Corporate bonds  Morgages Home mortgages Huttfamily residential.  Commercial Farm Consumer credit Bank loans n.e.c. Commercial paper Other loans and advances	87.8 78.8 158.4 173.6 -5.5 -10.0 .4 -14.8 -40.9 -18.4 -48.5	30.5 67.6 130.9 187.6 10.4 47.8 1.4 7.3 13.7 8.6 10.1	74.8 75.2 157.2 187.9 -6.0 -25.0 -5 58.9 3.8 10.0 -10.2	-29.3 23.3 196.5 204.5 1.3 -11.1 1.8 121.2 72.7 21.4 55.4	-47.2 75.0 243.5 207.9 12.1 22.1 1.3 130.8 99.7 18.1 52.4	-20.7 37.4 194.2 186.2 4.0 1.1 2.9 129.8 58.7 9.7 40.8	-58.4 15.4 203.9 208.8 5.6 -12.7 2.2 124.8 97.1 26.4 35.1	-53.8 6.2 213.5 219.8 -4.2 -3.4 1.4 165.2 77.1 23.5 72.4	-48.2 55.3 217.7 192.1 2.6 21.2 1.7 93.8 146.6 23.1 84.5	-9.5 99.0 236.1 203.8 14.2 16.3 1.8 158.1 97.3 37.5 58.0	-113.0 60.7 278.2 244.6 13.7 17.6 2.3 109.6 85.4 16.0 26.9	-18.0 84.8 242.0 191.2 18.0 33.4 5 161.8 69.5 -4.1 40.0	
By horrowing sector   Household   Nonfinancial business   Farm   20   Nonfarm noncorporate   21   Corporate   Corporate   22   State and local government	182.7 -61.9 2.1 -11.0 -53.0 81.6	200.7 19.5 1.3 -16.0 34.1 21.1	246.5 61.0 2.0 7.0 52.0 62.3	360.3 144.3 2.8 12.1 129.3 -43.4	373.1 250.8 1.7 37.9 211.1 -51.5	349.9 139.4 7.8 10.0 121.7 -39.5	379.7 130.0 2.4 8.8 118.8 -65.4	419.1 153.6 -2.0 16.5 139.1 -68.5	303.5 316.8 .9 51.3 264.6 -47.5	390.4 302.4 3.6 34.4 264.3 -16.3	401.8 178.3 4.3 29.8 144.1 -116.2	396.5 205.5 -2.2 36.2 171.5 -26.1	
23 Foreign net borrowing in United States 24 Bonds 25 Bank loans n.e.c. 26 Commercial paper 27 Other loans and advances	14.8 15.0 3.1 6.4 -9.8	22.6 15.7 2.3 5.2 6	68.8 81.3 .7 -9.0 -4.2	-20.3 7.1 1.4 -27.3 -1.6	67.4 47.3 8.3 13.6 -1.8	-34.2 -17.4 -4.5 -5.2 -7.1	19.6 20.8 4.7 -8.1 2.2	33.5 27.7 5 5.9 .4	61.4 13.5 8.1 37.9 1.9	40.4 49.9 5.6 -11.1 -4.0	97.5 55.0 8.2 30.9 3.4	70.1 70.8 11.3 -3.4 -8.6	
28 Total domestic plus foreign	495.4	568.0	694.7	596.6	784.1	546.9 <sup>r</sup>	599.5	687.8	901.1	919.7	627.2	688.5	
						Financia	l sectors						
29 Total net borrowing by financial sectors	154.5	240.1	290.8	459.4	455.9	380.1	419.7	544.8	264.9	433.6	461.7	663.5	
By instrument 30 US, government-related 31 Government-sponsored enterprises securities. 32 Mortgage pool securities. 33 Loans from U.S. government	145.7 9.2 136.6 .0	155.8 40.3 115.6 .0	164.2 80.6 83.6 .0	284.3 176.9 112.1 -4.8	213.6 108.5 105.1 .0	264.5 146.6 117.9 .0	245.7 152.1 93.6 .0	317.5 249.0 68.5 .0	93.0 62.9 30.0 .0	197.7 127.2 70.5 .0	230.1 101.5 128.6 .0	333.5 142.2 191.3 .0	
34 Private. 35 Corporate bonds 36 Morgages 37 Bank loans n.e.c. 38 Open market paper 39 Other loans and advances	8.7 68.8 .5 8.8 -32.0 -37.3	84.3 82.8 .6 2.2 7 6	126.6 119.8 3.6 -13.0 -6.2 22.4	175.2 113.4 9.8 -12.3 41.6 22.6	242.4 180.8 5.3 8.0 42.6 5.7	115.5 96.4 12.4 -27.4 4.3 29.8	174.0 99.5 12.0 -11.7 41.3 32.8	227.3 96.5 4.9 1.9 85.9 38.1	172.0 155.7 5.2 -3.0 38.5 -24.5	236.0 174.2 5.2 21.2 34.0 1.3	231.6 170.2 5.2 7.1 43.3 5.9	329.9 223.1 5.6 6.6 54.6 40.1	
By horrowing sector  40 Government-sponsored enterprises  41 Federally related mortgage pools  42 Private financial sectors  43 Commercial banks  44 Bank holding companies  45 Funding corporations  46 Savings institutions  47 Credit unions  48 Life insurance companies  49 Finance companies  50 Mortgage companies  51 Real estate investment trusts (REITs)  52 Brokers and dealers  53 Issuers of asset-backed securities (ABSs)	9.1 136.6 8.7 -10.7 -2.5 -6.5 -44.7 .0 17.7 -2.4 1.2 3.7 52.9	40.2 115.6 84.3 7.7 2.3 13.2 -7.0 .0 -1.6 8.0 .3 2.7 58.6	80.6 83.6 126.6 4.6 8.8 2.9 11.3 .2 .2 .2 .2 .2 .3 4 12.0 83.0	172.1 112.1 175.2 9.9 10.3 24.2 12.8 50.2 -11.5 13.7 .5 64.5	108.5 105.1 242.4 9.7 15.3 45.2 3.4 1 1 51.6 2.9 5.4 5.0 114.1	146.6 117.9 115.5 10.6 10.1 -10.5 5.8 2 .0 63.6 -18.2 15.3 .3 38.5	152.1 93.6 174.0 23.9 11.5 47.3 14.8 .5 .0 16.3 -7.0 18.8 -7.6 55.4	249.0 68.5 227.3 4.1 16.0 11.1 36.1 2 1.3 57.3 1.1 6.3 19.3 74.5	62.9 30.0 172.0 6.3 13.3 61.5 -18.9 3 .0 83.1 -7.4 5.2 -29.5 58.8	127.2 70.5 236.0 18.2 23.8 21.7 -7.2 1 57.2 14.8 5.2 1 102.2	101.5 128.6 231.6 9.6 25.2 52.1 5.3 1 6.5 4.0 5.2 2.1 121.6	142.2 191.3 329.9 4.5 -1.3 45.5 34.2 4 59.6 .0 6.0 7.7 174.1	

## 1.57 FUNDS RAISED IN U.S. CREDIT MARKETS<sup>1</sup>—Continued

Transaction category or sector	1991	1005	1993	1994	1995	1994			199 <b>5</b> °			
		1992				Q2	Q3	Q4	QI	Q2	Q3	Q4
	All sectors											
54 Total net borrowing, all sectors	649.9	808.0	985.5	1,056.0	1,240.0	927.0	1,019.2	1,232.6	1,166.0	1,353.4	1,088.9	1,351.9
55 U.S. government securities 56 Municipal securities. 57 Corporate and foreign bonds 58 Mortgages 59 Consumer credit 60 Bank loans n.e.c. 61 Open market paper 62 Other loans and advances	87.8 162.5 158.9 -14.8 -29.1	459.8 30.5 166.1 131.5 7.3 -9.3 13.1 8.9	420.3 74.8 276.3 160.8 58.9 -8.5 -5.1 8.0	444.9 -29.3 143.8 206.3 121.2 61.8 35.7 71.7	358.0 -47.2 303.0 248.8 130.8 116.0 74.3 56.2	395.8 - 20.7 116.4 206.6 129.8 26.8 8.8 63.5	381.3 -58.4 135.7 215.9 124.8 90.1 59.6 70.2	467.5 53.8 130.4 218.4 165.2 78.5 115.3 111.0	359.8 -48.2 224.5 223.0 93.8 151.7 99.5 61.8	400.5 -9.5 323.1 241.4 158.1 124.1 60.4 55.4	295.9 -113.0 285.9 283.4 109.6 100.7 90.2 36.2	375.9 -18.0 378.7 247.6 161.8 87.4 47.1 71.5
	Funds raised through mutual funds and corporate equities											
63 Total net share issues	209.4 <sup>r</sup>	294.9 <sup>r</sup>	442.1 <sup>r</sup>	150.8 <sup>r</sup>	157.1	263.9 <sup>r</sup>	113.2 <sup>r</sup>	-81.1 <sup>r</sup>	18.1	169.2	190.1	250.9
64 Mutual funds	147.2 <sup>r</sup> 62.2 18.3 13.3 30.7	209.1 <sup>r</sup> 85.8 27.0 28.1 30.7	323.7 <sup>r</sup> 118.4 21.3 36.6 60.5	128.9 <sup>r</sup> 21.9 <sup>r</sup> -44.9 24.1 <sup>r</sup> 42.7	171.1 -14.1 -76.0 14.2 47.8	199.6 <sup>r</sup> 64.3 <sup>r</sup> -2.0 20.4 <sup>r</sup> 45.9	129.7° -16.4° -50.0 10.5° 23.1	-12.6 <sup>r</sup> -68.5 -118.0 16.3 33.2	65.1 -46.9 -68.4 8.7 12.8	174.1 -4.9 -59.6 17.7 37.0	195.7 -5.6 -98.8 11.2 82.0	249.7 1.2 -77.2 19.0 59.4

<sup>1.</sup> Data in this table also appear in the Board's Z.1 (780) quarterly statistical release, tables F.2 through F.5. For ordering address, see inside front cover.

## 1.58 SUMMARY OF FINANCIAL TRANSACTIONS<sup>1</sup>

Billions of dollars except as noted; quarterly data at seasonally adjusted annual rates

Transaction category or sector	1000	1991	1992	1993	1994	1994			1995 <sup>r</sup>			
	1990					Q2	Q3	Q4	Qı	Q2	Q3	Q4
NET LENDING IN CREDIT MARKETS <sup>2</sup>		Ī										
1 Total net lending in credit markets	904.1	649.9	808.0	985.5	1,056.0	927.0	1,019.2	1,232.6	1,166.0	1,353.4	1,088.9	1,351.9
2 Private domestic nonfinancial sectors 3 Households 4 Nonfarm noncorporate business 5 Nonfinancial corporate business 6 State and local governments 7 U.S. government 8 Rest of the world 9 Financial sectors 10 Government sponsored enterprises 11 Federally related mortgage pools 12 Monetary authority 13 Commercial banking 14 U.S. chartered banks 15 Foreign banking offices in United States 16 Bank holding companies 17 Bank in U.S. affiliated areas 18 Funding corporations 19 Thrift institutions 10 Urie insurance companies 21 Other insurance companies 22 Drivate pension funds 23 State and local government retrement funds 24 Finance companies 25 Mortgage companies 26 Murtage tompanies 27 Mortgage companies 28 Money market mutual funds 29 Real estate investment trusts (REITs) 30 Brokers and dealers 31 Asset-backed securities issuers (ABSs) 32 Bank personal trusts 31 FILATION OF LIABILITIES 31 TO FINANCIAL ASSETS	216.1 r 198.1 r - 3.5 s - 26.1 47.6 r 33.7 86.7 r 14.0 150.3 8.1 125.1 94.9 28.4 - 2.8 29.5 - 6.3 r - 157.6 107.2 26.4 54.0 32.8 29.5 - 7.7 2.8 51.1 15.9	104.1 <sup>1</sup> 27.9 <sup>7</sup> -5.3 30.7 50.8 10.5 13.3 30.7 51.5 13.6 31.1 136.6 31.1 80.8 35.7 48.5 -1.5 -1.9 8.2 <sup>7</sup> -146.1 86.5 30.0 35.4 41.1 -1.2 80.1 12.8 32.7 -7 17.5 17.5 17.5 18.9 10.0	90.2 84.0' 1 27.8 -21.5' 98.2 631.5' 68.8 115.6 27.9 95.3 69.5 5.6 3.7 -61.3 78.5 6.7 -41.1 23.0 7.5 11.2 4.7 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1.1 1	62.7f 37.1f 62.13 3.7 -18.4 128.3 812.8f 90.2 83.6 -9.8 0.0 2.4 -19.1f -1.7 100.9 27.7 45.9 19.8 -9.0 0 159.5 11.0 20.4 6 14.8 80.5 9.5	252.9 <sup>r</sup> 294.8 <sup>r</sup> 7 51.9 9-94.6 <sup>r</sup> -24.2 134.4 693.0 <sup>r</sup> 123.2 112.1 31.5 163.4 148.1 11.2 9 3.3 -27.4 <sup>r</sup> 34.9 66.3 24.9 47.0 29.0 68.2 -22.9 -7.1 <sup>r</sup> -5.5 30.0 <sup>r</sup> 44.7 -44.2 57.8 7.1	255.5 <sup>r</sup> 297.6 <sup>r</sup> 1.55 1.55 1.57 1.16 65.7 1.00.9 117.9 24.9 128.5 136.1 1.00.0 2.1 1.35.6 <sup>r</sup> 41.5 26.7 22.3 49.9 46.4 61.2 1.35.6 <sup>r</sup> 1.16 6.6 6.57.7 42.8 10.2	205.1 <sup>r</sup> 283.9 <sup>r</sup> -117.3 37.4 <sup>r</sup> -117.3 137.5 687.9 <sup>r</sup> 125.4 93.6 629.7 183.4 155.6 22.9 2.7 2.2 -45.5 <sup>r</sup> 53.8 89.5 3 42.5 -11.1 -14.0 -29.3 <sup>r</sup> -13.6 7.7	252.0 <sup>r</sup> 336.7 <sup>r</sup> 9 84.1 -169.7 -24.4 210.9 175.2 68.5 30.0 174.5 174.2 -5.6 -2.4 79.4 30.4 74.7 32.4 79.4 30.4 74.7 36.6 80.4 2.1 -70.4 <sup>r</sup> -10.5 53.9 <sup>r</sup> -2 -8.0 54.3 1.4	.0 179.7 5.5 -85.2 -94.9 934.3 11.2 30.0 16.3 342.7 183.4 158.8 -2.0 2.4 47.1 128.2 132.4 19.2 58.9 62.4 91.8 -1.8 30.5 53.1 1.8 30.5 53.1 1.8 30.5 1.8	-158.5 -99.4 -1.00 47.5 -105.7 -224.3 325.9 1,210.2 20.8 316.0 222.4 83.9 5.7 4.0 -9.6 9.4 131.2 21.7 57.2 3.2 21.7 57.2 3.2 21.7 57.2 3.2 21.8 31.8 14.8 14.8 15.8 16.9 16.9 17.9 18.	-124.7 131.5 -1.0 -47.3 -207.9 -23.4 352.8 884.2 50.8 128.6 -11.1 243.5 227.5 24.1 -9.0 40.9 77.0 21.8 47.5 53.0 42.9 7.3 84.4 33.2 1.8 -1.8 -1.8 1.9 1.0	-137.1 -5.3 -2.2 37.5 -167.1 159.8 1,359.3 1,359.3 24.7 153.6 191.3 6.0 6.0 91.5 22.8 61.6 91.5 22.8 61.6 12.1 47.3 6.0 12.1 147.3 6.0 12.1 155.9 186.8 1.6 1.6 1.6 1.6 1.6 1.6 1.6 1.6
33 Net flows through credit markets	904.1	649.9	808.0	985.5	1,056.0	927.0	1,019.2	1,232.6	1,166.0	1,353.4	1,088.9	1,351.9
Other financial sources 34 Official foreign exchange 35 Special drawing rights certificates 36 Treasury currency 37 Life insurance reserves 38 Pension fund reserves 39 Interbank claims 40 Checkable deposits and currency 41 Small time and savings deposits. 42 Large time deposits. 43 Money market fund shares 44 Security repurchase agreements 45 Foreign deposits. 46 Mutual fund shares 47 Corporate equities 48 Security credit 49 Trade payables 50 Taxes payable 51 Noncorporate proprietors' equity 52 Investment in bank personal trusts 53 Miscellaneous	2.0 1.5 1.0 25.7 243.5° 35.0 43.6 63.7 -66.1 68.6 27.9 62.9° -44.6 3.5 35.8° -44.8 9.8° 29.7 162.0°	-5.9 .0 .0 .25.7 .198.2° -3.4 .86.3 .1.5 -58.5 -16.5 -26.5 .147.2° .62.2 .1.4 .31.0° .62.2 .1.5	-1.6 -2.0 -2.2 27.3 238.6° 43.5 113.5 -57.2 -73.2 4.5 43.1 -3.5 209.1° 85.8 4.6 46.6° 8.5 16.9° -7.1 287.2	.8 .8 .4 .35.2 .247.3; .56.4; .17.3 70.3 23.5 .20.2 .71.2 18.5 .323.7; .118.4 .61.4 .37.8; .4.5; .4.0; .1.6 .296.3;	-5.8 .0.0 .7 .7 .34.0 .248.0° .89.4°9.740.0 .19.6 .43.3 .45.8 .128.9°1.11.9° .3.0 .23.8° .18.8 .265.9°	-14.6 .0 .6 21.7 220.7 -44.9 -57.5 -3.6 34.0 166.0 50.6 199.6 -64.3 -20.7 114.4 -13.1 36.8 24.7 129.4	.2 .8 67.7 238.0° 4.1° -66.0 -51.8 84.0 28.1 129.7° -16.4° -59.3 95.4° 10.1 46.6° 23.6 269.0°	-8.6 .0 .7 .21.6 .293.4 -40.5 -46.9 .36.5 .86.5 .51.9 .97.9 .12.6 .37.1 .36.3 .37.1	17.8 .07 54.0 302.5 -17.4 42.8 18.1 116.8 59.9 161.8 39.2 65.1 -46.9 -10.7 112.1 15.5 28.1 21.0 366.0	10.3 .0 .7 49.9 310.7 133.5 112.0 69.2 233.5 130.7 90.6 174.1 -4.9 30.8 32.5 -4.0 32.6 22.3 467.2	9.0 8.6 8.8 29.9 214.2 -41.4 -150.5 107.6 111.5 128.0 195.7 -5.6 35.4 184.2 4.4 48.3 20.8 289.2	-1.9 .0 .0 .0 .0 .0 .1.5 .166.2 .56.7 .76.1 .120.3 .24.7 .154.8 .65.0 .249.7 .1.2 .26.9 .77.1 .19.3 .33.6 .18.0 .516.6
54 Total financial sources	1,580.6 <sup>r</sup>	1,471.4 <sup>r</sup>	1,792.8 <sup>r</sup>	2,269.8 <sup>r</sup>	2,133.8°	1,946,2 <sup>r</sup>	1,965.5°	2,348.4 <sup>r</sup>	2,512.3	3,273.6	2,385.3	2,827.2
Floats not included in assets (-) 55 U.S. government checkable deposits 56 Other checkable deposits 57 Trade credit	3.3 8.5 -11.2 <sup>r</sup>	-13.1 4.5 36.1	.7 1.6 11.3 <sup>r</sup>	-1.5 -1.3 29.7	-4.8 -2.8 -3.0 <sup>r</sup>	.8 -3.5 20.3 <sup>r</sup>	7.4 -3.3 16.0 <sup>r</sup>	-24.4 -2.3 -29.7	13.2 -3.7 25.7	-16.3 -3.9 19.9	3.5 -3.5 -6.0	-24.3 -4.2 -41.5
Liabilities not identified as assets (-)  58 Treasury currency  59 Interbank claims  60 Security repurchase agreements  61 Foreign deposits.  62 Taxes payable  63 Miscellaneous	.2 1.6 -27.1 <sup>r</sup> 25.9 -1.7 -75.8 <sup>r</sup>	6 26.2 -9.5 -24.0 -1.0 8.9 <sup>r</sup>	2 -4.9 3.6 <sup>r</sup> -2.8 10.8 .8 <sup>r</sup>	2 4.2 34.3 -7.1 10.4 -48.8	2 -2.7 27.9 <sup>r</sup> 36.9 <sup>r</sup> 8.5 -109.6 <sup>r</sup>	2 5.4 108.1 <sup>r</sup> 56.1 6.2 -336.3 <sup>r</sup>	2 10.1 -47.3 <sup>r</sup> 39.5 <sup>r</sup> 10.8 -73.1 <sup>r</sup>	2 -1.7 83.0 <sup>r</sup> 55.8 <sup>r</sup> 8 14.8 <sup>r</sup>	2 .8 73.5 46.0 -8.7 -226.8	4 8.2 -40.1 81.7 31.9 -125.1	3 7.6 13.6 -1.8 11.2 -32.4	9 29.4 -12.9 15.8 -13.1 5.9
64 Total identified to sectors as assets	1,657.0°	1,443.8 <sup>r</sup>	1,772.0°	2,250.0°	2,183.7°	2,089.3°	2,005.7°	2,254.0 <sup>r</sup>	2,592.5	3,317.5	2,393.5	2,943.7

<sup>1.</sup> Data in this table also appear in the Board's Z.1 (780) quarterly statistical release, tables F.6 and F.7. For ordering address, see inside front cover.

<sup>2.</sup> Excludes corporate equities and mutual fund shares.

### 1.59 SUMMARY OF CREDIT MARKET DEBT OUTSTANDING<sup>1</sup>

						1994			19	995			
Transaction category or sector	1991	1992	1993	1994	Q2	Q3	Q4	Qı	Q2	Q3	Q4		
					Nor	ifinancial sec	ctors						
Total credit market debt owed by domestic nonfinancial sectors	11,348.2	11,896.7	12,537.4	13,160.6	12,808.0	12,962.6	13,160.6	13,338.7°	13,544.3 <sup>r</sup>	13,686.8 <sup>r</sup>	13,877.3		
By sector and instrument 2 U.S. government. 3 Treasury securities. 4 Budget agency issues and mortgages	2,776.4 2,757.8 18.6	3,080.3 3,061.6 18.8	3,336.5 3,309.9 26.6	3,492.3 3,465.6 26.7	3,395.4 3,368.0 27,4	3,432.3 3,404.1 28.2	3,492.3 3,465.6 26.7	3,557.9 3,531.5 26,4	3,583.5 3,556.7 26.8	3,603.4 3,576.5 26.9	3,636.7 3,608.5 28.2		
5 Private	8,571.8	8,816.3	9,200.9	9,668.3	9,412.6	9,530.3	9,668.3	9,780.8 <sup>r</sup>	9,960.8 <sup>r</sup>	10,083.4 <sup>r</sup>	10,240.6		
By instrument   Municipal securities   Corporate bonds   Some securities   Corporate bonds   Some securities   Home mortgages   Home mortgages   Home mortgages   Home securities   Confinercial   Farm   Consumer credit   Hamak loans n.e.c.   Commercial paper   Content of the securities   Commercial paper   Content of the securities   Commercial paper   Cother loans and advances   Cother loans and advances	1,272.2 1,086.9 3,957.8 2,849.8 282.8 745.9 79.3 797.2 686.0 98.5 673.2	1,302.8 1,154.5 4,088.7 3,037.4 272.5 698.1 80.7 804.6 672.2 107.1 686.5	1,377.5 1,229.7 4,260.0 3,227.6 267.8 683.4 81.2 863.5 676.0 117.8 676.3	1,348.2 1,253.0 4,456.5 3,432.2 269.1 672.3 83.0 984.7 748.6 139.2 738.0	1,372.2 1,247.6 4,345.8 3,318.7 268.8 676.3 82.1 891.6 705.3 135.7 714.4	1,362.6 1,251.5 4,401.9 3,376.0 270.2 673.1 82.6 929.4 724.7 138.7 721.6	1,348.2 1,253.0 4,456.5 3,432.2 269.1 672.3 83.0 984.7 748.6 139.2 738.0	1,334.8 <sup>r</sup> 1,266.8 4,496.8 <sup>r</sup> 3,466.0 <sup>r</sup> 269.8 677.6 <sup>r</sup> 83.4 987.9 781.8 <sup>r</sup> 149.8 762.9 <sup>r</sup>	1,329.8 <sup>f</sup> 1,291.6 4,563.3 <sup>f</sup> 3,524.5 <sup>f</sup> 273.3 <sup>f</sup> 681.6 <sup>f</sup> 83.9 1,026.5 810.3 <sup>f</sup> 162.9 776.4 <sup>f</sup>	1,306.6 <sup>f</sup> 1,306.8 4,638.2 <sup>f</sup> 3,591.0 <sup>f</sup> 276.8 <sup>f</sup> 686.1 <sup>f</sup> 84.4 1,060.8 826.0 <sup>f</sup> 163.3 781.8 <sup>f</sup>	1,301.1 1,328.0 4,700.0 3,640.1 281.2 694.4 84.3 1,115.5 848.3 157.4 790.4		
By horrowing sector	3,822.9 3,674.2 135.0 1,137.3 2,401.9 1,074.8	4,023.6 3,696.8 136.3 1,122.9 2,437.6 1,095.9	4,272.4 3,770.3 138.3 1,129.9 2,502.0 1,158.2	4,632.3 3,921.1 141.2 1,142.0 2,638.0' 1,114.8	4,407.5 3,860.9 <sup>r</sup> 141.5 1,135.6 2,583.7 1,144.2	4,511.8 3,885.6 143.1 1,137.4 2,605.0 1,132.8	4,632.3 3,921.1 141.2 1,142.0 2,638.0° 1,114.8	4,675.1 <sup>r</sup> 4,004.2 <sup>r</sup> 138.9 1,154.5 2,710.7 <sup>r</sup> 1,101.6 <sup>r</sup>	4,780.3 <sup>r</sup> 4,085.6 <sup>r</sup> 142.8 1,163.3 <sup>r</sup> 2,779.4 <sup>r</sup> 1,094.9 <sup>r</sup>	4,890.0° 4,122.6° 144.9 1,170.4° 2,807.3° 1,070.8°	5,005.4 4,171.9 142.8 1,180.0 2,849.1 1,063.3		
23 Foreign credit market debt held in United States	299.7	313.1	381.9	361.6	348.7	352.4	361.6	376.8	387.6	410.7	429.0		
24 Bonds	130.5 21.6 81.8 65.9	146.2 23.9 77.7 65.3	227.4 24.6 68.7 61.1	234.6 26.1 41.4 59.6	222.4 25.1 42.0 59.2	227.6 26.3 39.9 58.6	234.6 26.1 41.4 59.6	237.9 28.2 50.9 59.8	250.4 29.6 48.1 59.5	264.2 31.6 55.8 59.1	281.9 34.4 55.0 57.7		
28 Total credit market debt owed by nonfinancial sectors, domestic and foreign	11,647.9	12,209.7	12,919.3	13,522.2	13,156.7	13,315.0	13,522.2	13,715.5 <sup>r</sup>	13,931.9 <sup>r</sup>	14,097,5	14,306.3		
		,	,			inancial secto	rs	<u> </u>		<u> </u>	<u> </u>		
29 Total credit market debt owed by													
financial sectors	2,769.2	3,024.9	3,321.0	3,785.7	3,545.3	3,648.1	3,785.7	3,853.5 <sup>r</sup>	3,964.8 <sup>r</sup>	4,078.0°	4,244.3		
30 Ú.S. government-related. 31 Government-sponsored enterprises securities. 32 Mortage pool securities. 33 Loans from U.S. government. 34 Private 35 Corporate bonds. 36 Mortagages. 37 Bank loans n.e.c. 38 Open market paper. 39 Other loans and advances.	1,564.2 402.9 1,156.5 4.8 1,205.1 649.1 4.8 78.4 385.7 87.1	1,720.0 443.1 1,272.0 4.8 1,304.9 738.2 5.4 80.5 394.3 86.6	1,884.1 523.7 1,355.6 4.8 1,436.9 858.0 8.9 67.6 393.5 108.9	2,168.4 700.6 1,467.8 .0 1,617.3 969.0 18.7 55.3 442.8 131.6	2,030.5 600.3 1,430.1 .0 1,514.9 920.0 14.5 56.3 410.3 113.8	2,089.8 638.3 1,451.5 .0 1,558.3 944.8 17.5 53.4 420.5 122.0	2,168.4 700.6 1,467.8 .0 1,617.3 969.0 18.7 55.3 442.8 131.6	2,192.7 716.3 1,476.4 .0 1,660.8 <sup>r</sup> 1,007.9 <sup>r</sup> 20.0 53.4 <sup>r</sup> 454.1 125.4	2,245.0 748.1 1,496.9 .0 1,719.8 <sup>r</sup> 1,051.4 <sup>r</sup> 21.3 <sup>r</sup> 58.4 <sup>r</sup> 462.8 125.7	2,300.2 773.5 1,526.7 .0 1,777.7 <sup>r</sup> 1,094.0 <sup>r</sup> 22.6 <sup>r</sup> 60.3 <sup>r</sup> 473.6 127.2	2,381.9 809.1 1,572.9 .0 1,862.3 1,149.8 24.0 63.3 488.0 137.2		
By horrowing sector 40 Government-sponsored enterprises 41 Federally related mortgage pools 42 Private financial sectors 43 Commercial banks. 44 Bank holding companies 45 Funding corporations 46 Savings institutions 47 Credit unions 48 Life insurance companies 49 Finance companies 50 Mortgage companies 51 Real estate investment trusts (REITs) 52 Brokers and dealers 53 Issuers of asset-backed securities (ABSs)	407.7 1,156.5 1,205.1 72.3 112.3 139.1 95.4 .0 .0 391.9 22.2 13.6 19.0 339.3	447.9 1,272.0 1,304.9 80.0 114.6 161.6 88.4 .0 390.4 30.2 13.9 21.7 404.2	528.5 1,355.6 1,436.9 84.6 123.4 169.9 99.6 .2 2 390.5 30.2 17.4 487.2	700.6 1,467.8 1,617.3 94.5 133.6 199.3 112.4 .5 .6 440.7 18.7 31.1 34.3 551.6	600.3 1,430.1 1,514.9 86.7 126.8 191.5 99.7 .3 .3 .414.2 20.2 24.8 31.3 519.2	638.3 1,451.5 1,558.3 92.6 129.6 200.6 103.4 .4 .3 420.9 18.5 29.5 29.4 533.0	700.6 1,467.8 1,617.3 94.5 133.6 199.3 112.4 .5 .6 440.7 18.7 31.1 34.3 551.6	716.3 1,476.4 1,660.8' 95.0 137.0' 221.0' 107.7 .4 6 456.7 16.9 32.4' 26.9 566.3'	748.1 1,496.9 1,719.8' 99.9 142.9 229.9 105.9' .3 .67.2 20.6 33.7' 26.8 591.9'	773.5 1.526.7 1.777.7 <sup>r</sup> 102.2 149.2 240.0 <sup>r</sup> 107.2 .4 .6 471.9 21.6 <sup>r</sup> 35.0 27.4 622.3 <sup>r</sup>	809.1 1,572.9 1,862.3 104.1 148.9 247.1 115.8 .4 4.5 5 492.3 21.6 36.5 29.3 665.8		
	All sectors												
54 Total credit market debt, domestic and foreign	14,417.1	15,234.6	16,240.3	17,307.9	16,702.0	16,963.1	17,307.9	17,569.1 <sup>r</sup>	17,896.7 <sup>r</sup>	18,175.4 <sup>r</sup>	18,550.6		
55 U.S. government securities 56 Municipal securities 57 Corporate and foreign bonds 58 Mortgages 59 Consumer credit 60 Bank loans n.e.c. 61 Open market paper 62 Other loans and advances	4,335.7 1,272.2 1,866.5 3,962.6 797.2 785.9 565.9 831.0	4,795.5 1,302.8 2,038.9 4,094.1 804.6 776.6 579.0 843.1	5,215.8 1,377.5 2,315.2 4,269.0 863.5 768.2 580.0 851.1	5,660.7 1,348.2 2,456.5 4,475.2 984.7 830.0 623.5 929.1	5,425.9 1,372.2 2,390.0 4,360.3 891.6 786.7 587.9 887.4	5,522.1 1,362.6 2,423.9 4,419.4 929.4 804.3 599.2 902.2	5,660.7 1,348.2 2,456.5 4,475.2 984.7 830.0 623.5 929.1	5,750.6 1,334.8 <sup>r</sup> 2,512.7 <sup>r</sup> 4,516.8 <sup>r</sup> 987.9 863.3 654.7 948.1 <sup>r</sup>	5,828.5 1,329.8° 2,593.4° 4,584.7° 1,026.5 898.2 673.8 961.7°	5,903.6 1,306.6 <sup>r</sup> 2,664.9 <sup>r</sup> 4,660.9 <sup>r</sup> 1,060.8 917.9 692.7 968.1 <sup>r</sup>	6,018.7 1,301.1 2,759.6 4,724.1 1,115.5 946.0 700.4 985.4		

<sup>1.</sup> Data in this table also appear in the Board's Z.1 (780) quarterly statistical release, tables L.2 through L.4. For ordering address, see inside front cover.

### 1.60 SUMMARY OF FINANCIAL ASSETS AND LIABILITIES<sup>1</sup>

Billions of dollars except as noted, end of period

Towards	1001	1002	1002	1004		1994			19	95	
Transaction category or sector	1991	1992	1993	1994	Q2	Q3	Q4	Qı	Q2	Q3 <sup>r</sup>	Q4
CREDIT MARKET DEBT OUTSTANDING <sup>2</sup>											
1 Total credit market assets	14,417.1	15,234.6	16,240.3	17,307.9	16,702.0	16,963.1	17,307.9	17,569.1°	17,896.7°	18,175.4	18,550.6
2 Private domestic nonfinancial sectors 3 Households 4 Nonfarm noncorporate business 5 Nonfinancial corporate business 6 State and local governments. 7 U.S. government 8 Rest of the world 9 Financial sectors. 10 Government-sponsored enterprises 11 Federally related morgage pools 12 Monetary authority. 13 Commercial banking 14 U.S. chartered banks. 15 Foreign banking offices in United States 16 Bank holding companies 17 Banks in U.S. affiliated areas. 18 Funding corporations 19 Thrift institutions 10 Life insurance companies 21 Other insurance companies 22 Private pension funds 23 State and local government retirement funds 24 Finance companies 25 Morgage companies 26 Mutual funds 27 Closed-end funds 28 Money market mutual funds 29 Real estate investment trusts (REITs) 30 Brokers and dealers 31 Asser-backed securities issuers (ABSs) 32 Bank personal trusts	2.591.4 1.594.4° 38.3 230.0 778.7° 246.9 928.8 10.650.1 389.0 1.156.5 2772.5 2.853.3 2.502.5 319.2 11.9 19.7 14.8 1.192.6 1.224.6 376.6 530.6 394.5 480.3 440.2 49.5 403.9 7.0 124.0 317.8 223.5	2.673.7 1.620.6** 38.1 257.8 757.2** 235.0 1.022.8 11,303.1 457.8 1.272.0 300.4 2.948.6 2.571.9 335.8 17.5 23.4 17.5 1389.4 571.7 447.5 496.4 60.5 566.4 67.7 408.6 67.7 408.6	2.729.3 1.646.07 38.8 283.7 760.8° 230.7 1,146.6 12,133.7 548.0 1,355.6 336.7 3,090.8 2,721.5 326.0 17.5 25.8 149.5 1,420.6 422.7 617.6 437.3 482.8 60.4 725.9 78.6 429.0 8.6 137.5 458.4 240.9	3.012.5° 1.971.1° 39.5° 335.6 666.3° 206.5° 1.255.7° 12,833.2° 671.2° 1.467.8° 368.2° 3.254.3° 2.354.3° 2.899.6° 337.11° 18.4 429.2° 1.167.6° 1.487.0° 1.487.0° 1.487.0° 1.487.0° 1.33.3° 1.161.1° 1.487.0° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.33.3° 1.161.1° 1.34.1° 1.35.1° 1.3	2.824.7' 1.747.4' 39.1 298.5 739.8' 215.4 1.205.4 12.456.6' 596.0 1.430.1 351.6 3,155.9 2.780.3 330.8 18.3 26.5 138.7' 1.146.1 1.449.0 433.1 635.3 40.4 747.8' 79.0 433.5 11.9 100.8 491.0 245.7	2.893.9° 1.839.5' 39.3 306.8 708.3° 212.6 1.240.7 12.615.9° 627.5 356.8 3.203.9 2.822.3 335.5 19.0 27.1 1.130.5° 1.160.4 1.470.7 454.3 524.1 37.0 741.8° 75.6 437.9 13.3 95.3 502.6	3,012.5° 1,971.1° 39.5° 335.6° 666.3° 206.5° 1,255.7° 12,833.2° 671.2° 1,467.8° 368.2° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,254.3° 3,255.3° 18.4° 49.0° 13.3° 516.1° 248.0°	2,983.7' 1,996.3' 39.6 307.2' 640.6' 203.2 1,325.3' 13,056.9' 673.3 1,476.4 367.1 3,327.7 2,906.5 373.6 17.9 29.8 140.2' 1,173.4 1,523.1 1,523.1 451.8' 679.3' 480.6 13.8' 101.0 527.8' 101.0 527.8'	2.929.5' 1.953.1' 39.4' 319.0' 618.1' 197.1' 1,403.4' 13.366.6' 695.8' 1,496.9' 375.7' 3,409.8' 2,963.7' 396.0' 19.3' 30.8' 1,177.3' 1,177.3' 1,557.1' 1,58.5' 693.6' 508.0' 14.2' 721.5' 508.0' 14.2' 137.5 550.3' 248.8'	2,916.3 2,007.1 39.1 306.4 563.7 191.3 1,492.7 13,575.1 708.5 1,526.7 370.6 3,472.9 3,023.7 401.1 117.0 31.0 1,188.1 1,575.5 493.3 594.7 43.2 735.6 77.7 505.7 147.7 577.7	2,903.4 2,018.7 38.6 323.7 522.4 183.8 1,526.6 13,936.9 750.1 1,572.9 380.8 3,518.2 3,056.1 412.4 18.6 31.1 125.6 1,187.7 1,595.0 471.9 720.9 545.5 1181.3 616.9 249.4
RELATION OF LIABILITIES TO FINANCIAL ASSETS											
33 Total credit market debt	14,417.1	15,234.6	16,240.3	17,307.9	16,702.0	16,963.1	17,307.9	17,569.1 <sup>r</sup>	17,896.7°	18,175.4	18,550.6
Other liabilities  34 Official foreign exchange.  35 Special drawing rights certificates.  36 Treasury currency.  37 Life insurance reserves.  38 Pension fund reserves.  39 Interbank claims.  40 Deposits at financial institutions.  41 Checkable deposits and currency.  42 Small time and savings deposits.  43 Large time deposits.  44 Money market fund shares.  45 Security repurchase agreements.  46 Foreign deposits.  47 Mutual fund shares.  48 Security credit.  49 Trade payables.  50 Taxes payable.  51 Investment in bank personal trusts.  52 Miscellaneous.	55.4 10.0 16.3 405.7 3.655.4 96.4 5.024.3 1.020.9 2.350.7 488.4 535.0 355.8 273.5 799.5 188.9 948.3' 71.2 639.3 4.443.8	\$1.8 8.0 16.5 433.0 4,055.1 132.6 5,050.2 1,134.4 2,293.5 415.2 539.5 399.9 267.7 992.5 217.7 995.1 79.7 660.6 4,791.2	53.4 8.0 17.0 468.2 4.471.6 189.3 5.154.9 1.251.7 2.223.2 391.7 257.6 1.375.4 279.0 1.032.8 84.2 691.3 5.102.9	53.2 8.0 17.6 502.2 4.693.9 279.7' 5.296.0 1.242.0 2.183.3 411.2 602.9 549.4 307.1 1.477.3 279.0 1.144.8' 87.3 699.4 5,363.9'	54.9 8.0 17.3 479.9 4,524.0 237.5' 5,186.7 1,229.9 2,214.4 3569.2 522.1 271.9 1,445.4 279.1 1,059.9' 82.0 680.0 5,239.7'	55.5 8.0 17.5 496.8 4,677.0' 250.1' 5,212.4 1,205.0 2,199.1 402.6 578.7 548.1 278.9 1,515.8 263.9 1,082.3' 86.3 701.1	53.2 8.0 17.6 502.2 4,693.9 279.7 5,296.0 2,183.3 411.2 602.9 549.4 307.1 1,477.3 279.0 1,144.8 87.3 699.4 5,363.9	64.1 8.0 17.8 515.7 4.895.7 5,389.5 1,193.9 2,200.1 441.1 634.0 603.4 316.9 1,552.8 269.5 1,143.8 93.5 736.3 5,437.9	67.1 8.0 18.0 528.1 5.095.4" 265.5' 5,572.4" 1,246.3 2,222.4' 456.2 678.5 629.3' 339.6 1,664.4 277.9 1,158.6' 88.6 774.6 5,510.4'	65.1 10.2 18.2 535.6 5.320.1 267.4 5.638.7 1,200.7 2,247.0 486.2 702.7 655.6 346.6 1,789.6 2,202.0 91.4 817.0 5,586.2	63.7 10.2 18.2 546.0 5,435.3 287.0 5,748.4 1,229.5 2,272.7 491.3 660.1 349.1 1,865.0 299.6 1,246.2 88.9 841.7 5,724.6
53 Total liabilities	30,741.8 <sup>r</sup>	32,718.6 <sup>r</sup>	35,168.3 <sup>r</sup>	37,210.2°	35,996.6°	36,652.0°	37,210,2 <sup>r</sup>	37,965.3 <sup>r</sup>	38,925.7°	39,803.2	40,725.4
Financial assets not included in liabilities (+) 54 Gold and special drawing rights 55 Corporate equities 56 Household equity in noncorporate business	22.3 4,863.6 2,521.0 <sup>r</sup>	19.6 5,462.9 2,458.3 <sup>r</sup>	20.1 6,278.5 2,476.3 <sup>r</sup>	21.1 6,293.4 2,564.6 <sup>r</sup>	20.8 5,965.8 2,523.9 <sup>r</sup>	21.0 6,228.7 2,550.9 <sup>r</sup>	21.1 6,293.4 2,564.6 <sup>r</sup>	22.7 6,835.8 2,576.8 <sup>r</sup>	22.9 7,393.0 2,608.5	22.1 8,013.8 2,622.2	22.1 8,345.4 2,635.6
Floats not included in assets (-) 57 U.S. government checkable deposits 58 Other checkable deposits 59 Trade credit	3.8 40.4 -263.1 <sup>r</sup>	6.8 42.0 -251.0 <sup>r</sup>	5.6 40.7 -215.1 <sup>r</sup>	3.4 38.0 -219.0 <sup>r</sup>	.9 38.7 -280.2 <sup>t</sup>	1.2 30.6 -282.3 <sup>r</sup>	3.4 38.0 -219.0 <sup>r</sup>	4.2 33.3 -258.1 <sup>r</sup>	2.0 35.7 -277.1 <sup>r</sup>	.6 27.3 -283.9	3.1 34.2 -219.5
Liabilities not identified as assets (-)  for Treasury currency.  for Interbank claims.  Security repurchase agreements.  Foreign deposits  A Taxes payable  Miscellaneous.	-4.7 -4.2 38.4 <sup>r</sup> 222.6 17.8 -639.0 <sup>r</sup>	-4.9 -9.3 43.0 <sup>r</sup> 217.6 25.3 -514.4 <sup>r</sup>	-5.1 -4.7 77.3 <sup>r</sup> 218.3 26.2 -589.8 <sup>r</sup>	-5.4 -6.5 105.2 <sup>r</sup> 258.7 <sup>r</sup> 24.2 -723.9 <sup>r</sup>	-5.2 -7.4 99.3 <sup>r</sup> 231.4 21.3 -569.2 <sup>r</sup>	-5.3 -3.4 98.0 <sup>r</sup> 241.3 <sup>r</sup> 22.0 -612.4 <sup>r</sup>	-5.4 -6.5 105.2 <sup>r</sup> 258.7 <sup>r</sup> 24.2 -723.9 <sup>r</sup>	-5.4 -2.7 131.6 <sup>r</sup> 270.2 <sup>r</sup> 7.9 -782.6 <sup>r</sup>	-5.5 -2.9 115.0 <sup>r</sup> 290.6 21.2 <sup>r</sup> -787.4 <sup>r</sup>	-5.6 .1 130.4 290.2 23.6 -802.6	-5.8 -9.1 113.7 294.1 38.0 -785.0
66 Total identified to sectors as assets	38,736.6 <sup>r</sup>	41,104.3 <sup>r</sup>	44,389.7°	46,614.6 <sup>r</sup>	44,977.5°	45,963.0 <sup>r</sup>	46,614.6 <sup>r</sup>	48,002.3 <sup>r</sup>	49,558.5°	51,081.2	52,264.7

Data in this table also appear in the Board's Z.1 (780) quarterly statistical release, tables L.6 and L.7. For ordering address, see inside front cover.

<sup>2.</sup> Excludes corporate equities and mutual fund shares.

### 2.10 NONFINANCIAL BUSINESS ACTIVITY Selected Measures

Monthly data seasonally adjusted, and indexes 1987=100, except as noted

	1002	1994	1005				1995				19	96
Measure	1993	1994	1995	June	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec.	Jan. <sup>r</sup>	Feb.
1 Industrial production <sup>1</sup>	111.5	118.1	121.9	121.4	121.5	122.7	122.8	122.2	122.6	122.7°	122.1	123.7
Market groupings 2 Products, total 3 Final, total 4 Consumer goods 5 Equipment 6 Intermediate 7 Materials	110.0 112.7 109.5 117.5 101.8 113.8	115.6 118.3 113.7 125.3 107.3 122.0	118.3 121.3 115.0 131.4 109.0 127.4	117.9 121.1 114.8 131.2 108.2 126.8	118.0 121.2 114.6 131.6 108.5 126.8	119.2 122.4 115.9 132.9 109.4 128.1	119.4 122.6 116.0 133.1 109.5 128.1	118.3 121.3 114.9 131.5 109.2 128.1	118.8 121.9 115.9 131.4 109.3 128.4	118.9 <sup>r</sup> 121.8 <sup>r</sup> 115.2 <sup>r</sup> 132.2 <sup>r</sup> 110.1 <sup>r</sup> 128.4 <sup>r</sup>	118.4 121.4 113.7 133.9 109.0 128.0	120.0 123.3 115.1 136.4 110.1 129.3
Industry groupings 8 Manufacturing	112.3	119.7	123.9	123.3	123.3	124.2	124.9	124.4	124.5	124.7	124.3	126.1
9 Capacity utilization, manufacturing (percent) <sup>2</sup>	80.6	83.3	82.9	82.6	82.3	82.6	82.8	82.1	81.9	81.8	81.2	82.1
10 Construction contracts <sup>3</sup>	105.1	114.2	117.5°	122.0	119.0 <sup>r</sup>	123.0	120.0°	119.0 <sup>r</sup>	120.0	113.0 <sup>r</sup>	114.0	108.0
11 Nonagricultural employment, total <sup>4</sup> 12 Goods-producing, total 13 Manufacturing, total 14 Manufacturing, production workers 15 Service-producing 16 Personal income, total 17 Wages and salary disbursements 18 Manufacturing 19 Disposable personal income <sup>5</sup> 20 Retail sales <sup>3</sup>	108.4 94.3 94.8 95.3 112.9 141.3 136.0 119.3 142.4 134.7	111.3 95.6 95.1 97.4 116.3 148.3 142.6 125.0 149.2 145.1	114.4 98.2 96.9 98.3 119.5 157.4 150.5 129.3 157.8 152.7	114.3 98.2 97.0 98.3 119.4 157.0 149.9 128.8 157.4 153.5	114.3 97.9 96.6 97.8 119.6 157.9 <sup>r</sup> 151.3 <sup>r</sup> 129.0 158.4 <sup>r</sup> 152.9	114.6 97.9 96.6 97.9 119.9 158.0 <sup>r</sup> 151.1 <sup>r</sup> 129.3 158.5 <sup>r</sup> 153.9	114.7 97.9 96.4 97.7 120.1 158.8 <sup>r</sup> 152.0 <sup>r</sup> 129.6 159.3 <sup>r</sup> 153.8	114.8 97.9 96.3 97.5 120.1 159.6 <sup>r</sup> 153.0 <sup>r</sup> 129.5 159.9 <sup>r</sup> 153.4	115.0 97.8 96.2 97.4 120.4 160.0 152.9 129.5 160.5 154.7	115.1 98.0 96.4 97.7 120.6 161.0 153.7 130.0 161.5 155.8	114.9 97.7 96.0 97.1 120.4 161.2 153.5 128.1 161.9 155.6	115.6 98.4 96.1 97.3 121.1 n.a. n.a. n.a.
Prices <sup>6</sup> 21 Consumer (1982–84=100)	144.5 124.7	148.2 125.5	152.4 127.9	152.5 128.2	152.5 128.2	152.9 128.1	153.2 127.9	153.7 128.7	153.6 128.6	153.5 129.0	154.4 129.5	154.9 129.4

<sup>1.</sup> Data in this table also appear in the Board's G.17 (419) monthly statistical release. For the ordering address, see the inside front cover. The latest historical revision of the industrial production index and the capacity utilization rates was released in November 1995. See "A Revision to Industrial Production and Capacity Utilization, 1991—95," Federal Reverse Bulletin, vol. 82 (January 1996), pp. 16–25. For a detailed description of the industrial production index, see "Industrial Production: 1989 Developments and Historical Revision," Federal Reserve Bulletin, vol. 76 (April 1990), pp. 187–204.

2. Ratio of index of production to index of capacity. Based on data from the Federal Reserve Bulletin, vol. 76 (April 1990), pp. 187–204.

3. Index of dollar value of total construction contracts, including residential, nonresidential, and heavy engineering, from McGraw-Hill Information Systems Company, F.W. Dodge Division.

### 2.11 LABOR FORCE, EMPLOYMENT, AND UNEMPLOYMENT

Thousands of persons; monthly data seasonally adjusted

	1000	1004	1005			19	95			19	96
Category	1993	1994	1995	July	Aug.	Sept.	Oct.	Nov.	Dec.r	Jan.	Feb.
HOUSEHOLD SURVEY DATA											
l Civilian labor force <sup>2</sup>	128,040	131,056	132,304	132,342 <sup>r</sup>	132,298 <sup>r</sup>	132,501 <sup>r</sup>	132,473 <sup>r</sup>	132,471 <sup>r</sup>	132,352	132,903	133,018
2 Nonagricultural industries <sup>3</sup>	116,232 3,074	119,651 3,409	121,460 3,440	121,423 <sup>r</sup> 3,409	121,483 <sup>r</sup> 3,376 <sup>r</sup>	121,701 <sup>r</sup> 3,335 <sup>r</sup>	121,810 <sup>r</sup> 3,434 <sup>r</sup>	121,739 <sup>r</sup> 3,323 <sup>r</sup>	121,656 3,325	121,698 3,529	122,143 3,519
Number	8,734 6.8	7,996 6.1	7,404 5.6	7,510 <sup>r</sup> 5.7	7,439 <sup>r</sup> 5.6	7,465 <sup>r</sup> 5.6	7,229 <sup>r</sup> 5.5	7,409 <sup>r</sup> 5.6	7,371 5.6	7,677 5.8	7,355 5.5
ESTABLISHMENT SURVEY DATA											
6 Nonagricultural payroll employment <sup>4</sup>	110,525	113,423	116,597	116,575	116,838	116,932	117,000	117,212	117,357	117,169	117,874
7 Manufacturing 8 Mining 9 Contract construction 10 Transportation and public utilities 11 Trade 12 Finance 13 Service 14 Government	18,003 611 4,642 5,787 25,675 6,712 30,278 18,817	18,064 604 4,916 5,842 26,362 6,789 31,805 19,041	18,406 579 5,244 6,194 27,156 6,948 32,788 19,282	18,353 577 5,226 6,195 27,184 6,938 32,820 19,282	18,357 575 5,233 6,217 27,177 6,947 32,986 19,346	18,322 573 5,262 6,206 27,245 6,957 33,047 19,320	18,301 571 5,287 6,217 27,256 6,977 33,076 19,315	18,272 567 5,295 6,240 27,362 6,991 33,185 19,300	18,307 569 5,297 6,231 27,376 7,001 33,248 19,328	18,232 568 5,314 6,230 27,319 7,003 33,204 19,299	18,258 574 5,435 6,246 27,501 7,028 33,491 19,341

<sup>1.</sup> Beginning January 1994, reflects redesign of current population survey and population controls from the 1990 census.

<sup>4.</sup> Based on data from U.S. Department of Labor, *Employment and Earnings*. Series covers employees only, excluding personnel in the armed forces.

<sup>5.</sup> Based on data from U.S. Department of Commerce, Survey of Current Business.

Based on data not seasonally adjusted. Seasonally adjusted data for changes in the price indexes can be obtained from the U.S. Department of Labor, Bureau of Labor Statistics, Monthly Labor Review.

NOTE. Basic data (not indexes) for series mentioned in notes 4 and 5, and indexes for series

NOTE, basic data (not indexes) for series mentioned in notes 4 and 5, and indexes for series mentioned in notes 3 and 6, can also be found in the Survey of Current Business.

Figures for industrial production for the latest month are preliminary, and many figures for the three months preceding the latest month have been revised. See "Recent Developments in Industrial Capacity and Utilization," Federal Reserve Bulletin, vol. 76 (June 1990), pp. 411–35. See also "Industrial Production Capacity and Capacity Utilization since 1987," Federal Reserve Bulletin, vol. 79 (June 1993), pp. 590–605.

Persons sixteen years of age and older, including Resident Armed Forces. Monthly
figures are based on sample data collected during the calendar week that contains the twelfth
day; annual data are averages of monthly figures. By definition, seasonality does not exist in population figures.

3. Includes self-employed, unpaid family, and domestic service workers.

<sup>4.</sup> Includes all full- and part-time employees who worked during, or received pay for, the pay period that includes the twelfth day of the month; excludes proprietors, self-employed persons, household and unpaid family workers, and members of the armed forces. Data are adjusted to the March 1992 benchmark, and only seasonally adjusted data are available at this

SOURCE. Based on data from U.S. Department of Labor, Employment and Earnings.

### A46 Domestic Nonfinancial Statistics May 1996

### 2.12 OUTPUT, CAPACITY, AND CAPACITY UTILIZATION<sup>1</sup>

Seasonally adjusted

			19	95			19	95			19	95	
Series		Q1	Q2	Q3	Q4 <sup>r</sup>	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 <sup>r</sup>
			Output (1	987=100)		Capa	city (percen	it of 1987 o	utput)	Сара	city utilizati	ion rate (per	rcent) <sup>2</sup>
1 Total industry		121.8	121.4	122.3	122.5	143.7	145.0	146,4	147.8	84.8	83.7	83.6	82.8
2 Manufacturing		124.0	123.3	124.1	124.5	147.2	148.7	150.3	152.0	84.3	82.9	82.6	82.0
Primary processing <sup>3</sup>		119.1 126.3	117.7 126.0	117.1 127.5	117.1 128.1	133.4 153.8	134.4 155.6	135.4 157.5	136.4 159.5	89.3 82.2	87.6 81.0	86.5 80.9	85.9 80.3
5 Durable goods. 6 Lumber and products. 7 Primary metals. 8 Iron and steel. 9 Nonferrous. 10 Industrial machinery and equipmer Electrical machinery. 11 Electrical machinery. 12 Motor vehicles and parts. 13 Aerospace and miscellaneous transportation equipment. 14 Nondurable goods. 15 Textile mill products. 15 Textile mill products. 16 Paper and products. 17 Chemicals and products. 18 Plastics materials. 19 Petroleum products.	at	132.0 105.3 121.2 125.4 115.6 171.9 147.7 89.6 115.2 116.4 121.0 125.3 127.5 108.3	131.4 102.9 119.1 121.9 115.1 174.4 171.2 140.5 88.7 114.4 113.7 121.2 124.0 122.9 108.0	133.0 104.6 118.2 121.3 113.9 178.9 178.4 140.7 86.9 114.3 110.9 119.5 124.6 118.3 109.2	134.2 105.8 118.9 121.4 115.2 186.8 182.9 140.5 79.0 113.9 109.4 117.9 126.2 123.0 107.7	156.8 117.4 126.9 130.9 121.5 194.8 191.6 172.1 132.2 136.6 129.1 130.6 153.7 132.1 116.0	158.9 118.0 127.5 131.7 121.9 199.6 197.6 174.2 132.2 137.5 130.1 131.5 154.7 133.8 116.2	161.1 118.6 128.0 132.5 122.2 204.5 203.9 176.4 132.1 138.4 131.1 132.5 155.6 135.4 116.4	163.4 119.2 128.6 133.2 122.5 209.7 210.4 178.7 132.1 139.4 132.1 133.4 156.6 137.1 116.6	84.2 89.7 95.6 95.8 95.2 88.2 87.7 85.8 67.8 84.3 90.2 92.7 81.5 96.5 93.3	82.7 87.2 93.4 92.6 94.5 87.4 86.7 80.6 67.1 83.2 87.5 92.1 80.1 91.9	82.5 88.2 92.3 91.6 93.2 87.5 79.8 65.8 82.6 84.6 90.2 87.3 93.8	82.1 88.7 92.4 91.1 94.0 89.1 86.9 78.6 59.8 81.7 82.8 88.4 80.6 89.7 92.4
20 Mining		100.6 118.4 118.9	100.7 120.7 120.4	100.2 124.7 125.0	98.1 123.9 123.7	112.0 134.4 131.7	112.0 134.8 132.1	112.0 135.2 132.5	112.1 135.6 133.0	89.8 88.0 90.3	89.9 89.5 91.1	89.4 92.3 94.3	87.5 91.4 93.1
	1973	1975	Previou	s cycle <sup>5</sup>	Latest	cycle <sup>6</sup>	1995		19	95 <sup>r</sup>		19	96
	High	Low	High	Low	High	Low	Feb.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb. <sup>p</sup>
						Capacity u	tilization rat	te (percent)	2				
1 Total industry	89.2	72.6	87.3	71.8	84.9	78.0	84.7	83.6	82.9	82.9	82.7	82.1	82.9
2 Manufacturing	88.9	70.8	87.3	70.0	85.2	76.6	84.2	82.8	82.1	81.9	81.8	81.2	82.1
3 Primary processing <sup>3</sup>	92.2 87.5	68.9 72.0	89.7 86.3	66.8 71.4	89.0 83.5	77.9 76.1	89.3 82.0	86.8 81.1	86.0 80.5	85.9 80.3	85.7 80.1	84.9 79.6	85.7 80.6
5 Durable goods	88.8 90.1 100.6 105.8 92.9	68.5 62.2 66.2 66.6 61.3	86.9 87.6 102.4 110.4 90.5	65.0 60.9 46.8 38.3 62.2	84.0 93.3 92.8 95.7 88.7	73.7 76.1 74.2 72.0 75.2	84.2 89.4 95.2 95.4 94.9	83.0 89.4 94.4 95.7 92.6	82.0 88.8 90.1 86.5 94.6	82.2 87.9 93.9 94.7 92.9	82.1 89.5 93.3 92.2 94.6	81.6 87.3 94.2 95.1 93.0	82.8 88.1 95.4 95.5 95.3
equipment	96.4 87.8 93.4 77.0	74.5 63.8 51.1 66.6	92.1 89.4 93.0 81.1	64.9 71.1 44.5 66.9	84.0 84.9 85.1 88.4	71.8 77.0 56.6 78.8	88.2 87.5 86.2 67.9	87.9 87.8 80.9 65.0	88.4 87.6 78.5	88.9 87.2 78.7 58.8	89.8 85.9 78.7 60.0	89.8 84.3 75.4 63.0	90.6 85.9 78.1 64.0
14 Nondurable goods. 15 Textile mill products 16 Paper and products. 17 Chemicals and products. 18 Plastics materials. 19 Petroleum products.	87.9 92.0 96.9 87.9 102.0 96.7	71.8 60.4 69.0 69.9 50.6 81.1	87.0 91.7 94.2 85.1 90.9 89.5	76.9 73.8 82.0 70.1 63.4 68.2	86.7 92.1 94.8 85.9 97.0 88.5	80.3 78.8 86.7 79.0 74.8 84.6	84.1 89.8 92.7 81.1 95.6 93.1	82.4 84.1 89.2 80.4 88.7 94.5	82.2 84.3 90.0 81.1 89.4 91.8	81.6 82.5 87.1 80.5 90.3 92.1	81.3 81.7 88.0 80.4 89.5 93.3	80.7 78.1 85.9 80.3	81.2 81.7 86.3 80.2
20 Mining	94.4 95.6 99.0	88.4 82.5 82.7	96.6 88.3 88.3	80.6 76.2 78.7	86.5 92.6 94.8	86.1 83.1 86.7	90.0 88.2 90.4	89.2 90.7 92.5	87.6 89.8 93.1	87.7 92.5 93.0	87.2 91.9 93.1	86.8 90.7 92.2	88.1 89.6 91.7

<sup>1.</sup> Data in this table also appear in the Board's G.17 (419) monthly statistical release. For the ordering address, see the inside front cover. The latest historical revision of the industrial production index and the capacity utilization rates was released in November 1995. See "A Revision to Industrial Production and Capacity Utilization, 1991–95," Federal Reserve Bulletin, vol. 82 (January 1996), pp. 16–25. For a detailed description of the industrial production index, see "Industrial Production: 1989 Developments and Historical Revision," Federal Reserve Bulletin, vol. 76 (April 1990), pp. 187–204.

2. Capacity utilization is calculated as the ratio of the Federal Reserve's seasonally adjusted index of industrial production to the corresponding index of capacity.

<sup>3.</sup> Primary processing includes textiles; lumber; paper; industrial chemicals; synthetic materials; fertilizer materials; petroleum products; rubber and plastics; stone, clay, and glass; primary metals; and fabricated metals.

A. Advanced processing includes foods; tobacco; apparel; furniture and fixtures; printing and publishing; chemical products such as drugs and toiletries; agricultural chemicals; leather and products; machinery; transportation equipment; instruments; and miscellaneous manufacture.

Monthly highs, 1978–80; monthly lows, 1982.
 Monthly highs, 1988–89; monthly lows, 1990–91.

### 2.13 INDUSTRIAL PRODUCTION Indexes and Gross Value<sup>1</sup>

Monthly data seasonally adjusted

C	1992 pro-	1995						1995						19	96
Group	por- tion	avg.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec.	Jan.	Feb. <sup>p</sup>
								Inde	(1987 =	100)					
MAJOR MARKETS								-							
1 Total index	100.0	121.9	121.7	121.9	121.4	121.3	121.4	121.5	122.7	122.8	122.2	122.6	122.7	122.1	123.7
2 Products	60.6 46.3	118.3 121.3	118.3 121.1	118.5 121.5	117.7 120.9	117.5 120.6	117.9 121.1	118.0 121.2	119.2 122.4	119.4 122.6	118.3 121.3	118.8 121.9	118.9 121.8	118.4 121.4	120.0 123.3
4 Consumer goods, total	28.6	115.0	114.9	115.3	114.4	114.1	114.8	114.6	115.9	116.0	114.9	115.9	115.2	113.7	115.1
5 Durable consumer goods	5.6 2.5	124.2 130.7	127.3 135.3	126.0 134.4	124.9 131.7	121.6 127.1	122.3 129.1	121.4 125.3	124.0 130.7	125.8 132.9	123.4 128.5	124.9 130.5	126.2 132.8	120.1 125.4	124.6 132.6
7 Autos and trucks	1.6	131.4 103.1	138.2 111.5	137.5 111.2	132.8 105.5	127.4 99.4	129.5 99.2	123.9 101.0	132.0 100.6	133.1 102.6	128.6 100.2	129.8 100.2	132.1 99.5	123.9 92.8	133.4 99.9
9 Trucks, consumer	.9 .7	181.7	185.2	183.6	180.9	177.1	183.6	163.9	188.2	187.7	179.1	182.8	190.6	179.9	193.6
10 Auto parts and allied goods 11 Other	.9 3.0	127.8 118.6	127.9 120.4	126.7 118.6	128.0 119.0	125.0 116.7	126.8 116.3	126.6 118.1	126.6 118.1	130.8 119.6	126.7 118.9	130.2 119.9	132.7 120.4	127.0 115.5	129.4 117.5
12 Appliances, televisions, and air			İ				İ						ł		
conditioners	.7 .8	135.5 105.8	135.0 108.3	132.2 106.1	131.6 109.1	131.2 103.0	131.4	132.2 107.9	135.8 104.4	139.4 106.9	140.1 105.6	145.3 104.1	141.9 107.1	130.6 102.2	134.6 104.3
14 Miscellaneous home goods 15 Nondurable consumer goods	1.5 23.0	118.2 112.8	120.7 111.9	119.7 112.7	118.8 111.8	118.1	118.0 113.1	117.4 113.0	118.0 113.9	117.8 113.7	116.9 112.9	117.6 113.8	118.3 112.6	116.4 112.2	117.5 112.9
16 Foods and tobacco	10.3	111.2	110.1	111.5	111.2	111.5	113.1	112.8	111.8	111.6	111.1	110.9	110.2	110.0	111.0
17 Clothing	2.4 4.5	94.9	98.3 129.2	98.7 129.7	96.9 126.9	96.7 127.3	94.6 128.6	93.6 128.6	93.9 132.6	93.4	92.9	91.5 135.0	89.9 135.4	88.0 135.8	90.2 136.0
19 Paper products	2.9	106.6	106.6	105.9	106.9	106.5	106.3	107.6	106.7	107.3	106.6	108.4	105.9	105.0	104.8
Paper products.  Energy.  Fuels	2.9 .9	116.3 108.8	113.1 108.7	113.9 110.4	112.2 108.8	115.8 108.2	115.8 108.8	116.1 108.2	122.3 108.4	119.0 111.4	113.1 107.3	121.1 108.2	118.0 108.6	117.5 109.4	117.2 113.0
22 Residential utilities	2.1	119.3	114.8	115.2	113.5	119.0	118.7	119.4	128.2	122.2	115.4	126.6	121.9	120.9	118.8
23 Equipment	17.7	131.4	131.0	131.4	131.3	130.8	131.2	131.6	132.9	133.1	131.5	131.4	132.2	133.9	136.4
24 Business equipment	13.7 5.7	155.7 198.1	154.3 188.7	155.1 191.6	155.0 194.5	154.3 193.9	155.1 196.0	155.7 197.2	157.5 201.0	158.2 203.0	156.5 206.5	156.9 208.1	158.2 209.7	160.7 213.5	163.8 218.7
26 Computer and office equipment	1.4	373.4	334.9	343.6	356.4	362.1	363.2	371.7	379.6	390.0	402.9	417.8	431.6	446.2	458.7
27 Industrial	4.0 2.6	127.4 136.3	127.2 145.9	126.9 145.7	126.1 142.9	126.5 139.6	126.2 140.3	127.1 139.8	129.1 138.0	128.7 137.9	128.6 122.3	129.1 119.6	129.1 124.1	129.3 130.0	130,4 133,9
29 Autos and trucks	1.2	140.1	147.7	146.2 126.3	141.5 123.2	137.8	139.5 122.6	139.9 122.6	141.3 122.2	143.3 123.3	135.7 120.9	134.2 121.4	135.3 121.7	129.0 121.8	136.0 122.6
31 Defense and space equipment	1.4 3.3	123.2 65.9	127.2 68.2	67.8	67.J	122.7	66.8	66.5	66.1	65.2	64.4	62.9	62.0	61.6	61.8
Oil and gas well drilling	.6 .2	87.1 152.7	88.8 144.6	87.2 145.8	89.3 146.6	90.5 148.3	86.8 149.6	88.4 148.6	89.5 155.9	88.3 158.0	83.5 158.9	83.1 161.8	83.8 164.4	85.1 158.1	89.7
34 Intermediate products, total	14.3	109.0	109.5	109.2	108.2	108.2	108.2	108.5	109.4	109.5	109.2	109.3	110.1	109.0	110.1
35 Construction supplies	5.3 9.0	108.2 109.6	109.5 109.6	109.2 109.3	108.0 108.5	106.6 109.4	107.2 109.1	107.3 109.5	107.0 111.0	108.4 110.3	108.3 109.9	108.7 109.9	110.4 110.1	108.0 109.8	110.5 110.0
37 Materials	39.4	127.4	127.1	127.2	127.0	127.2	126.8	126.8	128.1	128.1	128.1	128.4	128.4	128.0	129.3
38 Durable goods materials	20.8 4.0	141.5 138.5	140.2 142.6	140.3 140.4	139.8 137.9	139.8 135.9	139.7 135.8	140.2 133.9	142.3 138.4	144.1 139.8	143.9 138.6	145.3 140.1	144.9 139.2	145.2 139.6	147.4 140.1
40 Equipment parts	7.5	163.0	155.4	157.3	158.9	160.3	161.7	164.4	167.1	169.1 126.8	169.4	171.0 127.9	170.9 127.5	171.2 127.7	175.7 129.0
42 Basic metal materials	9.2 3.1	126.2 125.7	127.0 126.4	127.0 126.7	125.9 126.1	125.6 125.5	124.5 123.5	124.4 124.9	124.9 123.1	127.0	126.5 124.3	128.1	127.0	126.9	129.5
43 Nondurable goods materials	8.9 1.1	119.8 109.2	121.5 113.5	121.5 113.6	121.7	122.2 112.8	120.4 109.0	118.9 102.6	118.8 109.2	117.8 106.2	118.7 107.3	116.6 104.8	117.3 103.1	115.6 99.2	116.6 103.9
45 Paper materials	1.8	120.4	121.6	122.5	122.3	125.6	121.0	123.9	120.4	117.0	121.4	114.3	115.0	113.3	113.5
46 Chemical materials	3.9 2.1	124.4 116.5	125.7 117.8	125.6 117.4	125.6	126.2 116.9	125.2	124.4 113.8	123.1 114.6	123.3 115.1	122.9 114.6	122.7	122.0	121.7 115.4	122.1
48 Energy materials	9.7	106.6	106.4	106.4	106.6	107.2	107.2	107.5	108.5	105.8	105.5	105.7	105.9	105.1	105.0
49 Primary energy	6.3	101.8 116.1	102.3 114.5	102.1	102.2	102.3	103.0 115.5	102.3 118.1	101.4 122.8	101.2 115.0	101.7 113.1	100.8 115.4	100.4 116.8	99.7 116.1	100.1 115.0
SPECIAL AGGREGATES															
51 Total excluding autos and trucks	97.2	121.5	121.1	121.3	120.9	121.0	121.1	121.2	122.3	122.4	121.9	122.3	122.3	122.0	123.3
52 Total excluding motor vehicles and parts	95.2	120.9	120.4	120.6	120.3	120.5	120.5	120.7	121.7	121.8	121.3	121.7	121.7	121.5	122.8
	98.2	118.2	118.4	118.5	117.9	117.8	117.8	117.8	118.9	118.9	118.1	118.4	118.3	117.6	119.0
equipment	27.0 25.7	113.9 114.9	113.4 115.1	113.8 115.4	113.1 114.6	113.3 113.9	113.9 114.7	114.0 114.5	114.8 115.1	114.9 115.7	114.0 115.1	115.0 115.3	114.1 114.9	113.1 113.3	113.9 114.9
56 Business equipment excluding autos and							1	l							
trucks	12.5	157.0	154.7	155.8	156.2	155.8	156.5	157.2	158.9	159.5	158.4	159.0	160.4	163.8	166.5
office equipment	12.2 29.7	133.0 134.9	134.6 134.5	134.8 134.6	133.7 134.3	132.5 134.4	133.2 133.8	133.2 133.7	134.4 135.1	134.3 136.1	131.6 136.2	130.8 136.6	131.1 136.5	132.6 136.2	134.8 138.0
30 Maichais excluding ellergy	29.7	134.9	134.3	134.0	134.3	154.4	155.0	155.7	133.1	130,1	130.2	1,0.0	150.5	150.2	1,56.0

### 2.13 INDUSTRIAL PRODUCTION Indexes and Gross Value 1—Continued

	SIC <sup>2</sup>	1992 pro-	1995						1995						19	96
Group	code	por- tion	avg.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec. <sup>r</sup>	Jan.	Feb.p
		[							Index	(1987 =	100)					
MAJOR INDUSTRIES																
59 Total index		100.0	121.9	121.7	121.9	121.4	121.3	121.4	121.5	122.7	122.8	122.2	122.6	122.7	122.1	123.7
60 Manufacturing		85.4 26.6 58.9	123.9 117.6 126.8	123.9 119.1 126.2	124.0 118.9 126.5	123.5 118.2 126.0	123.2 117.9 125.7	123.3 117.1 126.3	123.3 116.9 126.3	124.2 116.6 127.8	124.9 117.8 128.2	124,4 117.0 127.9	124.5 117.1 128.0	124.7 117.2 128.3	124.3 116.4 128.0	126.1 117.6 130.1
63 Durable goods	24	45.0 2.0 1.4	132.5 104.5 111.6	132.1 105.0 114.9	132.2 103.9 113.4	131.6 103.9 111.4	131.1 101.7 110.8	131.5 103.0 111.3	131.5 103.7 111.1	133.2 103.7 110.9	134.4 106.2 112.0	133.5 105.7 110.9	134.3 104.8 109.8	134.8 106.9 109.3	134.6 104.4 108.6	137.2 105.4 109.0
products	33 331,2 331PT	2.1 3.1 1.7 .1 1.4 5.0	104.1 119.2 122.4 114.7 114.8 113.9	104.7 120.8 124.9 116.4 115.3 115.0	104.7 121.3 125.8 116.8 115.4 114.3	103.4 120.2 123.5 114.7 115.7 112.3	104.1 119.5 123.0 113.0 114.8 113.7	103.8 117.5 119.2 112.9 114.9 113.7	103.2 118.3 119.3 111.5 116.5 112.4	103.0 115.4 117.7 114.2 111.9 114.3	103.8 121.0 127.0 118.6 113.2 115.1	104.5 115.7 115.1 111.3 115.8 114.0	104.9 120.8 126.1 116.4 113.8 114.5	104.2 120.1 123.1 118.0 116.0 114.9	104.5 121.5 127.1 113.9 114.1 114.4	105.9 123.2 127.9  117.0 115.3
equipment		8.0	177.8	171.8	172.4	174.3	174.6	174.4	176.0	179.5	181.3	183.8	186.5	190.0	191.6	194.8
cquipment. 74 Electrical machinery. 75 Transportation equipment. 76 Motor vehicles and parts 77 Autos and light trucks 78 Aerospace and miscellaneous	357 36 37 371 371PT	1.8 7.2 9.5 4.8 2.5	373.4 174.9 113.3 141.9 131.3	334.9 167.7 118.5 148.4 138.6	343.6 169.4 118.0 147.6 137.9	356.4 169.6 115.7 143.0 132.9	362.1 171.1 113.2 138.8 127.3	363.2 173.0 113.4 139.7 129.2	371.7 175.7 111.6 136.7 124.3	379.6 178.7 114.1 142.1 131.6	390.0 180.8 114.1 143.3 132.8	402.9 182.4 109.3 139.7 128.4	417.8 183.6 108.6 140.7 129.6	431.6 182.8 109.6 141.2 131.5	446.2 181.2 108.9 135.7 123.3	458.7 186.4 112.1 140.8 132.7
transportation cquipment 79 Instruments 80 Miscellaneous	38	4.7 5.4 1.3	85.8 110.7 122.7	89.7 110.5 124.1	89.5 110.9 123.3	89.4 111.2 122.7	88.5 109.6 122.3	88.1 110.9 123.1	87.6 110.2 121.4	87.2 111.4 122.4	85.9 111.3 122.9	80.0 111.4 122.2	77.7 111.5 123.3	79.2 110.0 123.5	83.2 110.4 122.3	84.5 111.9 123.7
81 Nondurable goods 82 Foods 83 Tobacco products 84 Textile mill products 85 Apparel products 86 Paper and products 87 Printing and publishing 88 Chemicals and products 89 Petroleum products 90 Rubber and plastic products 91 Leather and products	20 21 22 23 26 27 28 29 30	40.5 9.4 1.6 1.8 2.2 3.6 6.8 9.9 1.4 3.5 .3	114.3 115.3 90.0 112.6 95.7 119.8 99.4 125.0 108.3 139.4 81.3	114.8 114.2 88.1 115.9 99.8 121.0 100.3 124.7 108.0 141.9 85.1	115.1 115.0 92.3 116.2 99.3 121.1 99.3 125.0 109.1 141.1 85.8	114.6 115.1 92.0 117.2 97.4 121.2 99.2 123.5 107.8 140.8 82.7	114.4 115.9 89.3 113.6 97.5 122.4 99.0 124.0 107.4 138.2 83.0	114.3 116.1 96.4 110.4 95.5 119.9 98.6 124.4 108.6 137.8 81.2	114.3 115.3 99.1 109.9 94.8 121.3 99.0 124.0 109.0 137.7 78.7	114.3 115.5 91.3 112.4 94.5 118.6 100.5 124.4 108.5 138.7 80.8	114.4 115.5 90.2 110.5 94.5 118.5 99.8 125.3 110.0 139.8 80.5	114.3 115.4 88.2 111.1 93.3 119.7 98.9 126.7 106.9 139.7 79.7	113.7 114.8 88.9 108.9 92.4 116.2 99.3 126.0 107.4 140.3 78.2	113.5 114.8 85.9 108.2 91.6 117.7 99.0 126.1 108.8 139.0 76.8	112.9 115.0 85.1 103.6 89.2 115.1 98.5 126.2 109.9 138.2 76.0	113.8 115.7 86.1 108.5 91.1 116.0 99.0 126.4 111.8 139.1 77.6
92 Mining	10 12 13	6.9 .5 1.0 4.8 .6	99.9 169.6 112.9 91.8 112.3	100.8 165.5 115.1 93.0 111.3	100.3 164.5 114.0 92.2 114.2	100.6 164.6 112.3 93.1 112.7	100.5 164.3 110.8 93.4 111.1	101.0 166.8 112.2 93.6 111.9	100.7 172.2 117.0 91.9 113.5	100.0 172.1 109.7 92.4 111.6	100.0 170.8 116.2 91.2 113.1	98.2 178.3 112.3 89.2 112.4	98.3 175.9 109.5 90.1 110.9	97.8 175.8 108.5 89.4 112.3	97.3 174.2 103.3 90.1 111.0	98.8 175.5 108.0 90.6 115.3
97 Utilities	491,493PT	7.7 6.1 1.6	122.0 122.1 121.3	118.5 119.1 116.4	119.2 119.5 118.0	118.8 118.9 118.4	122.1 121.2 125.5	121.0 121.2 120.6	122.7 122.2 124.5	128.8 130.0 124.3	122.7 122.7 122.4	121.6 123.7 113.6	125.4 123.6 132.5	124.7 123.9 127.7	123.2 122.8 125.0	121.8 122.2 120.1
SPECIAL AGGREGATES			!				'	· '								
100 Manufacturing excluding motor vehicles and parts		80.6 83.7	122.8 119.5	122.4 120.0	122.6 120.1	122.3 119.3	122.2 118.9	122.3 119.1	122.5 118.9	123.1 119.8	123.8 120.3	123.4 119.6	123.6 119.6	123.7 119.6	123.6 119.0	125.2 120.6
			L	Gross value (billions of 1992 dollars, annual rates)												
MAJOR MARKETS																
102 Products, total		2,002.9	2,245.1	2,246.9	2,252.0	2,236.5	2,231.5	2,239.1	2,238.8	2,257.8	2,268.1	2,240.3	2,255.8	2,261.1	2,246.4	2,283.0
103 Final 104 Consumer goods 105 Equipment 106 Intermediate		1,552.2 1,033.4 518.8 450.7	1,748.2 1,130.0 618.2 496.9	1,748.6 1,131.1 617.5 498.3	1,755.0 1,135.5 619.5 497.0	1,743.1 1,125.2 617.9 493.4	1,737.4 1,122.3 615.1 494.0	1,745.6 1,128.4 617.1 493.5	1,743.2 1,124.0 619.2 495.6		1,768.2 1,141.1 627.1 499.9	1,741.9 1,125.1 616.7 498.4	1,756.8 1,139.3 617.5 499.0	1,134.7 622.4	1,747.8 1,118.1 629.7 498.6	1,779.9 1,137.8 642.2 503.0

<sup>1.</sup> Data in this table also appear in the Board's G.17 (419) monthly statistical release. For the ordering address, see the inside front cover. The latest historical revision of the industrial production index and the capacity utilization rates was released in November 1995. See "A Revision to Industrial Production and Capacity Utilization, 1991–95;" Federal Reserve

Bulletin, vol. 82 (January 1996), pp. 16–25. For a detailed description of the industrial production index, see "Industrial Production: 1989 Developments and Historical Revision," Federal Reserve Bulletin, vol. 76, (April 1990), pp. 187–204.

2. Standard industrial classification.

### 2.14 HOUSING AND CONSTRUCTION

Monthly figures at seasonally adjusted annual rates except as noted

	· · · · · · · · · · · · · · · · · · ·												
Item	1993	1994	1995 <sup>r</sup>					1995					1996
nem	1993	1994	1993	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec. <sup>r</sup>	Jan.
				Private r	esidential r	eal estate a	ctivity (tho	usands of u	nits except	as noted)			
New Units													
Permits authorized. Cone-family. Two-family or more Started. Cone-family. Two-family or more Under construction at end of period. Cone-family. Two-family or more Completed. Completed. Cone-family. Two-family or more Cone-family. Cone-fami	1,199 987 213 1,288 1,126 162 680 543 137 1,193 1,040 153 254	1,375 <sup>r</sup> 1,067 <sup>r</sup> 308 <sup>r</sup> 1,457 1,198 259 762 558 204 1,347 1,160 187 304	1,333 999 334 1,354 1,076 278 778 549 229 1,311 1,065 247 340	1,243 905 338 1,278 1,017 261 762 <sup>r</sup> 545 <sup>r</sup> 217 <sup>r</sup> 1,331 <sup>r</sup> 1,085 <sup>r</sup> 246 <sup>r</sup> 327	1,243 930 313 1,300 1,005 295 755 537 <sup>r</sup> 218 <sup>r</sup> 1,324 <sup>r</sup> 1,058 <sup>r</sup> 266 <sup>r</sup> 335	1,275 958 317 1,301 1,036 265 755 <sup>r</sup> 533 <sup>r</sup> 222 1,256 1,049 <sup>r</sup> 207 <sup>r</sup> 333	1,355 1,011 344 1,450 1,125 325 762 <sup>r</sup> 539 <sup>r</sup> 223 1,332 <sup>r</sup> 1,034 <sup>r</sup> 298 <sup>r</sup> 337	1,368 1,044 324 1,401 1,135 266 772 <sup>1</sup> 547 <sup>r</sup> 225 1,247 <sup>r</sup> 1,019 <sup>r</sup> 228 <sup>r</sup> 344	1,405 1,073 332 1,401 1,130 271 783' 555' 228 1,267' 1,009' 258' 352	1,384 1,051 333 1,351 1,109 242 781' 560' 221' 1,320' 1,039' 281' 354	1,448 1,069 379 1,458 1,129 329 790 562 228 1,360 1,081 279 355	1,478 1,110 368 1,425 1,150 275 803 572 231 1,213 995 218 352	1,372 1,050 322 1,447 1,140 307 813 578 235 1,358 1,072 286 352
Merchant huilder activity in one-family units  14 Number sold	666 293	670 337 <sup>r</sup>	665 375	608 <sup>r</sup> 349 <sup>r</sup> .	667 347	724 <sup>r</sup> 347	782 <sup>r</sup> 344	707 <sup>r</sup> 349	684 <sup>r</sup> 350 <sup>r</sup>	673 <sup>r</sup> 360 <sup>r</sup>	679 368	685 375	709 377
Price of units sold (thousands of dollars) <sup>2</sup> 16 Median	126.5 <sup>r</sup> 147.8 <sup>r</sup>	130.0 <sup>r</sup> 152.9 <sup>r</sup>	133.0 157.6	134.0 157.8	133.9 158.0	133.7 160.2	131.0 154.2	134.9 162.0	130.0 155.6 <sup>r</sup>	135.2 <sup>r</sup> 156.2 <sup>r</sup>	137.0 160.7	138.0 165.1	130.0 152.0
EXISTING UNITS (one-family)													
18 Number sold	3,802 <sup>r</sup>	3,946	3,807	3,470 <sup>r</sup>	3,620 <sup>r</sup>	3,800	3,970 <sup>r</sup>	4,050 <sup>r</sup>	4,090 <sup>r</sup>	4,070 <sup>r</sup>	4,000	3,870	3,720
Price of units sold (thousands of dollars) <sup>2</sup> 19 Median	106.8 <sup>r</sup> 133.5 <sup>r</sup>	109.8 <sup>r</sup> 136.7 <sup>r</sup>	112.9 138.9	108.0 <sup>r</sup> 134.2	109.1 <sup>r</sup> 135.5 <sup>r</sup>	116.2 143.3	116.0 <sup>r</sup> 142.5 <sup>r</sup>	117.6 144.5 <sup>r</sup>	114.8 <sup>r</sup> 140.2 <sup>r</sup>	113.2 <sup>r</sup> 138.7	114.3 139.5	113.9 138.7	114.8 141.2
					Value	of new con	struction (m	nillions of d	ollars) <sup>3</sup>				
CONSTRUCTION													
21 Total put in place	464,504	506,904	527,037	522,094	514,515	518,934	528,673	528,397	535,106	537,589	533,444	535,957	537,594
22 Private . 23 Residential . 24 Norresidential . 25 Industrial buildings . 26 Commercial buildings . 27 Other buildings . 28 Public utilities and other .	339,161 210,455 128,706 19,533 42,627 23,626 42,920	376,566 238,884 137,682 21,121 48,552 23,912 44,097	384,192 236,236 147,956 24,154 55,159 23,990 44,653	382,220 234,109 148,111 24,707 55,011 23,948 44,445	376,148 231,342 144,806 24,760 51,779 24,319 43,948	377,486 228,388 149,098 24,416 55,420 23,447 45,815	384,307 231,002 153,305 24,399 57,015 24,525 47,366	385,653 233,982 151,671 24,202 55,709 24,015 47,745	386,960 237,618 149,342 24,096 55,079 23,962 46,205	390,111 238,302 151,809 24,940 56,576 24,557 45,736	388,164 240,269 147,895 24,554 55,570 23,710 44,061	390,241 241,850 148,391 24,130 57,158 23,946 43,157	388,599 240,526 148,073 24,810 55,813 23,521 43,929
29 Public 30 Military 31 Highway 32 Conservation and development 33 Other	125,342 2,454 37,431 5,978 79,479	130,337 2,319 39,882 6,228 81,908	142,847 2,938 42,221 6,434 91,254	139,874 2,736 41,158 6,273 89,707	138,367 2,442 38,657 5,531 91,737	141,447 2,569 40,875 6,117 91,886	144,366 3,124 44,274 6,603 90,365	142,744 3,010 42,902 6,769 90,063	148,146 3,090 42,942 6,469 95,645	147,478 3,164 44,416 6,483 93,415	145,280 3,186 43,277 6,197 92,620	145,716 3,215 43,792 6,141 92,568	148,995 3,492 44,195 5,788 95,520

<sup>1.</sup> Not at annual rates.

SOURCE. Bureau of the Census estimates for all series except (1) mobile homes, which are private, domestic shipments as reported by the Manufactured Housing Institute and seasonally adjusted by the Census Bureau, and (2) sales and prices of existing units, which are published by the National Association of Realtors. All back and current figures are available from the originating agency. Permit authorizations are those reported to the Census Bureau from 19,000 jurisdictions beginning in 1994.

Not at annual rates.
 Not seasonally adjusted.
 Recent data on value of new construction may not be strictly comparable with data for previous periods because of changes by the Bureau of the Census in its estimating techniques. For a description of these changes, see *Construction Reports* (C-30-76-5), issued by the Census Bureau in July 1976.

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### 2.15 CONSUMER AND PRODUCER PRICES

Percentage changes based on seasonally adjusted data except as noted

		from 12 earlier	Cha		months car al rate)	lier		Change	from 1 mon	th earlier	Index	
Item	1995	1996		19	95			1995		19	96	level, Feb. 1996
	Feb.	Feb.	Mar.	June	Sept.	Dec.	Oct.	Nov.	Dec.	Jan.	Feb.	
CONSUMER PRICES <sup>2</sup> (1982-84=100)												
l All items	2.9	2.7	3.2	3.5	1.6	2.4	.3	.1	.2	.4	.2	154.9
2 Food . 3 Energy items . 4 All items less food and energy . 5 Commodities . 6 Services .	3.1 1.7 3.0 1.9 3.4	2.3 1.2 2.9 1.7 3.4	.3 -1.5 4.1 2.6 4.8	3.6 5.8 3.0 .9 4.3	2.7 -10.5 2.8 2.0 3.0	1.9 1.9 2.2 1.7 2.5	.3 .3 .3 .2 .3	.0 9 .1 .1 .2	.1 I.I .1 .1	.1 1.9 .3 .4 .3	.1 .4 .2 1 .3	150.8 104.9 164.2 140.8 177.6
PRODUCER PRICES (1982=100)												
7 Finished goods 8 Consumer foods. 9 Consumer energy. 10 Other consumer goods. 11 Capital equipment	1.7 1.3 2.3 1.5 1.9	2.0 1.9 1.8 2.3 1.7	1.6 -2.5 3.6 2.6 2.7	1.3 -2.5 1.5 2.9 1.8	1.6 8.8 -10.2 2.3 1.8	4.1 4.4 10.3 3.1 2.7	.2 <sup>r</sup> 1 <sup>r</sup> 1 <sup>r</sup> .3 <sup>r</sup>	.2 <sup>r</sup> 1.0 <sup>r</sup> -1.0 <sup>r</sup> .3 .2 <sup>r</sup>	.6 .2 3.7 .2	.3 2 2.7 1 1	2 3 7 .1	129.4 130.8 78.0 144.0 138.4
Intermediate materials 12 Excluding foods and feeds 13 Excluding energy.	<b>6.3</b> 7.1	.6 .4	9.5 10.5	3.9 4.2	6 1.5	9 -3.2	2 2	2 <sup>r</sup> 2	.1 4	.1 3	3 2	124.8 134.4
Crude materials 14 Foods 15 Energy 16 Other	-8.0 1.9 16.4	10.6 6.6 8.7	-4.6 -4.5 20.5	4.0 14.6 3.9	34.8 -21.0 -17.6	20.4 15.7 -19.6	2.4 <sup>r</sup> 7 -2.4 <sup>r</sup>	2.7 <sup>r</sup> 2.1 -2.0 <sup>r</sup>	3 2.3 -1.0	4 7.3 .0	5 -1.1 5	115.1 74.2 161.6

SOURCE. U.S. Department of Labor, Bureau of Labor Statistics.

Not seasonally adjusted.
 Figures for consumer prices are for all urban consumers and reflect a rental-equivalence measure of homeownership.

### 2.16 GROSS DOMESTIC PRODUCT AND INCOME

Billions of current dollars except as noted; quarterly data at seasonally adjusted annual rates

			-	1994		19	95	<u></u>
Account	1993	1994	1995	Q4	Qı	Q2	Q3r	Q4
GROSS DOMESTIC PRODUCT								
l Total	6,550.2	6,931.4	7,247.7	7,080.0	7,147.8	7,196.5	7,298.5	7,348.1
By source 2 Personal consumption expenditures 3 Durable goods 4 Nondurable goods 5 Services	4,454.1	4,698.7	4,923.4	4,796.0	4,836.3	4,908.7	4,960.0	4,988.8
	530.7	580.9	606.5	602.7	593.0	604.0	615.8	613.2
	1,368.9	1,429.7	1,485.2	1,459.0	1,471.6	1,486.9	1,491.4	1,491.2
	2,554.6	2,688.1	2,831.7	2,734.4	2,771.7	2,817.9	2,852.8	2,884.4
6 Gross private domestic investment 7 Fixed investment 8 Nonresidential 9 Structures 10 Producers' durable equipment 11 Residential structures	871.1	1,014.4	1,067.5	1,050.1	1,072.0	1,050.3	1,074.8	1,072.7
	850.5	954.9	1,029.3	991.4	1,013.9	1,016.3	1,036.6	1,050.5
	598.8	667.2	739.9	697.9	723.6	734.4	746.3	755.3
	171.8	180.2	200.1	188.8	194.5	197.6	202.5	205.8
	427.0	487.0	539.8	509.1	529.0	536.8	543.8	549.5
	251.7	287.7	289.4	293.5	290.4	281.9	290.3	295.2
12 Change in business inventories	20.6	59.5	38.1	58.7	58.1	34.0	38.2	22.2
	20.1	45.9	40.7	55.1	60.8	36.1	41.5	24.4
14 Net exports of goods and services 15 Exports 16 Imports	-64.9	-96.4	-101.7	-99.7	106.6	-122.4	-100.8	-76.9
	660.0	722.0	804.5	763.6	778.6	796.9	812.5	830.1
	724.9	818.4	906.2	863.3	885.1	919.3	913.3	907.0
17 Government consumption expenditures and gross investment	1,289.9	1,314.7	1,358.5	1,333.5	1,346.0	1,359.9	1,364.5	1,363.5
	522.1	516.3	516.8	520,9	519.9	522.6	516.7	508.0
	767.8	798.4	841.7	812.6	826.1	837.3	847.7	855.4
By major type of product 20 Final sales, total 21 Goods 22 Durable 23 Nondurable 24 Services 25 Structures	6,529.7	6,871.8	7,209,6	7,021.3	7,089.7	7,162.5	7,260.3	7,325.9
	2,400.9	2,534.2	2,660.7	2,600.9	2,617.3	2,642.3	2,684.5	2,698.5
	1,013.8	1,085.9	1,146,9	1,113.3	1,118.6	1,134.0	1,162.5	1,172.6
	1,387.2	1,448.3	1,513.8	1,487.6	1,498.7	1,508.3	1,522.1	1,525.9
	3,581.7	3,742.4	3,921.2	3,806.3	3,852.6	3,904.5	3,943.2	3,984.6
	547.0	595.3	627.7	614.1	619.8	615.7	632.6	642.8
26 Change in business inventories 27 Durable goods 28 Nondurable goods	20.6	59.5	38.1	58.7	58.1	34.0	38.2	22.2
	15.7	31.9	35.3	33.1	54.4	28.5	29.2	28.9
	4.9	27.7	2.9	25.6	3.7	5.4	9.1	-6.7
MEMO 29 Total GDP in chained 1992 dollars	6,383.8	6,604.2	6,740.8	6,691.3	6,701.6	6,709.4	6,768.3	6,783.8
NATIONAL INCOME			:		i			
30 Total	5,194.4	5,495.1	n.a.	5,635.0	5,697.7	5,738.9	5,849.2	n.a.
31 Compensation of employees       32 Wages and salaries       33 Government and government enterprises       34 Other       35 Supplement to wages and salaries       36 Employer contributions for social insurance       37 Other labor income	3,809.4	4,008.3	4,209.4	4,083.7	4,141.6	4,178.9	4,235.9	4,281.1
	3,095.2	3,255.9	3,419.7	3,320.2	3,363.0	3,393.3	3,442.3	3,480.3
	584.2	602.5	621.7	608.3	616.3	619.6	624.1	626.9
	2,511.0	2,653.4	2,798.0	2,711.9	2,746.6	2,773.6	2,818.2	2,853.4
	714.2	752.4	789.7	763.6	778.6	785.6	793.7	800.8
	333.3	350.2	365.7	355.8	360.8	363.6	367.8	370.6
	380.9	402.2	424.0	407.8	417.7	422.0	425.9	430.2
38 Proprietors' income <sup>1</sup> 39 Business and professional <sup>1</sup> 40 Farm <sup>1</sup>	420.0	450.9	477.9	469,4	472.0	474.7	479.6	485.2
	388.1	415.9	449.2	437.1	443.5	447.1	451.5	454.7
	32.0	35.0	28.7	32.3	28.5	27.6	28.1	30.6
41 Rental income of persons <sup>2</sup>	102.5	116.6	122.2	121.9	120.6	121.6	120.9	125.7
42 Corporate profits 1 43 Profits before tax 3 44 Inventory valuation adjustment 45 Capital consumption adjustment	464.5	526.5	n.a.	568.9	559.6	561,1	614.9	n.a.
	464.3	528.2	n.a.	570.4	594.1	588,4	609.6	n.a.
	-6.6	-13.3	-27.6	-22.8	-51.9	-42,3	-9.3	-6.8
	6.7	11.6	15.9	21.3	17.4	15.0	14.6	16.5
46 Net interest	398.1	392.8	n.a.	391.1	403.9	402.6	397.8	n.a.

With inventory valuation and capital consumption adjustments.
 With capital consumption adjustment.

<sup>3.</sup> For after-tax profits, dividends, and the like, see table 1.48. SOURCE. U.S. Department of Commerce, Survey of Current Business.

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### 2.17 PERSONAL INCOME AND SAVING

Billions of current dollars except as noted; quarterly data at seasonally adjusted annual rates

				1994		199	95	
Account	1993	1994	1995	Q4	Q1	Q2	Q3	Q4
PERSONAL INCOME AND SAVING					-			
1 Total personal income	5,479.2	5,750.2	6,101.0	5,893.9	5,995.5	6,061.9	6,135.6	6,210.9
2 Wage and salary disbursements 3 Commodity-producing industries 4 Manufacturing 5 Distributive industries 6 Service industries 7 Government and government enterprises	3,090.6 781.3 593.1 698.4 1,026.6 584.2	3,241.1 825.0 621.3 739.3 1,074.3 602.5	3,419.7 858.7 642.9 787.8 1,151.4 621.7	3,318.5 846.0 636.0 762.7 1,101.6 608.3	3,361.6 856.2 643.4 768.8 1,120.2 616.3	3,393.3 855.0 640.5 778.6 1,140.0 619.6	3,442.3 859.9 642.9 795.4 1,162.8 624.1	3,481.8 863.8 644.8 808.5 1,182.5 626.9
8 Other labor income 9 Proprietors' income 10 Business and professional 11 Farm 12 Rental income of persons 13 Dividends 14 Personal interest income 15 Transfer payments 16 Old-age survivors, disability, and health insurance benefits	380.9 420.0 388.1 32.0 102.5 186.8 647.3 910.7 444.4	402.2 450.9 415.9 35.0 116.6 199.6 661.6 956.3 472.9	424.0 477.9 449.2 28.7 122.2 214.8 714.4 1,022.6 507.4	407.8 469.4 437.1 32.3 121.9 206.7 678.4 974.7 482.1	417.7 472.0 443.5 28.5 120.6 209.5 701.9 1.002.4 497.6	422.0 474.7 447.1 27.6 121.6 212.2 713.9 1,016.8 505.1	425.9 479.6 451.5 28.1 120.9 215.8 717.5 1,029.9 510.7	430.2 485.2 454.7 30.6 125.7 221.7 724.2 1,041.4 516.3
17 LESS: Personal contributions for social insurance	259.6	278.1	294.6	283.5	290.2	292.7	296.2	299.4
18 EQUALS: Personal income	5,479.2	5,750.2	6,101.0	5,893.9	5,995.5	6,061.9	6,135.6	6,210.9
19 LESS: Personal tax and nontax payments	689.9	731.4	794.6	748.1	770.0	801.5	798.4	808.3
20 EQUALS: Disposable personal income	4,789.3	5,018.8	5,306.4	5,145.8	5,225.5	5,260.4	5,337.2	5,402.5
21 LESS: Personal outlays	4,572.9	4,826.5	5,065.7	4,927.9	4,972.2	5,049.0	5,104.6	5,137.2
22 EQUALS: Personal saving	216.4	192.4	240.7	217.8	253.3	211.4	232.6	265.4
MEMO Per capita (chained 1992 dollars) 23 Gross domestic product 24 Personal consumption expenditures 25 Disposable personal income	24,724.2 16,807.5 18,075.0	25,332.6 17,150.4 18,320.0	25,620.7 <sup>r</sup> 17,397.9 <sup>r</sup> 18,752.0 <sup>r</sup>	25,568.6 17,280.5 18,544.0	25,559.1 17,280.3 18,672.0	25,540.2 17,391.7 18,634.0	25,695.9 17,465.5 18,794.0	25,696.2 17,461.0 18,907.0
26 Saving rate (percent)	4.5	3.8	4.5	4.2	4.8	4.0	4.4	4.9
GROSS SAVING								
27 Gross saving	938.4	1,055.9	n.a.	1,064.9	1,110.5	1,092.3	1,155.7	n.a.
28 Gross private saving	964.5	1,006.0	n.a.	1,012.8	1,039.9	1.007.3	1,076.1	n.a.
Personal saving     Undistributed corporate profits     Corporate inventory valuation adjustment	216.4 103.4 -6.6	192.4 120.2 -13.3	240.7 n.a. -27.6	217.8 136.8 -22.8	253.3 120.6 -51.9	211.4 122.3 -42.3	232.6 162.0 -9.3	265.4 n.a. -6.8
Capital consumption allowances 32 Corporate	417.0 223.1	441.0 237.7	454.0 225.1	439.3 217.3	444.4 220.2	451.3 222.4	456.9 224.7	463.6 233.3
34 Government surplus, or deficit (-), national income and product accounts	-159.8 254.7 94.9	-90.2 -189.9 99.7	n.a. n.a. n.a.	-91.1 -190.4 99.3	-74.4 -173.3 99.0	-61.5 -160.5 99.0	-67.7 -161.6 93.9	n.a. n.a. n.a.
37 Gross investment	993.5	1,087.2	n.a.	1,104.5	1,146.7	1,113.9	1,150.7	n.a.
38 Gross private domestic investment 39 Net foreign investment	871.1 -88.2	1,014.4 -139.6	1,067.5 n.a.	1,050,1 161,9	1,072.0 -144.4	1,050.3 -160.1	1,074.8 148.9	1,072.7 n.a.
40 Statistical discrepancy	55.1	31.3	n.a.	39,7	36.2	21.6	-5.0	n.a.

With inventory valuation and capital consumption adjustments.
 With capital consumption adjustment.

SOURCE, U.S. Department of Commerce, Survey of Current Business.

### 3.10 U.S. INTERNATIONAL TRANSACTIONS Summary

Millions of dollars; quarterly data seasonally adjusted except as noted1

				1994		19	95	
Item credits or debits	1993	1994	1995	Q4	Q1	Q2	Q3	Q4 <sup>p</sup>
1 Balance on current account. 2 Merchandise trade balance <sup>2</sup> 3 Merchandise exports 4 Merchandise imports 5 Military transactions, net. 6 Other service transactions, net 7 Investment income, net 8 U.S. government grants 9 U.S. government pensions and other transfers 10 Private remittances and other transfers.	-99,925 -132,618 456,823 -589,441 448 57,328 9,000 -16,311 -3,785 -13,988	-151,245 -166,099 502,485 -668,584 2,148 57,739 -9,272 -15,814 -4,247 -15,700	-152,915 -174,469 574,879 -749,348 2,810 60,242 -11,027 -3,114 -15,954	-43,277 -43,488 133,926 -177,414 679 15,342 -4,571 -6,245 -1,063 -3,931	-38,454° -44,459° 138,325° -182,784° 542 15,013° -2,030° -2,867 -682° -3,971°	-43,142 <sup>r</sup> -48,654 <sup>r</sup> 142,667 <sup>r</sup> -191,321 <sup>r</sup> 587 14,726 <sup>r</sup> -2,684 <sup>r</sup> -2,284 -889 <sup>r</sup> -3,944 <sup>r</sup>	-40,250 -43,326 145,050 -188,376 889 15,130 -5,163 -2,942 -887 -3,951	-31,073 -38,030 148,837 -186,867 792 15,369 -1,527 -2,934 -656 -4,087
11 Change in U.S. government assets other than official reserve assets, net (increase, -)	-330	-322	-326	-931	-152	-180	246	-240
12 Change in U.S. official reserve assets (increase, -) 13 Gold. 14 Special drawing rights (SDRs) 15 Reserve position in International Monetary Fund 16 Foreign currencies.	-1,379 0 -537 -44 -797	5,346 0 -441 494 5,293	-9,742 0 -808 -2,466 -6,468	2,033 0 -121 -27 2,181	-5,318 0 -867 -526 -3,925	-2,722 0 -156 -786 -1,780	-1,893 0 362 -991 -1,264	191 0 -147 -163 501
17 Change in U.S. private assets abroad (increase, -). 18 Bank-reported claims 19 Nonbank-reported claims 20 U.S. purchases of foreign securities, net. 21 U.S. direct investments abroad, net.	-182,880 29,947 1,581 -141,807 -72,601	-130,875 915 -32,621 -49,799 -49,370	-270,028 -59,004 -20,358 -93,769 -96,897	-56,258 -16,651 -12,449 -15,238 -11,920	-69,985 <sup>r</sup> -29,284 -11,518 -6,567 -22,616 <sup>r</sup>	-97,453 <sup>r</sup> -39,982 -18,499 -21,731 -17,241 <sup>r</sup>	-25,870 14,631 9,659 -33,998 -16,162	-76,720 -4,369 -31,473 -40,878
22 Change in foreign official assets in United States (increase, +). 23 U.S. Treasury securities. 24 Other U.S. government obligations. 25 Other U.S. government liabilities <sup>4</sup> 26 Other U.S. liabilities reported by U.S. banks <sup>3</sup> 27 Other foreign official assets <sup>5</sup>	72,146 48,952 4,062 1,706 14,841 2,585	39,409 30,723 6,025 2,211 2,923 -2,473	110,483 68,773 3,734 1,814 32,896 3,266	-421 7,470 1,228 692 -9,856 45	22,308 10,131 1,126 -154 10,940 265	37,836 25,169 1,326 506 7,886 2,949	39,346 20,489 518 89 18,478 -228	10,993 12,984 764 1,373 -4,408 280
28 Change in foreign private assets in United States (increase, +) 29 U.S. bank-reported liabilities <sup>3</sup> . 30 U.S. nonbank-reported liabilities. 31 Foreign private purchases of U.S. Treasury securities, net 32 Foreign purchases of other U.S. securities, net 33 Foreign direct investments in United States, net	176,382 20,859 10,489 24,063 79,864 41,107	251,956 114,396 -4,324 33,811 58,625 49,448	315,842 19,906 27,578 99,081 94,576 74,701	85,136 34,676 -5,242 25,929 10,195 19,578	72,533 -531 10,113 29,910 15,816 17,225	86,496 <sup>r</sup> 12,239 10,527 30,315 20,549 12,866 <sup>r</sup>	77,198 -21,578 6,938 37,192 30,977 23,669	79,616 29,776  1,664 27,234 20,942
34 Allocation of special drawing rights. 35 Discrepancy. 36 Due to seasonal adjustment. 37 Before seasonal adjustment.	35,985  35,985	0 -14,269 -14,269	6,684  6,685	0 13,718 782 12,936	0 19,068 <sup>r</sup> 6,162 <sup>r</sup> 12,906 <sup>r</sup>	0 19,165 <sup>r</sup> 317 <sup>r</sup> 18,847	0 -48,777 -7,076 -41,702	0 17,233 600 16,633
MEMO Changes in official assets 38 U.S. official reserve assets (increase, -) 39 Foreign official assets in United States, excluding line 25 (increase, +)	-1,379 70,440	5,346 37,198	-9,742 108,669	2,033 -1,113	-5,318 22,462	-2,722 37,330	-1,893 39,257	191 9,620
40 Change in Organization of Petroleum Exporting Countries official assets in United States (part of line 22)	-3,717	-1,184	4,482	1,120	-322	-11	6,278	-1,463

Business.

Seasonal factors are not calculated for lines 12–16, 18–20, 22–34, and 38–40.
 Data are on an international accounts basis. The data differ from the Census basis data, shown in table 3.11, for reasons of coverage and timing. Military exports are excluded from merchandise trade data and are included in line 5.
 Reporting banks include all types of depository institutions as well as some brokers and dealers.

<sup>4.</sup> Associated primarily with military sales contracts and other transactions arranged with

or through foreign official agencies.

5. Consists of investments in U.S. corporate stocks and in debt securities of private corporations and state and local governments.

SOURCE, U.S. Department of Commerce, Bureau of Economic Analysis, Survey of Current

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### 3.11 U.S. FOREIGN TRADE<sup>1</sup>

Millions of dollars; monthly data seasonally adjusted

Item	4003	1001	1005			19	95 <sup>r</sup>			1996
Jtem	1993	1994	1995 <sup>r</sup>	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>
1 Goods and services, balance 2 Merchandise	-74,842	-106,214	-111,505	-10,978	-8.256	-8,070	-8,165	-6,837	-6,958	-10,267
	-132,618	-166,101	-174,555	-16,177	-13,453	-13,697	-13,692	-12,125	-12,306	-15,421
	57,777	59,887	63,050	5,199	5,197	5,627	5,527	5,288	5,348	5,154
4 Goods and services, exports 5 Merchandise 6 Services	644,579	701,200	783,705	63,688	66,545	67,574	66,652	67,393	68,109	66,597
	456,824	502,484	574,877	46,310	49,023	49,717	48,920	49,523	50,398	48,871
	187,755	198,716	208,828	17,378	17,522	17,857	17,732	17,870	17,711	17,726
7 Goods and services, imports 8 Merchandise 9 Services	-719,421	-807,414	-895,210	-74,666	-74,801	-75,644	-74,817	-74,230	-75,067	-76,864
	-589,442	-668,585	-749,432	-62,487	-62,476	-63,414	-62,612	-61,648	-62,704	-64,292
	-129,979	-138,829	-145,778	-12,179	-12,325	-12,230	-12,205	-12,582	-12,363	-12,572

<sup>1.</sup> Data show monthly values consistent with quarterly figures in the U.S. balance of payments accounts.

SOURCE. FT900, U.S. Department of Commerce, Bureau of the Census and Bureau of Economic Analysis.

### 3.12 U.S. RESERVE ASSETS

Millions of dollars, end of period

	1000	1000	1004			19	95			19	96
Asset	1992	1993	1994	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.p
1 Total	71,323	73,442	74,335	91,534	86,648	87,152	86,224	85,755	85,832	82,717	84,270
Gold stock, including Exchange     Stabilization Fund <sup>1</sup> Special drawing rights <sup>2,3</sup> Reserve position in International Monetary		11,053 9,039	11,051 10,039	11,053 11,487	11,053 11,146	11,051 11,035	11,051 10,949	11,050 11,034	11,050 11,037	11,052 10,778	11,053 11,106
Fund <sup>2</sup>	11,759 40,005	11,818 41,532	12,030 41,215	14,761 54,233	14,470 49,979	14,681 50,385	14,700 49,524	14,572 49,099	14,649 49,096	14,312 46,575	14,813 47,298

SDR holdings and reserve positions in the IMF also have been valued on this basis since July

4. Valued at current market exchange rates.

### 3.13 FOREIGN OFFICIAL ASSETS HELD AT FEDERAL RESERVE BANKS<sup>1</sup>

Asset	1992	1993	1994			19	95			19	96
ASSCI	1992	1993	1994	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb. <sup>p</sup>
1 Deposits	205	386	250	190	165	201	275	194	386	165	209
Held in custody 2 U.S. Treasury securities <sup>2</sup>	314,481 13,118	379,394 12,327	441,866 12,033	505,613 11,728	502,737 11,728 <sup>r</sup>	506,572 11,728	507,075 11,709	522,950 11,702	522,170 11,702	532,776 11,702	559,741 11,689

<sup>1.</sup> Excludes deposits and U.S. Treasury securities held for international and regional organizations.

2. Marketable U.S. Treasury bills, notes, and bonds and nonmarketable U.S. Treasury

<sup>1.</sup> Gold held "under earmark" at Federal Reserve Banks for foreign and international accounts is not included in the gold stock of the United States; see table 3.13, line 3. Gold stock is valued at \$42.22 per fine troy ounce.

2. Special drawing rights (SDRs) are valued according to a technique adopted by the International Monetary Fund (IMF) in July 1974. Values are based on a weighted average of exchange rates for the currencies of member countries. From July 1974 through December 1980, sixteen currencies were used; since January 1981, five currencies have been used. U.S.

<sup>3.</sup> Includes allocations of SDRs by the International Monetary Fund on Jan. 1 of the year indicated, as follows: 1970—\$867 million; 1971—\$717 million; 1972—\$710 million; 1979—\$1,139 million; 1980—\$1,152 million; 1981—\$1,093 million; plus net transactions in SDRs.

securities, in each case measured at face (not market) value.

<sup>3.</sup> Held in foreign and international accounts and valued at \$42.22 per fine troy ounce; not included in the gold stock of the United States.

### 3.15 SELECTED U.S. LIABILITIES TO FOREIGN OFFICIAL INSTITUTIONS

Millions of dollars, end of period

Thur.	1002	1004			1996				
ltem	1993	1994	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>
I Total <sup>1</sup>	482,915	520,828 <sup>r</sup>	604,548	612,972	619,517	618,417	632,446	629,660	643,813
By type 2 Liabilities reported by banks in the United States <sup>2</sup> . 3 U.S. Treasury bills and certificates <sup>3</sup> . U.S. Treasury bonds and notes 4 Marketable. 5 Nonmarketable <sup>4</sup> . 6 U.S. securities other than U.S. Treasury securities <sup>5</sup> .		73,281 <sup>r</sup> 139,570 254,059 6,109 47,809	93,801 159,654 291,132 6,288 53,673	104,791 157,516 290,768 6,329 53,568	110,051 163,093 286,243 6,366 53,764	107,870 157,987 291,948 6,407 54,205	109,232 171,366 291,033 6,449 54,366	106,143 168,534 293,684 6,491 54,808	102,748 173,949 306,299 6,534 54,283
By area 7 Europe 8 Canada 9 Latin America and Caribbean 10 Asia. 11 Africa. 12 Other countries	207,034 15,285 55,898 197,702 4,052 2,942	215,274 <sup>f</sup> 17,235 41,492 236,819 4,179 5,827	224,380 21,746 58,126 290,878 4,309 5,107	221,130 21,508 63,383 297,343 4,433 5,173	222,869 20,522 63,424 303,809 4,684 4,207	222,679 20,355 61,335 305,053 4,761 4,232	228,180 19,535 62,060 311,638 6,086 4,945	221,724 19,473 66,206 310,955 6,296 5,004	223,039 19,078 70,064 320,502 6,924 4,204

<sup>1.</sup> Includes the Bank for International Settlements.

Venezuela, beginning December 1990, 30-year maturity issue; Argentina, beginning April 1993, 30-year maturity issue.

5. Debt securities of U.S. government corporations and federally sponsored agencies, and U.S. corporate stocks and bonds.

SOURCE. Based on U.S. Department of the Treasury data and on data reported to the department by banks (including Federal Reserve Banks) and securities dealers in the United States, and on the 1989 benchmark survey of foreign portfolio investment in the United States.

### 3.16 LIABILITIES TO, AND CLAIMS ON, FOREIGNERS Reported by Banks in the United States<sup>1</sup> Payable in Foreign Currencies

ltem	1992	1993	1004		19	95	
nem	1992	1993	1994	Mar.	June	Sept.	Dec.
Banks' liabilities     Banks' claims     Deposits.     Other claims     Claims of banks' domestic customers <sup>2</sup> .	72,796 62,799 24,240 38,559 4,432	78,259 62,017 20,993 41,024 12,854	89,661 60,279 19,670 40,609 10,587	96,190 72,694 24,440 48,254 8,732	106,715 77,171 28,915 48,256 9,890	102,160 <sup>r</sup> 69,312 25,648 43,664 6,274	112,288 74,615 22,481 52,134 11,095

<sup>1.</sup> Data on claims exclude foreign currencies held by U.S. monetary authorities.

Principally demand deposits, time deposits, bankers acceptances, commercial paper, negotiable time certificates of deposit, and borrowings under repurchase agreements.
 Includes nonmarketable certificates of indebtedness and Treasury bills issued to official institutions of foreign countries.

<sup>4.</sup> Excludes notes issued to foreign official nonreserve agencies. Includes current value of zero-coupon Treasury bond issues to foreign governments as follows: Mexico, beginning March 1988, 20-year maturity issue and beginning March 1990, 30-year maturity issue;

<sup>2.</sup> Assets owned by customers of the reporting bank located in the United States that represent claims on foreigners held by reporting banks for the accounts of the domestic customers.

### 3.17 LIABILITIES TO FOREIGNERS Reported by Banks in the United States<sup>1</sup> Payable in U.S. dollars

				1005			19	95			1996
	Item (	1993	1994	1995 <sup>r</sup>	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>
	BY HOLDER AND TYPE OF LIABILITY					_					
ı '	Total, all foreigners	926,672	1,018,472	1,094,699	1,060,388	1,076,427°	1,074,023 <sup>r</sup>	1,099,217 <sup>r</sup>	1,105,264 <sup>r</sup>	1,094,699	1,094,132
2 1 3 4 5 6	Banks' own liabilities  Demand deposits  Time deposits'  Other'  Own foreign offices <sup>4</sup>	626,919 21,569 175,106 111,971 318,273	722,155 23,386 186,512 116,699 395,558	748,784 24,452 192,988 139,172 392,172	731,017 24,104 191,793 141,518 373,602	745,680° 21,779 197,101° 139,335° 387,465°	735,136 <sup>r</sup> 23,704 <sup>r</sup> 188,153 136,550 <sup>r</sup> 386,729 <sup>r</sup>	762,708 <sup>r</sup> 23,161 <sup>r</sup> 202,532 146,456 <sup>r</sup> 390,559	755,019 <sup>r</sup> 23,114 193,829 154,115 <sup>r</sup> 383,961	748,784 24,452 192,988 139,172 392,172	742,733 22,161 198,037 141,645 380,890
7 : 8 9	Banks' custodial liabilities <sup>5</sup>	299,753 176,739	296,317 162,857	345,915 197,101	329,371 188,621	330,747 187,318	338,887 193,070	336,509 189,285	350,245 201,890	345,915 197,101	351,399 203,478
10	instruments'	36,289 86,725	42,532 90,928	52,247 96,567	44,514 96,236	45,175 98,254	47,279 98,538	47,905 99,319	50,220 98,135	52,247 96,567	46,973 100,948
11 12 13 14 15	Nonmonetary international and regional organizations <sup>8</sup> Banks' own liabilities. Demand deposits. Time deposits' Other <sup>3</sup>	10,936 5,639 15 2,780 2,844	8,606 8,176 29 3,298 4,849	10.593 9,901 21 4,411 5,469	12,185 11,114 43 5,057 6,014	10,319 <sup>r</sup> 9,015 <sup>r</sup> 40 4,642 4,333 <sup>r</sup>	13,011 12,120 24 4,315 7,781	10,294 <sup>r</sup> 8,466 <sup>r</sup> 77 3,901 4,488 <sup>r</sup>	9,739 <sup>r</sup> 8,284 <sup>r</sup> 33 3,576 4,675 <sup>r</sup>	10,593 9,901 21 4,411 5,469	10,337 9,343 30 4,227 5,086
16 17 18	Banks' custodial liabilities <sup>5</sup>	5,297 4,275	430 281	692 350	1,071 551	1,304 826	891 354	1,828 1,342	1,455 962	692 350	994 764
19	instruments <sup>7</sup>	1,022 0	149 0	341 1	520 0	478 0	537 0	486 0	493 0	341	230
20 21 22 23 24	Official institutions <sup>6</sup> Banks' own liabilities. Demand deposits. Time deposits <sup>2</sup> Other	220,821 64,144 1,600 21,653 40,891	212,851 <sup>r</sup> 59,830 <sup>r</sup> 1,564 23,511 34,755 <sup>r</sup>	274,677 82,206 2,101 30,601 49,504	253,455 75,437 1,429 29,411 44,597	262,307 83,392 1,547 31,600 50,245	273,144 85,998 1,362 32,048 52,588	265,857 83,588 1,646 30,385 51,557	280,598 85,277 1,690 30,353 53,234	274,677 82,206 2,101 30,601 49,504	276,697 84,019 1,522 27,197 55,300
25 26 27	Banks' custodial liabilities <sup>5</sup>	156,677 151,100	153,021 139,570	192,471 168,534	178,018 159,654	178,915 157,516	187,146 163,093	182,269 157,987	195,321 171,366	192,471 168,534	192,678 173,949
28	instruments <sup>7</sup> Other	5,482 95	13,245 206	23,593 344	18,159 205	20,735 664	23,777 276	24,028 254	23,600 355	23,593 344	18,382 347
29 30 31 32 33 34 35	Banks <sup>10</sup> Banks' own liabilities Unaffiliated foreign banks Demand deposits Time deposits² Other³ Own foreign offices⁴	592,171 478,755 160,482 9,718 105,262 45,502 318,273	681,051 <sup>r</sup> 566,161 <sup>r</sup> 170,603 <sup>r</sup> 10.633 111,171 48,799 <sup>r</sup> 395,558	687,416 564,076 171,904 11,745 104,195 55,964 392,172	665,993 545,391 171,789 12,121 104,477 55,191 373,602	684,265 <sup>r</sup> 562,825 <sup>r</sup> 175,360 10,061 108,855 56,444 387,465 <sup>r</sup>	670,548 <sup>r</sup> 547,940 <sup>r</sup> 161,211 <sup>r</sup> 11,818 <sup>r</sup> 98,861 50,532 <sup>r</sup> 386,729 <sup>r</sup>	699,343 <sup>r</sup> 575,912 <sup>r</sup> 185,353 <sup>r</sup> 11,341 <sup>r</sup> 114,650 59,362 390,559	687,674 <sup>r</sup> 562,374 <sup>r</sup> 178,413 <sup>r</sup> 11,232 105,675 61,506 <sup>r</sup> 383,961	687,416 564,076 171,904 11,745 104,195 55,964 392,172	684,390 555,788 174,898 10,250 111,098 53,550 380,890
36 37 38	Banks' custodial fiabilities <sup>5</sup> U.S. Treasury bills and certificates <sup>6</sup> Other negotiable and readily transferable	113,416 10,712	114,890 11,240	123,340 15,634	120,602 15,535	121,440 15,489	122,608 16,170	123,431 16,429	125,300 16,687	123,340 15,634	128,602 15,995
39	instruments Other	17,020 85,684	14,505 89,145	13,035 94,671	10,583 94,484	10,142 95,809	9,690 96,748	9,754 97,248	13,070 95,543	13,035 94,671	13,740 98,867
42 43 44	Other foreigners Banks' own liabilities Demand deposits Time deposits' Other'	102,744 78,381 10,236 45,411 22,734	115,964 87,988 11,160 48,532 28,296	122.013 92,601 10,585 53,781 28,235	128,755 99,075 10,511 52,848 35,716	119,536 <sup>r</sup> 90,448 <sup>r</sup> 10,131 52,004 <sup>r</sup> 28,313	117,320 89,078 10,500 52,929 25,649	123,723 94,742 10,097 53,596 31,049	127,253 99,084 10,159 54,225 34,700	122,013 92,601 10,585 53,781 28,235	122,708 93,583 10,359 55,515 27,709
45 46 47	Banks' custodial liabilities <sup>5</sup>	24,363 10,652	27,976 11,766	29,412 12,583	29,680 12,881	29,088 13,487	28,242 13,453	28,981 13,527	28,169 12,875	29,412 12,583	29,125 12,770
48	instruments'Other	12,765 946	14,633 1,577	15,278 1,551	15,252 1,547	13,820 1,781	13,275 1,514	13,637 1,817	13,057 2,237	15,278 1,551	14,621 1,734
	MEMO Negotiable time certificates of deposit in custody for foreigners	17,567	17,895	9,098	10,179	10,409	9,938	10,290	10,064	9,098	10,479

Reporting banks include all types of depository institutions as well as some brokers and dealers. Excludes bonds and notes of maturities longer than one year.
 Excludes negotiable time certificates of deposit, which are included in "Other negotia-ble and readily transferable instruments."

- 6. Includes nonmarketable certificates of indebtedness and Treasury bills issued to official institutions of foreign countries.
- 7. Principally bankers acceptances, commercial paper, and negotiable time certificates of
- 6. Principally defined acceptance of the Community of the International Bank for Reconstruction and Development, the International Development Bank, and the Asian Development Bank. Excludes "holdings of dollars" of the International Monetary Fund.

  9. Foreign central banks, foreign central governments, and the Bank for International Cartifornia.
- - 10. Excludes central banks, which are included in "Official institutions."

ble and readily transferable instruments."

3. Includes borrowing under repurchase agreements.

4. For U.S. banks, includes amounts owed to own foreign branches and foreign subsidiaries consolidated in quarterly Consolidated Reports of Condition filed with bank regulatory agencies. For agencies, branches, and majority-owned subsidiaries of foreign banks, consists principally of amounts owed to the head office or parent foreign bank, and to foreign branches, agencies, or wholly owned subsidiaries of the head office or parent foreign bank.

5. Financial claims on residents of the United States, other than long-term securities, held by or through reporting banks for foreign customers.

### 3.17 LIABILITIES TO FOREIGNERS Reported by Banks in the United States 1—Continued

_							19	95			1996
	Item	1993	1994	1995 <sup>r</sup>	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>
_	AREA										
50	Total, all foreigners	926,672	1,018,472	1,094,699	1,060,388	1,076,427°	1,074,023 <sup>r</sup>	1,099,217 <sup>r</sup>	1,105,264 <sup>r</sup>	1,094,699	1,094,132
51	Foreign countries	915,736	1,009,866	1,084,106	1,048,203	1,066,108 <sup>r</sup>	1,061,012 <sup>r</sup>	1,088,923 <sup>r</sup>	1,095,525°	1,084,106	1,083,795
53 54 55 56 57 58 59	Europe Austria Belgium and Luxembourg Denmark Finland. France Germany Greece	377,911 1,917 28,670 4,517 1,872 40,316 26,685 1,519	393,141 3,653 21,978 2,784 1,436 45,217 27,191 1,393	364,270 3,537 24,815 2,921 2,831 39,198 24,085 2,011	377,662 3,923 24,803 2,131 2,390 42,880 33,794 2,311	376,545 3,869 24,598 2,468 2,270 43,314 31,257 2,398	362,080 5,221 24,039 2,476 1,972 38,117 31,390 2,119	377,103 <sup>r</sup> 4,887 25,192 3,177 2,419 43,134 <sup>r</sup> 26,362 2,033	384,238 4,755 28,357 3,418 2,315 40,415 <sup>r</sup> 26,798 2,265	364,270 3,537 24,815 2,921 2,831 39,198 24,085 2,011	367,840 3,437 24,881 2,979 2,421 39,697 25,975 1,998
60 61 62 63 64 65 66 67 68 69 70	Italy Netherlands Norway Portugal Russia Spain Sweden Switzerland Turkey United Kingdom Yugoslavia Other Europe and other former U.S.S.R. 12	11.759 16,096 2,966 3,366 2,511 20,496 2,738 41,560 3,227 133,993 372 33,331	10,885 16,033 2,338 2,846 2,714 14,675 3,094 41,956 3,341 163,793 245 27,769	10,670 15,212 1,394 2,761 7,949 10,012 3,245 43,610 4,124 139,438 177 26,280	10,223 11,743 1,119 3,165 6,313 9,127 2,209 42,192 2,973 151,341 214 24,811	10,823 10,685 2,087 2,933 7,265 10,000 2,896 41,644 3,523 150,781 146 23,588	8,947 13,107 1,011 3,033 6,367 10,100 3,167 41,406 3,936 141,577 215 23,880f	10,251 15,609 1,048 2,902 7,338 13,467 2,035 42,588 4,067 147,448 210 22,936 <sup>T</sup>	10,759 15,541 1,287 2,718 8,979 10,809 3,720 41,178 4,010 148,384 171 28,359 <sup>r</sup>	10,670 15,212 1,394 2,761 7,949 10,012 3,245 43,610 4,124 139,438 177 26,280	9,616 11,055 1,067 3,055 7,858 11,837 2,555 40,834 4,301 152,627 163 21,484
72	Canada	20,235	24,727	26,219	28,898	28,296	28,872	35,358	27,730	26,219	28,616
73 74 75 76 77 78 80 81 82 83 84 85 86 87 88 89 90	Latin America and Caribbean Argentina Bahamas Bermuda Brazil British West Indies Chile Colombia Cuba Ecuador Guatemala Jamaica Mexico Netherlands Antilles Panama Peru Uruguay Venezuela Other	362,238 14,477 73,820 8,117 5,301 193,699 3,183 3,171 33 880 1,207 410 28,019 4,686 3,582 929 1,611 12,786 6,327	423,797 17,203 104,002 8,445 9,145 229,525 3,126 4,615 13 875 1,121 529 12,250 5,217 4,551 900 1,597 13,983 6,700	438,379 12,236 94,622 4,897 23,816 237,529 2,825 3,666 8 1,315 481 24,582 4,685 4,264 974 1,835 11,812 7,557	436,258 12,404 88,731 7,092 21,232 245,078' 2,677 3,432 5 1,118 1,100 426 21,006 6,068 4,641 1,953 11,482 6,869'	447,521° 11,541° 96,017° 6,794 26,743 244,305° 2,890 3,348° 3 1,160 1,122 444 22,120 4,778 4,998 1,933° 11,195 7,102°	434,352 11,180 92,850 5,996 27,592 234,643 <sup>7</sup> 2,698 3,257 4 1,130 1,197 484 22,069 5,016 4,682 909 1,839 11,971 6,835 <sup>7</sup>	439,956 11,539 96,287 6,589 27,366 236,053 <sup>f</sup> 2,574 3,399 13 1,311 1,068 430 20,924 5,349 4,561 897 1,856 12,642 7,098 <sup>f</sup>	436,613 13,034 87,719 6,561 27,364 240,353° 2,696 3,443 8 1,307 1,210 447 21,910 5,644 4,287 916 1,912 11,624 7,078°	438,379 12,236 94,622 4,897 23,816 237,529 2,825 3,666 8 1,315 1,275 481 24,582 4,685 4,264 974 1,835 11,832 7,557	436,302 13,524 96,500 5,028 21,863 234,801 2,978 3,713 7 1,236 500 23,632 4,448 4,030 1,025 1,800 12,660 7,499
92	Asia	144,527	155,642	240,806	192,264	199,624	223,081 <sup>r</sup>	222,980 <sup>r</sup>	232,298 <sup>r</sup>	240,806	238,146
93 94 95 96 97 98 99 100 101 102 103 104	People's Republic of China Republic of China (Taiwan) Hong Kong India Indonesia Israel Japan Korea (South) Philippines. Thailand. Middle Eastern oil-exporting countries 13 Other	4,011 10,627 17,132 1,114 1,986 4,435 61,466 4,913 2,035 6,137 15,822 14,849	10,066 9,844 17,102 2,338 1,587 5,157 64,284 5,124 2,714 6,466 15,489 15,471	33,774 11,706 20,319 3,373 2,708 4,073 109,192 5,770 3,090 12,279 15,585 18,937	11,908 9,165 25,134 2,271 1,966 4,599 85,833 5,068 2,653 11,244 16,474 15,949	13.208 9,838 24,152 2,745 2,175 4,723 89,117 4,883 2,793 11,177 15,779 19,034	22,273 10,253 21,852 2,914 2,366 4,209 104,315 5,484 <sup>f</sup> 2,786 11,803 16,895 17,931	22,364 10,729 21,879 3,010 2,174 3,812 104,566 5,368 <sup>*</sup> 2,844 10,458 17,350 18,426	29,898 11,365 20,273 3,272 2,485 4,110 <sup>r</sup> 105,546 5,593 2,889 12,144 16,277 18,446	33.774 11,706 20,319 3,373 2,708 4,073 109,192 5,770 3,090 12,279 15,585 18,937	35,733 12,310 20,295 3,262 2,011 4,371 106,727 5,079 2,394 13,121 14,390 18,453
105 106 107 108 109 110 111	Africa. Egypt. Morocco South Africa Zaire Oil-exporting countries H Other	6.633 2,208 99 451 12 1,303 2,560	6,523 1,879 97 433 9 1,343 2,762	7,641 2,136 104 739 10 1,797 2,855	6.966 1.840 94 1,002 13 1.364 2,653	6,989 1,924 87 746 15 1,667 2,550	7,033 2,127 79 467 9 1,792 2,559	7,211 1,948 66 934 4 1,544 2,715	7,793 1,907 60 1,206 9 1,826 2,785	7,641 2,136 104 739 10 1,797 2,855	7,679 1,848 99 1,217 11 1,774 2,730
112 113 114	Other	4,192 3,308 884	6,036 5,142 894	6,791 5,648 1,143	6,155 5,473 682	7,133 5,459 1,674	5,594 4,777 817	6,315 5,007 1,308	6,853 5,758 1,095	6,791 5,648 1,143	5,212 4,334 878
115 116 117 118	Nonmonetary international and regional organizations.  International <sup>15</sup> Latin American regional <sup>16</sup> Other regional <sup>17</sup>	10,936 6,851 3,218 867	8,606 7,537 613 456	10,593 8,944 893 756	12,185 10,496 834 855	10,319 <sup>r</sup> 8,303 <sup>r</sup> 1,010 1,006	13,011 11,279 876 856	10,294 <sup>r</sup> 8,458 <sup>r</sup> 552 1,284	9,739 <sup>r</sup> 8,415 <sup>r</sup> 371 953	10,593 8,944 893 756	10,337 9,354 349 634

<sup>11.</sup> Since December 1992, has excluded Bosnia, Croatia, and Slovenia.
12. Includes the Bank for International Settlements. Since December 1992, has included all parts of the former U.S.S.R. (except Russia), and Bosnia, Croatia, and Slovenia.
13. Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).
14. Comprises Algeria, Gabon, Libya, and Nigeria.

<sup>15.</sup> Principally the International Bank for Reconstruction and Development. Excludes "holdings of dollars" of the International Monetary Fund.
16. Principally the Inter-American Development Bank.
17. Asian, African, Middle Eastern, and European regional organizations, except the Bank for International Settlements, which is included in "Other Europe."

### 3.18 BANKS' OWN CLAIMS ON FOREIGNERS Reported by Banks in the United States<sup>1</sup> Payable in U.S. Dollars

A	1002	1994	1005			19	95			1996
Area or country	1993	1994	1995'	July	Aug.	Sept.	Oct.	Nov. <sup>r</sup>	Dec.	Jan. <sup>p</sup>
1 Total, all foreigners	488,497°	486,263	526,060	508,977	521,137 <sup>r</sup>	515,059 <sup>r</sup>	522,650 <sup>r</sup>	533,896	526,060	522,758
2 Foreign countries	486,092 <sup>r</sup>	481,672	524,208	507,660	519,720 <sup>r</sup>	512,232 <sup>r</sup>	520,992 <sup>r</sup>	532,475	524,208	520,485
3 Europe	123,741 <sup>r</sup>	125,807	130,211	127,027	127,681	116,578	131,526 <sup>r</sup>	131,665	130,211	134,175
4 Austria	412	692	565	616	685	670	880	639	565	683
5 Belgium and Luxembourg	6,532 382	6,738 1,030	7,557 404	8,073 443	8,257 428	7,056 410	7,103 634	10,691 602	7,557 404	8,365 541
7 Finland	594	691	1,055	967	1,001	1,221	1,916	1,097	1,055	1,397
8 France	11,822	12,768	14,770	15,443	15,200	13,956	14,807	15,259	14,770	12,242
9 Germany	7,724	7,608	8,842	7,149	8,731	8,691	8,081	8,431	8,842	8,062
10 Greece		604	441	445	386	385	404	378	441	555
11 Italy	8,834 3,063	6,043 2,957	5,364 5,049	6,070 4,478	5,757 4,354	5,921 4,696	5,651 4,471	5,390 4,907	5,364 5,049	5,010 4,599
12 Netherlands 13 Norway	396	504	665	1,206	1.047	1,392	1,457	1,376	665	1,098
14 Portugal	834	938	888	987	916	986	1,036	862	888	853
15 Russia	2,310	949	660	495	506	421	696	949	660	678
16 Spain	3,717	3,530 4,098	2,166 2,060	3,640 3,580	3,494 2,840	3,520	3,162	3,191	2,166	3,811
18 Switzerland	4,254 6,605	7,493	7,074	7,540	7,362	2,700 7,207	2,642 6,335 <sup>r</sup>	2,362 5,925	2,060 7,074	2,315 4,606
19 Turkev	1,301	874	785	7,340	768	802	830	926	7,074	732
20 United Kingdom	62,013 <sup>r</sup>	66,858	67,389	63,871	64,607	54,522	69,022 <sup>r</sup>	66,918	67,389	75,133
21 Yugoslavia <sup>2</sup>	473	265	147	230	230	234	233	237	147	481
	1,784	1,167	4,330	1,069	1,112	1,788	2,166	1,525	4,330	3,014
23 Canada	18,617	18,298	16,120	18,903	17,306	18,623	17,835 <sup>r</sup>	17,015	16,120	15,679
24 Latin America and Caribbean	225,238	224,060	257,356	238,847	250,189	250,335	251,307 <sup>r</sup>	266,623	257,356	256,948
25 Argentina	4,474 63,353	5,845 66,775	6,439 59,236	6,242 59,906	6,151 61,224	6,114 62,888	6,003 55,788	6,090 60,030	6,439 59,236	6,185 60,284
27 Bermuda	8,901	8,481	5,718	6,373	8,944	6,295	5,537	8,096	5,718	5,011
28 Brazil	11,848	9,582	13,297	12,511	12,962	13,022	13,334	12,983	13,297	13,252
29 British West Indies		95,766	123,899	114,504	117,892	120,013	123,682	129,460	123,899	121,895
30 Chile	3,643	3,819	5,024	4,264	4,663	4,388	4,660	4,775	5,024	5,842
32 Cuba	3,181	4,004	4,550 0	4,183	4,270	4,358	4,593	4,516	4,550	4,622
33 Ecuador	681	681	823	768	725	805	846	847	823	841
34 Guatemala	288	366	457	340	350	361	385	424	457	439
35 Jamaica	195	258	323	277	290	287	289	285	323	299
36 Mexico	15,879 <sup>r</sup> 2,683	17,728 1,580	18,028 9,229	17,152 2,730	16,832 6,313	16,486	16,657 <sup>t</sup> 9,233	16.826	18,028 9,229	16,986 11,043
38 Panama	2,894	2,184	3,003	2,730	2.503	5,602 2,594	2,846	12,048 3,049	3,003	2,793
39 Peru	657	997	1,829	1,333	1,368	1,464	1,501	1,577	1,829	1,762
40 Uruguay	969	503	474	424	424	386	441	451	474	422
41 Venezuela	2,910	1,831	1,656	1,650	1,596	1,480	1,826	1,678	1,656	1,575
		3,660	3,371	3,670	3,682	3,792	3,686	3,488	3,371	3,697
43 Asia	Į i	107,350	115,298	117,212	118,264 <sup>r</sup>	120,211 <sup>r</sup>	114,575°	111,435	115,298	108,797
44 People's Republic of China		836	1,023	1,206	1,163	1,316	1,241	1.069	1,023	1.014
45 Republic of China (Taiwan)	2,625 10,828	1,447 9,162	1,713 12,895	1,915 14,756	1,600 14,520	1,584 15,677	1,595 12,539	1,484 10,713	1,713 12,895	1,407 13,235
47 India	589	9,102	1,846	1,732	1.905	1,944	1.924	1,823	1,846	1,864
48 Indonesia	1,527	1,470	1.678	1,516	1,620	1,596	1,623	1,583	1,678	1,369
49 Israel	826	688	739	749	700	712	886	728	739	668
50 Japan	60,032 7,539	59,428 10,286	61,303 14,067	61,280 13,134	63,301 12,866 <sup>r</sup>	63,075	61,878	60,522	61,303	55,901
52 Philippines	1,410	10,286	1,350	13,134	623	12,992 <sup>r</sup> 725	13,357 <sup>r</sup> 673	14,107 789	14,067 1,350	14,345 814
53 Thailand	2,170	2,902	2,581	2.670	2,594	2,594	2,568	2,538	2.581	2,376
54 Middle Eastern oil-exporting countries <sup>4</sup>		13,743	9,638	11,948	11,403	11,723	9,963	9,604	9,638	8,142
55 Other	6,843	5,732	6,465	5,708	5,969	6,273	6,328	6,475	6,465	7,662
56 Africa	3,861	3,028	2,727	2,907	2,826	2,705	2,783	2,732	2,727	2,798
57 Egypt	196 481	225 429	210 514	193 645	194 653	202 647	224 457	268 433	210 514	208
59 South Africa	633	671	465	531	544	454	604	453	465	514 483
60 Zaire	4	2	l i	7	2	2	1	1	1	3
61 Oil-exporting countries <sup>5</sup>	1,129 1,418	842 859	552 985	659 872	614 819	615 785	586 911	578 990	552 985	589 1,001
63 Other	2,860	3,129	2,496	2,764	3,454	3.780	2,966	3,005	2,496	2,088
64 Australia	2,037	2,186	1,622	2,072	2,072	2,639	2,095	1,969	1,622	1,819
65 Other	823	943	874	692	1,382	1,141	871	1,036	874	269
65 Other	1 020					.,		1,020	0, 1	

<sup>1.</sup> Reporting banks include all types of depository institutions as well as some brokers and

Reporting brains include an types of depository institutions as were a some brokers and dealers.
 Since December 1992, has excluded Bosnia, Croatia, and Slovenia.
 Includes the Bank for International Settlements. Since December 1992, has included all parts of the former U.S.S.R. (except Russia), and Bosnia, Croatia, and Slovenia.

Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).
 Comprises Algeria, Gabon, Libya, and Nigeria.
 Excludes the Bank for International Settlements, which is included in "Other Europe."

### 3.19 BANKS' OWN AND DOMESTIC CUSTOMERS' CLAIMS ON FOREIGNERS Reported by Banks in the United States Payable in U.S. Dollars

Millions of dollars, end of period

			1005			19	95			1996
Type of claim	1993	1994	1995 <sup>r</sup>	July	Aug.	Sept. <sup>r</sup>	Oct. <sup>r</sup>	Nov. <sup>r</sup>	Dec.	Jan. <sup>p</sup>
1 Total	575,613 <sup>r</sup>	601,615	648,746			647,660			648,746	
2 Banks' claims 3 Foreign public borrowers. 4 Own foreign offices 5 Unaffiliated foreign banks 6 Deposits 7 Other. 8 All other foreigners	488,497 <sup>r</sup> 29,228 <sup>r</sup> 285,510 100,865 49,892 50,973 72,894 <sup>r</sup>	486,263 23,410 283,548 111,682 59,230 52,452 67,623	526,060 22,468 303,963 98,542 37,331 61,211 101,087	508,977 19,734 293,151 113,753 59,798 53,955 82,339	521,137 <sup>r</sup> 21,449 297,060 <sup>r</sup> 112,029 57,718 54,311 90,599 <sup>r</sup>	515,059 22,292 298,240 107,294 50,764 56,530 87,233	522,650 20,888 303,979 103,928 47,107 56,821 93,855	533,896 19,376 308,911 99,530 42,905 56,625 106,079	526,060 22,468 303,963 98,542 37,331 61,211 101,087	522,758 23,090 299,864 97,401 35,753 61,648 102,403
9 Claims of banks' domestic customers <sup>3</sup> 10 Deposits	87,116 41,734	115,352 64,829	122,686 57,529			132,601 66,067			122,686 57,529	
Negotiable and readily transferable instruments <sup>4</sup> .      Outstanding collections and other claims.	31,186 14,196	36,008 14,515	45,265 19,892			45,190 21,344			45,265 19,892	
MEMO 13 Customer liability on acceptances	7,918 <sup>7</sup>	8,427 <sup>1</sup>	8,380			8,821			8,380	
14 Dollar deposits in banks abroad, reported by nonbanking business enterprises in the United States <sup>5</sup>	29,150	32,565	30,245	34,221	35,452	34,274	33,828	30,955	30,245	n.a.

<sup>1.</sup> For banks' claims, data are monthly; for claims of banks' domestic customers, data are

principally of amounts due from the head office or parent foreign bank, and from foreign branches, agencies, or wholly owned subsidiaries of the head office or parent foreign bank.

3. Assets held by reporting banks in the accounts of their domestic customers.

4. Principally negotiable time certificates of deposit, bankers acceptances, and commercial

2	1000	1993 <sup>r</sup>	1004		19	995	
Maturity, by borrower and area <sup>2</sup>	1992	1993	1994	Mar.	June	Sept.	Dec.p
1 Total	195,119	202,566	202,705	199,836	219,628 <sup>r</sup>	216,646	221,559
By horrower	163,325 17,813 145,512 31,794 13,266 18,528	172,662 17,828 154,834 29,904 10,874 19,030	176,870 15,597 161,273 25,835 7,670 18,165	171,297 15,792 <sup>r</sup> 155,505 <sup>r</sup> 28,539 7,689 20,850	191,144 <sup>r</sup> 15,963 <sup>r</sup> 175,181 <sup>r</sup> 28,484 <sup>r</sup> 7,726 20,758 <sup>r</sup>	184,482 14,747 169,735 32,164 7,721 24,443	175,766 14,970 160,796 45,793 7,492 38,301
By area   Maturity of one year or less	53,300 6,091 50,376 45,709 1,784 6,065 5,367 3,287 15,312 5,038	57,413 7,727 60,490 41,418 1,820 3,794 5,310 2,581 14,025 5,606	58,473 7,482 62,477 40,696 1,376 6,366 3,901 2,521 12,293 4,744	54,763 7,472 64,073 38,227 1,227 5,535 4,533 3,622 13,074 5,228	60,749 8,219 71,732 <sup>r</sup> 44,365 1,447 4,632 3,704 3,110 14,243 <sup>r</sup> 5,493	52,374 7,721 73,977 44,219 1,261 4,930 4,170 2,815 17,491 5,707	53,901 6,097 72,118 40,041 1,270 2,339 4,733 2,654 27,707 7,983

<sup>1.</sup> Reporting banks include all types of depository institutions as well as some brokers and

For banks' claims, data are monthly; for claims of banks' domestic customers, data are for quarter ending with month indicated.
 Reporting banks include all types of depository institution as well as some brokers and dealers.
 For U.S. banks, includes amounts due from own foreign branches and foreign subsidiaries consolidated in quarterly Consolidated Reports of Condition filed with bank regulatory agencies. For agencies, branches, and majority-owned subsidiaries of foreign banks, consists

paper.

5. Includes demand and time deposits and negotiable and nonnegotiable certificates of deposit denominated in U.S. dollars issued by banks abroad.

<sup>3.20</sup> BANKS' OWN CLAIMS ON UNAFFILIATED FOREIGNERS Reported by Banks in the United States<sup>1</sup> Payable in U.S. Dollars

Maturity is time remaining until maturity.
 Includes nonmonetary international and regional organizations.

### 3.21 CLAIMS ON FOREIGN COUNTRIES Held by U.S. and Foreign Offices of U.S. Banks<sup>1</sup>

Billions of dollars, end of period

		1001	1002	1993		19	94			19	95	
	Area or country	1991	1992	Dec.	Mar.	June	Sept.	Dec.	Mar.	June	Sept.	Dec.p
1 '	Total	343.5	344.7	407.7°	478.9°	487.9°	487.3 <sup>r</sup>	499.6	539.9	523.9	524.5	548.9
2 9 4 5 6 7 8 9 10 11	G-10 countries and Switzerland Belgium and Luxembourg. France. Germany. Italy Netherlands Sweden. Switzerland United Kingdom Canada Japan	137.5 .0 11.3 8.3 5.6 .0 1.9 3.4 68.4 5.8 22.2	131.3 5.6 15.3 9.1 6.5 2.8 2.3 4.8 59.7 6.3 18.8	161.8 <sup>r</sup> 7.4 12.0 12.6 7.7 4.7 2.7 5.9 84.3 <sup>r</sup> 6.9 17.6	180.8 8.0 16.6 29.9 15.6 4.1 2.9 6.3 70.0 7.8 19.6	175.4 8.6 19.1 25.0 14.0 3.6 3.0 6.5 65.1 9.7 20.7	183.8 9.6 21.2 24.2 11.6 3.5 2.6 6.2 78.4 10.0 16.5	193.0 7.0 19.7 24.7 11.8 3.6 2.7 6.9 85.8 9.8 21.0	208.3 8.3 20.1 31.3 10.6 3.6 3.1 6.2 89.9 10.7 24.5	200.3 7.3 19.3 29.9 10.7 4.3 3.0 6.1 86.7 10.8 22.1	195.3 8.5 17.5 28.6 12.6 3.9 2.7 6.0 79.8 11.7 24.0	200.2 12.1 19.2 26.8 11.5 3.3 2.7 6.1 80.7 9.4 28.5
13 C 14 15 16 17 18 19 20 21 22 23 24	Other industrialized countries Austria Denmark. Finland Greece Norway. Portugal Spain Turkey Other Western Europe South Africa. Australia	22.8 .6 .9 .7 2.6 1.4 .6 8.3 1.4 1.8 1.9 2.7	24.0 1.2 .9 .7 3.0 1.2 .4 8.9 1.3 1.7 1.7 2.9	25.6 .4 1.0 .4 3.2 1.7 .8 9.9 2.1 2.6 1.1 2.3	42.2 1.0 1.1 1.0 3.8 1.6 1.2 13.2 2.4 3.1 1.2 12.7	42.6 1.0 1.1 .8 4.6 1.6 1.1 12.6 2.1 2.8 1.2 13.7	42.5 1.0 .9 .8 4.3 1.6 1.0 14.0 1.8 1.0 1.2 15.0	45.3 1.1 1.2 1.0 4.5 2.0 1.2 13.6 1.6 2.7 1.0 15.4	43.9 .9 1.6 1.1 4.9 2.4 1.0 14.1 1.4 2.5 1.4 12.6	43.2 .7 1.1 .5 5.0 1.8 1.2 13.3 1.4 2.6 1.4 14.3	49.7 1.2 1.6 .7 5.1 2.3 1.7 13.3 2.0 3.0 1.3 17.4	50.0 9 2.6 .8 5.7 3.2 1.1 11.6 1.9 4.7 1.2 16.4
25 26 27 28 29 30	OPEC <sup>2</sup> Ecuador Venezuela Indonesia Middle East countries African countries	14.5 .7 5.4 2.7 4.2 1.5	15.8 .6 5.2 2.7 6.2 1.1	17.4 .5 5.1 3.3 7.4 1.2	22.9 .5 4.7 3.4 13.2 1.1	21.6 .5 4.5 3.2 12.4 1.1	21.6 .4 3.9 3.3 13.0 1.0	23.9 .5 3.7 3.8 15.0 .9	19.5 .5 3.5 4.0 10.7	20.3 .7 3.5 4.1 11.4 .6	22.3 .7 3.0 4.4 13.5 .6	22.3 .7 2.7 5.0 13.3 .6
31	Non-OPEC developing countries	64.3	72.6	83.1°	94.4 <sup>r</sup>	94.7 <sup>r</sup>	93.1 <sup>r</sup>	95.9	98.4	103.6	103.5	112.0
32 33 34 35 36 37 38	Latin America Argentina Brazil Chile Colombia Mexico Peru Other	4.8 9.6 3.6 1.7 15.5 .4 2.1	6.6 10.8 4.4 1.8 16.0 .5 2.6	7.7 (2.0 4.7 2.1 17.8 <sup>r</sup> .4 3.1	8.7 [2.7 5.1 2.2 19.0 <sup>r</sup> .6 2.8	9.9 12.0 5.1 2.4 18.6 <sup>r</sup> .6 2.7	10.5 9.3 5.5 2.4 19.8 <sup>r</sup> .6 2.8	11.2 8.4 6.1 2.6 18.4 .5 2.7	11.4 9.2 6.4 2.6 17.8 .6 2.4	12.3 #0.0 7.1 2.6 17.6 .8 2.6	10.9 13.1 6.4 2.9 16.3 .7 2.6	12.9 13.1 6.8 2.9 17.3 .8 2.8
39 40 41 42 43 44 45 46 47	Asia China People's Republic of China Republic of China (Taiwan) India Israel. Korea (South) Malaysia. Philippines Thailand Other Asia	.3 4.1 3.0 .5 6.8 2.3 3.7 1.7 2.4	7 5.2 3.2 .4 6.6 3.1 3.6 2.2 3.1	2.0 7.3 3.2 .5 6.7 4.4 3.1 3.1 3.1	.8 7.6 3.4 .4 14.1 5.2 3.4 3.0 3.1	.8 7.1 3.7 .4 14.3 5.2 3.2 3.3 3.2	1.0 6.9 3.9 .4 14.4 3.9 2.9 3.5 3.4	1.1 9.2 4.2 .4 16.2 3.1 3.3 2.1 4.7	1.1 8.5 3.8 6 16.9 3.9 3.0 3.3 4.9	1.4 9.0 4.0 .6 18.7 4.1 3.6 3.8 3.5	1.7 9.0 4.4 5 18.0 4.3 3.3 3.9 3.6	1.8 9.4 4.4 .5 19.1 4.4 4.1 4.9 4.5
48 49 50 51	Africa Egypt Morocco Zaire Other Africa <sup>3</sup>	.4 .7 .0 .7	.2 .6 .0	.4 .7 .0 .8	.4 .7 .0	.5 .7 .0 .9	.3 .7 .0	.3 .6 .0 .8	.4 .6 .0 .7	.4 .9 .0 .6	.4 .9 .0 .7	.4 .7 .0 .9
52 1 53 54 55	Eastern Europe. Russia <sup>4</sup> Yugoslavia <sup>5</sup> . Other	2.4 .9 .9	3.1 1.9 .6 .6	3.2 1.6 .6 .9	3.4 1.5 .5 1.4	3.0 1.2 .5 1.4	3.0 1.1 .5 1.5	2.7 .8 .5 1.4	2.3 .6 .4 1.2	1.8 .4 .3 1.0	3.4 .6 .4 2.3	4.2 1.0 .3 2.8
57 58 59 60 61 62 63 64 65	Offshore banking centers.  Bahamas.  Bermuda. Cayman Islands and other British West Indies.  Netherlands Antilles Panama <sup>6</sup> Lebanon Hong Kong Singapore Other <sup>1</sup> Miscellaneous and unallocated <sup>8</sup>	53.8 11.9 2.3 15.5 1.2 1.4 .1 14.3 7.1 .0	58.1 6.9 6.2 21.5 1.1 1.9 .1 13.9 6.5 .0	73.0 10.9 8.9 18.0 2.6 2.4 .1 18.7 11.2 .1	78.9 13.7 8.9 17.9 3.5 2.0 .1 19.7 13.0 .0	80.6 13.3 6.5 23.8 2.5 1.9 .1 21.8 10.6 .0	77.2 13.8 6.0 21.5 1.7 1.9 .1 20.3 11.8 .0	72.0 10.7 8.4 19.9 1.5 1.3 .1 19.9 10.1	85.3 13.3 8.7 19.4 .9 1.1 .1 22.4 19.2 .0	82.4 8.4 8.5 23.7 2.5 1.3 .1 23.1 14.8 .0	86.4 12.6 6.3 23.4 5.5 1.3 .1 23.7 13.3 .1	103.0 15.0 6.3 32.0 9.9 1.4 .1 25.1 13.1 .1

<sup>1.</sup> The banking offices covered by these data include U.S. offices and foreign branches of U.S. banks, including U.S. banks that are subsidiaries of foreign banks. Offices not covered include U.S. agencies and branches of foreign banks. Beginning March 1994, the data include large foreign subsidiaries of U.S. banks. The data also include other types of U.S. depository institutions as well as some types of brokers and dealers. To eliminate duplication, the data are adjusted to exclude the claims on foreign branches held by a U.S. office or another foreign branch of the same banking institution.

are aquisted to exclude the claims on foreign branches need by a U.S. omce or another foreign branch of the same banking institution.

These data are on a gross claims basis and do not necessarily reflect the ultimate country rished or exposure of U.S. banks. More complete data on the country risk exposure of U.S. banks are available in the quarterly Country Exposure Lending Survey published by the Federal Financial Institutions Examination Council.

Organization of Petroleum Exporting Countries, shown individually; other members of OPEC (Algeria, Gabon, Iran, Iraq, Kuwait, Libya, Nigeria, Qatar, Saudi Arabia, and United Arab Emirates); and Bahrain and Oman (not formally members of OPEC).
 Sexcludes Liberia, Beginning March 1994 includes Namibia.
 As of December 1992, excludes other republics of the former Soviet Union.
 As of December 1992, excludes Croatia, Bosnia and Hercegovinia, and Slovenia.
 Includes Canal Zone.

No December 172. Certains Clouds, Bosina and Tercegovinia, and Slovid 6. Includes Canal Zone.
 Foreign branch claims only.
 Includes New Zealand, Liberia, and international and regional organizations.

### 3.22 LIABILITIES TO UNAFFILIATED FOREIGNERS Reported by Nonbanking Business Enterprises in the United States

	!				1994			1995	
Type of liability, and area or country	1991	1992	1993	June	Sept.	Dec.	Mar.	June	Sept.
1 Total	44,708	45,511	50,597	57,193	59,163	55,656	51,530	51,236	48,921
Payable in dollars     Payable in foreign currencies	39,029	37,456	38,728	43,410	43,412	39,645	37,246	35,530	35,169
	5,679	8,055	11,869	13,783	15,751	16,011	14,284	15,706	13,752
By type 4 Financial liabilities 5 Payable in dollars 6 Payable in foreign currencies	22,518	23,841	29,226	35,256	37,973	34,301	31,118	30,545	27,485
	18,104	16,960	18,545	23,461	24,091	20,165	18,047	16,277	15,133
	4,414	6,881	10,681	11,795	13,882	14,136	13,071	14,268	12,352
7 Commercial liabilities 8 Trade payables 9 Advance receipts and other liabilities	22,190	21,670	21,371	21,937	21,190	21,355	20,412	20,691	21,436
	9,252	9,566	8,802	9,911	9,550	10,005	9,844	10,527	10,061
	12,938	12,104	12,569	12,026	11,640	11,350	10,568	10,164	11,375
10 Payable in dollars	20,925	20,496	20,183	19,949	19,321	19,480	19,199	19,253	20,036
	1,265	1,174	1,188	1,988	1,869	1,875	1,213	1,438	1,400
By area or country	12,003	13,387	18,810	25,396	25,614	22,018	17,880	18,571	16,746
	216	414	175	524	661	495	612	778	347
	2,106	1,623	2,539	1,590	2,241	1,727	2,046	1,101	1,365
	682	889	975	939	1,467	1,961	1,755	1,589	1,670
	1,056	606	534	533	648	552	633	530	474
	408	569	634	631	633	688	883	1,056	948
	6,528	8,610	13,332	19,962	18,649	15,858	11,103	12,486	10,876
19 Canada	292	544	859	698	618	629	1,817	893	797
20     Latin America and Caribbean       21     Bahamas       22     Bermuda       23     Brazil       24     British West Indies       25     Mexico       26     Venezuela	4,784 537 114 6 3,524 7	4,053 379 114 19 2,850 12 6	3,359 1,148 0 18 1,533 17 5	3,125 1,052 115 18 1,297 13 5	3,139 1,112 15 7 1,344 15 5	3,021 926 80 207 1,160 0 5	3,024 931 149 58 1,231 10 5	2,808 851 138 58 1,118 3	2,762 849 144 111 1,018 3 3
27 Asia	5,381	5,818	5,956	5,998	8,450	8,448	8,201	8,080	6,992
	4,116	4,750	4,887	5,064	7,248	7,314	7,182	7,153	6,308
	13	19	23	24	31	35	27	25	25
30 Africa	6 4	6 0	133 123	9	133 123	135 123	156 122	151 122	149 122
32 All other <sup>3</sup>	52	33	109	30	19	50	40	42	39
Commercial liabilities   33	8,701	7,398	6,827	6,887	6,868	6,773	6,642	6.776	7,263
	248	298	239	254	287	241	271	311	349
	1,039	700	655	680	744	728	642	504	528
	1,052	729	684	670	552	604	482	556	660
	710	535	688	649	674	722	536	448	566
	575	350	375	473	391	327	327	432	255
	2,297	2,505	2,039	2,309	2,350	2,444	2,848	2,902	3,351
40 Canada	1,014	1,002	879	1,070	1,068	1,037	1,235	1,146	1,219
41         Latin America and Caribbean           42         Bahamas           43         Bermuda           44         Brazil           45         British West Indies           46         Mexico           47         Venezuela	1,355	1,533	1,658	2,000	1,783	1,857	1,368	1,836	1,607
	3	3	21	2	6	19	8	3	1
	310	307	350	418	200	345	260	397	219
	219	209	214	215	147	161	96	107	143
	107	33	27	24	33	23	29	12	5
	307	457	481	703	672	574	356	420	357
	94	142	123	192	189	276	273	204	175
48 Asia	9,334	10,594	10,980	10,832	10,370	10,741	10,151	9,978	10,275
	3,721	3,612	4,314	4,250	4,128	4,555	4,110	3,531	3,475
	1,498	1,889	1,534	1,835	1,663	1,576	1,787	1,790	1,647
51 Africa	715	568	453	510	468	428	463	481	589
	327	309	167	241	264	256	248	252	241
53 Other <sup>3</sup>	1,071	575	574	638	633	519	553	474	483

<sup>1.</sup> Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

Comprises Algeria, Gabon, Libya, and Nigeria.
 Includes nonmonetary international and regional organizations.

### 3.23 CLAIMS ON UNAFFILIATED FOREIGNERS Reported by Nonbanking Business Enterprises in the United States

					1994			1995	
Type of claim, and area or country	1991	1992	1993	June	Sept.	Dec.	Mar.	June	Sept.
1 Total	45,262	45,073	49,159	52,510	54,833	57,888	52,218	58,030	53,646
2 Payable in dollars	42,564	42,281	45,161	48,003	50,460	53,805	48,425	54,145	49,918
	2,698	2,792	3,998	4,507	4,373	4,083	3,793	3,885	3,728
## By type  ## Financial claims    Deposits	27,882	26,509	27,771	30,234	32,236	33,897	29,606	34,567	29,862
	20,080	17,695	15,717	17,824	19,118	18,507	17,115	22,021	17,945
	19,080	16,872	15,182	17,203	18,502	18,026	16,458	21,349	17,364
	1,000	823	535	621	616	481	657	672	581
	7,802	8,814	12,054	12,410	13,118	15,390	12,491	12,546	11,917
	6,910	7,890	10,862	11,057	11,903	14,306	11,275	11,388	10,689
	892	924	1,192	1,353	1,215	1,084	1,216	1,158	1,228
11 Commercial claims 12 Trade receivables 13 Advance payments and other claims	17,380	18,564	21,388	22,276	22,597	23,991	22,612	23,463	23,784
	14,468	16,007	18,425	19,475	19,825	21,158	20,415	21,312	21,657
	2,912	2,557	2,963	2,801	2,772	2,833	2,197	2,151	2,127
14 Payable in dollars	16,574	17,519	19,117	19,743	20,055	21,473	20,692	21,408	21,865
	806	1,045	2,271	2,533	2,542	2,518	1,920	2,055	1,919
By area or country   Financial claims   Europe	13,441 13 269 283 334 581	9,331 8 764 326 515 490 6,252	7,299 134 826 526 502 530 3,585	7,372 84 995 459 472 539 3,673	8,914 115 931 413 503 777 5,023	7,936 86 800 540 429 523 4,649	7,630 146 808 527 606 490 4,040	7,923 155 731 355 601 514 4,787	7,840 160 753 301 522 530 4,924
23 Canada	2,642	1,833	2,032	3,470	3,812	3,581	3,848	3,705	3,526
24 Latin America and Caribbean 25 Bahamas 26 Bermuda 27 Brazil 28 British West Indies 29 Mexico 30 Venezuela	10,717	13,893	16,224	16,465	16,608	19,536	16,109	21,160	15,316
	827	778	1,336	1,376	1,121	2,424	940	2,355	1,552
	8	40	125	39	52	27	37	85	35
	351	686	654	466	411	520	528	502	851
	9,056	11,747	12,699	13,390	13,694	15,228	13,531	17,013	11,787
	212	445	872	629	691	723	583	638	487
	40	29	161	32	31	35	27	27	50
31 Asia	640	864	1,657	2,221	2,176	1,871	1,504	1,231	2,160
	350	668	892	1,344	661	953	621	467	1,404
	5	3	3	1	19	141	4	3	4
34 Africa	57 1	83 9	99 1	185 0	197 0	373 0	141 9	138	188 6
36 All other <sup>3</sup>	385	505	460	521	529	600	374	410	832
Commercial claims   Size   Europe   Size   8,193	8,451	9,105	8,976	8,810	9,540	8,947	9,190	8,896	
	194	189	184	189	178	213	199	218	224
	1,585	1,537	1,947	1,788	1,766	1,881	1,790	1,669	1,706
	955	933	1,018	940	883	1,027	977	1,023	997
	645	552	423	294	331	311	324	341	338
	295	362	432	686	538	557	556	612	438
	2,086	2,094	2,377	2,445	2,505	2,556	2,388	2,459	2,513
44 Canada	1,121	1,286	1,781	1,875	1,906	1,988	2,010	2,003	2,004
45     Latin America and Caribbean       46     Bahamas       47     Bermuda       48     Brazil       49     British West Indies       50     Mexico       51     Venezuela	2,655	3,043	3,274	3,904	3,963	4,117	4,140	4,368	4,543
	13	28	11	18	34	9	17	21	101
	264	255	182	295	246	234	208	210	245
	427	357	460	500	471	612	695	777	745
	41	40	71	67	49	83	55	83	1,75
	842	924	990	1,048	1,137	1,243	1,106	1,108	1,026
	203	345	293	304	388	348	295	319	325
52 Asia 53 Japan 54 Middle Eastern oil-exporting countries	4,591	4,866	6,014	6,330	6,679	6,982	6,200	6,514	6,826
	1,899	1,903	2,275	2,498	2,591	2,655	1,911	2,010	1,998
	620	693	704	642	617	708	689	707	775
55 Africa 56 Oil-exporting countries <sup>2</sup>	430	554	493	480	447	454	468	478	544
	95	78	72	83	61	67	71	60	74
57 Other <sup>3</sup>	390	364	721	711	792	910	847	910	971

<sup>1.</sup> Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

Comprises Algeria, Gabon, Libya, and Nigeria.
 Includes nonmonetary international and regional organizations.

### 3.24 FOREIGN TRANSACTIONS IN SECURITIES

Millions of dollars

			1996			19	95			1996
Transaction, and area or country	1994	1995	Jan. – Jan.	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>
		L			U.S. corpora	ate securities	L		<u></u>	<u>'</u>
Stocks										
Foreign purchases     Foreign sales	350,593 348,716	462,884 451,709	43,574 41,948	42,444 40,009	41,908 39,366	44,450 44,218	41,492 42,860	41,937 39,071	46,479 44,372	43,574 41,948
3 Net purchases, or sales (-)	1,877	11,175	1,626	2,435	2,542	232	-1,368	2,866	2,107	1,626
4 Foreign countries	1,867	11,380	1,623	2,443	2,565	295	-1,328	2,877	2,109	1,623
5 Europe 6 France 7 Germany 8 Netherlands 9 Switzerland 10 United Kingdom 11 Canada 12 Latin America and Caribbean 13 Middle East 14 Other Asia 15 Japan 16 Africa 17 Other countries	6,714 -201 2,110 2,251 -30 840 -1,160 -2,111 -1,142 -1,234 1,162 29 771	4,847 -1,099 -1,837 -3,507 -2,283 8,001 -1,517 5,814 -337 2,503 -2,725 2 68	1,954 164 239 660 639 -165 645 -487 -507 -40 94 6	2,045 261 8 364 -20 1,445 -425 881 -24 107 141 -5 -136	1,836 17 -104 431 -847 2,330 -10 1,811 -5 -961 -1,076 17 -123	-1,319 -126 -136 -136 -197 -9 -1,114 -197 -752 -77 1,048 -598 -598 -598	1,647 -54 5 528 449 878 -74 -2,920 -8 61 56 -17 -17	954 -58 -131 230 227 543 405 1,361 -63 342 -406 -26 -96	1,028 -382 -11 373 191 1,277 -175 219 148 883 1,231 -1	1,954 164 239 660 639 -165 645 -487 -507 -40 94 6
18 Nonmonetary international and regional organizations	10	-205	3	-8	-23	-63	-40	-11	-2	3
Bonds <sup>2</sup>										
19 Foreign purchases	289,586 229,665	291,950 <sup>r</sup> 206,951	26,525 17,596	23,911 14,949	24,742 16,741	27,212 17,759	26,367 19,199	31,642 20,741	21,698 21,117	26,525 17,596
21 Net purchases, or sales (-)	59,921	84,999 <sup>r</sup>	8,929	8,962	8,001	9,453	7,168	10,901	581	8,929
22 Foreign countries	59,036	85,453 <sup>r</sup>	8,887	9,129	7,982	9,431	7,236	10,948	553	8,887
23 Europe 24 France 25 Germany 26 Netherlands 27 Switzerland 28 United Kingdom 29 Canada 30 Latin America and Caribbean 31 Middle East 32 Other Asia 33 Japan 34 Africa 35 Other countries	37,065 242 657 3,322 1,055 31,642 2,958 5,442 771 12,153 5,486 -7 654	68,735° 1,143 5,806 1,463 494 56,140° 2,569 6,141 1,869 5,659 2,250 234 246	5,688 839 -26 156 171 3,803 104 2,096 -194 1,272 338 -16 -63	6,340 7 51 557 317 5,063 169 1,145 348 1,189 1,026 -13 -49	5,561 538 1,163 45 -99 3,775 415 754 281 919 1,008 64 -12	6,959 63 916 203 343 4,511 349 1,719 241 139 -371 23	6,361 732 113 204 148 4,542 139 -61 -246 645 -223 140	9,759 101 894 219 101 6,999 20 1,426 188 -705 - 899 240 20	1,309 137 236 101 -381 925 181 -848 187 -293 -904 86 -69	5,688 839 -26 156 171 3,803 104 2,096 -194 1,272 338 -16 -63
36 Nonmonetary international and regional organizations	885	-454	42	-167	19	22	-68	-47	28	42
					Foreign	securities		,		
37 Stocks, net purchases, or sales (-) 38 Foreign purchases 39 Foreign sales 40 Bonds, net purchases, or sales (-) 41 Foreign purchases 42 Foreign sales	-48,071 386,106 434,177 -9,224 848,368 857,592	-50,720° 345,498° 396,218° -46,928° 892,578 939,506°	-6,395 33,462 39,857 -4,439 84,527 88,966	-8,188 28,582 36,770 -4,079 67,187 71,266	-5,904 30,867 36,771 -3,755 72,277 76,032	-7,959 28,712 36,671 -5,206 83,396 88,602	-5,755 29,382 35,137 -7,580 76,889 84,469	-1,725 30,307 32,032 -6,235 <sup>r</sup> 78,563 84,798 <sup>r</sup>	-6,830 32,366 39,196 -3,989 80,310 84,299	-6,395 33,462 39,857 -4,439 84,527 88,966
43 Net purchases, or sales (-), of stocks and bonds	-57,295	-97,648 <sup>r</sup>	-10,834	-12,267	-9,659	-13,165	-13,335	-7,960 <sup>r</sup>	-10,819	-10,834
44 Foreign countries	-57,815	-96,843°	-10,865	-12,048	-9,486	-13,220	-13,226	-7,882°	-10,878	-10,865
45 Europe 46 Canada 47 Latin America and Caribbean 48 Asia 49 Japan 50 Africa 51 Other countries	-3,516 -7,475 -18,334 -24,275 -17,427 -467 -3,748	-47,913 <sup>r</sup> -7,871 <sup>r</sup> -7,071 <sup>r</sup> -33,744 <sup>r</sup> -24,773 <sup>r</sup> -327 <sup>r</sup> <b>83</b> <sup>r</sup>	-3,943 -2,649 -3 -4,645 -3,427 -96 471	-7,955 -1,301 -185 -3,158 -3,586 -45 <b>596</b>	-2,539 -851 817 -7,250 -5,499 34 303	-2,928 -3,471 781 -7,533 -5,360 -117 48	-7,243 1,311 -3,883 -2,503 -849 5 -913	-4,609 -494 <sup>r</sup> -184 <sup>r</sup> -2,001 -1,388 19 -613	-6,099 -14 -802 -4,389 -3,685 -44 476	-3,943 -2,649 -3 -4,645 -3,427 -96 471
52 Nonmonetary international and regional organizations	520	-805	31	-219	-173	55	- 109	-78	59	31

<sup>1.</sup> Comprises oil-exporting countries as follows: Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).

Includes state and local government securities and securities of U.S. government agencies and corporations. Also includes issues of new debt securities sold abroad by U.S. corporations organized to finance direct investments abroad.

### 

### 3.25 MARKETABLE U.S. TREASURY BONDS AND NOTES Foreign Transactions<sup>1</sup>

Millions of dollars; net purchases, or sales (-) during period

			1996	996 1995							
Area or country	1994	1995	Jan. – Jan.	July	Aug.	Sept.	Oct.	Nov.	Dec.	Jan. <sup>p</sup>	
1 Total estimated	78,801	133,991 <sup>r</sup>	14,008	31,871	26,082	-11,072	4,819	15,307	-9,454	14,008	
2 Foreign countries	78,637	133,552	13,703	31,382	26,442	-11,002	4,650	14,936	-9,016	13,703	
3   Europe	38,542 1,098 5,709 1,254 794 481 23,365 5,841 3,491	50,000° 591 6,136 1,891 358 -472 34,778° 6,718 252	7,281 149 1,385 807 -45 76 1,167 3,742 1,867	13,336 -53 1,039 883 124 206 7,315 3,822 720	9,170 580 2,995 -1,468 100 -515 7,950 -472 -825	6,377 143 2,568 -1,915 61 818 5,570 -868 -2,284	-4,608 -25 2,831 160 92 174 -5,965 -1,875 -1,864	821 81 52 833 -30 -568 1,309 -856 -43	-1,120 171 452 381 -285 -664 -4,377 3,202 208	7,281 149 1,385 807 -45 76 1,167 3,742 1,867	
12       Latin America and Caribbean         13       Venezuela         14       Other Latin America and Caribbean         15       Netherlands Antilles         16       Asia         17       Japan         18       Africa         19       Other	-10,383 -319 -20,493 10,429 47,317 29,793 240 -570	48,609 -2 25,152 23,459 32,319 16,863 1,464 <sup>r</sup> 908	-2,648 -142 8,922 -11,428 6,920 2,619 515 -232	513 -114 1,034 -407 16,490 6,658 -1 324	11,265 -359 5,364 6,260 7,322 5,430 -130 -360	-5,299 -524 1,171 -5,946 -10,055 -4,021 108 151	17,453 -92 3,033 14,512 -6,879 -10,115 501 47	13,496 232 3,723 9,541 -107 1,316 458 311	3,762 61 4,710 -1,009 -11,843 -5,695 252 -275	-2,648 -142 8,922 -11,428 6,920 2,619 515 -232	
Nonmonetary international and regional organizations     International     Latin American regional	164 526 -154	439 <sup>r</sup> 9 <sup>r</sup> 261	305 210 -45	489 311 105	-360 -140 -10	-70 -196 -6	169 2 185	371 368 -43	-438 -347 -115	305 210 -45	
MEMO 23 Foreign countries 24 Official institutions 25 Other foreign	78,637 41,822 36,815	133,552 39,625 93,927	13,703 12,615 1,088	31,382 16,790 14,592	26,442 -364 26,806	-11,002 -4,525 -6,477	4,650 5,705 -1,055	14,936 -915 15,851	-9,016 2,651 -11,667	13,703 12,615 1,088	
Oil-exporting countries 26 Middle East 2 27 Africa3	-38 0	3,075	-658 0	3,582 0	1,890 0	-50 0	-624 0	-826 0	-1,085 0	-658 0	

<sup>1.</sup> Official and private transactions in marketable U.S. Treasury securities having an original maturity of more than one year. Data are based on monthly transactions reports. Excludes nonmarketable U.S. Treasury bonds and notes held by official institutions of foreign countries.

Comprises Bahrain, Iran, Iraq, Kuwait, Oman, Qatar, Saudi Arabia, and United Arab Emirates (Trucial States).
 Comprises Algeria, Gabon, Libya, and Nigeria.

### 3.26 DISCOUNT RATES OF FOREIGN CENTRAL BANKS<sup>1</sup>

Percent per year, averages of daily figures

Country	Rate on	Mar. 31, 1996		Rate on Mar. 31, 1996			
	Percent	Month effective	Country	Percent	Month effective		
Austria Belgium Canada Denmark France <sup>2</sup>	3.0 3.0 5.25 3.75 3.8	Dec. 1995 Dec. 1995 Mar. 1996 Feb. 1996 Mar. 1996	Germany Italy	3.0 9.0 .5 2.75 1.5	Dec. 1995 June 1995 Sept. 1995 Dec. 1995 Dec. 1995		

<sup>1.</sup> Rates shown are mainly those at which the central bank either discounts or makes advances against eligible commercial paper or government securities for commercial banks or brokers. For countries with more than one rate applicable to such discounts or advances, the rate shown is the one at which it is understood that the central bank transacts the largest proportion of its credit operations.

### 3.27 FOREIGN SHORT-TERM INTEREST RATES<sup>1</sup>

Percent per year, averages of daily figures

Type or country	1000	1994	1995		19	95			1996	
	1993	1334	1993	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
1 Eurodollars. 2 United Kingdom 3 Canada 4 Germany. 5 Switzerland 6 Netherlands 7 France. 8 Italy 9 Belgium 10 Japan	3.18 5.88 5.14 7.17 4.79 6.73 8.30 10.09 8.10 2.96	4.63 5.45 5.57 5.25 4.03 5.09 5.72 8.45 5.65 2.24	5.93 6.63 7.14 4.43 2.94 4.30 6.43 10.43 4.73 1.20	5.74 6.71 6.66 4.09 2.67 3.85 5.86 10.36 4.20	5.81 6.69 6.66 4.00 2.15 3.88 6.73 10.74 4.14	5.75 6.61 6.02 3.91 1.98 3.73 5.74 10.65 3.87	5.64 6.42 5.91 3.82 1.94 3.58 5.47 10.58 3.74	5.40 6.31 5.58 3.51 1.65 3.20 4.56 10.05 3.47	5.14 6.13 5.22 3.26 1.61 3.00 4.29 9.90 3.23 .61	5.28 6.02 5.23 3.25 1.68 3.09 4.14 9.82 3.25 .60

<sup>1.</sup> Rates are for three-month interbank loans, with the following exceptions: Canada, finance company paper; Belgium, three-month Treasury bills; and Japan, CD rate.

<sup>2.</sup> Since February 1981, the rate has been that at which the Bank of France discounts Treasury bills for seven to ten days.

### A66 International Statistics □ May 1996

### 3.28 FOREIGN EXCHANGE RATES1

Currency units per dollar except as noted

Control	1993	1004	1005		1995		1996			
Country/currency unit	1993	1994	1995	Oct.	Nov.	Dec.	Jan.	Feb.	Маг.	
1 Australia/dollar <sup>2</sup> 2 Austria/schilling 3 Belgium/franc 4 Canada/dollar 5 China, P.R./yuan 6 Denmark/krone 7 Finland/markka 8 France/franc. 9 Germany/deutsche mark 10 Greece/drachma.  11 Hong Kong/dollar 12 India/rupee. 13 Ireland/pound <sup>2</sup> 14 Italy/lira. 15 Japan/yen.	67.993 11.639 34.581 1.2902 5.7795 6.4863 5.7251 5.6669 1.6545 229.64 7.7357 31.291 146.47 1,573.41 111.08	73.161 11.409 33.426 1.3664 8.6404 6.3561 5.2340 5.5459 1.6216 242.50 7.7290 31.394 149.69 1.611.49 102.18	74.073 10.076 29.472 1.3725 8.3700 5.5999 4.3763 4.9864 1.4321 231.68 7.7357 32.418 160.35 1.629.45 93.96	75.699 9.955 29.105 1.3458 8.3353 5.4912 4.2781 4.9374 1.4143 232.65 7.7317 34.656 161.32 1.605.69 100.84	74.534 9.974 29.154 1.3534 8.3334 5.4923 4.2489 4.8882 1.4173 234.16 7.7338 34.710 160.54 1,592.67 101.94	74.053 10.142 29.615 1.3693 8.3350 5.5791 4.9365 1.4406 238.06 7.7345 34.966 159.18 1,593.88 101.85	74.171 10.296 30.081 1.3669 8.3384 5.6618 4.4510 5.0117 1.4635 240.91 7.7329 35.812 158.18 1,584.87 105.75	75.557 10.321 30.115 1.3752 8.3338 5.6749 4.5532 5.0440 1.4669 242.21 7.7323 36.595 158.10 1.570.00	77.136 10.391 30.371 1.3656 8.3495 5.7074 4.6066 5.0583 1.4776 241.54 7.7325 34.485 157.21 1,562.43 105.94	
16 Malaysia/ringgit 17 Netherlands/guilder, 18 New Zealand/dollar 19 Norway/krone 20 Portugal/escudo.	2.5738 1.8585 54.127 7.1009 161.08	2.6237 1.8190 59.358 7.0553 165.93	2.5073 1.6044 65.625 6.3355 149.88	2.5324 1.5846 65.899 6.2397 148.94	2.5389 1.5877 65.224 6.2536 148.68	2.5399 1.6127 64.996 6.3579 151.03	2.5563 1.6388 66.195 6.4275 151.90	2.5487 1.6424 67.495 6.4103 152.49	2.5417 1.6540 68.079 6.4277 152.93	
21 Singapore/dollar 22 South Africa/rand 23 South Korea/won 24 Spain/peseta. 25 Sri Lanka/rupee. 26 Sweden/Krona 27 Switzerland/franc 28 Taiwan/dollar 29 Thailand/baht 30 United Kingdom/pound <sup>2</sup>	1.6158 3.2729 805.75 127.48 48.211 7.7956 1.4781 26.416 25.333 150.16	1.5275 3.5526 806.93 133.88 49.170 7.7161 1.3667 26.465 25.161 153.19	1.4171 3.6286 772.82 124.64 51.047 7.1406 1.1812 26.495 24.921 157.85	1.4231 3.6502 767.20 122.51 52.539 6.8301 1.1453 26.925 25.115 157.79	1.4128 3.6499 769.78 121.81 53.199 6.6088 1.1437 27.257 25.166 156.25	1.4148 3.6632 771.31 122.53 53.808 6.6393 1.1631 27.315 25.164 154.05	1.4211 3.6413 787.13 123.38 53.874 6.7405 1.1818 27.406 25.298 152.88	1.4115 3.7420 780.12 123.65 53.716 6.8775 1.1967 27.485 25.250 153.60	1.4095 3.9293 781.31 124.39 53.748 6.7318 1.1959 27.400 25.251 152.71	
MEMO 31 United States/dollar <sup>3</sup>	93.18	91.32	84.25	84.10	84.14	85.07	86.23	86.41	86.57	

Averages of certified noon buying rates in New York for cable transfers. Data in this table also appear in the Board's G.5 (405) monthly statistical release. For ordering address, see inside front cover.
 Value in U.S. cents.

<sup>3.</sup> Index of weighted-average exchange value of U.S. dollar against the currencies of ten industrial countries. The weight for each of the ten countries is the 1972–76 average world trade of that country divided by the average world trade of all ten countries combined. Series revised as of August 1978 (see Federal Reserve Bulletin, vol. 64 (August 1978), p. 700).

# Guide to Statistical Releases and Special Tables

STATISTICAL RELEASES—List Published Semiannually, with Latest Bulletin Reference		
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SPECIAL TABLES—Data Published Irregularly, with Latest Bulletin Reference		
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Assets and liabilities of commercial banks March 31, 1993 June 30, 1993 September 30, 1993 December 31, 1993	August 1993 November 1993 February 1994 May 1994	A70 A70 A70 A68
Terms of lending at commercial banks May 1995 August 1995 November 1995 February 1996	August 1995 November 1995 February 1996 May 1996	A68 A68 A68 A68
Assets and liabilities of U.S. branches and agencies of foreign banks March 31, 1995 June 30, 1995 September 30, 1995 December 31, 1995	October 1995 November 1995 February 1996 May 1996	A68 A72 A72 A72
Pro forma balance sheet and income statements for priced service operations June 30, 1992  March 31, 1995  June 30, 1995  September 30, 1995	October 1992 August 1995 October 1995 January 1996	A70 A76 A72 A68
Assets and liabilities of life insurance companies June 30, 1991 September 30, 1991 December 31, 1991 September 30, 1992	December 1991 May 1992 August 1992 March 1993	A79 A81 A83 A71
Residential lending reported under the Home Mortgage Disclosure Act	Sentember 1005	A 68

### A68 Special Tables ☐ May 1996

### 4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 5–9, 1996¹ Commercial and industrial loans

	Amount of		Weighted	Loan rate	(percent)	Loans	Loans made		Most
Type and maturity of loan	loans (thousands of dollars)	Average size (thousands of dollars)	average maturity <sup>2</sup> Days	Weighted average effective <sup>3</sup>	Standard error <sup>4</sup>	secured by collateral (percent)	under commit- ment (percent)	Partici- pation loans (percent)	common base pricing rate <sup>5</sup>
ALL BANKS									
1 Overnight <sup>6</sup>	13,640,713	7,753	*	5.94	.24	11.8	61.7	.4	Other
2 One month or less (excluding overnight) . 3 Fixed rate	13,851,955 11,556,700 2,295,255	1,871 2,889 674	17 16 18	6.37 6.29 6.76	.16 .23 .22	21.5 19.5 32.0	63.0 58.7 84.6	5.8 6.1 3.9	Other Other Foreign
5 More than one month and less than one year	9,972,188 4,910,574 5,061,614	189 259 149	146 126 165	7.31 6.49 8.10	.16 .25 .18	47.7 35.1 59.9	84.8 82.7 86.8	8.8 12.2 5.6	Prime Foreign Prime
8 Demand <sup>7</sup> 9 Fixed rate 10 Floating rate	19,456,682 8,792,514 10,664,167	311 1,672 186	* *	7.07 5.79 8.12	.17 .23 .17	44.7 15.9 68.5	60.5 49.0 70.0	5.5 7.7 3.6	Prime Other Prime
11 Total short-term	56,921,538	457	45	6.67	.15	31.7	65.7	4,9	Other
12 Fixed rate (thousands of dollars) 13 1–99. 14 100–499. 15 500–999. 16 1.000–4,999. 17 5,000–9,999. 18 10,000 or more.	38,900,501 354,339 509,988 627,405 5,624,317 5,370,005 26,414,448	1,298 16 216 694 2,399 6,645 21,542	27 127 102 61 36 34 20	6.08 9.77 7.60 7.03 6.68 6.27 5.81	.22 .15 .08 .16 .08 .08	17.9 84.2 68.6 45.4 35.7 19.7 11.3	60.6 47.6 77.8 78.6 73.4 62.9 56.8	5.3 4.5 7.9 11.3 5.6 7.4 4.6	Other Other Other Foreign Other Other Other
19 Floating rate (thousands of dollars). 20 1–99. 21 100–499. 22 500–999. 23 1,000–4,999. 24 5,000–9,999. 25 10,000 or more.	18,021,037 1,833,124 3,561,980 1,537,083 3,960,005 1,519,985 5,608,860	191 26 199 671 1,892 6,626 19,108	119 164 154 150 119 84 94	7.94 9.67 9.10 8.55 8.10 7.13 6.58	.18 .05 .03 .09 .12 .20	61.5 80.5 73.8 66.5 58.6 42.2 53.3	76.6 86.1 87.6 90.1 86.4 82.4 54.2	4.2 1.5 5.4 7.0 4.8 8.6 2.0	Prime Prime Prime Prime Prime Prime Fed funds
			Months						!
26 Total long-term	7,996,293	290	46	7.90	.15	64.5	78.6	8.3	Prime
27 Fixed rate (thousands of dollars)	2,201,220 198,295 194,712 107,721 1,700,492	193 20 197 693 5,039	51 43 51 47 52	7.90 9.79 9.10 7.44 7.57	.27 .17 .25 .34	68.1 93.8 85.3 71.8 62.8	58.6 29.1 50.2 76.2 61.9	10.1 .5 6.3 7.3 11.9	Other Other Other Other Other
32 Floating rate (thousands of dollars)	5,795,073 305,194 904,935 608,727 3,976,217	358 30 215 675 4,390	45 39 37 42 47	7.90 9.56 8.95 8.51 7.44	.15 .04 .03 .07 .26	63.1 88.1 76.3 70.6 57.1	86.2 71.6 83.2 84.2 88.3	7.6 3.0 9.4 10.7 7.0	Prime Prime Prime Prime Foreign
				Loan rate	(percent)	1			
			Days	Effective <sup>3</sup>	Nominal <sup>8</sup>	1			Prime rate <sup>9</sup>
LOANS MADE BELOW PRIME 10									<u> </u>
37 Overnight <sup>6</sup> .  38 One month or less (excluding overnight).  39 More than one month and less than one	13,287,632 13,233,783	9,746 4,327	* 17	5.86 6.23	5.69 6.05	9.7 19.2	60.7 62.2	.4 5.7	8.25 8.25
year	6,693,269 12,418,928	711 2,446	135	6.27 5.84	6.12 5.68	32.4 29.0	85.8 44.9	10.3 5.9	8.30 8.25
41 Total short-term	45,633,612	2,413	34	6.02	5.86	21.0	60.5	4,9	8.26
42 Fixed rate	37,464,802 8,168,810	3,908 876	26 92	5.95 6.36	5.78 6.19	15.5 46.4	60.3 61.8	5.3 3.0	8.25 8.28
			Months						
44 Total long-term	4,295,927	803	48	6.70	6.51	59.1	78.5	7.9	8.28
45 Fixed rate	1,387,530 2,908,397	476 1,196	46 49	6.76 6.67	6.59 6.48	63.1 57.2	62.6 86.1	15.3 4.3	8.30 8.27

Footnotes appear at the end of the table.

### 4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 5-9, 1996<sup>1</sup>—Continued Commercial and industrial loans-Continued

	Amount of		Weighted	Loan rate	(percent)	Loans	Loans made		Most
Type and maturity of loan	loans (thousands of dollars)	Average size (thousands of dollars)	average maturity <sup>2</sup> Days	Weighted average effective <sup>3</sup>	Standard error <sup>4</sup>	secured by collateral (percent)	under commit- ment (percent)	Partici- pation loans (percent)	common base pricing rate <sup>5</sup>
LARGE BANKS									
1 Overnight <sup>6</sup>	11,415,352	9,656	*	5.91	.20	9.4	62.8	.3	Other
2 One month or less (excluding overnight) . 3 Fixed rate	10,629,994 9,284,565 1,345,429	4,311 5,527 1,711	17 17 17	6.31 6.26 6.66	.17 .17 .26	18.1 16.3 30.5	63.1 58.8 92.8	4.3 4.5 2.5	Other Other Foreign
5 More than one month and less than one year	5,911,705 3,148,029 2,763,676	767 2,608 425	134 109 161	7.00 6.38 7.70	.14 .18 .18	38.7 28.6 50.3	89.6 90.9 88.2	9.4 11.4 7.0	Foreign Foreign Prime
8 Demand <sup>7</sup> 9 Fixed rate 10 Floating rate	12,814,043 6,791,434 6,022,609	535 5,158 266	* * *	6.50 5.49 7.63	.19 .25 .19	40.1 12.5 71.3	55.5 47.9 64.2	6.6 9.8 3.1	Domestic Domestic Prime
11 Total short-term	40,771,093	1,155	35	6.36	.14	25.6	64.5	4.6	Other
12 Fixed rate (thousands of dollars)	30,639,379 17,217 227,503 390,403 3,980,516 4,153,493 21,870,248	5,689 27 253 699 2,374 6,646 21,877	22 133 84 53 33 33 16	5.97 8.34 7.31 6.93 6.62 6.25 5.77	.15 .25 .18 .22 .09 .26 .17	14.2 73.7 56.3 40.3 31.9 18.8 9.1	61.2 73.5 80.9 83.3 71.4 62.2 58.5	4.8 5.2 8.5 9.2 4.9 7.1 4.3	Other Other Foreign Foreign Other Other Other
19 Floating rate (thousands of dollars)	10,131,713 613,178 1,614,338 775,920 2,036,685 927,082 4,164,511	339 32 204 663 1,930 6,611 20,261	114 149 151 145 116 78 108	7.52 9.45 8.97 8.38 7.82 6.98 6.49	.18 .05 .04 .07 .10 .26 .43	60.1 76.4 71.5 63.1 52.9 38.4 61.1	74.6 90.4 92.2 92.8 92.3 91.0 49.6	4.1 1.3 3.7 8.2 5.8 5.4 2.7	Prime Prime Prime Prime Prime Prime Frime Frime
			Months						
26 Total long-term	5,324,265	860	47	7.86	.15	61.1	86.4	9.8	Prime
27 Fixed rate (thousands of dollars)	1,395,880 9,623 60,114 54,384 1,271,759	1,764 32 267 686 6,764	48 42 42 49 49	7.70 8.90 8.36 7.27 7.68	.25 .16 .34 .39	61.0 90.3 74.2 70.5 59.8	66.0 63.3 84.6 82.5 64.5	14.5 9.4 12.4 2.3 15.2	Domestic Other Foreign Other Domestic
32 Floating rate (thousands of dollars) 33  -99 34   100-499 35   500-99 36   1,000 or more	3,928,385 81,005 533,589 386,093 2,927,699	728 43 234 688 4,339	47 34 36 39 50	7.92 9.20 8.90 8.53 7.63	.11 .07 .10 .12 .30	61.2 83.6 72.7 65.8 57.8	93.6 88.2 87.9 93.7 94.7	8.1 4.2 10.0 10.3 7.5	Prime Prime Prime Prime Foreign
		,		Loan rate	(percent)				
			Days	Effective <sup>3</sup>	Nominal <sup>8</sup>	-			Prime rate <sup>9</sup>
LOANS MADE BELOW PRIME <sup>10</sup>									
37 Overnight <sup>6</sup> . 38 One month or less (excluding overnight) . 39 More than one month and less than one	11,177,782 10,400,816	11,145 5,392	* 17	5.85 6.25	5.68 6.07	7.8 17.2	62.0 63.1	.3 4.3	8.25 8.25
year	4,425,262 9,636,925	2,593 3,790	123	6.26 5.64	6.10 5.49	26.9 30.6	88.7 42.5	9.0 7.3	8.25 8.25
41 Total short-term	35,640,785	4,963	28	5.96	5.80	19.0	60.4	4.4	8.25
42 Fixed rate	30,025,511 5,615,274	6,632 2,116	21 91	5.91 6.24	5.75 6.07	12.9 51.9	60.6 59.0	4.9 2.0	8.25 8.25
			Months						
44 Total long-term	2,867,846	2,675	49	6.72	6.53	58.7	86.4	9.2	8.25
45 Fixed rate	939,619 1,928,228	2,273 2,928	44 52	6.64 6.76	6.47 6.56	60.0 58.1	65.1 96.7	20.9 3.5	8.25 8.25

Footnotes appear at the end of the table.

### 4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 5-9, 1996<sup>1</sup>—Continued

Commercial and industrial loans-Continued

	Amount of		Weighted	Loan rate	(percent)	Loans	Loans made		Most
Type and maturity of loan	loans (thousands of dollars)	Average size (thousands of dollars)	average maturity <sup>2</sup> Days	Weighted average effective <sup>3</sup>	Standard error <sup>4</sup>	secured by collateral (percent)	under commit- ment (percent)	Partici- pation loans (percent)	common base pricing rate <sup>5</sup>
OTHER BANKS			-						
1 Overnight <sup>6</sup>	2,225,361	3,856	*	6.07	.33	23.8	56.1	1.4	Fed funds
2 One month or less (excluding overnight) . 3 Fixed rate	3,221,961 2,272,135 949,826	652 979 363	16 15 18	6.58 6.44 6.91	.20 .28 .26	32.9 32.4 34.1	62.7 58.5 72.9	10.6 12.6 6.0	Fed funds Fed funds Foreign
5 More than one month and less than one year	4,060,483 1,762,545 2,297,939	90 99 84	163 156 169	7.76 6.68 8.58	.19 .31 .20	60.8 46.7 71.5	77.8 68.2 85.2	8.1 13.6 3.8	Prime Other Prime
8 Demand <sup>7</sup> 9 Fixed rate 10 Floating rate	6,642,639 2,001,081 4,641,558	172 508 134	* *	8.17 6.81 8.76	.16 .27 .16	53.6 27.1 65.0	70.1 53.1 77.5	3.3 .7 4.4	Prime Other Prime
11 Total short-term	16,150,445	181	75	7.46	.16	47.2	68.6	5.7	Prime
12 Fixed rate (thousands of dollars) 13 1–99. 14 100–499 15 500–999 16 1,000–4,999. 17 5,000–9,999. 18 10,000 or more.	8,261,122 337,122 282,484 237,002 1,643,802 1,216,512 4,544,200	336 16 193 686 2,462 6,644 20,064	50 127 116 73 44 37 44	6.48 9.84 7.83 7.19 6.84 6.35 6.01	.25 .16 .24 .55 .45 .31 .21	31.8 84.7 78.6 54.0 44.7 22.7 21.7	58.6 46.2 75.3 70.8 78.3 65.7 48.9	6.9 4.4 7.4 14.9 7.2 8.6 6.1	Other Other Other Other Other Other Other Fed funds
19 Floating rate (thousands of dollars) 20 1–99 21 100–499 22 500–999 23 1,000–4,999 24 5,000–9,999 25 10,000 or more	7,889,323 1,219,946 1,947,642 761,163 1,923,321 592,903 1,444,349	122 23 196 680 1,854 6,650 16,415	125 168 155 155 125 95 60	8.48 9.78 9.21 8.73 8.40 7.37 6.86	.17 .03 .04 .10 .12 .43 .31	63.2 82.6 75.7 70.1 64.6 48.0 30.7	79.2 84.0 83.8 87.4 80.2 68.9 67.3	4.4 1.7 6.9 5.7 3.7 13.5	Prime Prime Prime Prime Prime Other Foreign
			Months						
26 Total long-term	2,672,028	125	45	7.98	.16	71.2	63.1	5.3	Prime
27 Fixed rate (thousands of dollars)	805,340 188,672 134,598 53,337 428,733	76 20 176 701 2,869	55 43 55 45 61	8.26 9.84 9.43 7.61 7.27	.25 .17 .25 .40	80.3 94.0 90.3 73.2 71.9	45.7 27.3 34.9 69.8 54.3	2.5 .1 3.5 12.4 2.0	Other Other Other Other Other
32 Floating rate (thousands of dollars)	1,866,688 224,189 371,346 222,634 1,048,518	173 27 193 655 4,537	40 41 37 45 40	7.86 9.69 9.04 8.47 6.92	.20 .04 .13 .08 .42	67.2 89.8 81.5 78.9 54.9	70.7 65.6 76.5 67.8 70.2	6.5 2.6 8.4 11.5 5.7	Prime Prime Prime Prime Foreign
				Loan rate	(percent)	(percent)			
			Days	Effective <sup>3</sup>	Nominal <sup>8</sup>	1			Prime rate <sup>9</sup>
LOANS MADE BELOW PRIME <sup>10</sup>						1			
37 Overnight <sup>6</sup> . 38 One month or less (excluding overnight). 39 More than one month and less than one	2,109,850 2,832,967	5,853 2,508	* 16	5.91 6.14	5.74 5.97	19.7 26.5	53.9 59.2	1.5 10.8	8.25 8.26
year	2,268,006 2,782,003	294 1,098	158	6.30 6.53	6.14 6.35	43.1 23.5	80.0 53.1	12.7 1.0	8.40 8.26
41 Total short-term	9,992,826	852	56	6.24	6.07	28.0	61.1	6.5	8.29
42 Fixed rate	7,439,291 2,553,536	1,471 383	46 93	6.10 6.63	5.94 6.45	25.8 34.2	58.8 67.8	6.9 5.4	8.27 8.35
			Months						
44 Total long-term	1,428,081	334	46	6.66	6.49	59.8	62.7	5.2	8.34
45 Fixed rate	447,911 980,169	179 553	50 45	7.01 6.50	6.84 6.32	69.6 55.4	57.3 65.2	3.5 6.0	8.40 8.31

Footnotes appear at the end of the table.

### 4.23 TERMS OF LENDING AT COMMERCIAL BANKS Survey of Loans Made, February 5-9, 19961—Continued

#### NOTES

- 1. The survey of terms of bank lending to business collects data on gross loan extensions 1. The survey of terms of bank lending to business collects data on gross Ioan extensions made during the first full business week in the mid-month of each quarter by a sample of 340 commercial banks of all sizes. A sample of 250 banks reports Ioans to farmers. The sample data are blown up to estimate the lending terms at all insured commercial banks during that week. The estimated terms of bank lending are not intended for use in collecting the terms of loans extended over the entire quarter or residing in the portfolios of those banks. Construction and land development Ioans include both unsecured Ioans and Ioans secured by real estate. Thus, some of the construction and land development loans would be reported on the extrament of condition a real active Ioans and Ioans construction and land development Ioans would be reported on the extrament of conditions are real active. Ioans and the repositors or beginning to provide the construction and land development Ioans would be reported on the extrament of conditions. estate. Thus, some of the construction and land development loans would be reported on the statement of condition as real estate loans and the remainder as business loans. Mortgage loans, purchased loans, foreign loans, and loans of less that \$1,000 are excluded from the survey. As of September 30, 1990 assets of most of the large banks were at least \$7.0 billion. For all insured banks, total assets averaged \$275 million.

  2. Average maturities are weighted by loan size; excludes demand loans.

  3. Effective (compounded) annual interest rate calculated from the stated rate and other terms of the loans and weighted by loan size.
- 4. The chances are about two out of three that the average rate shown would differ by less than the amount of the standard error from the average rate that would be found by a complete
- than the amount of the standard error from the average rate that would be round by a complete survey of lending at all banks.

  5. The rate used to price the largest dollar volume of loans. Base pricing rates include the prime rate (sometimes referred to as a bank's "basic" or "reference" rate); the federal funds rate; domestic money market rates other than the federal funds rate; foreign money market rates; and other base rates not included in the foregoing classifications.

  6. Overnight loans mature on the following business day.
- Overnight loans mature on me unrowing occur.
   Demand loans have no stated date of maturity.
   Nominal (not compounded) annual interest rate calculated from the stated rate and other continuous and recipited by loan size.
- Normal (no compounced) almual interest rate calculated from the stated rate and other terms of the loans and weighted by loan size.
   Calculated by weighting the prime rate reported by each bank by the volume of loans reported by that bank, summing the results, and then averaging over all reporting banks.
   10. The proportion of loans made at rates below the prime may vary substantially from the proportion of such loans outstanding in banks' portfolios.

# 4.30 ASSETS AND LIABILITIES of U.S. Branches and Agencies of Foreign Banks, December 31, 1995¹ Millions of dollars except as noted

	All	states <sup>2</sup>	New	York	Calif	ornia	Illin	oois
Item	Total including IBFs <sup>3</sup>	IBFs only <sup>3</sup>	Total including IBFs	IBFs only	Total including IBFs	IBFs only	Total including IBFs	IBFs only
Total assets <sup>4</sup>	761,508	301,212	589,617	248,316	70,469	27,970	58,733	15,629
2 Claims on nonrelated parties. 3 Cash and balances due from depository institutions. 4 Cash items in process of collection and unposted debits. 5 Currency and coin (U.S. and foreign). 6 Balances with depository institutions in United States. 7 U.S. branches and agencies of other foreign banks.	682,750	149,052	528,166	123,637	65,649	11,606	54,058	8,624
	120,704	89,843	108,043	78,871	4,210	3,570	6,859	6,408
	3,190	0	3,011	0	19	0	106	0
	23	n.a.	16	n.a.	1	n.a.	1	n.a.
	74,524	52,309	66,364	45,395	3,000	2,422	4,607	4,291
(including IBFs).  Other depository institutions in United States (including IBFs)  Balances with banks in foreign countries and with foreign central	69,780	50,540	62,312	43,726	2,582	2,322	4,533	4,291
	4,744	1,769	4,052	1,669	419	100	74	0
banks	42,263	37,533	38.026	33,476	1,158	1,148	2,138	2,118
	2,169	1,558	1,937	1,352	3	3	155	155
	40,094	35,976	36.090	32,124	1,156	1,145	1,983	1,963
	704	n.a.	626	n.a.	31	n.a.	7	n.a.
13 Total securities and loans	413,627	48,541	286,090	35,759	55,676	6,958	39,997	1,736
14 Total securities, book value	94,934	10,205	87,142	8,978	4,275	624	2,910	578
	26,379	n.a.	25,242	n.a.	611	n.a.	406	n.a.
	25,389	n.a.	24,776	n.a.	416	n.a.	52	n.a.
and local securities).  18 Securities of foreign governmental units.  19 All Other	43,165	10,205	37.124	8,978	3,248	624	2,452	578
	14,294	4,493	12,948	3,965	701	272	547	230
	28,872	5,712	24,176	5,013	2,547	352	1,906	347
20 Federal funds sold and securities purchased under agreements to resell. 21 U.S. branches and agencies of other foreign banks. 22 Commercial banks in United States. 23 Other	53,260	5,994	49,800	5,252	1,366	514	1,478	190
	11,621	3,786	10,536	3,407	564	329	252	50
	13,906	92	12,753	87	483	0	359	0
	27,734	2,117	26,511	1,759	318	186	867	140
24 Total loans, gross 25 LESS: Unearned income on loans 26 EQUALS: Loans, net	318.836	38,343	199,040	26,785	51,440	6,336	37,091	1,158
	142	7	93	4	39	2	4	0
	318.693	38,336	198,948	26,781	51,401	6,334	37,087	1,158
Total loans. gross, by category 27 Real estate loans 28 Loans to depository institutions 29 Commercial banks in United States (including IBFs) 30 U.S. branches and agencies of other foreign banks 31 Other commercial banks in United States 32 Other depository institutions in United States (including IBFs) 33 Banks in foreign countries 34 Foreign branches of U.S. banks 35 Other banks in foreign countries 36 Loans to other financial institutions.	34.397	204	20,499	52	9,738	151	2,154	0
	34.385	22,403	22,799	14,550	6,241	4,612	879	576
	13.283	7,281	7,767	3,794	4,611	3,119	479	303
	12.091	7,031	6,903	3,592	4,503	3,089	393	289
	1.192	249	864	202	108	30	86	14
	73	0	68	0	5	0	0	0
	21.030	15,122	14,964	10,756	1,625	1,493	400	273
	443	338	364	315	20	20	0	0
	20.586	14,784	14,600	10,441	1,605	1,473	400	273
	32.227	784	25,619	481	2,229	55	3,546	205
37 Commercial and industrial loans 38 U.S. addressees (domicile) 39 Non-U.S. addressees (domicile) 40 Acceptances of other banks 41 U.S. banks 42 Foreign banks 43 Loans to foreign governments and official institutions (including	197.330 171.229 26,102 957 113 844	12,640 46 12,595 84 2 82	112,798 93,922 18,876 476 85 391	9,578 14 9,564 76 0 76	32,240 29,464 2,777 297 11 286	1,464 28 1,437 0 0	28,881 27,672 1,209 124 0 124	366 1 366 0 0
foreign central banks)  44 Loans for purchasing or carrying securities (secured and unsecured) 45 All other loans	3,456	1,918	2,956	1,765	173	53	94	11
	8,886	146	8,677	146	87	0	78	0
	5,402	136	3,425	107	435	0	1,332	0
46 Assets held in trading accounts 47 All other assets 48 Customers' liabilities on acceptances outstanding. 49 U.S. addressees (domicile) 50 Non-U.S. addressees (domicile) 51 Other assets including other claims on nonrelated parties 52 Net due from related depository institutions' 53 Net due from head office and other related depository institutions' 54 Net due from establishing entity, head offices, and other related depository institutions' 55 Net due from establishing entity, head offices, and other related depository institutions'	47.202 47.957 9.551 7.087 2.464 38,406 78.758 78.758	488 4,187 n.a. n.a. n.a. 4,187 152,160 n.a.	44,035 40,198 6,662 4,684 1,978 33,535 61,451 61,451 n.a.	401 3,354 n.a. n.a. n.a. 3,354 124,679 n.a.	542 3.854 2.030 1.879 151 1.824 4.820 4.820	86 478 n.a. n.a. n.a. 478 16.364 n.a.	2,622 3,103 503 354 149 2,600 4,675 4,675	0 289 n.a. n.a. n.a. 289 7,004 n.a.
55 Total liabilities <sup>4</sup>	761,508	301,212	589,617	248,316	70,469	27,970	58,733	15,629
56 Liabilities to nonrelated parties.	630,030	285,493	531,300	235,869	45,193	27,519	35,243	13,932

### 4.30 ASSETS AND LIABILITIES of U.S. Branches and Agencies of Foreign Banks, December 31, 1995<sup>1</sup>—Continued Millions of dollars except as noted

	All s	tates <sup>2</sup>	New	York	Calif	ornia	Illin	iois
Item	Total excluding IBFs <sup>3</sup>	IBFs only <sup>3</sup>	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only
57 Total deposits and credit balances 58 Individuals, partnerships, and corporations 59 U.S. addressees (domicile) 60 Non-U.S. addressees (domicile) 61 Commercial banks in United States (including IBFs) 62 U.S. branches and agencies of other foreign banks 63 Other commercial banks in United States 64 Banks in foreign countries 65 Foreign branches of U.S. banks 66 Other banks in foreign countries 67 Foreign governments and official institutions	161.662 111.785 99,249 12.536 27,644 16,514 11.130 8,320 2,575 5,745	214,291 15,386 170 15,216 49,966 46,550 3,417 119,645 4,680 114,965	137,059 91,138 84,356 6,782 25,103 15,048 10,055 7,779 2,474 5,305	193,848 10,407 170 10,237 46,224 43,303 2,921 111,937 4,204 107,733	5,479 4,498 3,045 1,452 488 184 304 241 50	5,769 599 0 599 1,649 1,487 162 2,442 120 2,322	10,810 9,389 8,534 855 1,154 531 623 86 0 86	7,666 194 0 194 1,836 1,526 310 3,334 291 3,043
(including foreign central banks) 68 All other deposits and credit balances 69 Certified and official checks	3,945 9,609 359	29,210 85	3,558 9,177 304	25,196 84 •	198 26 28	1,079 0	13 159 9	2,301 1
70 Transaction accounts and credit balances (excluding IBFs) 71 Individuals, partnerships, and corporations 72 U.S. addressees (domicile) 73 Non-U.S. addressees (domicile) 74 Commercial banks in United States (including IBFs) 75 U.S. branches and agencies of other foreign banks 76 Other commercial banks in United States 77 Banks in foreign countries 78 Foreign branches of U.S. banks 79 Other banks in foreign countries 80 Foreign governments and official institutions 81 (including foreign central banks) 82 Certified and official checks	8.783 6,815 4,890 1,925 98 51 47 905 2 903 443 164 359		7,028 5,394 4,212 1,182 92 49 43 720 1 719 388 130 304		429 330 249 82 2 0 1 40 0 40 40 26 28		368 355 323 32 0 0 1 1 0 1 2 2	
83 Demand deposits (included in transaction accounts and credit balances).  84 Individuals, partnerships, and corporations  85 U.S. addressees (domicile)  86 Non-U.S. addressees (domicile)  87 Commercial banks in United States (including IBFs).  88 U.S. branches and agencies of other foreign banks.  90 Other commercial banks in United States  90 Banks in foreign countries.  91 Foreign branches of U.S. banks  92 Other banks in foreign countries.  93 Foreign governments and official institutions  (including foreign central banks).  94 All other deposits and credit balances.	8.239 6.389 4.723 1,666 94 50 43 882 2 880 413 103 359	n.a.	6,812 5,251 4,151 1,100 89 49 40 699 1 698	n.a.	337 259 194 65 1 0 0 39 0 39	п.а.	356 342 310 32 0 0 0 1 1 2 1	n.a.
96 Nontransaction accounts (including MMDAs, excluding IBFs) 97 Individuals, partnerships, and corporations 98 U.S. addressees (domicile) 99 Non-U.S. addressees (domicile) 100 Commercial banks in United States (including IBFs) 101 U.S. branches and agencies of other foreign banks 102 Other commercial banks in United States 103 Banks in foreign countries 104 Foreign branches of U.S. banks 105 Other banks in foreign countries 106 Foreign governments and official institutions 107 (including foreign central banks)	152.879 104,970 94,360 10.611 27,546 16,463 11,083 7,415 2,573 4,842 3,502		130,031 85,744 80,144 5,600 25,011 14,999 10,012 7,059 2,473 4,586		5.051 4,168 2,797 1,371 487 184 303 201 50 151		10,442 9,035 8,212 823 1,154 531 622 85 0 85	
107 All other deposits and credit balances	9,445	+	9,047	+	0	\	158	+
108 IBF deposit liabilities Individuals, partnerships, and corporations U.S. addressees (domicile) U.S. addressees (domicile) III Non-U.S. addressees (domicile) U.S. branches and agencies of other foreign banks U.S. branches and agencies of other foreign banks Other commercial banks in United States III Banks in foreign countries Foreign branches of U.S. banks Other banks in foreign countries Foreign governments and official institutions (including foreign central banks)	n.a.	214,291 15,386 170 15,216 49,966 46,550 3,417 119,645 4,680 114,965	n.a.	193,848 10,407 170 10,237 46,224 43,303 2,921 111,937 4,204 107,733	n.a.	5.769 599 0 599 1,649 1,487 162 2,442 120 2,322 1,079	n.a.	7,666 194 0 194 1,836 1,526 310 3,334 291 3,043
	<u> </u>	29,210 85		25,196 84	<b>1</b>	1,079 0	<b> </b>	2,301

Footnotes appear at end of table.

### A74 Special Tables ☐ May 1996

### 4.30 ASSETS AND LIABILITIES of U.S. Branches and Agencies of Foreign Banks, December 31, 19951—Continued

Millions of dollars except as noted

Item		All states <sup>2</sup>		New York		California		Illinois	
		IBFs only <sup>3</sup>	Total including IBFs	IBFs only	Total including IBFs	IBFs only	Total including IBFs	IBFs only	
0 Federal funds purchased and securities sold under agreements to									
repurchase	75,448	18,948	66,761	15,288	5,789	2,876	2,525	643	
1 U.S. branches and agencies of other foreign banks	11,235	4,346	7,849	2,720	2,532	1,469	733	123	
2 Other commercial banks in United States	6,804	346	4,169	310	1,824	27	750	10	
3 Other	57,409	14,257	54,743	12,259	1,434	1,381	1,042	510	
4 Other borrowed money	92,884	47,212	56,043	22,420	24,614	18,406	10,338	5,424	
5 Owed to nonrelated commercial banks in United States (including					l				
IBFs)	27,364	12.637	13,369	4,413	10,649	6,751	2,301	1,110	
6 Owed to U.S. offices of nonrelated U.S. banks	8,147	1,179	5,312	335	1,885	713	557	102	
7 Owed to U.S. branches and agencies of nonrelated			0.055	4.000	0.54	6.020	1744	1,000	
foreign banks	19,218	11,458	8,057	4,078	8,764	6,038	1,744	1,008	
8 Owed to nonrelated banks in foreign countries	35,608	32,936	19,544	17,102	11,373	11,238 929	4,020	3,995	
9 Owed to foreign branches of nonrelated U.S. banks	1,781	1,628	585	518	959 10.414	10,309	206	181 3.814	
O Owed to foreign offices of nonrelated foreign banks	33,827	31,308	18,960	16,584	2,592	417	3,814	318	
1 Owed to others	29,912	1,639	23,130	904	2,392	41/	4,016	316	
2 All other liabilities	85,744	5,041	77,589	4,314	3,542	467	3,904	200	
outstanding	9.932	n.a.	6.999	n.a.	2.021	n.a.	507	n.a.	
4 Trading liabilities.	41,712	116	40,091	69	429	47	1,172	0	
5 Other liabilities to nonrelated parties	34,100	4,925	30,500	4,245	1,092	421	2,226	200	
6 Net due to related depository institutions <sup>5</sup>	131,478	15.719	58,317	12,447	25,275	452	23,489	1,697	
Net owed to head office and other related depository institutions <sup>5</sup>	131,478	n,a.	58,317	n.a.	25,275	n.a.	23,489	n.a.	
88 Net owed to establishing entity, head office, and other related	-,								
depository institutions <sup>5</sup>	n.a.	15,719	n.a.	12,447	n.a.	452	n.a.	1,697	
Мемо									
9 Non-interest-bearing balances with commercial banks			}	<b>\</b>				<b>.</b>	
in United States	1,252	. 0	1,018	. 0	107	. 0	43	. 0	
40 Holding of commercial paper included in total loans	832	♦	772	♠	6	I <b>†</b>	35	<b>↑</b>	
Holding of own acceptances included in commercial and						1 1			
industrial loans	4,957		3,735		1,016	1 1	108		
2 Commercial and industrial loans with remaining maturity of one year			1		20.004		17.620	1 1	
or less	115,255	1 '	63,756	'	20,684	1 '.	17,639	1 .'.	
Predetermined interest rates	68,469	n.a.	38,342	n.a.	11,498	n.a.	12,578	n.a.	
Floating interest rates	46,785	1 1	25,414	1 1	9,186	1 1	5,062	i i	
45 Commercial and industrial loans with remaining maturity of more	93.077		40.042	1	11.657		11242		
than one year	82,076 19,219		49,042 11,774		11,557 2,480		11,242 3,392		

Millions of dollars except as noted

	All s	tates <sup>2</sup>	New	York	Calit	fornia	Illio	nois
Item		IBFs only <sup>3</sup>	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only	Total excluding IBFs	IBFs only
148 Components of total nontransaction accounts, included in total deposits and credit balances of nontransaction accounts, including IBFs  149 Time CDs in denominations of \$100,000 or more  150 Other time deposits in denominations of \$100,000 or more.  151 Time CDs in denominations of \$100,000 or more with remaining maturity of more than 12 months.	155,853 119,470 28,789 7,594	n.a. ↓	133,579 101,917 25,118 6,544	n.a.	5,320 3,717 1,005 598	n.a. ↓	10,577 8,353 1,881 343	n.a. ↓
	All states <sup>2</sup>		New York		California		Illinois	
	Total including IBFs	IBFs only	Total including IBFs	lBFs only	Total including IBFs	IBFs only	Total including IBFs	IBFs only
Market value of securities held.     Inmediately available funds with a maturity greater than one day included in other borrowed money.      Number of reports filed <sup>6</sup> .	51,290	0 n.a. 0	0 25,799 251	0 n.a. 0	0 18,574 119	0 n.a. 0	0 5,735 47	0 n.a. 0

<sup>1.</sup> Data are aggregates of categories reported on the quarterly form FFIEC 002, "Report of Assets and Liabilities of U.S. Branches and Agencies of Foreign Banks." The form was first used for reporting data as of June 30, 1980, and was revised as of December 31, 1985. From November 1972 through May 1980, U.S. branches and agencies of foreign banks had filed a monthly FR 886a report. Aggregate data from that report were available through the Federal Reserve monthly statistical release G.11, last issued on July 10, 1980. Data in this table and in the G.11 tables are not strictly comparable because of differences in reporting panels and in definitions of balonce shear items. definitions of balance sheet items.

- cither because the item is not an eligible IBF asset or liability or because that level of detail is not reported for IBFs. From December 1981 through September 1985, IBF data were included in all applicable items reported.

  4. Total assets and total liabilities include net balances, if any, due from or owed to related banking institutions in the United States and in foreign countries (see note 5). On the former monthly branch and agency report, available through the G.11 monthly statistical release, gross balances were included in total assets and total liabilities. Therefore, total asset and total liability figures in this table are not comparable to those in the G.11 tables.

  5. Related depository institutions includes the foreign head office and other U.S. and foreign branches and agencies of a bank, a bank's parent holding company, and majority-owned banking subsidiaries of the bank and of its parent holding company (including subsidiaries owned both directly and indirectly).

  6. In some cases two or more offices of a foreign bank within the same metropolitan area file a consolidated report.

definitions of balance sneet items.

2. Includes the District of Columbia.

3. Effective December 1981, the Federal Reserve Board amended Regulations D and Q to permit banking offices located in the United States to operate international banking facilities (IBFs). Since December 31, 1985, data for IBFs have been reported in a separate column. These data are either included in or excluded from the total columns as indicated in the headings. The notation "n.a." indicates that no IBF data have been reported for that item,

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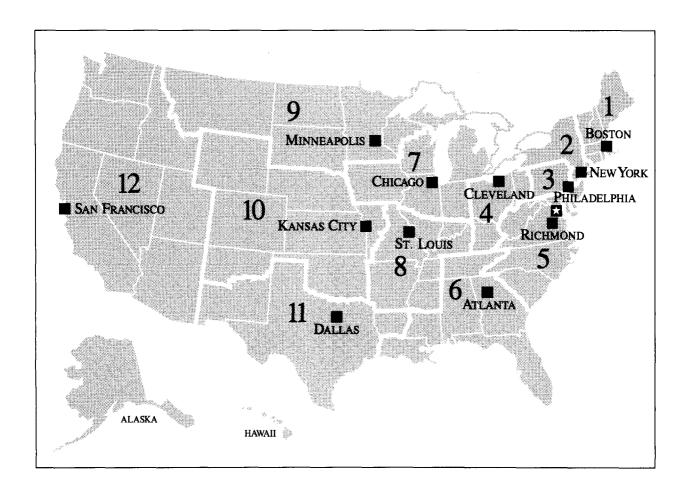
Studies and papers on economic and financial subjects that are of general interest. Requests to obtain single copies of the full text or to be added to the mailing list for the series may be sent to Publications Services.

Staff Studies 1-157 are out of print.

- 158. THE ADEQUACY AND CONSISTENCY OF MARGIN REQUIRE-MENTS IN THE MARKETS FOR STOCKS AND DERIVATIVE PRODUCTS, by Mark J. Warshawsky with the assistance of Dietrich Earnhart. September 1989. 23 pp.
- 159. New Data on the Performance of Nonbank Subsidiaries of Bank Holding Companies, by Nellie Liang and Donald Savage. February 1990. 12 pp.
- 160. BANKING MARKETS AND THE USE OF FINANCIAL SER-VICES BY SMALL AND MEDIUM-SIZED BUSINESSES, by Gregory E. Elliehausen and John D. Wolken. September 1990. 35 pp.
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- 165. THE DEMAND FOR TRADE CREDIT: AN INVESTIGATION OF MOTIVES FOR TRADE CREDIT USE BY SMALL BUSINESSES, by Gregory E. Elliehausen and John D. Wolken. September 1993. 18 pp.
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- 168. THE ECONOMICS OF THE PRIVATE EQUITY MARKET, by George W. Fenn, Nellie Liang, and Stephen Prowse. November 1995. 69 pp.
- BANK MERGERS AND INDUSTRYWIDE STRUCTURE, 1980–94, by Stephen A. Rhoades. February 1996. 32 pp.

# Maps of the Federal Reserve System



### **LEGEND**

### Both pages

- Federal Reserve Bank city
- Board of Governors of the Federal Reserve System, Washington, D.C.

### Note

The Federal Reserve officially identifies Districts by number and Reserve Bank city (shown on both pages) and by letter (shown on the facing page).

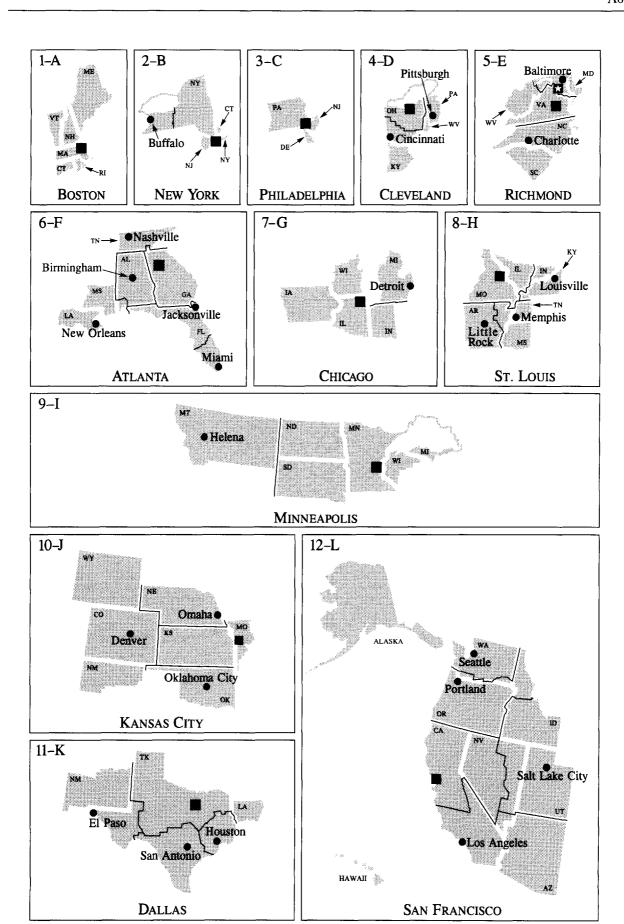
In the 12th District, the Seattle Branch serves Alaska, and the San Francisco Bank serves Hawaii.

The System serves commonwealths and territories as follows: the New York Bank serves the Commonwealth

### Facing page

- Federal Reserve Branch city
- Branch boundary

of Puerto Rico and the U.S. Virgin Islands; the San Francisco Bank serves American Samoa, Guam, and the Commonwealth of the Northern Mariana Islands. The Board of Governors revised the branch boundaries of the System most recently in December 1991.



# Federal Reserve Banks, Branches, and Offices

FEDERAL RESERVE BANK branch, or facility Zip	Chairman Deputy Chairman	President First Vice President	Vice President in charge of branch
BOSTON*	Jerome H. Grossman William C. Brainard	Cathy E. Minehan Paul M. Connolly	
NEW YORK* 10045	John C. Whitehead Thomas W. Jones	William J. McDonough Ernest T. Patrikis	
Buffalo 14240	Joseph J. Castiglia		Carl W. Turnipseed <sup>1</sup>
PHILADELPHIA 19105	Donald J. Kennedy Joan Carter	Edward G. Boehne William H. Stone, Jr.	
CLEVELAND* 44101	G. Watts Humphrey, Jr.	Jerry L. Jordan Sandra Pianalto	
Cincinnati         45201           Pittsburgh         15230	John N. Taylor, Jr. John T. Ryan III		Charles A. Cerino <sup>1</sup> Harold J. Swart <sup>1</sup>
RICHMOND* 23219	Claudine B. Malone Robert L. Strickland	J. Alfred Broaddus, Jr. Walter A. Varvel	
Baltimore         21203           Charlotte         28230           Culpeper         22701	Michael R. Watson James O. Roberson		William J. Tignanelli <sup>1</sup> Dan M. Bechter <sup>1</sup> Julius Malinowski, Jr. <sup>2</sup>
ATLANTA 30303	Hugh M. Brown Daniel E. Sweat, Jr.	Jack Guynn Patrick K. Barron	James M. Mckee <sup>1</sup>
Birmingham       35283         Jacksonville       32231         Miami       33152         Nashville       37203         New Orleans       70161	Donald E. Boomershine Joan D. Ruffier R. Kirk Landon Paula Lovell Lucimarian Roberts	Turior R. Baron	Fred R. Herr¹ James D. Hawkins¹ James T. Curry III Melvyn K. Purcell Robert J. Musso
CHICAGO*	Robert M. Healey Lester H. McKeever, Jr. John D. Forsyth	Michael H. Moskow William C. Conrad	David R. Allardice
ST. LOUIS 63166	John F. McDonnell Susan S. Elliott	Thomas C. Melzer W. LeGrande Rives	
Little Rock	Janet M. Jones John A. Williams John V. Myers	W. Leofande Rives	Robert A. Hopkins Thomas A. Boone John P. Baumgartner
MINNEAPOLIS 55480 Helcna 59601	Jean D. Kinsey David A. Koch Lane W. Basso	Gary H. Stern Colleen K. Strand	John D. Johnson
KANSAS CITY 64198	Herman Cain	Thomas M. Hoenig	
Denver         80217           Oklahoma City         73125           Omaha         68102	A. Drue Jennings Peter I. Wold Barry L. Eller LeRoy W. Thom	Richard K. Rasdall	Carl M. Gambs <sup>1</sup> Mark L. Mullinix Harold L. Shewmaker
DALLAS 75201	Cece Smith Roger R. Hemminghaus	Robert D. McTeer, Jr. Helen E. Holcomb	
El Paso       79999         Houston       77252         San Antonio       78295	Patricia Z. Holland-Branch Issac H Kempner III Carol L. Thompson		Sammie C. Clay Robert Smith, III <sup>1</sup> James L. Stull <sup>1</sup>
SAN FRANCISCO 94120	Judith M. Runstad James A. Vohs	Robert T. Parry John F. Moore	
Los Angeles       90051         Portland       97208         Salt Lake City       84125         Seattle       98124	Anita E. Landecker Ross R. Runkel Gerald R. Sherratt George F. Russell, Jr.	Total 1. Mode	Temporarily vacant Raymond H. Laurence Andrea P. Wolcott Gordon Werkema <sup>1</sup>

<sup>\*</sup>Additional offices of these Banks are located at Lewiston, Maine 04240; Windsor Locks, Connecticut 06096; East Rutherford, New Jersey 07016; Jericho, New York 11753; Utica at Oriskany, New York 13424; Columbus, Ohio 43216; Columbia, South Carolina 29210; Charleston, West Virginia 25311; Des Moines, Iowa 50306; Indianapolis, Indiana 46204; Milwaukee, Wisconsin 53202; and Peoria, Illinois 61607.

Senior Vice President.
 Assistant Vice President.

### **Publications of Interest**

### FEDERAL RESERVE CONSUMER CREDIT PUBLICATIONS

The Federal Reserve Board publishes a series of pamphlets covering individual credit laws and topics, as pictured below.

Three booklets on the mortgage process are available: A Consumer's Guide to Mortgage Lock-Ins, A Consumer's Guide to Mortgage Refinancings, and A Consumer's Guide to Mortgage Settlement Costs. These booklets were prepared in conjunction with the Federal Home Loan Bank Board and in consultation with other federal agencies and trade and consumer groups. The Board also publishes the Consumer Handbook to Credit Protection Laws, a complete guide to consumer credit protections. This forty-four-page booklet explains how to shop and obtain credit, how to maintain a good credit rating, and how to dispute unfair credit transactions.

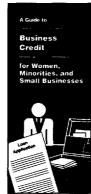
Shop... The Card You Pick Can Save You Money is designed to help consumers comparison shop when looking for a credit card. It contains the results of the Federal Reserve Board's survey of the terms of credit card plans offered by credit card issuers throughout the United States. Because the terms can affect the amount an individual pays for using a credit card, the booklet lists the annual percentage rate (APR), annual fee, grace period, type of pricing (fixed or variable rate), and a telephone number for each card issuer surveyed.

Copies of consumer publications are available free of charge from Publications Services, Mail Stop 127, Board of Governors of the Federal Reserve System, Washington, DC 20551. Multiple copies for classroom use are also available free of charge.













## **Publications of Interest**

### FEDERAL RESERVE REGULATORY SERVICE

To promote public understanding of its regulatory functions, the Board publishes the Federal Reserve Regulatory Service, a four-volume loose-leaf service containing all Board regulations as well as related statutes, interpretations, policy statements, rulings, and staff opinions. For those with a more specialized interest in the Board's regulations, parts of this service are published separately as handbooks pertaining to monetary policy, securities credit, consumer affairs, and the payment system.

These publications are designed to help those who must frequently refer to the Board's regulatory materials. They are updated monthly, and each contains citation indexes and a subject index.

The Monetary Policy and Reserve Requirements Handbook contains Regulations A, D, and Q, plus related materials.

The Securities Credit Transactions Handbook contains Regulations G, T, U, and X, dealing with extensions of credit for the purchase of securities, together with related statutes, Board interpretations, rulings, and staff opinions. Also included are the Board's list

of marginable OTC stocks and its list of foreign margin stocks.

The Consumer and Community Affairs Handbook contains Regulations B, C, E, M, Z, AA, BB, and DD, and associated materials.

The Payment System Handbook deals with expedited funds availability, check collection, wire transfers, and risk-reduction policy. It includes Regulations CC, J, and EE, related statutes and commentaries, and policy statements on risk reduction in the payment system.

For domestic subscribers, the annual rate is \$200 for the Federal Reserve Regulatory Service and \$75 for each Handbook. For subscribers outside the United States, the price including additional air mail costs is \$250 for the Service and \$90 for each Handbook. All subscription requests must be accompanied by a check or money order payable to the Board of Governors of the Federal Reserve System. Orders should be addressed to Publications Services, mail stop 127, Board of Governors of the Federal Reserve System, Washington, DC 20551.

### GUIDE TO THE FLOW OF FUNDS ACCOUNTS

A recent Federal Reserve publication, Guide to the Flow of Funds Accounts, explains in detail how the U.S. financial flow accounts are prepared. The accounts, which are compiled by the Division of Research and Statistics, are published in the Board's quarterly Z.1 statistical release, "Flow of Funds Accounts, Flows and Outstandings." The Guide updates and replaces Introduction to Flow of Funds, published in 1980.

The 670-page Guide begins with an explanation of the organization and uses of the flow of funds accounts and their relationship to the national income and product accounts prepared by the U.S. Department of Commerce. Also discussed are the individual data series that make up the accounts and such proce-

dures as seasonal adjustment, extrapolation, and interpolation.

The balance of the *Guide* contains explanatory tables corresponding to the tables of financial flows data that appeared in the September 1992 Z.1 release. These tables give, for each data series, the source of the data or the methods of calculation, along with annual data for 1991 that were published in the September 1992 release.

Guide to the Flow of Funds Accounts is available for \$8.50 per copy from Publications Services, Board of Governors of the Federal Reserve System, Washington, DC 20551. Orders must include a check or money order, in U.S. dollars, made payable to the Board of Governors of the Federal Reserve System.