

loans, Consumer -
Installment

BOARD OF GOVERNORS OF THE FEDERAL RESERVE SYSTEM

L.4.2

JUN 15 1970
FEDERAL RESERVE BANK
OF ST. LOUIS
DECONTROLLED AFTER SIX MONTHS

June 10, 1970

DIRECT AUTO LOANS BY COMMERCIAL BANKS

April 1970	March 1970	Three months ending April*	
		1970	1969

NEW CAR CONTRACTS

Per cent of contracts written for:

24 months or less	25.7	26.8	26.6	25.8
25-30 months	6.0	6.3	6.2	5.5
31-36 months	67.9	66.5	66.8	68.3
Over 36 months	0.3	0.4	0.4	0.5

Contracts written for 36 months:

Median loan/value ratio	86.8	87.1	87.1	86.5
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USED CAR CONTRACTS

Per cent of contracts written for:

12 months or less	16.6	14.8	16.0	17.1
13-18 months	12.5	12.0	12.4	12.8
19-24 months	35.8	35.0	35.4	35.2
Over 24 months	35.0	38.3	36.2	34.8

All used car contracts:

Median loan/value ratio	87.8	88.6	88.4	91.2
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*Unweighted arithmetic mean of the three monthly ratios.

Details may not add to totals because of rounding.

L.4.2

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DEALER AUTO LOANS BY COMMERCIAL BANKS (PURCHASED PAPER)

April 1970	March 1970	Three months ending April*	
		1970	1969

NEW CAR CONTRACTS

Per cent of contracts written for:

24 months or less	12.6	13.1	12.9	13.4
25-30 months	3.1	3.5	3.3	3.0
31-36 months	83.3	82.1	82.4	81.9
Over 36 months	1.0	1.3	1.4	1.7

Contracts written for 36 months:

Median loan/value ratio	91.5	92.5	92.3	92.7
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USED CAR CONTRACTS

Per cent of contracts written for:

12 months or less	10.3	10.7	10.4	9.4
13-18 months	9.7	9.9	9.8	9.0
19-24 months	30.1	29.1	29.9	29.8
Over 24 months	49.9	50.3	49.9	51.8

All used car contracts:

Median loan/value ratio	99.0	99.0	98.7	100.0
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*Unweighted arithmetic mean of the three monthly ratios.
Details may not add to totals because of rounding.

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS
APRIL 1970 AND MARCH 1970

NEW CARS

(Percentage distribution of contracts)

Contract balance as percentage of dealer cost <u>1/</u>	Maturities									
	24 months or less		25-30 months		31-36 months		Over 36 months		Total	
	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.
PURCHASED PAPER										
80% or less	7.5	7.2	1.1	1.2	19.0	17.1	0.2	0.1	27.8	25.6
81% to 90%	1.9	2.2	0.6	0.7	19.1	17.9	0.1	0.1	21.8	21.1
91% to 100%	1.5	2.2	0.8	0.8	22.8	23.9	0.2	0.4	25.4	27.3
101% to 110%	1.3	1.1	0.5	0.6	14.8	14.6	0.1	0.3	16.7	16.5
Over 110%	0.5	0.5	0.2	0.3	7.4	8.5	0.2	0.3	8.3	9.5
Total	12.8	13.2	3.3	3.6	83.2	82.0	0.8	1.2	100.0	100.0
DIRECT LOANS										
80% or less	13.1	12.7	2.4	2.8	21.1	19.7	0.2	0.3	36.8	35.5
81% to 90%	6.9	7.7	2.0	1.4	17.8	19.0	*	0.2	26.7	28.4
91% to 100%	4.8	4.2	1.7	1.6	19.4	19.0	0.2	0.1	26.1	24.9
101% to 110%	0.6	0.5	0.4	0.2	5.1	5.2	0.1	0.2	6.1	6.1
Over 110%	0.8	1.4	0.2	0.3	2.8	3.1	0.3	0.1	4.1	4.9
Total	26.1	26.6	6.7	6.3	66.4	66.2	0.8	0.9	100.0	100.0
TOTAL										
80% or less	8.9	8.5	1.4	1.5	19.5	17.7	0.2	0.2	29.9	27.9
81% to 90%	3.1	3.5	1.0	0.9	18.8	18.2	0.1	0.2	22.9	22.7
91% to 100%	2.3	2.7	1.1	1.0	22.0	22.8	0.2	0.3	25.6	26.8
101% to 110%	1.1	0.9	0.5	0.5	12.5	12.4	0.1	0.2	14.2	14.1
Over 110%	0.6	0.7	0.2	0.3	6.3	7.2	0.2	0.2	7.3	8.4
Total	16.0	16.3	4.1	4.2	79.1	78.3	0.8	1.1	100.0	100.0

1/Contract balance excludes finance and insurance charges.

* Less than one-tenth of one per cent.

NOTE: Distributions for April and March are derived from reports of 103 banks, 53 of which reported dealer cost ratios as well as maturities. The April maturity distribution for new cars shown on pages 1 and 2 is based on 33,000 contracts, 22,000 purchased and 11,000 direct. The cross-classification on this page is based on 15,000 contracts, 11,000 purchased and 4,000 direct. The data are not intended to be estimates for all commercial banks and are not comparable with previous releases since composition of the group of banks changes from month to month.

Details may not add to totals because of rounding.

DEALER COST RATIOS AND MATURITIES
ON AUTOMOBILE INSTALMENT LOANS (continued)

APRIL 1970 AND MARCH 1970

USED CARS

(Percentage distribution of contracts)

Contract balance as percentage of wholesale value <u>1/2/</u>	Maturities									
	12 months or less		13-18 months		19-24 months		Over 24 months		Total	
	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.	Apr.	Mar.
PURCHASED PAPER										
80% or less	3.5	3.8	2.4	2.2	5.0	4.6	5.2	5.1	16.1	15.7
81% to 90%	1.7	1.5	1.6	1.5	5.2	5.1	6.7	7.2	15.1	15.4
91% to 100%	2.2	2.2	1.8	1.9	6.4	6.0	10.4	11.0	20.8	21.1
101% to 110%	1.4	1.2	1.5	1.8	6.1	5.1	12.1	10.7	21.2	18.8
Over 110%	2.3	2.8	2.4	2.9	8.6	8.0	13.4	15.4	26.8	29.1
Total	11.1	11.5	9.7	10.3	31.3	28.8	47.9	49.4	100.0	100.0
DIRECT LOANS										
80% or less	8.6	8.1	4.7	4.6	12.4	11.7	8.3	9.3	34.1	33.7
81% to 90%	3.0	2.4	2.7	2.6	8.9	7.7	5.9	6.4	20.5	19.0
91% to 100%	3.4	3.8	3.0	3.4	10.6	11.0	7.0	8.8	24.1	27.0
101% to 110%	1.2	1.2	1.4	0.9	3.4	4.0	3.8	4.5	9.7	10.6
Over 110%	3.0	1.3	1.6	1.6	3.5	2.6	3.5	4.1	11.5	9.7
Total	19.2	16.8	13.4	13.1	38.9	37.0	28.5	33.1	100.0	100.0
TOTAL										
80% or less	5.0	5.1	3.1	2.9	7.2	6.7	6.2	6.4	21.5	21.1
81% to 90%	2.1	1.8	1.9	1.8	6.3	5.9	6.5	7.0	16.7	16.5
91% to 100%	2.5	2.6	2.1	2.3	7.7	7.5	9.4	10.4	21.8	22.9
101% to 110%	1.3	1.2	1.5	1.5	5.3	4.7	9.6	8.8	17.8	16.3
Over 110%	2.5	2.4	2.2	2.5	7.1	6.4	10.5	12.0	22.3	23.3
Total	13.5	13.1	10.8	11.1	33.6	31.3	42.2	44.5	100.0	100.0

1/Contract balance excludes finance and insurance charges.

2/Wholesale value represents "average wholesale," "as is," or "buying value" as indicated by used car guides.

NOTE: Distributions for April and March are derived from reports of 103 banks, 50 of which reported dealer cost ratios as well as maturities. The April maturity distribution for used cars shown on pages 1 and 2 is based on 27,000 contracts, 17,000 purchased and 10,000 direct. The cross-classification on this page is based on 11,000 contracts, 8,000 purchased and 3,000 direct. The data are not intended to be estimates for all commercial banks and are not comparable with previous releases since composition of the group of banks changes from month to month.

Details may not add to totals because of rounding.